



SESSION 3

Refining the Role of Supply Chain & Logistics Network for Port Competitiveness

THE PROMISING GATEWAY OF SAPANGAR BAY CONTAINER PORT FOR BIMP-EAGA



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01.

INTRODUCTIONS



SURIA CAPITAL HOLDINGS BERHAD
Investment Holding and Property Development



SABAH PORTS SDN BHD
Port Operations



SCHB ENGINEERING SERVICES SDN BHD
Contract & Engineering, Ferry Terminal Operation



S.P. SATRIA SDN BHD
Equipment Supply & Maintenance

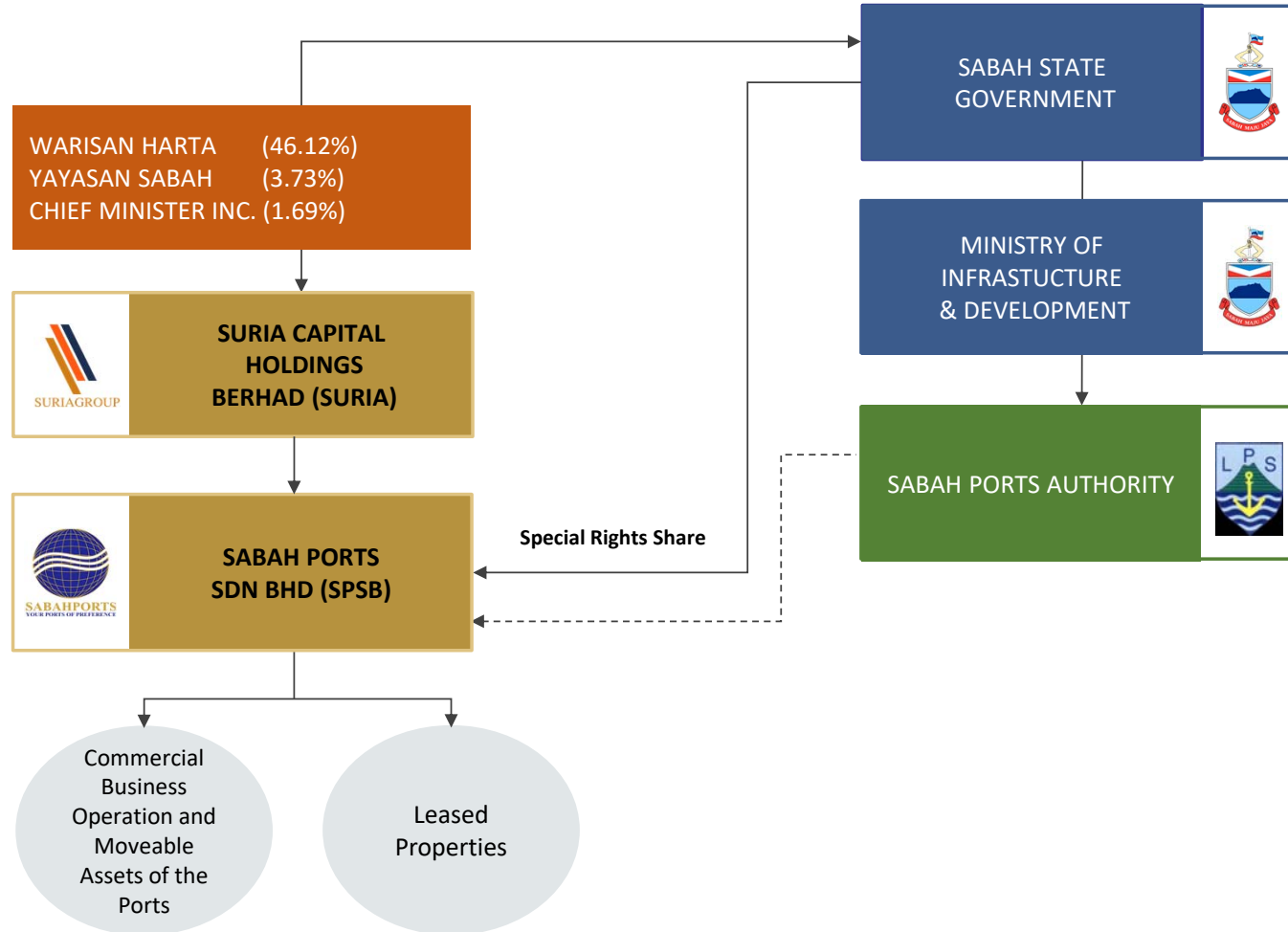


SP MARINE SERVICES SDN BHD
Bunkering & Logistics Services

GROUP CORPORATE STRUCTURE

Suria Capital Holdings Berhad (SURIA) was incorporated in 1983 and listed on the Main Market of Bursa Malaysia Securities Berhad since 1996.

THE PRIVATISATION - 23RD SEPTEMBER 2003



PORT LOCATIONS

3. SAPANGAR BAY OIL TERMINAL

Cargo type : Liquid refined petroleum products & chemical cargo



2. SAPANGAR BAY CONTAINER PORT

Cargo type : Container & ro-ro



1. KOTA KINABALU PORT

Cargo type : Break bulk, dry bulk & cruise



4. KUDAT PORT

Cargo type : Break bulk



5. SANDAKAN PORT

Cargo type : Break bulk, dry bulk, bulk oil, palm oil, passenger ferry & container



6. LAHAD DATU PORT

Cargo type : Break bulk, dry bulk, palm oil & container



7. KUNAK PORT

Cargo type : Palm oil & PKE



8. TAWAU PORT

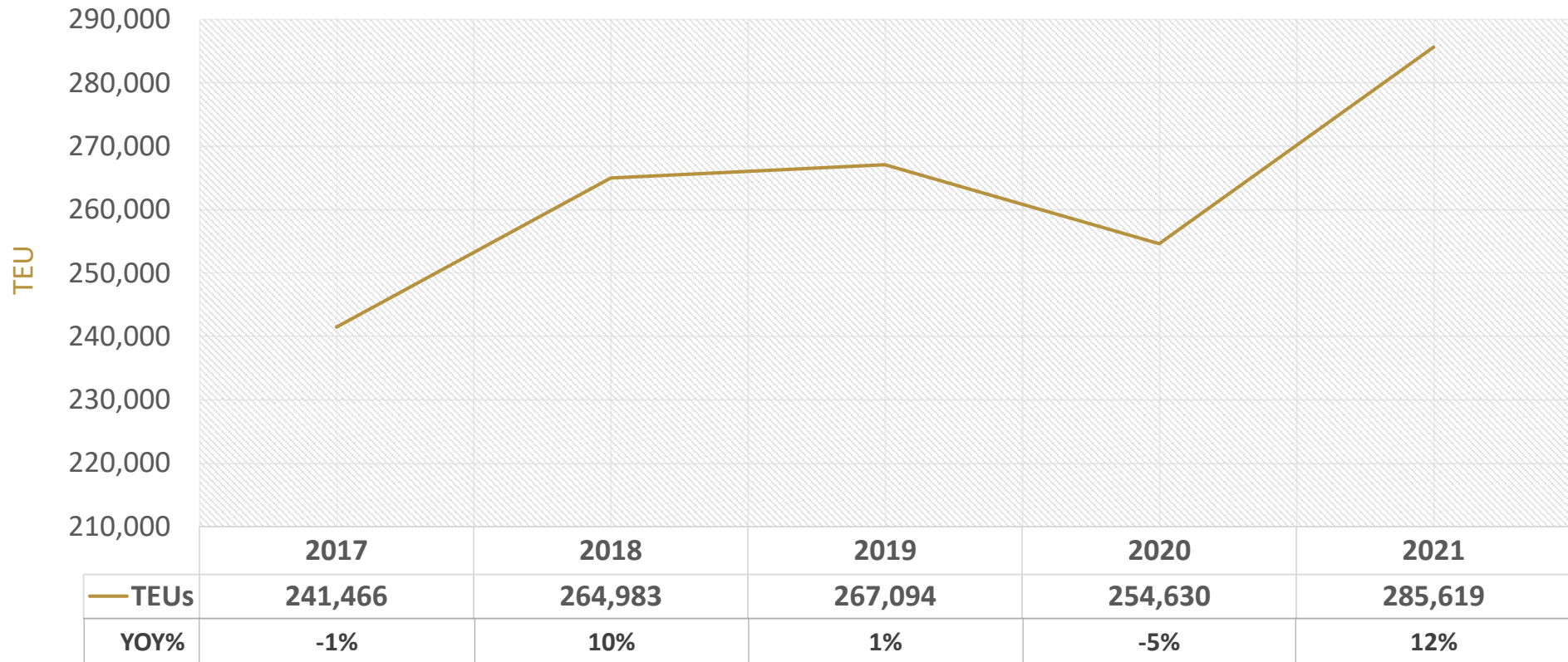
Cargo type : Break bulk, dry bulk, bulk oil, palm oil & container





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5-YEAR CONTAINER THROUGHPUT IN TEU (SBCP)





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OUR ACHIEVEMENTS IN 2019 - 2021



**APEC Green Port Award
2019**



**Asia Sustainability
Reporting Rating (ASSRAT)
Award 2019**



**Women of the Year in
Port/Terminal Industry
2020**



**South East Asia's Terminal
Of The Year 2020**



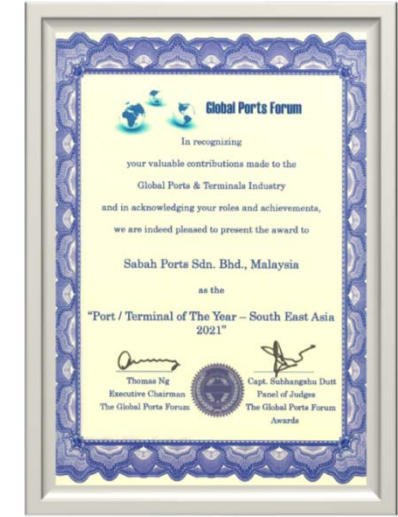
**ACES 2020: Winner of
Green Initiative Award
category 2020**



**MSWG-ASEAN Corporate
Governance Award 2020:
Merit Award for Most
Improved CG Disclosure**



**Emerging
Port/Terminal of
The Year 2021**



**Port/Terminal of
The Year – South
East Asia 2021**



02.

THE PROMISING GATEWAY OF SAPANGAR BAY CONTAINER PORT FOR BIMP-EAGA

SAPANGAR BAY CONTAINER PORT OFFERS COST-EFFECTIVE LOGISTICS SOLUTION FOR BIMP-EAGA



SAPANGAR BAY CONTAINER PORT



CARGO TYPE

Container



NO. OF BERTH

5



MANPOWER

280



MAX. HANDLING CAPACITY

500,000 TEUs/Annum



QUAY CRANE

MOBILE HARBOUR
CRANE

RTG

EMPTY CONTAINER
HANDLER

REACH
STACKER

SHUTTLE
CARRIER

PRIME MOVER/
TRAILER

FORKLIFT

4

2

9

9

5

2

27/35

5

Competitive Advantages

1 STRATEGICALLY LOCATED NEAR THE BUSIEST SHIPPING LANES BETWEEN FAR EAST & SINGAPORE



The strategic location of SBCP with minimum diversion from the main route.

Difference in steaming time ~ only 15hrs in total @ 15knots (~220n.m difference in distance)

2

Competitive Advantages LOCATED AT THE CENTER OF ASEAN



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Competitive Advantages

3 POSITIONING IN THE BIMP-EAGA REGION



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PACIFIC
OCEAN

BIMP-EAGA



International Shipping Route

Hub Services

SBCP

Spoke Network

MALAYSIA

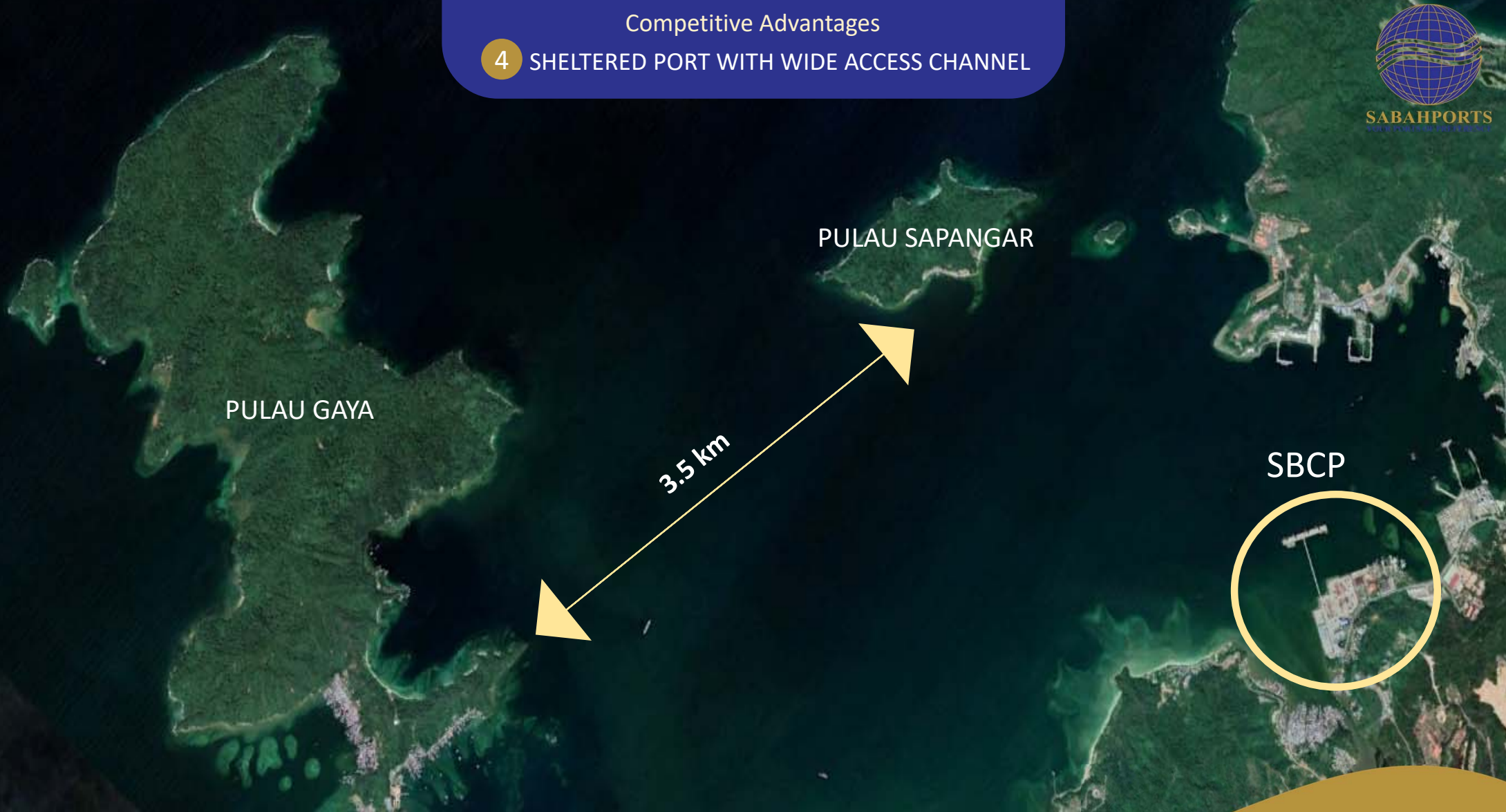
Regional container ports that can be served by SBCP's feeder network include those from/to:

- ✓ Sabah – Tawau, Sandakan, Lahad Datu
- ✓ Sarawak – Miri, Rajang, Kuching, Bintulu
- ✓ Brunei – Muara
- ✓ Other ports in BIMP-EAGA

LAND AREA: 1.6 million sq. km | POPULATION: Approx. 70 million

Competitive Advantages

4 SHELTERED PORT WITH WIDE ACCESS CHANNEL



SEA CONNECTIVITY – DOMESTIC



Shipping Lines:



- Good domestic connectivity and frequent services calling SBCP
- Weekly services Pasir Gudang/Port Klang to SBCP

SEA CONNECTIVITY – INTERNATIONAL



Legend

- Transhipment Ports
- ← → Feeder Route
- ← → Mothervessel Route

Shipping Lines:

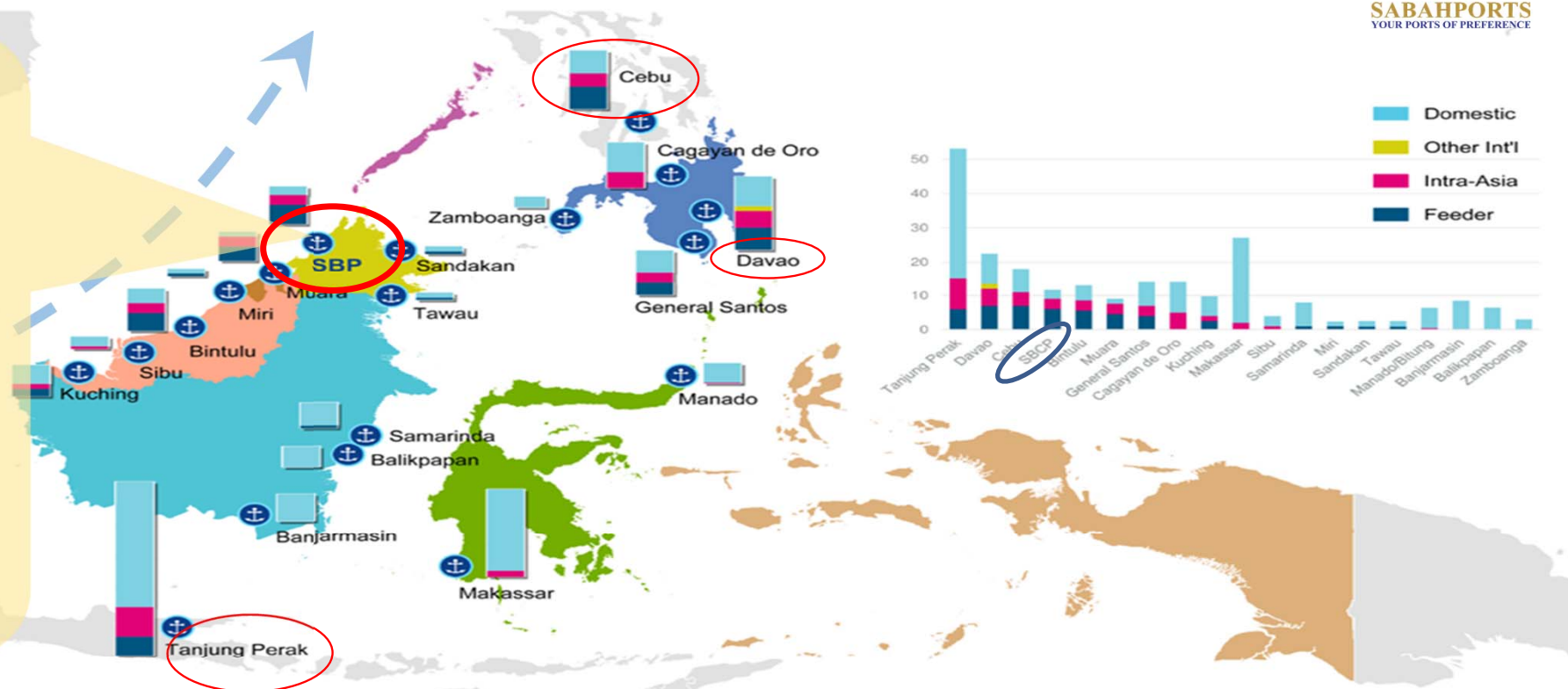


- Transhipment via PKL / PTP / PSA / HKG
- Connectivity and frequent services to transhipment ports

SEA CONNECTIVITY – TOP RANGE PORT FOR INTERNATIONAL WEEKLY DIRECT CALLS IN BIMP-EAGA



- ✓ **Ideally located** compared to Tanjung Perak, Cebu and Davao
- ✓ **Closer proximity** to trunk trades
- ✓ **Right in the middle** between North Asia and least development region in BIMP-EAGA with huge potential



SBCP is expected to serve the East bound trades, BIMP-EAGA region and Far-East. Port Klang to cover the trades for West bound, Europe, Middle-East and India.

BIMP-EAGA Ports Weekly Direct Calls, 2016



ROAD CONNECTIVITY SBCP TO KKIP



KKIP

Sapangar Bay is closely located to KKIP (approx. 7km/10 mins)

SBCP

TAMAN INDAH PERMAI



03.

PLANS MOVING FORWARD

ON-GOING PORT EXPANSION PROJECT

EXPANSION OF SAPANGAR BAY CONTAINER PORT (SBCP)

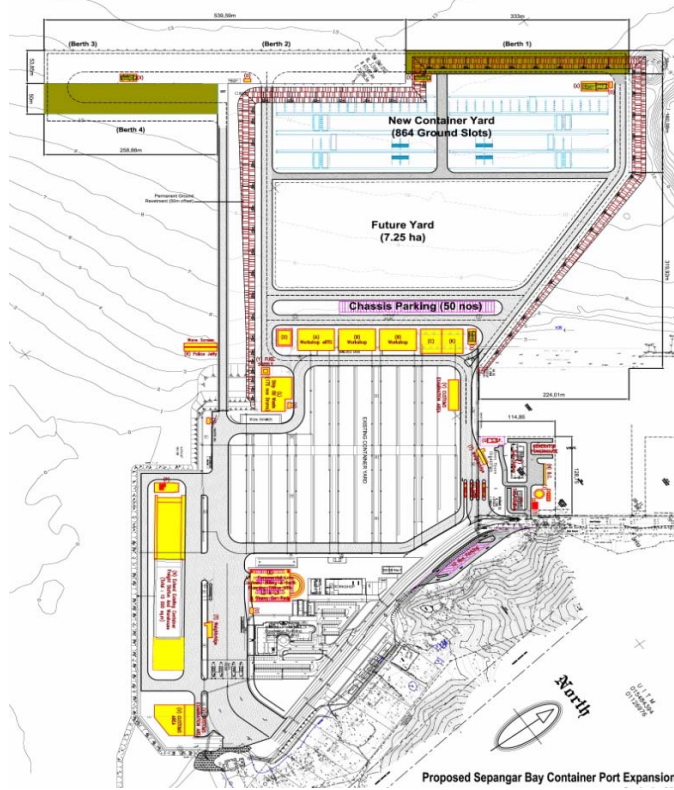
AGENCY:



PROJECT OWNER:



OPERATOR:



2021



SAPANGAR BAY CONTAINER PORT

4 units Quay Crane → 12 meters depth → 500 meters Quay Length → 500,000 TEUs capacity

2025



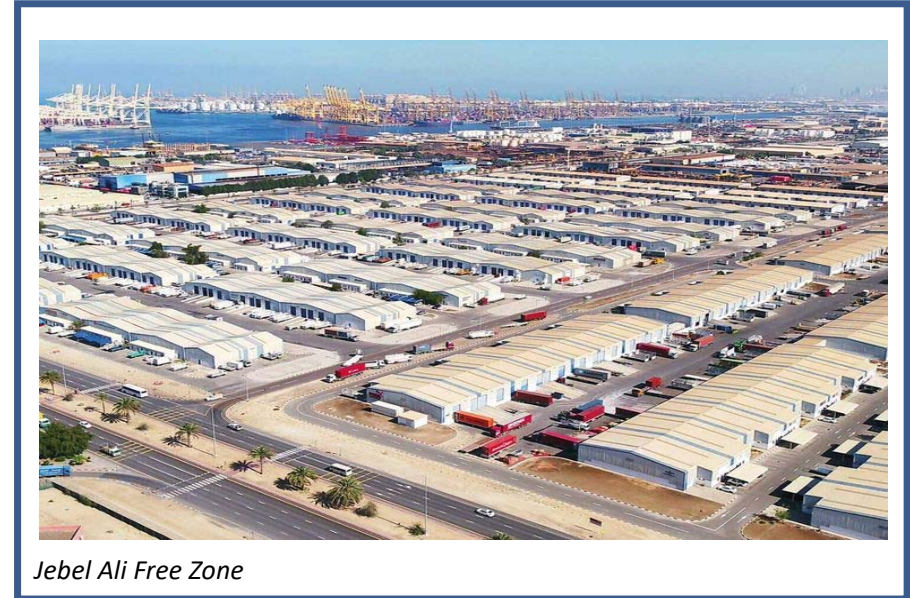
SAPANGAR BAY CONTAINER PORT

6 units Quay Crane → 15 meters depth → 833 meters Quay Length → 1,250,000 TEUs capacity



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ADDITIONAL INITIATIVES: FREE ECONOMIC ZONE DEVELOPMENT



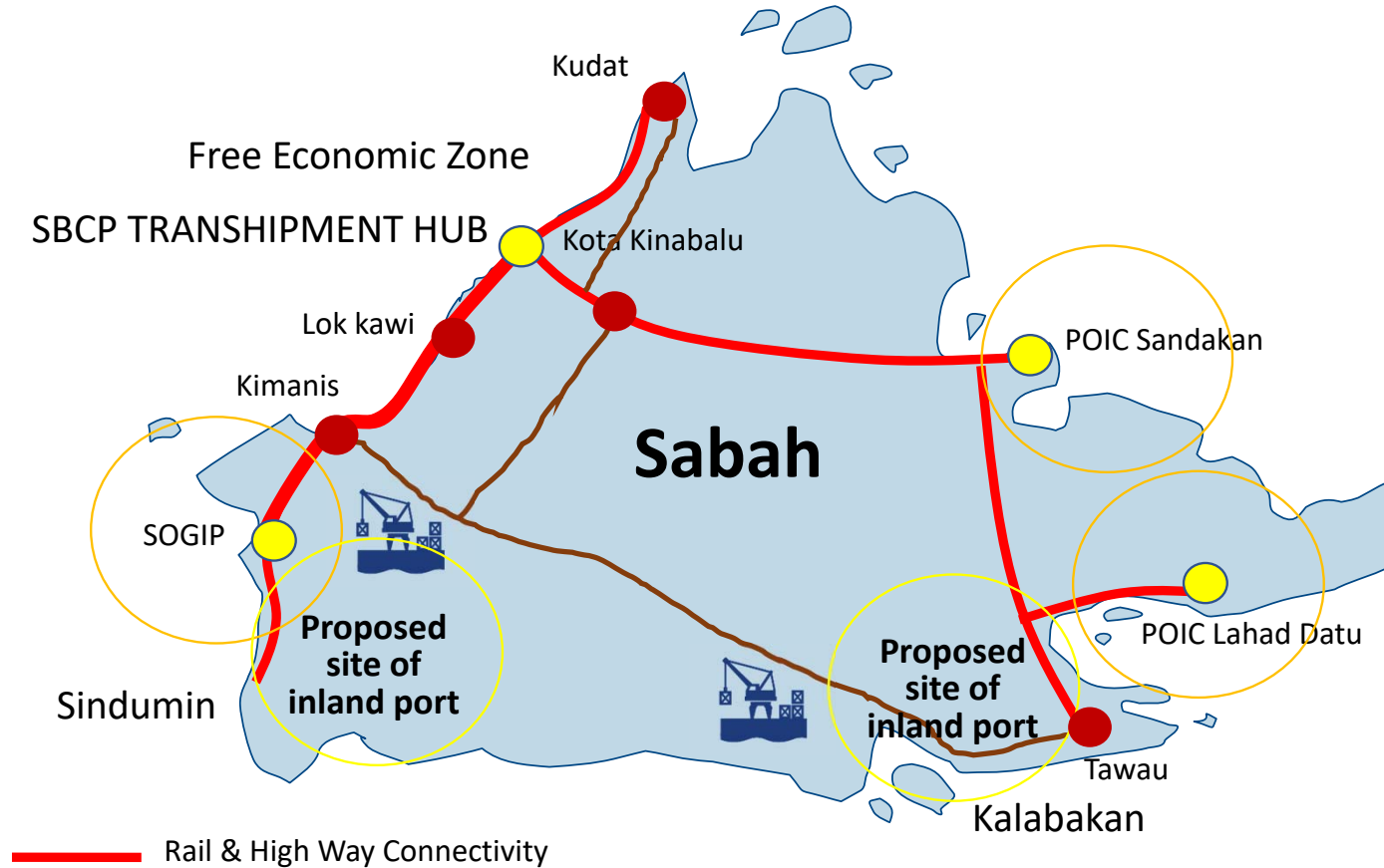
Jebel Ali Free Zone

- 1** Creation of economic zones to boost production and added-value industrial and distribution services.
- 2** Economic zones to act as magnet to trade flows in particular to help develop downstream processing.
- 3** To increase the global attractiveness of Sabah as a competitive regional manufacturing center.



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POTENTIAL HINTERLANDS





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ADDITIONAL INITIATIVES: LOGISTICS & DISTRI PARK SERVICES



To **increase the port storage capacity** for cargo.



Reducing **container yard utilization** by storing all long-staying containers at the distripark.



To allow the port to engage in **cost-effective, end-to-end regional and global supply chain management**.



To **improve warehouse utilization rate**.



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BUSINESS POTENTIAL



BIMP-EAGA CONFERENCE AUG. 2022



Fully Supported by



Co-Hosted by



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SARAWAK PORTS AUTHORITY

Co-Organised by



The Chartered
Institute of Logistics
and Transport



TRANSPORT EVENTS





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THANK YOU