

BIMP-EAGA Opportunities

Philippine Ports & Logistics 2024

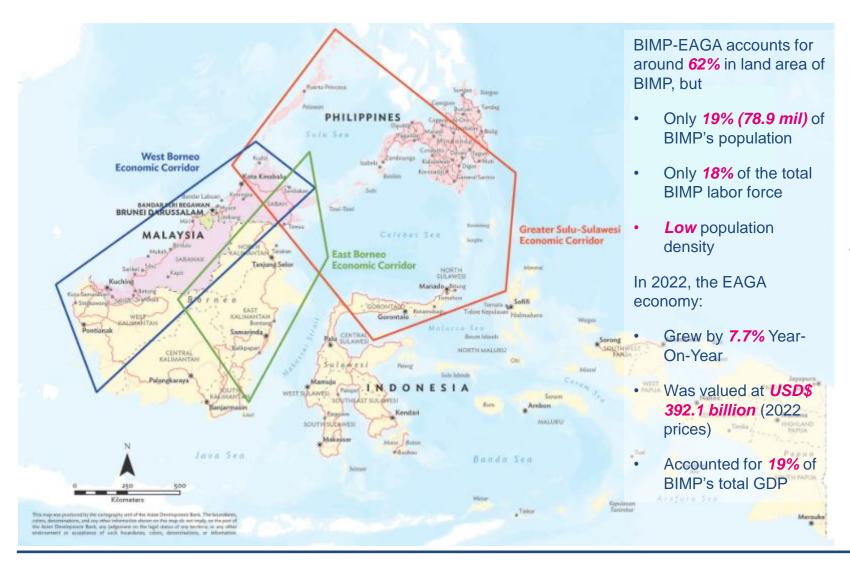
Sofitel Philippine Plaza Manila

19-21 March 2024

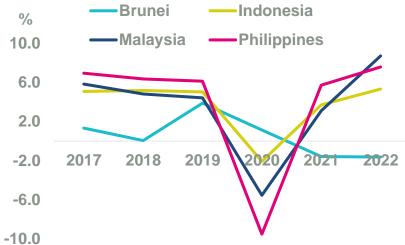
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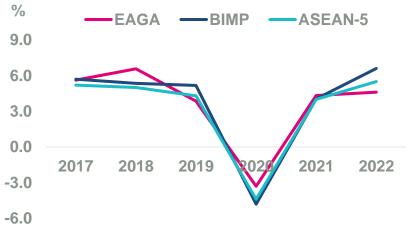
BIMP-EAGA Economic Development



BIMP GDP Growth, 2017-2022

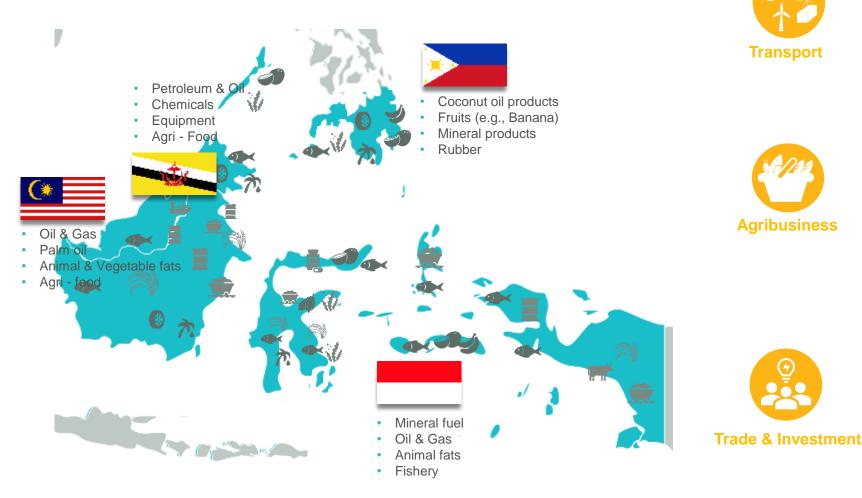


Regional/sub-regional GDP Growth, 2017-2022





BIMP-EAGA Main Sectors & Industries





Growth Drivers:

- Increasing population and incomes
- · Improving transport services

Challenges:

- Transport connectivity
- · Varying levels of development; differences in priorities and standards
- Lack of effective promotion of BIMP-EAGA in trade, tourism and investment

Growth Drivers:

- · Richness in land & labour force
- Improved technology for higher productivity
- · New markets for food and agriculture products
- Traction of Intra-ASEAN trade

Challenges:

- Resource depletion
- · Changing land use patterns
- Climate change
- Unsustainable farming and fishing practices

Growth Drivers:

- Increasing household incomes
- SMEs as key economic drivers
- · Global & Regional trends- ASEAN in rising
- Pro-Investment / Business policies

Challenges:

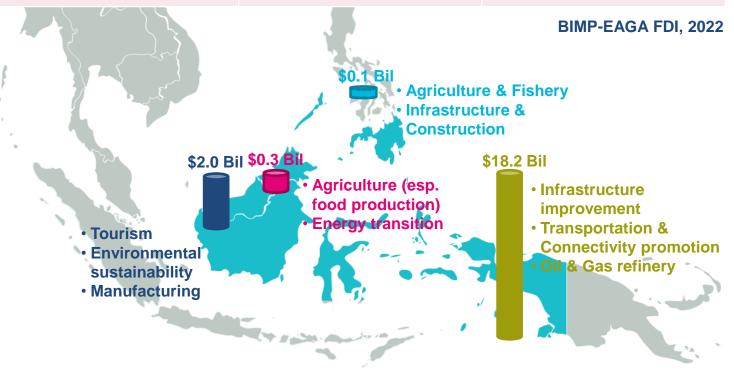
- Poor infrastructure, transport connectivity and logistics services
- Weak information exchange (on business)
- Lack of transparency and cumbersome CIQS RRPs

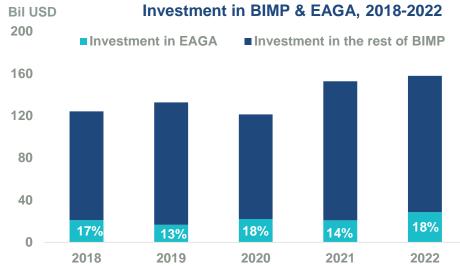




BIMP-EAGA Foreign Investment

Region	Foreign Direct Investment Growth (2022)	Domestic Investment Growth (2022)
ВІМР	3.4%	37.1%
EAGA	46.7%	19.3%









BIMP-EAGA Trade – Export-Oriented

In 2022, BIMP-EAGA recorded a total trade of **\$198.7** billion with export accounting for **\$141.8** billion (71%), a 34.7% up from **\$147.5** billion in 2021.

South Philippines

- Export: Coconut Oil, Banana, Pineapple, Rubber, Mineral Products
- To: Japan, China, S. Korea, USA, and Malaysia

Brunei

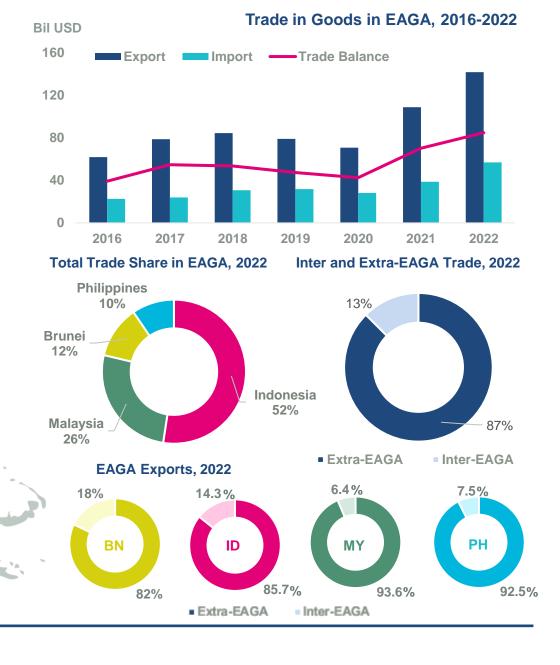
- Export: Petroleum & Oil, Chemicals, Engine & Equipment,
 Agriculture & Food
- To: Japan, China, Singapore, Australia, and Malaysia

East Indonesia

- Export : Mineral Fuel, Animal / Vegetable fats & oils, Oil & Gas,
 Rubber
- To: Japan, China, India, S. Korea, Philippines

East Malaysia

- Export: Oil & Gas, Palm oil, Animal / Vegetable fats & oils, manufactured goods, Timber, Rubber.
- To: Japan, China, S. Korea, Taiwan, and Philippines





BIMP – EAGA Major Trade Flow, 2022 EAGA total trade in 2022: \$198.7 billion Europe (e.g., Netherlands, Germany) S. Korea Japan US 5.5 bn China 11.7 bn 24.4 bn **Hong Kong** Thailand

3.5 bn

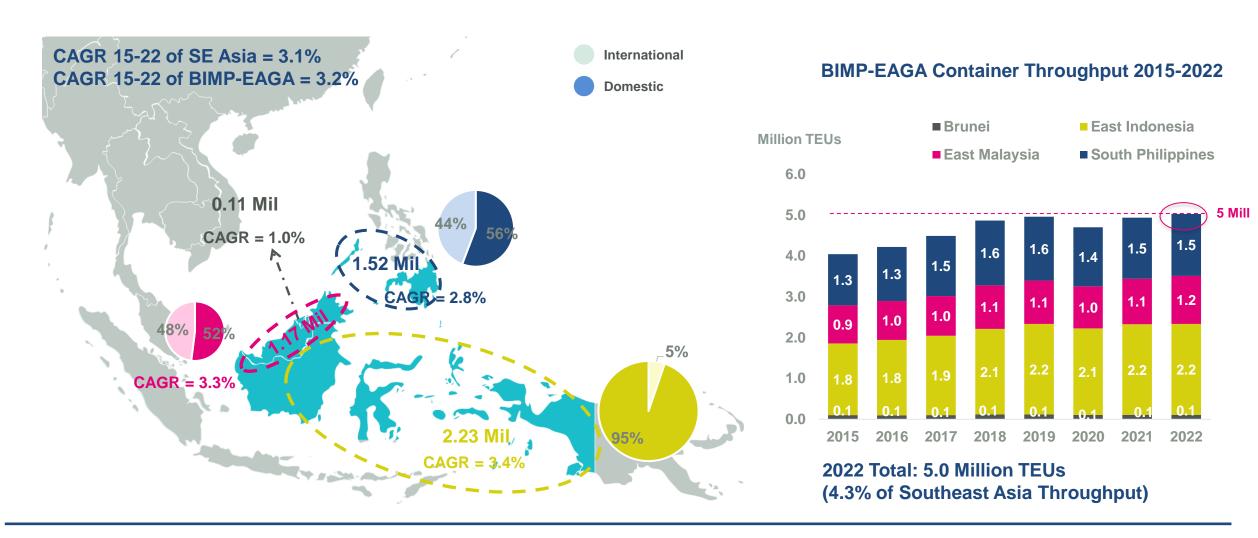
3.9 bn

Vietnam 6.9 bn Malaysia O 3.2 br Singapore The BIMP-EAGA Region Within BIMP-EAGA Intra-Regional Trade Flow \$24.8 billion Major Export Trade Flow (Outside EAGA) Major Import Trade Flow (Outside EAGA) 3.4 bn 1.9 bn

Australia

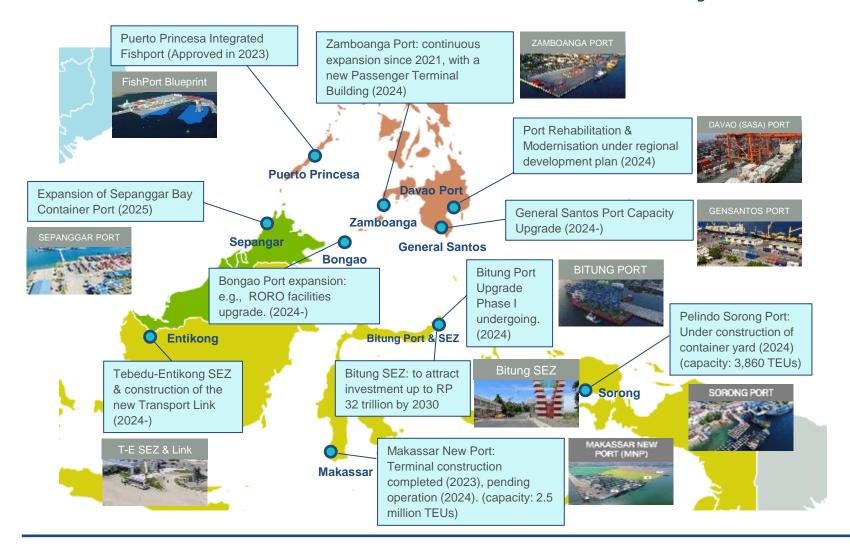


BIMP-EAGA – Sea Cargo Market Overview





BIMP-EAGA Ports & Trade Facilitation Projects



Improved Transport Facilitation

- To promote the flow / movement of goods & people
- To share transport information and data across countries via digital platform & system to promote better communication, cooperation and connectivity
- Increased participation of Small & Medium Enterprises (SMEs) in corridor supply / value chains
- Improved joint public-private sector trade and investment promotion initiatives
- Renovation & Modernization of seaport facilities and infrastructures to meet world standard.



BIMP-EAGA Outlook

Opportunities

- A Robust Asian Economy
 - Asia is expected to account for 60% of global GDP growth in 2024
 - Asia's 2024's economic growth is estimated to be 3.9% (World: 3.1%)
 - Emerging economies & markets especially the ASEAN
 - Opportunities for BIMP-EAGA (e.g., Intra-Asia trade)

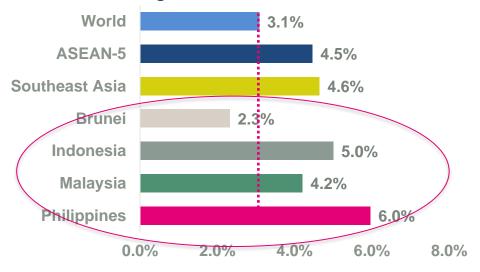
BIMP-EAGA's Focus on Integration & Cooperation

- Connectivity: Transport, Trade & Investment Facilitation, Power & Energy Infrastructure and Information and Communication Technology (ICT)
- Food Basket: Agri-Industry & Fisheries Sector Cooperation with specific focus on shrimp, rice, coconut, cattle and seaweed
- Tourism: Tourism Access Promotion, Ecotourism Sites & Support Infrastructure Development, Circuits within BIMP-EAGA and Customs Integration
- Environment: Being Green & Sustainable as a whole in manufacturing, resilient agro-industry & fisheries, and ecosystem tourism destination

Asia's Contribution to World Growth, 2014-2024



BIMP Average Real GDP Growth Forecast, 2024-2028

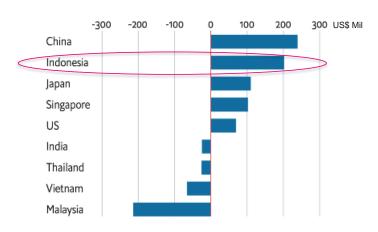




BIMP-EAGA Outlook

Sectors	2022 (Actual)	2025 (Vision)
GDP	EAGA represents 19% of BIMP	EAGA represents 20% of BIMP
Export	BIMP-EAGA export reached \$142 billion	BIMP-EAGA export reaching \$240 billion
Investment	EAGA FDI reached \$20 billion	BIMP FDI reaching \$66 billion
Tourism	Foreign & Domestic tourist arrivals reached 114 million	Foreign & Domestic tourist arrivals reaching 124 million

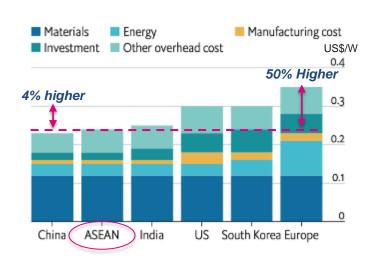
Lithium Battery Trade, 2022



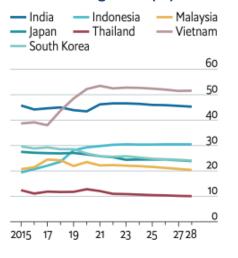
Vehicle Production, 2022



Solar Panel Manufacturing Costs, 2022



Domestic Energy Consumption Using Coal (%)

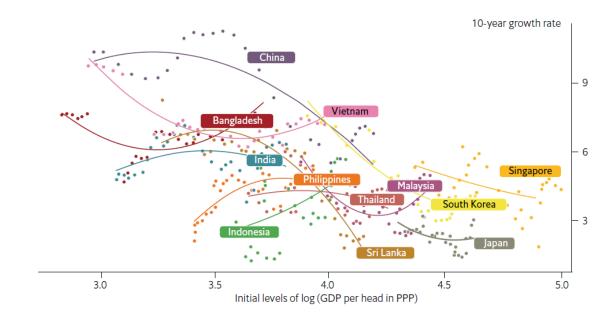




BIMP-EAGA Outlook

- Sabah Kibing Solar New Materials Sdn Bhd facility (Malaysia, \$600 million)
 - The Chinese company Kibing Solar's second investment in Malaysia
 - Able to produce 440,000 tons solar photovoltaic glass and create 1,400+ jobs
- Morowali Industrial Park (MIP) Nickel Exploration Project (Indonesia, \$8 billion)
 - A JV to produce nickel for stainless steel as well as refinery for EV battery
 - One of the largest nickel production sites in Indonesia, producing 1.6 million tons of nickel (2022)
- King-king Davao de Ore Copper & Gold Project (Philippines, \$2 billion)
 - Funding for exploiting & mining of for copper, gold and silver
 - Estimated to last for 23 years, yielding 3.1 billion pounds of copper, 5 million ounces of gold and 10 million ounces of silver
- Pan-Borneo Highway (Malaysia, \$7 billion)
 - Connecting Sarawak and Sabah with a total length of 2,325 km
 - Key road project in BIMP-EAGA with significance for its economic corridor
- Expansion of Pulau Muara Besar complex (Brunei, \$9 billion)
 - Aiming for oil refinery and aromatics production
 - To increase refinery with capacity from 160,000 barrels to 280,000 barrels per day
- Sultan Haji Omar Ali Saifuddien Bridge (Brunei, \$1.6 billion)
 - A 30-km bridge connecting country's Muara and Temburong districts
 - Reduce commuting time from 2 hours to about 30 minutes

- Cargill Continues to Invest in New Agri-business in Philippines
 - Double down the investment with USD2.6 million
 - Long-term efforts to support smallholder corn and coconut farmers
 - Agri-Sagana (corn farming), RISE Coco (coconut farming), CARE Philippines



- Low manufacturing cost
- Established Industrial basis
- Abundance in Raw Material
- Diversification of Supply Chain





Thank you

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