

DB Schenker Logistics Romania Port Operations – Constanta Terminal



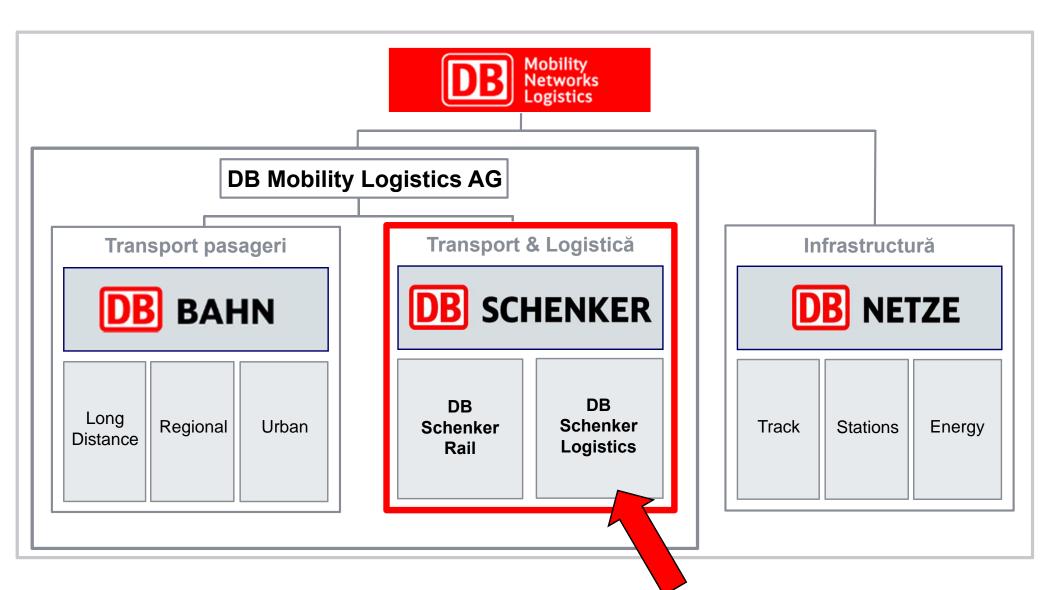
DB Schenker Logistics Romania S.A.

Port Operations - Constanta

May 2016

Deutsche Bahn – Group Structure





Schenker Logistics Romania S.A.,

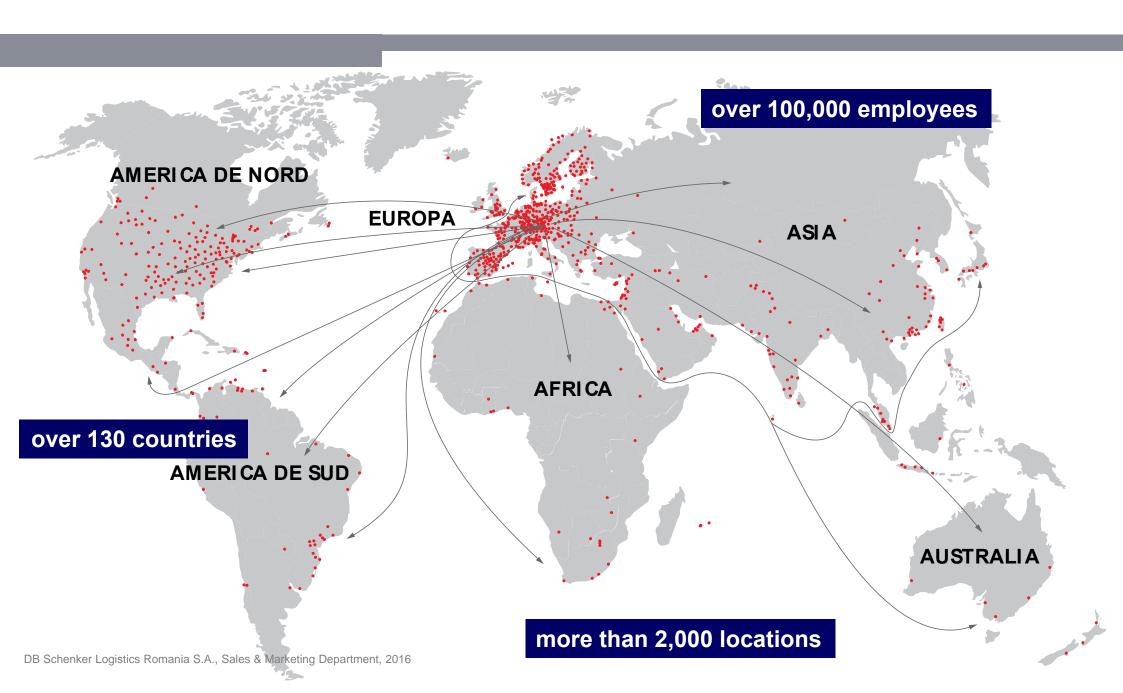




	SALES 2015 € billion	EBIT 2015 € millions	FTE 2015 '000
DB BAHN			
DB Bahn Long Distance	4	212	17.5
DB Bahn Regional	8.8	843	38.2
DB Bahn Urban	4.4	265	47.7
DB NETZE			
DB Netze Track	4.9	562	44.1
DB Netze Stations	1.1	240	5.1
DB Netze Energy	2.7	55	1.8
DB SCHENKER			
DB Schenker Rail	4.8	46	31.3
DB Schenker Logistics	14.8	332	67.4
Mobility Networks Logistics	39.7	2,1	306.9

DB Schenker Logistics – Worldwide footprint





DB Schenker Logistics Romania (DBSL Ro)



DB Schenker is
Romania's <u>number one</u>
logistics and transport
service provider*

Facts & Figures:

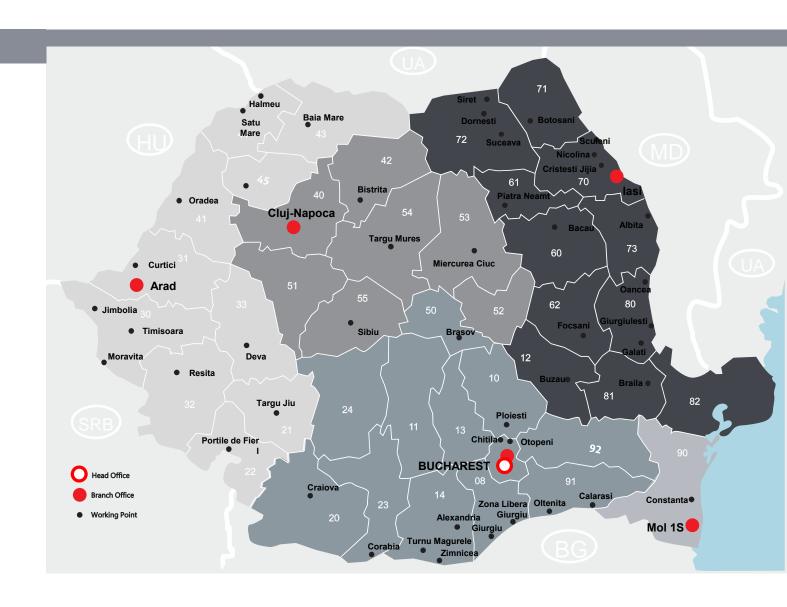
■ **Head Office:** Bucharest

Network: 5 branches and

over 60 offices

■ Employees: 1,155

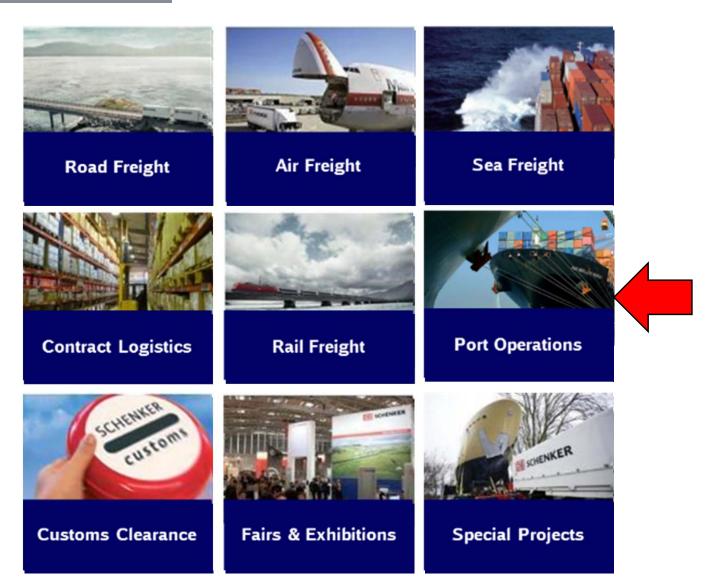
Turnover: € 103 mil. (2015)



^{*}Source: Top Romanian Logistics Operators, Tranzit Magazine

DBSL RO – Services Portfolio





DBSL RO – Port Operations: Mol 1S Constanta Turning plate between five different transport modes



Easy access from the Sea

Positioned right at the gate of Black Sea-Danube channel

Strong Rail connection & own marshalling yard

Easy Road access from the highway & new bridge

Next door to the main Container terminal (CSCT)



DB Schenker Constanta cargo terminal HUB connecting Black Sea – Lower Danube & Caspian Sea

DB SCHENKER

Largest general cargo terminal

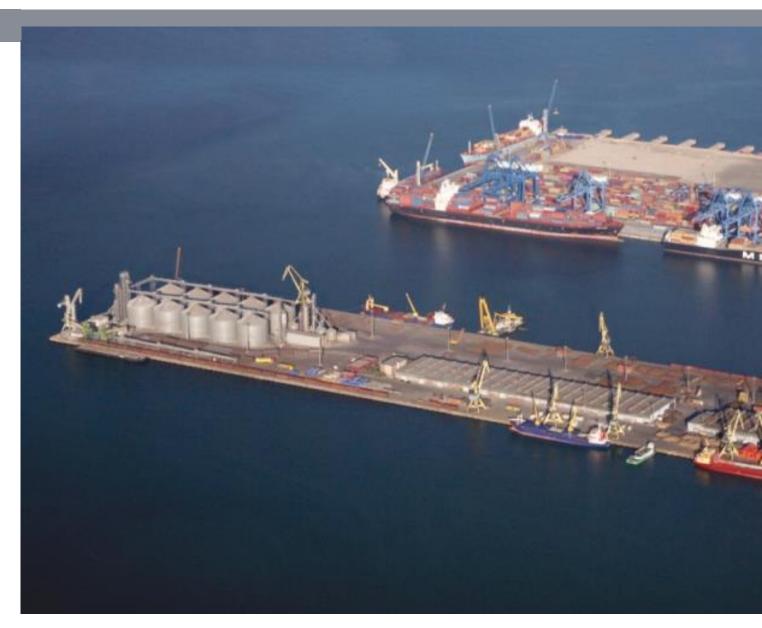
in Constanta with draft up to 14m Cargo handling and transport services—all from a single source

Specialized in transshipment traffic to Central Europe, Russia and Caspian region

steel & laminates, machinery& project cargo, lumber &grains

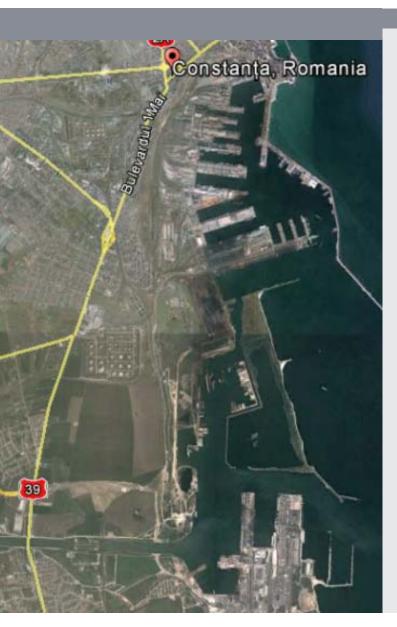
Ideal hinterland connections

road highways network, rail and inland water transport



DBSL RO – Terminal Key Features – I





- Location: Constantza South Port Area 400 m from Danube Black Sea Canal Agigea locks
- Total land footprint: 239,911 sqm
- Marshalling yard: 63,609 sqm
- Active open storage area: 134,830 sqm
- Warehouses: 18,204 sqm + 2000 (tent)
- Quay length: 2,200 m
- Number of berths: 9
- Draft: -7.0 /-13,80 m
- Railway system: 16,708 m, split up in 8 km / lines as marshalling yard & 8km / lines in terminal

DBSL RO Terminal Key Features – II

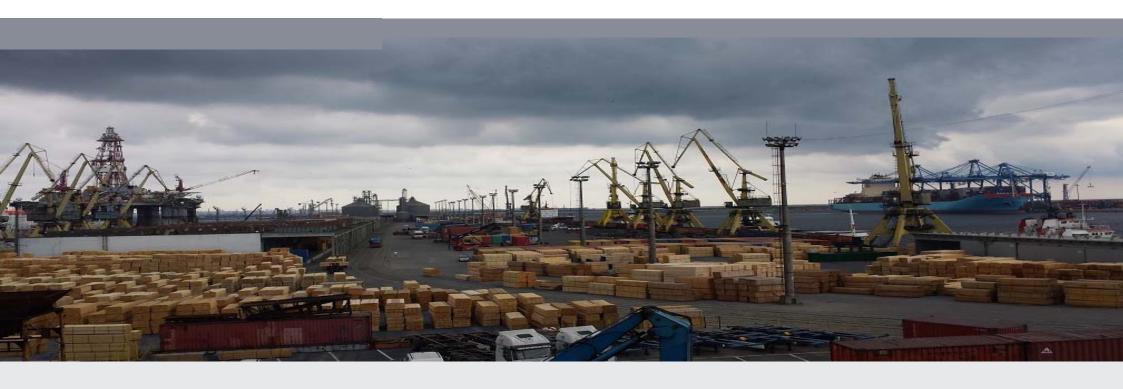




- Lifting & handling equipment:
 - **12** units shore cranes (8 x 3.5t & 4 x 20t)
 - 2 units mobile cranes (2 x 63 t)
 - 1 unit heavy lift crane 270t
 - 1 unit floating crane of 35t lifting capacity
 - 1 tug boat & 2 rail engines (one active)
- 20 units forklifts starting from 2 to up to 25 to lifting capacity (2 x 25t, 2 x 16t, 16 x 3→7t)
- **2** reach stackers of 45 to for containers

DBSL RO – Main activities





- Cargo Handling & Stevedoring
- Container Freight Station (CFS)
- Full Truck Load Domestic & International
- Logistics for automotive
- Ship Agency
- Pushing / Tugging River Vessels



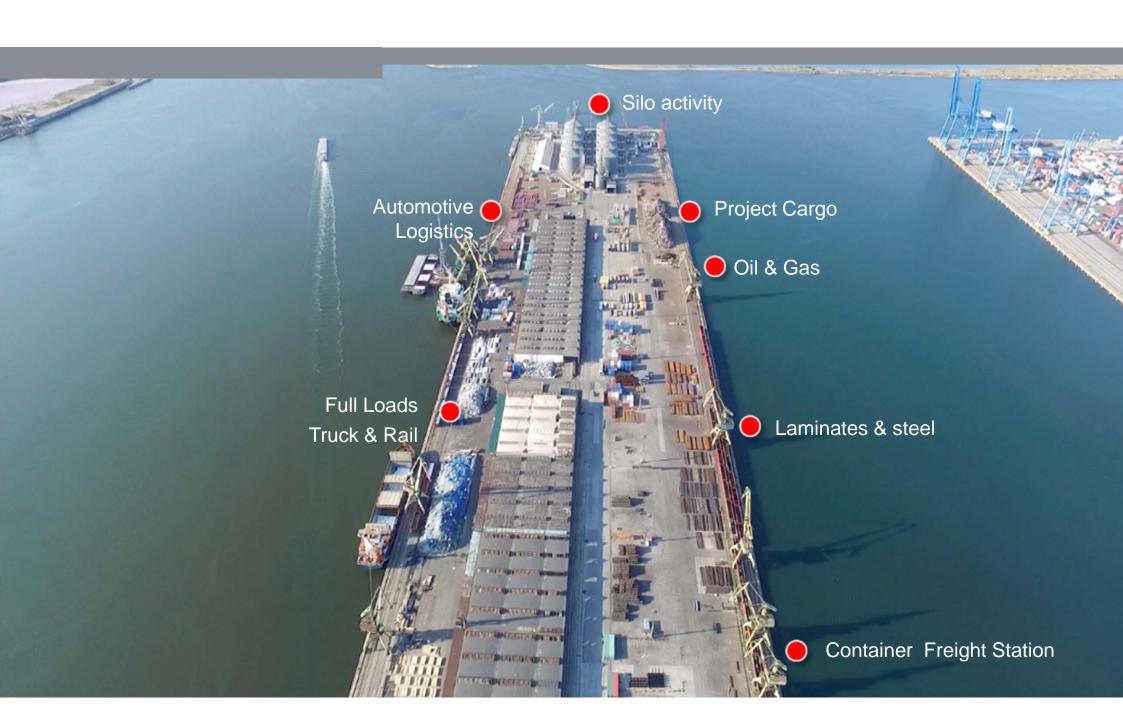






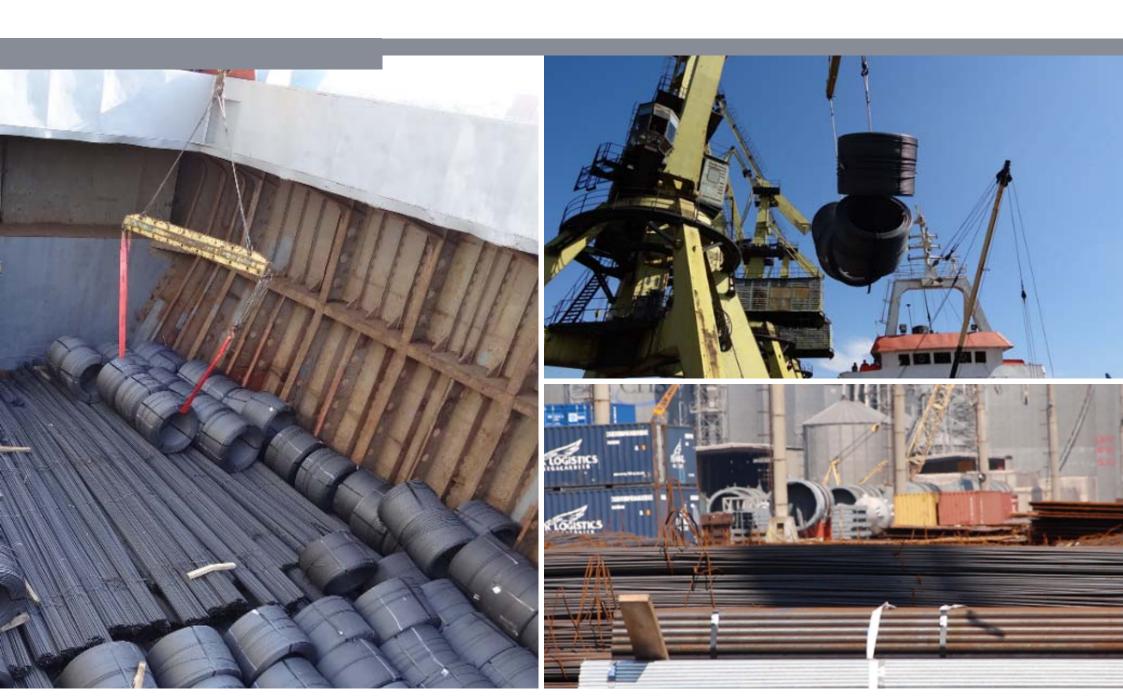
DBSL RO – Footprint of operations





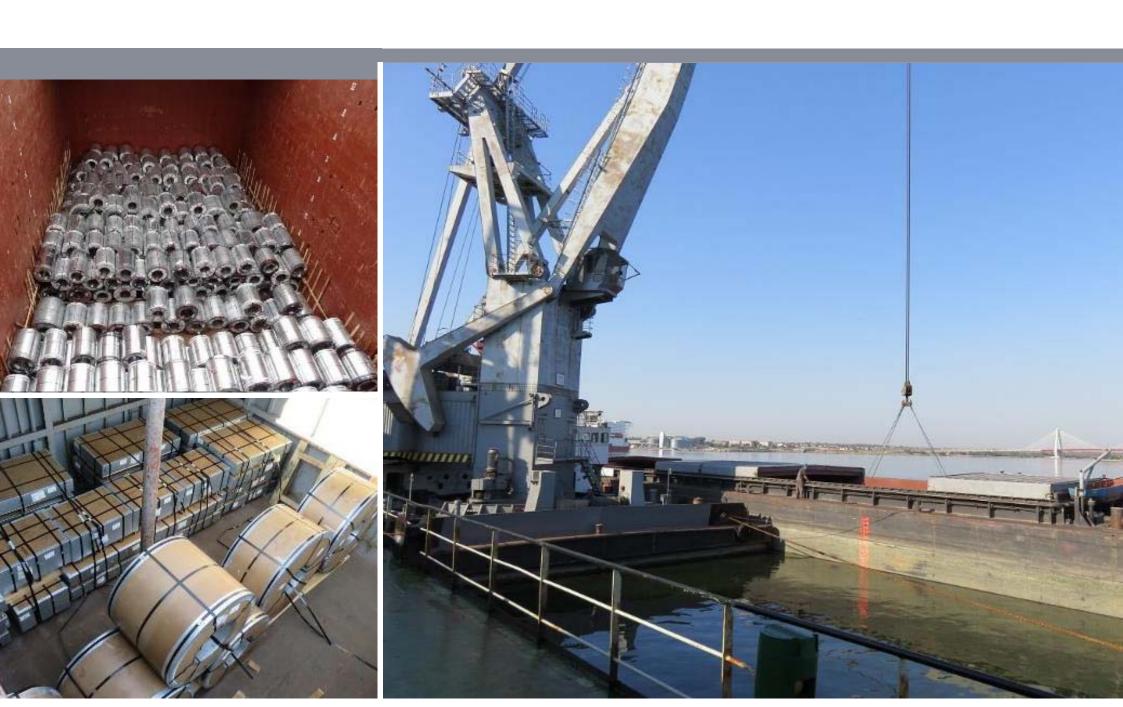
Laminate & steel





Laminate & steel



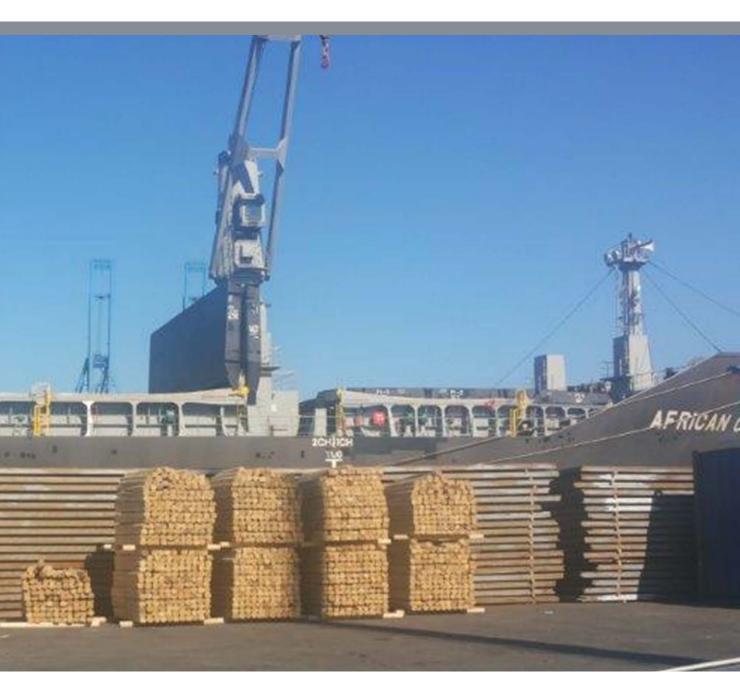


Laminate & steel









Silo activities



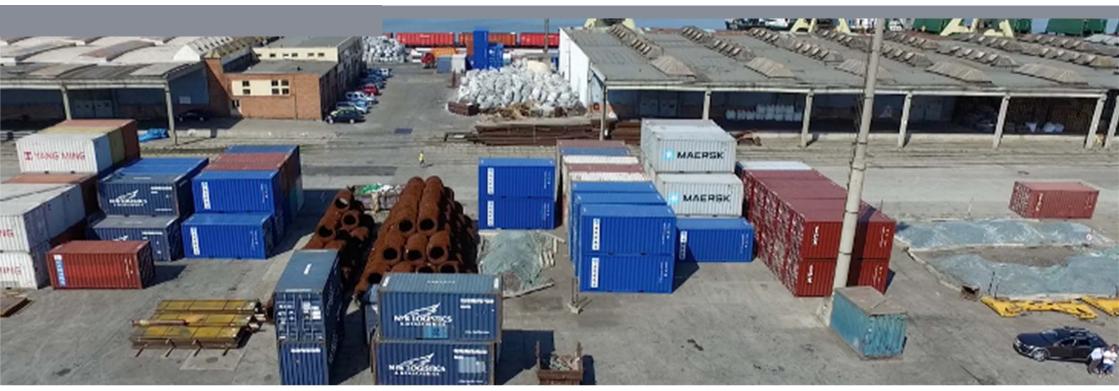






Container Freight Station





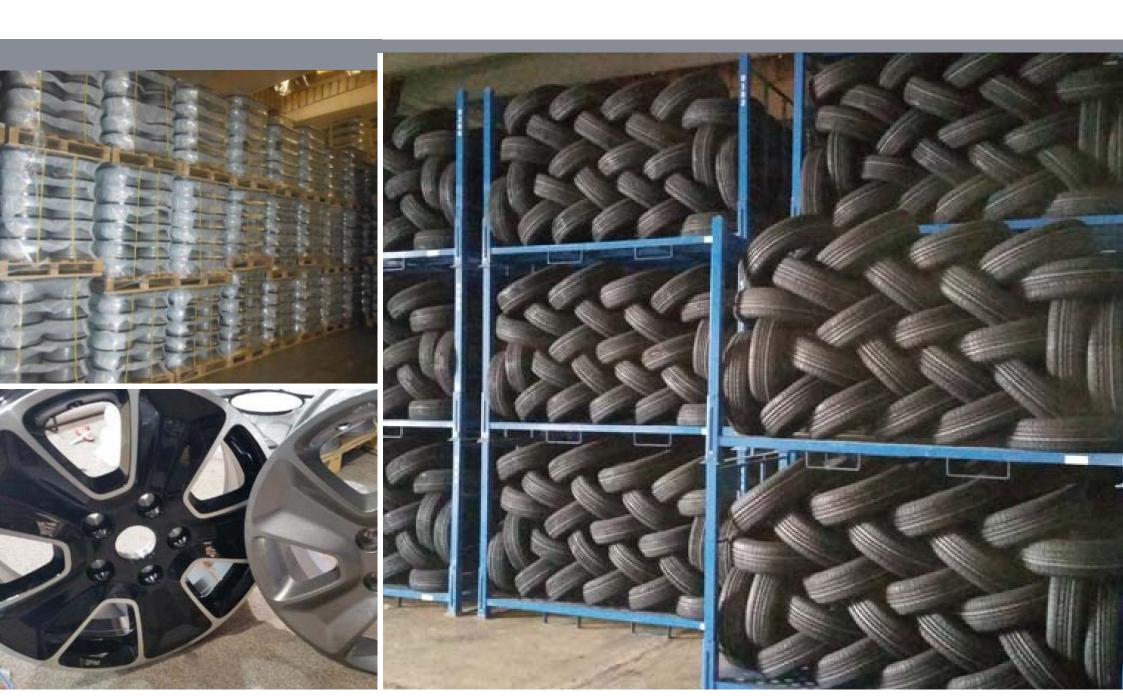






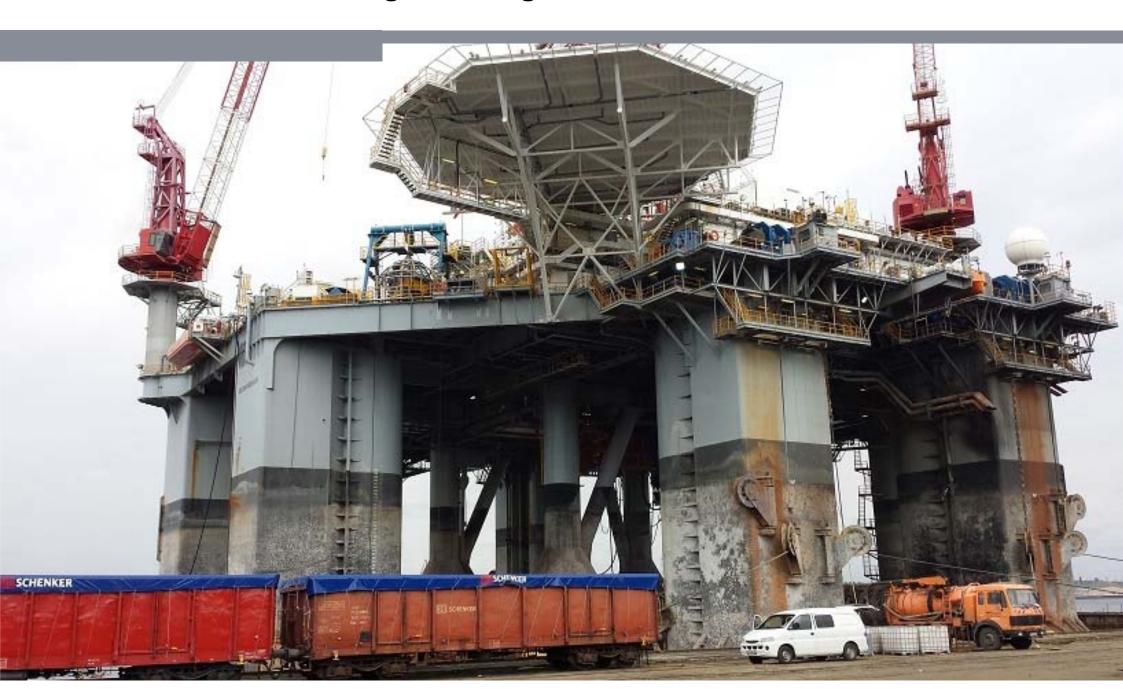
Logistics services





Reference Projects Diamond Offshore Drilling Inc. – Rig – 2014 & 2016



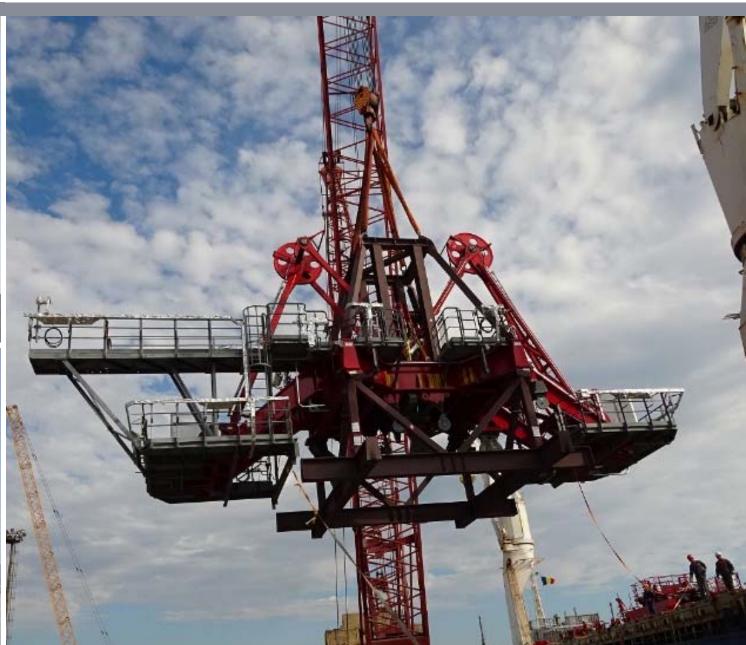


Reference Projects Project Cargo – September 2015



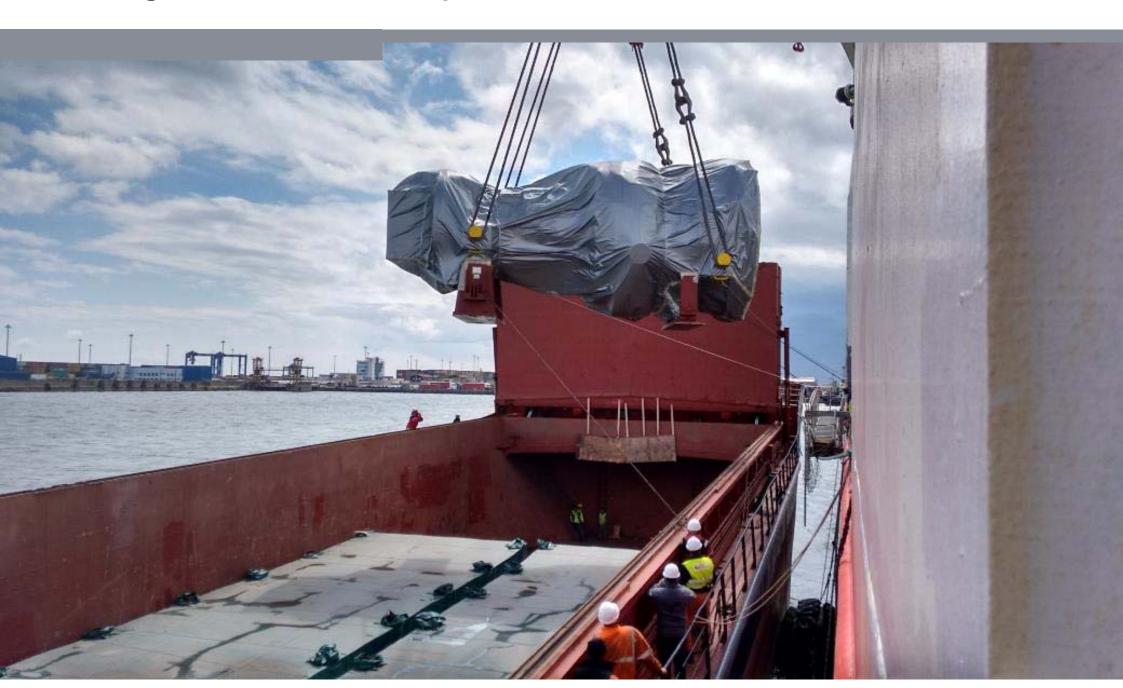






Reference Projects 401ton gas turbine – transshipment to Russia – June 2015





Reference Projects HHL Valparaiso – Heavy Lift operation – June 2015









Reference Projects Project Cargo – Wind Turbines operation – 2014









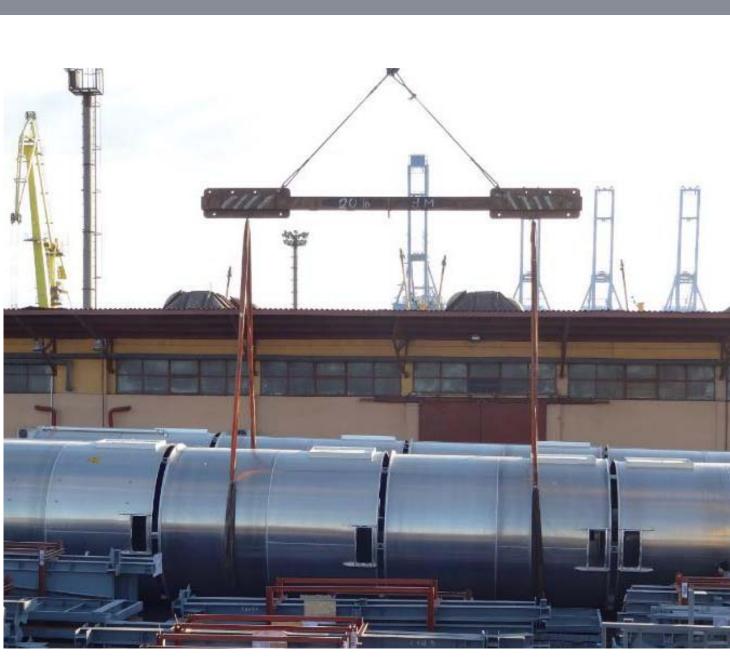
Reference Projects Project Cargo – June 2014











Reference Projects O&G Petrochemical equipment – May 2014











Reference Projects Heavy Lift operation – September 2015





Reference Projects M/V HTC Delta laminates operation – September 2015





DB Schenker Logistics Romania Your Contacts





Ramona Pavlicu
Head of Commercial Department
ramona.pavlicu@dbschenker.com



Adrian Mihaita
Branch Manager Mol 1 Constanta Sud
adrian.mihaita@dbschenker.com



Adrian Crizbasianu
Chief Operating Officer
Member of the Board
adrian.crizbasianu@dbschenker.com

