

Know Your Loads, Weights and Forces for a Safe and Secure Operation



Facts & Figures

About BROSA

Headquarters

BROSA GmbH, Tettnang, Germany

Production and R&D Sensors

Subsidiaries

Rüthi Electronic AG, Switzerland

Production and R&D Electronics, SW

BROSA B.V., Oss, Netherlands

Sales Office

BROSA Pte Ltd,Singapore

Sales Office

BROSA (Nanjing) Co., Ltd., China

Sales Office

Key Figures

- Founded in 1935
- 100 Employees
- ISO 9001 and ISO 14001 certified





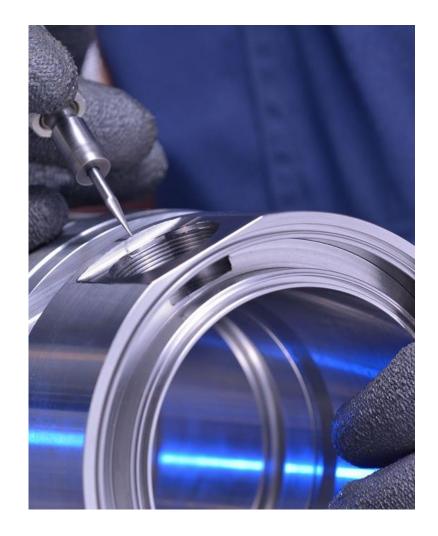
Facts & Figures

About BROSA

- Products are developed in close collaboration with our customers
- Understanding the Trends & Industries
- Compliance with worldwide safety standards
- "Made in Germany"



- More than 90% in house manufacturing
- Full scope of product engineering and manufacturing
 - Specification
 - Technical proposals
 - o Production: mechanical, electrical, assembly
 - Calibration
 - o Certification, Type Approvals,
 - Customer Acceptance Tests





Product Portfolio



Force measuring pin



Tension load cell



Force sensor washer



Tubular load cell



Compression load cell



Weighing and Overload
Systems



Support jack load cell



Angle sensor MEMS



Normal force sensor



Sensor for Ex area



Pressure transducer



Pressure transducers



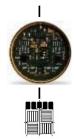
BROSA electronics



Safety Sensor Concept

Single output

PLc/SIL1

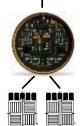


1 measuring system

1 amplifier

1 output

4-20 mA CANopen PROFINET PLd/SIL2



2 measuring systems

1 amplifier

1 output

4-20 mA CANopen

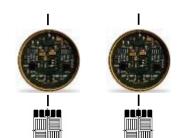
CANopen safety

PROFINET

PROFINET PROFIsafe

Redundant (double output)

2x PL c / SIL 1 *

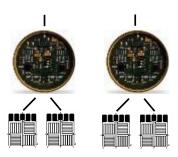


2 measuring systems

2 amplifiers

2 outputs

4-20 mA CANopen PROFINET 2x PL d / SIL 2 *



4 measuring systems

2 amplifier

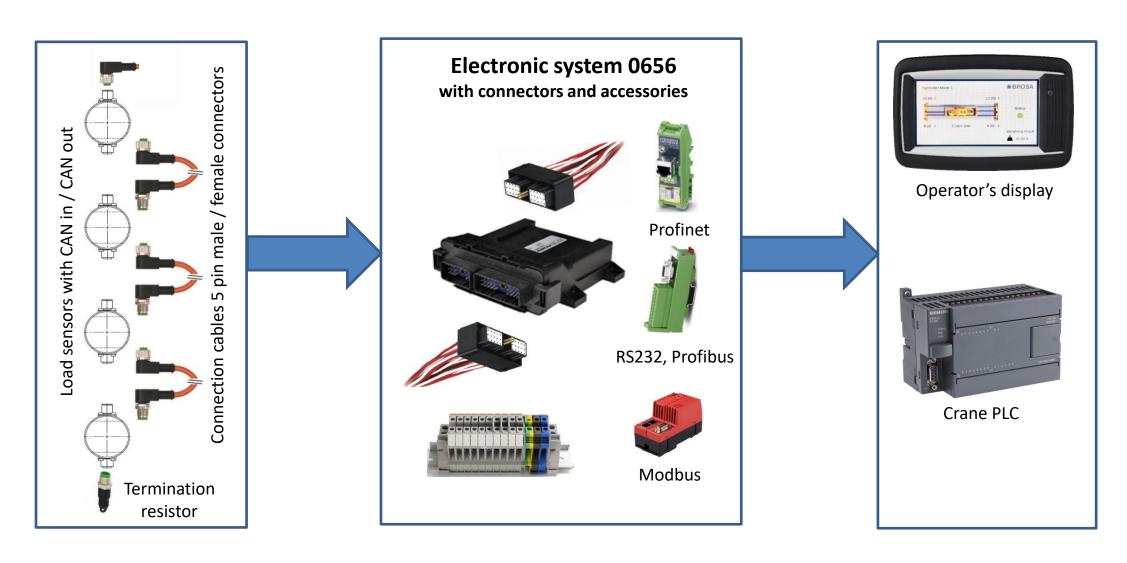
2 output

4-20 mA
CANopen
CANopen safety
PROFINET
PROFINET PROFIsafe

^{*} PL e / SIL 3 is possible if used in parent systems DIN EN ISO 13849-1



Safety System Concept





Certificates

Weighing & Safety, FMEA, OIML Certificate

Key Data from RP & FMEA

- Standard: IEC 61508 / EN 13849
- Architecture-Category
- Probability of a dangerous failure (PFH)
- Mean Time to a dangerous Failure (MTTFd)
- Diagnostic Coverage of dangerous failures (DC)
- Mission time
- Resulting in Safety Integrity Level
 - SIL2 = PLd



Project Nr. LUD013D024	DANGmicro (2 Mess
Issue: 02	Reliability Prediction

OVERVIEW

The following failure rates have been comessbrücken)

IFür das Proiekt DANGmicro (2 Messb.)

[Für das Projekt DANGmicro (2 Mes ermittelt]:

 λ_{SD} = 0,0502* 10⁻⁶ H⁻¹ λ_{SU} = 0,1230* 10⁻⁶ H⁻¹ λ_{DD} = 0,1797* 10⁻⁶ H⁻¹ λ_{DII} = 0,0087* 10⁻⁶ H⁻¹

The MTTF_d value of all dangerous failures is [Die MTTF_d aller gefährlichen Ausfälle beträ

MTTF_d = 606 (100*) years [Jahre]

* According to the DIN EN ISO 13849-1

[Der MTTF_d ist nach DIN EN ISO13849-1 au

The resulting diagnostic coverage of danger [Es ergibt sich ein Diagnoseabdeckungsgrad

DC = 95,40 %

These values correspond to performance according to the table K1 in the DIN EN ISO [Nach Tabelle K1 der DIN EN ISO 13849 einem Performance Level d.]

The probability of a dangerous failure (PFI-[Die Wahrscheinlichkeit eines gefahrbrings beträgt]:

PFH = 4,04*10⁻⁹ H⁻¹

The Safety Integrity Level, relative to the det [Der Sicherheits-Integritätslevel (SIL), bezog

PL_d = SIL

Standards and Handbooks [Normen & Zuverlässigkeitsstandards]:

IEC TR6238 FMD-91 IEC 62061 DIN EN ISO DIN EN ISO IEC 61508

Toblas Luderer - Elektronik Analyse

OIML BASIC CERTIFICATE OF CONFORMITY

OIML BASIC CERTIFICATE OF CONFORMITY
OIML Member State
OIML Certificate N*

OIML Certificate N° R60/2000-SE1-17.01

Applicant

Name: Brosa AG
Address: Dr.-Klein-Straße 1, D-88069 Tettnang, Germany

Issuing authority

General

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OIML Certificate of

SP Technical Re

Box 857, SE-501 15 Be

Phone: +46 10-516 50

Name: SP Technical Research Institute of Sweder Address: Box 857, SE-501 15 Borås, Sweden Person responsible: Lennart Aronsson

Manufacturer of the certified pattern is the applicant

Identification of the certified pattern

A graduated, self-indicating, electronic, automatic weighing instrument

Identification of Digital load cell the certified type Type: 0120
Accuracy class D(0,23)

Number of verification scale intervals $n \le 230$

The load (Identification continued on next page.)

This certificate attests the conformity of the above-mentioned pattern (represented by the samples identified in the associated test report) with the requirements of the following Recommendation(s) of the International Organization of Legal Metrology (OIML):

R60 edition 2000

This certificate relates only to the metrological and technical characteristics of the pattern of the instrument concerned, as covered by the relevant OIML International Recommendation(s).

This certificate does not bestow any form of legal international approval.

The conformity was established by tests described in the associated test report 6P07480-01-1 dated 2017-01-20. This is the first issue of this certificate.

Bank Guffalt

Borås, January 23, 2017

SP Technical Research Institute of Sweder Certification

1

on B



OIML Certificate of Conformity no R60/2000-SE1-17.01 dated January 23, 2017, page 1 (2)

SP Technical Research Institute of Sweden
Box 857, SE-501 15 Borås, Sweden
Phone: +46 10-516 50 00

SE-501 15 Boras, Sweden and the name of the OIM quotation of the certificate of the certi

©P has been authorised by the Gwedish CML-member to issue and sign OML-certificates. Important note: Apart from the mention of the certificate's reference number and the name of the OML Melmer's date in which the certificate was issue, partial quotation of the certificate of the associated OML Basic Type Evaluation report is not permitted, though their may be reproducted in full.



BROSA 3P sensor washer

Integration of the sensor in a twistlock

- No effect on twistlock cross-section
- Direct force measurement by integrating the sensor into the twistlock assembly
- Tension of the twistlock is transformed into a compression force
- Detachable mechanical assembly
 - Can be re-used during twistlock inspection
 - > Can be re-used after twistlock exchange
- Designed and tested for > 2 Mio. load cycles





Safe Lifting of Loads

Why Safety Systems

- Nearly 25% of accidents in container ports are load dependant. But not in all cases containers are overloaded.
- Safety systems on lifting equipment are a mandatory requirement when loads are lifted
- Monitoring of Safe Working Limits and Operational Limits at all times
- Safety Systems must comply with Safety Standards
 - o European and International Safety Standards
 - Performance Level d (DIN 13849)
 - ➤ Safety Integrity Level 2, SIL2 (IEC 61508)



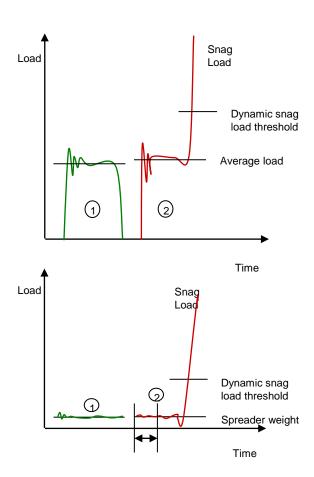


Additional & Special Functions

Snag Load Detection

Dangerous situations occurs when

- A container gets stuck in the railings of a vessel during the lift
- Parts of the spreader block the lift
- When the head covers are not completely removed and obstruct the lifting area
-
- The load sensors are immediately registering a second increase of the load signal
- Once a second increase is detected on any of the load sensors the snag warning can be triggered
- The threshold for the detection is dynamic, dependant on the weight of the container being lifted.





Additional & Special Functions

Lock detection for twistlocks

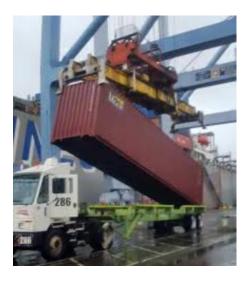
Dangerous situations occurs when

- One of the twistlocks is not correctly locked in corner
- For Twin-Spreaders: the twin detection system does not detect 2 containers, so that inner twistlocks will not lock

Enhancement for better detection and much more safe lifts

- Installation of force sensor washer on each twistlock
- · Load measurement and plausible load checks by start lifting









Mobile Port Equipment

- Critical Situations:
 - Driving at high speed
 - Taking turns at high speeds
 - Load too high at straddle carrier
 - Load measurement at the twistlocks can reduce the possibility of dangerous situations (known weight)
 - Knowing the centre of gravity and lifting height can also reduce the possibility of dangerous situations (position)







SOLAS Container Weighing

- Safety issues for extended functions (e.g. SOLAS)
 - Detection of wrongly declared Container Weights
 - Improvement of Ship Stowage Plans
 - All VGM must be taken by a verified system







New Developments

Terminal Automation

- Automation or Industry 4.0 is making his way with big steps into the container handling industry
- Not the individual speed but rather a repeatable speed is the key factor to increase efficiency
- Results shall be sellable time of the operation
- Key Performance Indexes are (next to many others):
 - High equipment availability
 - Minimum downtime (Repairs, Maintenance)
 - Accident prevention
 - Extended equipment lifetime
- Maintenance
 - Corrective maintenance
 - Preventive maintenance
 - Predictive maintenance
- Load sensors and systems to calculate and record lifetime data





New Developments

Lift data vs. Lifetime

Integrated parameters

Sensor

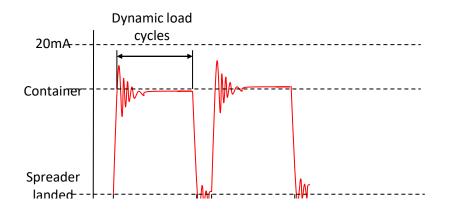
- Service hour meter
- Load collective
- Load cycles
- Overload counter

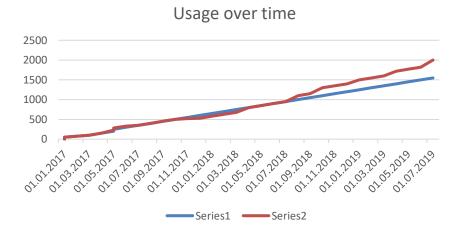
System

Time based parameters

Calculation for

- Maintenance intervals
- Machine fatigue & lifetime
- Etc.....





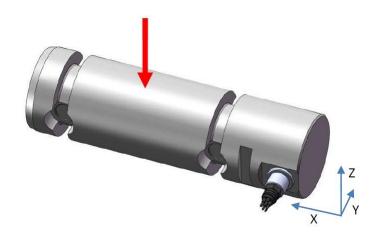


New Developments

Intelligent Sensors

- For sensor installation in the headblock
- Acceleration = change in velocity
 - Change in speed
 - Change in direction
 - Change in both
- During a lift of a container the hoisting speed accelerates while the trolley movement changes the direction.
- This causes unwanted effects into the measurement of the force created by the container
- The amplifier inside the sensor needs to calculate the dynamic forces
- Result shall be an increase of the overall accuracy of the load measurement by splitting the load signal in a static and a dynamic signal







BROSA GmbH

- A competent partner for load sensing and monitoring
- A leading supplier to the container handling industry
- An innovation driven development partner for future oriented products
- Supplier to all major crane and port equipment manufactures
- Products are used in all major ports around the world.





END

THANK YOU VERY MUCH FOR YOUR ATTENTION