



# SAPANGAR BAY CONTAINER PORT

*The Promising Gateway for BIMP- EAGA*

By

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Sabah Ports Sdn Bhd

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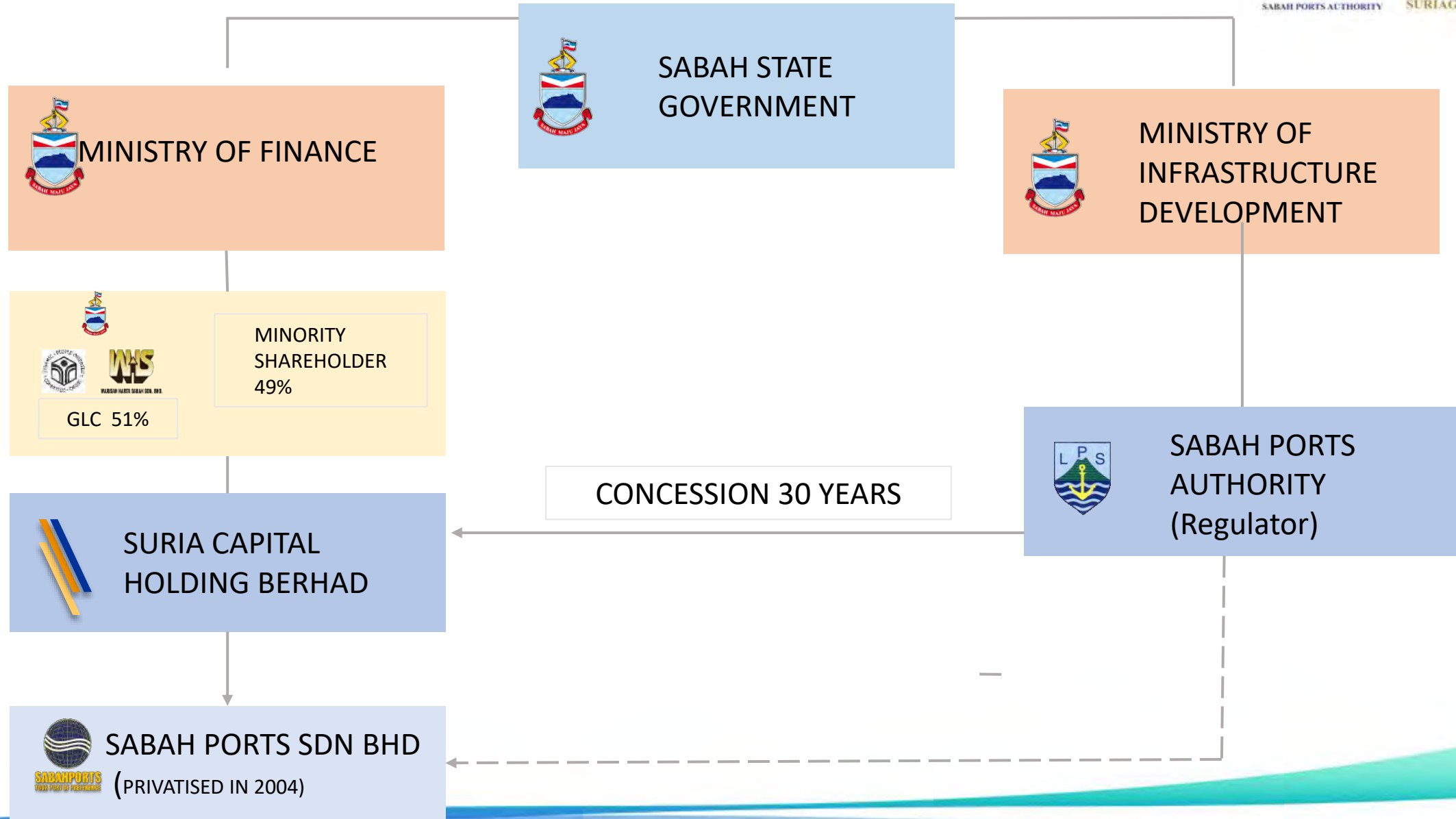




# *CORPORATE INTRODUCTION*

*The Promising Gateway for BIMP- EAGA*

# Corporate Structure: SABAH PORTS SDN BHD





# Corporate Structure



**“Investment Holding  
and Property  
Development”**

**Suria Capital Holdings Berhad**



100%

100%

**“Contract &  
Engineering, Ferry  
Terminal Operation”**

**SCHB Engineering  
Services Sdn. Bhd.**



**“Port Services”**

**Sabah Ports Sdn. Bhd.**



100%

100%

**“Equipment  
Supply &  
Maintenance”**

**S.P. Satria  
Sdn. Bhd.**

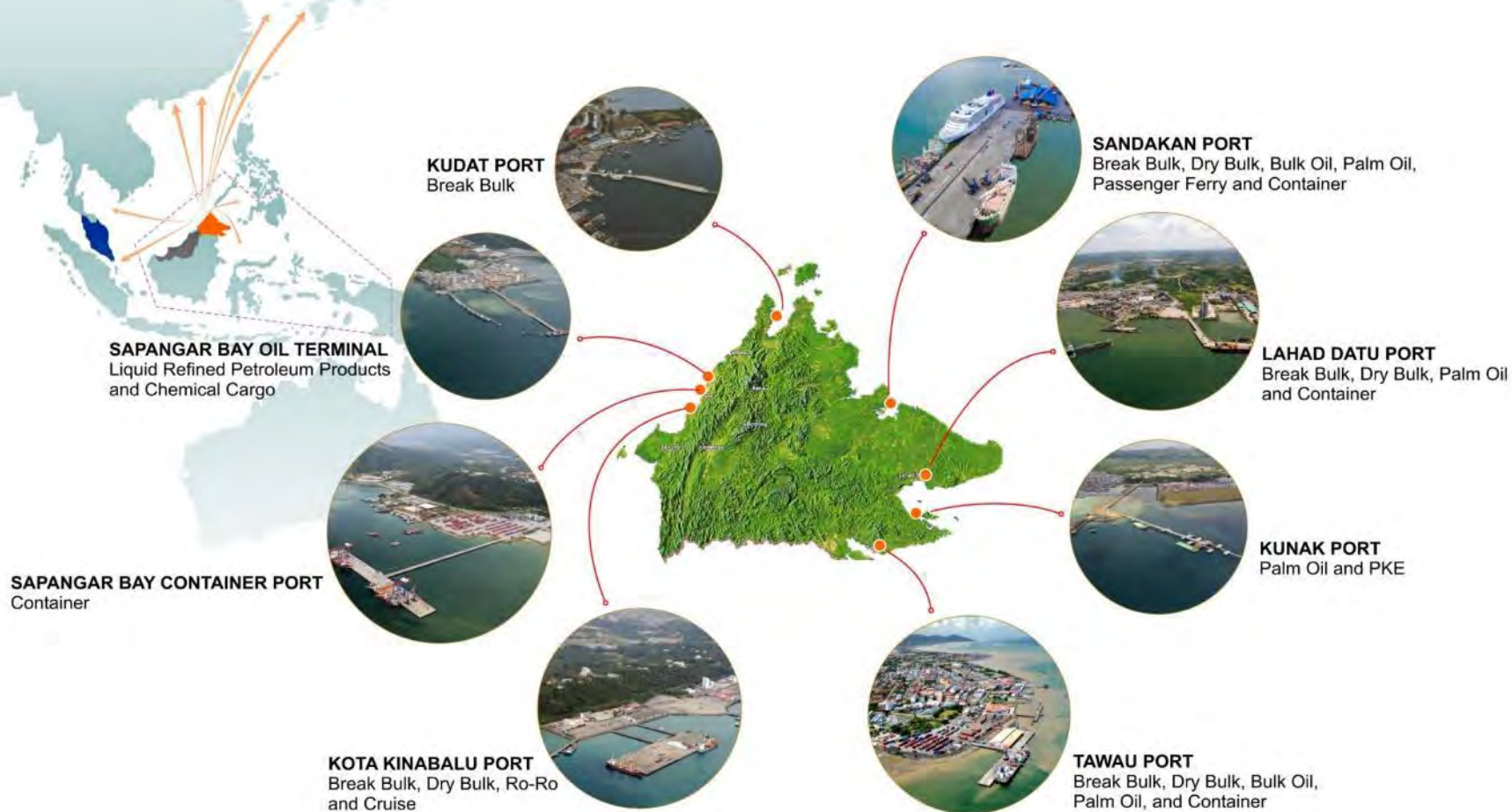


**“Bunkering &  
Logistics Services”**

**S.P. Satria Logistics  
Sdn. Bhd.**



# Ports Under SPSB

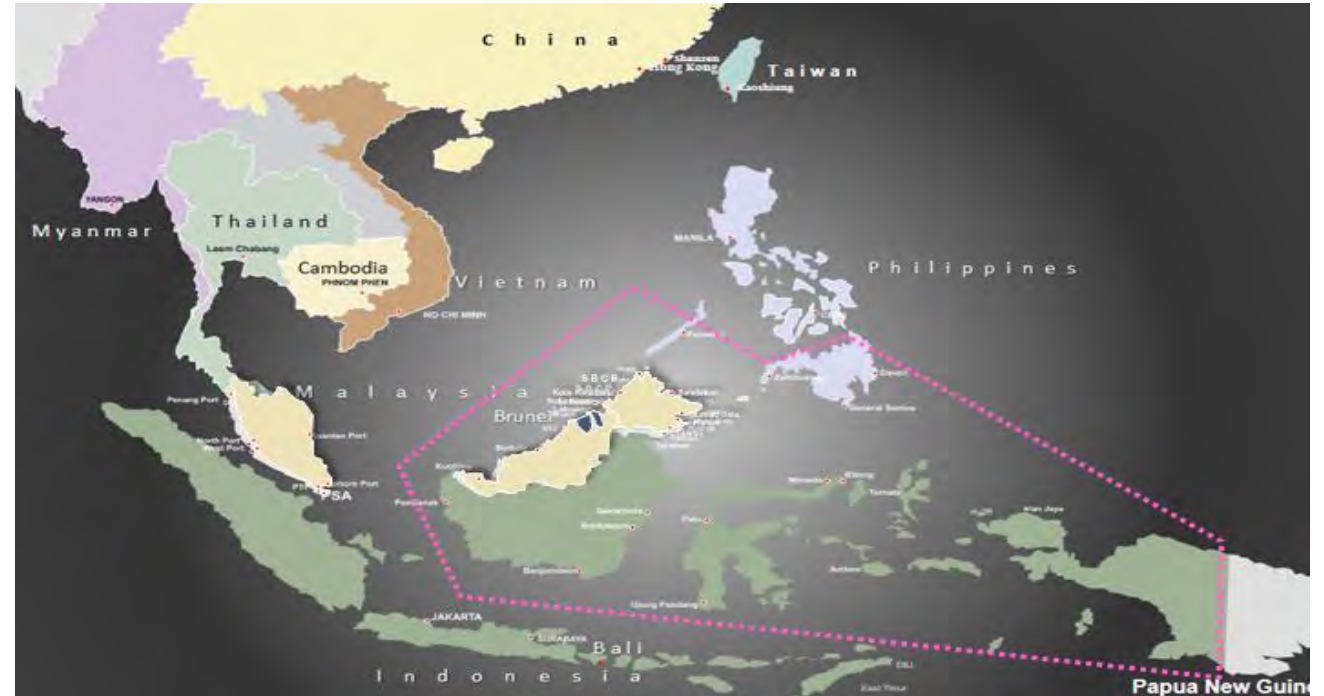


# TOTAL THROUGHPUT SINCE 2000 TO 2019 ( MIL TONNES)



Year	* Wharf	** Anchor	Total	Containers (TEUs)
2000	8.9	9.2	18.1	149,500
2001	9.1	8.8	17.9	152,725
2002	9.9	9.2	19.1	171,154
2003	11.0	11.1	22.1	194,976
2004	12.2	11.6	23.8	208,098
2005	13.4	12.8	26.2	208,490
2006	14.0	14.1	28.1	226,721
2007	15.7	13.5	29.2	271,471
2008	15.5	13.0	28.5	292,688
2009	14.6	10.2	24.8	277,905
2010	17.7	10.7	28.4	326,825
2011	18.2	10.7	28.7	356,193
2012	17.7	10.0	27.7	374,624
2013	17.5	9.9	27.4	373,042
2014	18.5	9.9	28.4	398,800
2015	16.8	10.9	27.8	363,185
2016	15.7	17.8	33.5	357,386
2017	15.8	19.7	35.5	353,155
2018	16.1	20.3	36.4	386,786
<b>2019</b>	<b>16.1</b>	<b>18.0</b>	<b>34.1</b>	<b>379,384</b>





*Brunei Indonesia Malaysia Philippines –  
East Asean Growth Area. (BIMP- EAGA) Region.*



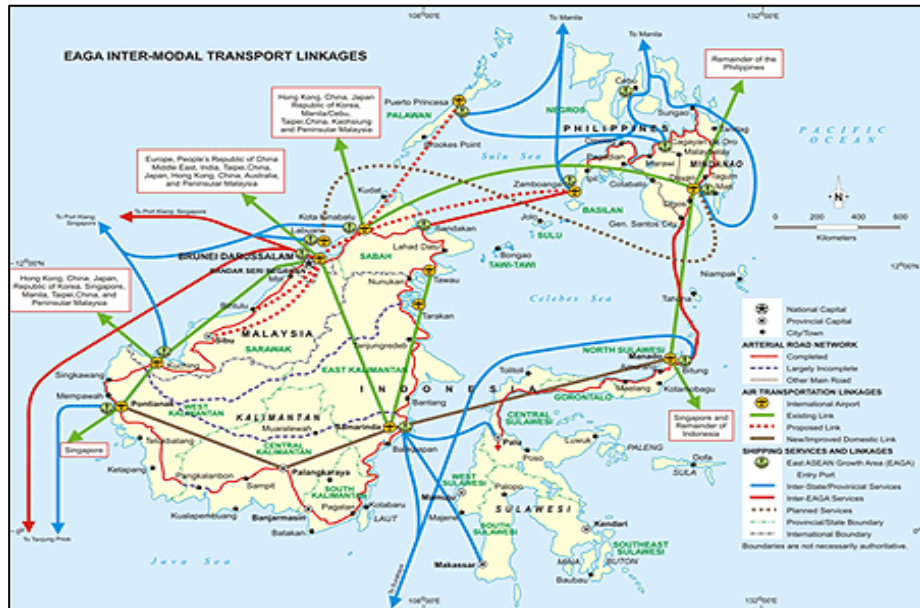




# *The Challenges & Opportunities*

*In Brunei Indonesia Malaysia Philippines –  
East Asean Growth Area. (BIMP- EAGA) Region.*

## THE CHALLENGES



- BIMP EAGA comprise of smaller islands and remote areas
- Ports at the BIMP EAGA depend on their National hub port as their gateway port resulting in high cost of logistics
- Hampered the economic development compared to other parts in their country.

## THE OPPORTUNITIES



- With abundant of natural resources in terms of agriculture, aquaculture, minerals, eco-tourism
- Trade opportunities, potential investments are waiting to be enhanced and explored.



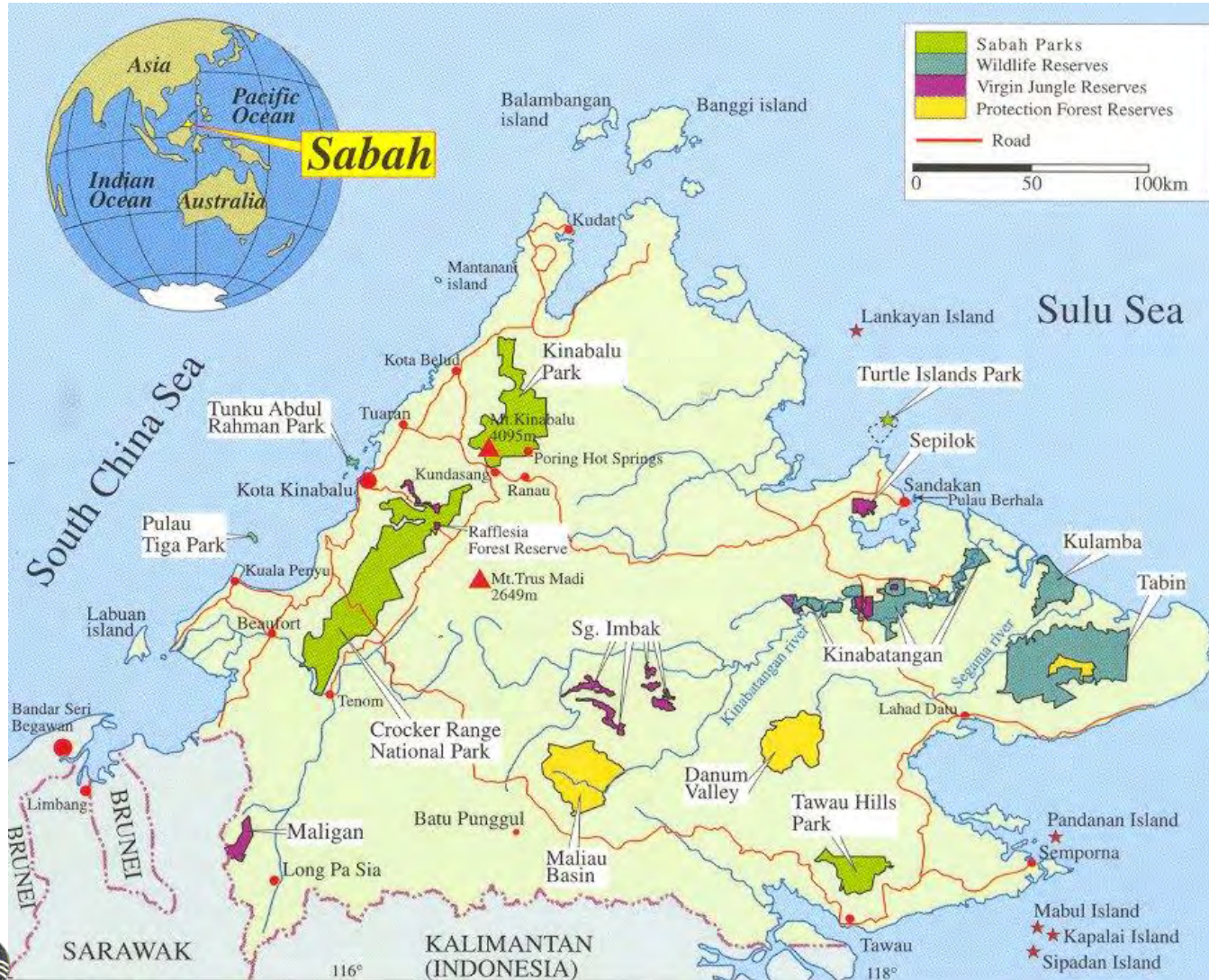
# *COMPETITIVE ADVANTAGES*

## *Geographical location.*

*The Promising Gateway for BIMP- EAGA*



# Sabah: Land Below The Wind A Brief Summary



Sabah recorded 1.5% GDP growth in 2018, 8.0% in 2017.



## KOTA KINABALU



73, 904 sq km



1,743 km



3.87 million (2017)



Agriculture and Eco-tourism are the main contributors to Sabah Economy.



Main Export



RM25,861 per capita (2018)

RM23,979 per capita (2017)

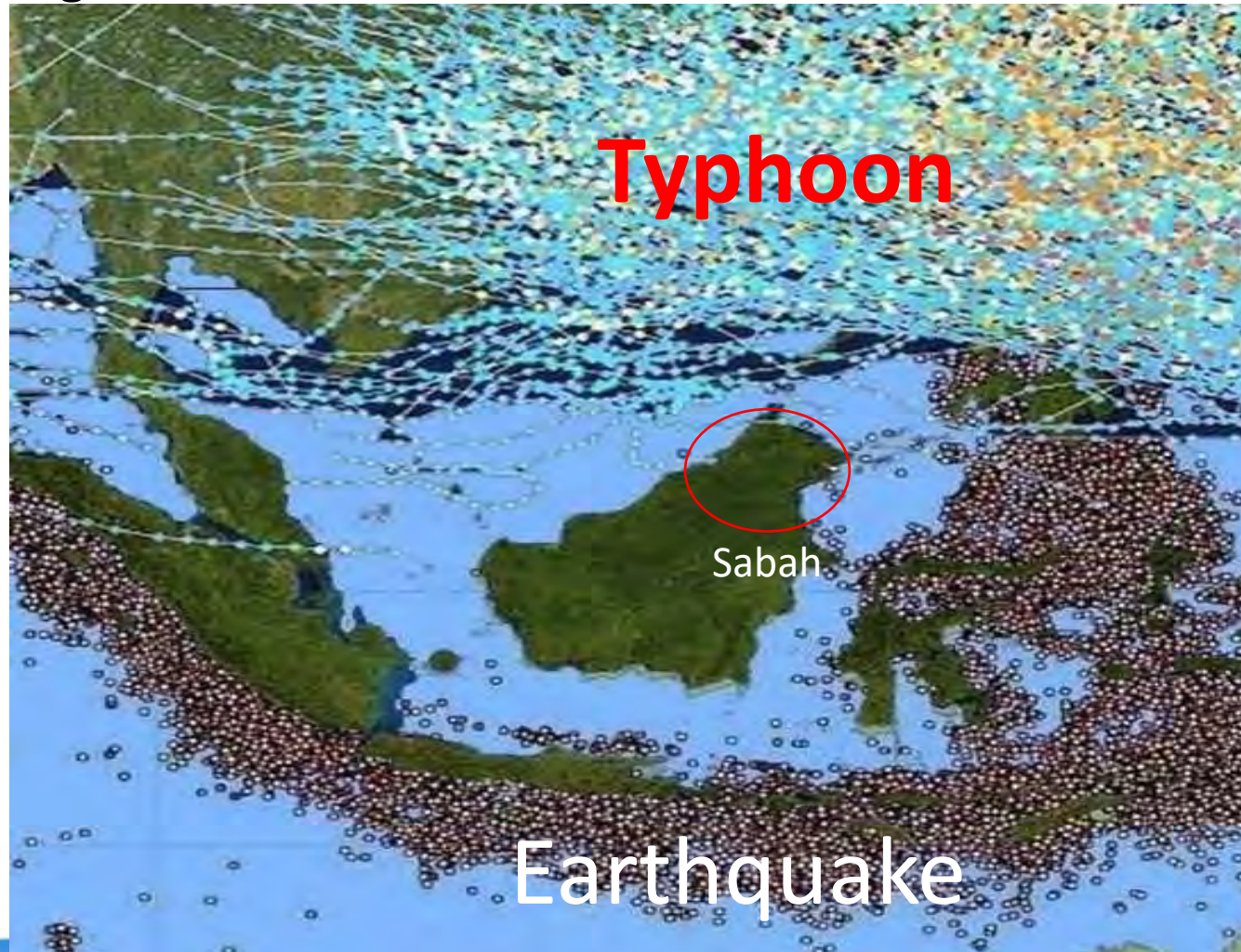


42 ethnic groups with over 200 sub-ethnic groups.



# 1. LAND BELOW THE WIND

Sabah is located at the Northern Borneo and outside of the typhoon belt and ring of fire



Located outside the Pacific Ring of Fire and below the Typhoon Belt of the East Asia.

The dots at the bottom represent every earthquake and the lines at the top represent every typhoon recorded over the last 25 years.



## 2. STRATEGICALLY LOCATED NEAR THE BUSIEST SHIPPING LANES BETWEEN FAR EAST & SINGAPORE

- Deviation from shipping route: Difference in steaming time ~ only 15hours in total @ 15knots (~220n.m difference in distance)





SABAH PORTS AUTHORITY

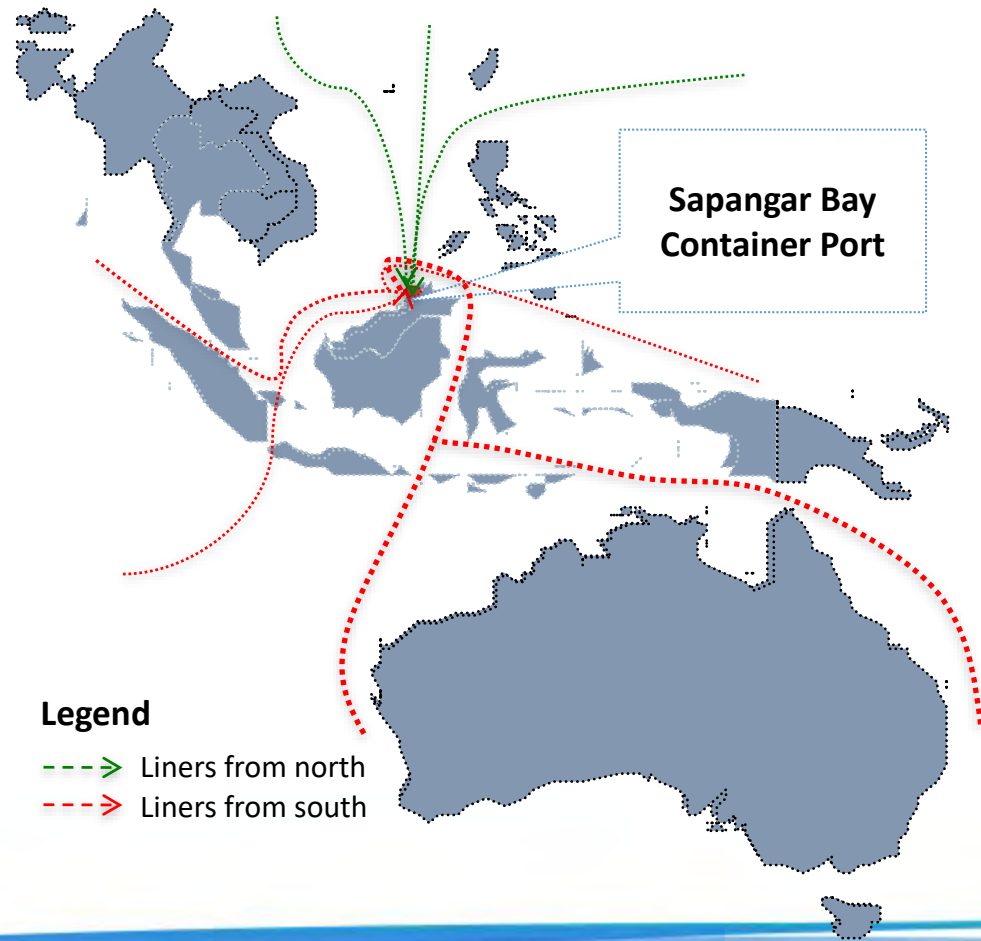


SURIAGROUP



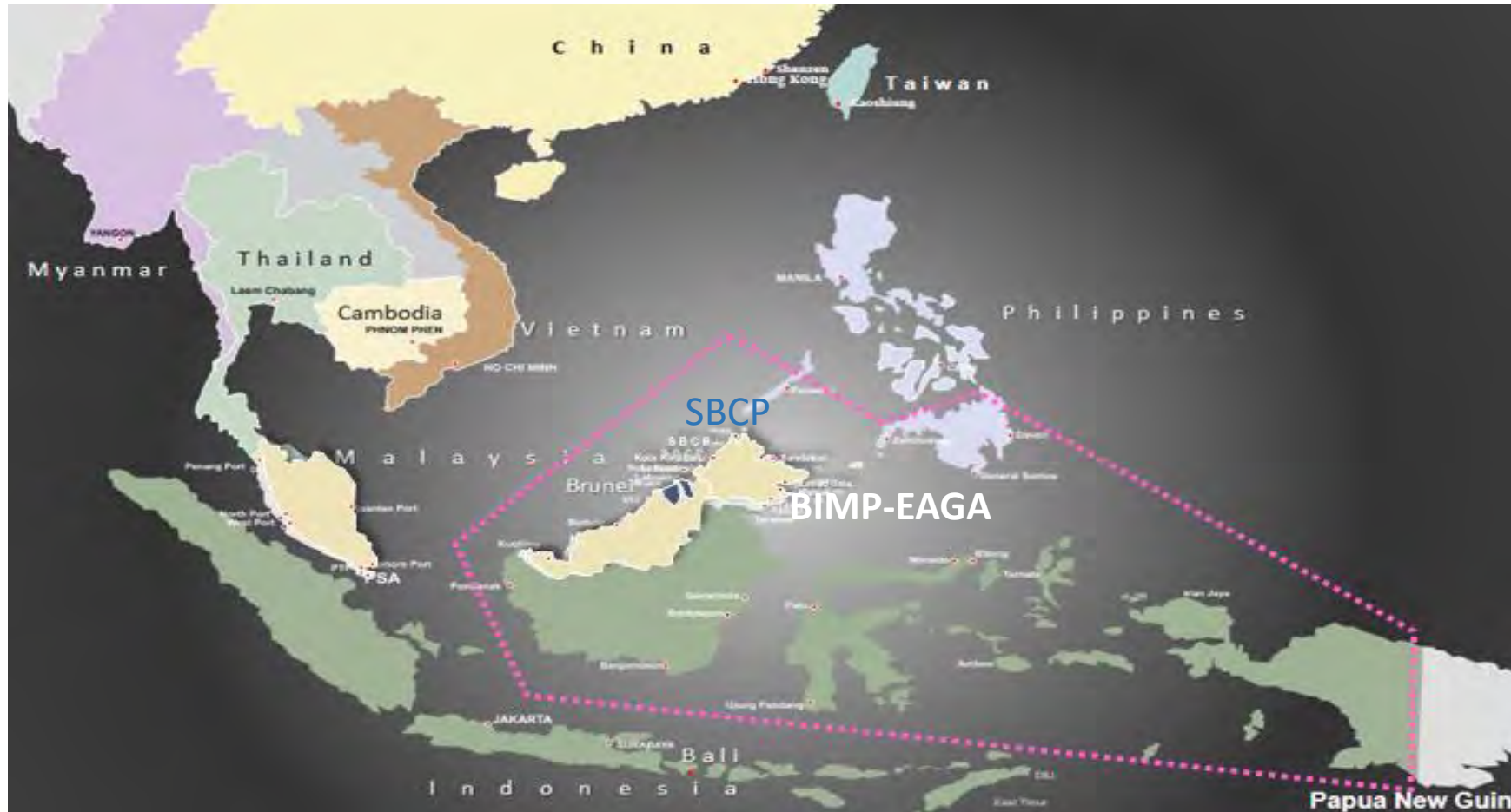
SABAHPORTS  
YOUR PORTS OF PREFERENCE

### 3. STRATEGICALLY LOCATED AT THE CENTER OF ASEAN



Sabah is geographically located right at the center of ASEAN and easily accessed by air & sea from 13 Global destinations making Sabah an ideal location for trade facilitation in the region especially to the untapped economics in East ASEAN and BIMP-EAGA Sub-Region.

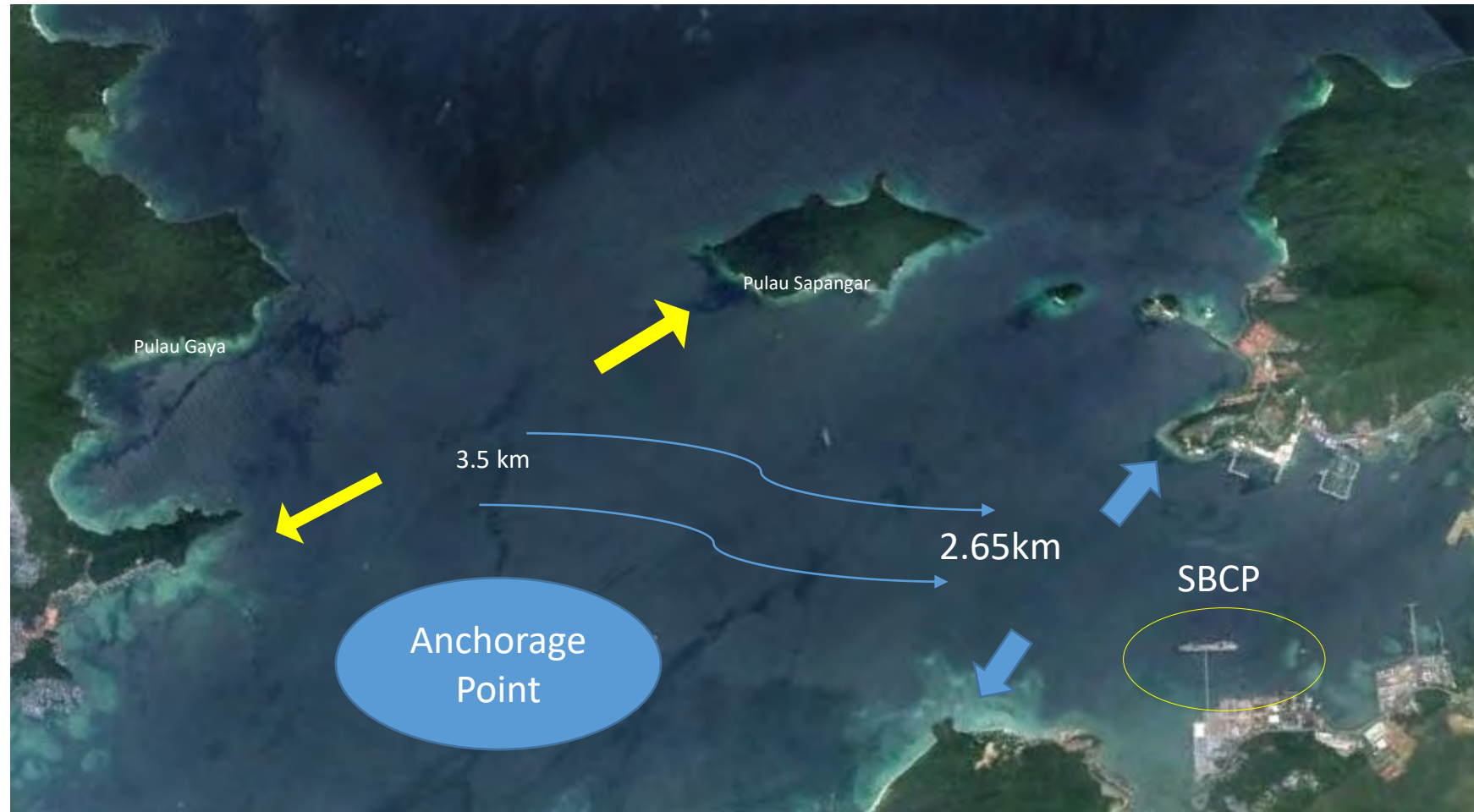
# 4. STRATEGICALLY LOCATED AT THE TIP OF BIMP EAGA REGION





## 5. SHELTERED PORT WITH WIDE ACCESS CHANNEL

Natural depth of more than -25m and berthing depth is -12m





# *POSITIONING SBBCP AS A GATEWAY*

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# *Enhancing Capacity*

*The Promising Gateway for BIMP- EAGA*



# The Expansion of Sapangar Bay Container Port



2020

2023



SAPANGAR BAY CONTAINER PORT

SAPANGAR BAY CONTAINER PORT

4 units  
Quay  
Crane

12  
meters  
draft

500  
meters  
Quay  
Length

500,000  
TEUs  
capacity

12 units  
Quay  
Crane

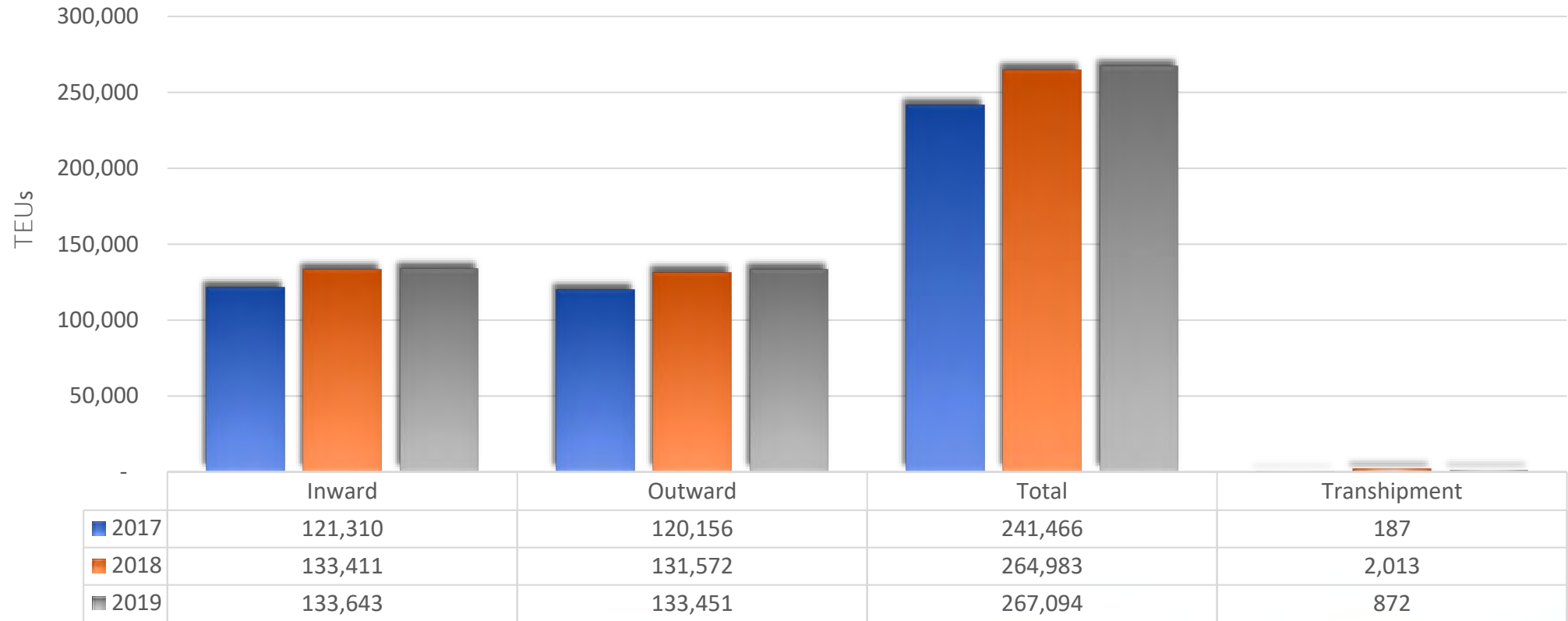
15  
meters  
draft

1,000  
meters  
Quay  
Length

1,250,000  
TEUs  
capacity

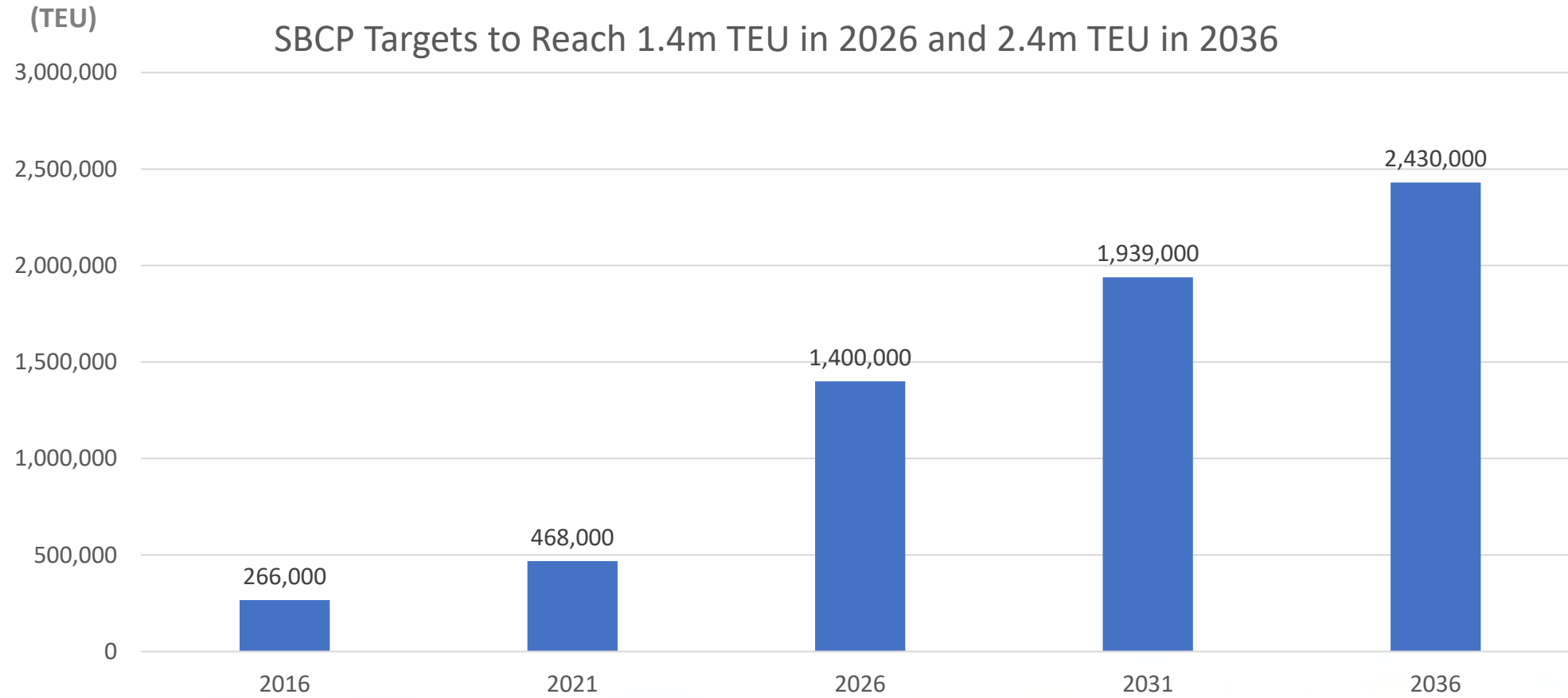


# SBCP Performance from 2017 – 2019 (TEUs)



■ 2017 ■ 2018 ■ 2019

# SBCP Container Forecast from 2016 to 2036



# DEVELOPMENT OF SAPANGAR BAY INTEGRATED PORT (SBIP) IN THE NEXT 30 YEARS





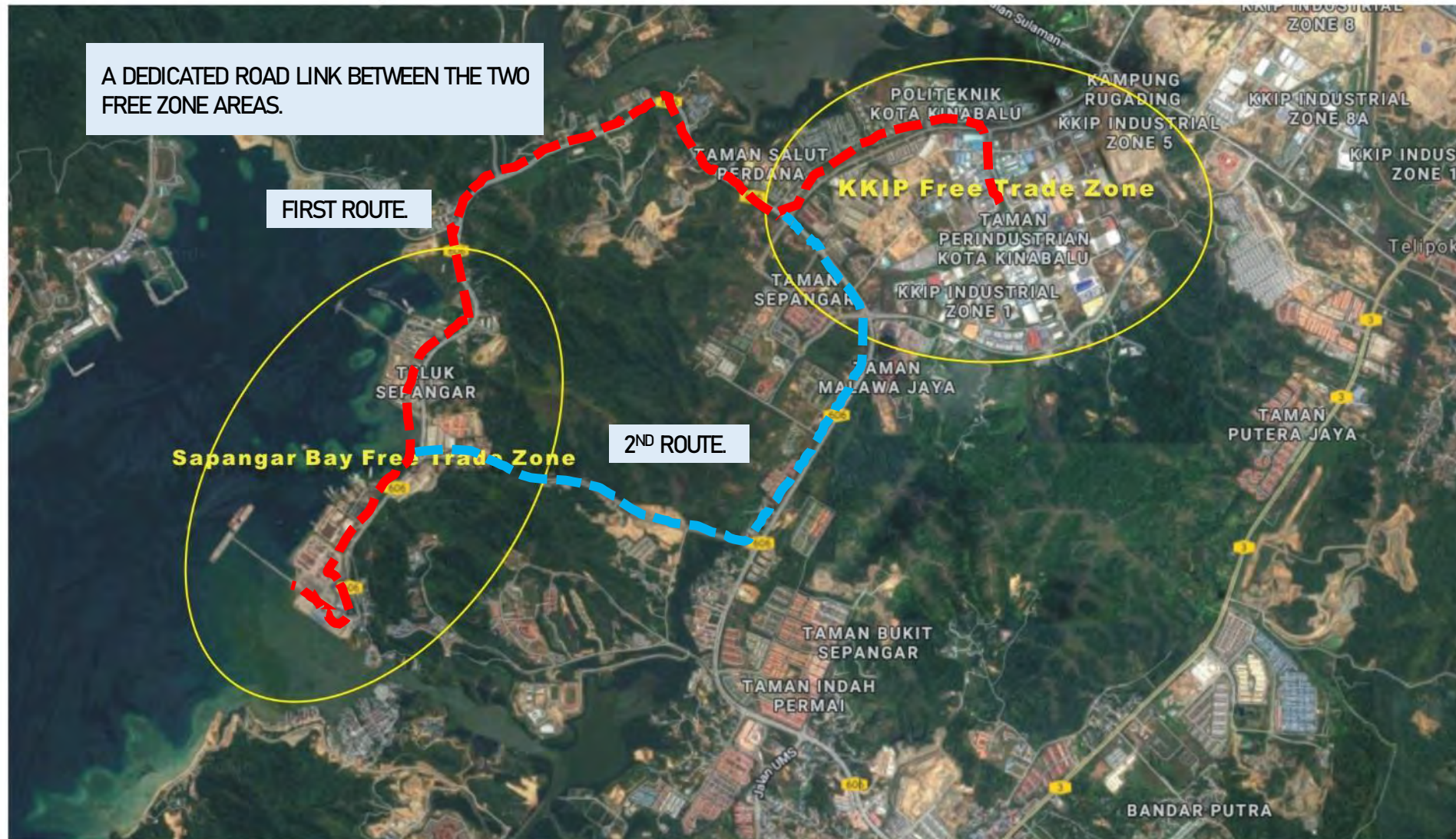
# *Potential Hinterlands*

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# Immediate Hinterlands of SBCP

Adjacent to Industrial area - Kota Kinabalu Industrial Park (KKIP)

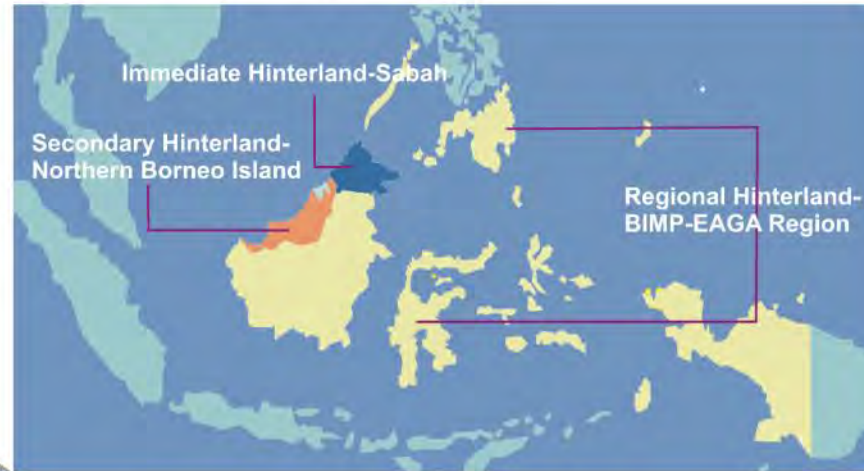


# Hinterland Coverage



SBP is strategically located and has extensive hinterland area. The hinterland of SBP can be classified into three tiers:

- Immediate hinterland - the State of Sabah
- Second hinterland - North Borneo Island (East Malaysia and Brunei)
- Regional hinterland - the rest of BIMP - EAGA Region



Total market size 1.9 mil TEU ( BIMP EAGA -INDONESIA), among which 1.4 mil TEU (77%) is intra-Asia





# *Enhancing Connectivity*

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INDO CHINA

BIMP- EAGA

International Shipping Routes

Strait of Melaka

Palawan

Kudat Port

Sapangar Bay Oil Terminal  
Sapangar Bay Container Port  
Kota Kinabalu Port

Sandakan Port

SABAH

Lahad Datu Port

Kuinak Port

Tawau Port

Davao

General Santos

Sarawak

Kalimantan

Samarinda

Balikpapan

Bitung

Ternate

West Papua

Maluku

Straits of Makassar

Straits of Lombok

# Gateway For BIMP EAGA

AUSTRALIA



# Existing International Direct call to BKI (SBCP)



NO.	SHIPPING LINES/Agent	VESSEL	ROUTING	FREQUENCY	DAY
1.	EVERGREEN/MTT	Vladivostok Stride	Shekou, HK, Kaoshiung, <b>SBCP</b>	Weekly	Monday
2.	HARBOUR LINK/Hublines	Harbour Star /Harbour Galaxy	Changsha/HK, <b>SBCP</b>	Weekly	Saturday
3.	SITC/ Johan Agency	SITC Haifong/SITC Danang (Alternate)	Shanghai, Xiamen,Ningbo,Cagayan Bintulu, <b>SBCP</b>	Weekly	Friday
4.	MAERSK/Harrisons	MCCSeoul, Torres Straits, MCC Dhaka,MERST Wiesbaden, MAEST Warsaw, Trieste Trader, Cape Nassau.	Muara, <b>SBCP</b> , Sdkn, Davau,Mindanao, Shanghai, Incheon,Kwangyang, Busan, Shanghai Mindong, Beilun, TPP, Thilawa, TMT Port, Singapore	Weekly	Sunday

# SEAPORTS

○ Completed 2017/2018

○ Completed 2019



**SP 3: Improved infrastructure and facilities at designated priority seaports, airports and land routes**

- ★ National Capital
  - Provincial Capital
  - City/Town
  - ARTERIAL ROAD NETWORK**
  - Completed
  - - - Largely Incomplete
  - Other Main Road
  - ✈ International Airport
  - ⚓ East ASEAN Growth Area (EAGA) Entry Port
  - - - Provincial/State Boundary
  - - - International Boundary
- Boundaries are not necessarily authoritative.



# SP1: Increased multimodal (air, land and sea) transport connectivity



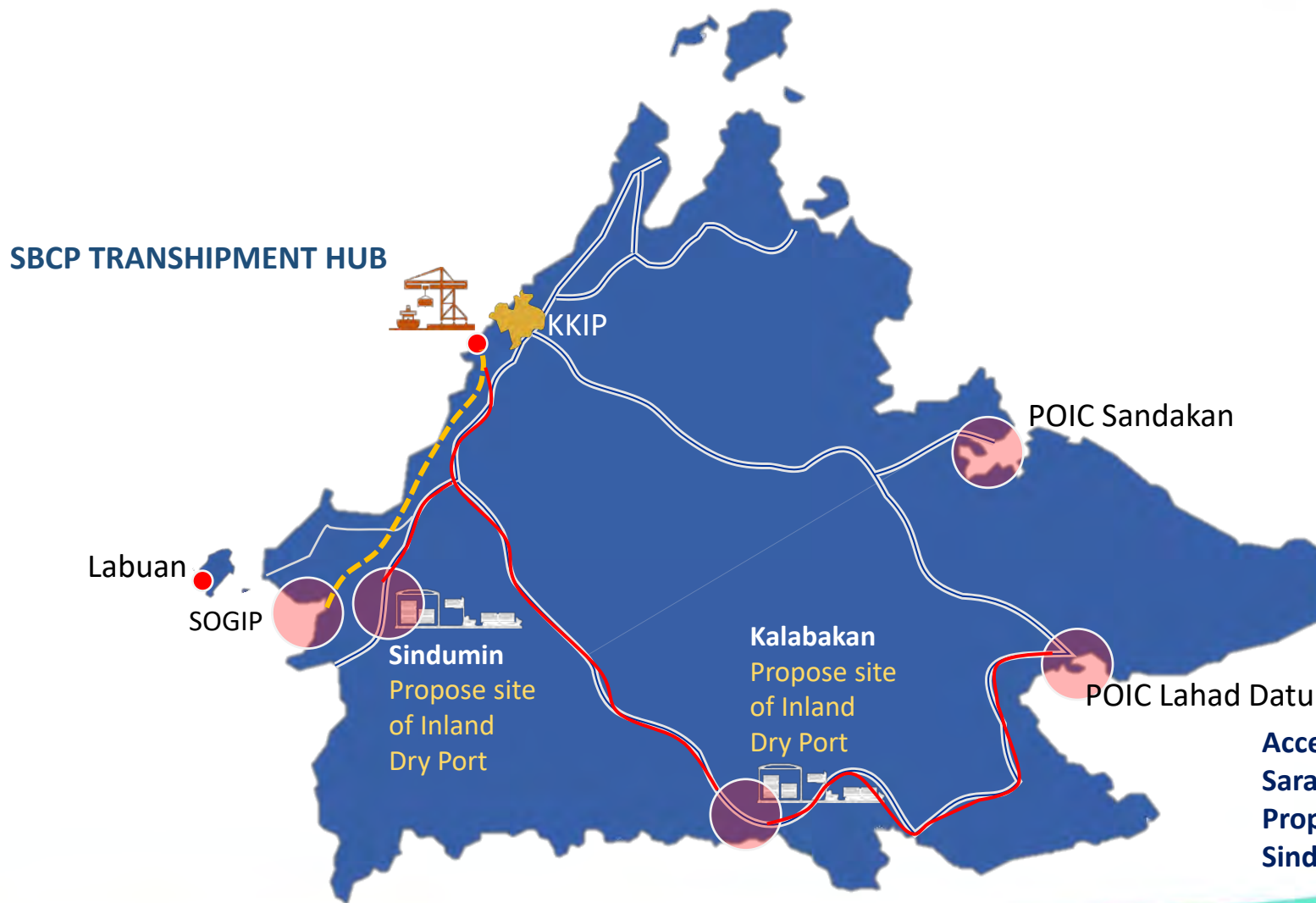


# Road Connectivity To Link The Industrial Clusters In Sabah



**LEGEND :**

- Road
- Rail
- Inland Dry Port
- By trucking
- Sea port

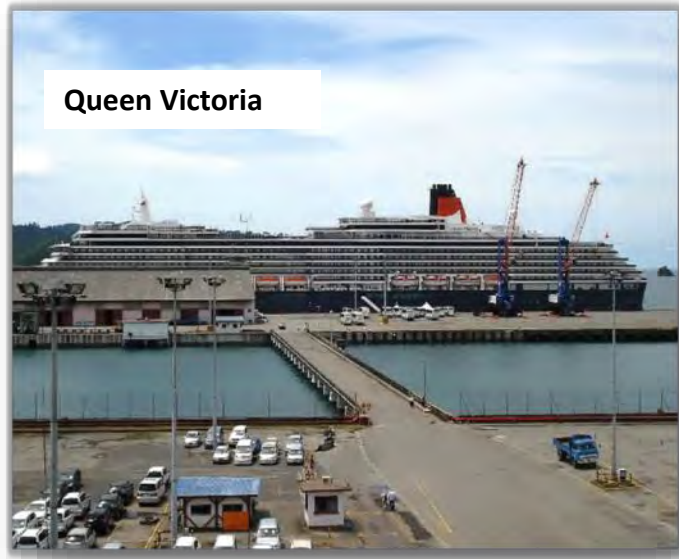




# *Other Initiatives*

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# CRUISE TOURISM



Queen Victoria

JESSELTON WATERFRONT

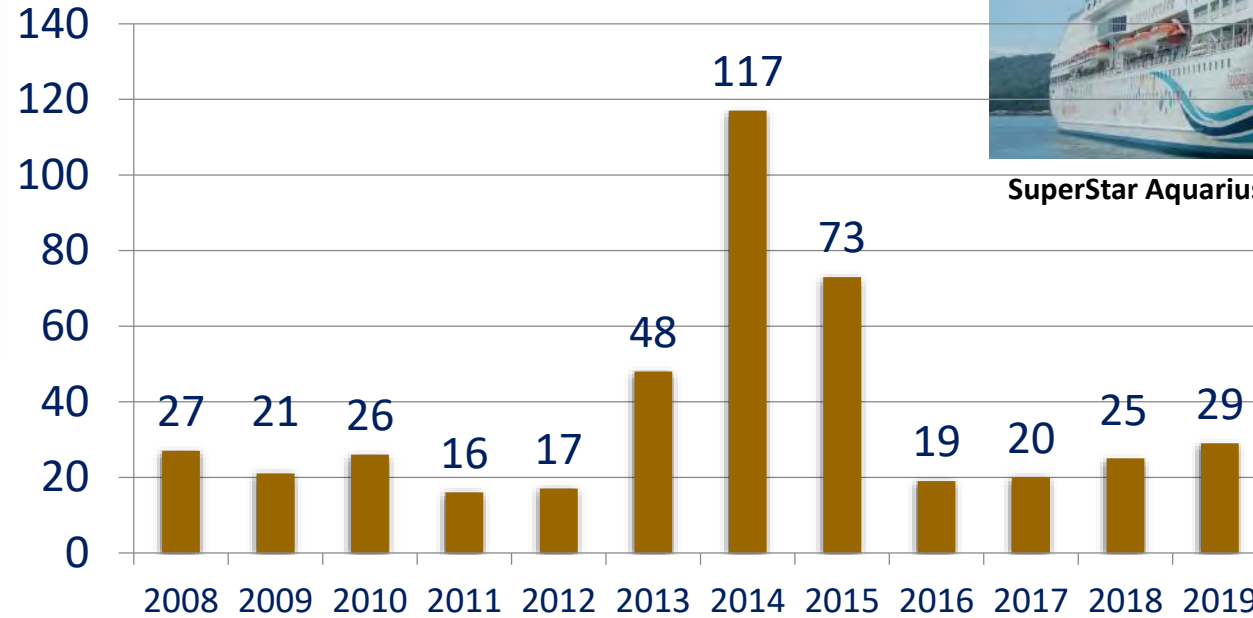


Sapphire Princess



SuperStar Aquarius

## Cruise Vessel Arrivals





# CRUISE SHIPS SCHEDULED TO ARRIVE AT KK PORT FOR YEAR 2020

No	NAME OF VESSEL	ETA	No	NAME OF VESSEL	ETA
		DATE			DATE
1	SAPPHIRE PRINCESS	9/1/2020	12	EXPLORER DREAM	17/3/2020
2	EUROPA	12/1/2020	13	SAPPHIRE PRINCESS	24/3/2020
3	CELEBRITY MILLENNIUM	21/1/2020	14	AIDAVITA	31/3/2020
4	SAPPHIRE PRINCESS	4/2/2020	15	SPV STAR CLIPPER	19/5/2020
5	AIDAVITA	7/2/2020	16	SAPPHIRE PRINCESS	21/5/2020
6	SEABOURN OVATION	11/2/2020	17	GENTING DREAM	9/6/2020
7	VASCO DA GAMA	27/2/2020	18	SPV STAR CLIPPER	22/9/2020
8	VIKING SUN	1/3/2020	19	NOORDAM	16/11/2020
9	SAPPHIRE PRINCESS	3/3/2020	20	AIDAVITA	3/12/2020
10	BOSIE MARU	2/3/2020	21	GRAND PRINCESS	19/12/2020
11	EXPLORER DREAM	14/3/2020			

# CRUISE TOURISM



**Legend**

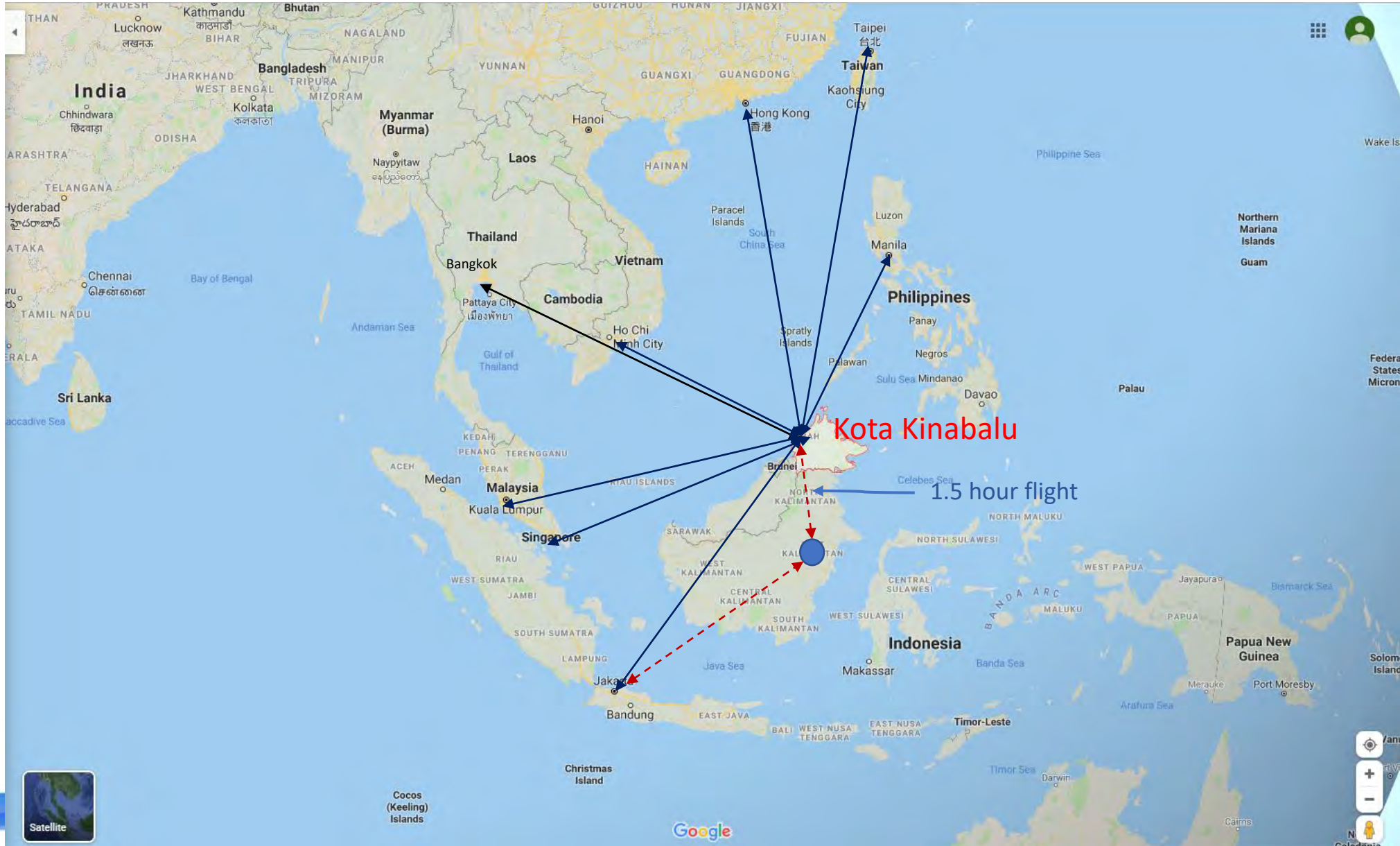
- Tourist Attractions
- Cities / Towns
- Flights
- Roads
- Waterways
- Railway
- Main Road Junction

**73, 631 KM<sup>2</sup> LAND AREA**

This Map is copyrighted and produced by Amazing Borneo Tours 2018



# Strategic Air Connectivity To Asia Major Cities





## SP 4: Strengthen convergence at the project level with the agribusiness and tourism sectors in the development of subregional

### Convergence: Support the development of Cruise Tourism in BIMP-EAGA

1. Improvement of infrastructure and facilities at the designated cruise ports
2. Designated Benoa Port, Bali as Gateway Port to support BIMP-EAGA cruise tourism initiatives

### Port Profile Facility to Support Cruise Ship



# Ancillary Services



- Provisions
- Crew Change
- Waste management



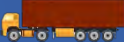
# Halal Logistics Chain



Sapangar Free Zone  
SBCP TRANSHIPMENT HUB



KKIP



Kimanis



Labuan

LEGEND :

Place



Main Road



By sea



By trucking



Sea port







# *Award & Accodales*

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# Towards “GREEN PORT” Status



**Green Port Policy**  
established since 2014

# Green Port and Port Safety





## SAPANGAR BAY CONTAINER PORT Green Port Award System (GPAS)

Sapangar Bay Container Port (SBCP) won the **Green Port Award System (GPAS)** and received the award in Peru on 24 September 2019 during the APEC Port Service Network (APSN) Forum.

An internationally recognized award, the GPAS is developed as a green evaluation system that recognizes port operators and administrations for their contributions towards sustainable port development.



**GREEN PORT AWARD SYSTEM (GPAS)**

**2019**

Award Ceremony

Sapangar Bay Container Port (SBCP)  
from the economy of Malaysia





# Corporate Social Responsibility (CSR)





**Sabah Ports Sdn. Bhd.**

**Awarded “Port/Terminal of The Year – South East Asia 2020”**

**By Global Ports Forum Awards  
Dubai, 26 February 2020**

**Managing Director, Sabah Port Sdn. Bhd.**



**Awarded “Woman of The Year in Port/Terminal Industry 2020”**



  
**BRUNEI DARUSSALAM  
INDONESIA MALAYSIA  
PHILIPPINES**  
 East ASEAN Growth Area

KOTA KINABALU, SABAH, MALAYSIA  
 TUESDAY 16 TO THURSDAY 18 JUNE 2020

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TRANSPORT EVENTS  
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• Technical Site Visit • Networking Welcome Reception • International Exhibition • International Conference • 300 Conference Delegates •  
 • Local Delegates at Only MYR2,850 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

HIGHLIGHTED TOPICS



# BIMP-EAGA CONFERENCE

## Kota Kinabalu, Sabah, Malaysia

### 16 to 18 June 2020



***THANK YOU***  
***TERIMA KASIH***