

***OPERATING A REGIONAL CONTAINER AND MULTIMODAL
TRANSPORT SERVICE IN THE MEDITERRANEAN***

Sergio Bella, Trade Development & Project Cargo Manager

Tarros Group: logistics solutions since 1828



Since 1828 we supply containerized and non-containerized

DOOR TO DOOR

Transport solutions in the Mediterranean Sea

Through a fully controlled logistic chain

193

YEARS EXPERIENCE



OUR FIRST VESSEL

1956 - Malcolm McLean-SeaLand
Launched "The box that changed the world"

1967 - Tarros launched its first
container ship, m/v «*VENTO DEL GOLFO*»

Today - We are proud to use the most
efficient way of shipping



We connect Mediterranean people

A strategic area with over 450 million people



TIMELINE

1800	1960	1970	1980	1990	2000	2010	2019	2020
<p>dal 1828</p>  <p>M. A. GRENDI & FIGLIO</p>	 <p>1963 ESTABLISHMENT OF TARROS SPA</p>	 <p>1971 Transfer of the company from <i>Genoa to La Spezia</i></p>	 <p>Establishment of NORA CONTAINERS SPA specialized in storage, repair and maintenance of containers</p>	 <p>1993 "TERMINAL DEL GOLFO" starts operating in La Spezia</p>	 <p>CREATION OF CARBOX for land transport management</p>	 <p>TARROS OBTAINS ISO 14001 certifications in Environmental Management and OHSAS 18001 in regards to Safety and Health Management of Employees</p>	 <p>NEW PAYOFF mediterranean LOGISTICS SOLUTIONS</p>	 <p>NEXT OPENING INAUGURATION OF NEW OFFICES IN GENOA, VENICE AND NAPLES</p>
<p>1828 FOUNDATION OF TARROS COMPANY AS M.A. GRENDI</p>	<p>1967 Tarros launches the first container service in the Mediterranean sea: the regular Genoa-Sardinia line begins with the container ship VENTO DEL GOLFO</p>	<p>1988 CONSTITUTION OF TARROS TUNISIE AGENCY</p>	<p>1989 CONSTRUCTION OF THE NEW RO-RO PIER at <i>Pagliari</i> and the purchase of the <i>Demolition Shipyard of the Gulf</i></p>	<p>1998 CONSTITUTION OF CMS Maritime Service Agency</p>	<p>2001 SEPTEMBER CONSTITUTION OF THE GULF specialized in maintenance, renovation and storage of cruisers OCTOBER CONSTITUTION OF TARROS SUD-NAPLES</p>	<p>2013 CONSTITUTION OF TARROS PORTUGAL AGENCY</p>	 <p>15 JUNE OPENING THE OPERATING BASE FOR MASERATI MULTI 70</p>	<p>2006/07 CONSTITUTION OF AGENCIES: TARROS MAROC TARROS LYBIA and TARROS EXPRESS EGYPT</p>
<p>1890 The MUSSO family starts with Marco Antonio Musso</p>	<p>1969 FEBRUARY Launch of the first cellular container ship, VENTO DI TRAMONTANA: the first of a series of ships named TARROS CLASS worldwide APRIL The start of the first international Tarros container line from <i>Venice to Piraeus</i></p>	<p>1999 CONSTITUTION OF TARROS ALGERIE, TARROS HELLAS and TARROS UK AGENCIES</p>	<p>2008 180TH TARROS' S ANNIVERSARY</p> 	<p>2015 TARROS OBTAINS AEO CERTIFICATION of reliability and solvency</p>	 <p>15 OCTOBER PRESENTATION OF TARROS CERTIFIED CONTAINER</p> <p>15 NOVEMBER Tarros Group is on board with AMBROGIO BECCARIA, winner of <i>Mini-Transat 2019</i></p> <p>28 NOVEMBER 10TH ANNIVERSARY TARROS IN PORTUGAL</p>			



TARROS NETWORK SOLUTIONS

WITH OUR SHIPS WE REGULARLY CONNECT MEDITERRANEAN PORTS



PERFORMANCES



TOTAL NETWORK

28
Companies
Tarros Group



TOTAL STAFF

610
Tarros Group
Employees



TOTAL REVENUE

139M
euro



SERVED PORTS

31



SHIPPED TEUS

140K



EBIDTA

9.5M
euro



VOYAGES

862



MILLES/YEAR

439,188



CONNECTED PEOPLE

450M
We Connect
Mediterranean People



TARROS GROUP NETWORK





Multimodal Logistics Services



TARROS LOGISTICS SOLUTIONS

A flexible and efficient
intermodal network

THE JOURNEY OF A CONTAINER

From the farm to your refrigerator, or the factory to your wardrobe, is developing solutions that meet customer needs from one end of the supply chain to the other.

Check list for Tarros warehouse, to be carried out or the inspection of each container of the Company:

- ✓ **CLEANING**
- ✓ **ROOF**
- ✓ **DOOR**
- ✓ **FLOOR**
- ✓ **SIDE AND FRONT WALLS**
- ✓ **UNDER-STRUCTURE**
- ✓ **SIDE RAILS** (top, bottom, end)
- ✓ **END FRAMES** (front and rear)
- ✓ **CORNER POSTS**
- ✓ **LASHING RINGS**



TARROS QUALITY SURVEY

20+1: TAILOR-MADE FOR YOU

We can supply our customers with 20 different container types, flat rack and platforms to meet your needs in terms of volume, goods' shape and weight. But, that's not all: if a new stowage and transport system is required, thank to our long-standing experience we can study ad hoc solutions that would meet all your needs.



TRUCK AND RAIL

CARBOX provides truck and rail transports to the main global carriers & freight forwarders



CarBox Corridors



LA SPEZIA BRANCH

Administrative and operational headquarters
777D, Viale San Bartolomeo
19126 La Spezia
Ph. +39 0187 69561
Fax +39 0187 695686

Vehicle area & Terminal

Via Valdilocchi
19126 La Spezia



GENOA

23/A, Via di Francia
16149 Genoa
Ph. +39 010 4074238
Fax +39 010 4074348



VENICE

15/A, Via Banchina dell'Azoto
30175 Porto Marghera (VE)
Ph. +39 041 0996260
Fax +39 041 8723030



NOLA

CIS (Centro per il Commercio all'Ingrosso),
Strada Provinciale, Boscofangone locality
Island 6 service tower, 3rd floor, internal 628
80035 Nola

● SERVED PORTS

● DEPOTS FACILITIES



OUR PRIVATE TERMINAL IN LA SPEZIA

FULLY EQUIPPED TO HANDLE CONTAINERS, RO RO SHIPS,
PROJECT AND GENERAL CARGO



NEXT STEP

ENLARGEMENT
PROJECT **APPROVED**

HANDLING
CAPACITY



600,000 TEUs

TOTAL
TERMINAL
AREA



120,000 m²

WATER
DEPT



-15 m

TOTAL
QUAYS
LENGHT



850 m





PROJECT CARGO SOLUTIONS

Master Projects & Logistics takes care of transportation of large, heavy, high value and special cargo

- SHIP AGENCY
- PROJECT CARGO
- CHARTERING





TARROS INNOVATION PROCESS: FENIX TECHNOLOGY

WHAT IS FENIX?

The era of digitalization is revolutionizing the global supply chain system which concern the management of logistics and the lack of dialogue with the various internal terminals or logistics hubs. For this aspects has been designed the concept of ***International Fast e Secure Trade Lane, an End to End solutions able to share, manage anticipating the documents and information flow provided by the different stakeholders using evolved digital Corridor Management Platform.***

This concept is integrated with the use of the Internet of Things (IoT) as for example **tags, security eSeals**, customs eSeals, tracking tools that guarantee temperatures, integrity and monitoring of goods.





Antennas allow detection of RFID seals placed on the container to control access

Containers are equipped with an RFID seal that through a numbered sequence allows immediate identification

The computer system detects the data of the seal applied to the container allowing direct access to the terminal



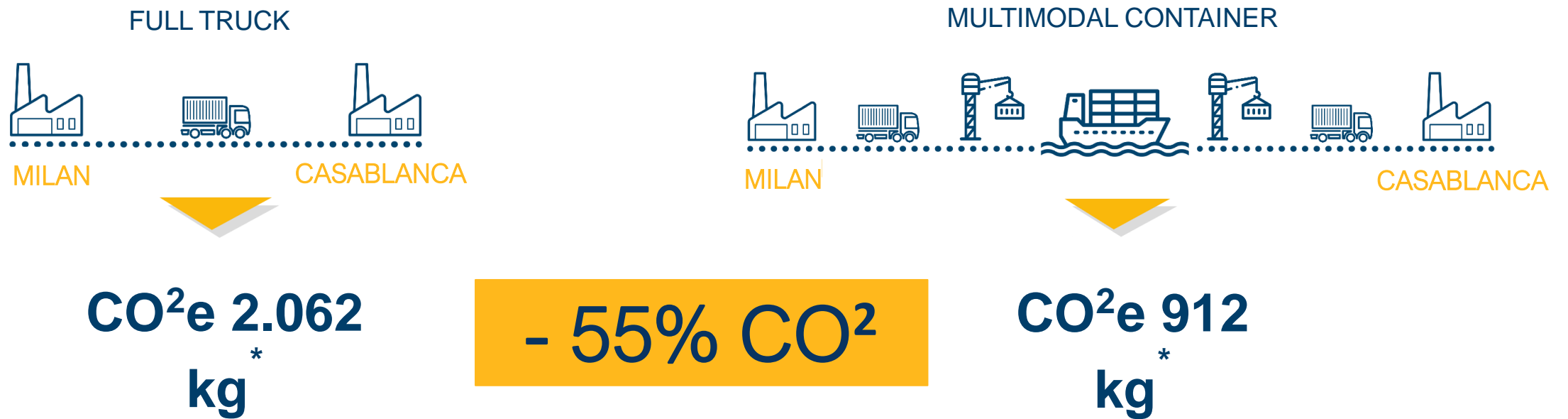
FENIX ADVANTAGES

- Transport time (vessel = truck)
- Sustainability
- Cost efficiency
- Decrease of road traffic



SUSTAINABILITY

OUR FOOTPRINT VS OTHERS 2.500 KM X 25 TONS OF GOODS (i.e Milan to Casablanca)





WE are expanding our social commitment shaping a sustainable future





TARROS GROUP

IS PROUD TO BE
ON BOARD WITH
GIOVANNI SOLDINI
AND MASERATI
MULTI 70



MILESTONES

Solutions

- ◆ DOOR TO DOOR
TAILOR MADE
- ◆ SOLUTIONS
- ◆ CUSTOMER CARE

Quality

- ◆ MADE IN ITALY
SOLUTIONS
empowered by the
mediterranean experience
- ◆ CERTIFIED CONTAINERS

Sustainability

- ◆ ECO-EFFICIENCY
- ◆ SOCIAL AWARENESS





Thanks for your attention