

45 Years of Excellence – what we have achieved

Anchored in Operations



1976Founded as subsidiary of HHLA



120+ Feasibility Studies and Master Plans

60+ Business Plans

32+ Due Diligences and Transaction Advisory Services







Hinterland Connectivity

120 projects implemented for intermodal rail terminals, inland ports and warehouse logistics





Constantly Innovating across the Supply chain



Improved Operational Excellence and Reduced Costs











Port Community Systems

Artificial Intelligence

Automation



25.10.2024







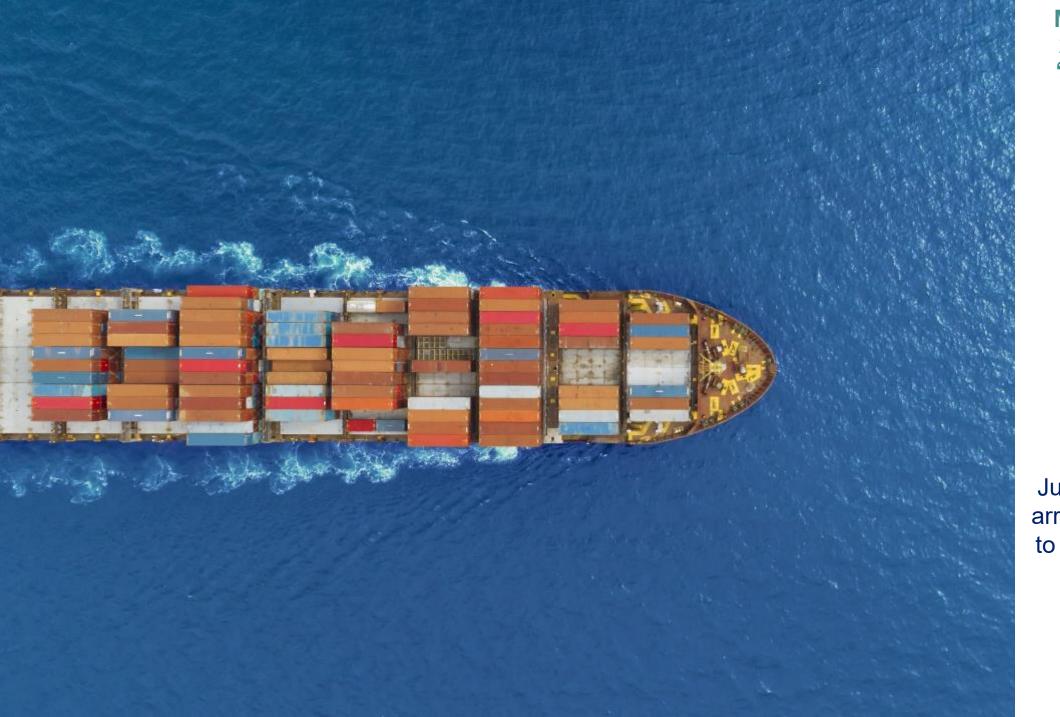
Port Community Systems

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Page 4



Maritime Traffic, 2022 published "JUST IN TIME" ARRIVAL EMISSIONS REDUCTION POTENTIAL IN GLOBAL CONTAINER SHIPPING

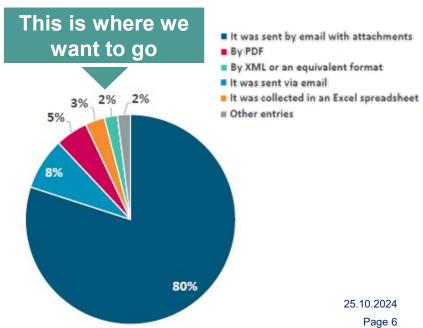
Implementing
Just-in-Time (JIT 24)
arrival concepts leads
to a reduction of CO²
emissions by

5.9%

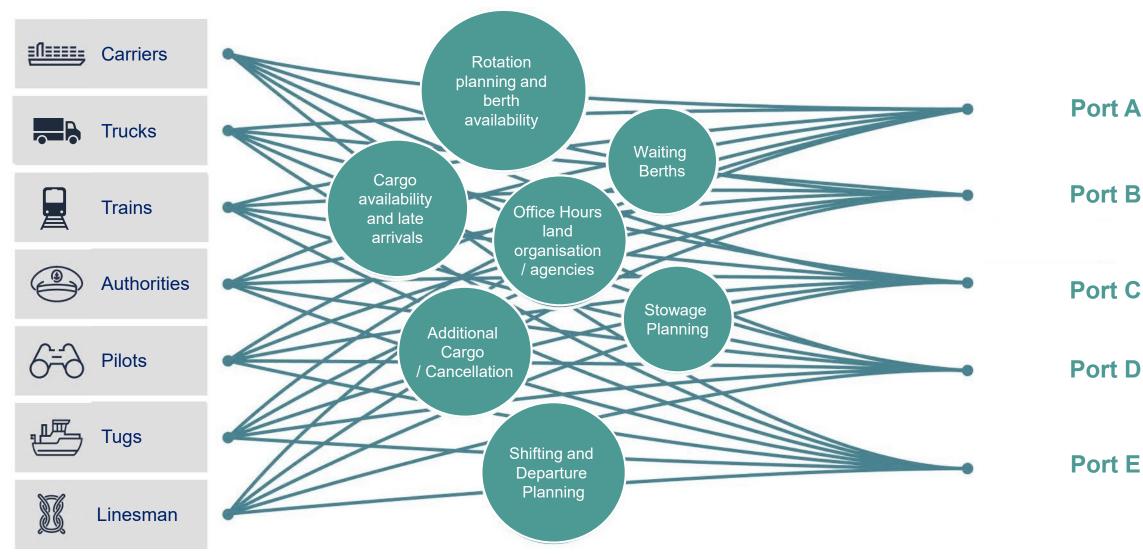


BIMCO Global Survey on the Administrative Obligations Set by Authorities for Port Calls



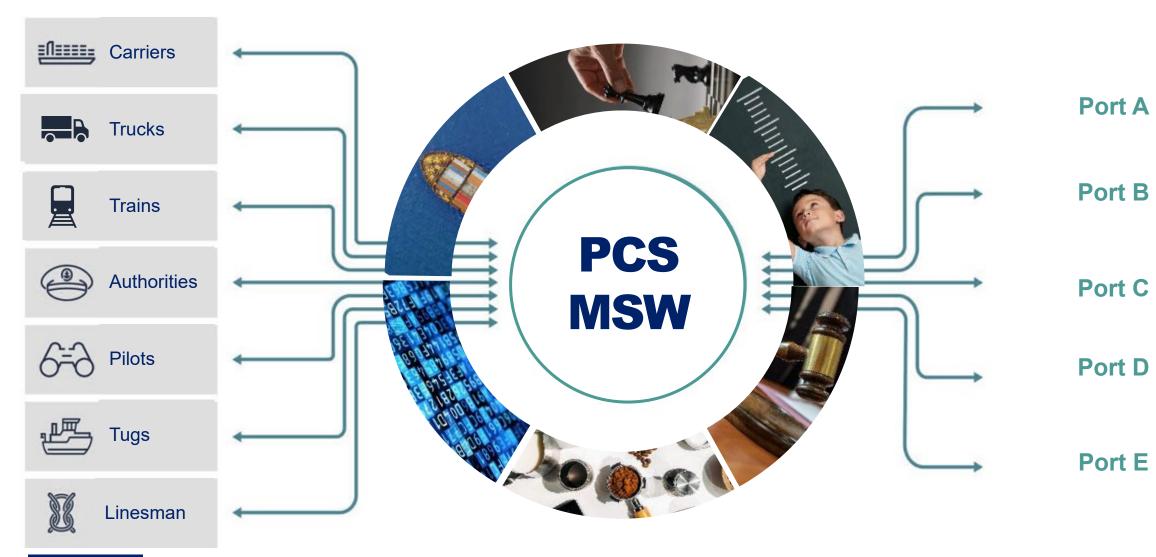


Traditional error-prone interruption-based model of port calls





Centralized JIT-enabled PCS allows management by exception





Tremendous potential of bunker and emissions savings per voyage

Example of just one transit to the Port of Hamburg



If sailing with 14 kn instead of 18 kn

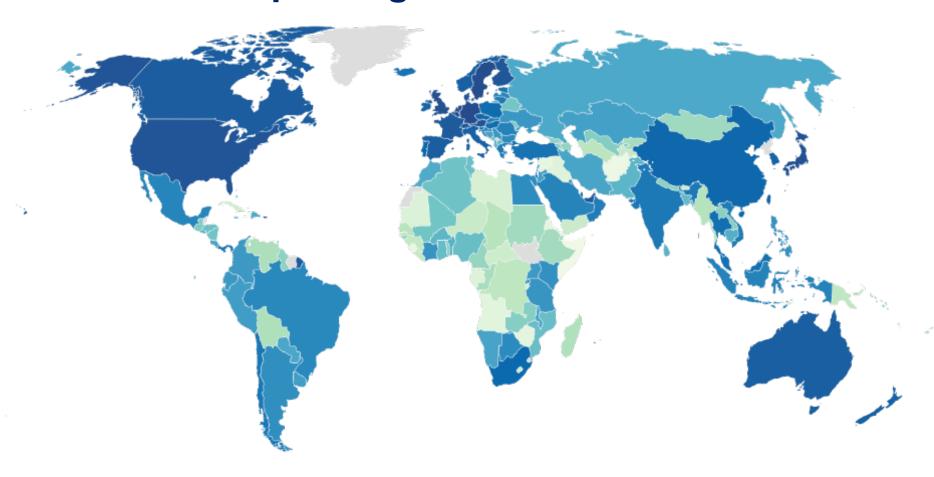
22t bunker savings

66t
less CO,-emmissions



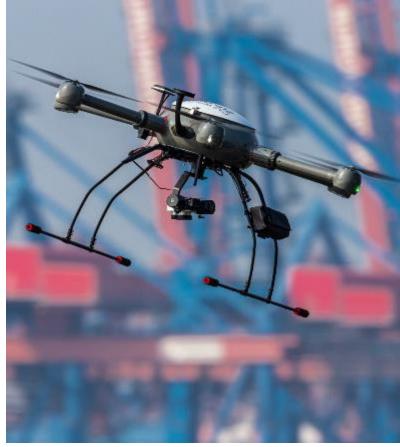


Port Community Systems are the future backbone of port digitalization and automation



"It's no coincidence that ports with the highest scores on the World Bank's Logistics Performance Index an important competitiveness indicator—have all adopted the system, while most of the laggards have not."







Port Community Systems

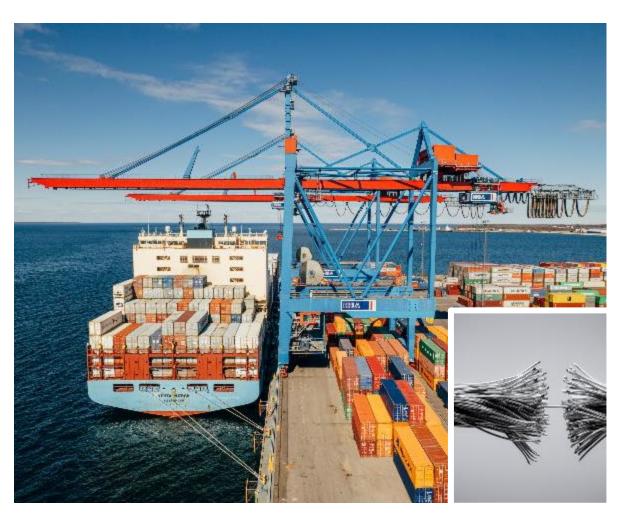
Artificial Intelligence

Automation



Predictive Maintenance: Ropes at Container Gantry Cranes

Client: HHLA, Hamburg, Germany | Project period: 2021 – 2022



Problem:

 Hundreds of steel ropes are deployed at the container gantry cranes in the container terminals in Hamburg

Consequence:

 Cost-intensive and frequent inspections of ropes according to static maintenance schedule to detect potential damages in time

Solution:

- Development of a machine-learning model to provide a dynamic inspection and maintenance schedule
- Data from the container gantry cranes' operation and the ropes' maintenance documentation was used to train the model
- The solution provides data-driven recommendations to reduce the amount of maintenance work as well as to replace ropes just-in-time when required

Dwell Time Prediction: Optimizing Container Terminals' Operation

Client: HHLA, Hamburg, Germany



Technical Setup:

- Al Dwell Time Predictor as TOS add-on module
- Receiving data on container
- Returning optimal container slots
- Implemented at HHLA Container Terminals CTA and CTB in Hamburg

Data Insights & Achievements:

- Reduced number of unproductive container restacking moves by +120,000 per year
 - → Saving Operating Cost
- Increasing equipment productivities
 - Improving terminal capacity
 - → Improving terminal service level
- Cutting energy and emissions
 - → Reducing diesel by 390,000 litre
 - → Cutting emissions by 1,050 tonnes







Port Community Systems

Artificial Intelligence

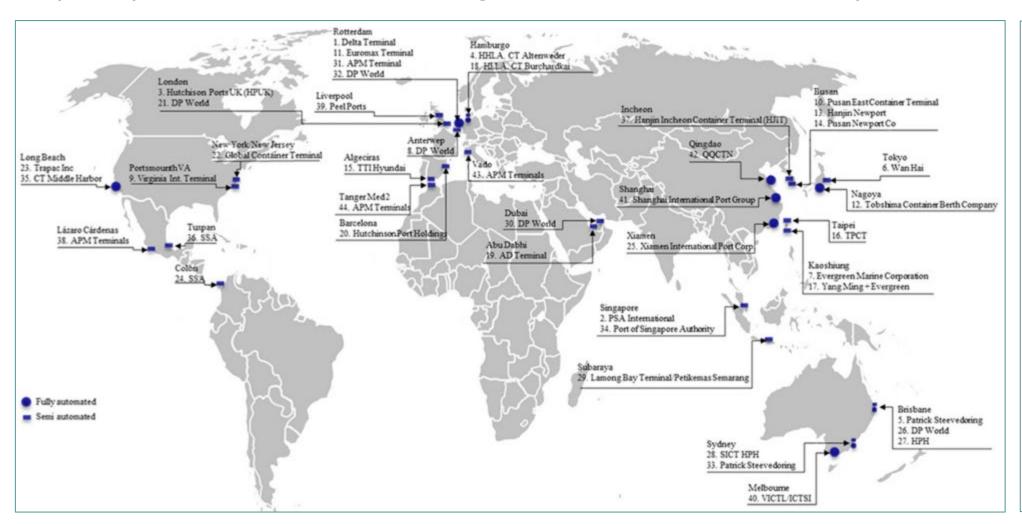
Automation



25.10.2024

Overview of global automated container terminals cluster

63 (semi-) automated facilities among 2,000+ terminals worldwide (as of Jan 2022)



Automation originated in high labour cost environments and technologically prone areas

- Key regional cluster focus
- North Europe
- East Asia
- Australia
- Middle East
- US
- Technology pilots and improvements in China



Technology developments with game changing potential

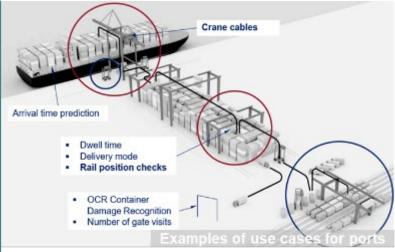
Autonomous trucks enable full automation in traditional setup



Boxbay changes layout and operations



Al / Machine Learning increases efficiency



Digital
Twin(s) for
predictive
maintenance





How can we help future-proof your port?



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