



IMPROVING AND CREATING REGIONAL BUSINESS OPPORTUNITIES IN SHIPPING AND TRANSSHIPMENT ACTIVITIES WITHIN THE SUPPLY CHAIN

*Mediterranean Supply Chain Initiatives: **Cagliari**, the Center of Service and Trading Needs*

WELCOME, أهلاً و سهلاً , BIENVENUE !

4th MED PORTS, Tanger, April 27th 2016

Valeria Mangiarotti

Cagliari Port Authority Marketing Manager

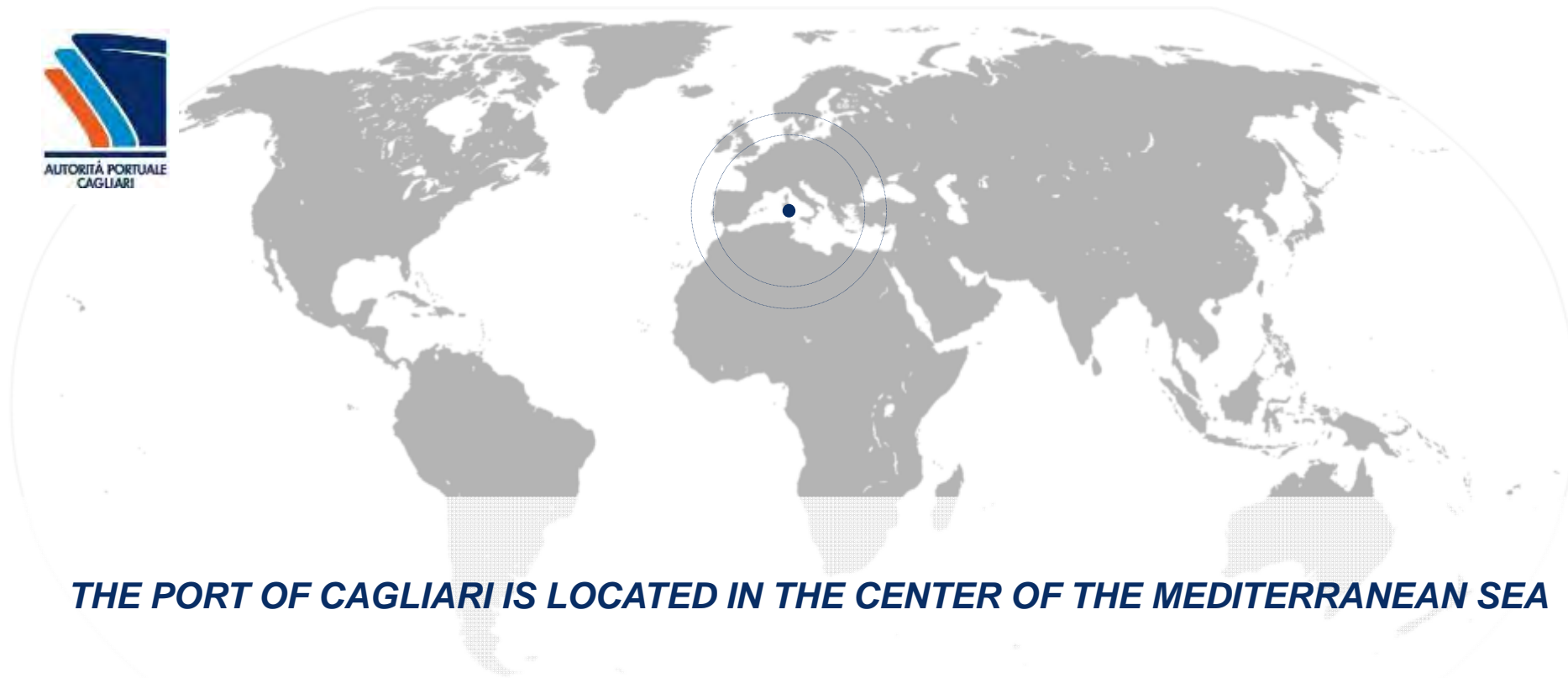
Franco Nicola Cupolo

Cagliari International Container Terminal (CICT) Managing Director



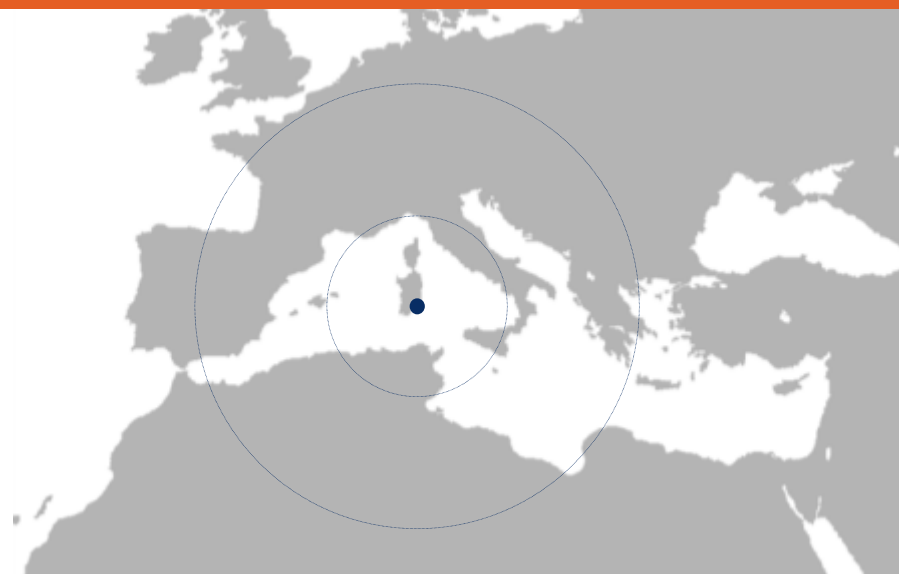
PORT AUTHORITY OF CAGLIARI

Valeria Mangiarotti - Marketing Manager



THE PORT OF CAGLIARI IS LOCATED IN THE CENTER OF THE MEDITERRANEAN SEA

***THE PORT OF CAGLIARI IS ONE OF THE
MAIN PASSENGER AND FREIGHT PORTS IN
THE MED, SET BETWEEN THE COASTS OF
EUROPE AND NORTHERN AFRICA***





CURRENTLY, THE PORT OF CAGLIARI COMPRISES **THREE** DISTINCT SECTIONS: **COMMERCIAL PORT, INDUSTRIAL PORT AND OIL TERMINAL**

The **OLD PORT** is just 100 m from the city centre: it borders on the road network, is a short stroll away from the central railway station and just 7 km from the airport. It has 5,800 m of quay area and serves Ro-Ro commercial traffic and passenger ferries.

**INDUSTRIAL
PORT**

OLD PORT

The **INDUSTRIAL PORT** stretches for more than 1.600 metres and has five berths for container transshipment and Ro-Ro ships.

The **OIL TERMINAL** for bulk liquids is located in the area of Porto Foxi (about 9 nautical miles from the historic port) and serves the area's chemical industries.

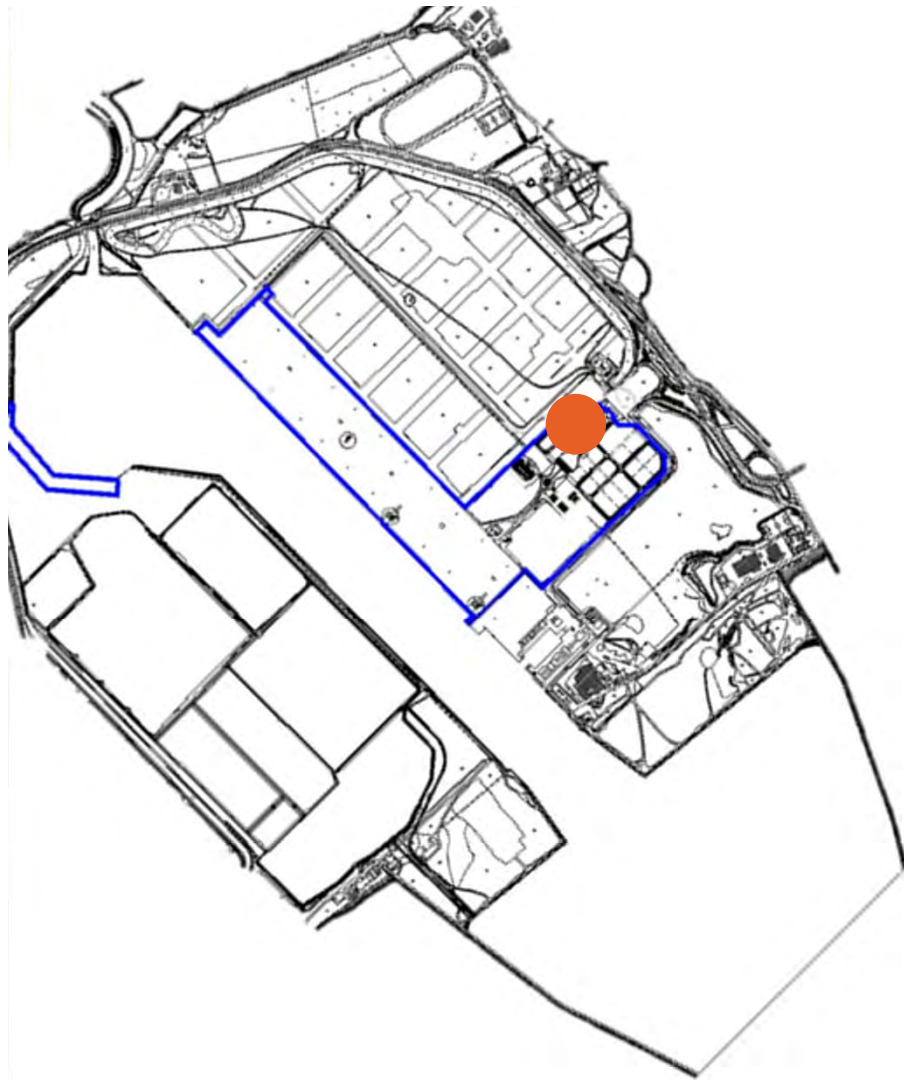


THE INDUSTRIAL PORT (*CANAL PORT*)

- MAINLY A CONTAINER TRANSHIPMENT TERMINAL
- LAND AREA : 450.000 m²
- SEA AREA : 3.000.000 m²
- TWO QUAYS WITH 7 BERTHS - 16 m DRAUGHT

THE OLD PORT OF CAGLIARI (*COMMERCIAL PORT*)

- *COVERS A LAND AREA OF 111.643 m² and 2.000.000 m² OF SEA AREA*
- *HAS 20 QUAYS WITH 14 BERTHS FOR PASSENGERS AND CARGO SHIPS*
- *HANDLES PASSENGER AND RO – RO FREIGHT TRAFFIC, AS WELL AS CRUISES AND RECREATIONAL CRAFT TRAFFIC*



THE NEW B.I.P.

(Border Inspection Post)



SURFACE: 477,14 sqm HEIGHT: 3,80 m

ESTIMATE GOODS ARRIVING AT THE PORT OF CAGLIARI for B.I.P.

Some **500** containers (animal product, fish, etc.) to be processed at our local B.I.P. every month





THANK YOU !

PORT AUTHORITY OF CAGLIARI

Valeria Mangiarotti - Marketing Manager

...and over to

CHANGE
your point of
VIEW



...thank you Valeria

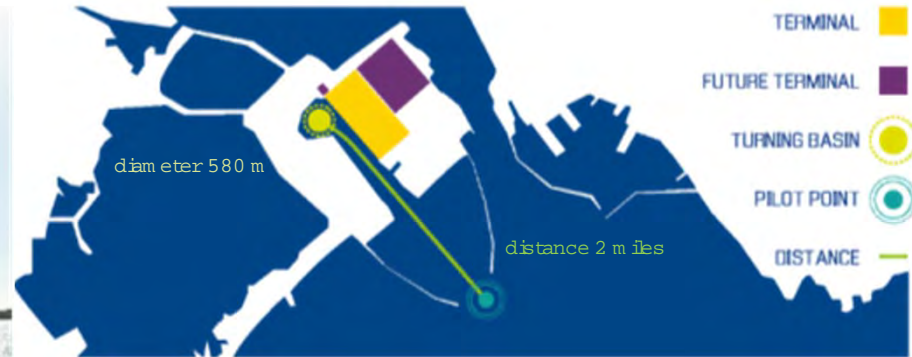
W ELCOM E أهلا و سهلا ,BIENVENUE








Franco Nicola Cupolo

Cagliari International Container Terminal (CICT) Managing Director

CAGLIARI INTERNATIONAL CONTAINER TERMINAL

TODAY



<p>Handling Capacity</p>	<p>Length of Quay</p>	<p>Terminal Area</p>	
<p>  1.3 million TEUs </p>	<p>  1.520 m </p>	<p>  400,000 m² </p>	
<p>Water Depth</p>	<p>Quay Cranes</p>	<p>Yard Equipment</p>	<p>Reefer Plugs</p>
<p>  16 m </p>	<p>  7 Gantry Crane (up to 18 rows) 1 Mobile Crane </p>	<p>  19 RTG 6 Reach Stacker 9 Front Loader 30 Trucks 32 Trailers </p>	<p>  1,000 </p>

TOMORROW



FROM 1.2 MILLION TEUs TO 3.6 MILLION TEUs OF CAPACITY



HOW ?

What are the opportunities for North African supply chains and how can these be accomplished?

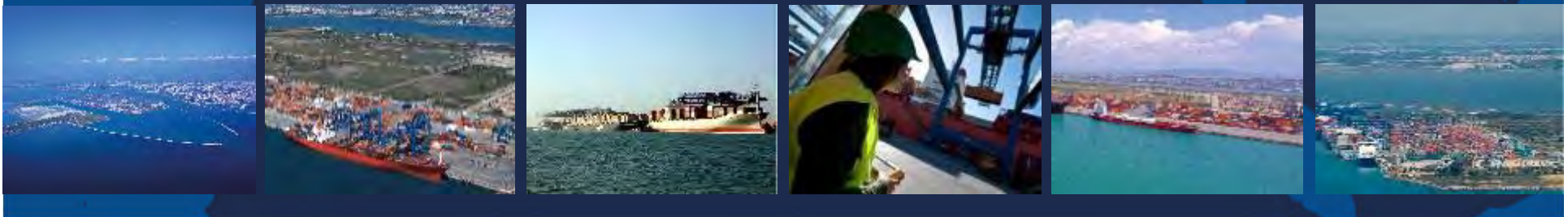
- Geography
- North Africa Dem and
- Connectivity
- Efficiency
- Our Customers
- Regional Business Opportunity
- Your Team



NORTH
AFRICA
EXTENDED
HOMEPORT

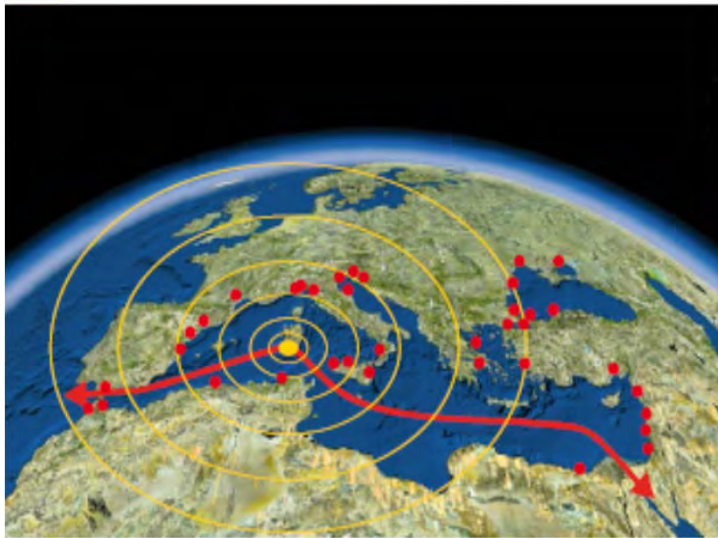


THE CENTRE AT YOUR SERVICE





THE CENTRE AT YOUR SERVICE



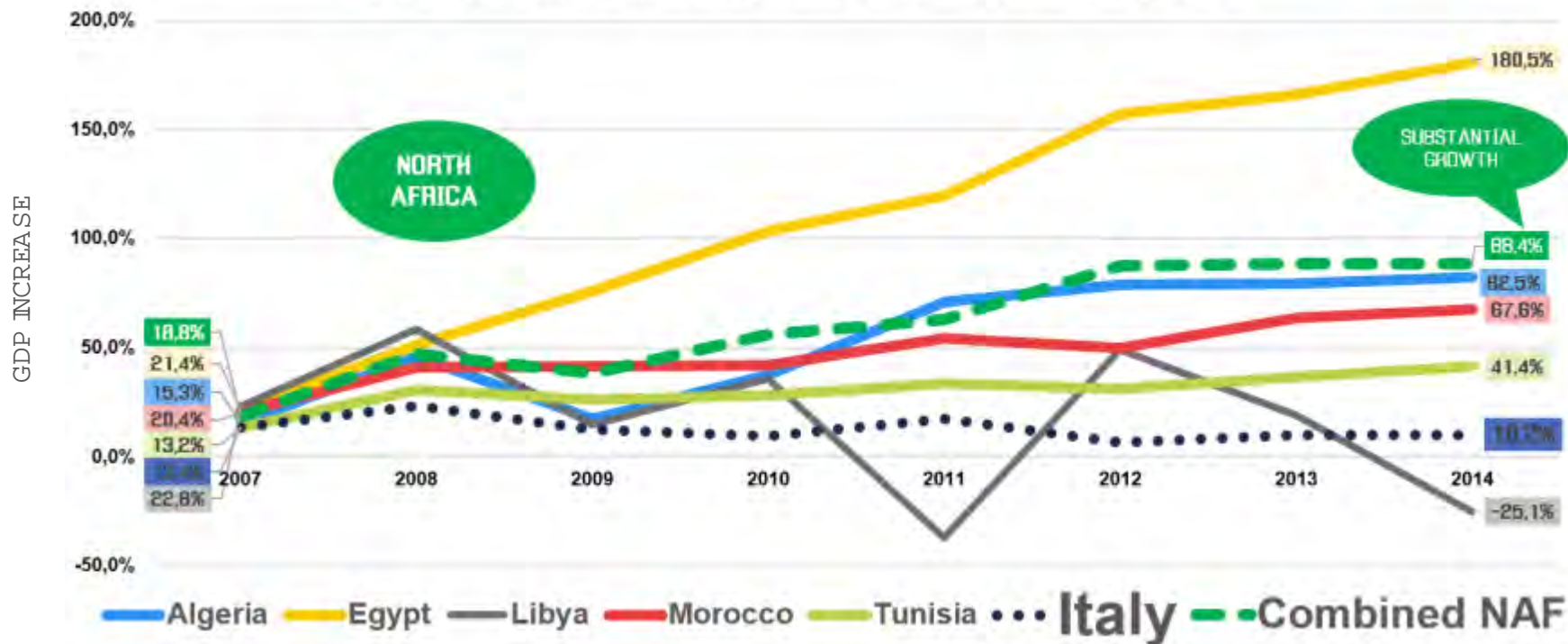
N.MILES	DEVIATION (Suez_Gibraltar)	Average Distance (from Spoke Ports)
TANGIER	0	1,224
ALGECRAS	2	1,221
PORT SAID	5	1,079
MARSAXLOKK	6	688
DAMIETTA	20	1,042
ALEXANDRIA	32	NIL
CAGLIARI	56	724
GIOIA TAURO	66	660
VALENCIA	143	941
PIRAEUS	161	765
LMASSOL	183	1,039
BARCELONA	209	865
TARANTO	260	762

CAGLIARI TO NORTH AFRICA

MAROCCO	TANGIER 756 m ìes (44 hours)	CASABLANCA 911 m ìes (53 hours)	
ALGERIA	BEJAIA 242 m ìes (14 hours)	ALGERS 337 m ìes (20 hours)	ORAN 502 m ìes (29 hours)
TUNISIA	TUNIS 163m ìes (9 hours)		
LIBIA	BENGHAZ 684 m ìes (40 hours)	MISURATA 510 m ìes (30 hours)	

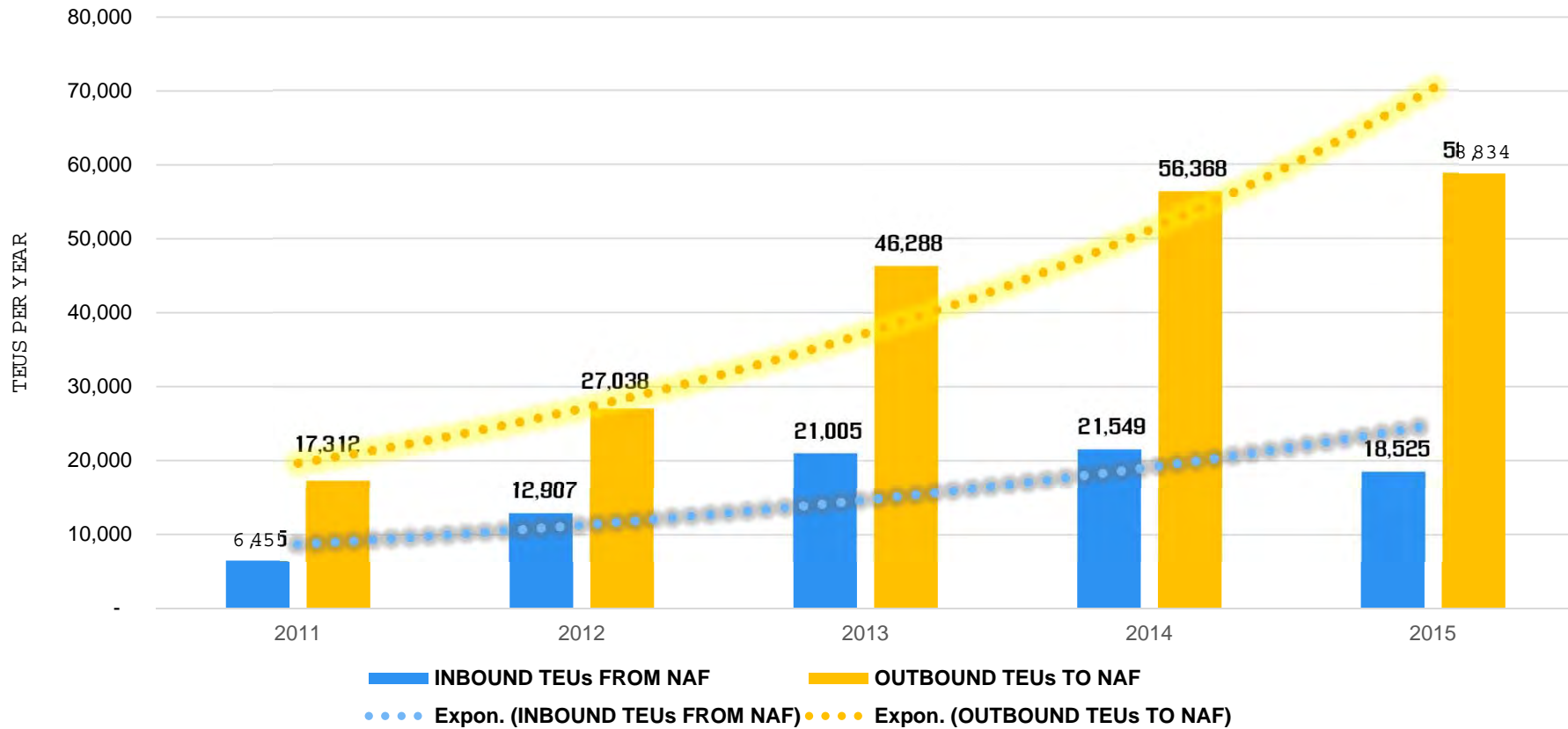


GDP INDEX OF NORTH AFRICAN COUNTRIES VS ITALY
(Base Year 2006 Values at Current \$ Value. source World Bank)





EVOLUTION OF TRAFFIC WITH NORTH AFRICAN COUNTRIES 2011 - 2015 : A GROWING TREND





MAGHREB EXPORT OF AGRI-FOOD IN MIL. EUROS	2015	2014	GROW TH
ALGERIA	215	298	-28%
LYBIA	na.	na.	na.
MAURITANIA	300	250	+20%
MOROCCO	4,108	3,554	+16%
TUNISIA	561	230	+144%
TOTAL MAGHREB	5,185	4,333	+20%

MOROCCO EXPORT OF AGRI-FOOD IN MIL. EUROS	2015	2014	GROW TH
Food Industries	2,321	2,038	+14%
Agriculture, Forestry and Hunting	1,302	1,218	+7%
Seafood	355	290	+22%
Other Food	130	8	+1,525%
TOTAL AGRICULTURE AND AGRIBUSINESS	4,108	3,554	+16%



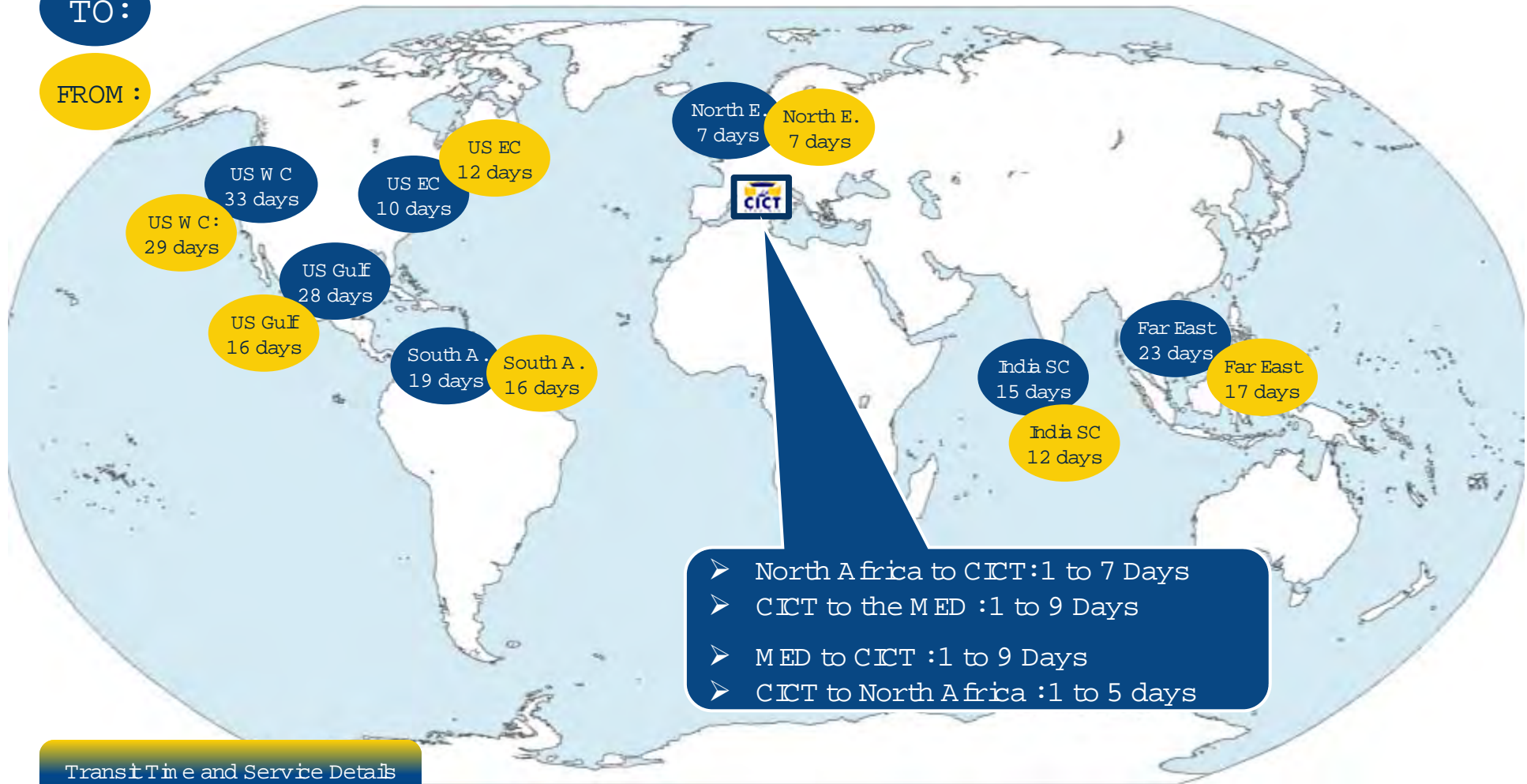
FRONTLINE GLOBAL SUPPLY CHA IN PARTNER :

EXTENDED HOME PORT FOR NORTH AFRICAN COUNTRIES



TO:

FROM:



Transit Time and Service Details Available for You!



- Feeder connections
- Over 50 000 TEUS/year
- 25 000 - 50 000 TEUS/year
- 10 000 - 20 000 TEUS/year
- 0 - 10 000 TEUS/year



Efficiency

JUST IN TIME



READY TO ACCOMMODATE
CUSTOMER NEEDS
IMMEDIATELY!



Optimal weather
conditions 365 d/y

30
MPH

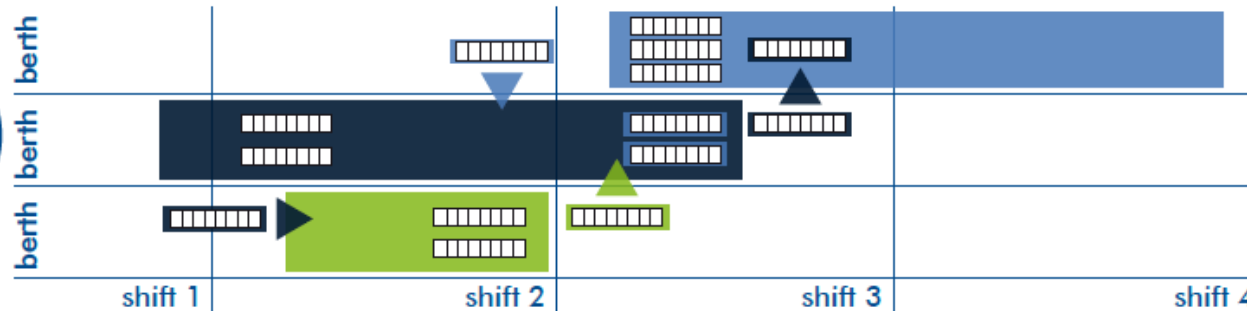


JUST IN TIME CONNECTIONS

Up to 50 % of transshipment volume transferred within 4 days from arrival to departure

EFFICIENCY

J.I.T.
10%
of volume
transferred





SUPPLY CHAINS REQUIRE SPEED



WAIT AT ANCHOR
(PILOT STATION)

1.5 Hours



VESSEL ON BERTH

22 Minutes



START OPERATIONS



UNBERTHING AFTER
END OPERATIONS

1.4 Hours

AVERAGE DATA CALCULATED ON 379 OCEAN VESSELS AND 402 FEEDER VESSEL CALLS DURING 2015

Our Customers

C ICT CUSTOMERS



G6





REGION	GDP (% of Italy)	IMPORT* (m aritim e)	EXPORT* (m aritim e)
SARDINIA	2%	1 150 490 ton	1 075 466 ton



* source : ISTAT , e laboration Contship Italia (oil products not included)



FRANCO NICOLA CUPOLO
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Customer Service Manager



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Operations Director



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