

# Welcome



*Welcome to*

**Myanmar Industrial Port**

# AGENDA

- INTRODUCTION
- MIP PROFILE
- OPERATIONS
- FINANCE
- PORT EXPANSION PLAN
- STRATEGIC PORT OPERATOR
- SUMMARY



# YANGON

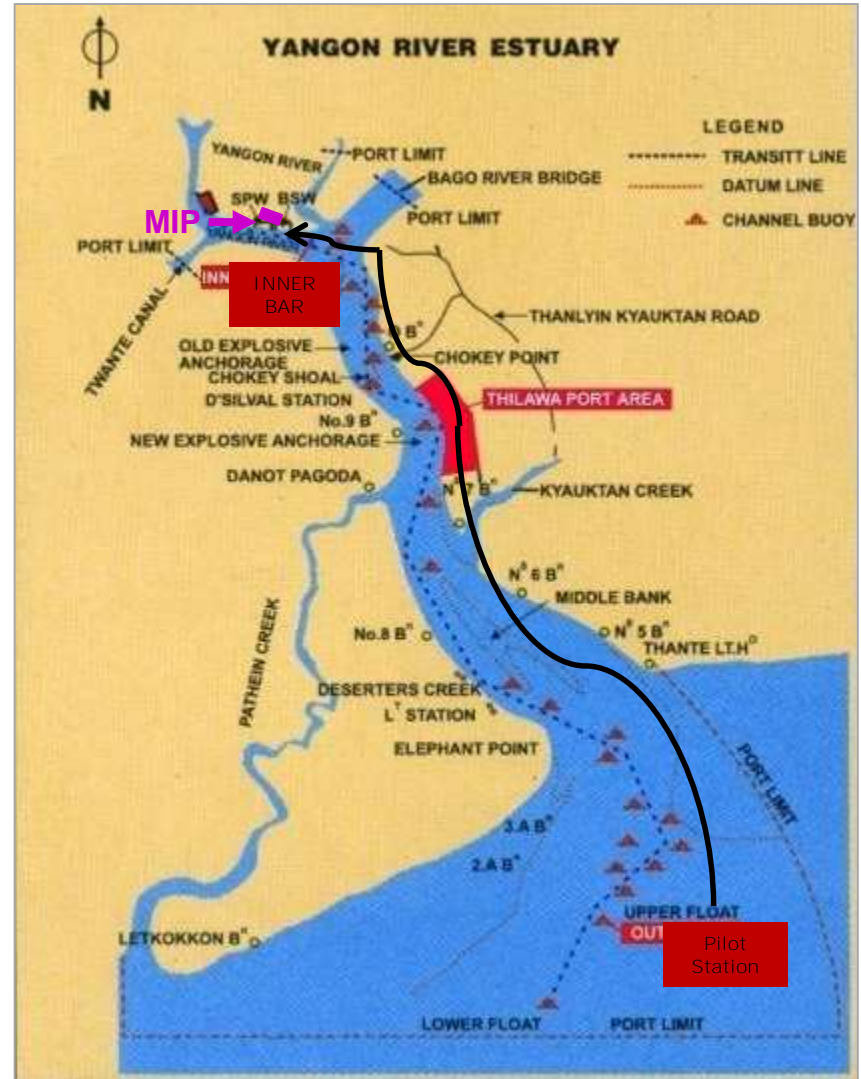


- Located upstream of the Yangon River, about 75km away from the Pilot Station and 18km away from Thilawa Port.
- Terminal facilities lie just inside the heart of Yangon City



# YANGON River Estuary

- Sea access channel: 32 km long between port and river mouth near Elephant Point.
- Port is accessible to ships of LOA 167 meters.
- Permissible draft around 13 meters, controlled by available depths at the Inner and Outer Bars.
- Entry and exit from the harbor subject to the tidal conditions, generally timing with high tides to enable cross Inner and Outer bars.



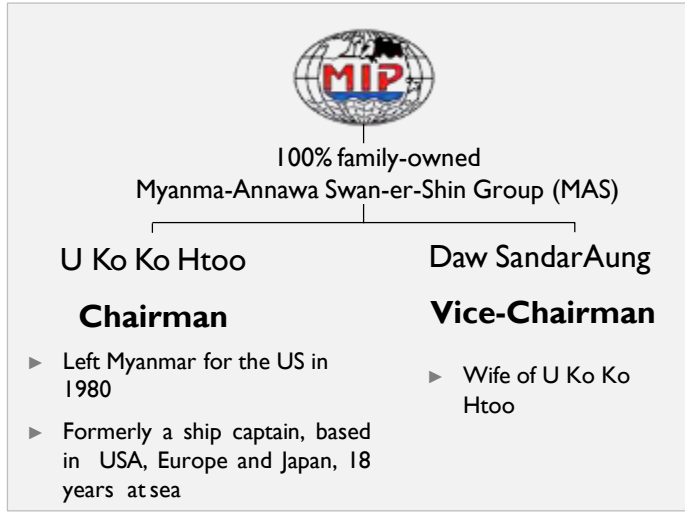
# MIP PROFILE



Myanmar Industrial Port (MIP) opened on 4th January, 2003 and is centrally located within the Yangon port area.

MIP provides container handling and stevedoring services for local and international clients.

MIP is locally owned and has a good relationship with the Government.

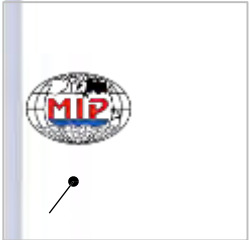


## MAIN BUSINESS LINES

Stevedoring	Container storage & lifts	Others
<ul style="list-style-type: none"> <li>➔ Stevedoring is the main business, accounting for c. 64% of revenue</li> <li>➔ Handles 400k TEUs per year</li> </ul>	<ul style="list-style-type: none"> <li>➔ Accounts for c. 24% of revenue</li> <li>➔ 40k TEU storage yard</li> <li>➔ Lifting on/off price is <i>US\$ 10/TEU</i></li> <li>➔ 2,000 TEUs imported, 1,500 TEUs exported daily</li> </ul>	<p>Other sources of revenue include:</p> <ul style="list-style-type: none"> <li>➔ Refrigerator plug-ins</li> <li>➔ Weight &amp; x-ray services</li> <li>➔ Ropes</li> <li>➔ Supplying drinking water to vessels</li> </ul>

## LOCATION

- ⊙ The MIP waterfront faces Seik Kye River Training Wall (confluence of Yangon River and Twantee canal)
- ⊙ Main inland access is via Strand Road using a toll road primarily for container and cargo trucks supporting terminals along the Yangon River.



# Current routes of our partner shipping lines trading with Myanmar



<b>CHINA SHIPPING</b>	
<b>RCL</b>	
<b>CMA – CGM Line</b>	
<b>Mitsui OSK Line</b>	
<b>OOCL</b>	
<b>MCC Transport</b>	
<b>RK Container Lines</b>	
<b>Maersk</b>	
<b>CSL</b>	
<b>MINSHENG</b>	
<b>STX pan Ocean</b>	

<b>Singapore</b>
<b>Malaysia</b>
<b>Port Klang</b>
<b>Pasir Gudang</b>
<b>Indonesia</b>
<b>Tanjung Pelapas</b>
<b>Vietnam</b>
<b>Hochiminh</b>
<b>Thailand</b>
<b>Bangkok</b>
<b>China</b>
<b>Ningbo</b>
<b>Shanghai</b>
<b>Bangladesh</b>
<b>Chittagong</b>
<b>India</b>
<b>Kolkata</b>





**Container Shipping Lines**

**(11)**

**Number of vessels**

**(23)**

**Running routes**

**10 countries**





# OPERATIONS PROGRESS

- **IFS – Enterprise Resource Planning (ERP) System**
- **NAVIS – Terminal Operating System (TOS)**
- **MACCS – Customs Clearance System**





# FINANCE PROGRESS

- **IFC – INTERNATIONAL DEBT FINANCE**
- **PWC - IFRS AUDIT PAST 3 YEARS**
- **WILLIS – PORT INSURANCE COVERAGE**



# MIP's Port Development to Date

## Myanmar Industrial Port





# MIP -Future Port Expansion Plan

MIP is planning to undergo tremendous expansion over the coming years

MIP is operating relatively close to full capacity (70% utilization) given limitations such as required dredging. This proximity to full capacity is a key factor driving their expansion plans.

The construction of each additional wharf will require a minimum of 6 months to complete.

Consequently, the project will require c. 2.5 years to complete.

MIP has also secured plots at Thilawa port and these plots are ready for development.

PHASE 1
<ul style="list-style-type: none"> <li>Recently completed</li> <li>Area: 34 acres increases to 108 acres.</li> <li>Container handling capability: 200,000TEUs.</li> <li>Expanded the facility from an initial 2 berths to the current 4 berths.</li> </ul>



PHASE 2
<ul style="list-style-type: none"> <li>In preparation</li> <li>Container yard &amp; Container Freight Stations (CFS): 35 acres</li> <li>Container terminal &amp; CFS: 42 acres, with an additional 4 container wharves, 200 meters each.</li> <li>Container handling capability: 500,000TEUs</li> <li>CAPEX plans: US\$ 200m.</li> </ul>

PHASE 3
<ul style="list-style-type: none"> <li>After Phase 2 is completed, Phase 3 will be implemented which will develop an additional 600 meters of riverside quay length with a small backup area.</li> <li>This phase will focus on the leisure and cruise ship market. This will not add capacity for the container market.</li> </ul>





# SULE Port Expansion Plan

- **SULE PAGODA WHARVES (SPW)**
  - incorporated on 1<sup>st</sup> August, 2016
  - Renovations as a general cargo/multi-purpose terminal



**Joint Venture Between Myanma Port Authority  
And  
Sein Kaung Yadanar Co, Ltd.**



**Agreement Between Sein Kaung Yadanar Co, Ltd  
And  
Myanmar Industrial Port**



• **Area - 15.495 Acre**

# STRATEGIC PORT OPERATOR

- **MIP's Strategy – is to partner with a global strategic port operator this year**





# SUMMARY

- ⊙ **Optimise the operational efficiency gains with the continued implementation of the technology systems of IFS and Navis**
- ⊙ **Further development and expand MIP's port operations based on the macro demands of continued increased TEU growth**
- ⊙ **Partner with a Global Strategic Port Operator**

