





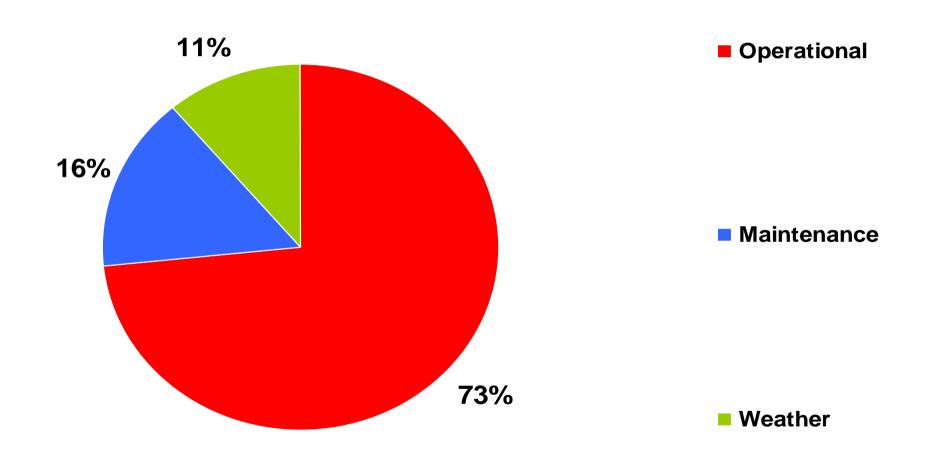


Analysis of the main causes of claims:

- Includes last 5 years data
- All claims over US\$10,000
- Over 7,000 claims
- Includes all claim types:
 - Property
 - Liability
 - Bodily injury



Main cost cause categories



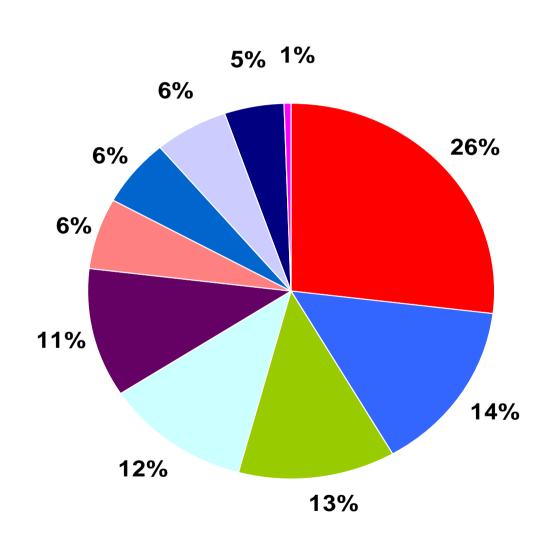


Operational issues





Operational issues costs



- Wharf Crane
- Systems & **Processes**
- Theft
- **Lift Truck**
- **Truck/ Vehicle**
- Ship in Port
- Yard Crane
- Straddle
- **■** Single Person Incident
- Other

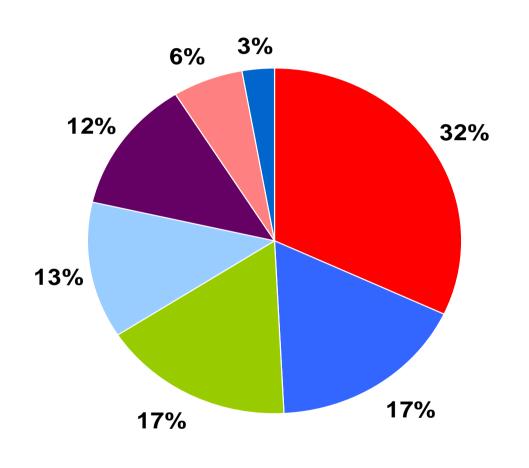


Bigger ships and bigger and more cranes





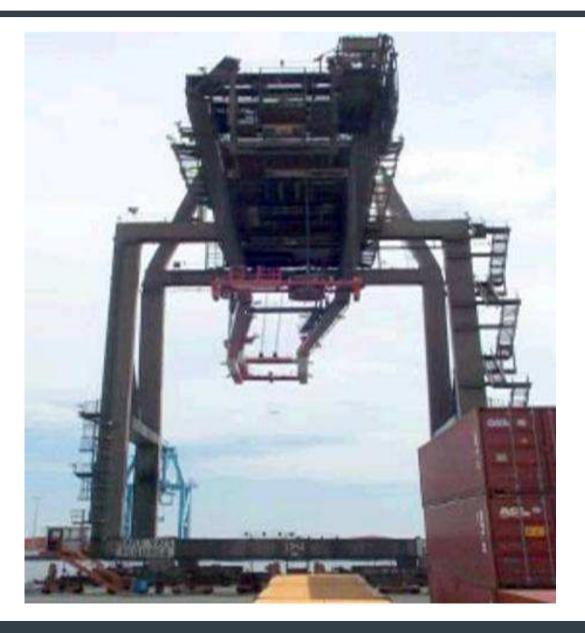
Quay crane issues costs



- Boom to ship collision
- Other Collision
- Other Spreader, Hoist Issues
- Weight, twistlock, cell guide issue
- **Stack Collision**
- Twin Twenty Issue
- Other



Boom collisions







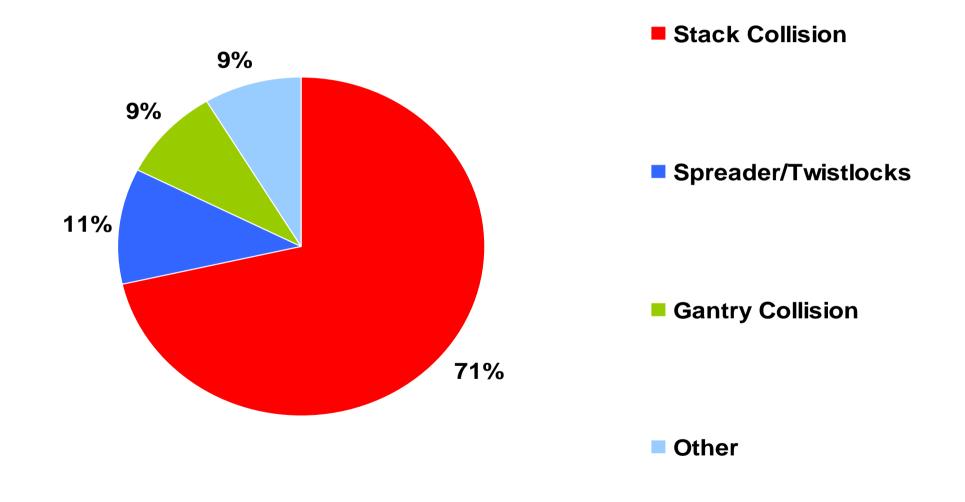
Boom to ship collisions

32% of quay crane claims costs Biggest single cause of quay crane claims cost

Totally preventable with quay crane boom anti-collision sensors Laser sensors – www.sick.com



Yard crane issues costs





Yard stack collision





Ship stack collision







12% of quay crane claims costs

71% of yard crane claims costs

Loss prevention:

- Reduced with crane PLC logic to limit trolley & gantry travel unless at full hoist cheap option but will slow operations.
- Totally preventable with a stack profiling system using sensors & PLC logic



Lifting the trailer and container





MHC overturn





Twin Twenty issue





Twistlock / weight issues

Spreader, twistlock, container weight & eccentricity issues 13% of quay crane claim costs 11% of yard crane claims costs

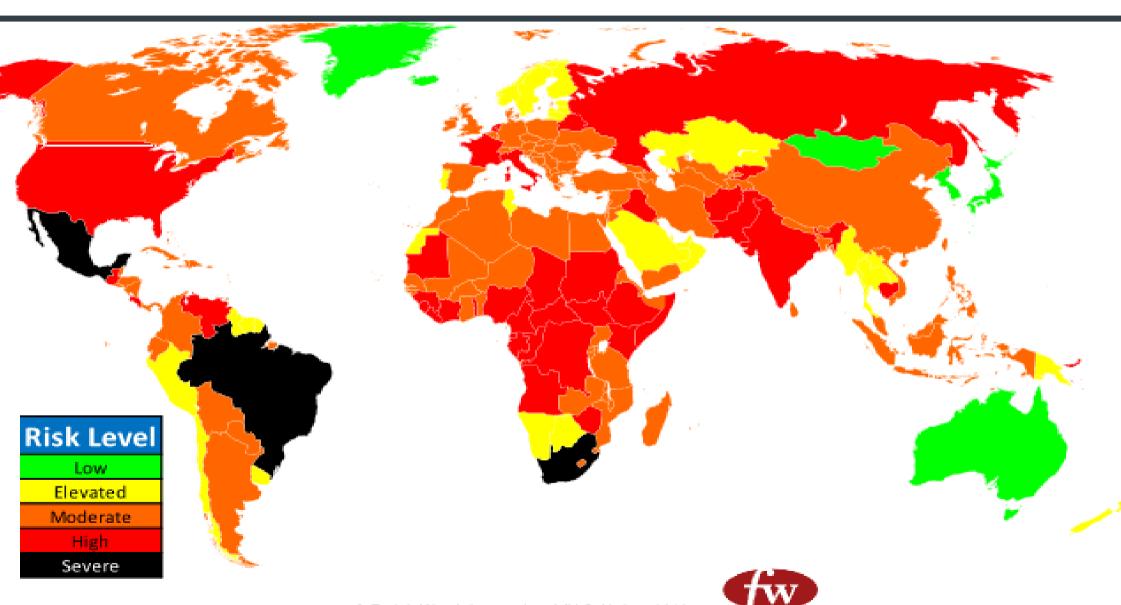
Many preventable with twistlock load sensing technology Measures weight & eccentricity of each container Can be installed on any twistlock, on any spreader and on any equipment

Suppliers:

- Lasstec www.lasstec.com
- Bromma www.bromma.com

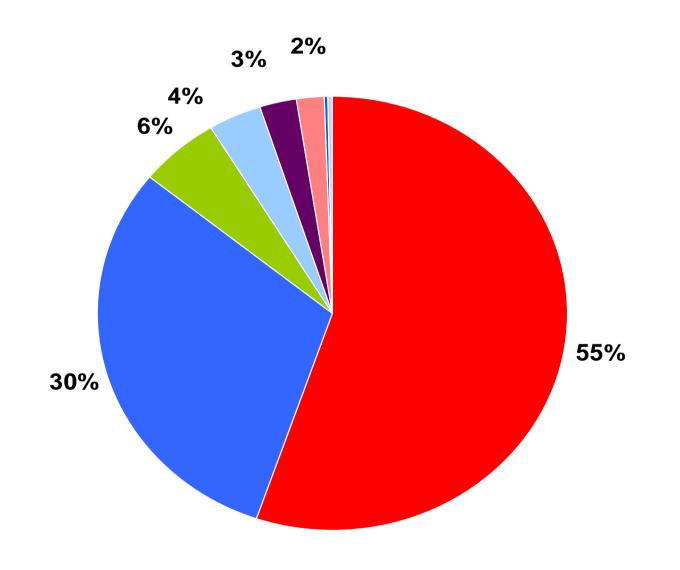


Cargo theft - level of risk by country





Theft issues costs



- Theft from member's premises
- Theft in transit contractor
- False paperwork
- Theft from contractor's premises
- Theft in transit member
- Stocktaking loss
- Seal intact
- Other or unknown
- Containers non returned





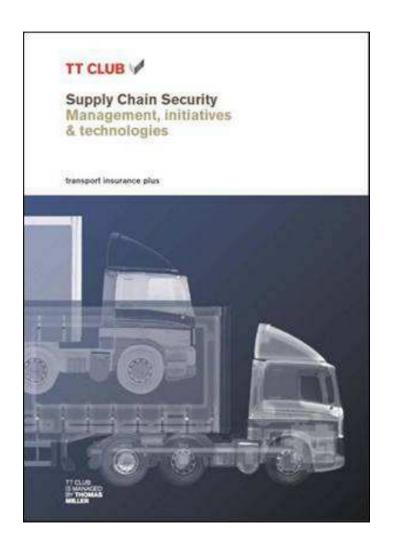
59% of theft costs occur from premises

Prevention:

- physical security good fences
- security guards
- CCTV monitoring
- automated gate control system
- checks and double checks on paperwork

Most thefts are inside jobs

Refer to TT Club Supply Chain Security booklet Available at www.ttclub.com







30% of theft costs occur in transit using contractors

4% due to theft from contractor's premises

Prevention:

- Due diligence on contractors
- Pre-employment checks / references
- Number of years established
- Company registration number
- Country entity is registered
- Direct contact details
- Any affiliations with Industry Trade Bodies
- Contractors' Standard Terms and Conditions



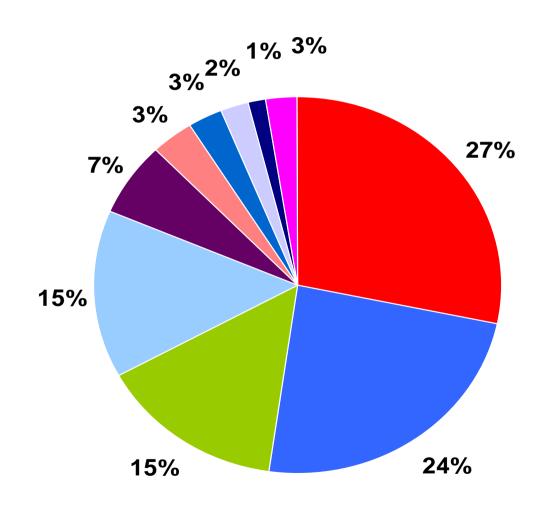
33% of theft costs occur in transit

Prevention:

- Send trucks in convoy
- Only stop at approved truck stops
- Do not leave truck unattended
- Alter routes on regular deliveries
- Only use approved transport contractors
- Use GPS tracking devices
- Share bad experiences
- Use available tracking and locking technologies



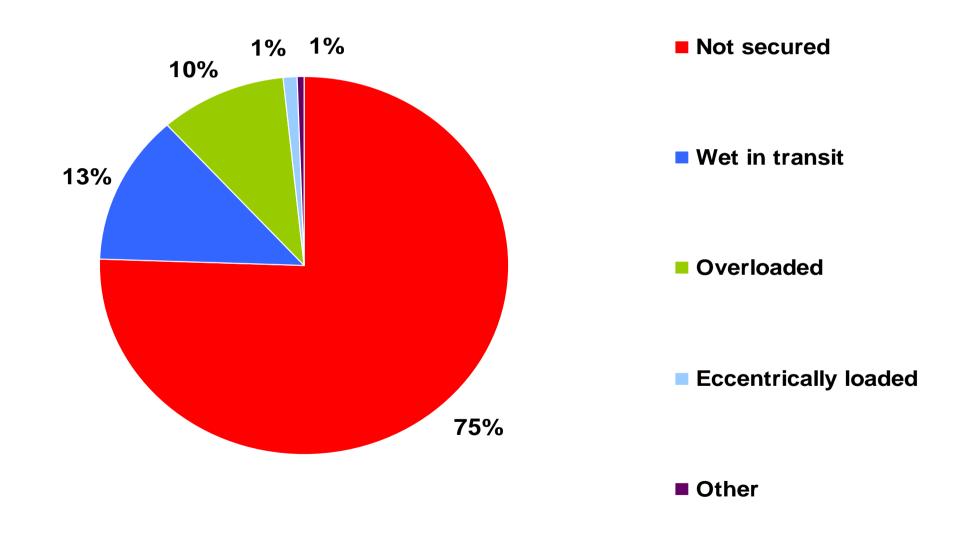
Systems & process issues costs



- Bad stowage
- Bad handling
- Contamination
- Refrigerated cargo
- Bulk weight errors
- Clerical error
- Customs
- Misdirection
- Demurrage
- Other



Bad stowage/packing issues costs





Bad stowage/packing





Bad stowage/packing





Eccentrically packed?





Misdeclared dangerous goods







27% of systems & processing issue costs

Prevention: 'Pack it right'

- Declare correct weight
- Pack container evenly & securely
- Do not eccentrically pack containers
- Declare dangerous cargo
- Protect against wet weather
- Train and monitor staff
- Refer to new IMO/ILO Code of Practice for Packing of Cargo Transport Units
- E-learning system developed by Exis Technologies provides this training
- TT members get 15% discount on Exis training package
- Contact: www.ctupack.com



Bad handling





Good handling





24% of systems & processing issue costs

32% alleged damage – can't be disproved

Prevention for alleged damage:

- Take photos of arrival & departure condition
- Use cameras on in/out gates.

Prevention for damage:

- Equipment driver training (simulators)
- Use low loader when needed
- Store steel coils undercover
- Ensure slings in good condition
- Synthetic slings no sharp corners



Refrigerated cargo issues







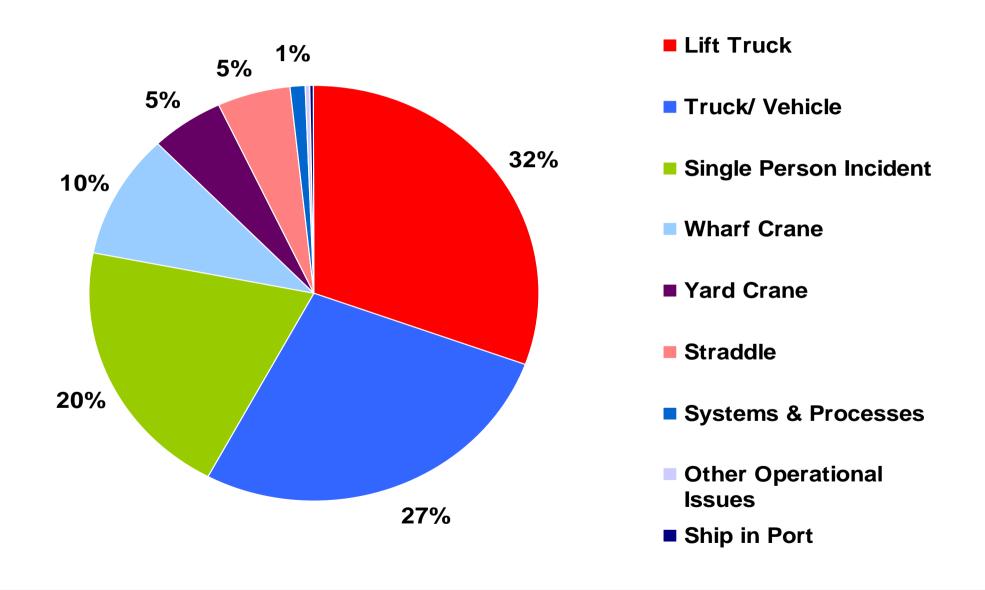
15% of systems & processing issue costs

Prevention:

- Store at correct temperature
- Pack it right
- Do not forget to plug in reefer
- Set correct temperature on reefer
- Fahrenheit or Celsius?
- Double check data
- Use EDI
- Maintain an audit trail
- Monitor remote reefer monitoring
- Verify condition of reefer unit prior to loading
- Ensure sufficient power for peak periods



Bodily injury claims costs





Lift truck / light pole collision













79% of injury costs caused by mobile equipment and vehicles

Prevention:

Traffic management procedures:

- One-way traffic flows
- Limiting vehicles & pedestrians in yard
- Site induction procedures
- Safe area for truckers to secure/unsecure loads
- Speed limits set and enforced

Technologies:

- RFID system on all pedestrians and mobile equipment
- Mobile equipment anti-collision sensors
- Rear view cameras on lift trucks
- Automation of main gate and yard cranes
- Automated twistlock removal & placement system under QC
- Cameras to identify container numbers on QC's





20% of injury costs caused by single person accidents

Prevention:

- Safety awareness
- Tool box talks
- Safety lock out systems
- Safety walks/audits with workers
- Good housekeeping



Loss Prevention Summary

Training:

- Continuous safety awareness
- Enhanced focus on driver training (simulators)

Procedures:

- Preventive not breakdown maintenance
- Better crane securing procedures & brake maintenance
- Structural inspections
- Ship movement & berthing procedures
- Security theft
- Systems & processes pack it right
- Traffic management

Re-design/Technology:

- Wharf crane boom anti-collision sensors
- Wharf & yard crane stack profiling
- Mobile equipment travel anti-collision
- Fire suppression
- Container weight & eccentricity measurement.



Thank you Any questions?

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