

BALTIC AND BLACK SEA

Reach IMO demands for CO2 reduction 2030-50 Henrik Jevrell/Jaroslaw Rutkowski

COT 5

horeCONNECT

Sales Leader North East Europe

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/// Facts & Figures Stemmann-Technik

- Founded: 1912 in Luxembourg since 1950 in Schüttorf · Germany
- Legal form:Limited Liability Company [GmbH]Owner:part of Wabtec Corporation since 2014Wabtec (Westinghouse Air Brake Technology) manufactures products for locomotives,
freight cars and passenger transit vehicles, builds locomotives and is active in variours
other industry segments i.e. ports & maritime

NYSE: WAB, S&P 500 appr. 28k employees, 9 Bn US\$

Employees: about 640 [Schüttorf, Germany] about 110 [Poland]

 Areal:
 56.000 m²

 Workshop:
 15.000 m²

 Office:
 2.700 m²





Stemmann-Technik

/// What's the Challenge? Zero emission latest in 2050 According to COP21 in Paris





Addressing climate change

A decade of action to cut GHG emissions from shipping





/// Various Options to reduce CO2 and GHG Emissions



/// FerryCHARGING

Ferry Charging / Plug-In (Hybrid)



- Enabling battery charging 0,5 ... 25 MW
- Concept: mechanically guided, automated plugging
- Fully automated connection and charging
- Interchangeable typically within fleet
- Standardisation pending





/// Charging solution





Ferry charging.

- Today STT technology operates more than 20 crossings with their ferry chargers.
- Reliable solution with an average of 95- 99% uptime.
- The most busy crossing makes more tha 15 000 connections / year.

The mot important

- Safty
- Reliable
- Flexible
- Inovating
- Customized



/// ShoreCONNECT = On-shore power supply



Shore power / Cold Ironing





- Enabling cold ironing 1... 20 MVA
- Concept: Extension Cord between landside and shipside plugs Manual connection
- Interchangeability
- Standard IEEE / IEC



/// All Men are Created Equal – All Ports are Created Different: No Average, no Norm





/// Crane electrification

Solutions from one supplier / One service agreement





/// Port Optimizer





/// Reason for Going Green – Because it is Better for Environment?

I should

- Pressure from various stakeholders (local/national politics, NGO's, local residents)
- I get quite a lot subsidies/funding

I want

- Business case
 - It is cheaper (price kw/h, taxes, port fees)
 - Customers are asking
- Corporate target: i.e. going on zero emissions until 2040 -> sustainibility report
- Practical advantage (i.e. 24h work)

I must

- Defined by law (i.e. California, Norway, EU)
- Defined by regulations/norm (i.e. IMO IEC 80005-1 /-3)





/// Conclusion

- World is facing massiv ecological problems it is time to act now: below +1.5° celsius
- Governments all around the globe are acting (money & law)
- All men are created equal each port is created different.
- You can not copy paste solutions from one port to another
- You need to create customized solutions for each berth

It's not easy being green but it's worth it





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