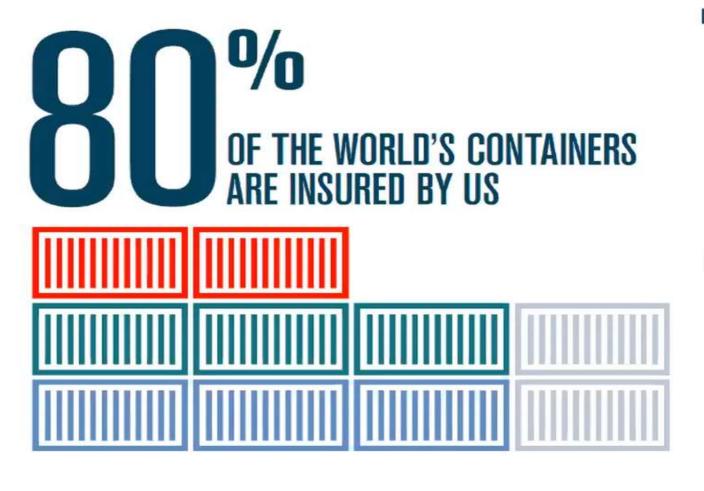


TT Club overview





Number of members





Industry engagement

We engage in international forums and trade associations.

Our enthusiastic involvement not only keeps us ahead of the curve regarding industry developments, but also ensures that we are able to make a positive contribution to issues that affect our Members.























It's not the usual relationship between an insurer and the assured. Ours is a long-term partnership where TT Club has supported us as our business has grown and our needs have changed.

Member (30+ years)



Governed by the industry for the industry













































Changes in climatic conditions

- Tidal surges, wind microbursts and unprecedented rainfall
- Assessment of the changing risk profile
- Protecting your personnel, operations, equipment, property and importantly your customers' property
- Meteorological advances
- Advanced technology (monitor, record, predict weather patterns) can help to make informed decisions

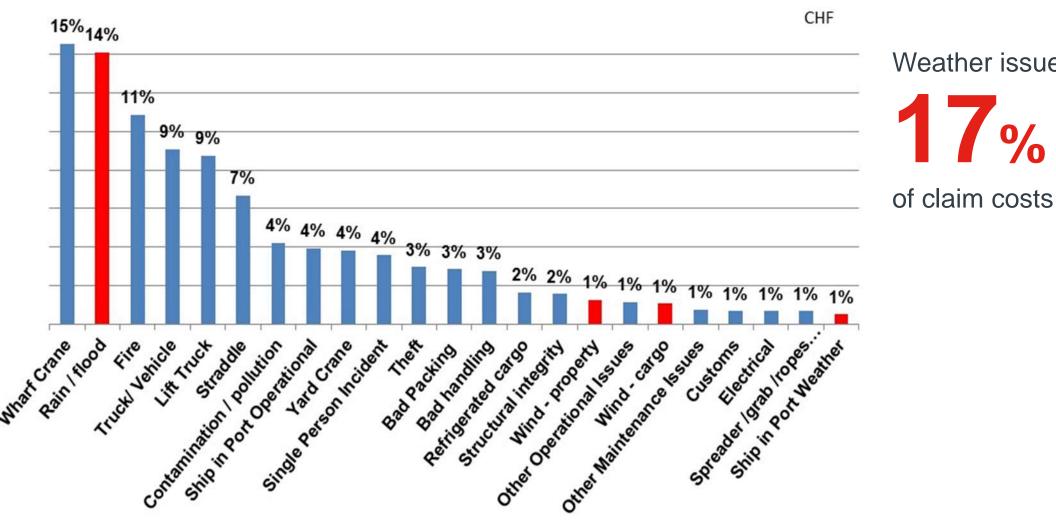


Changes in climatic conditions

- Seasonal storm events
 (e.g. hurricane & typhoon)
- Isolated severe weather events
- Wind strength in coastal areas
- Surge and flood risk that can cause greater problems on coastline & inland
- Flood water can be dirty/unsanitary -> increasing propensity to damage



Port & Terminal Members – Top Insurance Claim Costs



Weather issues cause

Your operation	What activities, how would it be affected?
Location of your operation	Storm breach of your storage facility - yard and warehouse, exposed to high winds/floods, precautions
Historical local weather data	Investigation may provide an indication as to the propensity
Cargoes	What types, how vulnerable, are you protected? Is there an emergency evacuation plan?



Aggregation risk

Value of cargo/is the insurer aware?

Business continuity

Quick return to full operational capacity? Maintain communication capability?





Contractual obligations

- Compliance with contractual commitments to customers?
- Financial exposures?
- Limits of liability?
- Standard trading conditions?
- Full potential exposure?
- Potential financial penalties for non performance?
- Review terms of contract (force majeure clause)?





Insurance

- Insured Economic Loss vs
 Full Economic Loss
- Disclosed all the information to the insurer incl. reasonable valuation?





"

It is important to ensure that adequate risk assessments are undertaken across the full breadth of your operation in order to understand thoroughly the various risks and, where appropriate, develop mitigating actions and controls, together with effective continuity plans to protect your business.



Creating added value

Your dedicated Loss Prevention team

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Your dedicated Underwriting team



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lan Rose: TT Club Senior Underwriter lan.Rose@thomasmiller.com

Thank you

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