



# **LOCATION**

Sea Ports & developed railroad infrastructure



Fast growing bulk export industry



Millions of tons of bulk cargo!



All create a number of environmental challenges



# **BULK HANDLING**

In many cases, new bulk terminal will not be approved without lowering environmental impact.

#### **Also**

In order to remain competitive, many existing ports are looking at ways to handle bulk commodities, but a number of factors can restrict their progress:

- Lack of space available to expand into bulk handling operations
- Limited funds to develop the port to accommodate stockpiling
- Infrastructure to cope with demand
- Environmental impact with many ports close to residential or coastline attractions





# **CURRENT BULK HANDLING METHODS**

Many companies are now looking at systems to reduce levels of contamination, but also cost effective systems to meet current environmental guidelines





# **CURRENT BULK HANDLING METHODS**

# SOURCES OF DUST

Dust is generated at any point in the logistic cycle when energy is added to materials



# **SOURCES OF DUST**

# During these processes the commodity is handled <u>multiple times</u> resulting in losses and dust!







FILL | TRANSPORT | STORE | LOAD











What is the CBH System?

Transport of commodity is done by:







**ROAD** 

**RAIL** 

OR BOTH (BI-MODAL)







What is the CBH System?

CBH also uses a rotating spreader

# That...



Handles the container



Lifts the lid



Rotates the container



# **Low Environmental Impact**

# **Containerised Bulk Handling:**

Reduces pressure from Authorities for compliance with environmental guidelines

Reduces material loss by up to 3% with sealed container technology



# **BULK EXPORT**



# **CONTAINERISED BULK HANDLING - EXPORT**





### **CONTAINERISED BULK HANDLING - EXPORT**







Fill & Seal Container

- Existing equipment used
- Self locking lid system
- No loss of commodity
- No clean up
- No contamination

2





**Send Container** By Rail or Road

- Sealed containers No dust!
- No contamination
- No loss of commodity
- Existing infrastructure used

3





**Store at Port** 

- Fast & effective loading
- No stockpile No dust
- No contamination of commodity
- Store multiple types of commodity in same area with no cross contamination

4





Unload using RAM Revolver

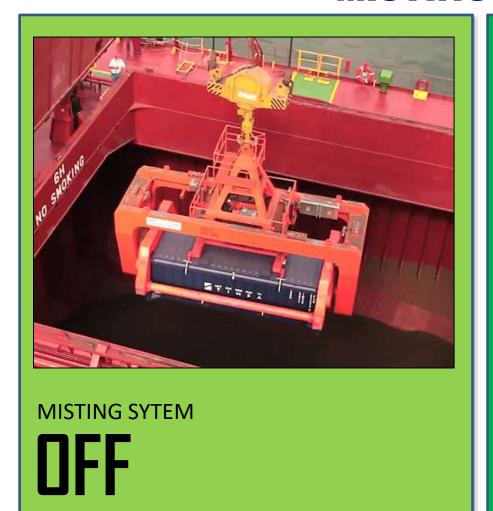
- For all types of crane
- Loads of up to 1,000TPH
- SWL up to 45T
- Twistlock & grippers secure container during rotation



# MISTING SYSTEM



# **MISTING SYSTEM**





**MISTING SYSTEM** 

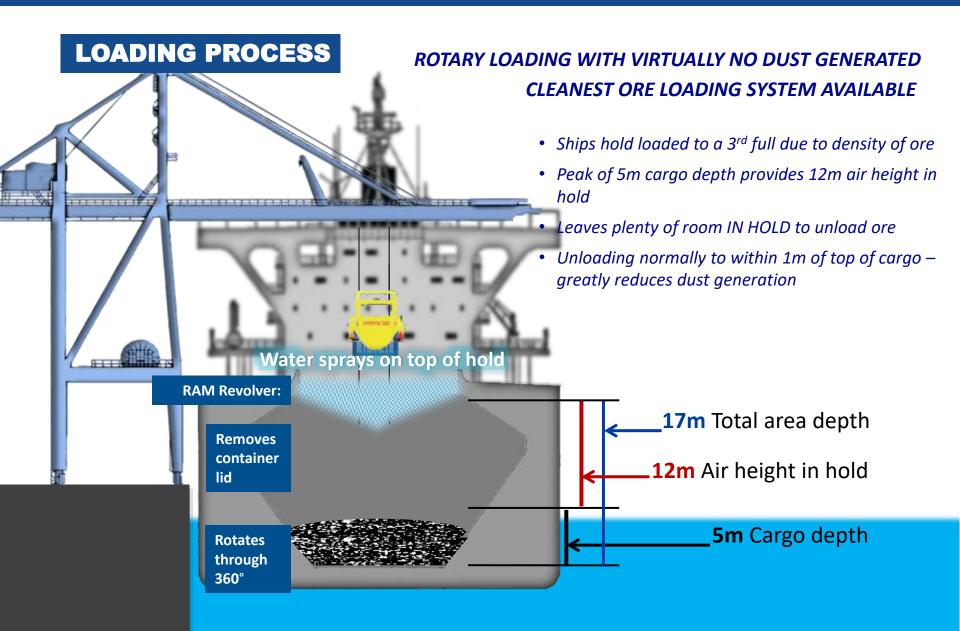
ON

contamination material loss



# LOADING PROCESS











# **CASE STUDIES**

**COMPANY:** TRANSNET PORT ELIZABETH

**COMMODITY:** MANGANESE

**EQUIPMENT:** SHIP TO SHORE CRANE

video

CASE STUDY 1

PORT ELIZABETH

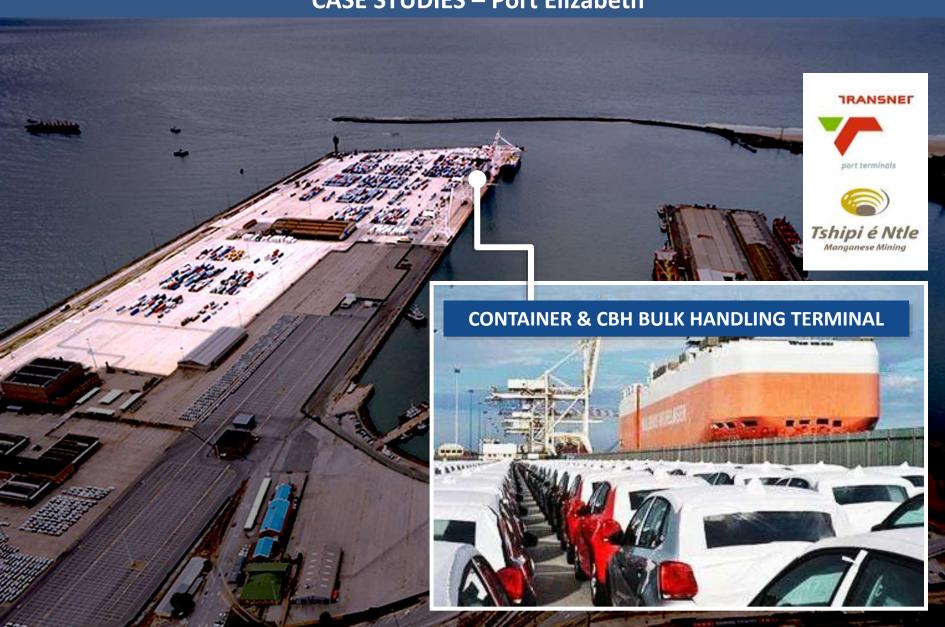


# **CASE STUDIES**





# **CASE STUDIES – Port Elizabeth**





# **CASE STUDIES – Port Elizabeth**

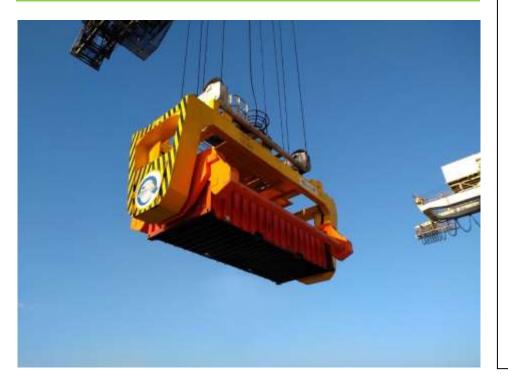




#### **CASE STUDIES**

CBH has been in operation since 2014 at Port Elizabeth Container Terminal.

Handling an increasing large volume of bulk, in 2019 Transnet Port Terminals (TPT) placed a repeat order for a further 4 units of RAM CBH.



#### **Dust Free Loading in Port Elizabeth**

Delivery of 4 Revolvers spreaders helps Transnet Port Terminals commit to its sustainability agenda and reduce dust.



# TRANSCESS DO

#### Summary

Following the introduction of Containerised Bulk Handling at Port Elizabeth Container Terminal (PECT) in South Africa, Transnet Port Terminals (TPT) placed a repeat order with RAM spreaders of 4 units of the RAM Revolver's bulk handling spreader.



TPT handles large volumes of bulk exports annually at its Port Elizabeth Container Terminal and recently employed containerised bolk handling. The terminal invested in 4 units of RAM Revolvers, to help them service their base of customers better.



#### Flexible Approach & Clever Use of Capital

Containerised Bulk Handling (CBH) allows for easy banding of bulk materials with a simple spreader change on the cranes. The cost of the CBH system is a fraction of the cost of new bulk loaders.

Speaking at the handing over ceremony of the Revolver's, RAM Spreaders Cameron Hay commented "Since the first order of Revulvers In PE more than 5 goesn ago the CBH system has grown significantly, These new revolves will allow TPT to ensure endrannestal compliance"

www.rumspreaders.com

#### A Route to Market for Miners

Mining companies are now able to find an new roate to market using CBH for exporting bulk through standard container terminals, which until now has only been possible with heavy investment and an expensive infrastructure.



#### Clean & Green!

PECT is located near to the main town of Port Elizabeth and like all cities dust is a sensitive issue.

The Containerised Bulk Handling system, using a hatch misting system is the greenest loading system in the world with zero fugitive dust emissions. It achieves this through a 2 proaged method:

- The Revolver® adds very little energy to the bulk material as it tips at the very bottom of the hatch.
- A hatch based dust suppression system mounted on the batch, which stops any small amount of dust from rising up.

#### Local Community-Supporting Local School

RAM Spreaders 8: Transnet Port Terminals are both socially aware companies, who as a result of the bulk handling project, are helping to support the local community by employing a number of local technical staff and provide training programs to help further their skills in this new technology.

The local Green Apple Pre-school close to the Port Elizabeth Container Terminial is also benefiting from the new project, with RAM & TPT helping to subsidise teachers and provide funding to help the school add three new classerooms. This will allow more children in the area to receive a decent foundation education and in turn help the local area continue to presper.







Riga Universal Terminal (RUT) became the first terminal in Europe to introduce the Containerised Bulk Handling system.

Since it's introduction RUT have <u>doubled</u> their biomass export to cope with the increased demand and bring in new levels of revenue.



With the system capable of lifting 35m3 per cycle, RUT utilized their existing MHC

...and projected a **30 lifts per hour** capacity

allowing them to handle large volumes of biomass per hour

CUBIC METERS PER CUCLE 35. [][]
MOVES PER HOUR 3[. [][]







The main benefit from introducing the new technology is a significant optimization of terminal expenses and an increase in performance.

Now we can perform dry bulk handling operations involving a significantly smaller number of machines and human resources.



Atis Šulte
Sales & Business
Development Director

Saving on resources amount to almost 50%, he added.



# **CASE STUDIES – Poti - Georgia**

**LOCATION:** Poti - Georgia

**COMMODITY:** Copper Concentrate

**EQUIPMENT: MHC** 



# **CASE STUDIES – Poti - Georgia**

CBH introduced to support local dry bulk clients...

...with local companies importing, blending and exporting locally mined copper concentrate gives the port flexibility to handle all commodities with existing equipment using CBH.



# **CASE STUDIES – Poti - Georgia**

With the port located close to a residential area, school and recreational park...

...CBH adds very little energy to the bulk material when unloded, and a dust suppression misting system contains the dust plume within the ships hatch.







### **CASE STUDY - TESTIMONIAL**

# **Environmental Benefits**

"Turning DP World Adelaide from a standard container terminal into a bulk handling terminal raised an interesting reaction".

"The sailing squadron next to the terminal came to me one day to protest about the new system of bulk export being introduced at the terminal, and they wouldn't allow us to operate the system as it would create red dust on their sailing boats".



"They had slack jaws when I told them the system had already been running for six months with zero emissions"

**DPW Adelaide** 



### **CASE STUDY - TESTIMONIAL**

# ...and terminal growth

"DPW Adelaide was an under utilized terminal with low berth occupancy and little growth prospects"

Ray Lee

Regional Director

DPW Australia | 2009-2011

"....to grow the terminal we needed to think outside traditional income sources"

**DPW Adelaide** 



#### **CASE STUDY - TESTIMONIAL**

## Low capital expenditure

"Patrick was able to utilize this new revolving spreader technology to export copper concentrate for our client with very little capital" Adrian Howard
Commercial Director
Patrick Ports & Stevedoring

"Our Client was extremely pleased with the dust free solution"

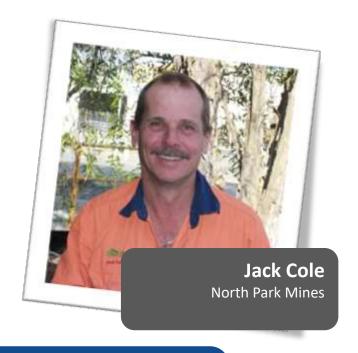


#### **CASE STUDY - TESTIMONIAL**

## High loading rates minimize shipping costs

## **Miners Perspective**

"Environmentally it is a very clean system due to containers being emptied directly into the ship's hold thereby minimizing a number of dust generating points"



"Loading rates of 15,000 wmt/day being achieved are such that it helps to minimize shipping costs"

**North Park Mines** 



## **CASE STUDY – Further Examples**

## **MHC Crane Application**



**RUT Latvia - Grain** 



**Maputo - Coal** 



South Africa- Coal



Congo – Iron Ore





**Chile – Copper/ Potassium Salt** 







## **CASE STUDY – Further Examples**

## **Bridge & Reach Stacker Application**



Peru - Copper



**Turkey - Copper** 



**Mauritania - Magnetite** 





**Arizona/Mexico - Copper** 



## **CASE STUDY – Further Examples**

## **Ship Crane and STS Crane Applications**

















#### **CONTAINERISED BULK HANDLING - Benefits**

Containerizes the bulk ow set up cost nvironmentally friendly A ward winning solution No contamination





#### **CONTAINERISED BULK HANDLING - Benefits**

- Flexible Berths No fixed bulk berths
- **√** Fast to start
- **√** No dust
- **√** Low cost



#### **CONTAINERISED BULK HANDLING - Benefits**



## Cost

Lower set up costs (No conveyor, ship loaders, storage sheds)



## **Environmental**

- Zero dust, no clean up
- Best practice by EPA with fast approval



## Safe & Fast

 Virtually man less operation with loading rates of 1700 TPH per crane



## **Proven & Reproducible**

Providing a simple proven turnkey solution to exporters



## **CONTAINERISED BULK HANDLING - Equipment**

## **INTEGRATED APPROACH**











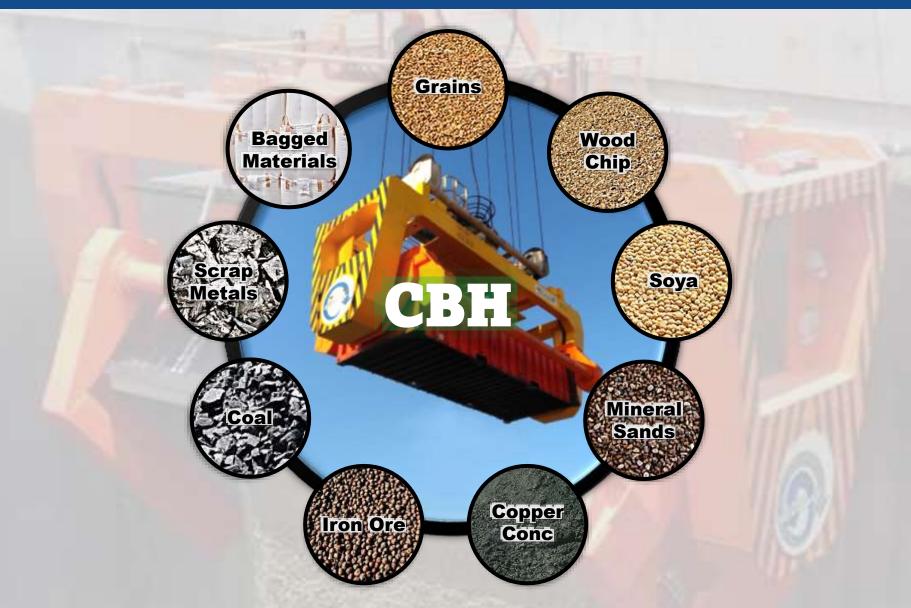


## **CONTAINERISED BULK HANDLING – Equipment Application**





## **CONTAINERISED BULK HANDLING – Commodities Handled**





## **CONTAINERISED BULK HANDLING – Companies**

ETI Bakir Exxaro **Port of Quijarro** Grinrod **HPH Timsa DP** World Eletheni/ SNR BHP B e aro **Oz Minerals** Hillgrove Copper **Transnet FQML TPR** Argentina Ironclad **Patrick MMG Las Bambas** Riga Universal Terminals









# Containerised Bulk Handling with RAM Revolver is recognized by the bulk handling industry as an innovative and environmentally friendly solution

**IBJ - 2014**Environmental Protection Award



For contamination & dust free Containerised Bulk Handling

IBJ - 2016
Innovative Technology Award



For Bi-Modal Containerised Bulk Handling from Las Bambas Mine to Matarani Port

