

Applied Port Integration

Terminal Optimisation Utilising Digitalisation, Automation and Interconnectivity for Sustainability Projects and Innovation

26.05.2022 | Dr. Nils Kemme, Managing Director





Recent Challenges for Maritime Supply Chains

Maritime Supply Chain Issues

Logistics Management

Global Logistics 2022: Is this the new normal?

Global supply chain disruptions, port congestion, capacity shortages ... Because the impact of COVID-19 distorts ...

2 Feb 2022

IP Foreign Policy

What the Ever Given Taught the World About Supply Chains



The Ever Given has delivered a lesson to

everyone who depends on shipping: don't take your constant supply of good...

10 Nov 2021

Allianz Global Corporate & Specialty (AGCS)

Covid, crew and congestion | AGCS

The combination of the

pandemic and current

working conditions risks a future skill shortage for the shipping industry, acco \ldots

19 Mar 2021

The National

Global trade up 2.1% in April despite Russia-Ukraine crisis and China's Covid-19 curbs

The Covid-19 crisis highlighted significant challenges in the logistics ... The acute supply chain bottlenecks have led to ...

6 hours ago

Shipping delays are back as China's lockdowns ripple around the world

That could exert even more pressure on global supply chains already ... Port amid the coronavirus disease (COVID-19) outbreak in ...

3 days ago

F Fortune

China's COVID-19 lockdown is inflaming the world's supply chain backlog, with 1 in 5 container ship...

According to shipping analytics firm Windward, 20% of the world's roughly 9,000 active container ships are currently sitting i...

2 weeks ago



What are the impacts on ports and shipping?



Many negative developments have emerged

3 000

Impact of Supply Chain Disruption on Ports and Shipping

Increasing Container Freight Full Container Stores and Port Congestion longer Dwell Times Rates MAERSK McKinsev FreightWaves TW TradeWinds MAERS Overcoming global Shanghai port runs out Port congestion may lift of space for supply chain booming container refrigerated containers challenges ship market even ... Overcoming global supply The slow pickup of cargo Port congestion due to has resulted in long chain challenges Asia's Covid-19 lockdowns McKinsey's Tom Bartman discusses what's causing disruptions in global sup... container dwell times, leaving less room to place arriving import boxes. may further hike container ship rates in a red-hot market that has already pu... 3 weeks ago 1 month ago 12 hours ago 9 000 **Stats Suggest That Port of Long** - Shanghai-South America (Santos, Brazil) 8 000 (Dollars/TEU) Beach is Hitting its Limits Shanghai–West Africa 7 000 (Lagos, Nigeria) (Dollars/TEU) 6 000 Shanghai-East Coast North America (base por 5 000 (Dollars/FEU) Shanghai-West Coast 4 000 North America (base port)

High pressure on ports to flexibly react and counterbalance supply chain disruptions

(Dollars/FEU) Shanghai–Europe (base port) (Dollars/TEU) Shanghai–Durbar South Africa (Dollars/TEU)



Consequences for the Port and Shipping Industry

Overcoming Supply Chain Disruptions



Need for action for Maritime Supply Chains became apparent

Long-term forecasts cannot be predicted, Resilience is becoming increasingly important

The pandemic has particularly created a drive for Digitalisation and Automation in global logistics

🥺 UNCTAD

TrainForTrade Port Management Week

FreightWaves

The COVID-19 pandemic was a stark reminder of the crucial role ports play in socioeconomic development and the urgent need to ...

Get ready for the next supply chain shockwave



Get ready for the next supply chain shockwave. Cargo backlogs in Shanghai a precursor to global port congestion as COVID...

> WINCTAD Here's how we can resolve the global supply chain crisis

To resolve the supply chain crisis, developing countries have an opportunity ... more resilient against the COVID-19 global ...

> Forbes Global Supply Chains' Crisis Is Much Bigger Than The ...

Yet Covid-19, itself, has played a much smaller role in giving rise to ... intelligence (AI) and digitalization in logistics operations in...

Is Digitalisation and Automation a solution to make ports and terminals more resilient?



Digitalisation and Automation as a solution

How can ports implement this?



- Due to the development of ship sizes and the challenge of performance, the Digitalisation and Automation of seaports is becoming increasingly important
- There is efficiency potential in the provision and transfer of information along Maritime Supply Chains (for example, through improved coordination)
- Digitalisation holds great potential to make Maritime Transport Chains more efficient, agile and resilient
- Technologies and concepts such as partially automated crane systems, driverless transport vehicles and automated planning of container storage are becoming increasingly common
- Digitalisation and Automation enables the economy to keep running
- European port operators are already investing in the use of new technologies in a variety of ways



45 Years of Excellence – what we have achieved

Anchored in operations

1,700

Projects in

130 COUNTRIES



OPTIMISATION

Improved operational excellence and reduced costs



1976 Founded as subsidiary of HHLA

180 +

PORTS

And terminals

planned and optimised

1st FULLY AUTOMATED

Terminal of scale. Doubled capacity on the same footprint



Port Digitalisation Projects



Hinterland connectivity

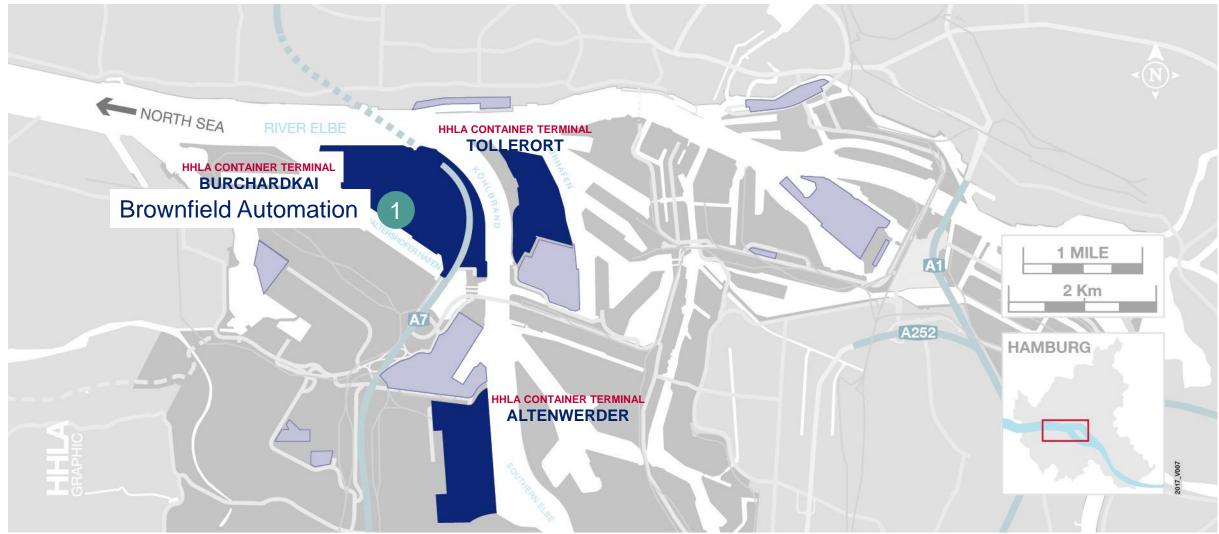
120 projects implemented for intermodal rail terminals, inland ports and warehouse logistics



Developed *HPC Ukraina* (now HHLA CTO) as terminal operator in Odessa



HPC Experience in the Port of Hamburg





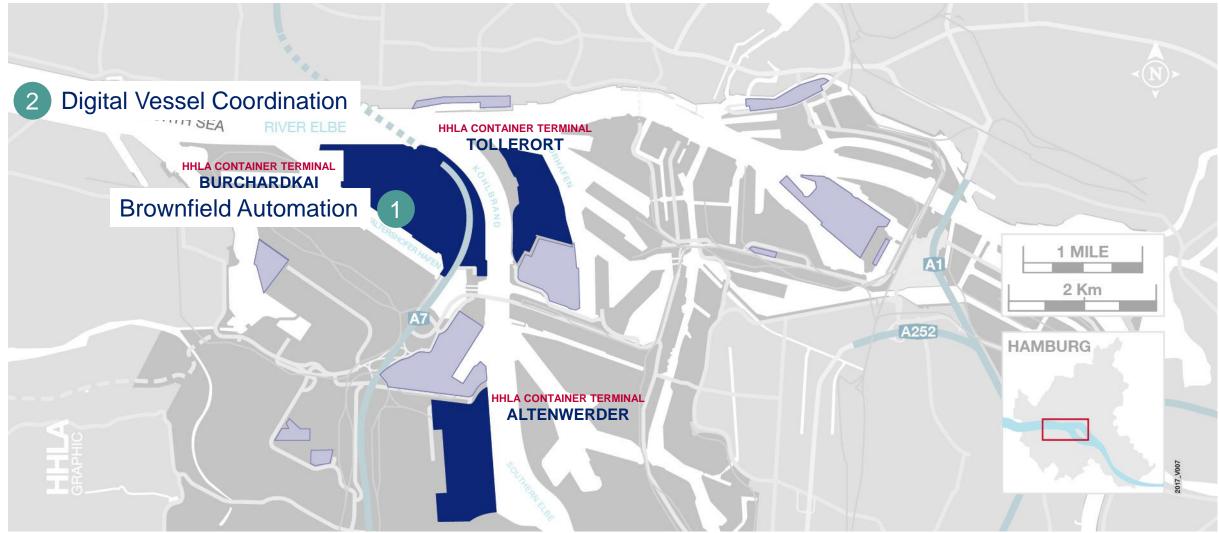
HPC Experience 1: Biggest Brownfield Conversion Globally

Full-Automation at Hamburg's Container Terminal Burchardkai





HPC Experience in the Port of Hamburg



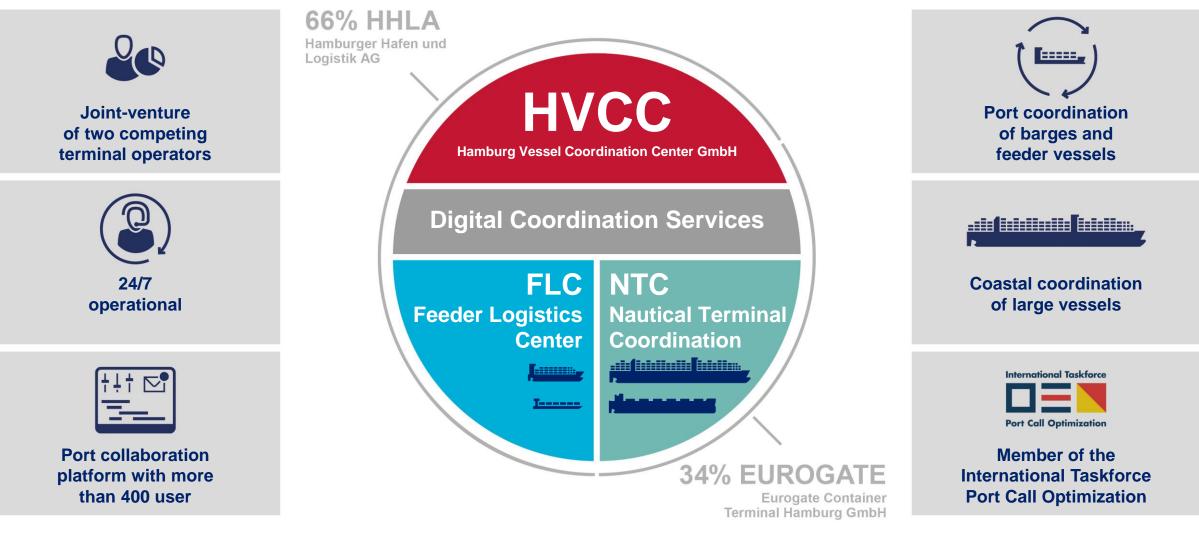


Mediterranean Ports and Shipping 2022 Exhibition and Conference © HPC Hamburg Port Consulting GmbH

9

HPC Experience 2: HVCC collaboration platform

One single truth across all partners





5/27/2022

HVCC

HPC Experience 2: HVCC services reducing emissions

HVCC helps vessels to sail at optimal speed to arrive just-in-time



In 2019, HVCC saved **84,000 t** of fuel for shipping lines

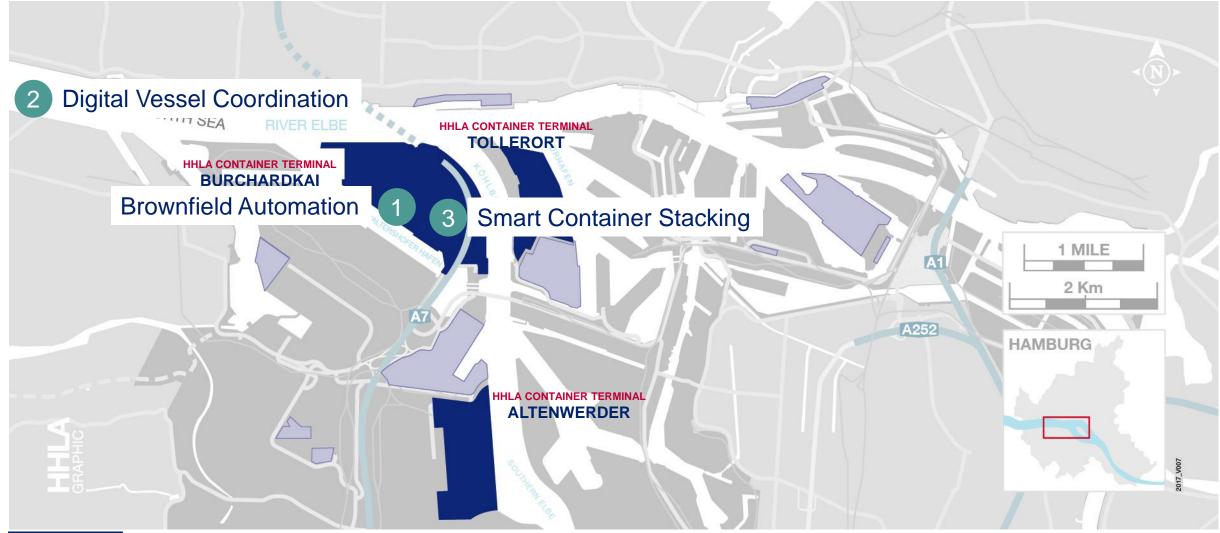
Reducing fuel costs by **30m USD**

Cutting CO2 emissions 284,000 t





HPC Experience in the Port of Hamburg





HPC Experience 3: AI Dwell Time Prediction

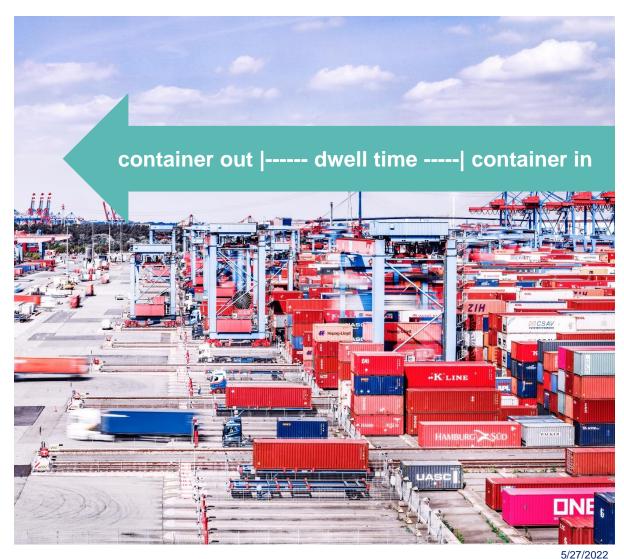
Using hidden Structures to predict Dwell Times of Import Containers and reduce unproductive Rehandling Moves

Motivation

- For import containers, no information on pick-up time by truck is available upon stack-in slot selection.
- Therefore, import containers cannot be stacked in a way that the needed container is always stacked on top of a pile.
- Hence, there is a high risk for additional shuffle moves, that require additional resources, maintenance, energy, etc.

Idea

- Based on container attributes it might be possible to estimate the dwell time of individual containers.
- Use AI-Techniques to learn and identify hidden structures, which can be used to predict individual container dwell times.
- Dwell time estimate can be used to stack containers in a way that containers are only stacked on top of containers that are estimated to be picked up later.





HPC Experience 3: AI Dwell Time Prediction

Improving Cost and Performance of Container Terminals



European Environmental Ports Conference © HPC Hamburg Port Consulting GmbH

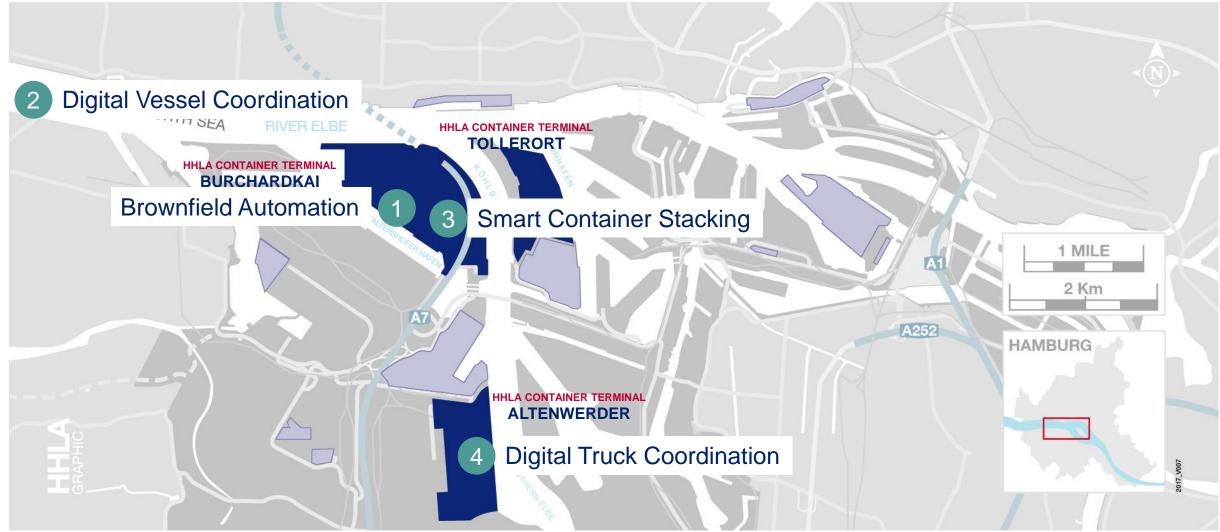
Technical Setup:

- AI Dwell Time Predictor as TOS add-on module
- Receiving data on container ٠
- Returning optimal container slots •
- Implemented at different Terminals in • Hamburg

Results:

- Reduced number of unproductive • container restacking moves by +120,000 per year
 - → Saving Operating Cost
- Increasing equipment productivities •
 - ➔ Improving terminal capacity
 - → Improving terminal service level
- Cutting energy and emissions
 - → Reducing diesel by 390,000 l
 - → Cutting emissions by 1,050 t

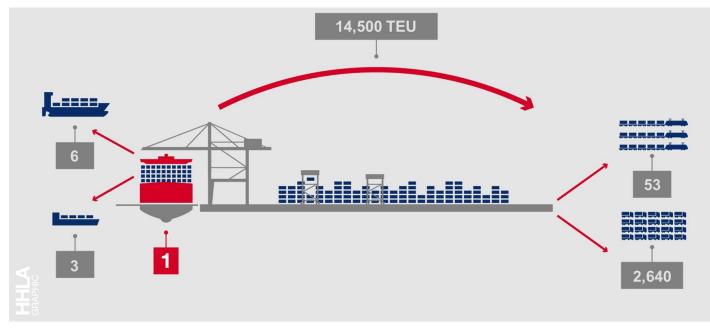
HPC Experience in the Port of Hamburg





HPC Experience 4: Truck Appointment in the Port of Hamburg

Hinterland traffic management to reduce Traffic Jams and improve Plannability for Terminals





Overview of Partners Image: Construction of partners Image: Construction of partners Image: Construction of partners Project Owner Project Management

Overview of Objectives

- Transparency and control of truck arrivals
- Better capacity utilisation by lowering peaks
- Reduction of congestion
- Improved resource planning
- Increased terminal performance
- Reduced emissions



HPC Experience: Many more Success Stories globally

HPC's Digitalisation Project References







