



Northport's Journey Towards Becoming A Safer, Greener, Smarter & Better Port

Dato' Azman Shah Mohd Yusof Chief Executive Officer Northport (Malaysia) Bhd

26th October 2022



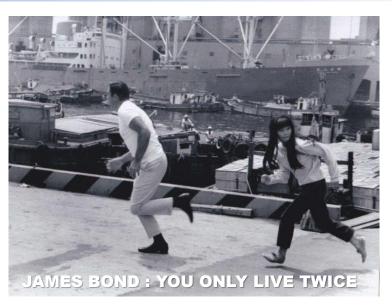


NEGATIVE PERCEPTION TOWARDS PORTS











PORT KLANG

Northport is strategically located at the Straits of Shah Alam it is Malacca and Kampung Padarigsurrounded by natural **KETAM ISLAND** islands which protect the NORTHPORT **KLANG ISLAND** port from natural disaster. ALAM IMPIAN There are 3 Ports in Port SOUTHPOINT Klang which are Northport and Southpoint (formerly **TENGAH** known as Port Swettenham) ISLAND Kota Raja which is managed by **CHE MAT ZIN INDAH ISLAND** Northport (Malaysia) Bhd **ISLAND** and Westports which is managed by Westports **SELAT KERING WESTPORTS** Holdings Berhad. ISLAND Northport is proposing the development of the Carey **PINTU GEDUNG** Teluk Panglima Garang Island Port and Special **ISLAND** Economic Zone (CIPSEZ) **CAREY ISLAND** STRAITS OF MALACCA Banting Teak Datok

INTRODUCTION TO

Northport (Malaysia) Bhd is a member of MMC Group, Malaysia's leading utilities and infrastructure group with diversified businesses under three divisions: ports & logistics, energy & utilities and engineering & construction.



































Northport operates two terminals in Port Klang, Malaysia which are Northport (established in 1965) and Southpoint (established in 1901).

Established | 1901 | Capacity - Container | 5,400,000 TEUs | Capacity - Conventional | 12,000,000 FWT | Employees | 2,045 | Warehouses | 2,800,000 sq.ft | Yard Area I 9,900,000 sq.ft I Quay line I 5,400 m I Draft I 8 - 17m I Container Berths I 13 I Break Bulk Berths I 9 I Dry Bulk Berths I 2 I Liquid Bulk Berths I 4 I RORO I 150,000 Annual Capacity | Quay Crane | 26 | RTG | 71 | E-RTG | 13 | Prime Mover | 189 | Grab Crane | 04 | Luffing Crane | 02 | Reach Stacker | 12 | Empty Stacker I 09 I MOBICON I 04





































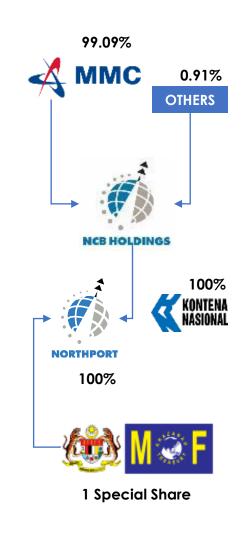








MMC GROUP STRUCTURE



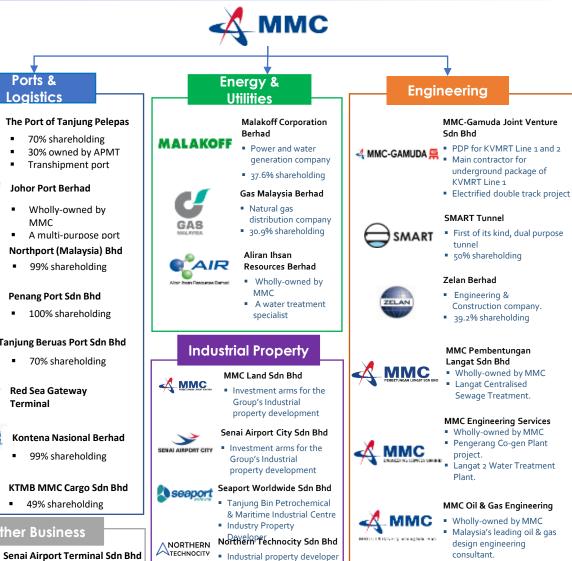


Other Business

SenaiAirport

Wholly-owned by MMC

Airport operator



with land bank in Kulim,

THE GROUP STRUCTURE





OSI

PHN

SUZUKI



DRB-Hicom Berhad



MMC Corporation **Berhad**



Tradewinds Group

MANUFACTURING



Composites Technology Research

Malaysia Share: 96.87%

HICOM Diecasting Share: 100%



HI(■ HICOM-Teck See

Share: 51%



HICOM-Yamaha Share: 45%

HICOM-HONDA

Share: 48%



Bank Muamalat

Share: 70%

ASSEMBLY



HICOM-Auto Mfg (M)

Share: 100%

Share: 100%

Share: 81%

Sdn Bhd

HICOM-DEFTECH

Honda Malaysia



Industry DEFTECH Share: 100%

PHN Industry Share: 100%

MODENAS

Share: 81%



Share: 50.1%



Bhd Share: 29%



HONDA Share: 34% Suzuki Assembler Malaysia * SUZUKI

MODENAS



Composites Technology Research Malaysia Sdn Bhd

Share: 96.87%

LOGISTICS



Pos Malaysia Berhad

Share: 32.21%



Pos

Aviation

POS Logistics POS Aviation

Pos Logistics **Berhad** Share: 100%

Sdn Bhd Share: 100%



Tradewinds

PadiBeras Nasional Bhd Share: 83.69%

Tradewinds Corporation

Tradewinds

Berhad

Tradewinds Plantation



Central Sugar Refinery

Share: 100%



Gula Padang Terap Sdn Bhd Share: 100%

MARDEC

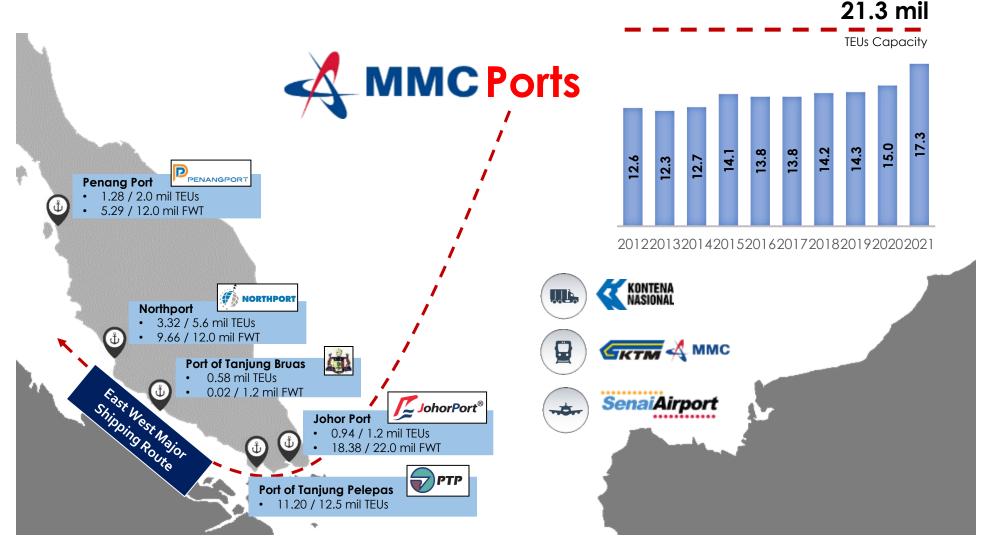
Mardec **Berhad**

Share: 100%



MMC PORTS CONNECTION

Port are strategically located on the most industrialized southern & western coast. Ports focus on separate hinterlands.



MMC PORTS:

TOTAL CONTAINER VOLUME

NORTHPORT (ESTD 1963)



SOUTHPOINT (ESTD 1901)











REINVENTING NORTHPORT



THE SAFER PORT

SAFER PORT





Guide on Business
Continuity Planning for
2019 Novel Coronavirus
(COVID-19)
Northport (Malaysia) Bhd

Business Continuity Planning







THE GREENER PORT

GREEN INITIATIVES













THE SMARTER PORT

SMART INITIATIVES





MMC Ports appointed Ramco Systems for Malaysia's Single Largest Port Digital Transformation Programme







Digitalization Framework

THE BETTER PORT

BETTER PORT









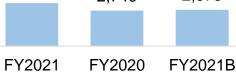


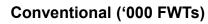
NORTHPORT – A RECORD-BREAKING 2021

2021 HIGHLIGHTS

- Container: 3.32 mil TEUs
 - ➤ Highest-ever container throughput (previous high was 3.31 mil TEUs in 2010)
 - > +21% vs FY2020
- Conventional: 9.66 mil FWT
 - > +15% vs FY2020
 - > 2nd highest-ever conventional throughput
 - ➤ Highest-ever monthly throughput of 1.01 mil FWT in May 2021.
- Best ever financial performance in terms of Revenue, EBITDA and PAT
- Acquired 50% of Boustead Cruise Terminal in JV with Westports on 23 September 2021.
- Best ever safety performance with LTI score of 0.58
- Received the Ministry of Transport KiLAT Excellence Best Port Safety Management Award 2021

Container ('000 TEUs) 3,324 2,740 2,673







FY2021 FY2020 FY2021B



Northport broke its highest ever container throughput record on 30th Dec 2021



Northport won MOT KiLAT Excellence Award for Best Port Safety Management in Dec 2021



Northport and Westports jointly acquired Boustead Cruise Centre in Sept 2021



Northport's three new warehouses equipped with solar panels, with 350k sq ft area began operations in Oct 2021

IAPH 2022 SUSTAINABILITY AWARD

HEALTH SAFETY & SECURITY CATEGORY AT JAPH 2022 WORLD PORTS CONFERENCE, VANCOUVER, CANADA



Northport rangkul anugerah IAPH 2022 Sustainability Award

laysia) Berhad, ahli Kumpulan MMC, telah memenangi Anugerah Kelestarian IAPH 2022 di bawah kategori Keselamatan,

Kesihatan dan Sekuriti.

Dengan projek bertajuk
Perjalanan Ke Arah Kecemerlangan HSE Northport telah menewaskan dua finalis lain, iaitu Pelabuhan Montreal dan Pelabuhan Amsterdam dalam kategori tersebut. Pengumuman pemenang

anugerah telah dibuat semasa Majlis Makan Malam Gala yang diadakan bersempena dengan Persidangan Pelabuhan Dunia IAPH 2022 pada 17 Mei 2022 di Vancouver, Kanada.

Ketua Pegawai Eksekutif Northport, Datuk Azman Shah Mohd. Yusof telah menerima anugerah hagi pihak syarikat laripada Ketua Bahagian Pembangunan Sumber Manusia.



2022 dalam mailis IAPH 2022 di Vancouver, Kanada, baru-baru ini

Pembangunan Pertuhuhan TAD) Mark Assaf

adalah sebuah gabungan global dengan ahli yang terdiri daripada pihak berkuasa pelabuhan, pengendali pelabuhan serta per-

dari 87 buah negara. pertiga daripada dagangan per-airan dunia dan lebih daripada 60 peratus trafik kontena du-

menjadi pelabuhan Malaysia pertama memenangi anugerah IAPH Sustainability Award yang berprestij itu adalah satu penghormatan dan pencapaian yang dalam kenyataan. cemerlang buat Northport.

"Kami ingin mengucapkan terima kasih kepada IAPH, paawam yang telah mengundi kami kerana mengiktiraf Per-

cemerlangan HSE.

"Sepanjang usaha ini, kami telah menjalankan pelbagai ini-siatif HSE termasuk penubuhan aan berkaitan pelabuhan gaan bagi memastikan langkah Pelabuhan di bawah IAPH langkah yang berkesan dise-mengendalikan kira-kira satu diakan demi kesinambungan operasi dan perniagaan North-

"Kami juga telah mengukuh kan keselamatan pelabuhan kami dengan penggunaan dron rafan daripada institusi global dan sistem pengawasan litar yang disegani seperti IAPH, dan tertutup. Northport adalah yang menggunakan dron untuk tujuan keselamatan dan pengawasan sejak 2019," katanya

Pada tahun ini sehanyak 53 projek telah dihantar oleh nel-panel pakar dan orang buah negara untuk menyertai



WHAT'S NEXT FOR NORTHPORT?



New Container Yard



ESG Policy

New Equipment



Reconfiguration of Terminal





Asset Replacement



Revival of Cruise Terminal

Digital Transformation



New Warehouses for RDCs



Thank You



- SAFER, GREENER, SMARTER, BETTER -

NORTHPORT (MALAYSIA) BHD Jalan Pelabuhan, Pelabuhan Utara

Jalan Pelabuhan, Pelabuhan Utara 42000 Pelabuhan Klang Selangor







