



16th ASEAN PORTS & SHIPPING

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Simplifying your operation

Road to “Terminal 4.0” for Brownfield Terminals

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- ✓ | Technology is now come of age. “Industry 4.0” is here
 - Artificial intelligence (AI), Automation, Digitization, IoT, data analytics
 - AlphaGo “Master” beat the highest ranked Go player.
 - AphaGo “Zero” after 21 days of self learning was better than AlphaGo “Master”
 - In 2017 machine was better than humans on one of a reading test

1997 Kasparov Vs. Deep blue



2017 Ke Jie Vs. Alpha Go



- ✓ | Potential & opportunity with technology & AI is undisputed & enormous
- ✓ | Ports, shipping lines, supply chain participants & tech companies are all actively talking about Artificial intelligence, digitization,, block chain, big data, IoT etc.
- ✓ | For our industry - Fully automated terminals are increasingly fast & all across the globe
- ✓ | What about the existing brownfield facilities - **What should they do to?**

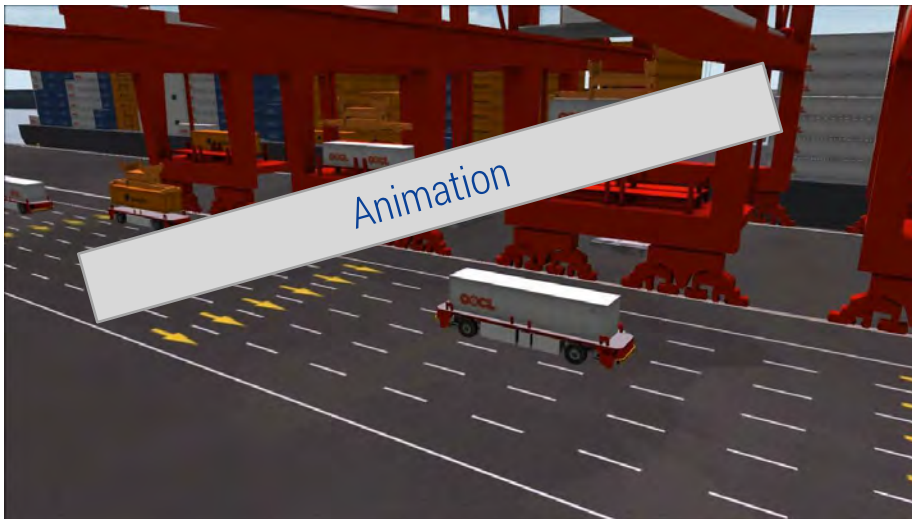
- ✓ | Waiting to first creating a “state of the art” IT infrastructure is not a prerequisite for launching digital transformation

Key message

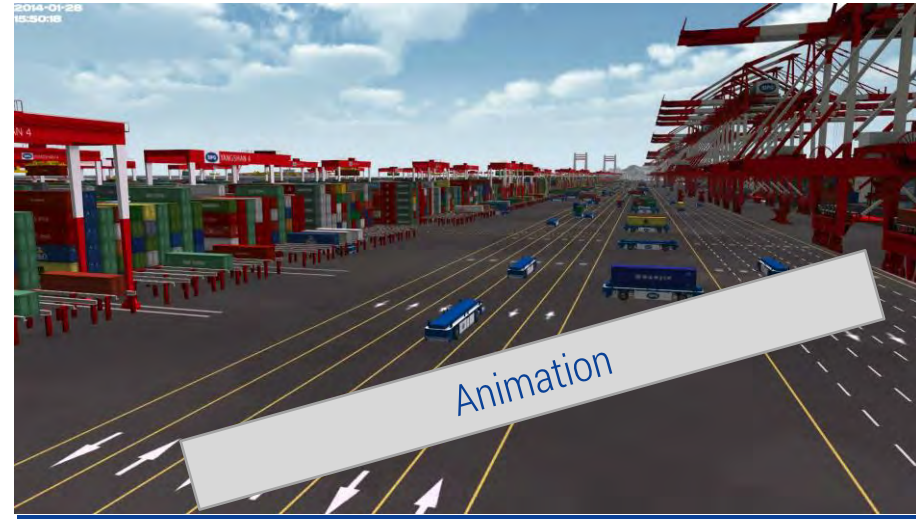
- ✓ | The digital journey/transformation for most brownfield sites is best advised via a stepped approach & leveraging the existing infrastructure
- ✓ | A few examples
 - Using AI to automating RTG dispatching in existing facility
 - Automate Straddle terminal main yard
 - Digital twin – Example Benefits
 - Smarten the operations/Intelligent applications
 - Data Vs Information ; managing data Vs exception management
- ✓ | Conclusion – What is needed for success ?

TBA Group Highlights - Design, Operations & Software

- ✓ | TBA – Globally a recognized leader in terminal design, simulation, optimization & terminal automation.
- ✓ | Over 600 terminal projects around the world. 9 of top 10 largest global operators use TBA services including, DP World, AP Moller terminals, PSA, Hutchison etc..
- ✓ | Been involved in many of the cutting edge & most innovative terminals. APMT Maasvlakte II, Rotterdam World Gateway, Long Beach Container Terminal, Euromax, London Gateway, Khorgos Rail (OBOR-Rail terminal Asia-Europe) Etc.
- ✓ | TBA Equipment Control System (ECS) is controlling majority of the AGVs operating in fully automated container terminals. TBA has been providing this software for +18 years, linking to TOS & handling equipment



Long Beach Container Terminal – controlled by TBA TEAMS



Yangshan Phase IV- TBA worked on design



The digital journey for brownfield facilities

Example 1

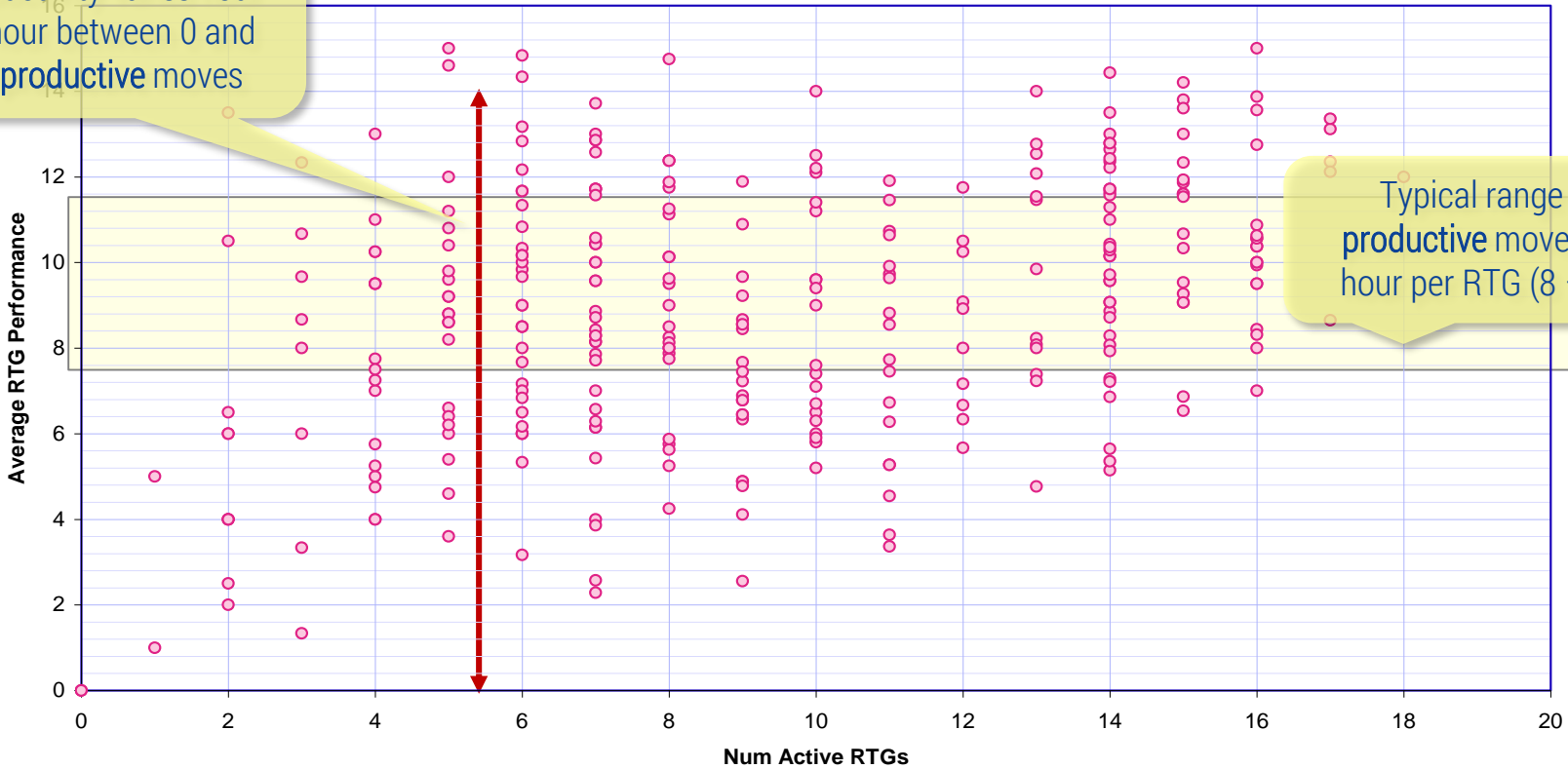
Automating RTG dispatch

RTG productivity is highly variable on an hourly basis

Observations at current RTG operations

RTG Performance
EC status reports received to date

Typically RTG productivity varies hour by hour between 0 and 25 productive moves

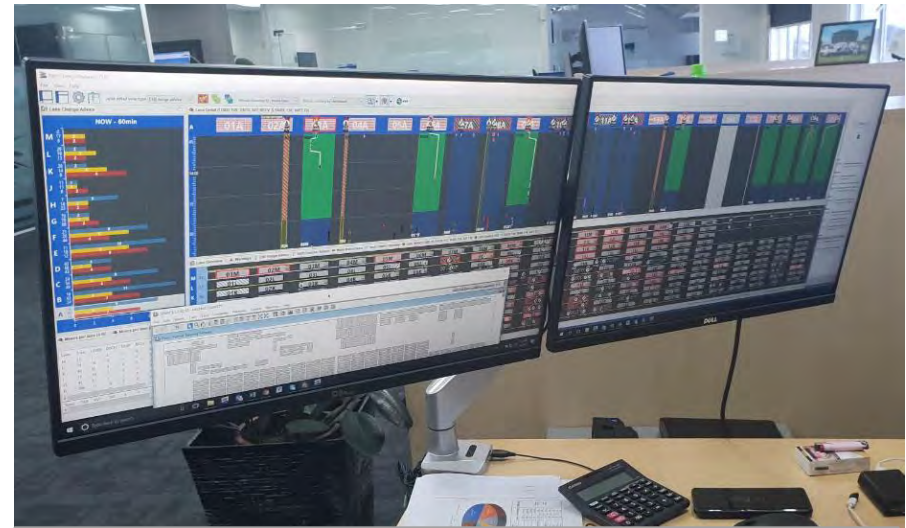


Typical range of productive moves per hour per RTG (8 – 12)

- ✓ | RTGs have individual performances from 1 to 25 productive moves, but the average is typically ~ 8 to 12 up to 16.
- ✓ | Typically one RTG is very productive one hour and not so productive the next due to work load distribution
- ✓ | RTG dispatching is done manually - With high numbers of RTG it becomes more challenging to distribute workload !
- ✓ | **Solution – Yard crane Scheduler – Use AI to Automate RTG dispatching?**



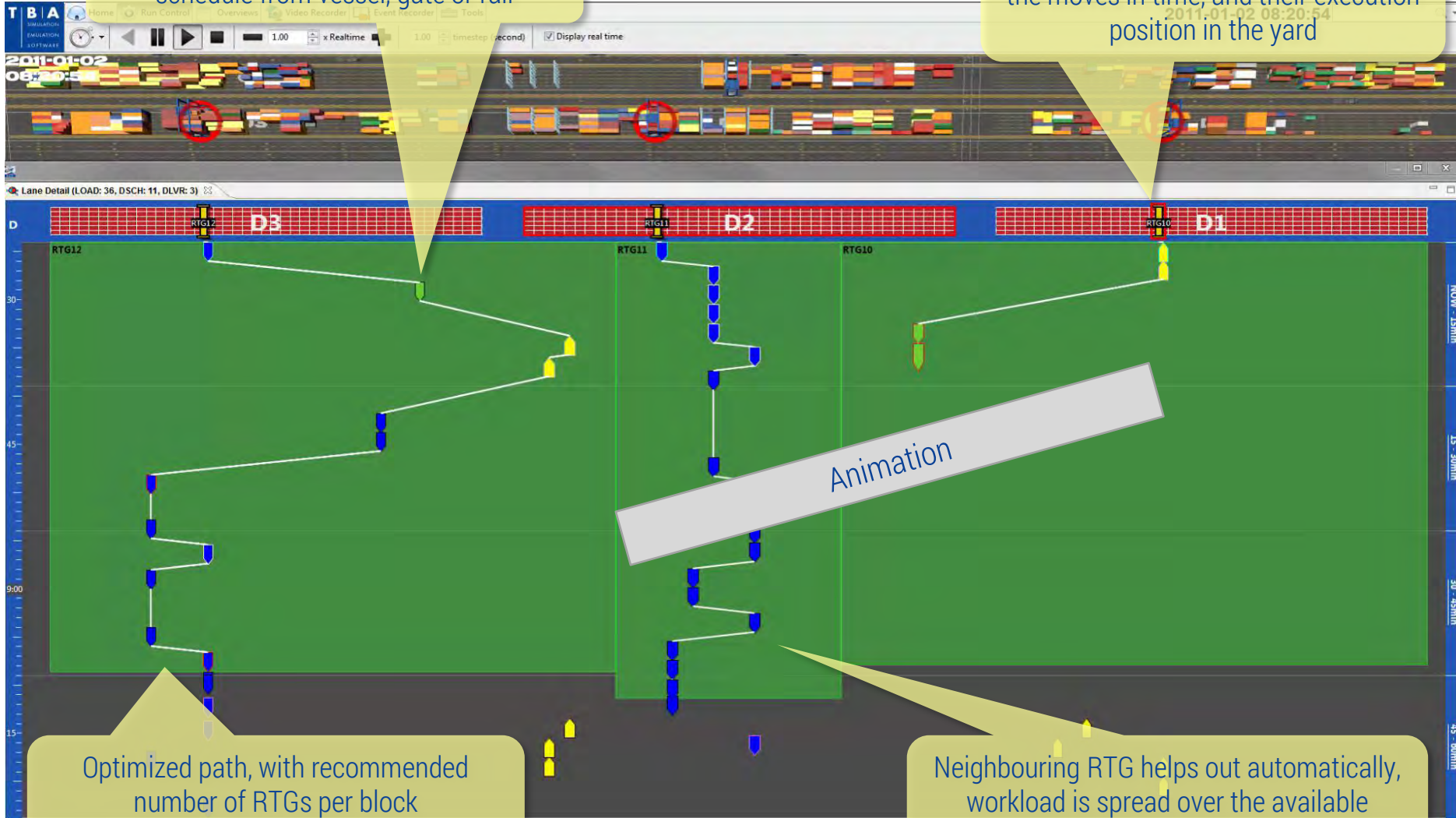
Solution.....
Use AI to dispatch
RTGs



Yard Crane Scheduler -PTP

Moves are added in real-time to the schedule from vessel, gate or rail

Zone assigned to 1 yard crane, with all the moves in time, and their execution position in the yard



Optimized path, with recommended number of RTGs per block
Each path shows a separate RTG

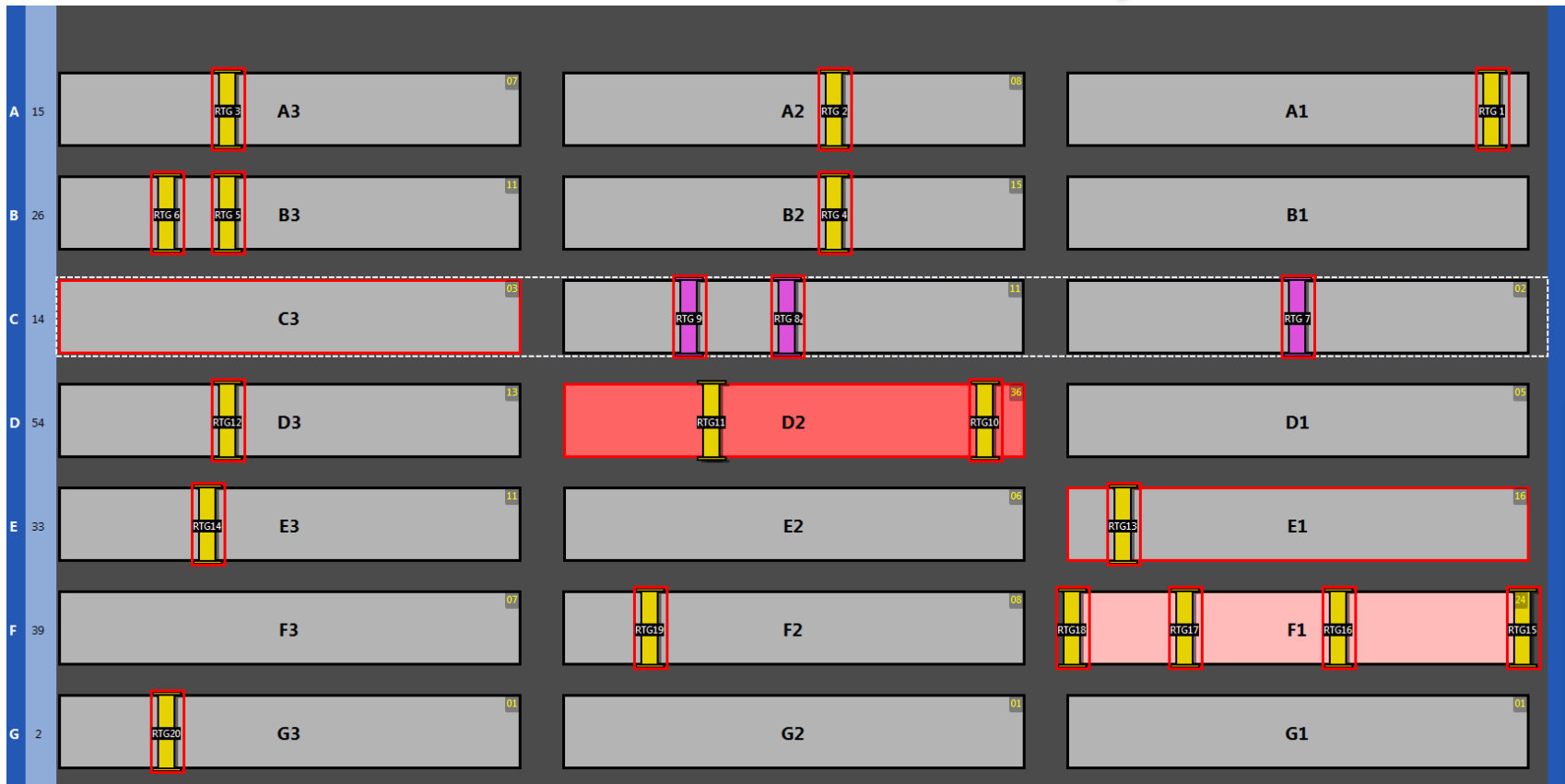
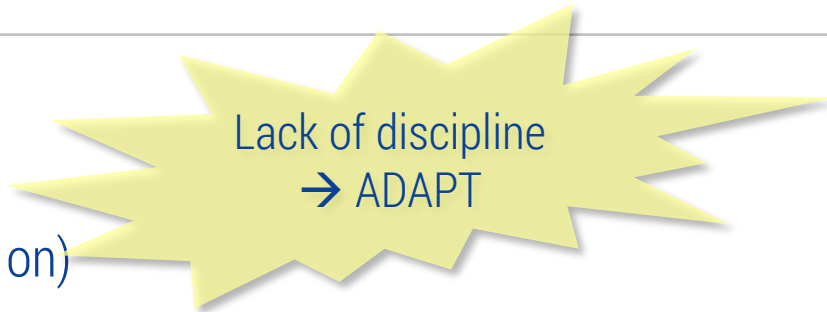
Neighbouring RTG helps out automatically, workload is spread over the available cranes, no more uncovered moves

Visibility about RTG workload & manages ranges

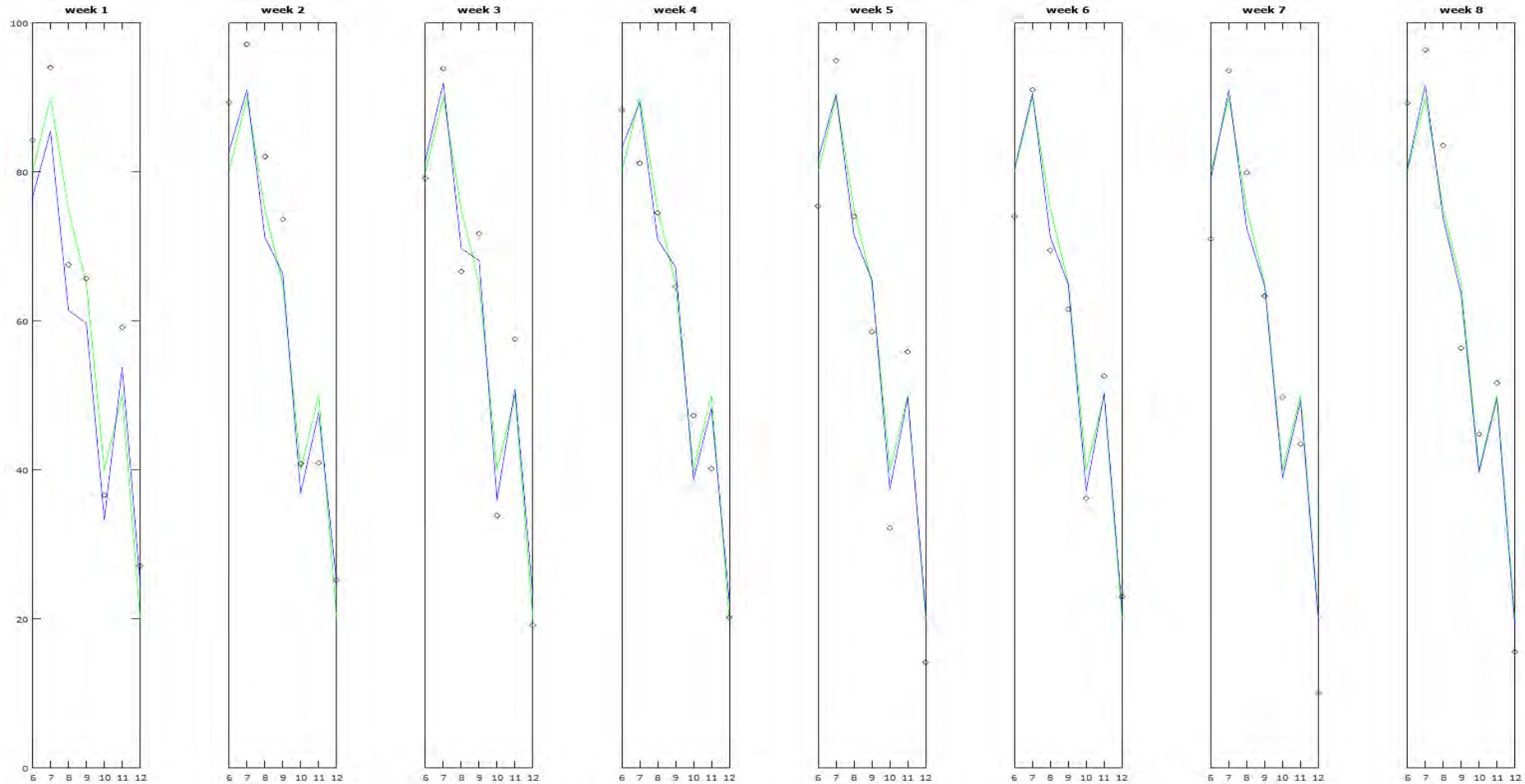
Moving RTGs with Blocks & Lanes

✓ | Incorrect machine status

- Breakdowns (unreported)
- Unmanned machines (driver left, kept logged on)

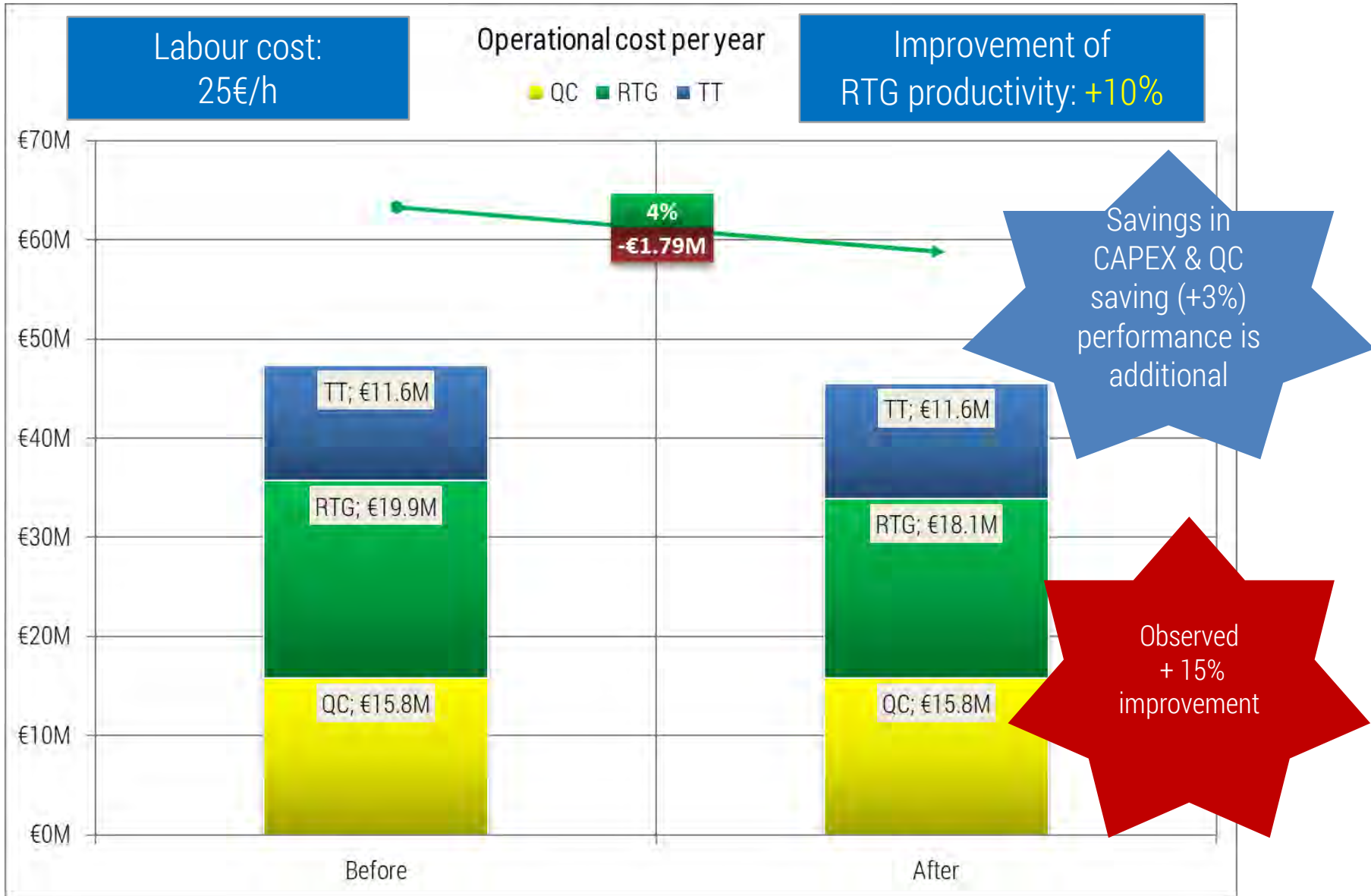


- ✓ | Learning gate patterns
 - Real-time and over time



What is the benefit ?

Euro 1.8 M a year

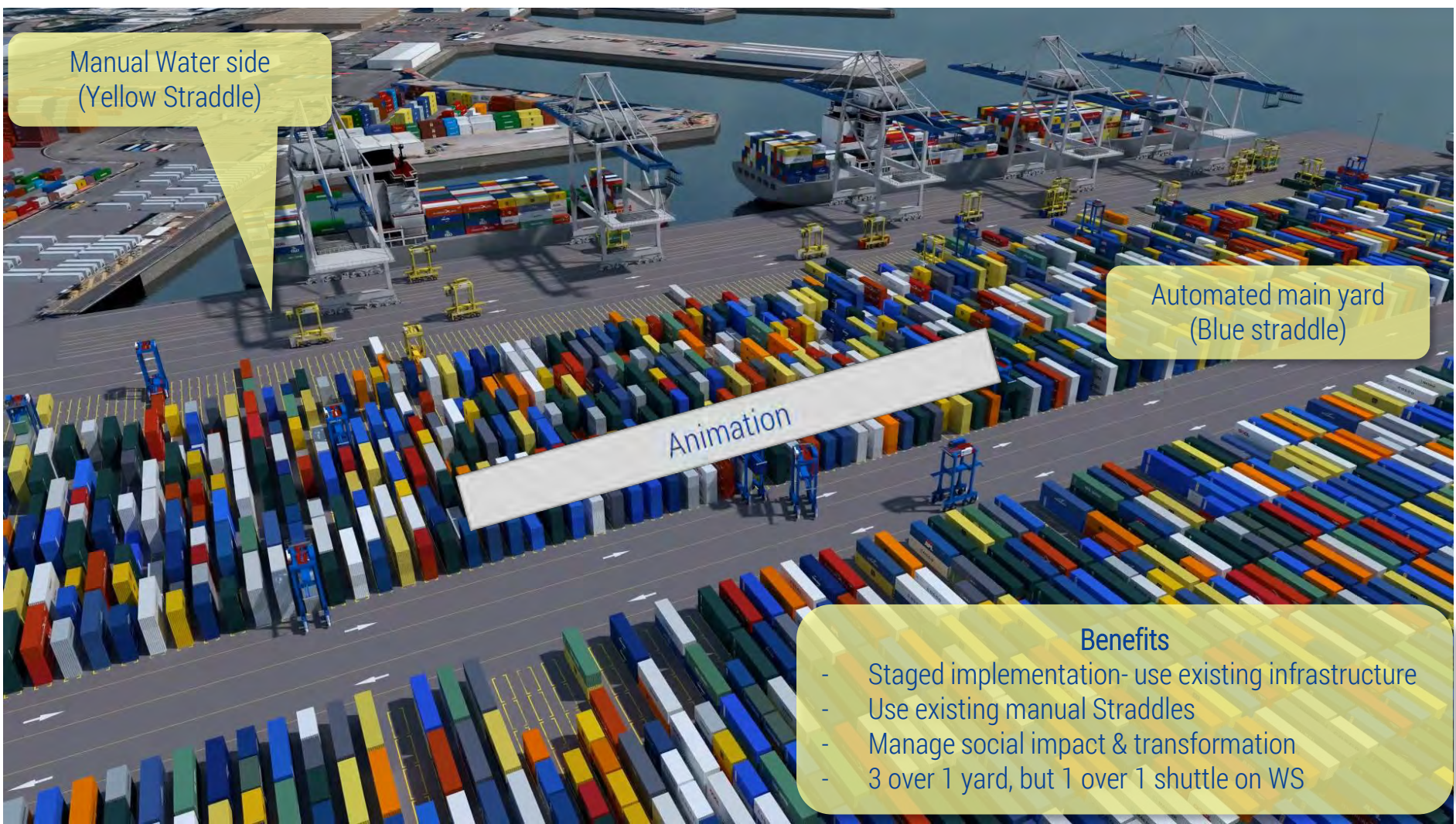




Example 2

Straddle Automation

Example 2 for brownfield sites: Auto Straddle Carrier – decoupled roll out

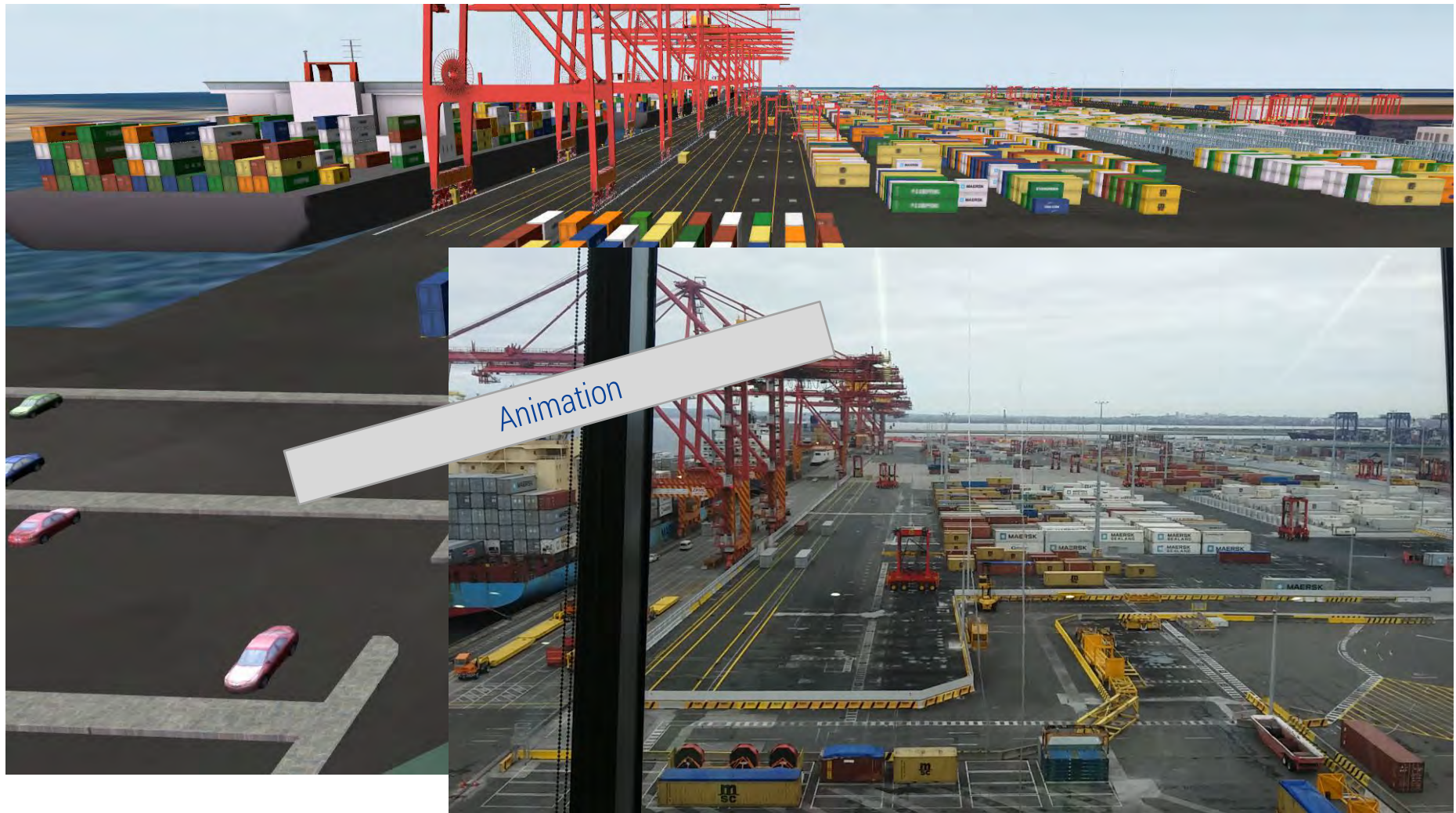




Example 3 – Digital Twin

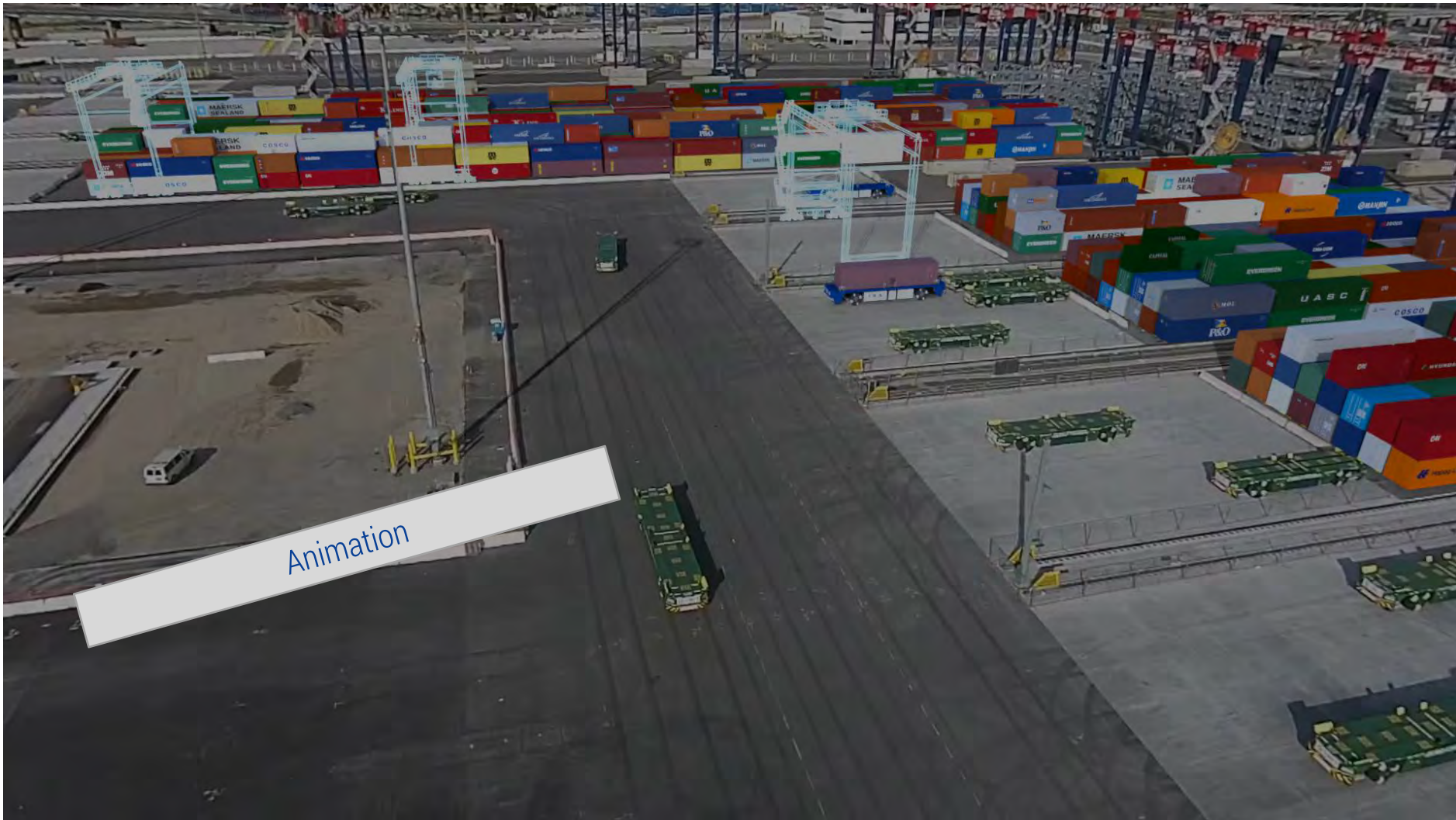
The role of technology

Simulation 2010 Vs. Live operation 2015

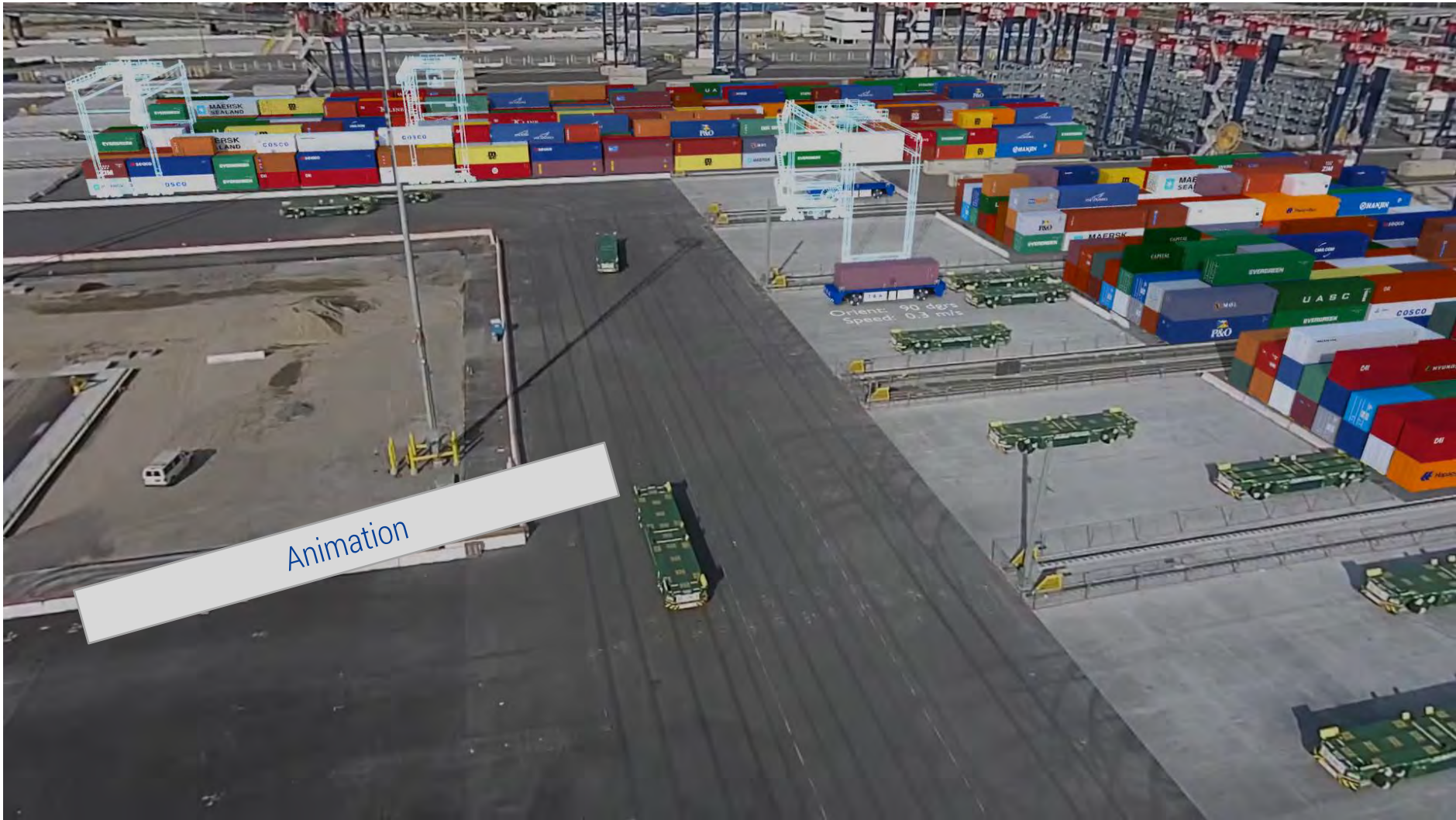


- ✓ | Videos are from Control tower. (quality of simulation video is much improved now as compared to 2010)
- ✓ | Simulation is with 6 QC, but live operation is 2 QC only

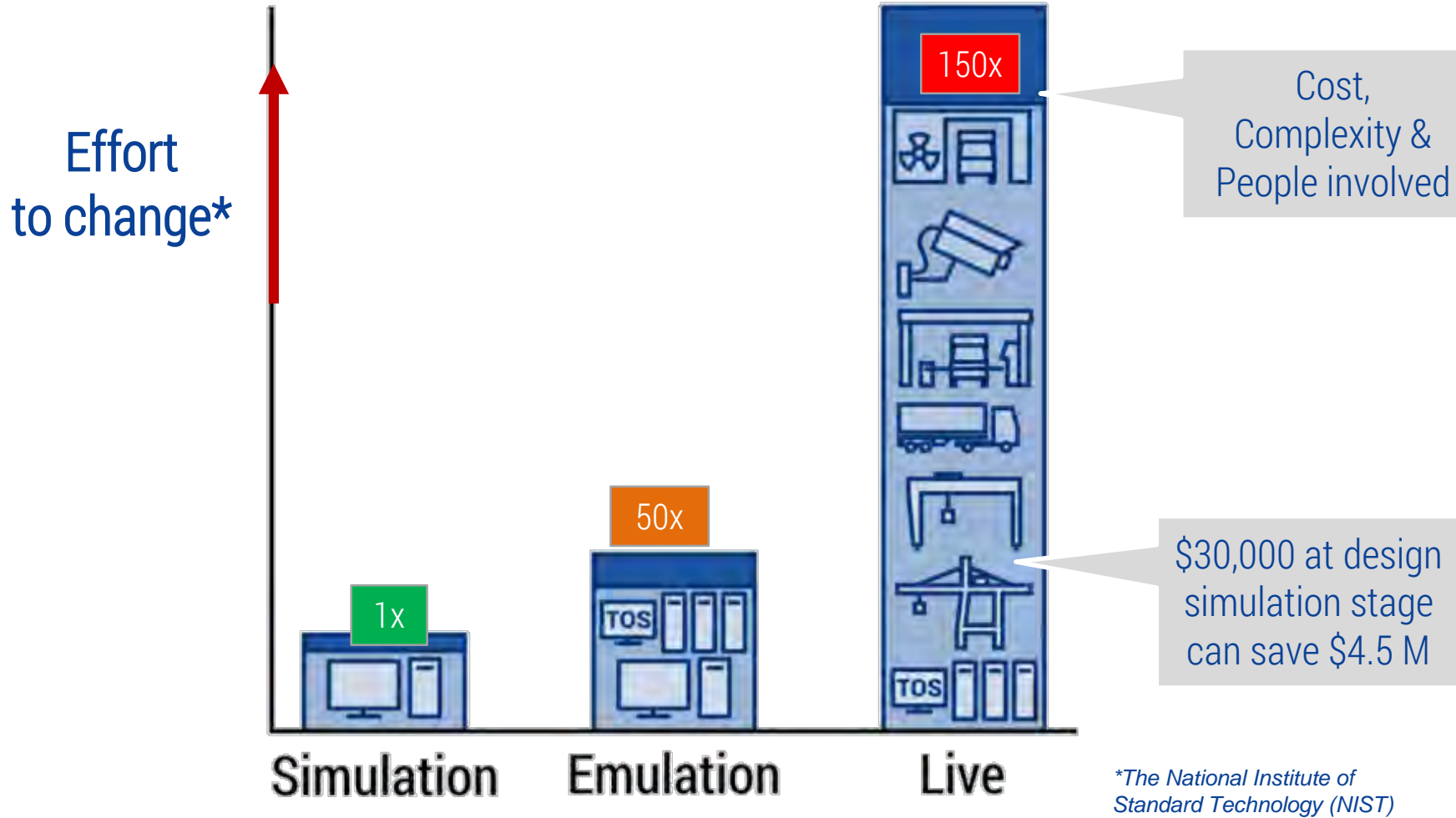
Digital twins: not one but multiple levels



Digital twins: not one but multiple levels



The benefit of modelling



Terminal life cycle

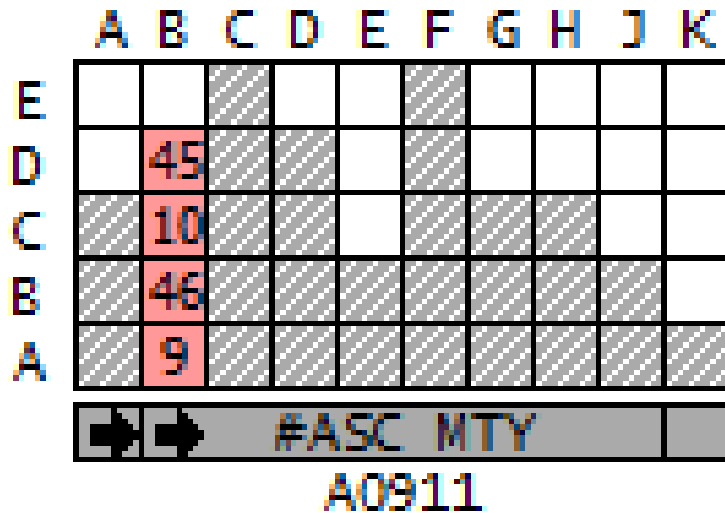




Example 4 – Smarten the operations Intelligent Applications/Plugs in

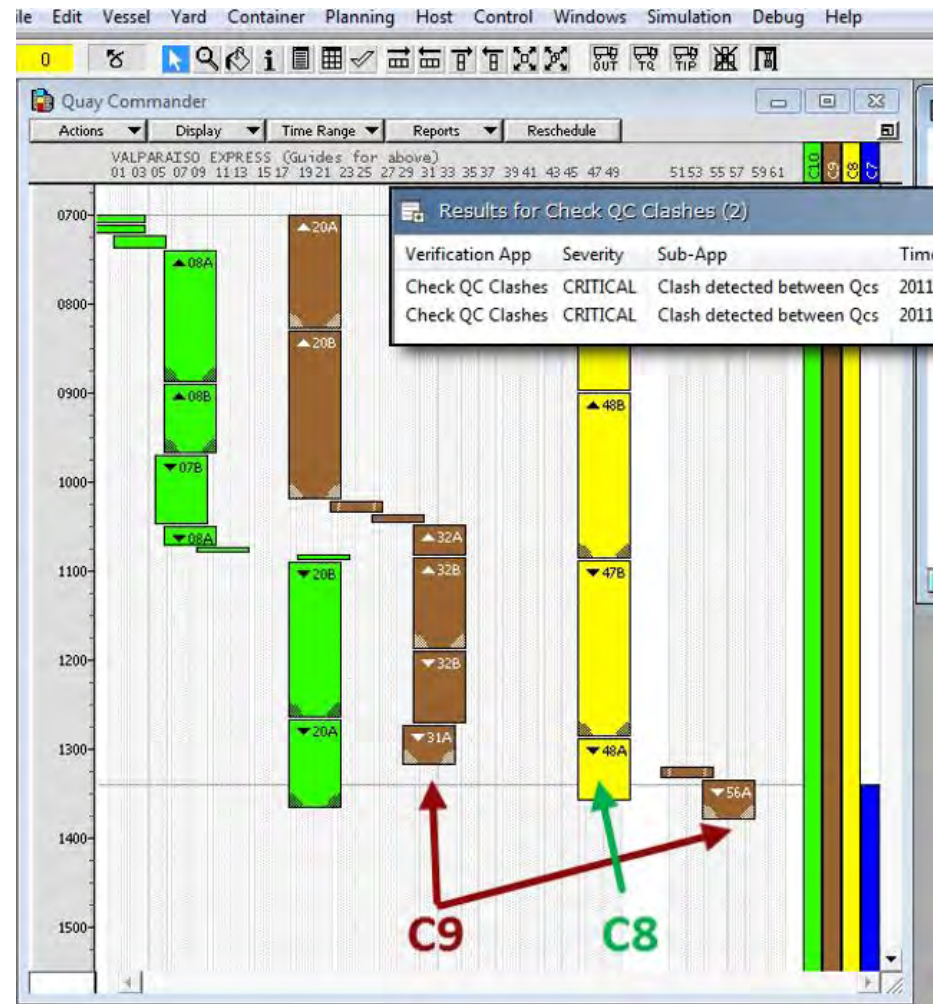
- ✓ | Situation – Vessel & terminal operation depends a lot on the quality of individual vessel plan. (planning experience & how busy the planner is)
- ✓ | What – A tool designed to check the vessel plan for optimization opportunities & any planning errors
- ✓ | The Plan Verification tool contains configurable checks in several categories of the planning
 - Efficiency (e.g. sequences, no shifters, distances)
 - Vessel planning (no shifters, use of PWP)
 - Vessel positions (floaters, blocked containers)
 - Vessel structure (e.g. port-waterside vs. water-portside)
- ✓ | Streamlines the planning process & assists the planners

- ✓ | Containers from one yard pile planned in wrong LOAD sequence

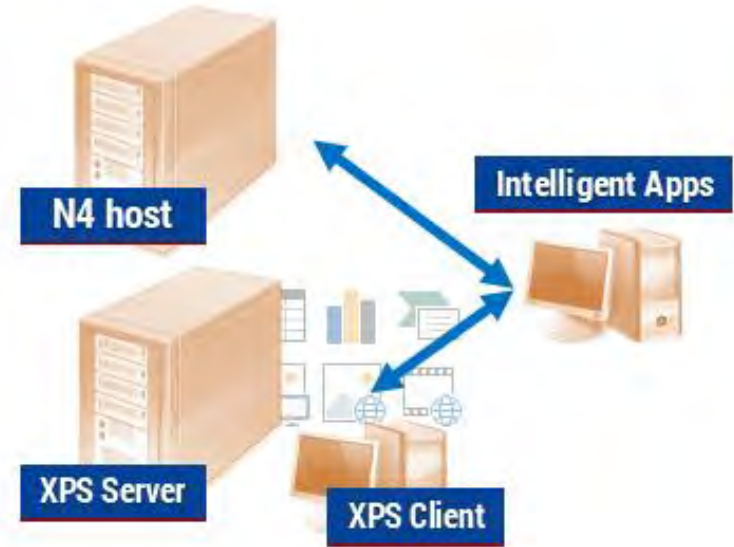


- ✓ | This will lead to rehandles during execution


- ✓ | Crane clashes



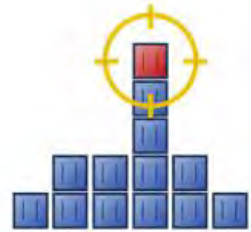
- ✓ | What the users always wanted
 - Smarten the operations
- ✓ | Switch on/off
- ✓ | Configure the tools



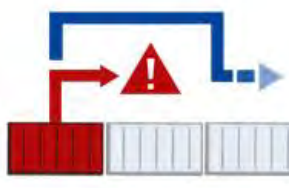
Deployed in PTP



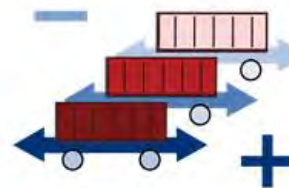
VERIFICATION APP




CHIMNEY APP



BYPASS APP



POOLING APP

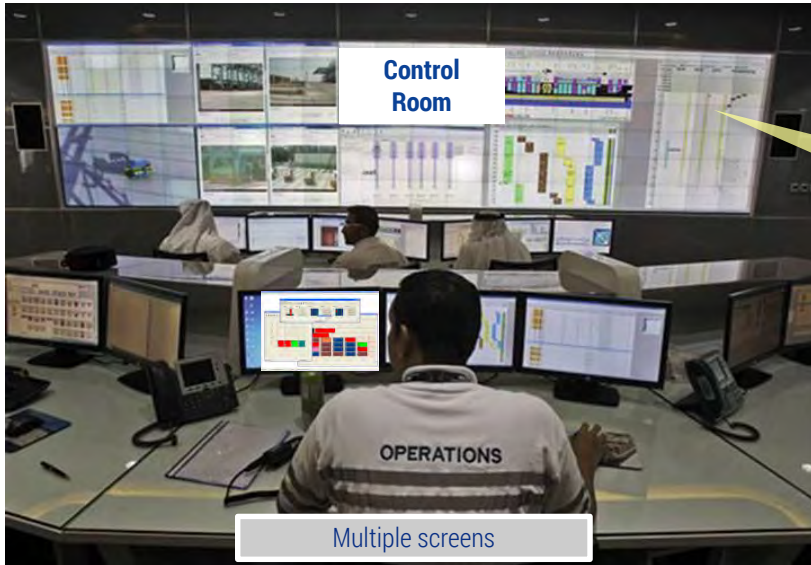


REEFER APP

“improving the TOS outcome through collaboration”



Example 5 – Managing to Exception Management



Current operations set up.
Lots of screen & active operations staff

Current operations set up.
Lots of screen & active operations staff

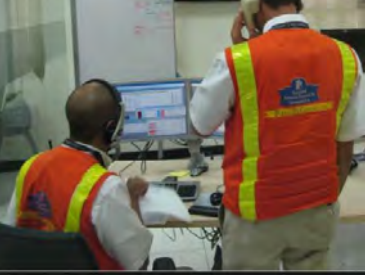
TBA TOS field application
Phone, PC or tablet

Yard planner

TOS

Vessel & berth planner

EQU Dispatcher



The screenshot displays the TIBJA Action Board interface. At the top, there are navigation tabs: Booking, Planning, Execution, Commercial, Reporting, and Admin. The user is logged in as John Doe. The main section is titled 'Action board' and shows details for vessel 'AMC2' (Berth B2) and 'AMC23' (Berth B2). Below this is a crane status bar with 10 cranes (QC 1-10) and their respective bays. A red arrow points to crane QC 8, which is highlighted in red. To the right, a vertical list of alerts is shown, including: 'Pick up location X for Astrad 6 is blocked', 'Truck Lane - AF2: The A-STRAD cannot enter the truck lane', 'Deposit location Y is not reachable', and 'Work queue 1 is activated but not progressing'. At the bottom, there are three tables: 'Horizontal Transport', 'Yard Cranes', and 'Road Trucks', each with columns for Service Point, Dispatch Mode, Total Equipments, and Moves to Do.

New operations set-up.
Action Board
only manage exceptions

Highlights & warnings only

- ✓ Action Board from TBA Group TOS – Autostore
- ✓ Available now!

Trucks

Total Trucks: 50
 Delayed Trucks: 4
 Delay threshold: 30 min

	Number Plate	Gate	Ingate	Time	Status	nr of priority	Equipment
	45GCLA	14	12.10	52	No container	1	RTG23
	GB423D	5	12.14	47	Not cleared	2	RTG23
	234JDFG	6	12.24	37	Not on joblist	1	RTG23
	3GDGGSS	1	12.29	32		1	RTG23
	DY18ADFA	9			Not unplugged	2	RTG23
	KLG898D	13			Not cleared		RTG23
	45GCLA	10					
	GB423D	8					
	234JDFG	2					
	3GDGGSS	7					
	DY18ADFA	15					
	KLG898D	3					
	45GCLA	11					
	GB423D	4					
	234JDFG	12					
	3GDGGSS	5					
	DY18ADFA	1					
	KLG898D	8					
	DY18ADFA	14					
	KLG898D	6	12.42	11			

- Assign MUE
- Alternative containers
- Cancel container
- Add container
- Pre-release
- Change priority
- Close menu

New operations set-up.
 Action Board manage exceptions from same screen

Important issues

- Inactive for 30 minutes
QC1
Assigned to: 11:14
- Blocked route XX-123
Assigned to: 11:14

- ✓ | Action Board from TBA Group TOS – Autostore
- ✓ | Available now!

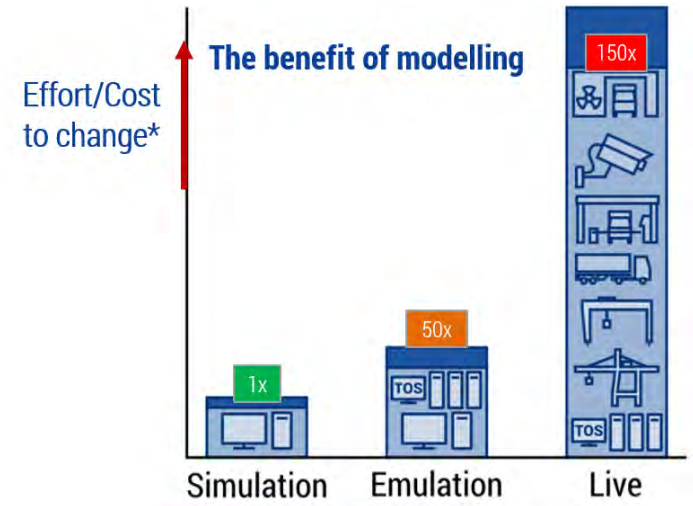
Conclusion : Mind shift change for brownfield sites

- ✓ | Give importance to IT infrastructure & tools
 - Increasing productivity from 20 to 24/28 gmph adds 20%/40% TEUs capacity.
 - It costs far less using IT tool to achieve Vs. CAPEX on hardware, such as QC.








< 2.5% OPEX is spent on software

- ✓ | Use IT tool at all stages of operation, development & CAPEX decision
- ✓ | Smarten the Operations



*The National Institute of Standard Technology (NIST)

- ✓ | Building IT from the ground up to  stepped approach – leveraging their existing infrastructure (for brownfield)
- ✓ | Competition to  collaboration in an IT agnostic context (different manufacturers, hardware, software)
- ✓ | Singular system hierarchy to  System networks vs (example GOS/TOS/ECS)
- ✓ | Big data to  Information & data analytics
- ✓ | Management to  exception management
- ✓ | For brownfield terminal doing nothing is not an option, standing still is going backward very rapidly

Power of technology & rate of change is only escalating

Distinct or extinct (if operating in a contestable market)

Thank you for your attention



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