

# **ASEAN Ports and Shipping**

## **PRECIOUS PRESTIGE TRADING AND LOGISTICS CO.LTD**

**Minimize the barriers to Strengthening Supply Chain**

**Break through solution for success**

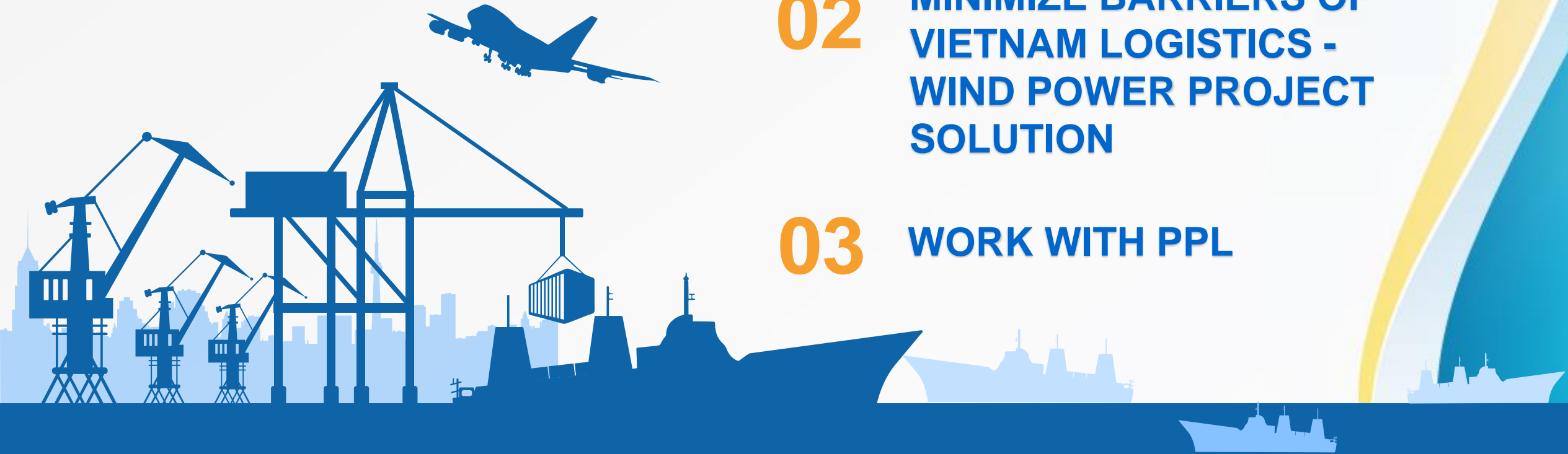
*Sheraton Ho Chi Minh 25-27 Oct 2022*

# MAIN CONTENT

**01** ASEAN & VIETNAM  
ECONOMIC OUTLOOK

**02** MINIMIZE BARRIERS OF  
VIETNAM LOGISTICS -  
WIND POWER PROJECT  
SOLUTION

**03** WORK WITH PPL



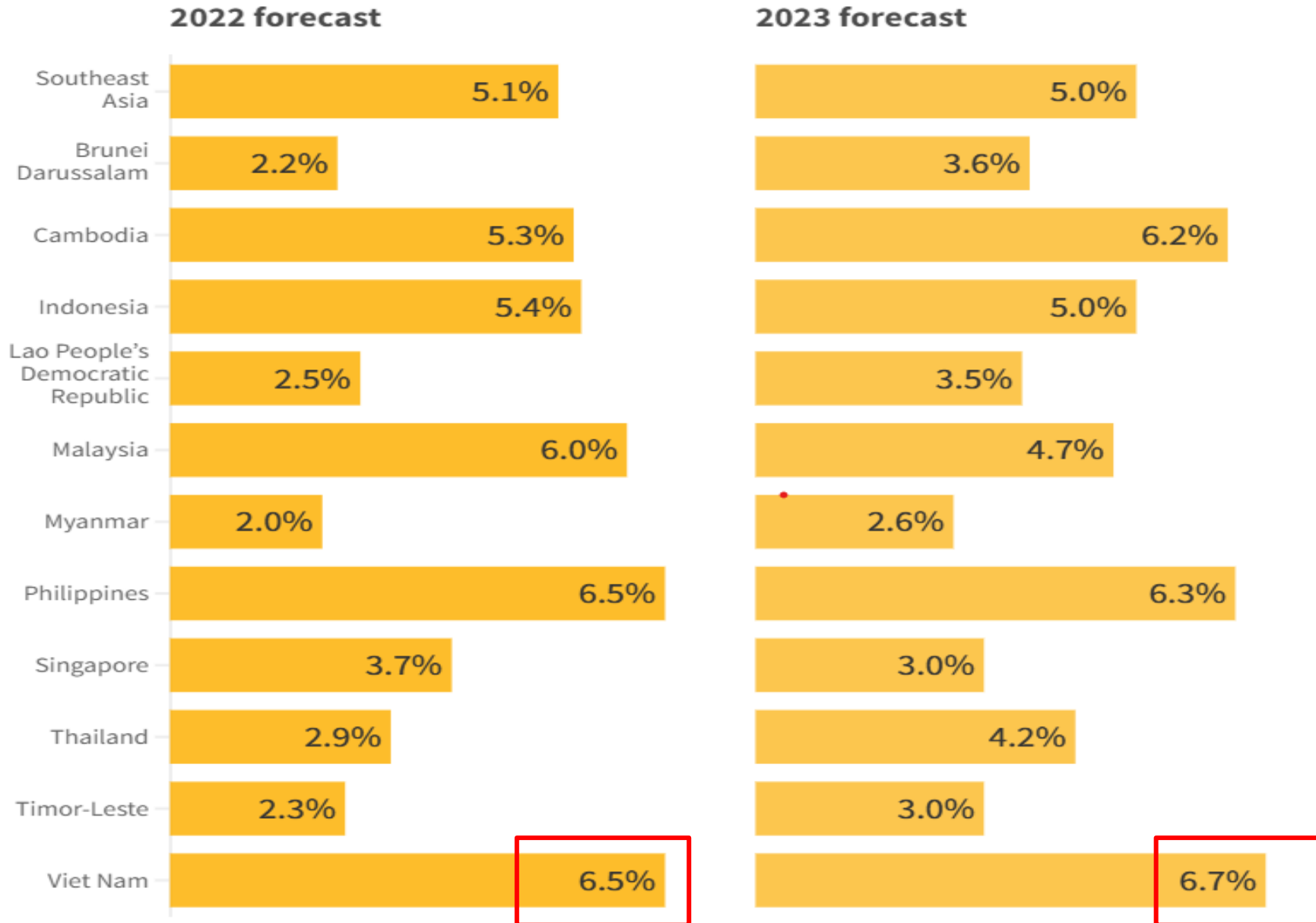
# ASEAN ECONOMIC OUTLOOK

- GDP per capita 2022:  
5,380 USD
- Real GDP growth:  
5%/year 2022

*Source: IMF, 2022*



# GDP Growth: Southeast Asia



Source: Asian Development Bank. Asian Development Outlook 2022 Update (September 2022)

# VIETNAM GDP

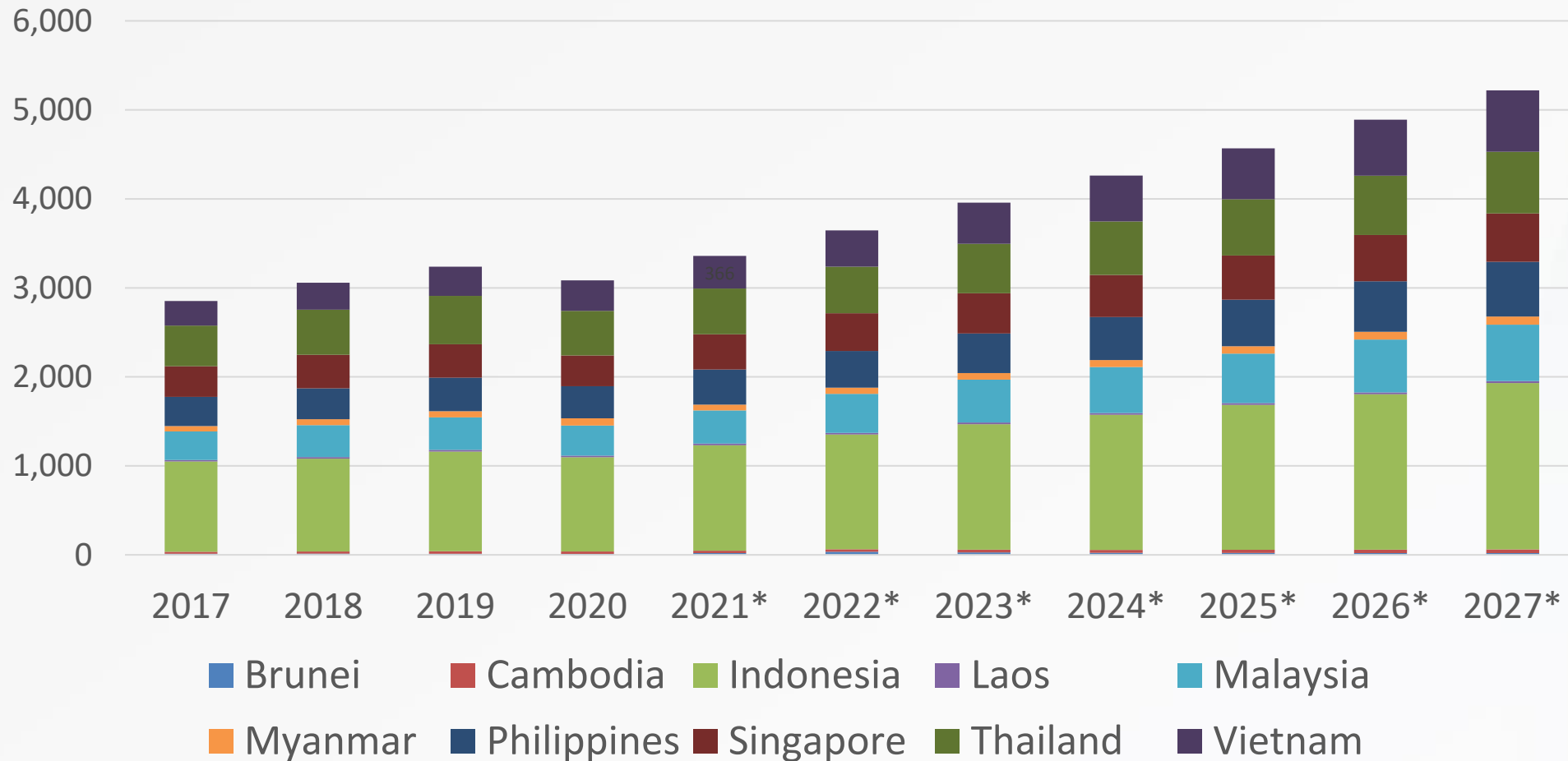
Source: Asian Development Bank, September 2022

	2019	2020	2021	2022	2023
				<i>Update</i>	<i>Update</i>
<b>Southeast Asia</b>	<b>4.7</b>	<b>-3.2</b>	<b>3.3</b>	<b>5.1</b>	<b>5.0</b>
Viet Nam	7.0	2.9	2.6	6.5	6.7

# Gross domestic product (GDP) of the ASEAN countries from 2017 to 2027 (in billion U.S. dollars)

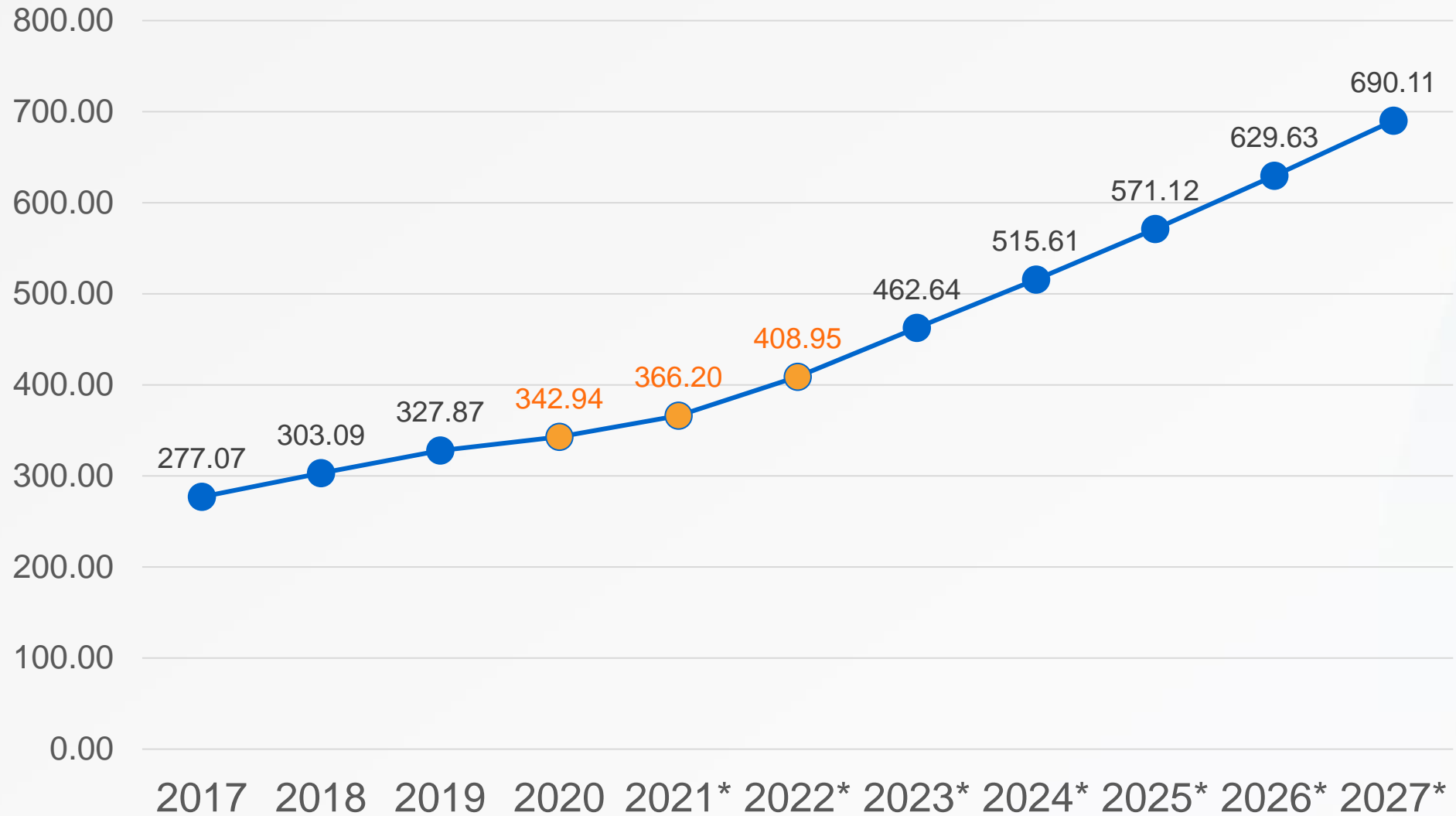
Source: IMF

Survey period: 2017-2027



# Vietnam: Gross domestic product (GDP) in current prices from 2017 to 2027\* (in billion U.S. dollars)

Source: IMF, 2022



# VIETNAM LOGISTICS

## Global Logistics Costs and Third-Party Logistics Revenues (US\$ Billions)

SOURCE: AMSTRONG & ASSOCIATE, OCTOBER 2021

Country	2020 GDP	Logistics (GDP%)	2020 Logistics Cost	3PL Revenue %	2020 3PL Revenue
Singapore	340.00	8.5%	28.9	12.0%	3.5
Thailand	501.90	15.0%	75.3	7.7%	5.8
Lao P.D.R.	19.10	17.7%	3.4	7.5%	0.3
Myanmar (Burma)	81.30	17.2%	14	7.7%	1.1
Philippines	362.20	13.0%	47.1	7.4%	3.5
<b>Vietnam</b>	340.8	<b>20.0%</b>	68.2	7.9%	5.4



# VIETNAM LOGISTICS

## Global Logistics Costs and Third-Party Logistics Revenues (US\$ Billions)

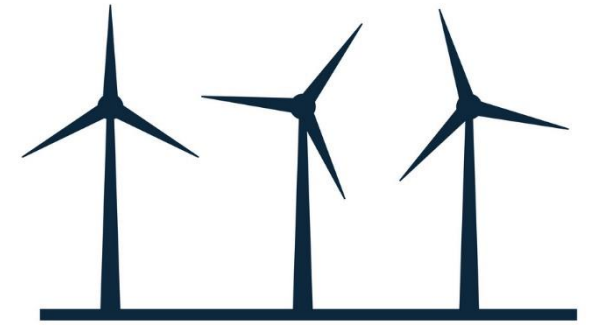
SOURCE: AMSTRONG & ASSOCIATE, OCTOBER 2021

Country	2020 GDP	Logistics (GDP%)	2020 Logistics Cost	3PL Revenue %	2020 3PL Revenue
Australia	1,359.30	8.6%	116.9	10.6%	12.4
Europe Total	19,123.80	8.6%	1,653.70	10.5%	173.8
United States	20,932.80	8.0%	1,674.60	13.8%	231.5
<b>Vietnam</b>	340.80	<b>20.0%</b>	68.2	7.9%	5.4

# BARRIERS of VIETNAM LOGISTICS INDUSTRY

- Limited quality of infrastructure
  - Transport infrastructure system is not synchronous
- optimize operations to improve efficiency

# VIETNAM LOGISTICS CHALLENGE IN 2021

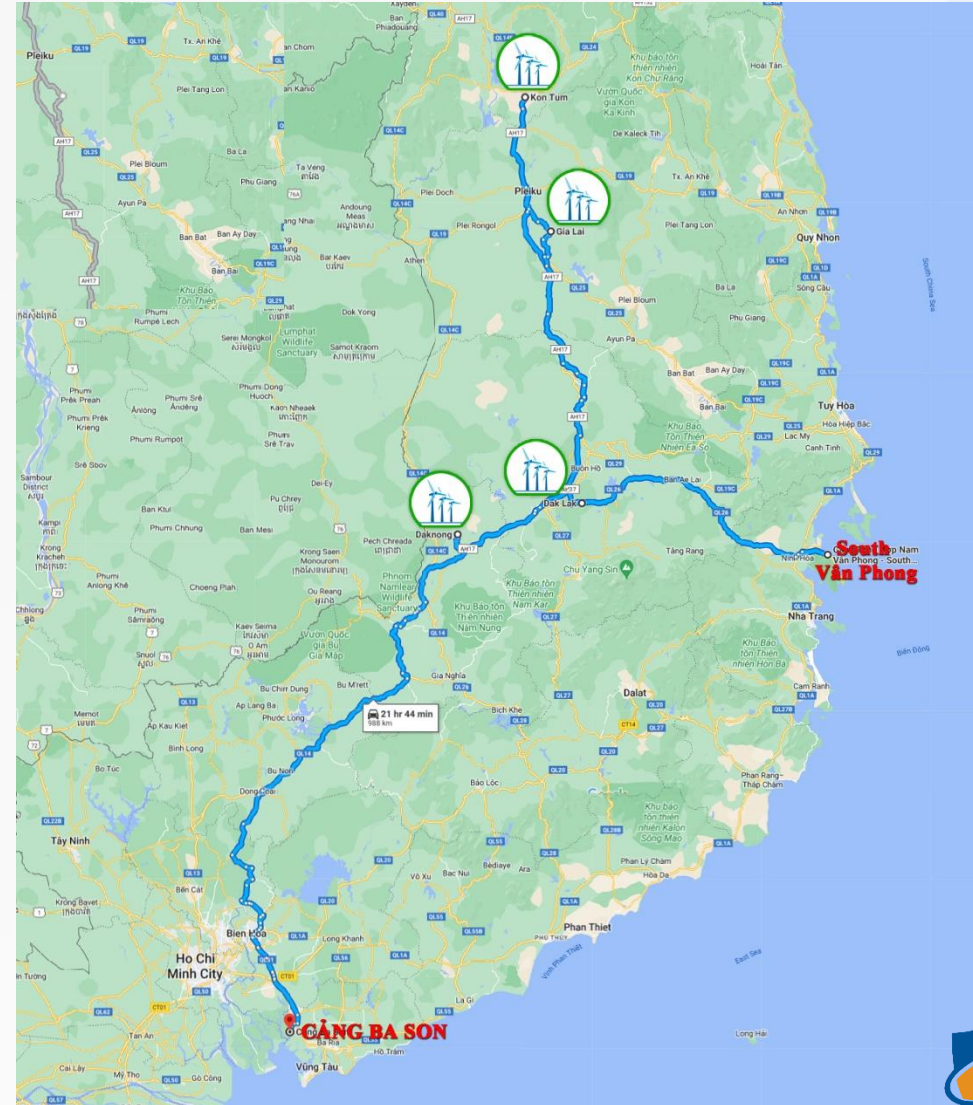


Manpower®

→ SOLUTION?

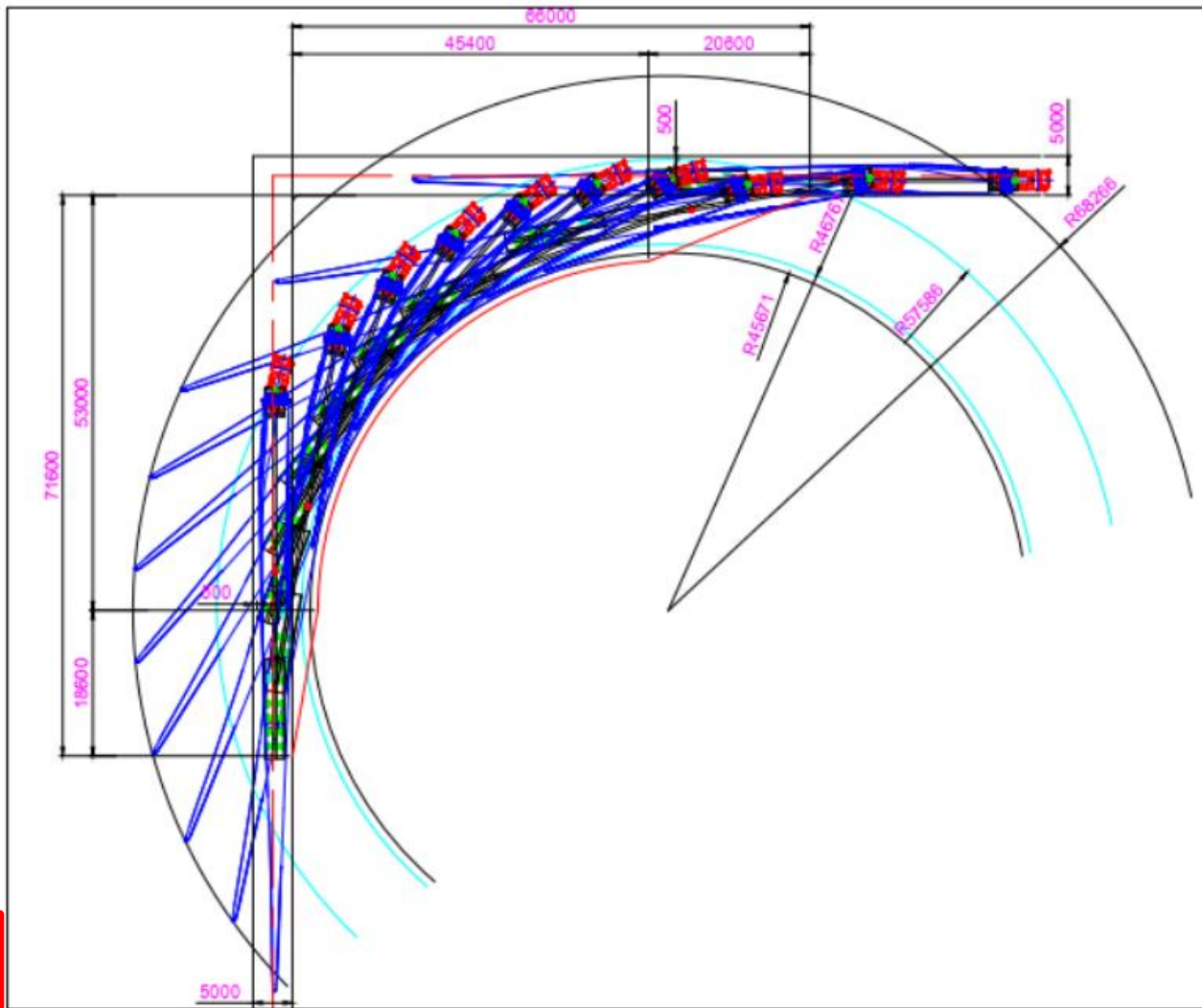
# WHAT WE DO – SURVEY & PLAN

- Discharging port survey
- Route survey
- Handling equipment arrangement
- Road maintenance, clearance



# Route survey

P8	12°32'53.9"N 108°55'11.0"E	Curve points (Phuong Hoang Pass)	Classification 1
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Status: Length, steering radius of curve point are enough space for transport Tower and equipment other (Except transport Blade)

# Route survey

P24

11°45'43.2"N 107°09'34.1"E

Curve point on 38 Brigde

Classification 3



# Route clearance

P13

12°42'45.9"N 108°19'06.0"E

Phuoc An welcome gate

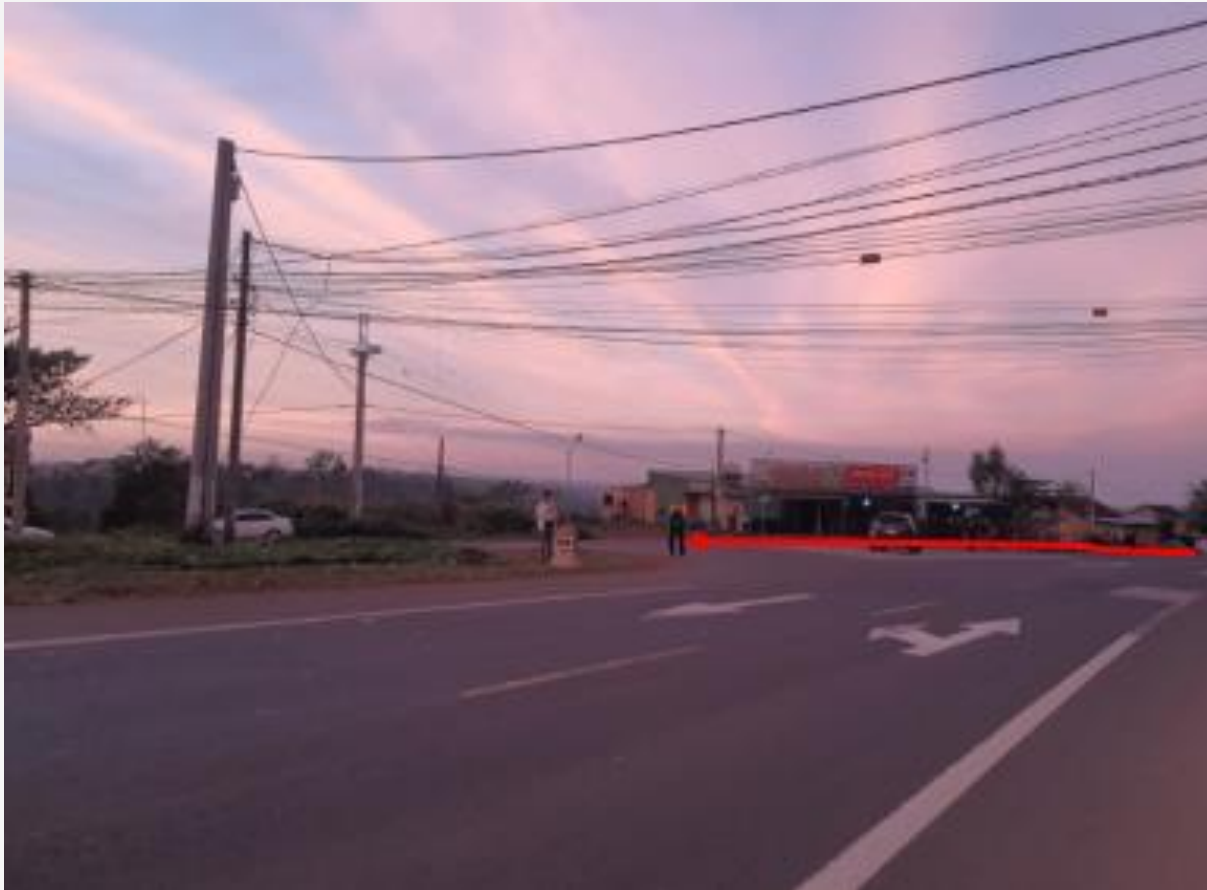
Classification 3



**Status:** Not enough space to transport

**Solution:** This welcome gate have to removed

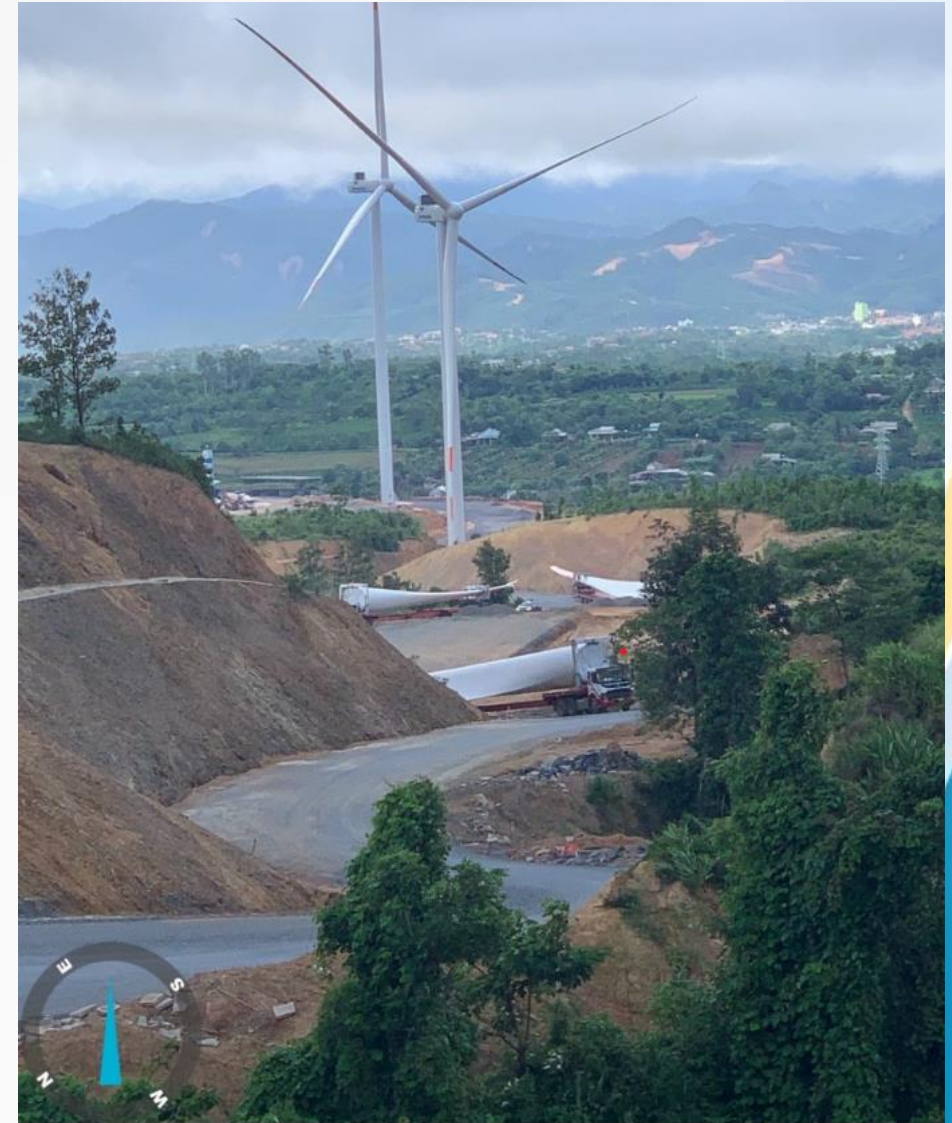
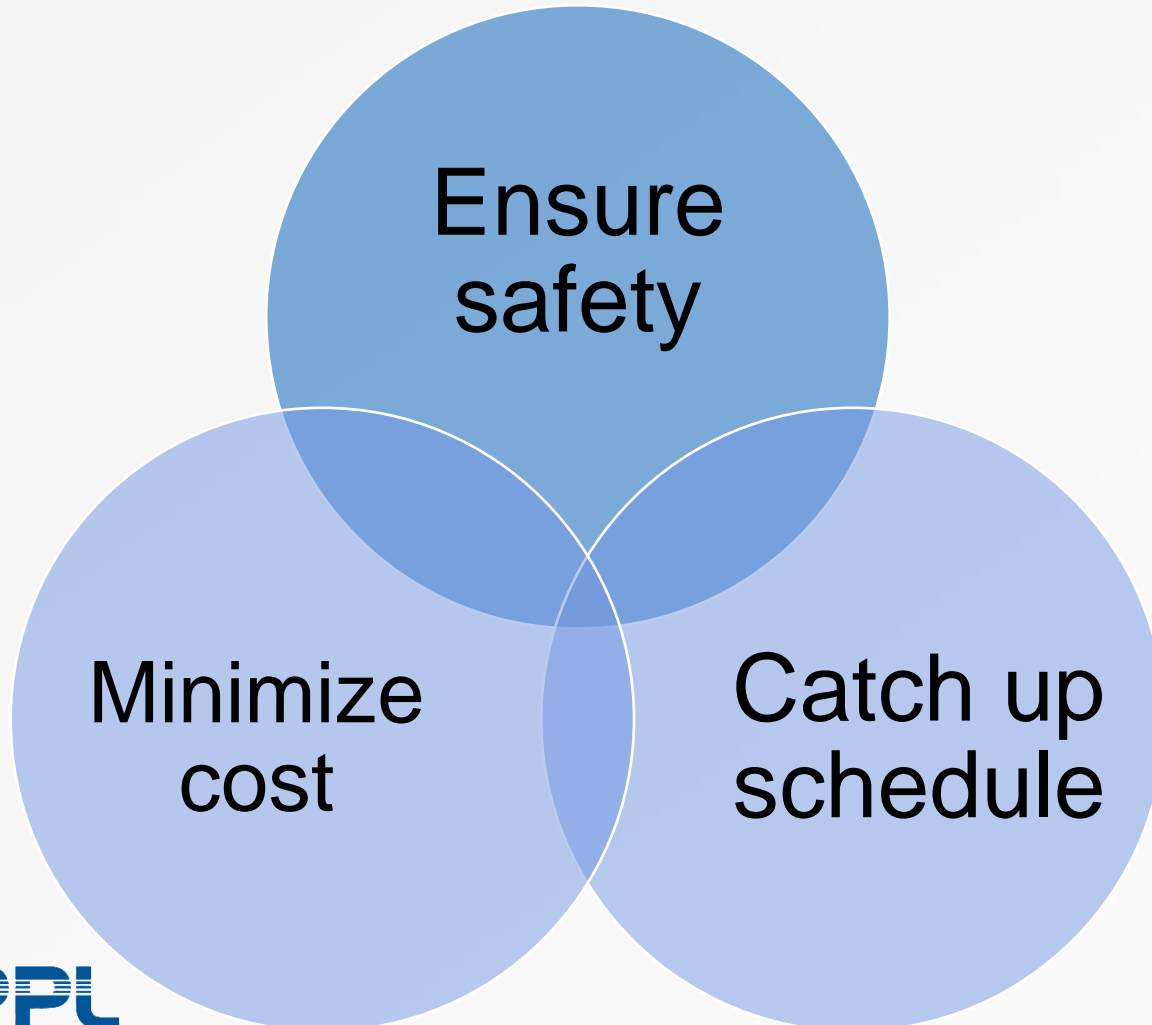
# Road clearance



- Roads, bridges maintenance
- Raising electrical wires, telecommunication cables



# WHAT WE DO – PROVIDE SOLUTION



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OVERWEIGHT CARGO  
(Nacelle, Tower, Hub)

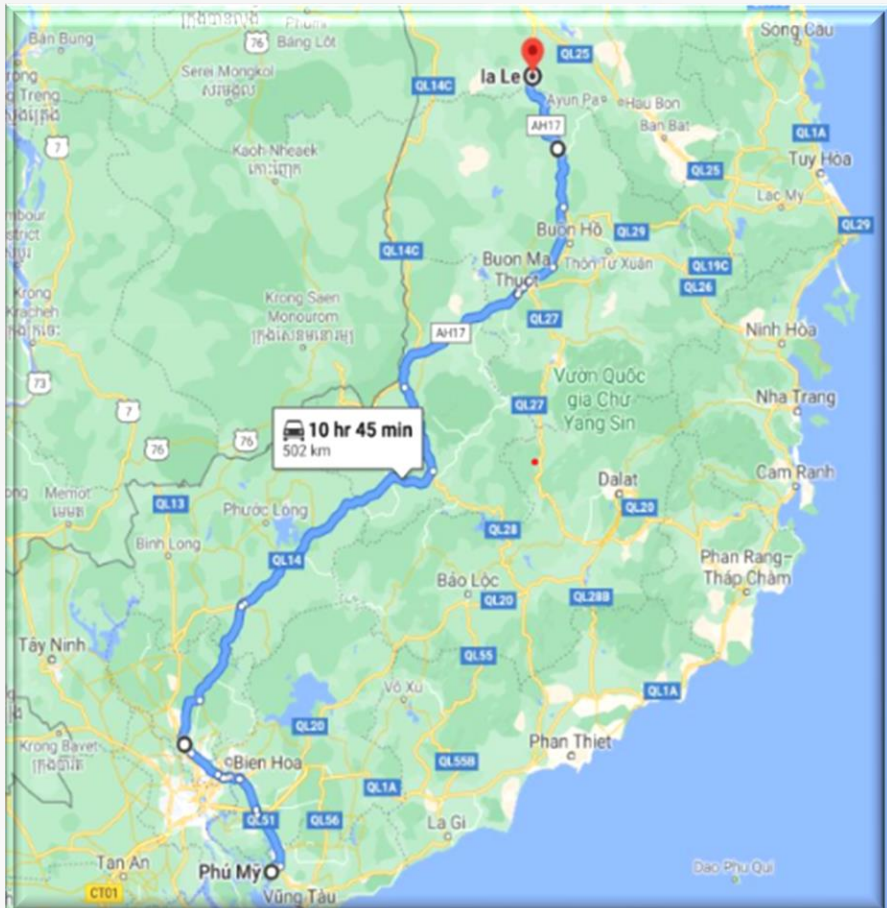
SOUTH VAN  
PHONG PORT

OVER DIMENSION  
CARGO  
(blade)

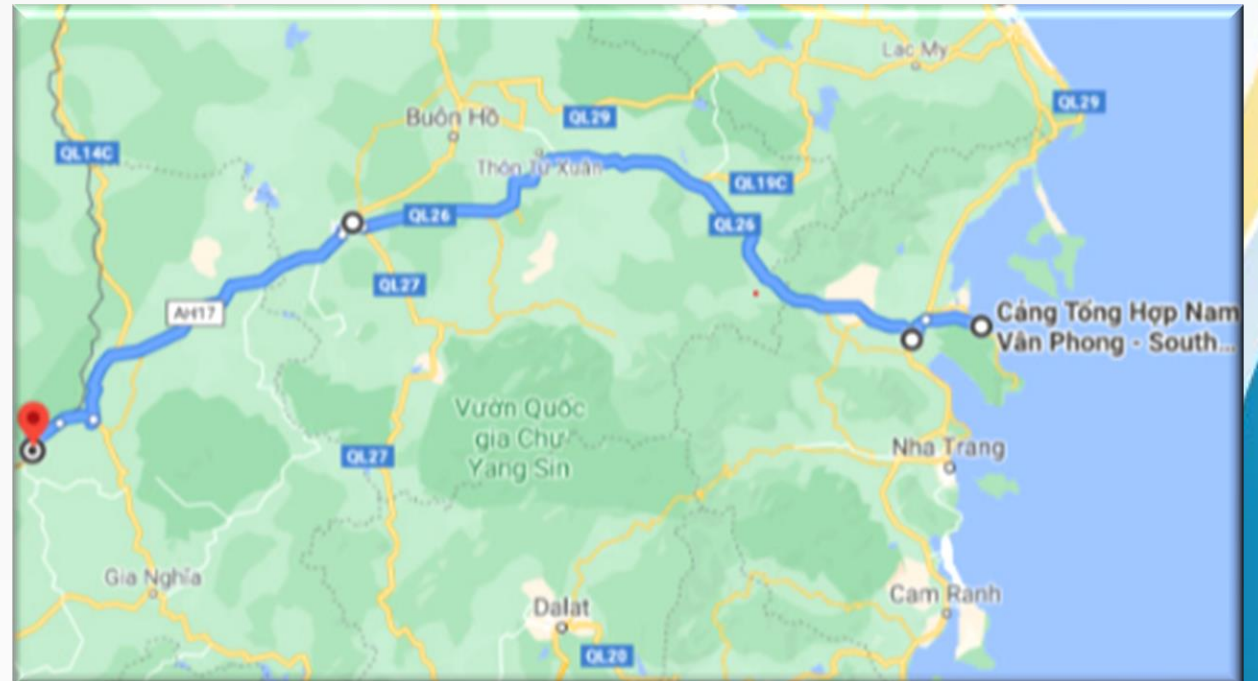
BASON PORT  
(Phu My)

# WHAT WE DO - PROVIDE SOLUTION

*From South Van Phong Port to jobsite: **overweight cargo***



*From Ba Son Port to jobsite : **over dimension cargo***



# 1. OVERWEIGHT CARGO - SOUTH VAN PHONG PORT

- Benefits:  
Avoiding port congestion & best route compared to distance.
- Challenges:  
SOUTH VAN PHONG Port is lacking of equipment to handle OOG cargo.



# WHAT WE DO - PROVIDE EQUIPMENT



**PPL provided specialized cranes and transport equipment for handling OOG cargo at South Van Phong port**

## 2. OVER DIMENSION CARGO - BASON PORT

### Benefits

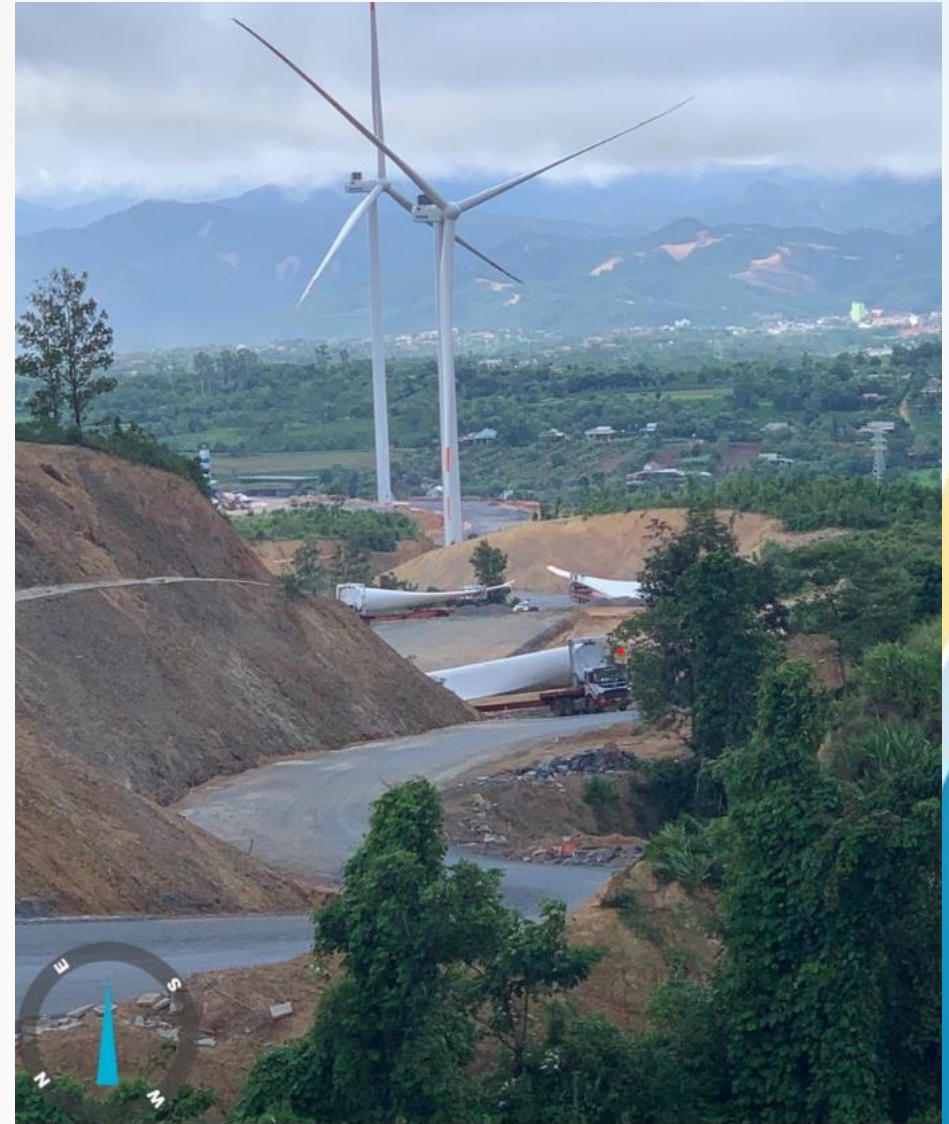
- Safe route for blade with 77-80m in length
- Avoid Phụng Hoàng Hill sharp and dangerous bends which required to use adapter for transportation



# WHAT WE DO - SAFE, COST & TIME CUT

- Ensure safety
- Catch up schedule
- Minimize cost

**Minimize the barriers to  
Strengthening Supply Chain of  
Vietnam**



# WHAT WE DO in Project & OOG cargo



## Dak Nong

Dak N'Drung 1-2-3 wind power plant



## Dak Lak

Cu Ne 1-2 wind power plant  
Krong Buk 1-2 wind power plant



## Huong Linh

Huong Linh 3-4 wind power plant



## Kon Tum

Tan Tan Nhat - Dak Glei wind power plant



## Gia Lai

IALE 1 wind power plant



## Tai Tam

Tai Tam wind power plant



## Amaccao

Amaccao Quang Tri 1 Wind Power Plant



# Who we are?



**PPL**  
Precious Prestige Logistics





# ESTABLISHMENT & DEVELOPMENT



▶ **2014:** Established, named Precious Prestige Int'l Trading & Logistics J.S.C



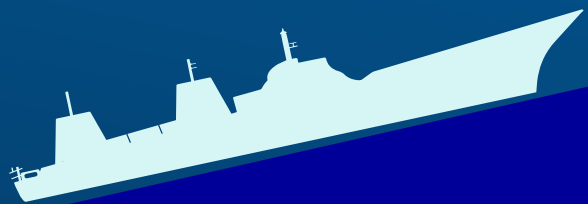
▶ **2016:** Sotrans Group invested 51% of share capital of PPL, then changed the name to Sotrans Ha Tinh J.S.C



▶ **2017:** Sotrans Group increased the share capital to 100%, officially changed name as Sotrans Ha Tinh One member Co.,Ltd



▶ **2020:** Changed name to Precious Prestige Trading & Logistics One member Co.,Ltd



# PPL's NETWORK



## WHAT WE PROVIDE



**PPL**  
*Precious Prestige Logistics*

Customs clearance

International freight forwarding

Domestic multimodal transportation

Cross border VN - Laos - Cambodia

Project & OOG cargo

# PPL's EQUIPMENT



**Tractor**

Quantity: 80 pcs  
Hyundai Trago, Freightline Cascadia,  
Maxxfore, Deawoo, Ben



**Specialized tractor**

13 tractors from 540 – 680 HP



**Hydraulic modular trailer**

Quantity: 212 axles



**SPMT**

Quantity: 64 axles



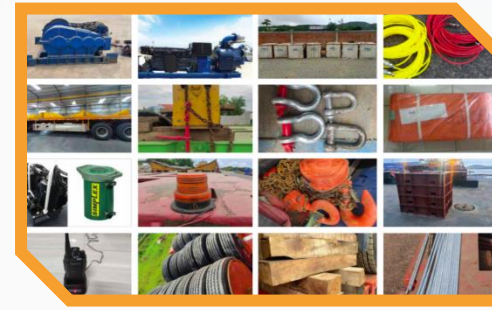
**Means of Unloading**

Crawler cranes: 1 (110 tons)  
Forklift: 3 (30 tons)



**Pontoon Sea Barge**

6000 tons



**Support equipment**

# WORK WITH US



**WIN –WIN**

**Logistics Service Solution**

# WORK WITH US

We provide  
WIN - WIN Solution

Connecting ~ Port – Shipping line – Investor  
Import – Export customs clearance  
Consulting Logistics solution

**WORK WITH US**

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**Thank You !**

