



Future of containerized trade in the Black Sea 2016

26th May, 2016

Creating the Future, **Now.**

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Our Values



Courage

We challenge, innovate and dare to be great. We embrace change and have the courage to do things differently.



Respect

We believe in respect for all. We welcome and value a wide-range of opinions and ideas.



Intelligence

We are in tune with global risks and opportunities. We provide a learning environment to help our people reach their full potential.



Pride

We take pride in being a responsible global citizen. Together we make a positive difference to our world and our future.

Our team of over **36,000 people** is truly global, made up of more than **90 nationalities**

Fast Facts

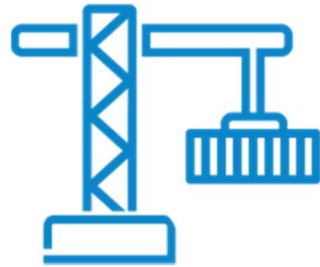
DP World is one of the
**LARGEST
MARINE
TERMINAL
OPERATORS**
in the world

150,000+
containers/day

66 Operating port and terminal interests

66 Terminal development projects completed over the last five years

1,600
cranes



31
countries


36,000
people

We serve around

70,000
vessels/year



or nearly

190
Vessels a day

Our Business Model

From our home base in Dubai, our reputation has been built on **knowledge and experience.**

Today, the DP World name carries the expectation of service and satisfaction – an expectation we are happy to meet.



How We Run Our Business

Customer focus and operational excellence

DP World continually strives to improve and enhance the services provided to our customers.

We pride ourselves on being renowned for our customer commitment. We achieve that through operational excellence that provides industry-leading processes and systems so that our customers remain completely satisfied with our global portfolio and solutions.

DP World is **one of the largest marine terminal operators** in the world by throughput

Background DP World Constanta

- Constanta is now the largest port in Eastern Europe. Former Eastern Bloc countries form the renewed Central Europe – Hungary, Czech Republic etc.
- Landlocked countries in the geographic center of Europe represent 24 million citizens, Romania a further 22 million.
- Opportunities to expand the current “catchment” of countries serviced by Constanta will develop.
- Improving rail links and strategic use of the Danube will facilitate Westward links and challenge the current supply network servicing central Europe.
- Establishment of the DP World facility has facilitated rapid growth in the Black Sea container volumes.
- The terminal opened in 2004 and quickly expanded
 - *handled 1.1 million TEU in 2008

About our terminal



Total yard capacity

40.000 TEU

Annual terminal capacity

aprox. 1.200.000 TEU

Future expansion area

24 ha

Mainliner berth length, served by 5 QGC

640 Meters

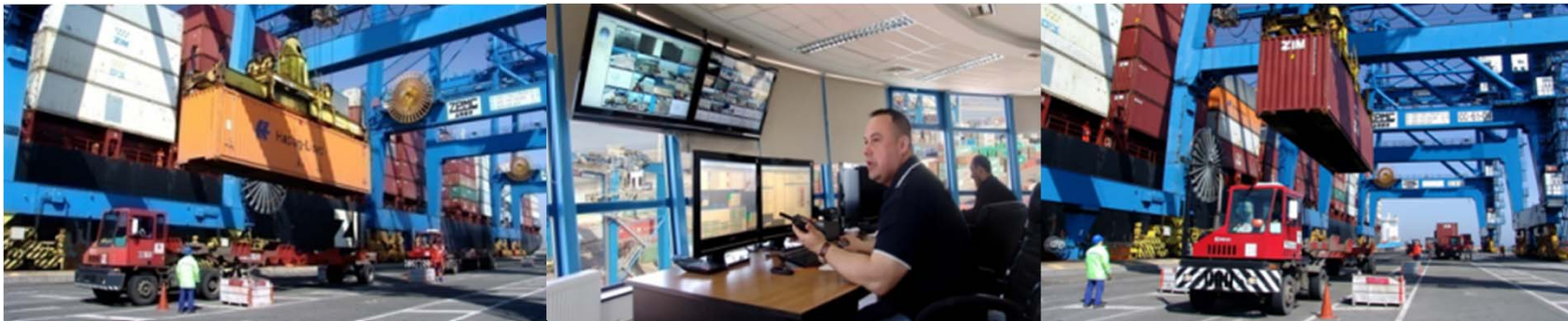
Feeder berth length, served by 1 MHC

380 Meters

Equipment for yard purposes

13 RTG, 2RMG, 3RSK and 5 EH

Services



DP World Constanta Services

Full range of terminal services such as:

- Terminal operates 364 Days per Year (except New Year's Eve / Day)
- 7 Days per Week, 24 Hours per Day
- Two 12 Hour Shifts = 0700/1900 ~ 1900/0700
- Two 30 minute meal breaks per 24 hours
- refrigerated container power and monitoring
- container stuffing and stripping services
- cargo storage
- container inspection
- container cleaning
- container repairs
- EDI messaging

M/L & Feeder Services

Direct Services ⇔⇔⇔⇔

- BEX Service: CMA CGM, CSCL, YML, UASC

Feeder Services ⇔⇔⇔⇔

- FASMED Service: CMA CGM
- FEMEX Service: CMA CGM
- FAS: CMA CGM
- Line B: MSC
- ROS: MSC
- BSFEMC: EVG/XCL
- IM2: YML/COS
- TAVRIA: NORD MARINE
- ICS: ICS DANUBE LOGISTICS
- TPS: EMES
- BSX: XCL
- UFS: EISA



DP World Constanta Facilities - Rail

- 3 Rail Lines – each 616 m long, capable of handling 3 complete 30 wagon trains at one time
- 2 Rail Mounted Gantries
- Stacking yard 5,000 sq.m.
- Rail terminal operates 24/7
- Private rail operators operates block trains from CSCT, providing full rail coordinating services



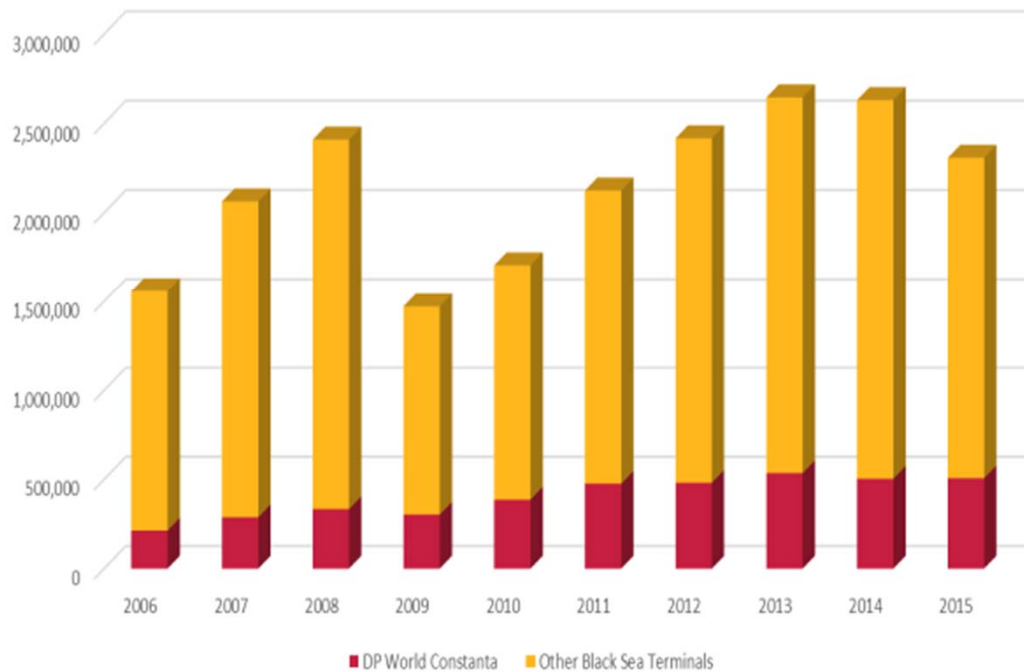
DP World Constanta Facilities - CFS

- Customs Inspection
- Using CSCT chassis
- Stripping/Stuffing containers with palletized/non-palletized cargo
- Cargo storage
- Discharge/load auto-vehicle from/in containers
- Packaging Euro-Pallet

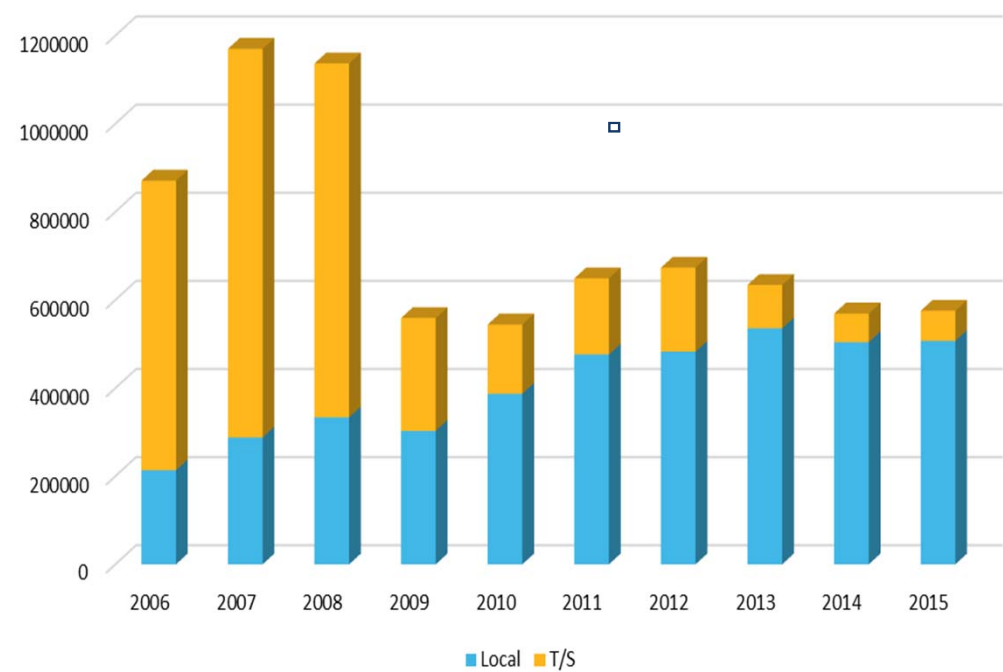


Facts & Figures

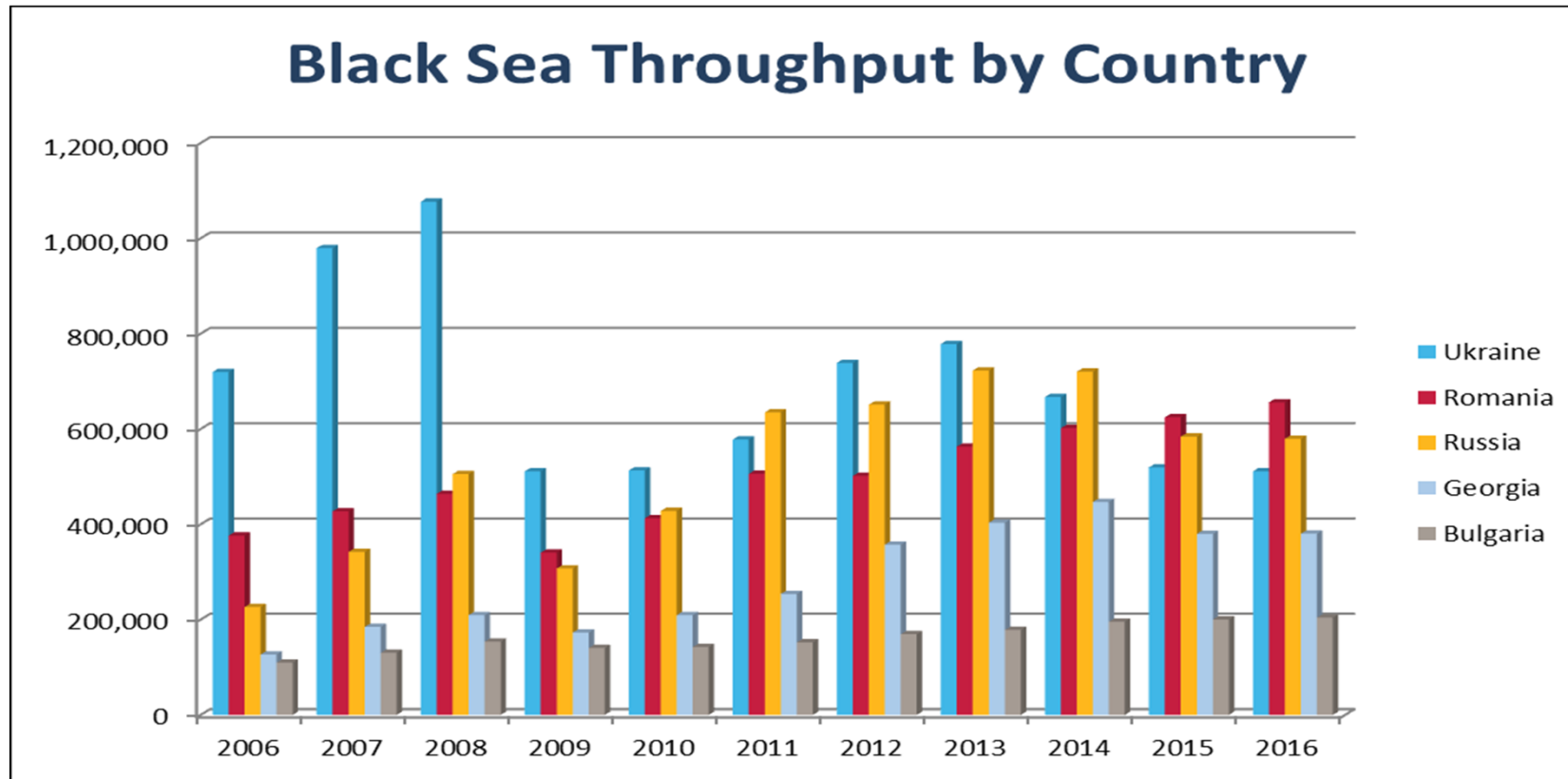
Black Sea Market



DP World Constanta Throughput



Facts & Figures



* Estimated 2016 figures based on Informall BG, Black Sea Container Study 2015

Will you join us?

Thank you

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