

# Cone Center OÜ

## Single Window solutions

as the most advanced IT solutions  
for terminal operators

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Project manager  
Cone Center

# About Cone Center

WE ARE THE TEAM OF 40 SKILLED  
SOFTWARE EXPERTS IN TRANSPORT  
LOGISTICS SECTOR SINCE 1993!

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# OUR PRODUCTS

Modules	TERMINAL OPERATORS	FORWARDERS	OIL FORWARDERS	SHIPPING LINES
	(C)One Terminal	(C)One Logistics	(C)One Oil	LAPro
(C)One CRM	x	x	x	x
(C)One Financial	x	x	x	x
(C)One EDI Portal	x	x	x	x
(C)One Warehouse	x			
(C)One Gates	x			
(C)One Yard Planning	x			
(C)One Forwarding		x		
(C)One Ship Agent		x		
(C)One Oil Terminal			x	
(C)One Oil Trader			x	
LAPro				x

# TODAY OUR CLIENTS ARE

... 228 transport logistics legal entities located in the following 20 countries:

Belgium, Belorussia, China, Denmark, Estonia, Finland, Germany, Great Britain, Iceland, Latvia, Lithuania, Nederland, Norway, Poland, Russia, Singapore, South Korea, Spain, Sweden, Ukraine



# OUR STATE CLIENT IS

Estonian Ministry of Economic

The Project – EMDE (EstPortNet) – national single window for vessel and cargoes clearance.

<https://www.youtube.com/watch?v=uNXhz8LSyS4&t=5s>

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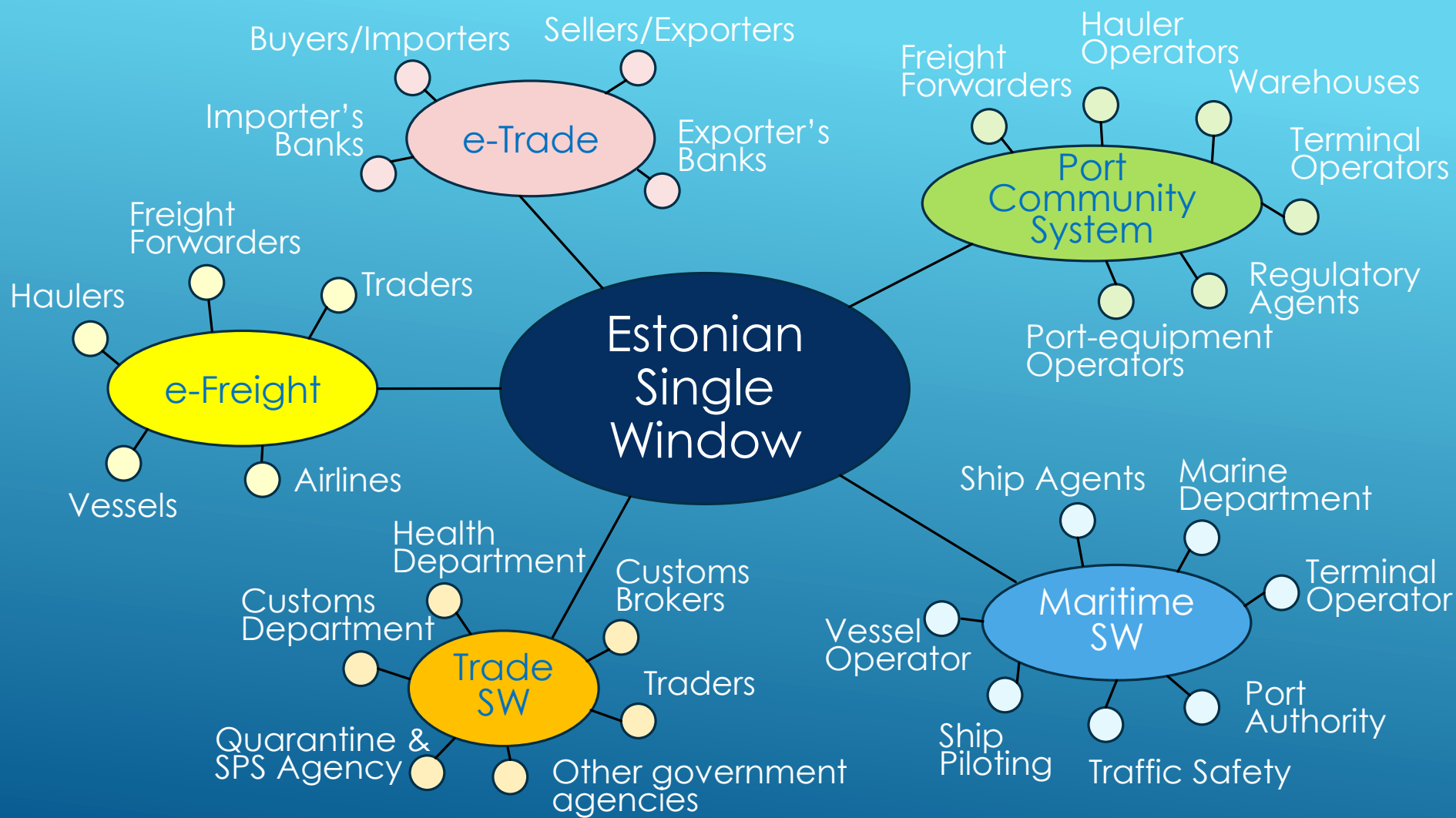
OUR STRONG PARTNER IN ESTONIA IS

...Republic of Estonia Tax and Customs Board

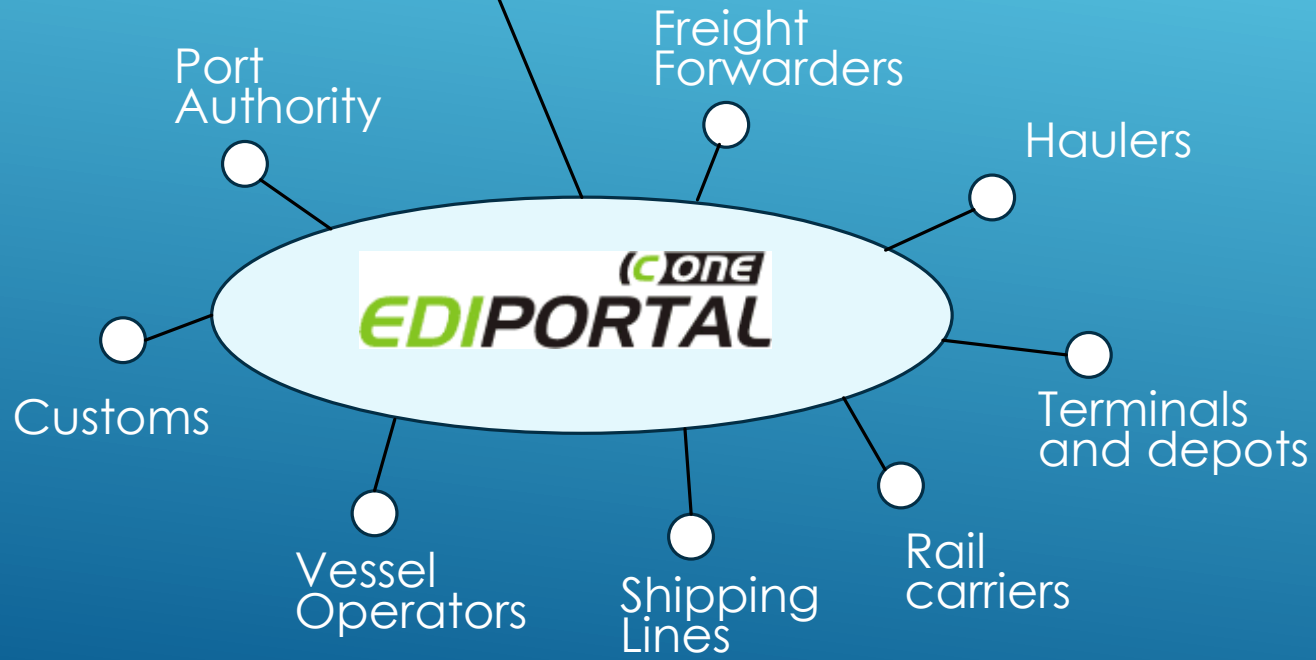
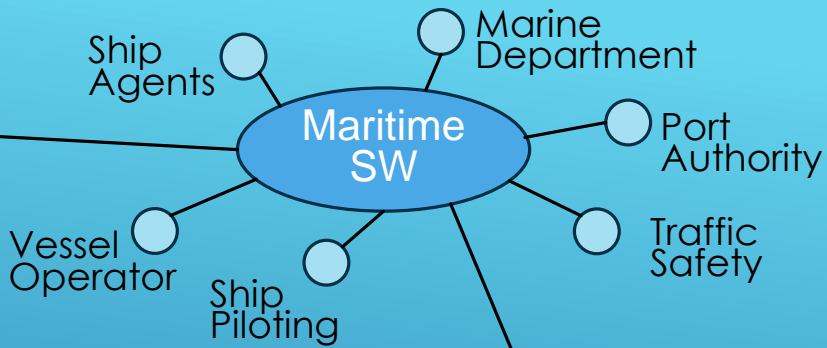
Our ERP systems has interfaces to interconnect with ETCB system for data exchange in ECS/ICS/NCTS

We are the only IT company in Estonia with status “Customs Service Provider”

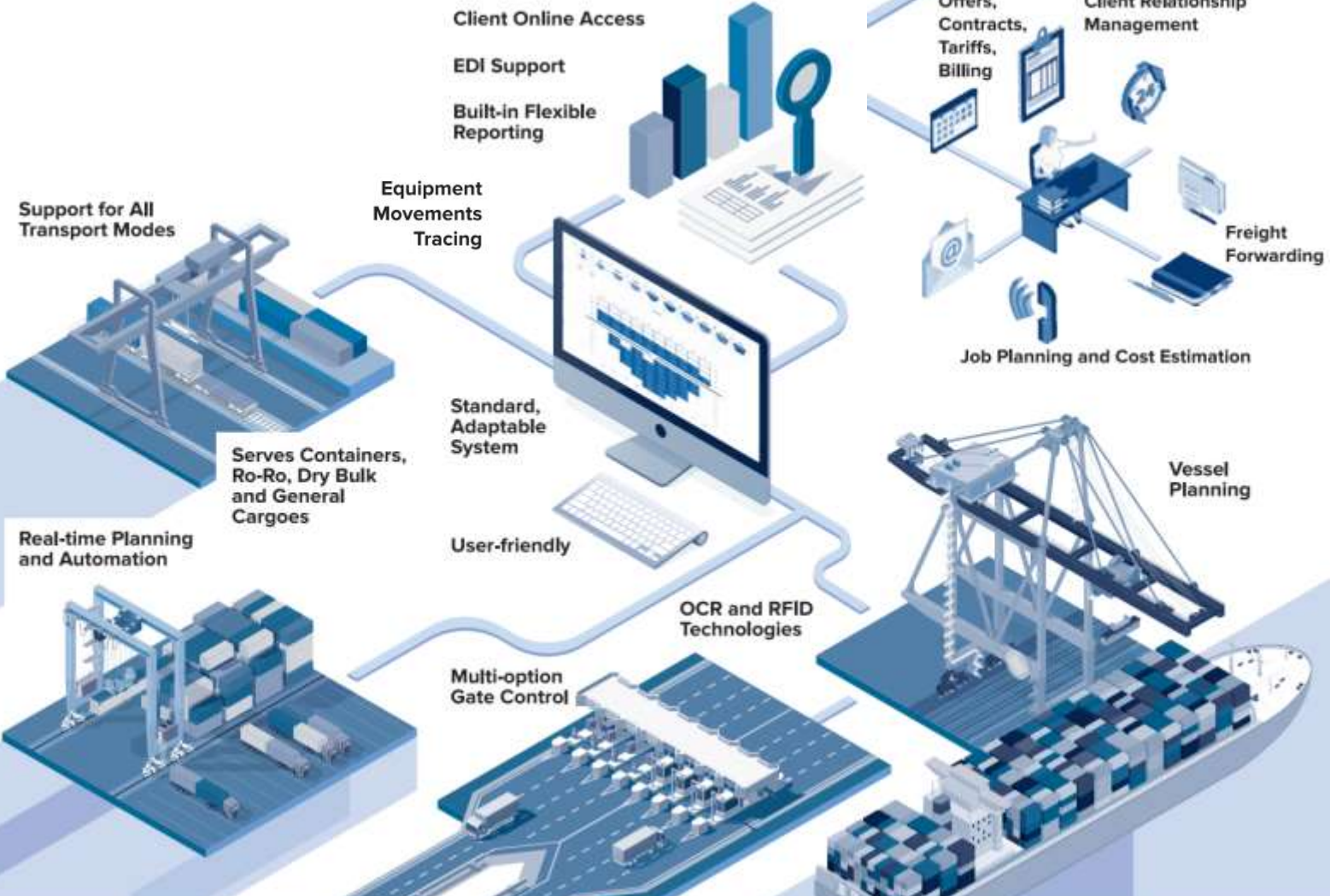




# Estonian Single Window







Shipping Lines

Vessel Call  
Manifest  
Release Order  
Acceptance Empty  
Reference

Haulers

Freight Forwarders

Truck Call Operations

TISK©

(CONE)  
**EDI PORTAL**


SmartLog  
blockchain

Port Authority

Vessel call  
information

EDI messages

# SYSTEM INTEGRATIONS ARE

- Shipping Line(s) and forwarders ERP via EDI(EDIFACT, XML)
  - Trucking companies via Portal (XML)
  - Warehouses clients ERP via XML or / and portal
  - Accounting system(s) – we have experience with 20 European Accounting systems (MS Dynamics, Scala, Navision, Agresso, XAL Concord, VISMA, Finvalda, 1C, Hansa World, ShipNet, SAP, SAF and so on)
  - Gates control systems
  - OCR VISY
  - Crane systems
  - Balance devices
- 

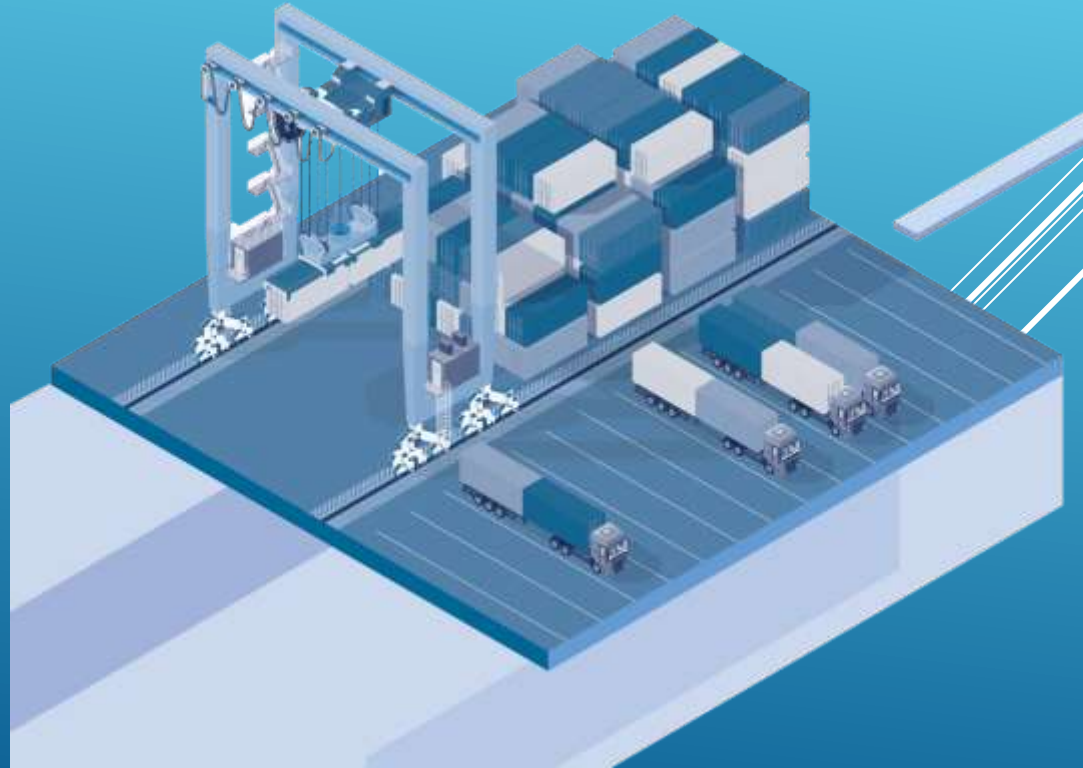
# (C) ONE TERMINAL FEATURES

- ▶ Standard, Adaptable System
- ▶ User-friendly
- ▶ Client Online Access
- ▶ EDI Support
- ▶ Built-in Flexible Reporting



# (C) ONE TERMINAL FEATURES

- ▶ Real-time Planning and Automation
- ▶ Support for All Transport Modes
- ▶ Serves Containers, Ro-Ro, Dry Bulk and General Cargoes



# (C) ONE TERMINAL FEATURES

- ▶ OCR and RFID Technologies
- ▶ Multi-option Gate Control
- ▶ Vessel Planning
- ▶ Yard Planning



# CLIENTS SAY

*“(C)One Terminal is a very fast, simple, intuitive system with high addition facility”.*

**Kim Fialla**

Blue Water Shipping A/S, Denmark  
Business Development Manager



*“Cone Center is our strategic long-term partner. The system is available 24h/day with high speed, reliability, and intelligence, at a reasonable cost.”*

**Erik Laidvee**

Trasiidikeskuse AS, Estonia  
Member of the Board



# (C)One Terminal

# even though

can be *integrated* with any existing technical or automation solutions

we can provide it as *complete solution* from a single vendor

is a *flexible system*, meeting your unique demands, and can be adapted later without terminal process interruptions

its information storage is highly *scalable* and *reliable* and can quickly process large amounts of data

is a *platform-* and *device-independent* system with a web-based interface

it is ready for *massive user input* and provides *innovative visualizations* of all processes





# (C)One Terminal

# even though

has proven and heavy tested  
*high-level security*

gives bidirectional on-line  
*access to your clients*

increases *efficiency in terminal operations* and allows you to provide high-value services for your customers

it can include *tariff and billing*, smart reporting system with report builders and drill downs

can contain *additional automations* with OCR, RFIDs, Truck Gates, Damage Control, Ref Control etc

it can also work without these to avoid big investments in hardware to *fit small terminal budgets*



+372 6409 600  
www.cone.ee

# (C)One Terminal is built to grow and change with your business

We offer you a **one enter** solution for dry terminals - (C)One Terminal. Forget about making compromises! Our TOS will act exactly as you want, meaning you won't have to replace it when your business changes, even dramatically. (C)One Terminal is developed for *your* terminal – for your *current* terminal and for the terminal of *your future*.





means **one enter**  
IT solutions for your terminal business

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[www.cone.ee](http://www.cone.ee)

+372 6409 600