

Long An International Port: **Initiatives for the Economic and Logistics** **Development in Vietnam's Southern Key** **Economic Region**

Presented by:

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AGENDA



01

Strong economic growth in Southern Vietnam

02

Logistical Challenges in Southern Vietnam

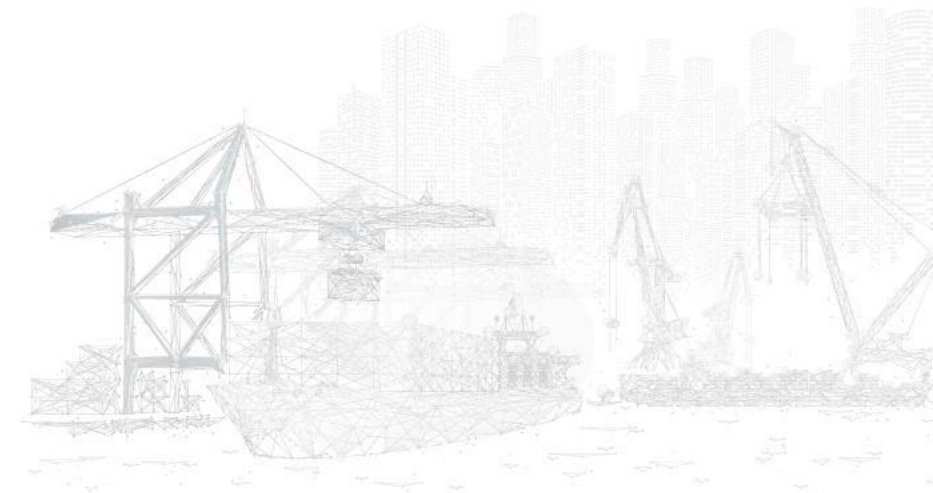
03

A solution to the logistical challenges in the Southern Key Economic Region (SKER)

01

Strong economic growth in Southern Vietnam

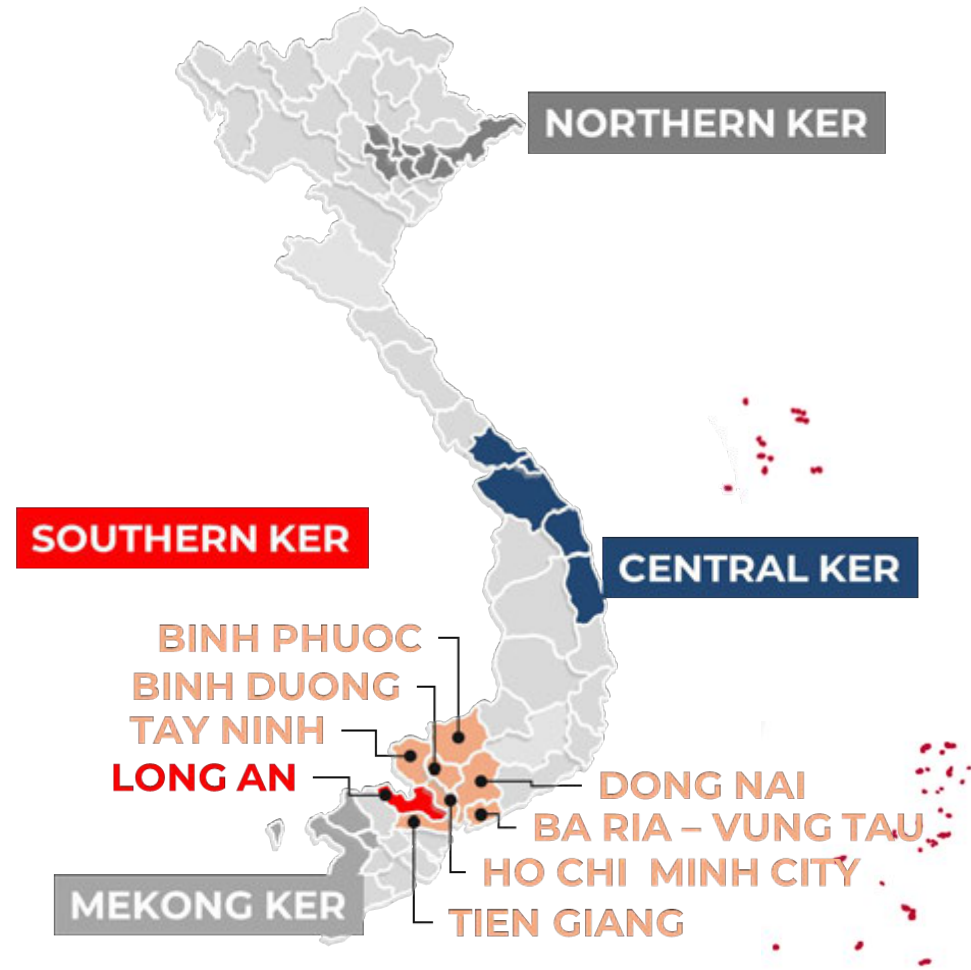
*Vietnam's agricultural heartland and a
vital economic region*



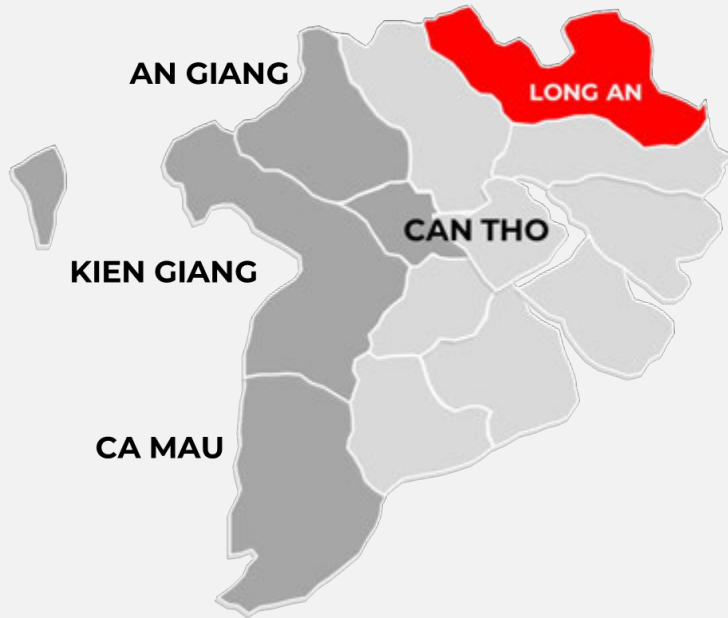
SOUTHERN KEY ECONOMIC REGION

Area	30,585 km ²
Population	19 million
% Total VN Pop.	17%
% Total VN GDP	>30-40%
Total Exports	40%
Total FDI capital	44%
Provinces	8

Source: Vietnam Briefing



The **Mekong Delta** is set to become a sustainable, dynamic and highly efficient **agricultural economic hub** of the country **by 2030**



Area:
39.7 thousand km²
(12.2% of total VN area)

Population:
About 18 million people
(19% of total VN population)

■ **Mekong Key Economic Region**



Long An Province Potential

Strategic location connecting HCMC, southeastern Vietnam, and the 12 provinces of Mekong Delta with the rest of the world

Strong growth potential



GDP



GRDP

FY 2023

+5.05%

+6.00%

FY 2022

+8.02%

+8.46%

Source: General Statistics Office (gso.gov.vn),
Long An Province (longan.gov.vn)

Increasing FDI



2023: **116** FDI projects, total registered capital of **\$600 million**.

Growing number of industrial parks

Total Southern Region

>100 industrial parks



Ongoing infrastructure developments

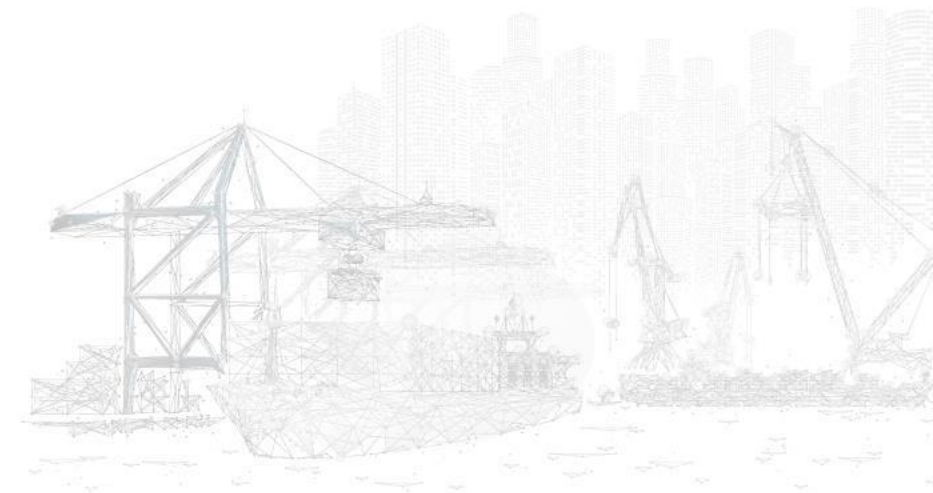
Shortening transit times between Long An, Ho Chi Minh City, and the Southern Key Economic Region



02

Logistical Challenges in Southern Vietnam

*Gaps in multimodal transportation
networks and logistical hubs*



Challenges for the ports in Southern Vietnam

Mekong Delta Ports

- | | |
|-----------------|------------------------|
| 1 SNP GIAO LONG | 7 SNP TRA NOC |
| 2 SNP CAO LANH | 8 CAN THO - HOANG DIEU |
| 3 SNP SA DEC | 9 SNP CAI CUI |
| 4 PHUOC KHANG | 10 CAN THO - CAI CUI |
| 5 MY THOI | 11 VIMC HAU GIANG |
| 6 SNP THOT NOT | 12 LEE & MAN |

Southeastern Ports

- | |
|--|
| A CAI MEP: SSIT, GEMALINK |
| B CAI MEP: TCCT/ TCIT, CMTI, TCTT |
| C PHU MY: SITV, SP-PSA |
| D CAT LAI: SP-ITC, SNP PHU HUU, SNP CAT LAI |
| E DIST 4 & 7: SP-KHANH HOI, SP-TAN THUAN, BEN NGHE, VICT, LOTUS PORT |
| F HIEP PHUOC: SNP HIEP PHUOC, SP-HIEP PHUOC, SPCT |



Vessel Types:

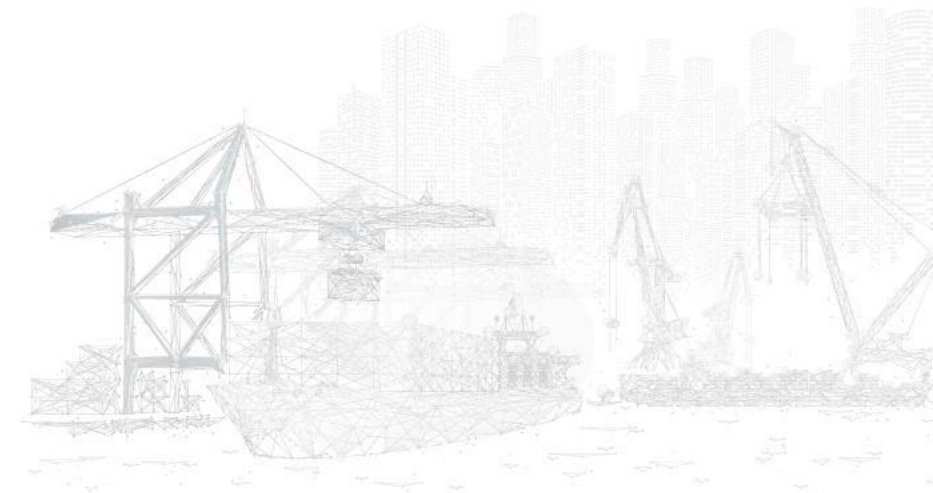


EAST SEA

03

A solution to the logistical challenges in Southern Vietnam

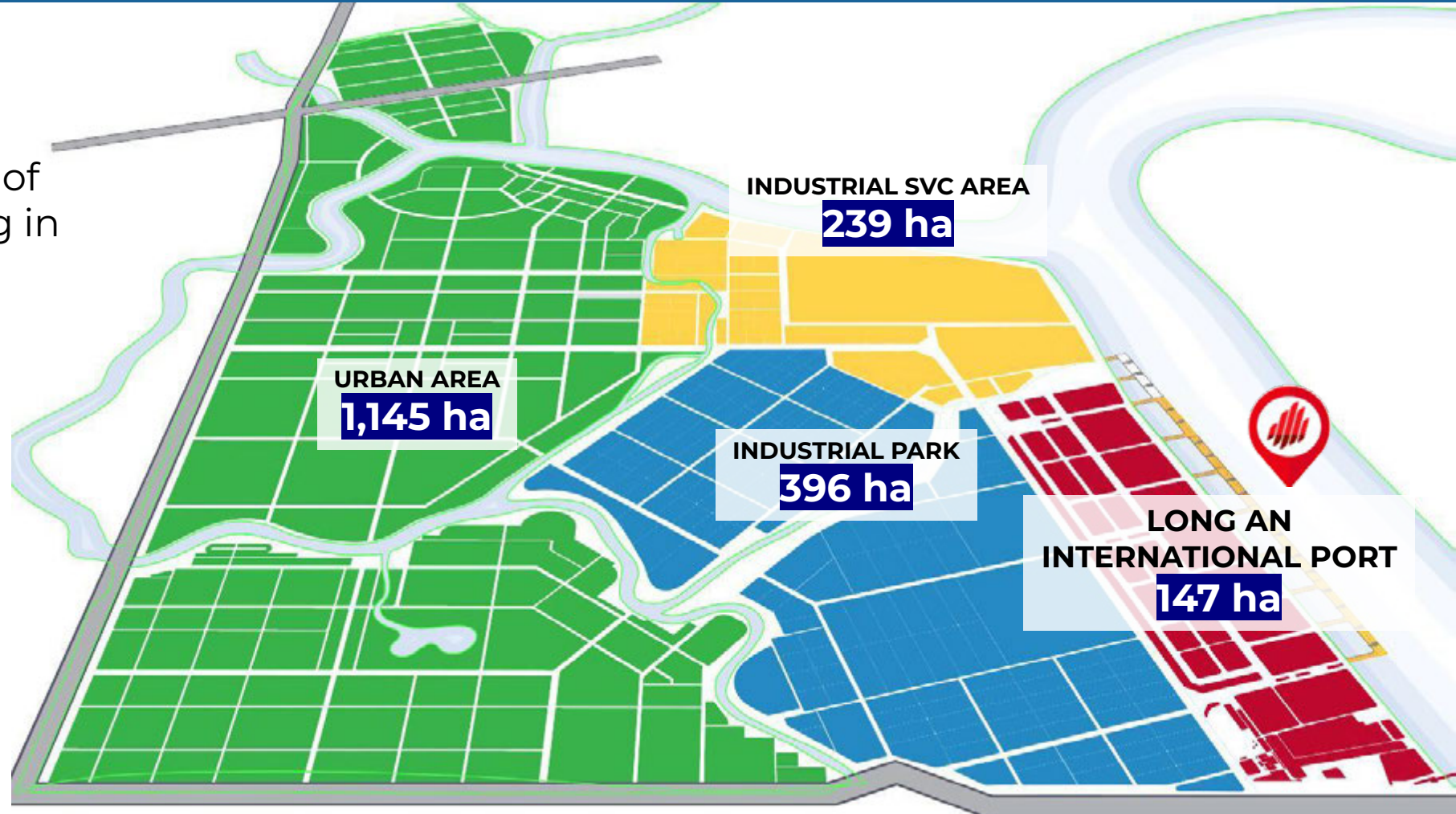
Long An International Port's comprehensive logistics services



Developing an entire ecosystem

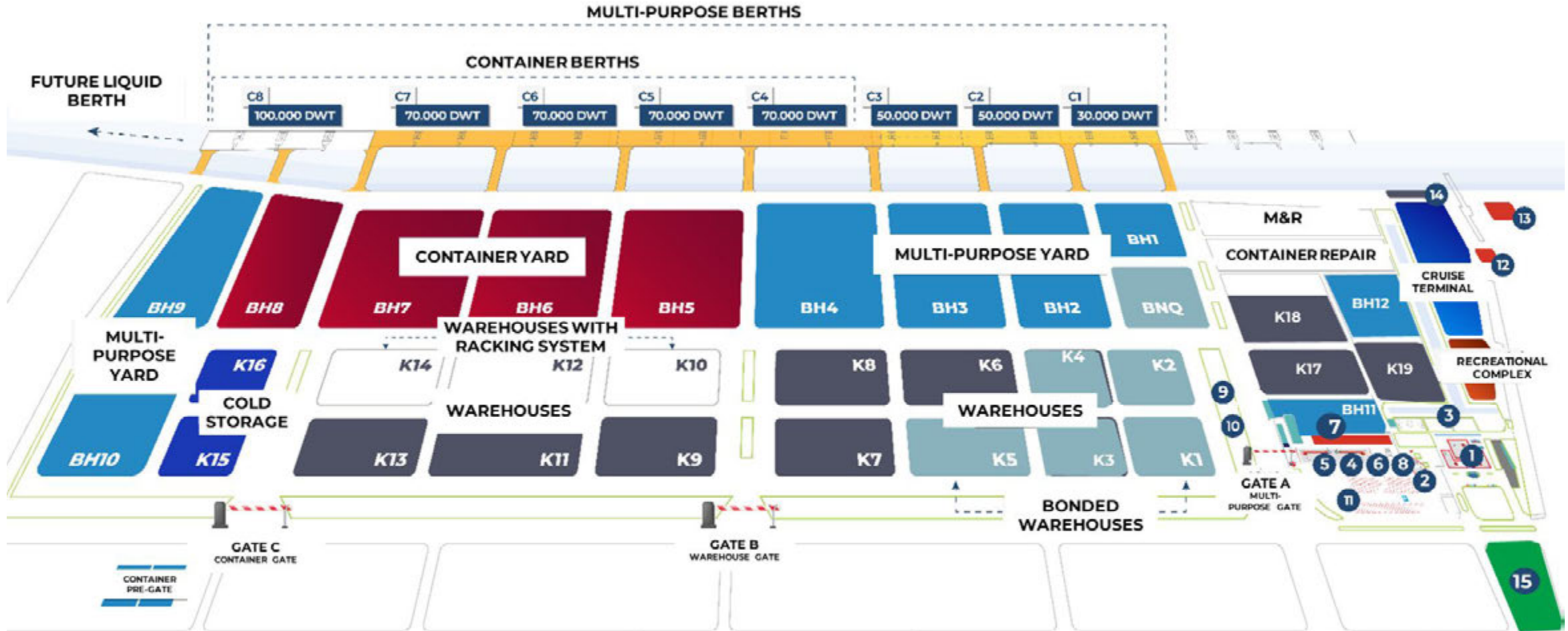
Flagship project of the master development plan of **Dongtam Group**, investing in **modern equipment, technology and systems.**

The project cluster spans a total of **1,935 ha** in **Can Giuoc District, Long An Province.**



Total Port Area: 147ha

Current: 7 berths | Future: 9 berths
Warehouse & Yard : 1 million m²



- | | | | | |
|-----------------|-------------------------------|------------------|-------------------------------|--|
| 1 HEAD OFFICE | 4 DRIVERS' LOUNGE & WASH AREA | 7 RESIDENCE HALL | 10 FIRE STATION | 13 HCMC MARITIME PORT AUTHORITY REP OFC |
| 2 FLAG POLE | 5 CAFETERIA | 8 BORDER POLICE | 11 PARKING LOT 1 | 14 CAN GIUOC - CAN GIO (HCMC) FERRY TERMINAL |
| 3 SPORTS CENTER | 6 CLINIC | 9 CUSTOMS OFFICE | 12 BORDER GATE CUSTOMS BRANCH | 15 GAS STATION |

Equipment & Facilities

6 STS (13-16 rows outreach)



18

RTGs



420

Reefer plugs



100

Tractors



Reach stackers



Slewing cranes (40-ton)



Empty handler

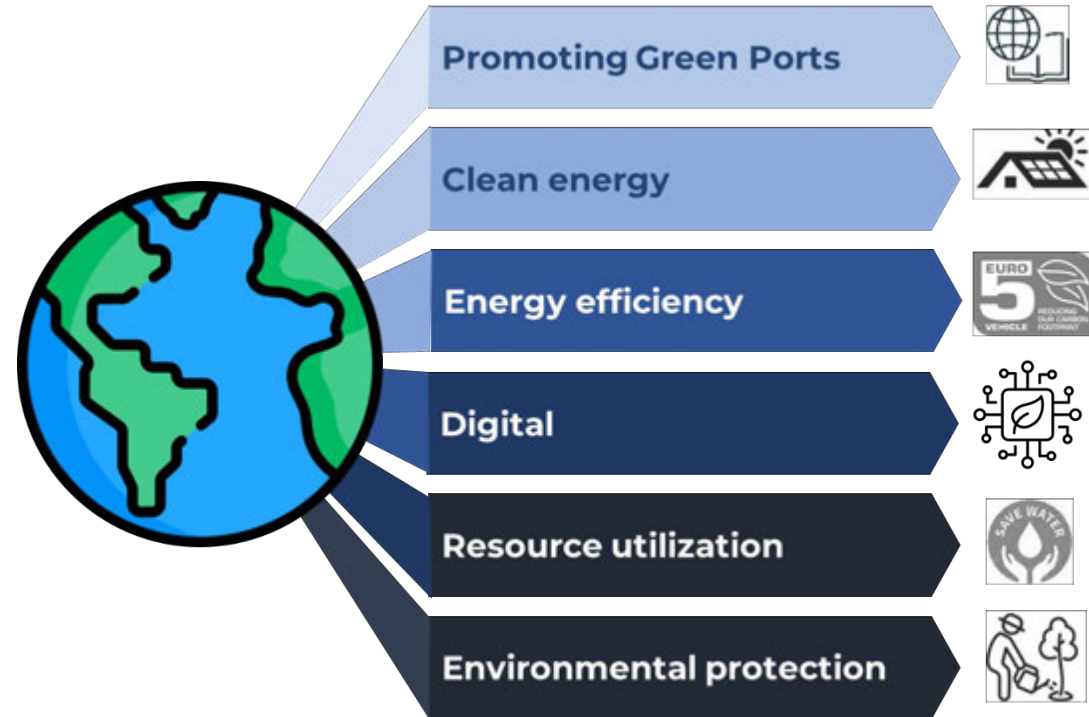
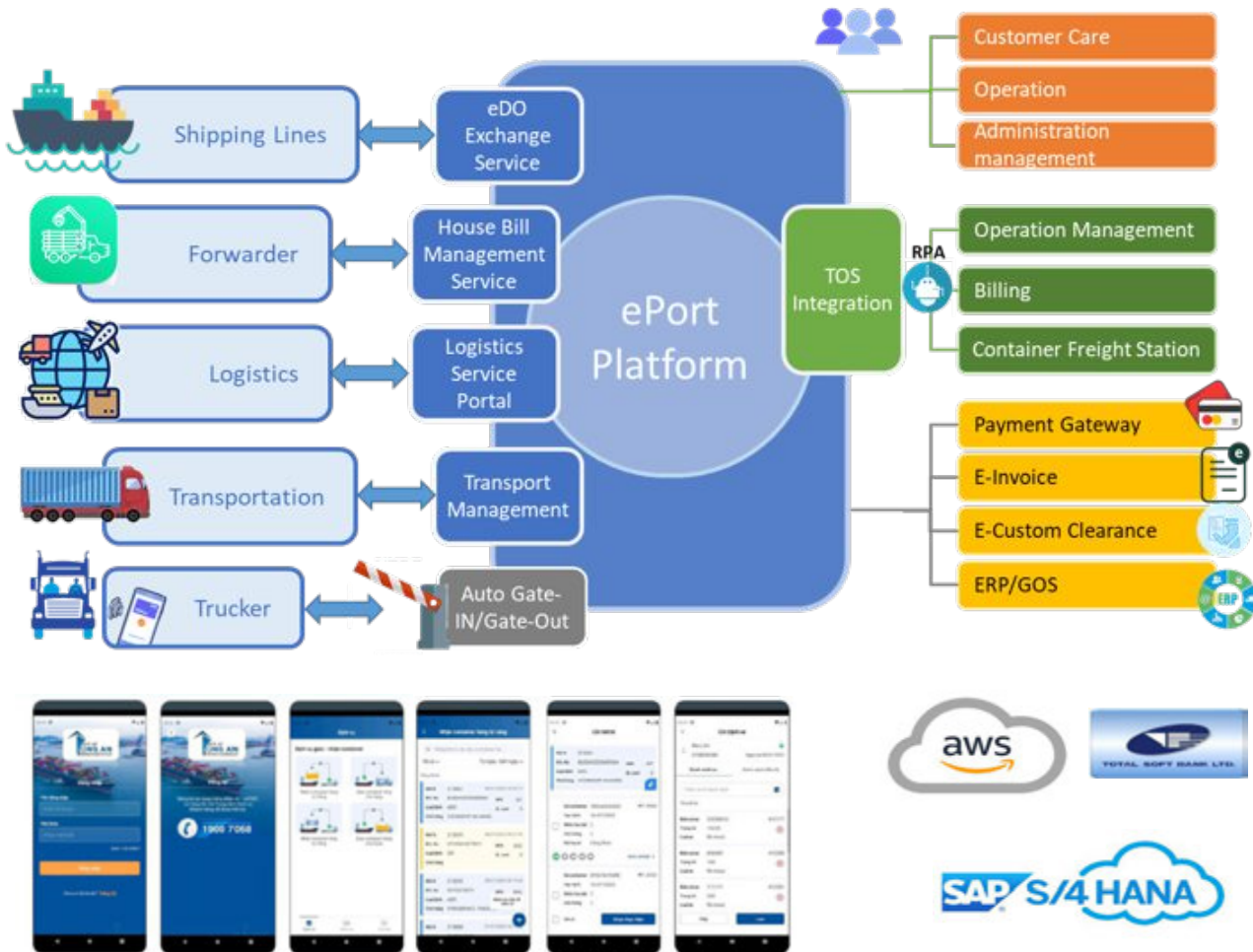


Forklifts



DIGITAL TRANSFORMATION

GREEN TRANSFORMATION



Container and General Cargo Handling Capability

Capacity
2024-2025
1,000,000 TEU



9 berths
with continuous berth
length of **2,368 m**,
capable of handling
up to **100,000 DWT**



Modern equipment
STS & RTG cranes
100% Japan-made



Future expansion
2025-2030
3,000,000 TEU



Your One-Stop, Cost-Saving Port & Logistics Hub



Container Handling



Bulk & General Cargo



Warehousing & Yard Storage



Customs Brokerage



Barge & Truck Transportation



International Freight Forwarding

- Strategic location connecting HCMC, southeastern Vietnam, and the 12 provinces of Mekong Delta with the world
- No infrastructure surcharge
- Capable of receiving large vessels from 70,000 to 100,000 DWT
- Continuous berth length (1,670 to 2,368m) allows flexible berthing



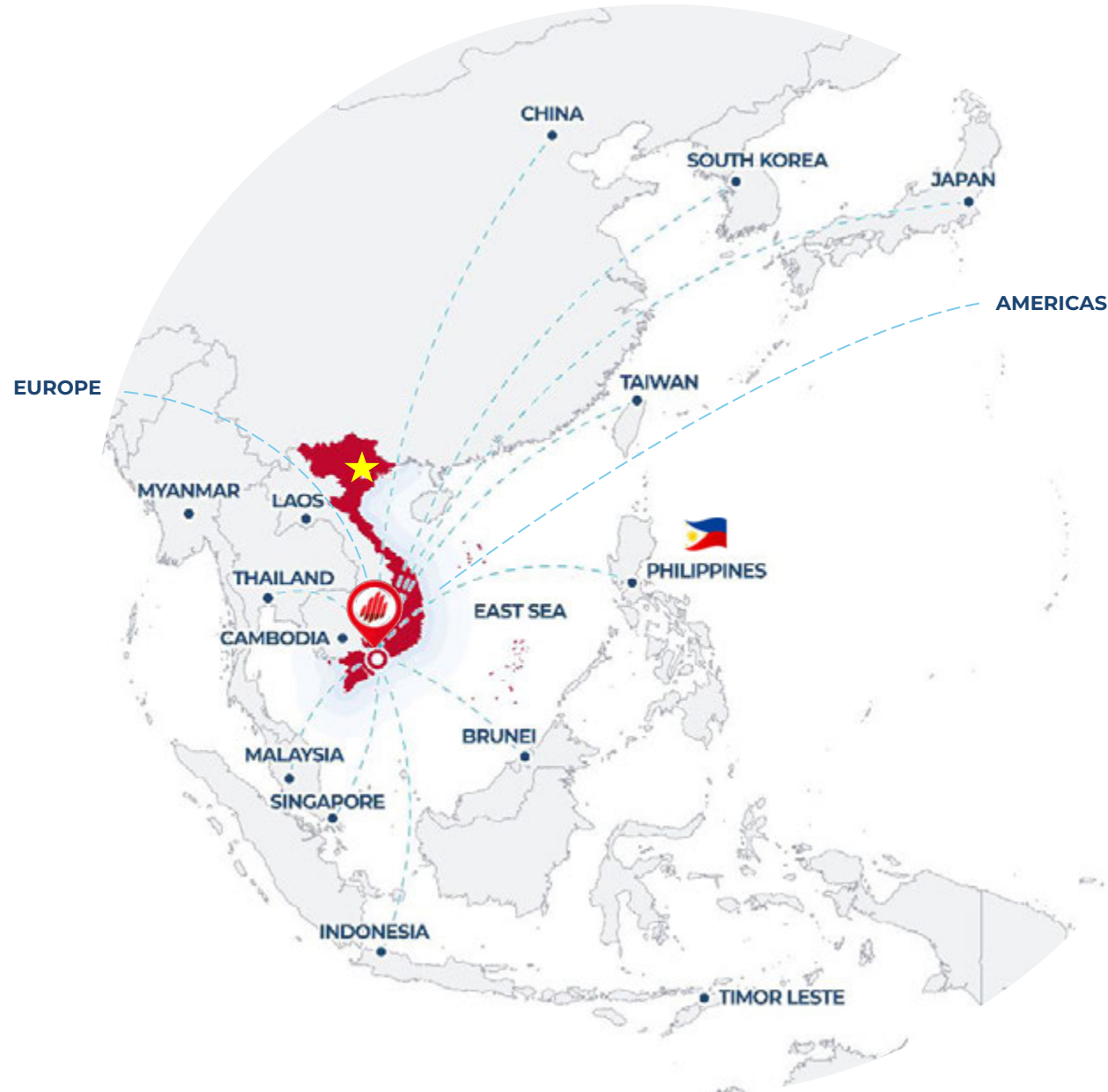
- Continuously upgraded management and operations technology systems
- Wide turning radius (400m) enables easy vessel maneuvering
- Massive warehouse and yard space up to 1Mil m² for varieties of cargo

Commitment to the customer for overall cost savings

The only large-scale international logistics hub and port in the Mekong Delta with design capacity of 3Mil TEU and 10Mil tons general cargo



Becoming an International Logistics Hub



Our Solution: Fuelling and Taking Advantage of Strong Growth Fundamentals

ECOSYSTEM OF GROWTH



Cost-efficient logistics hub



Attract FDI in industrial parks



Critical mass for shipping lines



More complex service needs



More job opportunities



Increase in purchasing power



Global cooperation for mutual growth



LOI SIGNING WITH PORT OF LONG BEACH (15.11.2023)



MOU SIGNING WITH PORT OF OAKLAND (08.08.2023)





Home to the tallest flagpole in Indochina (Vietnam Record Association)



WE WELCOME INTERNATIONAL PORT & LOGISTICS PARTNERS

*for Cooperation and Investment
in Long An Province*

Xin cảm ơn!

Maraming Salamat Po | Thank you

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