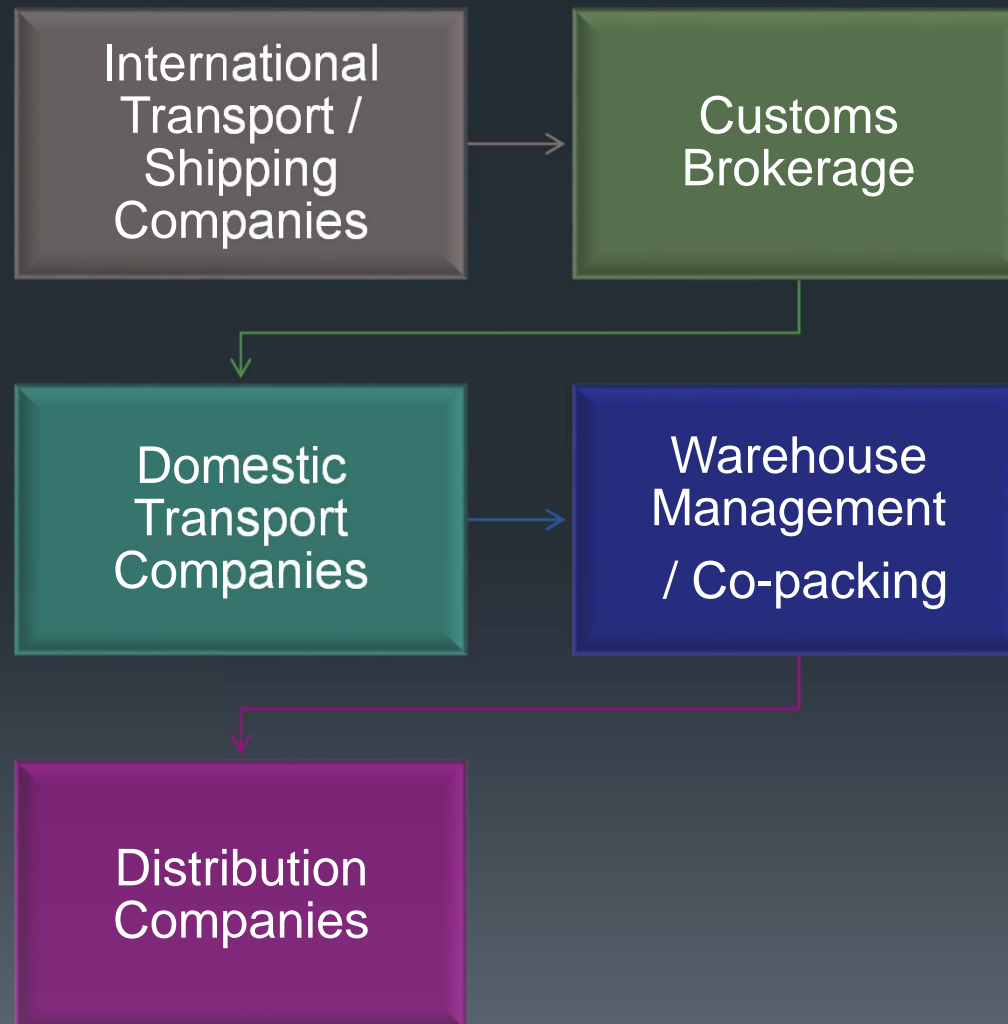




IRAN LOGISTICS OVERVIEW

Logistics and Distribution



What happens when the cargo is arrived to Iran

- Most important routs the General Cargo enter to Iran.

1. Bandar Abbas
2. Bandar Khoramshahr
3. Bazargan
4. Sarakhs
5. Astara
6. Bandar Boushehr
7. Chabahar
8. IK airport



Customs Clearance

- Mostly Customs clearance is performed at the port of arrival but many clients also prefer to do the clearance at closest customs point to their main facilities.
- Tehran West, Shahryar and other main cities customs are also very active apart from Bandar Abbas / Bandar Khoramshahr etc.



Cargo is then sent to the Mainland

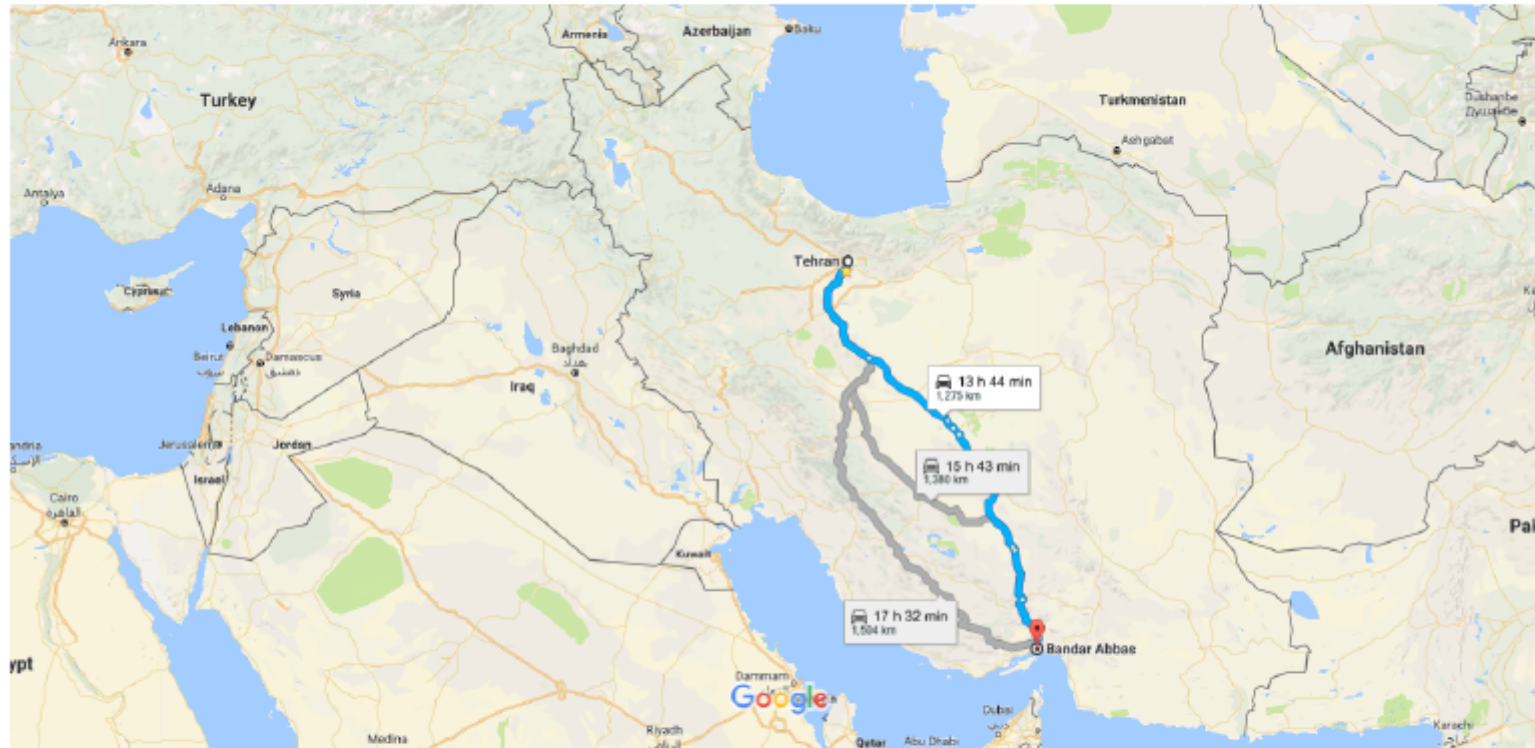
- The cargo will be sent to the main cities immediately.
- This is because the warehouses are mostly in the main cities such as Tehran, Mashad, Isfehan, Tabriz and etc.
- The warehouses in Bandar Abbas and other ports of arrival are not adequate enough for storage the cargo.

Bandar Abbas

- Distance to Tehran : 1314 km
- Transit Time: 24 – 48 hours by Truck
- The Freight Rate: IRR 28,000,000 about USD 750 / 20MT
- the freight rate for return container is almost 30% of the freight to Tehran.
- Road is mostly quite standard and transit.
- It is not easy to find the trucks in summer due to hot weather.
- All trucks have to stay in a long queue to get a cargo.
- It is not easy to send your own truck to be loaded.
- The payment term is cash after arrival in final destination.
- Few companies accept to receive freight rate in differed payment terms based on long term contract. But they add some surcharges.

Google Maps Tehran, Tehran Province to Bandar Abbas, Hormozgan Province

Drive 1,275 km, 13 h 44 min



Map data ©2016 Google, Maps GISrael, ORION-ME 200 km



via Route 71/AH70

Fastest route

This route has tolls.

13 h 44 min

1,275 km



via Persian Gulf Hwy/Route 7

15 h 43 min

1,380 km

Khorram Shahr



- Distance to Tehran : 940 km
- Transit Time: 24 – 36 hours by Truck
- The Freight Rate: IRR 28,000,000 about USD 750 / 20MT
- the freight rate for return container is almost 30% of the freight to Tehran.
- Road is mostly quite standard and transit.
- It is not easy to find the trucks in summer due to hot weather.
- All trucks have to stay in a long queue to get a cargo.
- It is not easy to send your own truck to be loaded.
- The payment term is cash after arrival in final destination.
- Few companies accept to receive freight rate in differed payment terms based on long term contract. But they add **SOME** surcharges.

Tehran, Tehran Province x Google Accounts x

https://www.google.com/maps/dir/Tehran,+Tehran+Province/Khorramshahr,+Khuzestan+Province/@32.6356903,48.8675891,5.75z/data=!4m14!4m13!1m5!1m1!1s0x3f8e00491ff3dcd





Sign in

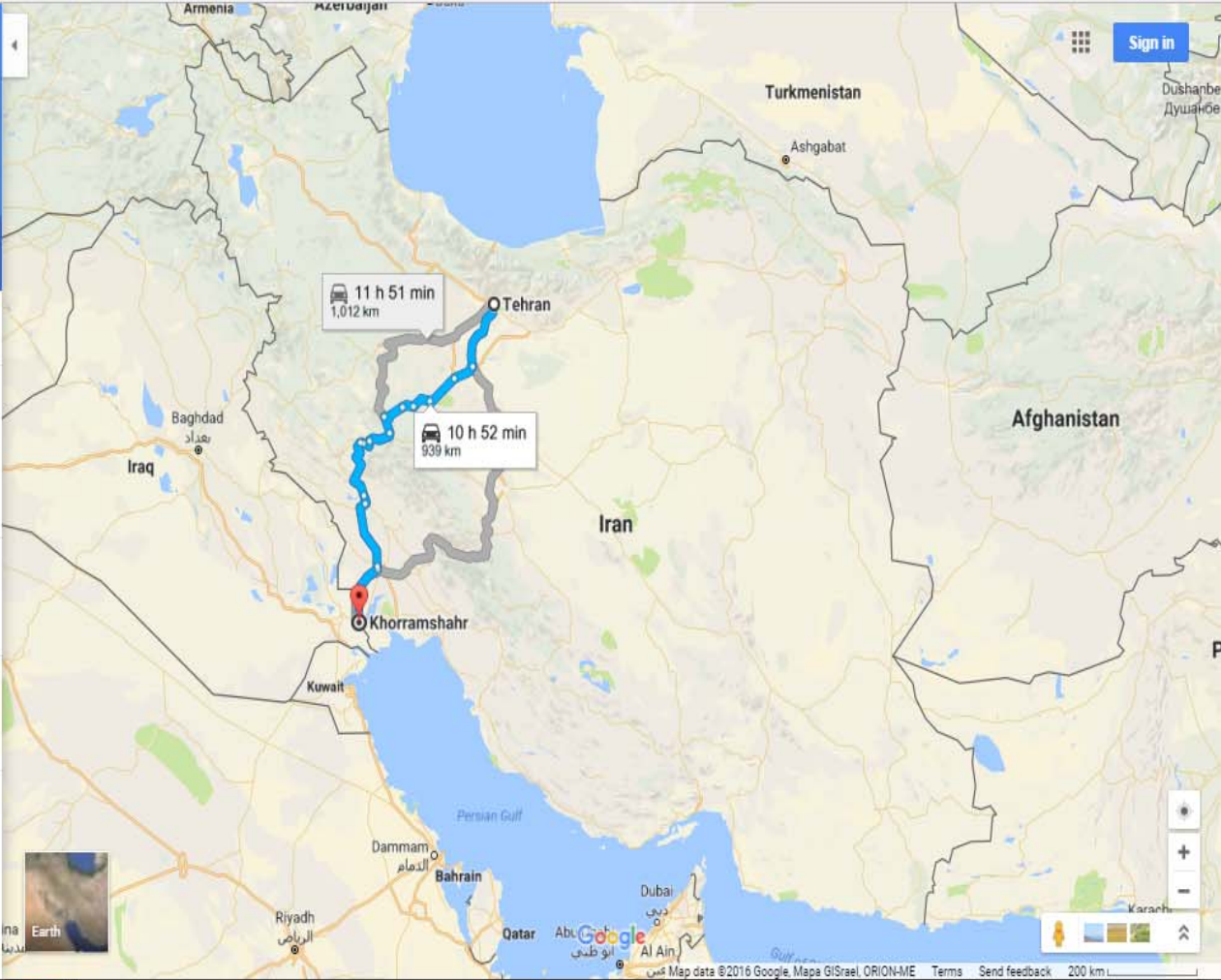
Tehran, Tehran Province

Khorramshahr, Khuzestan Province

Leave now OPTIONS

Send directions to your phone

 via Route 37	10 h 52 min
Fastest route	939 km
 This route has tolls.	
DETAILS	
 via Saveh - Hamedan Fwy/Route 6/AH2 and Route 37	11 h 51 min
	1,012 km
 via Persian Gulf Hwy/Route 7	13 h 14 min
	1,080 km



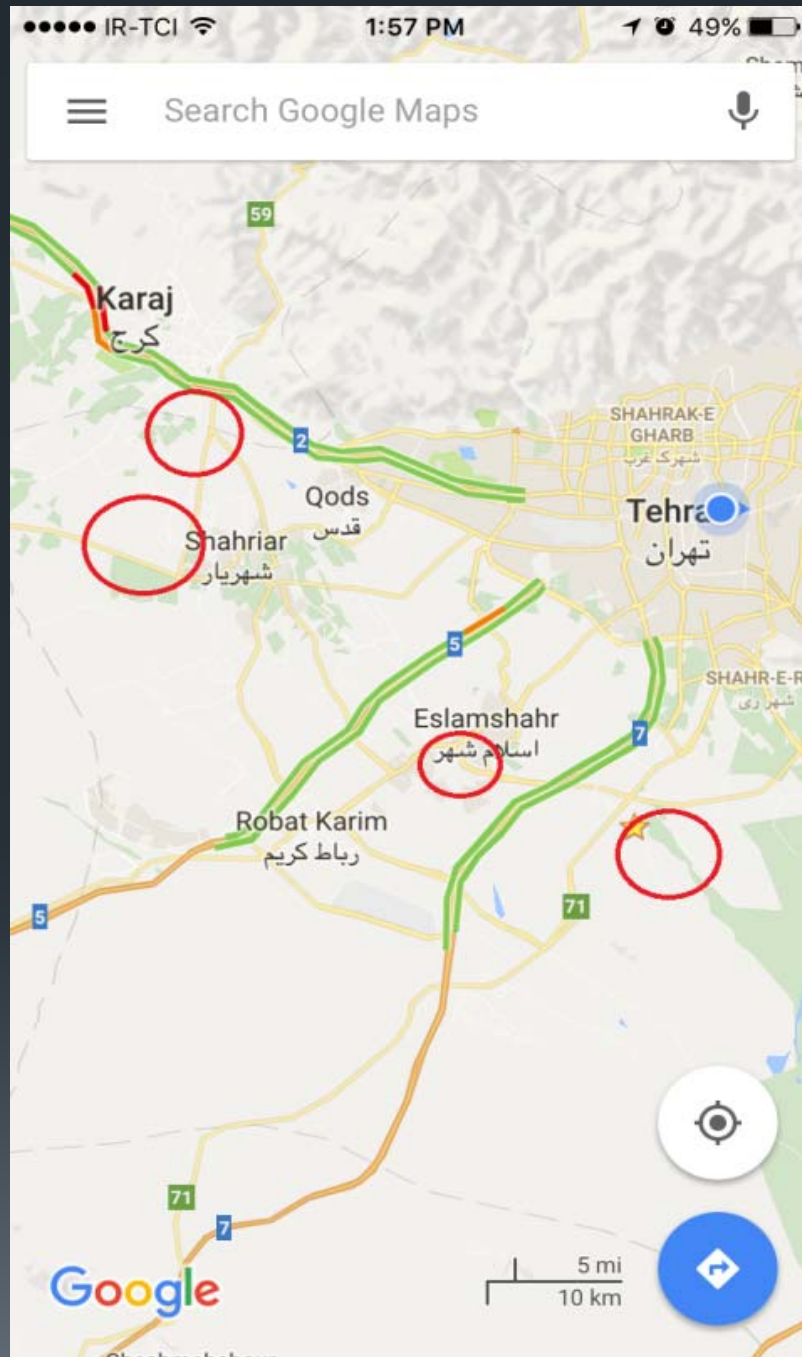
Map showing routes from Tehran to Khorramshahr. The fastest route (via Route 37) is 10 h 52 min and 939 km. Other routes include via Saveh - Hamedan Fwy/Route 6/AH2 and Route 37 (11 h 51 min, 1,012 km) and via Persian Gulf Hwy/Route 7 (13 h 14 min, 1,080 km).

Map data ©2016 Google, Maps GISrael, ORION-ME Terms Send feedback 200 km

EN 12:57 PM 12/3/2016

Warehouses in Tehran

- Most of the warehouses in Tehran are located in two districts:
- Old Qom Road - Shoorabad area or Karaj Road and neighborhoods.
- The warehouses are typically between 500 sqm to 2500 sqm warehouse indoor.
- Max height is typically 8 – 10 m
- Side walls are between 6 – 8 m height made by bricks.
- Traditionally very few warehouses have racking systems and WMS.
- The warehouses are not in global standard shape and designs.
- Most of the warehouses are multi-clients warehouse or owned by the cargo owner.
- The average price for 1 sqm warehouse property to buy in Shoorabad is about USD 150.00 and in Karaj road almost double.



Forklift and other Warehouse Equipment



- TOYOTA, KOMATSU , LINDEH, DAEWOO, HYUNDAI, SEPAHAN, and some other Iranian and Chinese brands are available in the market.
- Typically second hand equipment are very common in the
- market including CAT.
- LPG or Diesel is the main fuel for the equipment.
- Normal price for a brand new Forklift is above 40K USD.

Local Distribution



Transport Companies: between cities

Distribution Companies: inside the Cities

There are hundreds of transport companies in each city and provinces.

They have permission to issue FBL and some of them has their own trucks or managing some number of trucks but more than 80% of the trucks in Iran are owned by the truck driver.

Most of the distribution companies are owned by production factories and manufacturers or recognized brands.

They have some number of trucks ownership but mostly they manage the private trucks by long term contracts.

Standard Trucks



Distribution Trucks









Kalaban Logistics



Kalaban
Logistics

Kalaban Logistics

- Supply Chain Management including 3rd party and 4th Party Logistics management.

As the third party logistics provider we are able to provide all logistics services including inbound transportation, warehouse storage services, co- packing, pick and pack and distribution.

- As the 4th party logistics provider we are able to manage the whole above operation as well as the service providers which the clients currently have contract with and report in the standard to the clients



Kalaban
Logistics

■ Kalaban Logistics Services

Supply Chain Management

- Demand Planning
- Logistics
- Material Handling
- Performance Management
- Finished Goods
- PDI
- Supplier Management
- 3PL / 4PL Management



Logistics Management

- Warehouse Management
- Co-Packing
- Labeling
- Barcoding
- Inventory Management
- Return Management
- CRM
- Customs Clearance
-



Warehouse Management

- Inventory Management
- Co- Packing
- Labeling
- Barcoding
- Return Management
- Delivery Order Management
- ISO Standards implementation
- HSE Management at Warehouse



Distribution Management

- Suppliers Management
- Delivery Order Management
- JIT
- Reporting Management
- HSE Management
- Claim Management
- Tracking
- Transportation Management



Kalaban
Logistics

Warehouse Management



- Cross Docking Warehouses and Distribution Center, Customized based on Customer Requirement.
- Supply and Warehouse Management Systems Based on International well-known software methods.
- WMS for the clients under limited deadlines, using expertized team member, reliable software and machinery.
- Internet and Web base Inventory Stock reporting to the client and Customized Software for Stock Inventory Recording and Reporting .
- Co- Packing , Labeling, Shrinking, Bucketing and all other types of packaging and repacking the products.

Kalaban main Clients

