



# STRATEGIC COLLABORATION TOWARDS COMPETITIVENESS AND EFFICIENCY

By: SERAWA BUDOL General Manager, Miri Port Authority Date: 3<sup>rd</sup> August 2022 Venue: Shangri-**La's** Tanjung Aru Resort & Spa, Kota Kinabalu, Sabah, Malaysia

# BACKGROUND OF MIRI PORT AUTHORITY (MPA)

- Established in 1981 under the Port Authorities Ordinance, 1961.
- Commenced operations on 1 March, 1983
- One of the 5 State Ports in Sarawak
- Under the purview of the Ministry of Infrastructure and Port Development, Sarawak



## FUNCTIONS OF MPA (Under Section 9, Port Authorftics Ordinances (PAO) 1961)

[a) to maintain, or provide for the maintenance of, adequate and efficient port services and facilities for all users of the port;

- (b) to co-ordinate the activities of the port;
- (c) to promote the improvement and development of the port;

(d) to regulate and control the transportation through, into or out of a port of any cargo or goods from any place or vessel to any other place or vessel by any means or mode, including the conveyance of petroleum or gas by pipelines, both onshore or offshore, on land or underground, in water or underwater; and

(e) to execute such works as may be necessary to the performance of the duties specified in paragraphs (a), (b), (c) and (d) above



# VISION

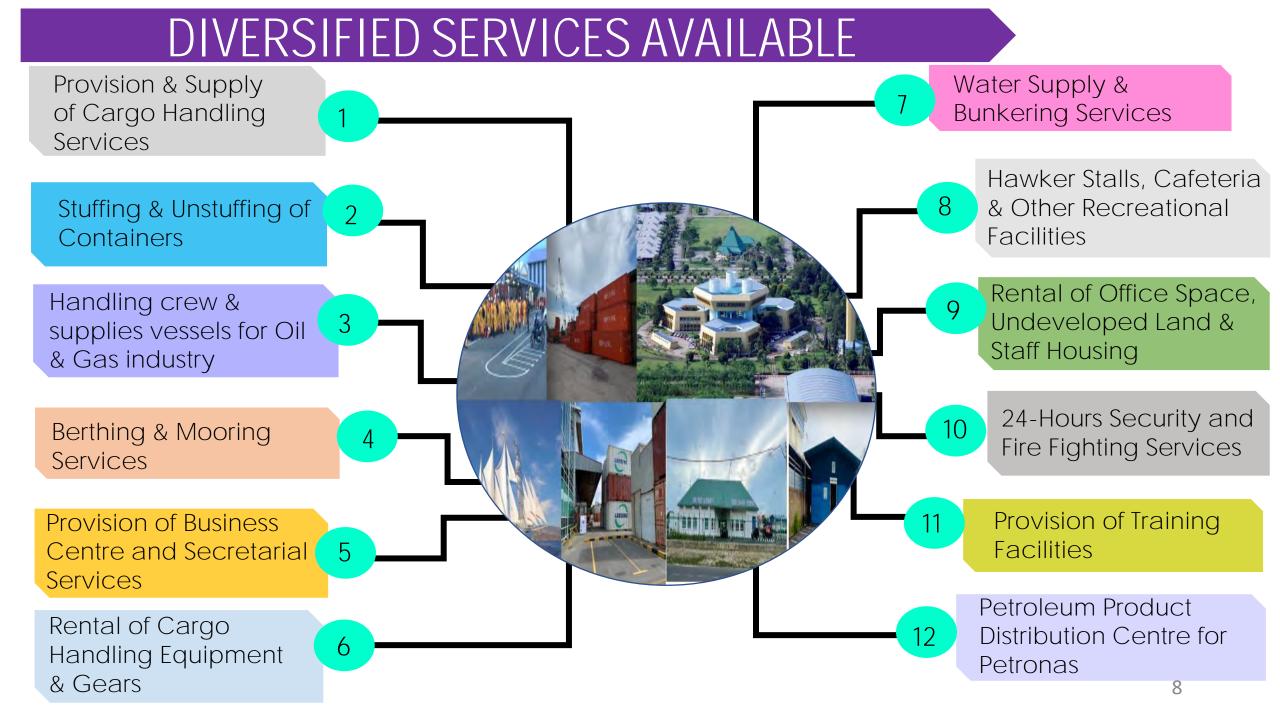
# To Be A World - Class Port By 2030

# MISSION

Catalyzing Economic Transformation Through Advanced Digital And Green Technology For Growth And Sustainability

### MPA – STRATEGIC LOCATION WITHIN THE INDUSTRIAL ESTATE OF MAJOR INDUSTRIES, NAMELY : TIMBER, OIL & GAS, SHIPBUILDING/SHIP REPAIRS AND PALM OIL





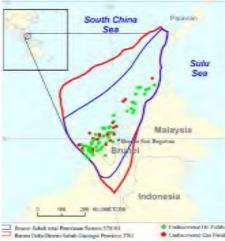
# VAST POTENTIALS AND OPPORTUNITIES WITHIN THE HINTERLAND

## Strong Cargo Base and Rich Hinterland

#### **OIL & GAS INDUSTRY**

#### **OIL PALM INDUSTRY**

#### HANDLING OF CREW & SUPPLY BOATS FOR OFFSHORE ACTIVITIES OIL & GAS INDUSTRY















#### SHIPBUILDING INDUSTRY



**TIMBER BASED INDUSTRY** 

#### SHIPPING INDUSTRY

PRINCIPAL INDUSTRY SECTORS

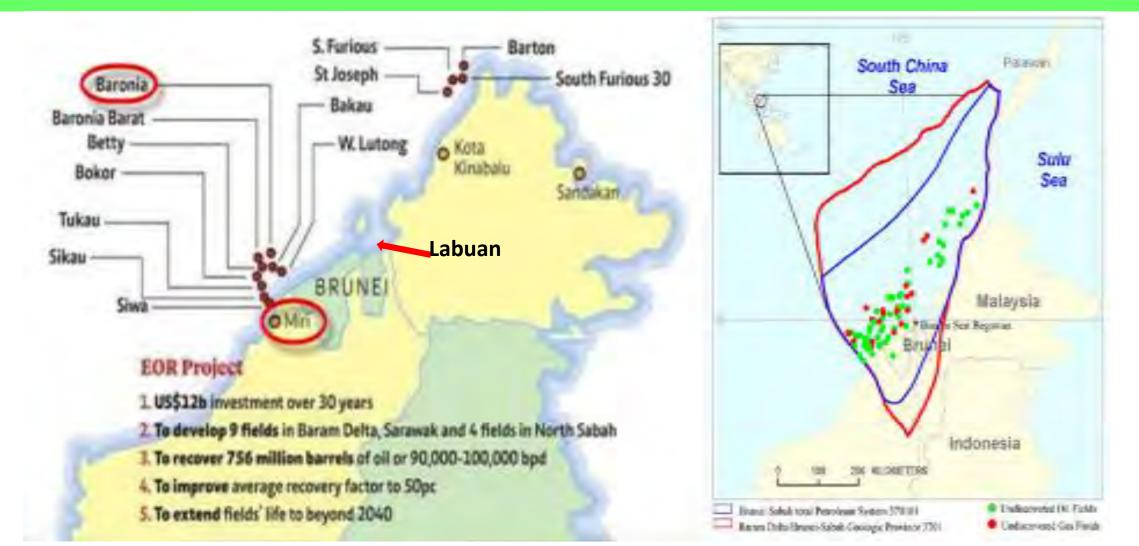
**IN MIRI** 



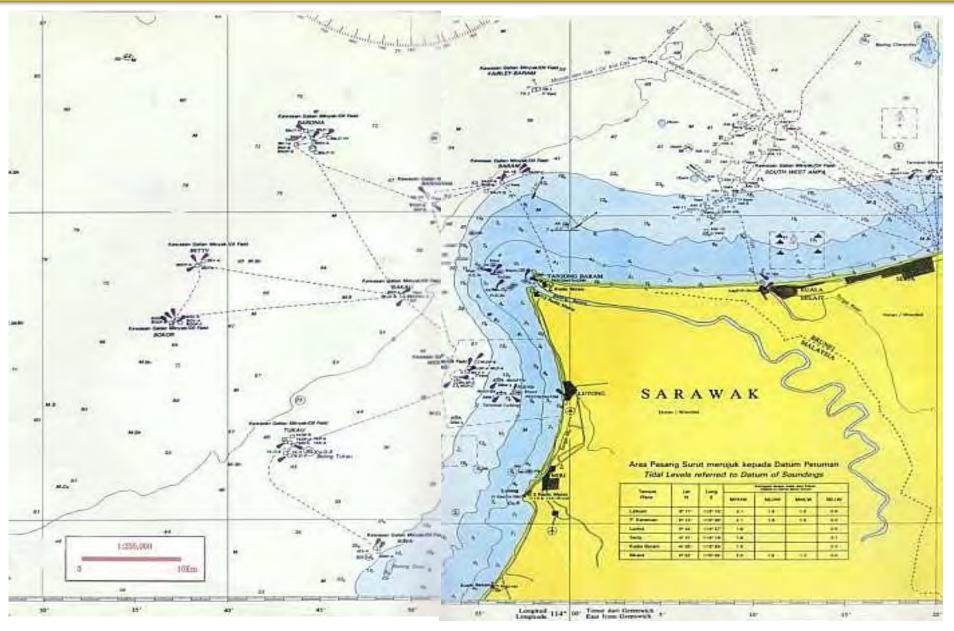


# 1. Miri-Baram Delta Oil Fields

### **Miri is home to the O&G industry's activities since oil was first discovered in** 1910



# Sarawak Waters Oil Fields

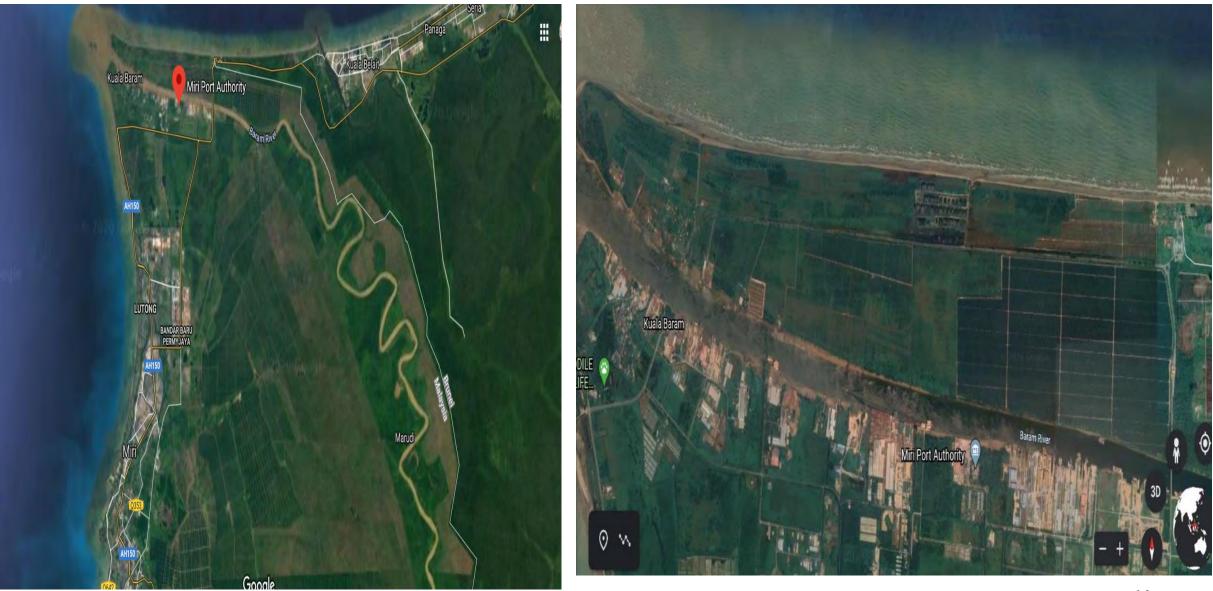


# 2. VAST POTENTIALS IN PALMOIL INDUSTRY

- Miri division has the highest hectarage of oil palm plantation Sarawak
- Huge potential for Miri Port with sufficient access channel depth



# Oil Palm Plantations along Batang Baram river



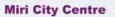
# **3. TOURISM INDUSTRY**

- Culture, Adventure, Nature, 1. Food and Festival (CANFF)
- Miri Vibrant Green Resort City 2.
- Handling of Cruise Ship 3.





Miri welcomes its first cruise ship



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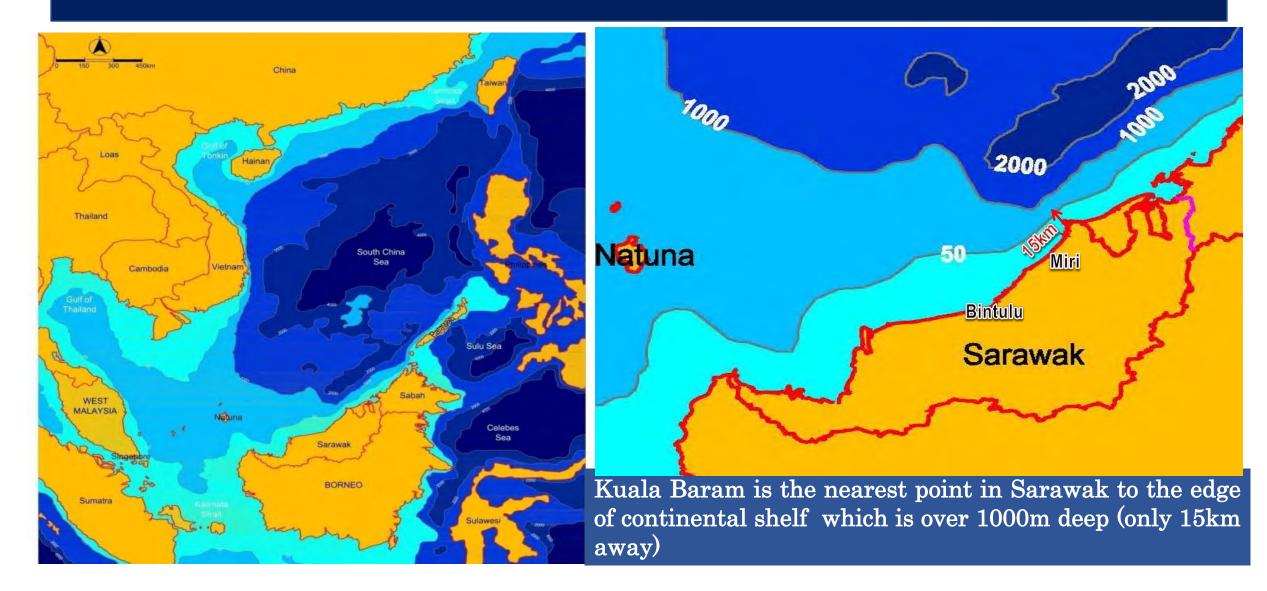




# 5. Shipbuilding/repairs companies with strong track record for international markets

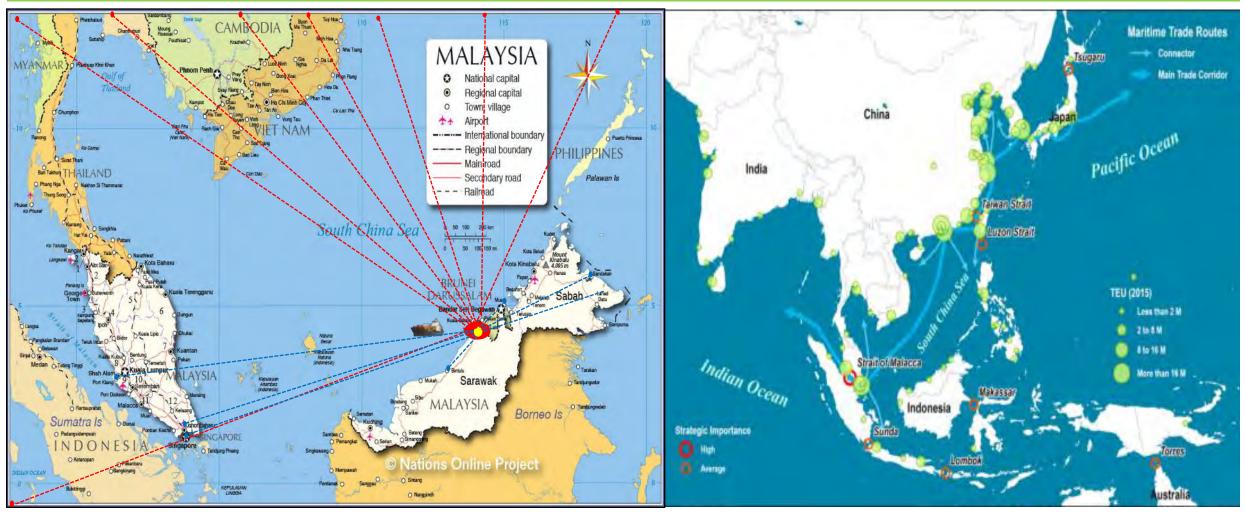


# 6. STRATEGIC LOCATION – Miri Port potential as a deep sea port being closest to the deepest continental shelf in the region



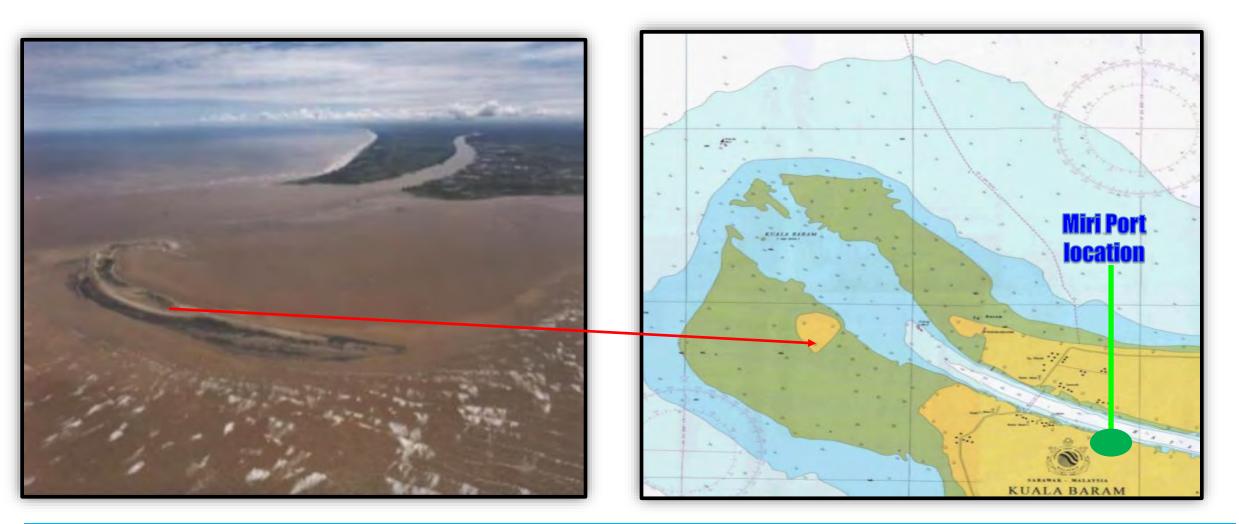
# 7. Miri Port strategic location along the major shipping routes in the region

Miri Port is an important transshipment hub that links Sarawak trade to the rest of the world



# Major Issues and Challenges

### The shallow access channel at Kuala Baram



The shallow access channel leading to the port's facilities is a major hindrance to vessels to call at the terminal

# COLLABORATION WITH STRATEGIC PARTNERS/CUSTOMERS/INDUSTRIES

### STRATEGIC COLLABORATION TOWARDS COMPETITIVENESS AND EFFICIENCY

Strategic Collaboration	How we do it
1. Business Collaboration with industries players	<ul> <li>Adopting 80/20 rule</li> <li>Managing private terminals/jetties/facilities owned by customers</li> <li>Intensifying into containerization (operating at private jetties at Miri River due to constraint of shallow access channel at Kuala Baram)</li> <li>Collaborative with private sectors to handle tourist cruise (at Marina, Coco Cabana)</li> </ul>
2. Market Development & Expansion	<ul> <li>Inducing the usage of flat bottom vessel to suit the shallow channel</li> <li>Diversifying into Oil &amp; Gas industry's activities</li> <li>Developing and constructing own Crew Change Terminal for offshore activities at Pulau Melayu, Miri</li> <li>Setting up and providing bunkering services to vessels in collaboration with the industries and private sector</li> </ul>
3. Systems-Driven Organization	<ul> <li>Advocating and Implementing Integrated Management Systems together with port users</li> <li>MS ISO 9001 : Quality Management System</li> <li>MS ISO 45001 : Occupational Health &amp; Safety Management System</li> <li>MS ISO 14001 : Environmental Management System</li> </ul>

### Collaborate with port users and industries sectors to operate 7 terminals at Miri River for the win-win benefits of all parties



1 Miri Port Authority Kuala Baram

3

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2 Shin Yang Krokop 5 (Container Handling Operations)

Serimas Wharf Krokop 3 (Supplies and Bunkering Services)

Sim Swee Joo/Krokop 4 (Container Handling)

TERMINAL AT KUALA BARAM (HQ)



- Leesing Logistic Wharf/Piasau(Container & General Cargo)
- 6 Samling Marina Bay Terminal (Crew & Cruise)
- 7 Miri Port Authority Crew Change Terminal Pulau Melayu (Crew vessels)

## CUSTOMER'S DRIVEN ORGANIZATION - STRATEGIC COLLABORATION WITH MAJOR CUSTOMERS



The signing ceremony of strategic collaborations with major customers and industries players for business transformation and diversification strategies. The six (6) partners were:-

- 1) Logistik Serimas
- 2) Shin Yang Shipping
- 3) Sim Swee Joo/Solitaire Logistics

- 4) Leesing Logistics
- 5) Pantai Bayu Indah
- 6) Koperasi Miriport Berhad

# MIRI PORT FACILITIES AT KUALA BARAM





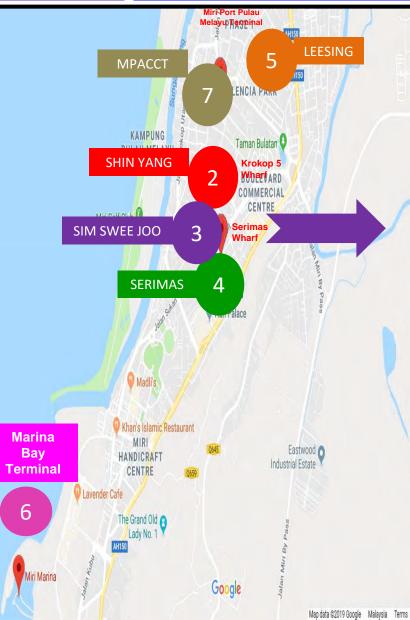


### SHIN YANG KROKOP 5 – Handling of Containers from Port Klang and other West Malaysian Ports





### SIM SWEE JOO / KROKOP 4 – Handling of Containers Transshiped via Bintulu Port





### SERIMAS WHARF KROKOP 3 - Handling of Supplies Vessels for Oil & Gas companies - Handling of Bunkering Facilities





### LEESING LOGISTIC PIASAU - Handling of Containers & General Cargo from other parts of Sarawak (e.g. Limbang and Lawas areas)





### SAMLING'S MARINA BAY, COCO CABANA TERMINAL - Handling of Petronas Crew vessels - Handling of Tourist vessels





### MPA'S NEWLY BUILT CREW CHANGE TERMINAL (MPACCT), PULAU MELAYU - COMPLETED IN NOVEMBER 2021 - COMMENCED OPERATIONS ON 1<sup>ST</sup> DECEMBER 2021



## LOGISTICS CREW CHANGE TERMINAL MIRI POFT AUTHORITY **Hitter** PERMIT AND DESIDE IN SPIRE STRATE OF LIST AND AND W CHANGE TERM MIRI PORT AUTHORIT Total wharf length : 225m

#### Current tenants:

- 1. Petronas Carigali Sdn. Bhd.
- 2. Sarawak Shell Berhad
- 3. JX Nippon Oil & Gas Exploration (M) Ltd
- 4. Sapura Energy Berhad
- 5. Dayang Enterprise
- 6. KKM, Bouys & Lights, and other related agencies





(=	PETRONAS Briefing Room	Isolation Room
6	Common Briefing Room	Shell Briefing Room
100	JX Nippon Oil Briefing Room	Shell Office
0	JX Nippon Oil Office	SapuraOMV Office
<b>(</b>	PETRONAS Office	Kementerian Kesiha
4	PETRONAS Check-in Counter	Surau
<b>(</b> -	Washroom	Washroom
		Cafeteria
		Pantry

51 A.W. 14



### COLLABORATION WITH BUSINESS PARTNERS AND CUSTOMERS

### Sharing Of Knowledge and Skills With Industries Players



Safety sharing and briefing by MPA staff and customer

## COLLABORATION WITH BUSINESS PARTNERS/CUSTOMERS – PETRONAS DAGANGAN

### Sharing Of Knowledge and Skills With Industries Players



Safety Training conducted by customer, Petronas Dagangan Berhad

## COLLABORATION WITH BUSINESS PARTNERS AND CUSTOMERS

### Sharing Of Knowledge and Skills With Industries Players



ERP Table Top Drill 2020 between JX Nippon Oil and Gas Exploration, MPA and Logistic Serimas S/B

### COLLABORATION WITH BUSINESS PARTNERS/CUSTOMERS – JX NIPPON

### Joint Visit, Audit and Inspection by customers



Visit and auditing by JX Nippon Oil and Gas Exploration, Miri



Remote audit by SHELL Berhad and Dayang Enterprise S/B

## COLLABORATION WITH BUSINESS PARTNERS/CUSTOMERS - SHELL

### Joint Visit, Audit and Inspection by customers



Visit & Audit by SHELL Berhad to Miri Port Crew Change Terminal

## COLLABORATION WITH BUSINESS PARTNERS/CUSTOMERS - PETRONAS

## Sharing of benefits, values and good practices IN HSE & ERP



**Emergency Exercise with Petronas Carigali** 

## COLLABORATION WITH BUSINESS PARTNERS AND CUSTOMERS IN HSE

Sharing of benefits, values and good practises



Live ERP Drill between MPA, JX Nippon Oil and Gas Exploration, Miri and Logistic Serimas S/B

## COLLABORATION WITH GOVERNMENT AGENCIES

#### Auditing and Inspection



#### Black smoke test program with Department of Environmental (DOE)



Black smoke test program with Department of Environmental (DOE)

## COLLABORATION WITH GOVERNMENT AGENCIES

#### Auditing and Inspection



**19 NOVEMBER 2019** 



OSH Audit, OSH Compliance Audit by Department of Occupational Safety and Health (DOSH) and Environmental Compliance Audit by Department of Environment (DOE)

# COLLABORATION WITH VARIOUS GOVERNMENT AGENCIES

#### Auditing and Inspection



#### Natural Resources and Environment Board (NREB) and Department of Environment (DOE) Audit Officer



**ISPS rectification by Marine Department** 

# COLLABORATION WITH GOVERNMENT AGENCIES

#### Sharing of benefits, values and good practices



LATIHAMAL DISASTER MANAGEMENT EXERCISE (D'MEX) SEAHORSE MIRI 2019 LEMBAGA PELABUHAN MIRI 25 JUN 2019 LATIHAMAL DISASTER MANAGEMENT EXERCISE (D'MEX) SEAHORSE MIRI 2019 LEMBAGA PELABUHAN MIRI 25 JUN 2019



National Exercise with various interested agencies

## COLLABORATION IN DISASTER MANAGEMENT WITH AGENCIES

## Sharing of benefits, values and good practices



## **EMERGENCY RESPONSE ACTIVITIES WITH RELEVANT AGENCIES**

#### PARTICIPATION IN OIL SPILL EMERGENCY RESPONSE TRAINING WITH PETRONAS DEPOT MIRI AT MPA WHARF, NOVEMBER 2018



#### ERT drill efficiency competition



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**EMERGENCY RESPONSE ACTIVITIES WITH STRATEGIC PARTNERS - SERIMAS WHARF** 

## ISPS RECTIFICATION AND APPROVAL AND FIRE DRILL AT MIRI PORT CREW CHANGE TERMINAL



# **EMERGENCY RESPONSE ACTIVITIES WITH CUSTOMERS – JX NIPPON ERP TABLE TOP DRILL AT MPACCT WITH JX NIPPON EXPLORATION**

#### 10:30 hrs. (Scenario)

Selepas hujan lebat dan angin ke "disembarkation" dari kapal Mas daripada krew kapal JX Nippon ( (M) Limited warganegara Jepun t gangway kapal tersebut kerana b





# Major Certified Management Systems and Awards & Recognitions

## **CERTIFIED MANAGEMENT SYSTEMS TOWARDS ORGANISATIONAL SUSTAINABILITY**

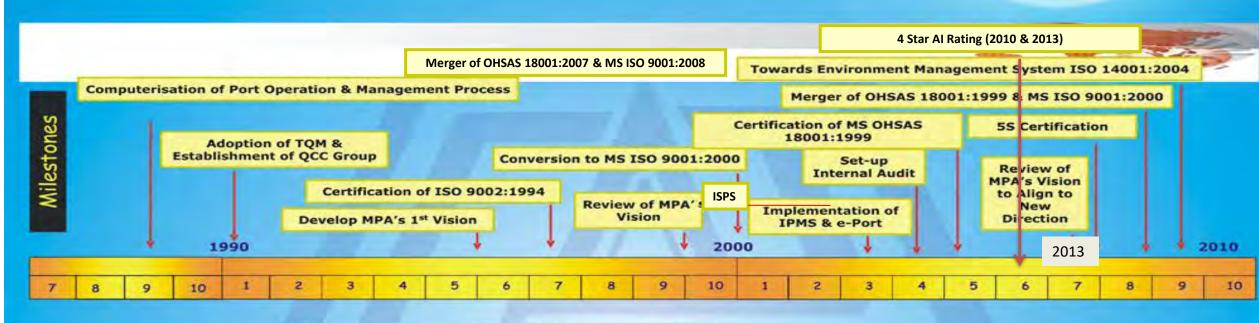
NO	SCOPE OF CERTIFICATION	CERTIFIED MANAGEMENT SYSTEMS
1	Service Delivery	MS ISO 9001:2015 : Quality Management System - 1 <sup>st</sup> certified and achieved the certification in 1997
2	Health and Safety	MS ISO 45001:2018 Occupational, Health and Safety (OH&S) - To fulfill the requirements of O&G and other related industries
3	Environmenta I sustainability	MS ISO: 14001:2015 : Environment Management System - Towards attaining Green Port status
4	Port Security	International Shipping and Port Security (ISPS) Code
5	Housekeeping	55 Certification

#### TOTAL SYSTEM-DRIVEN ORGANISATION



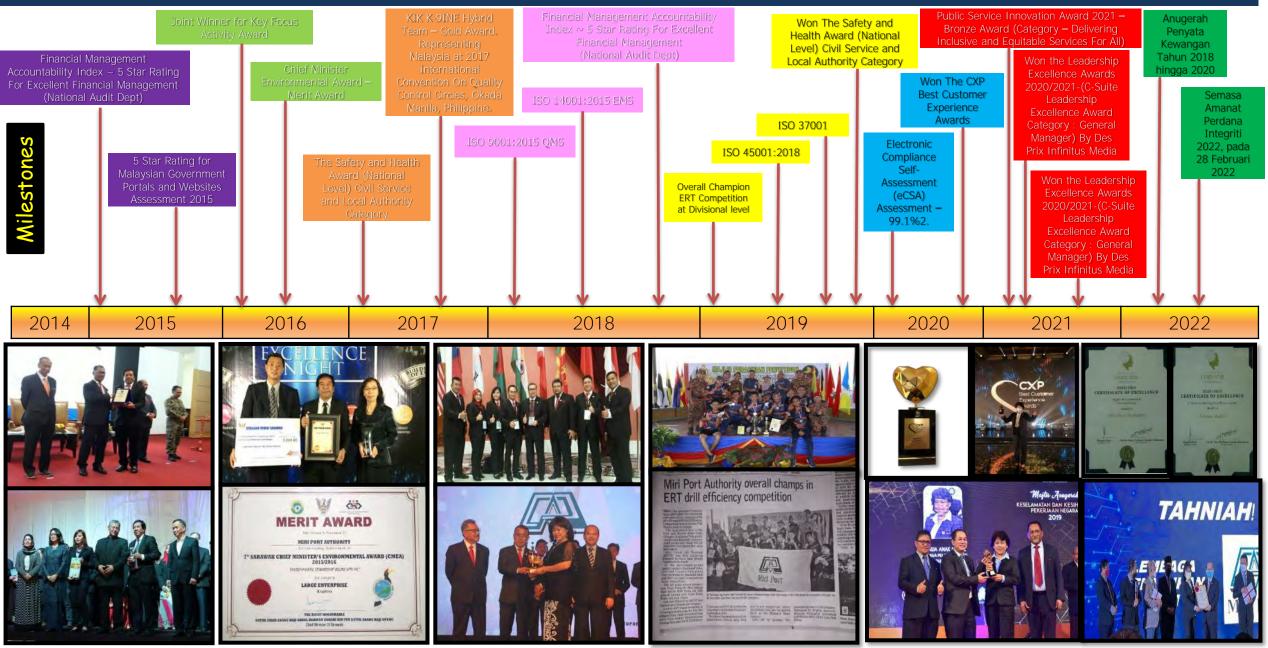
- ISO 9001:2015 (Quality Management System)
- ISO 14001:2015 (Environment Management System)
- ISO 45001:2018 (Occupational Health and Safety Management System)
- International Ship and Port Facility Security (ISPS) Code Certification
- ISO 37001 : 2016 (Standard for Anti-bribery Management System)
- Established Organisational Anti-Corruption Plan (OACP) Appointment of Certified Integrity Officer in 2019

#### UNENDING JOURNEY PURSUIT OF QUALITY SERVICES AND ORGANIZATION EXCELLENCE



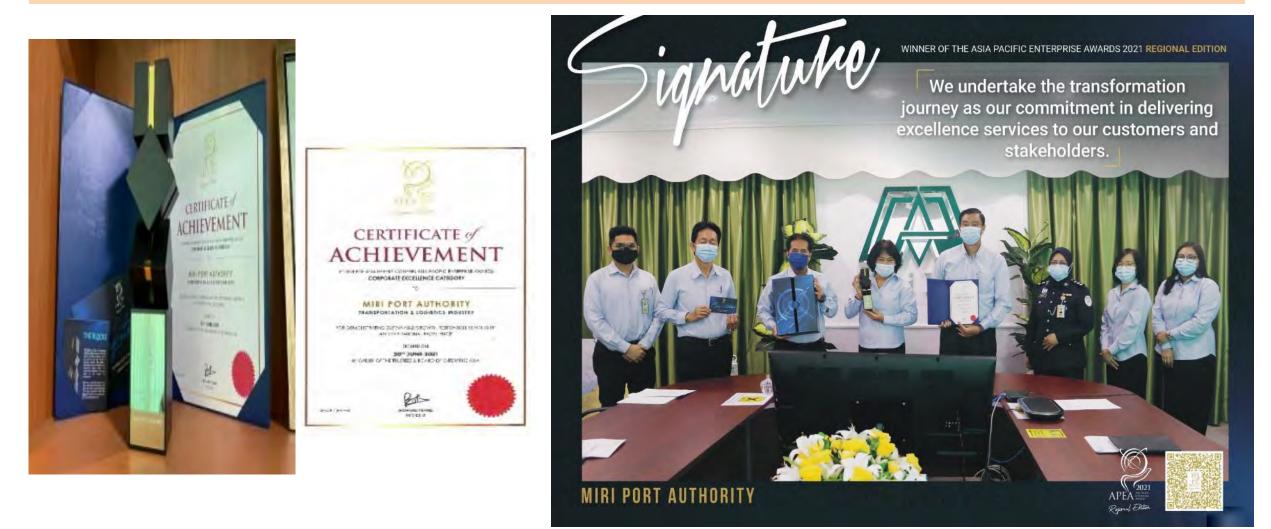


# MANAGEMENT EXCELLENCE ROADMAP



## CORPORATE EXCELLENCE MANAGEMENT

Won the Asia Pacific Enterprise Awards (APEA) 2021 Regional Edition -Corporate Excellence Category Transportation & Logistics Industry



## ORGANISATIONAL EXCELLENCE

## Won the Highly Recommended Port Authority Excellence Award 2020/2021 by Des Prix Infinitus Media



## CUSTOMER SERVICE EXCELLENT

## Won The CXP Best Customer Experience Awards by CXP Asia in 2020 (Rated By Own Customers And Associates)



ertificate of the certificate is hereby awarded

#### **MIRI PORT AUTHORITY**

as a recipient of CXP Best Customer Experience Awards 2020 December 2020 | Malaysia







CCP Best Customer



## LEADERSHIP EXCELLENCE Won the C-Suite Leadership Excellence Awards 2020/2021 by Des Prix Infinitus Media



#### JOURNEY TOWARDS BEST MANAGED AND AWARD-WINNING ORGANISATION

YEAR	MAJOR AWARDS AND RECOGNITIONS
2016	KIK K-9INE Hybrid Team – Winner at Zone and State Level. Representing State at National KIK Convention in Melaka 14-15 November 2016
2016	Joint Winner for Key Focus Activity Award
2016	Chief Minister Environmental Award – Merit Award
2017	The Safety and Health Award (National Level) Civil Service and Local Authority Category
2017	KIK K-9INE Hybrid Team – Gold Award. Representing Malaysia at 2017 International Convention On Quality Control Circles, Okada Manila, Philippine.
2019	Overall Champion ERT Competition at Divisional level
2019	Financial Management Accountability Index ~ 5 Star Rating scored 97.38% marks for Excellent Financial Management
2019	Won The National Safety and Health Award (National Level) Civil Service and Local Authority Category
2019	Won the CEO National Safety and Health Award Civil by The Ministry of Human Resource, Malaysia 58

MAJOR AWARDS AND RECOGNITIONS Electronic Compliance Self-Assessment (eCSA) Assessment – 99.10%
Electronic Compliance Self-Assessment (eCSA) Assessment – 99.10%
Won The CXP Best Customer Experience Awards
Public Service Innovation Award 2021 (MTE 2021 Malaysia Technology Expo) – Bronze Award (Category – Delivering Inclusive and Equitable Services For All)
Asia Pacific Enterprise Award (APEA) 2021 Regional Edition - Corporate Excellence Award Category
Chief Minister Environmental Award (CMEA) 2019/2020 – Gold Award
Won the Leadership Excellence Awards 2020/2021 – (C-Suite Leadership Excellence Award Category : General Manager)
Won the Leadership Excellence Awards 2020/2021 – (Highly Recommended Port Award Category)
Anugerah Penyata Kewangan Tahun 2018 Hingga 2020 By Chief Minister Sarawak
Won the Master Entrepreneur in the Asia Pacific Enterprise Award (APEA) 2022 Malaysia
Won Corporate Excellence Category in the Asia Pacific Enterprise Award (APEA) 2022
Malaysia 59

