















HYSTER ASIA PACIFIC

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HYSTER ASIA PACIFIC



UTILE
TANGGUH, HAF





Multi-Cargo
Handling Facility

EXPORT SOLUTION 28

PO

JURONG
World's Southern Gateways
POWER & GROWTH

Malaysia's

World's Largest
Liquefied Natural Gas Oil Terminal

CRANES



PT PELABUHAN INDONESIA III (PERSERO)
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TERMINAL
PURPOSE
MOMC

Bidang Usaha

Pelayanan Kapal U

ongkar muat Peti

General Cargo

Curah Kering

Curah Cair

Terminal Penump

Lapangan Penump

Gudang, Air, Listrik

dan Lain-lain



M POWER ASSOCIATES

51

DSL
Indonesia



Asia: do you have the supply chain insights you need to succeed?



M.POWER
gateway to knowledge

Unlock the power of your supply chain. Gain access to a network of experts with over 100 years' experience in Asia

Supply Chain Operations

Tangible improvements in lead times, inventory & working capital

Infrastructure Master Planning

Strategic planning & economic analysis for ports, airports and logistics parks

Sustainable Supply Chains

Environmental programs that reduce costs & enhance carbon footprint

Market Research and Intelligence

Expert research and analysis on all aspects of the global logistics industry

Logistics Outsourcing

International best practices in benchmarking, evaluation and selection of your 3PL

Executive Search and Recruitment

High performance recruitment services for supply chain and logistics talent

Contact

Mark.McLaughlin@mpowerassociates.com

+61 8 8468 1295

Asia: do you have the supply chain insights you need to succeed?

As the developed markets remain fragile, it is clear that the route to global economic recovery lies in Asia's emerging markets.

Prolific opportunities

The Asia Era is indisputably here-and-now. Any company that is serious about business growth needs to be there, sourcing or selling - or both.

Significant

Unlocking presents its especially your logistics supply chain

Talk to Mark about the supply chain insights you need to unlock Asia's rich

Vital insights

M Power Associates is your gateway to the networks and knowledge that provide the supply chain insights you need to navigate the challenges of doing business in Asia.

With over 100 years



PT. DSL INDONESIA



PT. DSL INDONESIA



PT. DSL INDONESIA



1



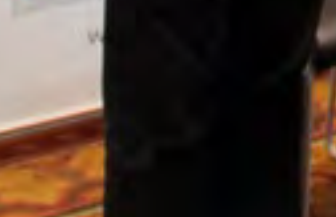
RTG Electrification



www.cavotec.com



Motorised Cable Reels & Panzerleit System



Man in white shirt and tie, standing at the booth.

Man in grey suit, talking to others.

Man in dark suit, holding a brochure.

Man in white shirt, holding a brochure.







Proven Trusted Authority

Strategically located in Malacca, Westport is the pit stop for the world's busiest shipping lanes. It is not only a leading port but also one of the top 10 of productivity. Compared to the world's most productive ports, it surpasses its production in performance by 10%.

PORT AUTHORITY
The Port Authority (PA) is a statutory corporation established on 1 July 1983, under the administration of Port Klang from the Malaysian Ministry of Transport.

PORT AUTHORITY
The Government's policy to involve private sector management and operations of a major port facility took place in Port Klang. The Terminal Facility privatised to Klang Container Terminal (KCT).

PORT AUTHORITY
The operational facilities and services were privatised to Klang Container Terminal Management Sdn Bhd (KCTM).

PORT AUTHORITY
KPMI merged to form Northport (Malaysia) Berhad. The privatisation of the operational facilities and services of the port to three separate privatisation associates, the Authority has assumed the role of a trade facilitator, regulator and landlord.

PORT AUTHORITY
The functions of the Authority under the restructured role are as follows:
- facilitation
- planning and development
- regulatory oversight of privatised facilities and services
- the Zone Authority
- port management

PORT AUTHORITY
The Authority can be a trade facilitator, regulator and landlord of the port. The PA is also the owner and developer of the Port Klang Free Zone.



BRIEDA CABINS

55

GANTRES RAIL SYSTEMS

MILLER HOLDINGS BHD



CIKARANG DRY PORT



30

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Bromma Ship-to-Shore Spreaders



STS-45

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- Production productivity per day 10000 tons per day
- High speed 100% capacity
- High efficiency 100% capacity
- High safety 100% capacity
- High reliability 100% capacity

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dynamic project team

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DYCS

dynamic
control station



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a new revolutionary system for your port operations,
designed to work with AT and AIV



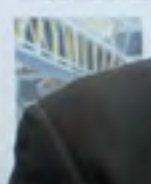
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BEMO RAIL BV





21

BROWNA



BINDA LABOUR

32

INDONESIA

INDONESIA

KCS (ASIA PACIFIC)







Class Terminal

Port Klang Free Zone (PKFZ) is the world's first fully integrated free zone. Licensed in 2001, the 1,000-acre development is a strategic investment by the government's strategic investment in a bank and logistics services.

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the
or

LIEBHERR

Asian
Market

2014



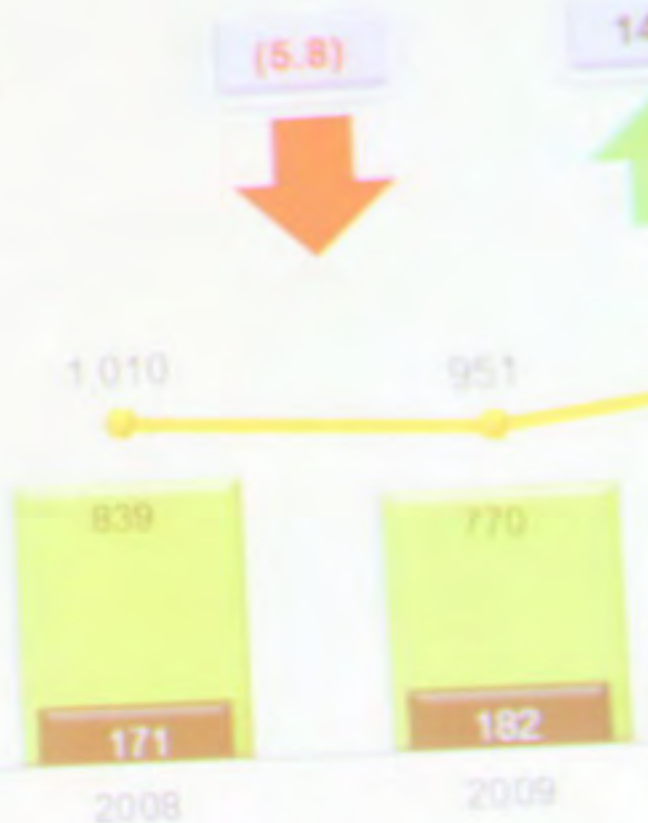
12th ASEAN
PORTS & SHIPPING

Philip Emmanuel



IDR Trillion

1,800
1,600
1,400
1,200
1,000
800
600
400
200
0



Hidden Logistics Cost

Transportation & Logistics market in Indonesia
Compound Annual Growth Rate (CAGR)



TT CLUB

Stack Collision and Collapse During Unloading



1

Why?

What?

How?



LINKED IN BOXES

BOXHUNTER is
delivered as a
regional
ship







12th ASEAN
PEAKS & CLIMAX

Stephen Bradford

MAIN FACTORS

Client factors

Self-lead

Group and individual

Organizational factors

Individual organizational context

Administrative context and the setting

Group with common goal & 15-20 members & 1-2 hrs.

Group & individual factors & 15-20 members & 1-2 hrs.

Self-lead & group & individual factors

Individual, group & organizational factors & 1-2 hrs.

High commitment, self-lead & group & individual factors

Group & individual factors & 1-2 hrs.

Administrative context & the setting & 1-2 hrs.

Group & individual factors & 1-2 hrs.

Administrative context & the setting & 1-2 hrs.

Group & individual factors & 1-2 hrs.

Administrative context & the setting & 1-2 hrs.

























