

Smart logistics solutions and value added services by Katoen Natie



OUR PEOPLE MAKE THE DIFFERENCE

KATOEN NATIE

Katoen Natie

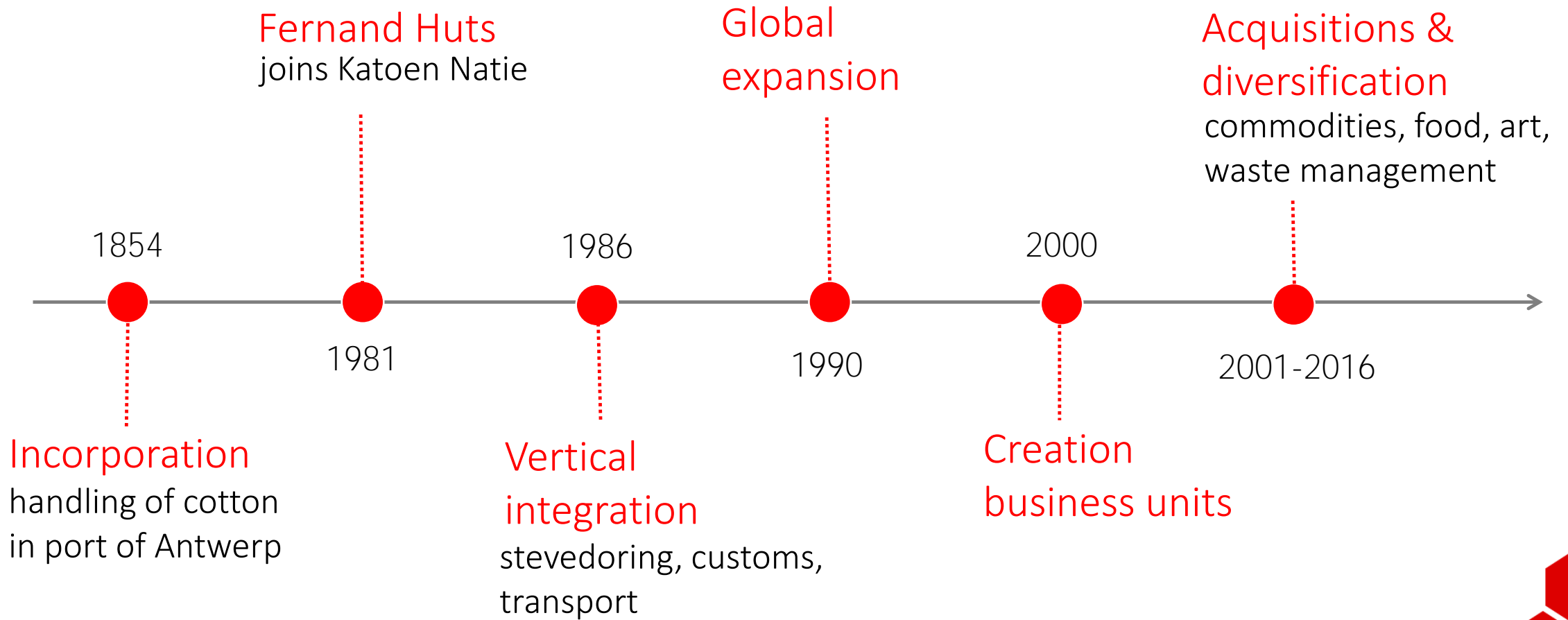
Company profile

1



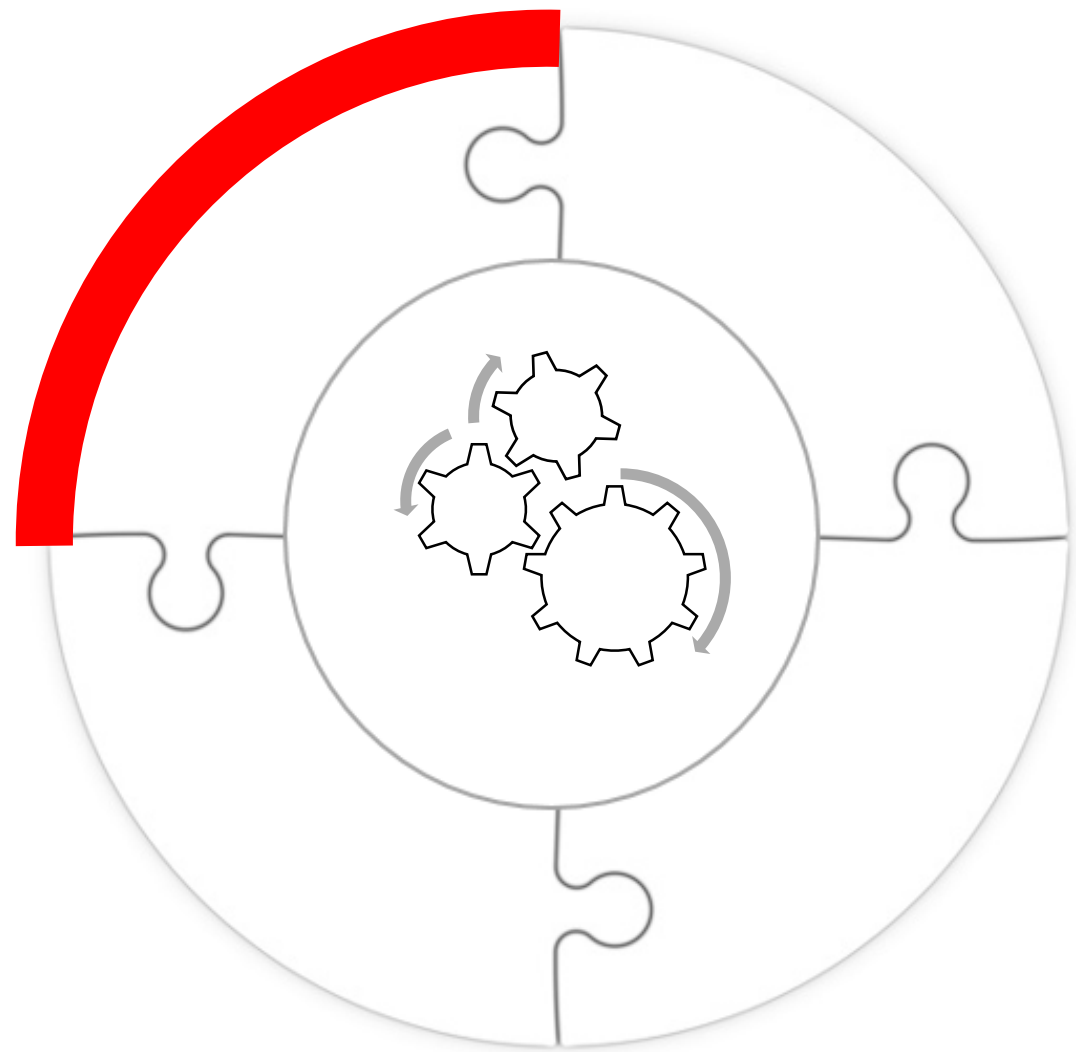
A global logistics
& engineering
service provider

History



Integrated services

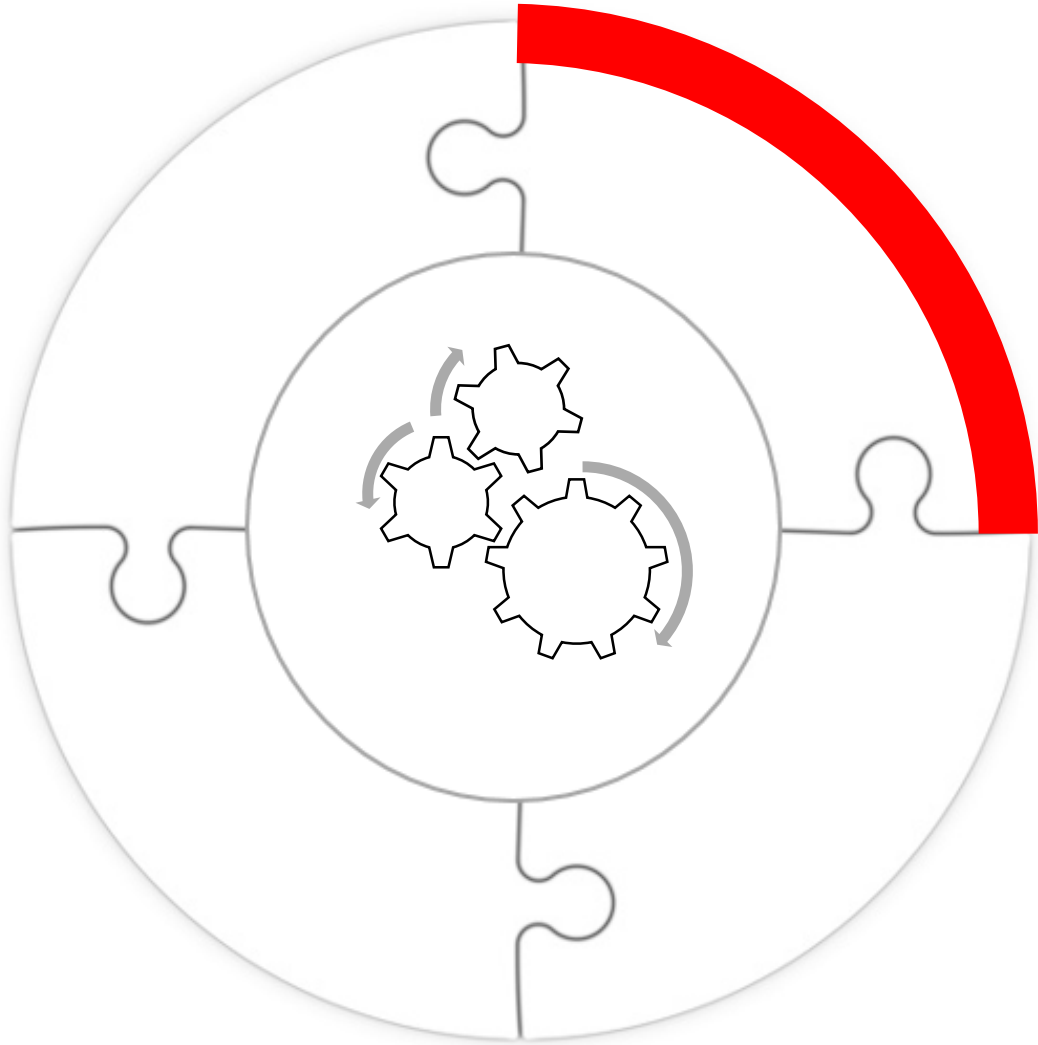
Stevedoring





Integrated services

Stevedoring



Logistics

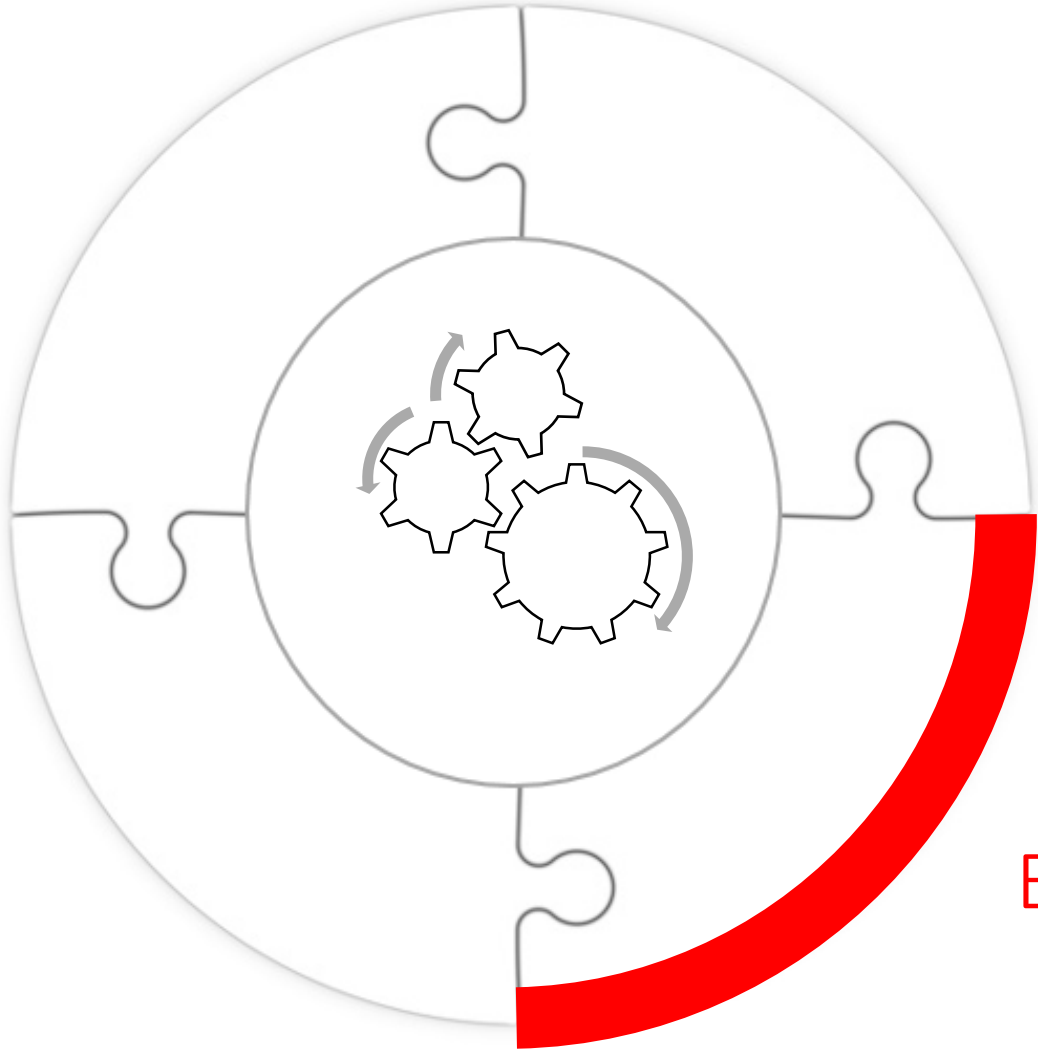




Integrated services

Stevedoring

Logistics



Engineering

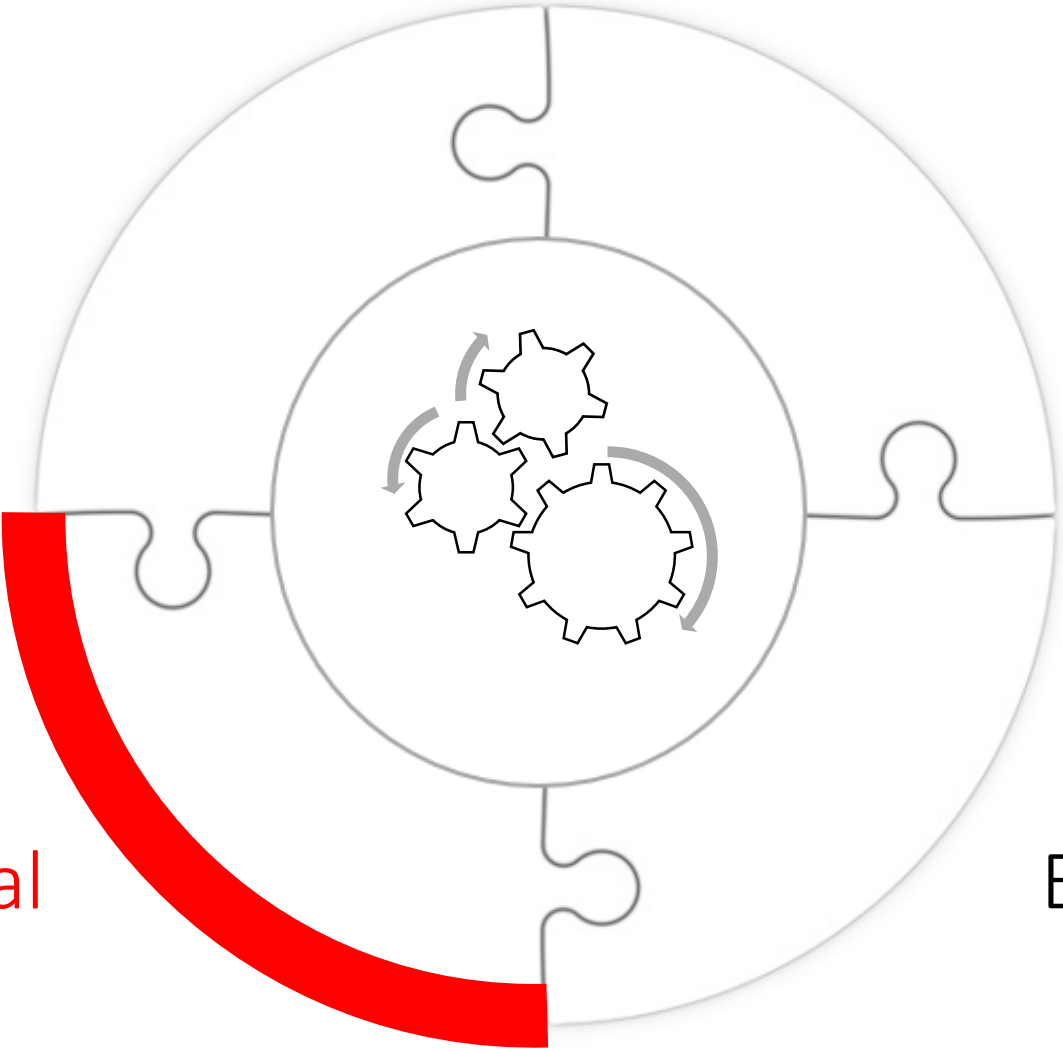




Integrated services

Stevedoring

Logistics



Semi industrial services

Engineering



Facts & figures

+160 years

Facts & figures

+160 years

Headquarters
Antwerp

Facts & figures

+160 years

Headquarters
Antwerp

+ 1 billion €
turnover

Facts & figures

+160 years

Headquarters
Antwerp

+ 1 billion €
turnover

14.000
employees

Facts & figures

+160 years

Headquarters
Antwerp

+ 1 billion €
turnover

14.000
employees

+180 logistics
platforms

Facts & figures

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Headquarters
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+ 1 billion €
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14.000
employees

+180 logistics
platforms

+5.000.000 m²
warehouses

Facts & figures

+160 years

Headquarters
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+ 1 billion €
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14.000
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+180 logistics
platforms

+5.000.000 m²
warehouses

+ 50 D-B-O
projects

Facts & figures

+160 years

Headquarters
Antwerp

+ 1 billion €
turnover

14.000
employees

+180 logistics
platforms

+5.000.000 m²
warehouses

+ 50 D-B-O
projects

5 continents
35 countries



Combining a global orientation with a local focus

9 business units

Petrochemicals

Specialty
chemicals

Consumer
goods

General cargo
& commodities

Food & feed

Port operations

Supply chain
engineering

Process
engineering

Art



Petrochemicals

Specialty
chemicals





Consumer
goods

Port operations





General cargo
&
commodities

Food & feed





Supply chain
engineering

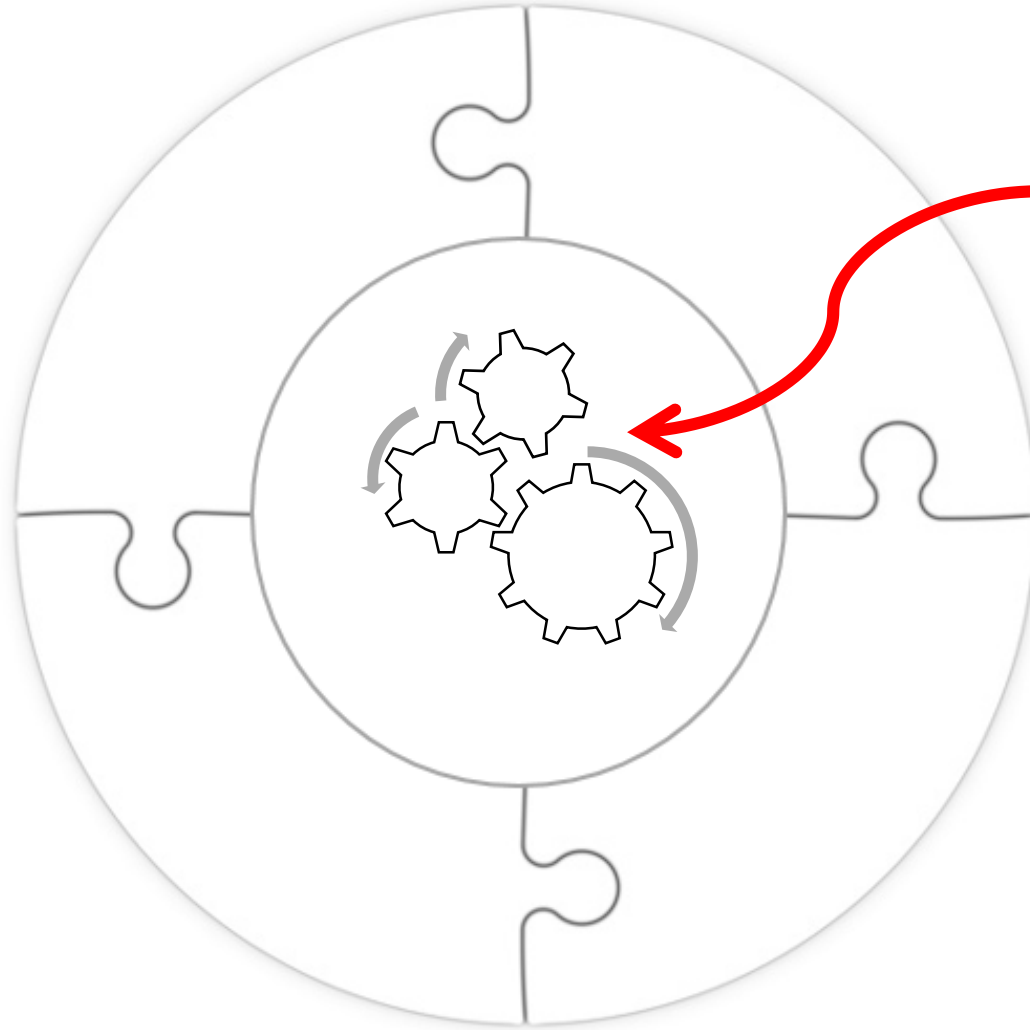
Process
engineering





Art

Privately owned company



1 shareholder



“

Our job is simple:
creating added value for
our customers. That is
what it's all about.

// Fernand Huts, Chairman



Ambition to grow



Ambition to grow



“ As a family business, we think long term.

Ambition to grow



“

We want to develop long term partnerships and provide reliability, quality and continuity.

Business unit

General Cargo & Commodities

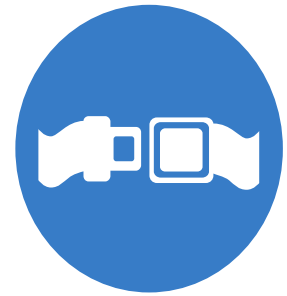
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Mission statement

Our aim is to become the **preferred provider** for warehousing and supply chain services in the field of general cargo and commodities.



Core values



SAFETY



QUALITY



PRODUCTIVITY



EXCELLENCE



INNOVATION

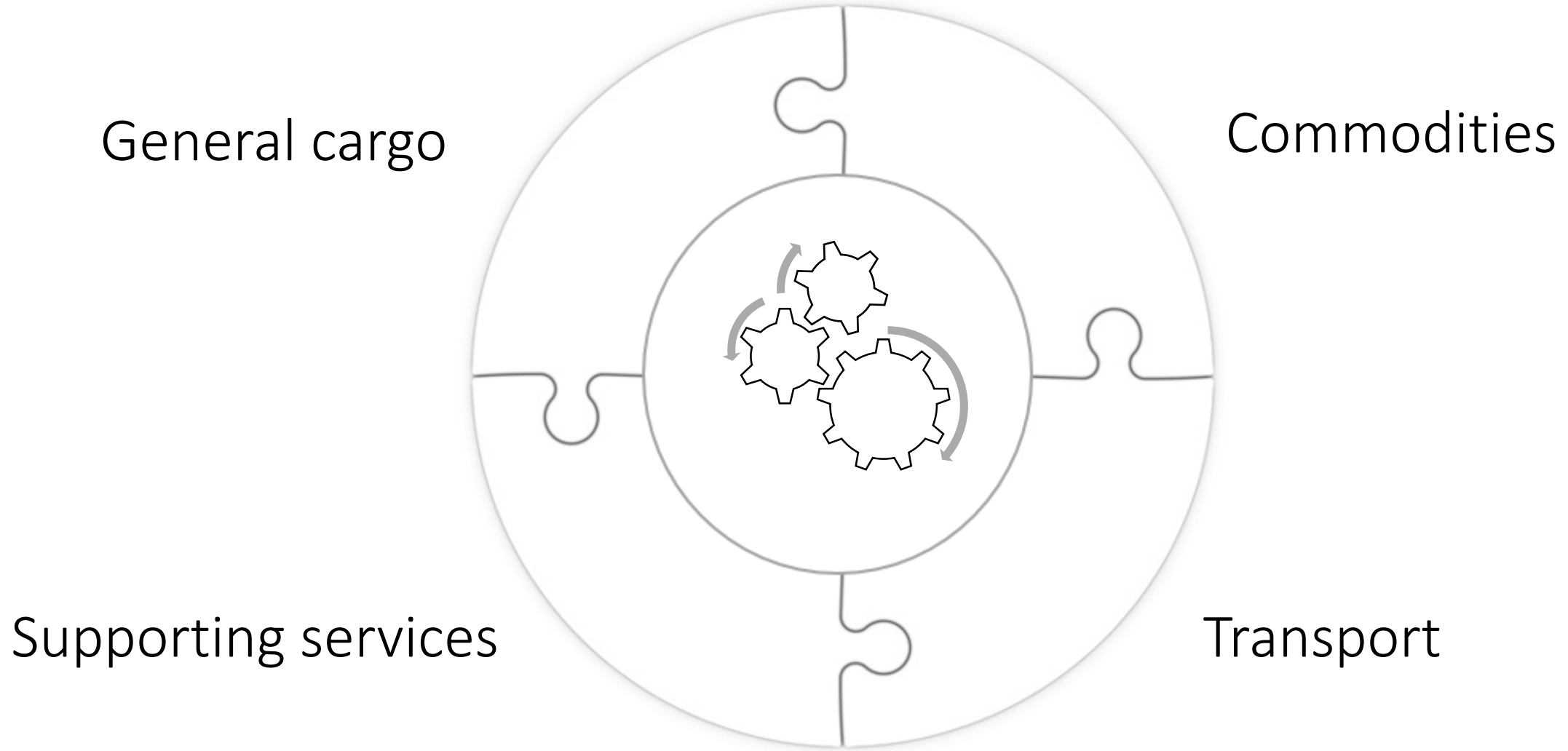


RELIABLE &
RESPONSIVE

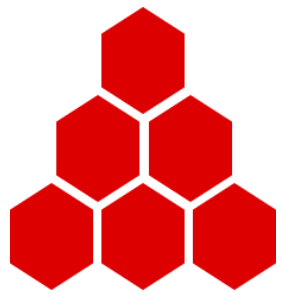


TRUST &
RESPECT

Divisions



BU General Cargo & Commodities



General Cargo

Product
Portfolio

Iron & steel



Palletized
cargo



Paper



Petrochemicals



Consolidation
cargo



General Cargo

Product Portfolio

Iron & steel



Palletized cargo



Paper



Petrochemicals



Consolidation cargo



Harmless chemicals



Beverages



Forest products



Project cargo



Tires



Base metals



General cargo





General cargo

General cargo





General cargo

General cargo





General cargo



General cargo

General cargo



General cargo



General Cargo

Facts & figures

65 million €
turnover

250
employees

400.000 m²
warehouses

Antwerp

General Cargo

Facts & figures

USPs

65 million €
turnover

250
employees

400.000 m²
warehouses

Antwerp

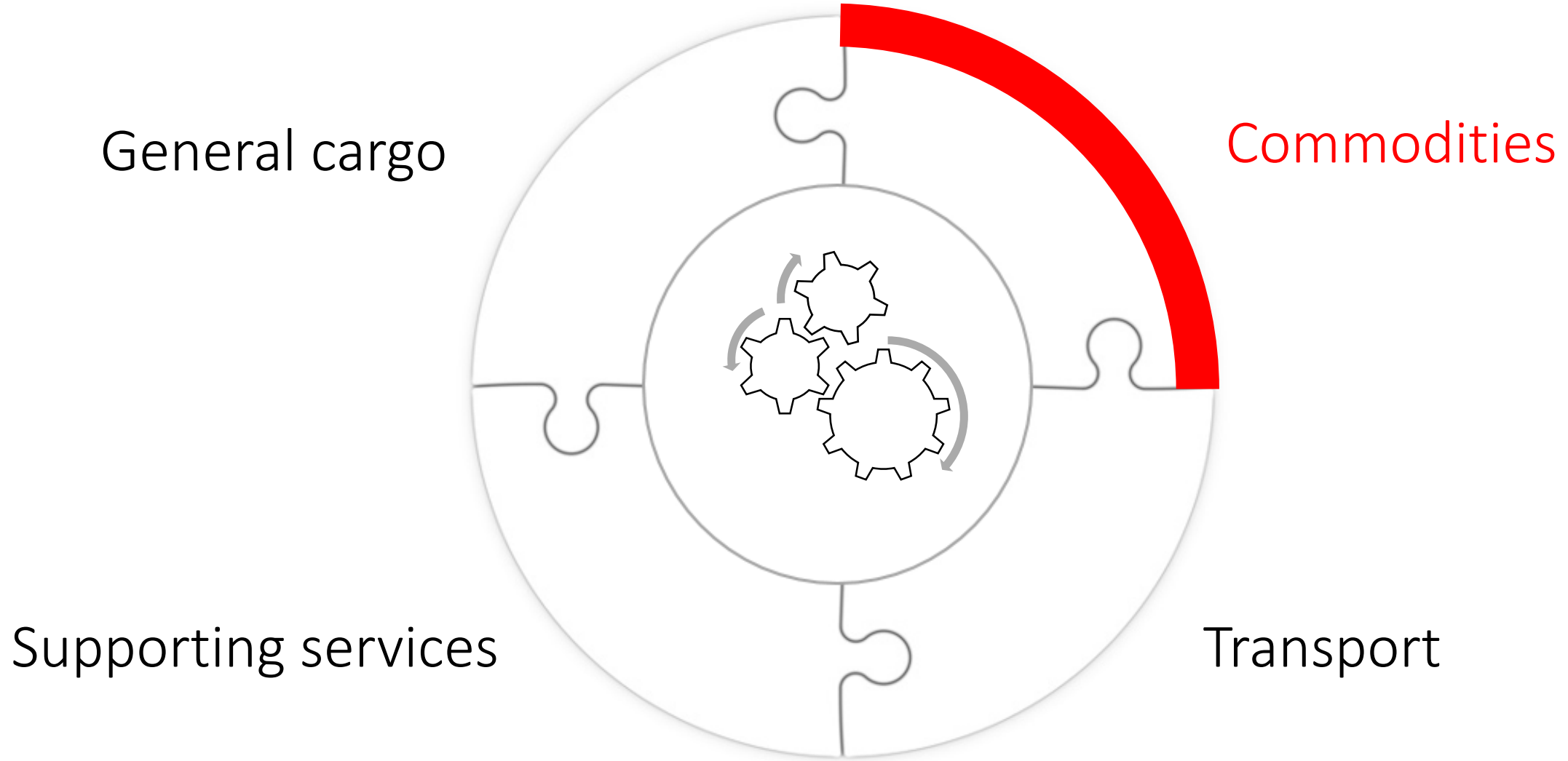
Capacity
provider

One stop shop

Willingness to
invest

Safety first

BU General Cargo & Commodities



Commodities

Product
Portfolio

Coffee beans



Cocoa beans



Cocoa products



Soft
commodities





Commodities

Commodities





Commodities



Commodities

Commodities



Commodities





Commodities

Commodities





Commodities

Commodities

Facts & figures

55 million €
turnover

450
employees

375.000 m²
warehouses

9
countries

Commodities

Facts & figures

USPs

55 million €
turnover

450
employees

375.000 m²
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9
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Capacity
provider

Willingness
to invest

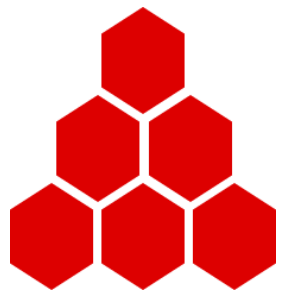
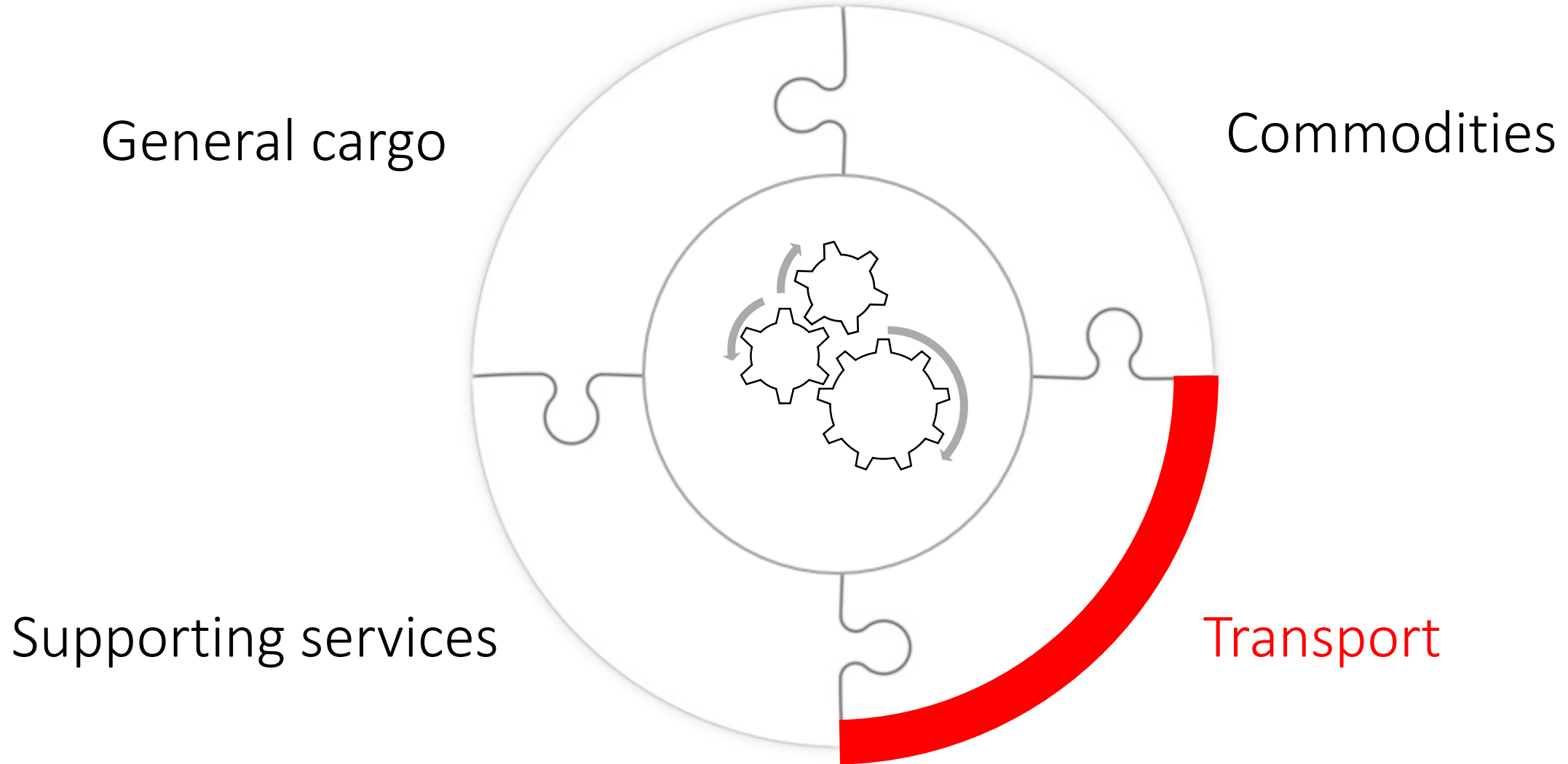
End-to-end
logistics

Safety first

- Atmosphere controlled 100% natural treatment
- Mortality 99,9 % against all alive insects
- 800 mt of palletized commodities within 10 days



BU General Cargo & Commodities



Transport



Transport

Facts & figures

+100 million €
turnover

392 trucks
977 trailers

10
barges

+1.000 iso-tank
containers

Transport

Facts & figures

USPs

+100 million €
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392 trucks
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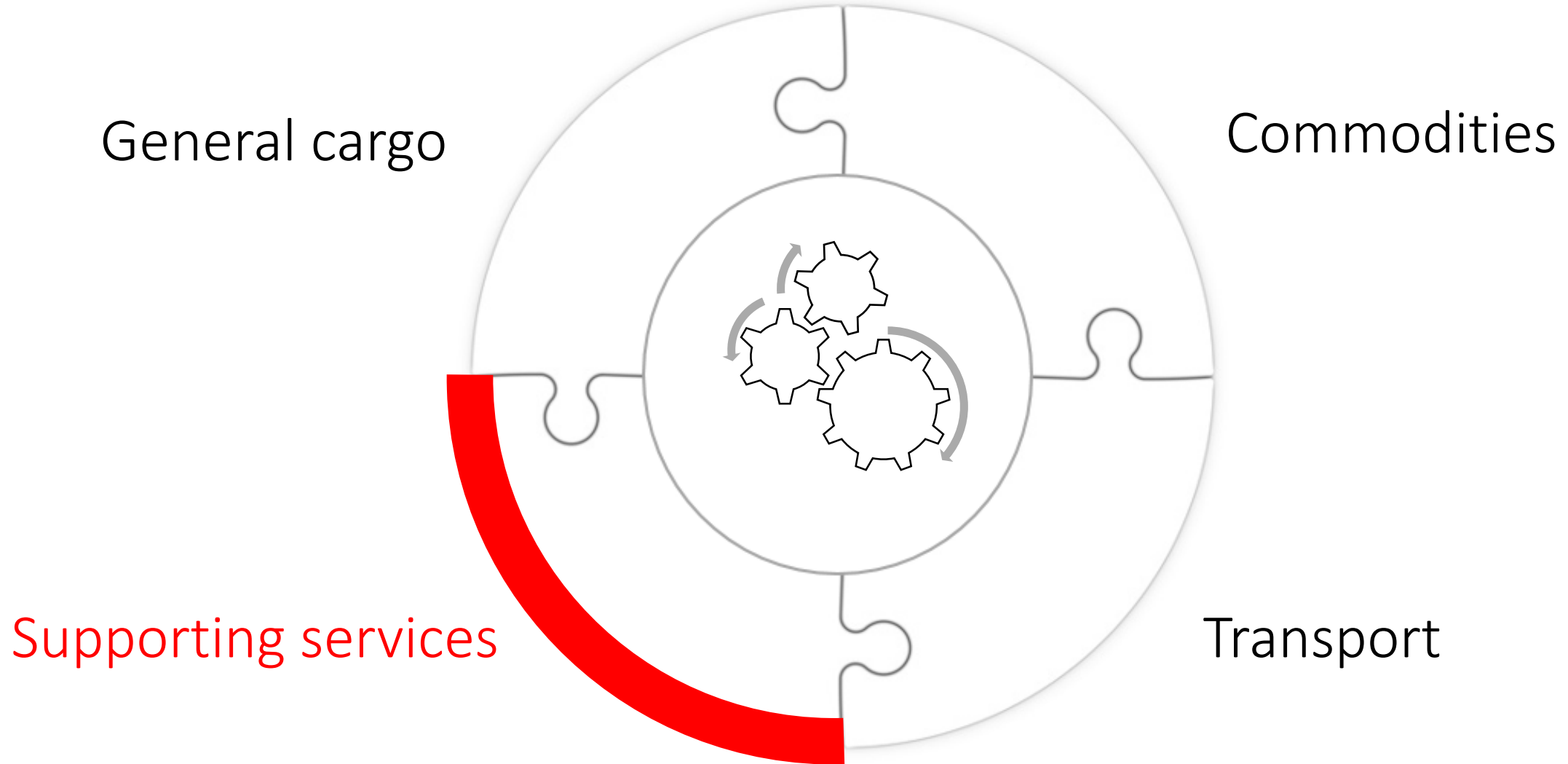
Capacity
provider

Reliability

Modern fleet

Inhouse
developed
software

BU General Cargo & Commodities



Supporting services

Customs formalities



Supporting services

Customs formalities

Fiscal representation



Supporting services

Customs formalities

Fiscal representation

IT business support



Supporting services

Customs formalities

Fiscal representation

IT business support

Account management



Supporting services

Customs formalities

Fiscal representation

IT business support

Account management

Surveying and financial services



KATOENNATIE EESTI AS



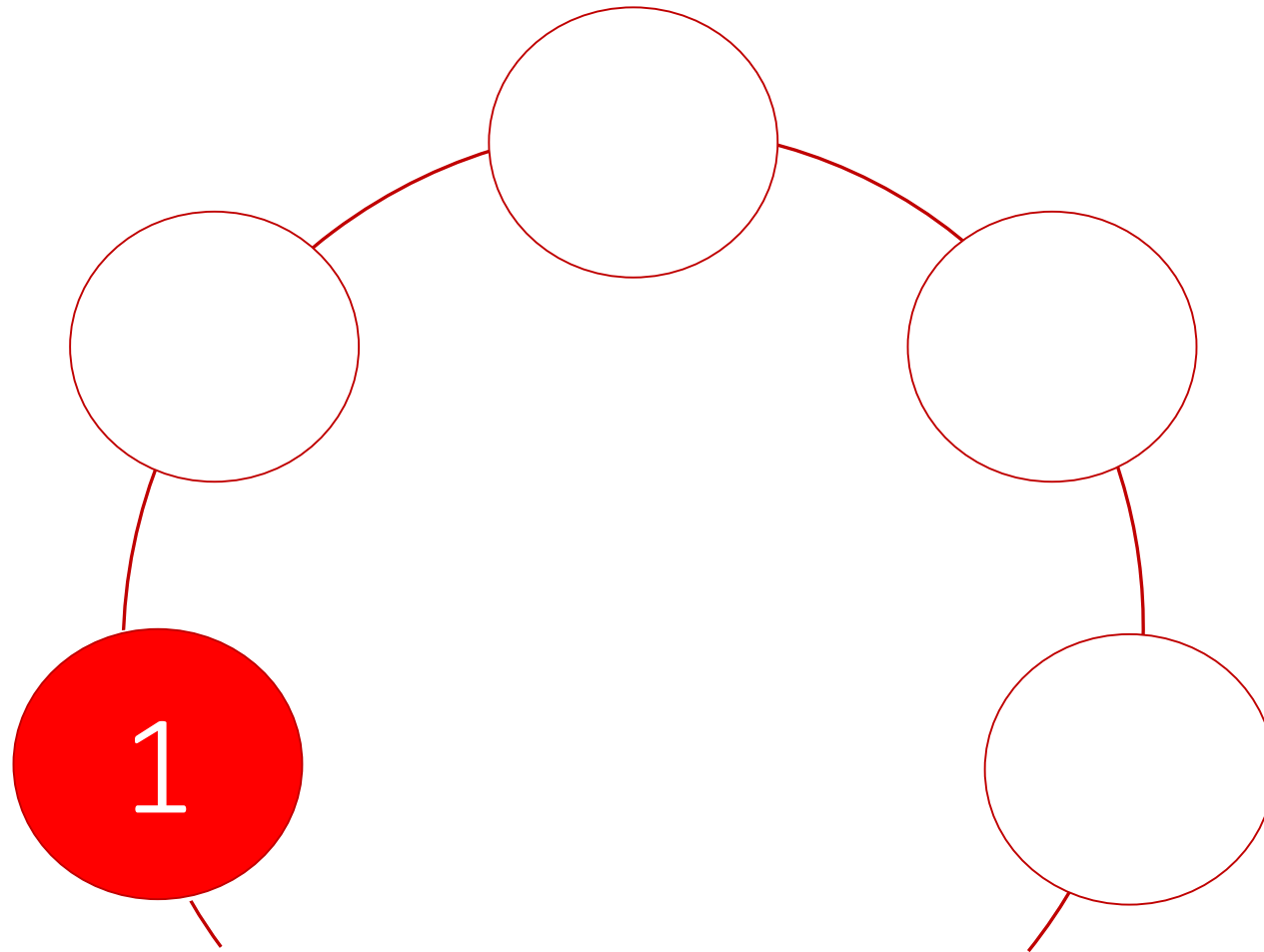
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The difference

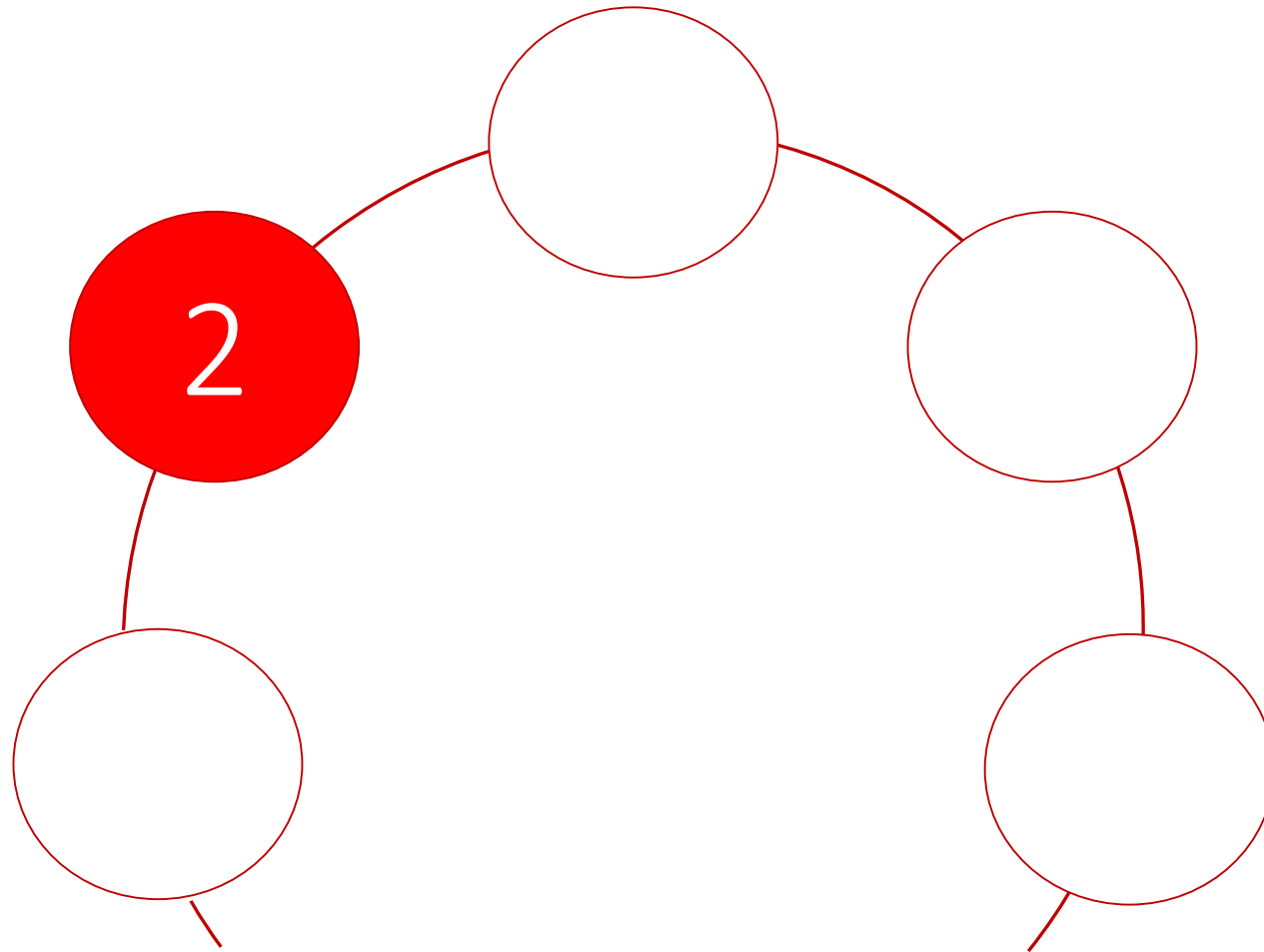
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6 unique selling propositions Katoen Natie



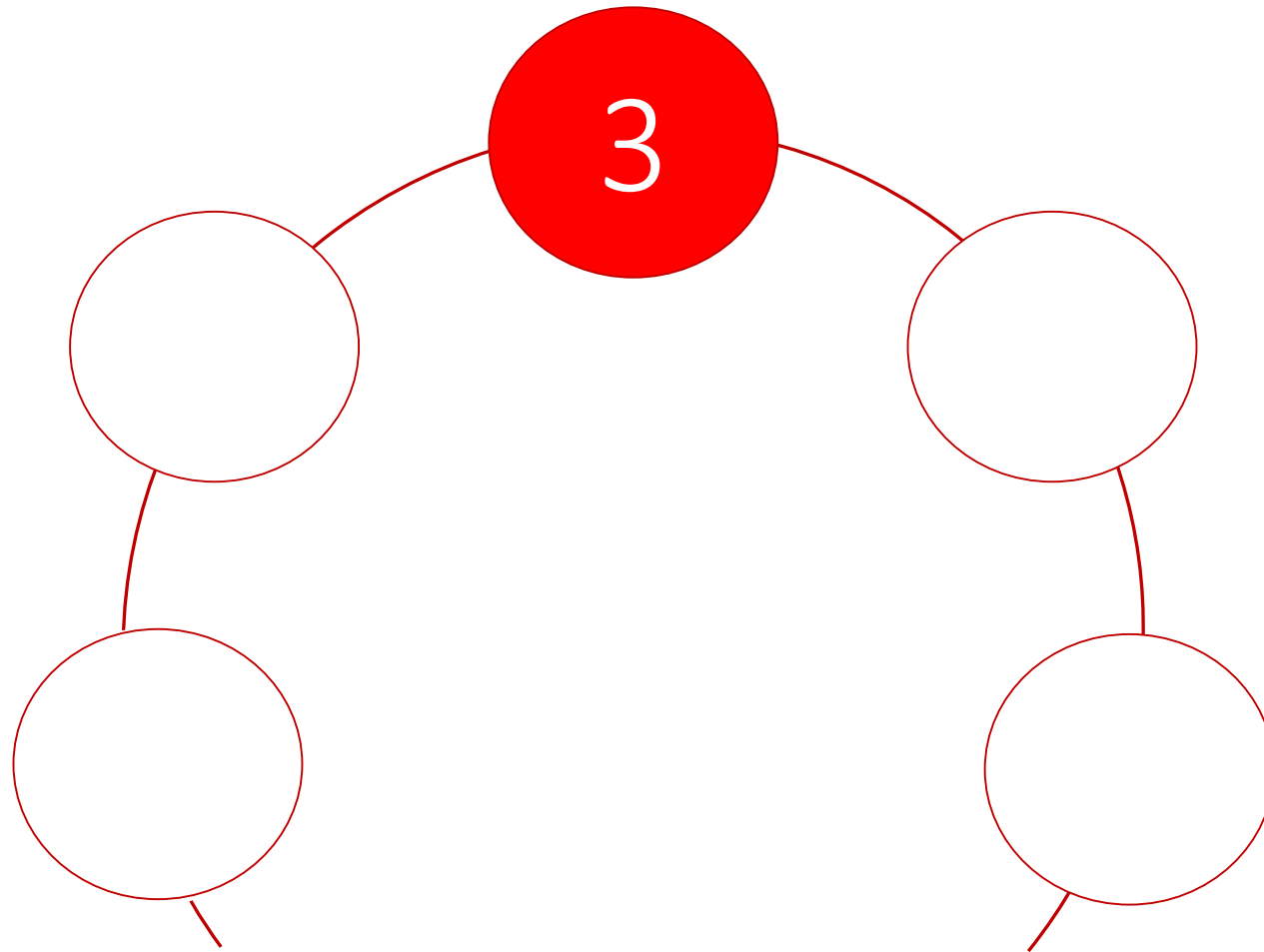
global capacity provider

6 unique selling propositions Katoen Natie



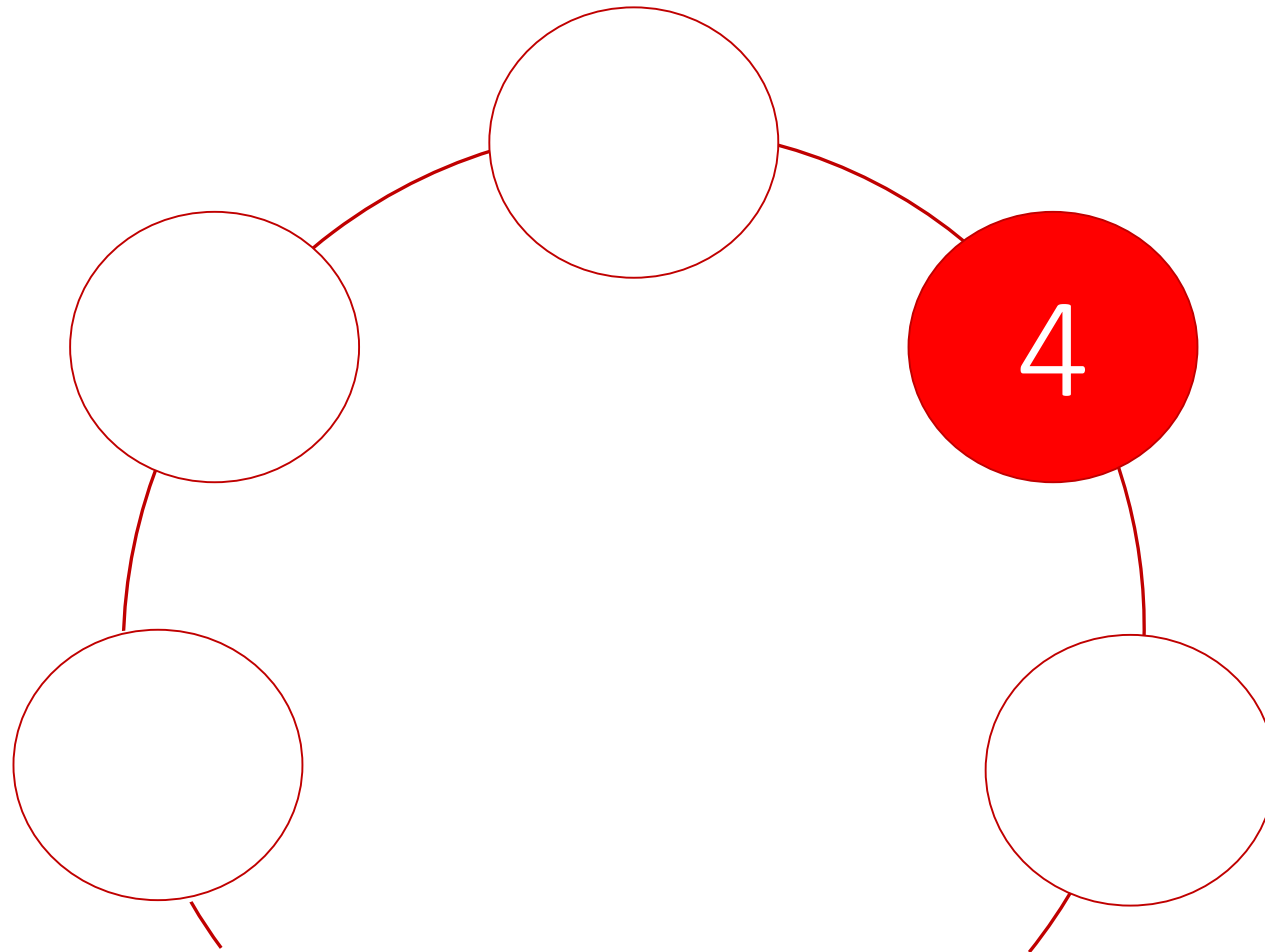
customer oriented

6 unique selling propositions Katoen Natie



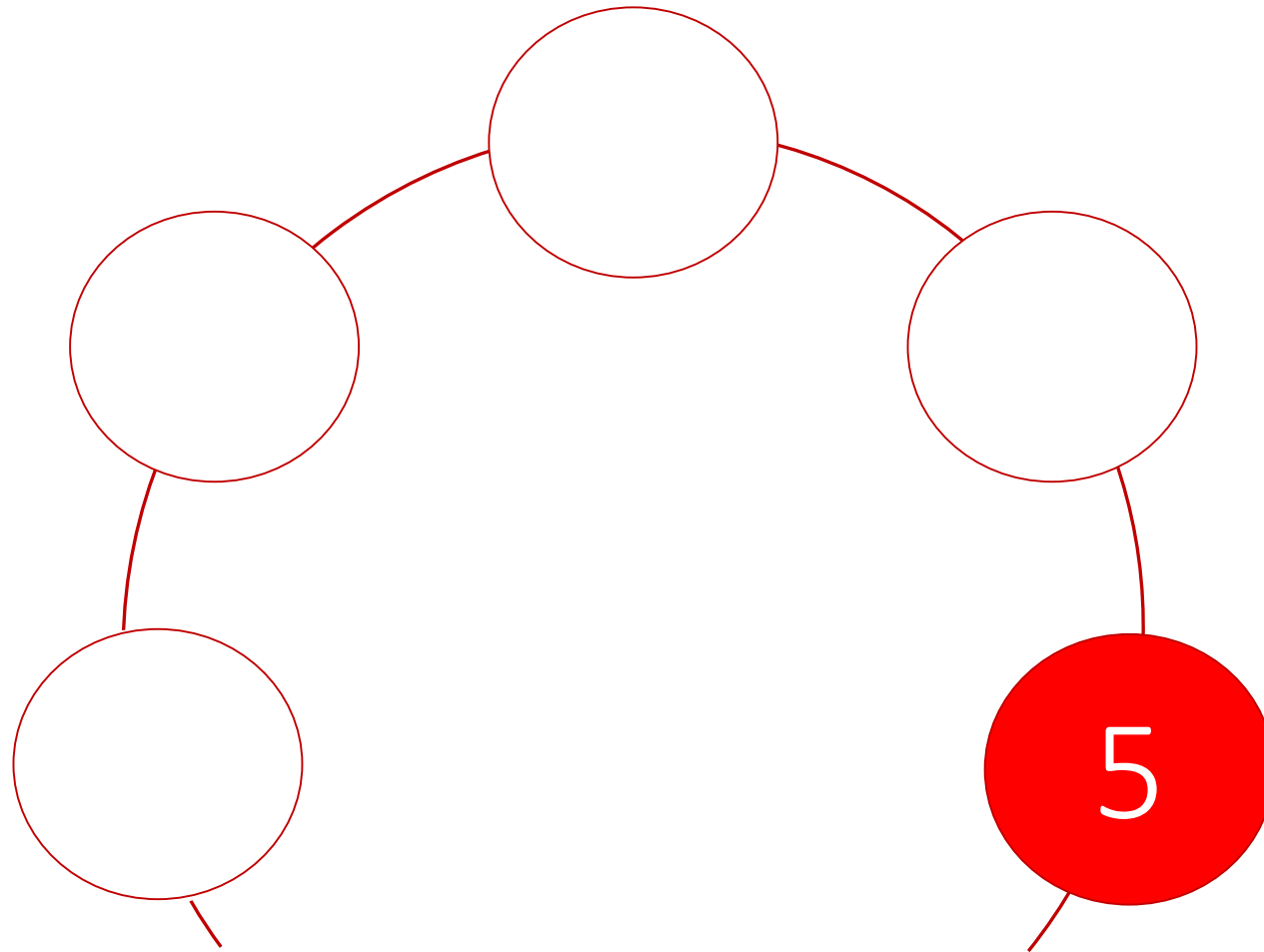
long term vision

6 unique selling propositions Katoen Natie



logistics & engineering under 1 roof

6 unique selling propositions Katoen Natie



IT expertise

our people make the

DIFFERENCE

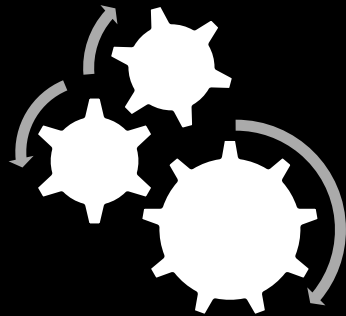


If you are looking for
an **expert** in logistics
and engineering ...

Stop

Looking

Our **experts** are at your
disposal





OUR PEOPLE MAKE THE DIFFERENCE

KATOEN NATIE