

INTRODUCTION - THE UAL ALLIANCE







THE UAL ALLIANCE CONSISTS OF -

- ➔ **Universal Africa Lines B.V.**
 - Global dedicated shipping line that has serviced the Oil & Gas industry from Europe and America to West Africa and visa versa, **since 1973.**
 - Its main focus is on direct liner service logistic involving both break bulk and containers, from Europe and from the US Gulf to West Africa and vice versa.
 - UAL is offering intra-African service on the west coast of Africa.
- ➔ **UAL BOCS Shipping Lines B.V.**
 - Direct tramp services from Mediterranean and Black Sea to West Africa and vice versa.
- ➔ **UAL America**
 - General Agent in North America to Universal Africa Lines B.V.
- ➔ **UAL CHARTERING**

UAL Chartering ApS is the commercial agent for both Universal Africa Lines B.V. and UAL BOCS Shipping Lines B.V.
- ➔ **UAL representation offices and agents worldwide.**
- ➔ **K5 FREEPORT AND OIL CENTRE** in Equatorial Guinea
 - K5 is strategically situated on the island of Bioko, Equatorial Guinea, and is operated, managed and wholly owned by the UAL ALLIANCE.



UAL operates a fleet of multi-purpose vessels. These vessels are geared, which means they can load and discharge cargo using their own cranes.



UAL STRENGTHS

- Flexibility - understanding the value of cargoes and costs for drilling / production in the field, UAL can offer the liner service, last in first out, part charter and full charter options.
- A chartering division within the group to assist for additional tonnage for the fleet when required, either on time charter, trip charter or long-term charter.
- Direct cooperation with oil companies, tier 1 and tier 2 contractors, freight forwarders and brokers.
- UAL has their own representatives and experienced agents throughout Africa to offer support locally where required.
- Offering feeder services throughout Africa with shallow draft, small vessels.
- Within the UAL Alliance - we also boast K5 Freeport and Oil Centre, an oil free zone and supply base and vessel terminal.
- Managed the movement and handling of LNG plants throughout Africa.
- For all special handling / stowage requirements UAL employs its own dedicated supercargoes.
- UAL has an impeccable safety record on cargo outturn.
- Able to “think outside the box”, which is a necessary trait in logistically remote and difficult areas.
 - Quick response time and dedicated personnel, 24/7.
 - A direct single point of contact can be appointed for seamless logistic support.



UNIVERSAL AFRICA LINES B.V. (UAL) – OUR LINER SERVICE FROM EUROPE AND AMERICA TO WEST AFRICA AND VICE VERSA

- Fleet of 15 geared modern multipurpose vessels, including heavy lift and feeder vessel.
- Specialized, niche Oil & Gas and project cargo carrier and Africa expert with extensive experience.
- **UAL has served the energy sector since 1973.**
- As these industries have increased in size in the region, new assets and services have been added to the shipping group to offer more alternatives to the ever growing logistic challenges that customers face.
- UAL is ISO certified.



**The 'can do' organization with
the know-how to get it done.**

UAL is a member of the UAL ALLIANCE and continues to deliver...





UAL FLEET

- OUR 15 VESSELS are fully certified to suit Oil & Gas requirements and safety restrictions. These can be supplied accordingly upon request.
- SMALLER SIZE VESSELS - LOA range between 99m and 145m and can work in drafts between 5.5m to 8.5m depth, enabling access to most of the Oil & Gas jetty's throughout Africa.
- All UAL's GREEN FLEET is EEXI compliant.
- HEAVY LIFT VESSELS - with a capacity of up to 360 tons.
- 2 DESIGNATED FEEDER VESSELS - which can enter shallow draft ports.

UAL FORTITUDE – 2x180 TS cranes 12 744MT



UAL ECO TRADER - UAL AFRICA 8326MT DW



The MEMBERS of the UAL ALLIANCE continue to deliver...

UAL Houston 8250MT



UAL Lobito 4354MT



UAL Manitoba



UAL Cologne 2xcranes 160MT



PROJECT HISTORY - SERVING THE OIL & GAS INDUSTRY

- UNIVERSAL AFRICA LINES B.V. has serviced the Oil & Gas industry in West Africa since 1973.
- Our expertise is to carry cargoes for the Oil & Gas industry, as well as project cargoes from Europe and USA to Africa and vice versa.
- Started CHEVRON/CABGOC SUPPLY CHAIN in 1996 to and from Angola.
- We operate multipurpose tween deck vessels with heavy lift capabilities and special gear for project cargoes.
- With the variety of vessels within our fleet and our experience of delivering and operating in the most remote areas of the world, we are able to deliver any project from start to finish - 'safe and on-time'!



K5 FREEPORT AND OIL CENTRE – FACTS AND FACILITIES

- **K5**, strategically situated on the island Bioko, Equatorial Guinea, is operated, managed and wholly owned by the UAL ALLIANCE.
- In 2001 we ‘visualized’ K5, planned and constructed the port from virgin bush and reclaimed land from the sea within 10 months (completion phase 1), an over 100 million Euro investment
- 500,000 m² developed land, 200,000 m² ongoing development.
- Full Free Port status with additional tax benefits, operating 24/7.
- Two jetties, operating to International Ship and Port Security Code (**ISPS**) levels, which are suitable for Transoceanic Vessels.
- Jetties over 800 meters in length, berthing facilities on 6 sides.
- Warehousing
- Lay down areas for general cargo and containers.
- Extensive range of equipment (variety of mobile cranes up to 180 tons, fork lifts, hydraulic crawlers, trucks and tools).
- Own workshop.
- Office space with telecommunications and internet.



**K5 is 1 out of 5
Free Zone Ports
worldwide dedicated to
the Oil & Gas industry**

- supply of industrial fresh water
- uninterrupted electricity supply

K5 FREEPORT AND OIL CENTRE – SERVICES AND COMMITMENT

- The Freezone Port status combined with our highly skilled work force guarantee **time optimization and ease of cargo movement** – safe and fast turn-around times of vessels and cargo.
- K5 gives logistic support and provides all services for the offshore drilling operations of companies located in and around Equatorial Guinea.
- All container and cargo handling / stacking in the port and on the base are done by K5 to maximize efficiency and reduce cargo handling risk.
- K5 offers a ‘one-stop-shop’ solution for the Oil & Gas industry and their service providers, with logistic support, expedited clearance service, cargo handling, warehousing, repairs and planning and construction ‘in-house’.
- K5 trains and employs local staff and has since 2001 invested over 150 million Euro and therefore contributed greatly to the alleviation of poverty in the area !
- K5's strategic location within the Gulf of Guinea and its extensive facilities make it the ideal distribution hub for the West African region.



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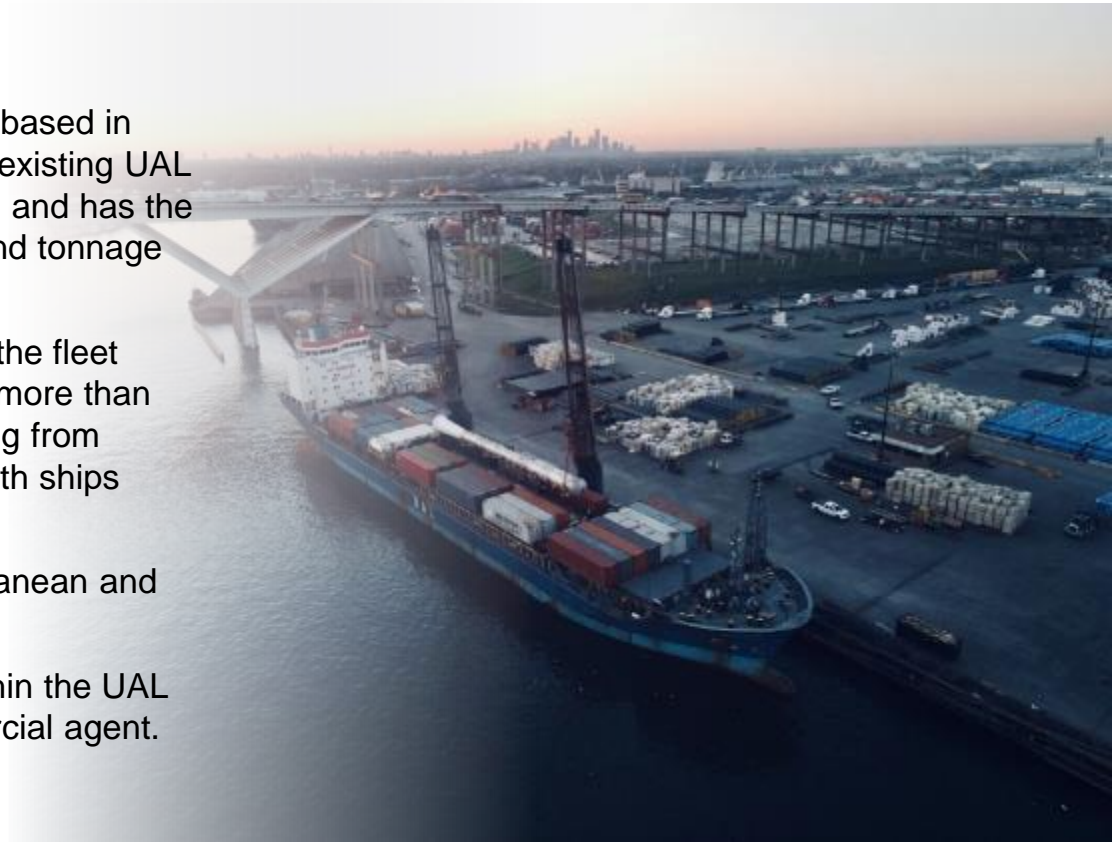
Our group is committed to long term sustainable investment in people and the local economy !

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UAL BOCS SHIPPING LINE B.V.

- UAL BOCS Shipping Line B.V. (UBSL), based in the Netherlands, continues the already existing UAL Mediterranean and Black Sea Services, and has the advantage of the additional expertise and tonnage from the BOCS group.
- Together, the new service can draw on the fleet of both existing shipping lines, totalling more than 20 modern, geared MPP vessels ranging from 8.000 dwt until 33.000 dwt, equipped with ships gear up to 360mt lifting capacity.
- Direct tramp services from the Mediterranean and Black Sea to Africa and vice versa.
- UAL Chartering, the youngest team within the UAL group of companies, will act as commercial agent.



UBSL is a member of the UAL ALLIANCE

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UAL CHARTERING

- **UAL Chartering ApS** is commercial agent to Universal Africa Lines B.V. and to UAL BOCS Shipping Line B.V.
- UAL Chartering is the extending leg to the established liner service, providing customized solutions worldwide to and from West Africa, including shipments from Europe, Baltic, Mediterranean and the Black Sea.
- UAL Chartering offers shipping solutions worldwide to and from Africa.
- Specializes in tonnage procurement and parcelling of ships for complex projects, heavy-lifts, break bulk, bulk cargoes and containerized cargo incl. IMO dangerous goods.
- Handles monthly shipments from the Mediterranean and Black Sea to West, South and East Africa.
- UAL Chartering **customizes solutions** to meet your specific requirements, whether it is fast transit time, to or from restricted ports or critical stowage demands. With our extensive network of agents and own offices in Africa, we ensure reliable and high quality service not only onboard the vessels but also during port operations.
- UAL Chartering handles all in-house tonnage procurements and time charters for the UAL group, both long and short term.



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WEST AFRICA - REGULAR PORTS OF CALL

- **Takoradi**, Ghana
- **K5 / Malabo and Luba**, Equatorial Guinea
- **Onne Port /Port Harcourt /Warri**, Nigeria
- **Douala**, Cameroon
- **Port Gentil and Libreville**, Gabon
- **Pt. Noire and Brazzaville**, Congo
- **Lobito, Luanda and Soyo**, Angola
- **Dakar**, Senegal
- **Nouadhibou and Nouakchott**, Mauritania
- **Banana**, Democratic Republic of the Congo

West Africa – additional ports serviced on inducement basis :
Tema, Ghana; **Bata**, Equatorial Guinea; **Lagos**, Nigeria;
Namibe, Porto Amboim, Ambriz and Dande, Angola;
Walvis Bay, Namibia

Please also contact us for East Africa inquiries.





OUR REFERENCES - CLIENT PORTFOLIO OIL & GAS MAJORS & EXPLORATION COMPANIES

- 
- ANADARKO
 - ADDAX
 - BG GROUP
 - BP
 - CHEVRON
 - COBALT
 - CONOCO PHILLIPS
 - ENI
 - EXXONMOBIL
 - MARATHON
 - MAERSK OIL
 - NNPC
 - NPDC
 - SNEPCO
 - SHELL GAS
 - STATOILHYDRO
 - TOTAL
 - TULLOW OIL



The MEMBERS of the UAL ALLIANCE continue to deliver...



OUR REFERENCES - CLIENT PORTFOLIO

ENGINEERING COMPANIES

- ACERGY
- ADAMAC
- ALCON
- BECHTEL
- CHIYODA
- DAEWOO E&C
- FOSTER WHEELER
- FOUGEROLLE
- GENERAL ELECTRIC
- HEEREMA
FABRICATION GROUP
- HYUNDAI HEAVY
INDUSTRIES
- JULIUS BERGER
- MARUBENI
- KELLOGG
BROWN&ROOT
- ROCKSON
ENGINEERING
- SAIPEM
- SIEMENS
- SUBSEA 7
- TECHNIP

SERVICE COMPANIES & SUPPLIERS

- BAKER HUGHES
- BECHTEL
- CAMERON
- CCB
- DRILLQUIP
- DYCKERHOFF
- ENSCO
- EUROGRIT
- FMC
- G.E./VETCOGRAY
- HALLIBURTON
- JOHN GREER/E.S.S
- MI DRILLING
- NALCO/CHAMPION
- SAIPEM
- SCHLUMBERGER
- SUMITOMO
- TATA STEEL
- TENARIS
- TITAN TUBULARS
- TRANSOCEAN
- TUBULAR
MANUFACTURERS
- VALLOUREC &
MANNESMANN



The MEMBERS of the UAL ALLIANCE continue to deliver...



THE MEMBERS OF THE UAL ALLIANCE

The UAL Alliance was formed to unify the group's strengths and services towards one major commercial entity.



The UAL Alliance has embarked on a comprehensive service to fulfil the logistic needs of the ever-increasing Oil & Gas industry, Energy sector and infra-structure development projects.



The MEMBERS of the UAL ALLIANCE continue to deliver...



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THANK YOU !



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