

How terminal's control staff may use the Benefits of Digitalization to improve terminal's processes

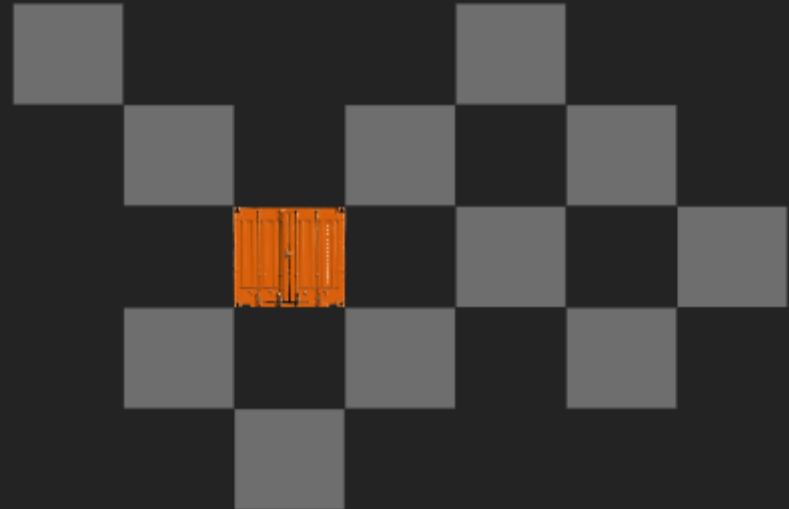


Holger Schuett

ISL Applications GmbH

20th Intermodal Africa 2018

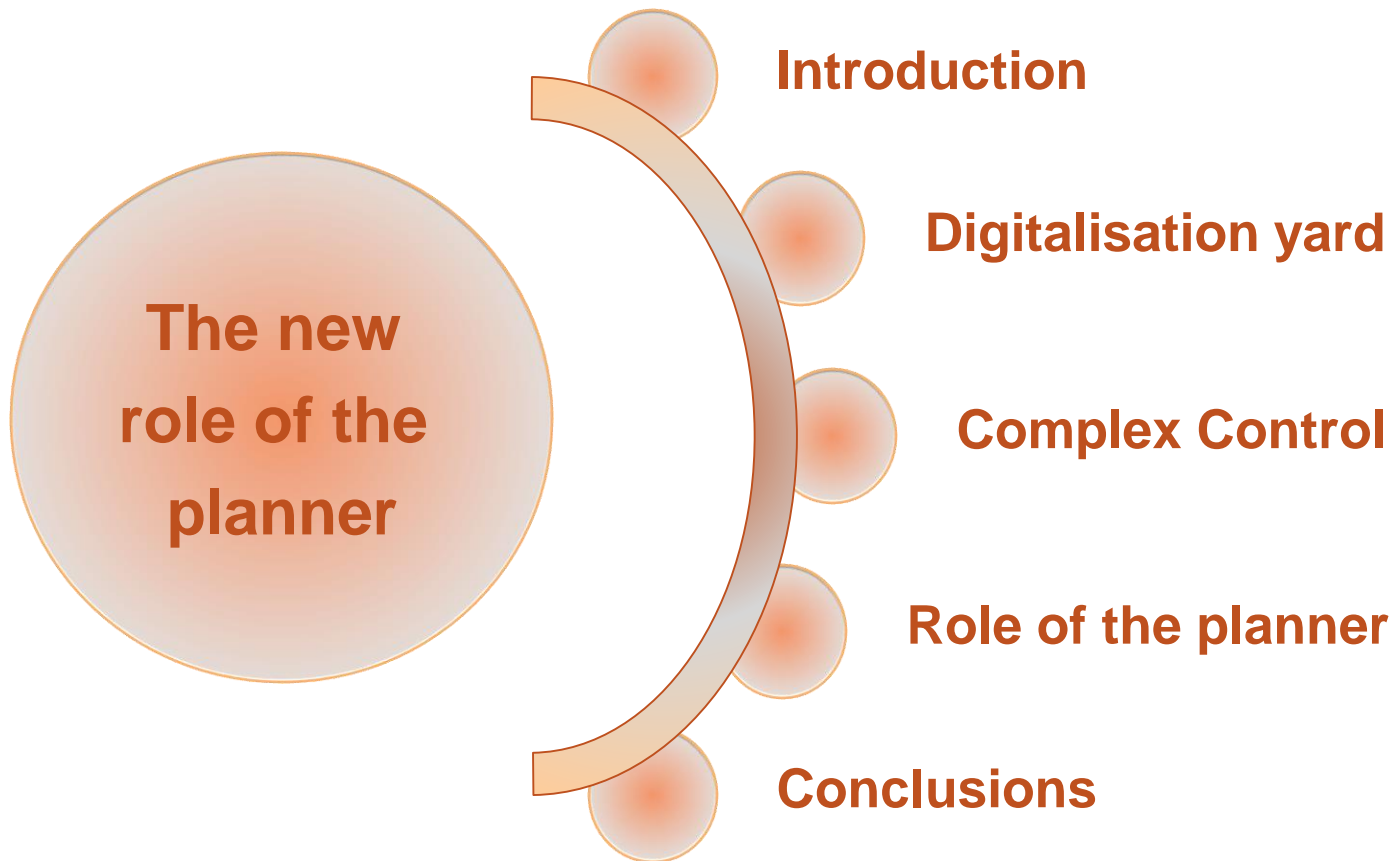
Accra/Ghana, Nov. 27th - 29th

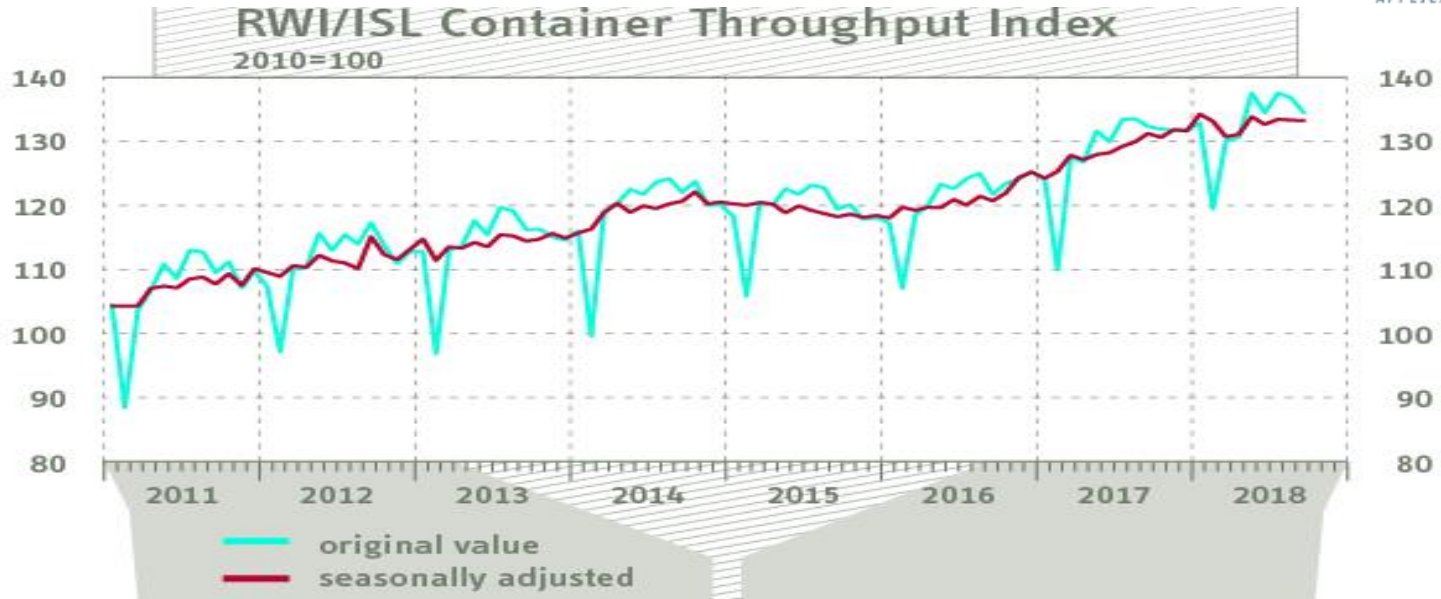


**participation funded by:*



Agenda





The Container Throughput Index decreased marginally from 133.3 points in the previous month to 133.2 points in September. According to the most recent data, index which – an early indicator of world trade development – has been decreasing two months in a row. Meanwhile, the index is two points below its peak value of January 2018. This indicates that world trade is presently at most stagnating..

RWI/ISL Container Throughput index

- 88 ports worldwide
- ~ 60 % of worlds throughput
- available 3 weeks in new month www.isl.org → news

More than 25 Years Simulation Experience



1989 1991 1993 1995 1998 2000 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2013 2015 2017



Products rebranding:
CAPS
SCUSY
VITO



CHESSCON



Optimisation and Simulation – References (selected)

ASEAN Terminals, Philippines

Bromma, Singapore

Centerm Terminal, Vancouver, Canada

CSX, Jacksonville, USA

DP World, Australia

EUROGATE, Germany

HHLA, Hamburg , Germany

HPA Hamburg Port Authority, Germany

HIT, Hong Kong

JadeWeserPort, Germany

Cargotec / Kalmar Industries, Finland

CMSA ICTSI, Manzanillo, Mexico

MCT, Gioia Tauro, Italy

MTL, Hong Kong

Noell Crane Systems, Germany

NTB, Bremerhaven, Germany

Port of Tacoma, USA

PORTEK International Ltd., Singapore

PSA International, Singapore

Red Sea Gateway Terminal, Jeddah, KSA

SPIA ICTSI, Columbia

Tata Consultancy Services, India

TCP Valparaiso, Chile

TecPlata ICTSI, Buenos Aires, Argentina

Terminal Investment Ltd, Netherlands

TotalSoftBank, Korea

TPT, South Africa

Warsteiner Brewery, Germany

November 2018

Great news: We are growing

ISL Applications GmbH becomes akquinet port consulting GmbH

ISL Applications recently joined the akquinet group in Hamburg. As a new AKQUINET subsidiary named akquinet port consulting GmbH we stay based in our head office in Bremerhaven and get two offices in Bremen and Hamburg. The idea is to get more manpower, to bundle know-how as well as to expand our services for ports and container terminals worldwide. Managing directors of the akquinet port consulting GmbH are Norbert Klettner and Prof. Dr.-Ing. Holger Schuett.

Of course our CHESSCON software stays the main tool to secure and optimise the operation of container terminals and ports worldwide in a wide range of applications

- optimising operational processes
- test-beds and training environments for TOS
- planning green and brownfield terminals
- evaluation of handling strategies
- visualising yard inventory in 3D
- supporting shift planning
- and many more!

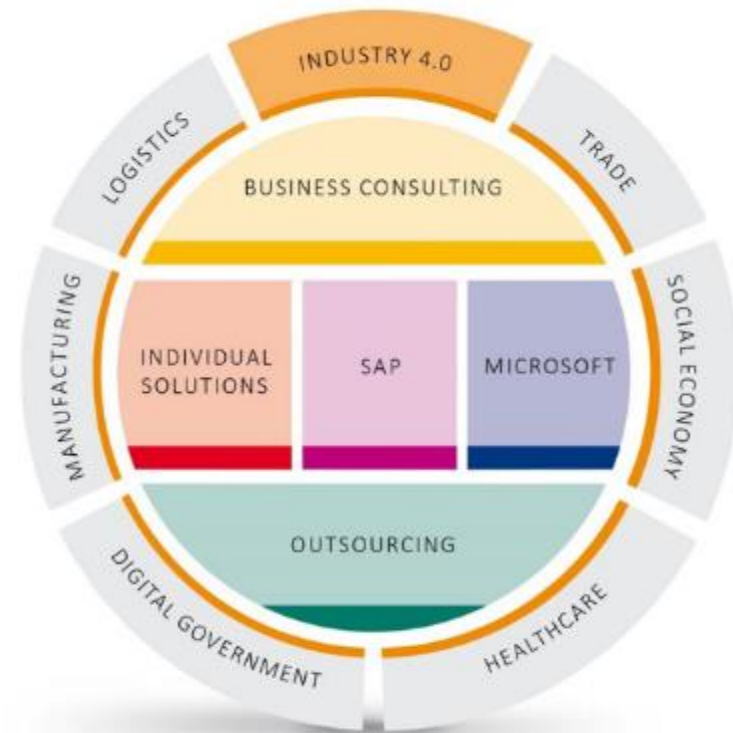


Figure 2 – Areas of competence akquinet AG

Agenda

A stylized graphic of a person's head and shoulders. The head is a large, light-orange circle with a gradient, containing the text 'The new role of the planner'. The neck and shoulders are represented by a thick, curved, light-orange line that forms a 'C' shape. A small, solid orange circle is positioned at the top of the neck line, representing a hair bun or a similar hairstyle.

**The new
role of the
planner**

Digitalisation yard

Digitalisation – a new technology???

- Digitalisation is an ongoing process!
- Let's have a look at the yard planning

Wenn I started in CT logistics,
container information was
„stored“ in cards in
a board at the wall



Digitalisation – a new technology???

- Digitalisation is an ongoing process!
- Let's have a look at the yard planning

... and first data was typed into computers



Digitalisation – a new technology???

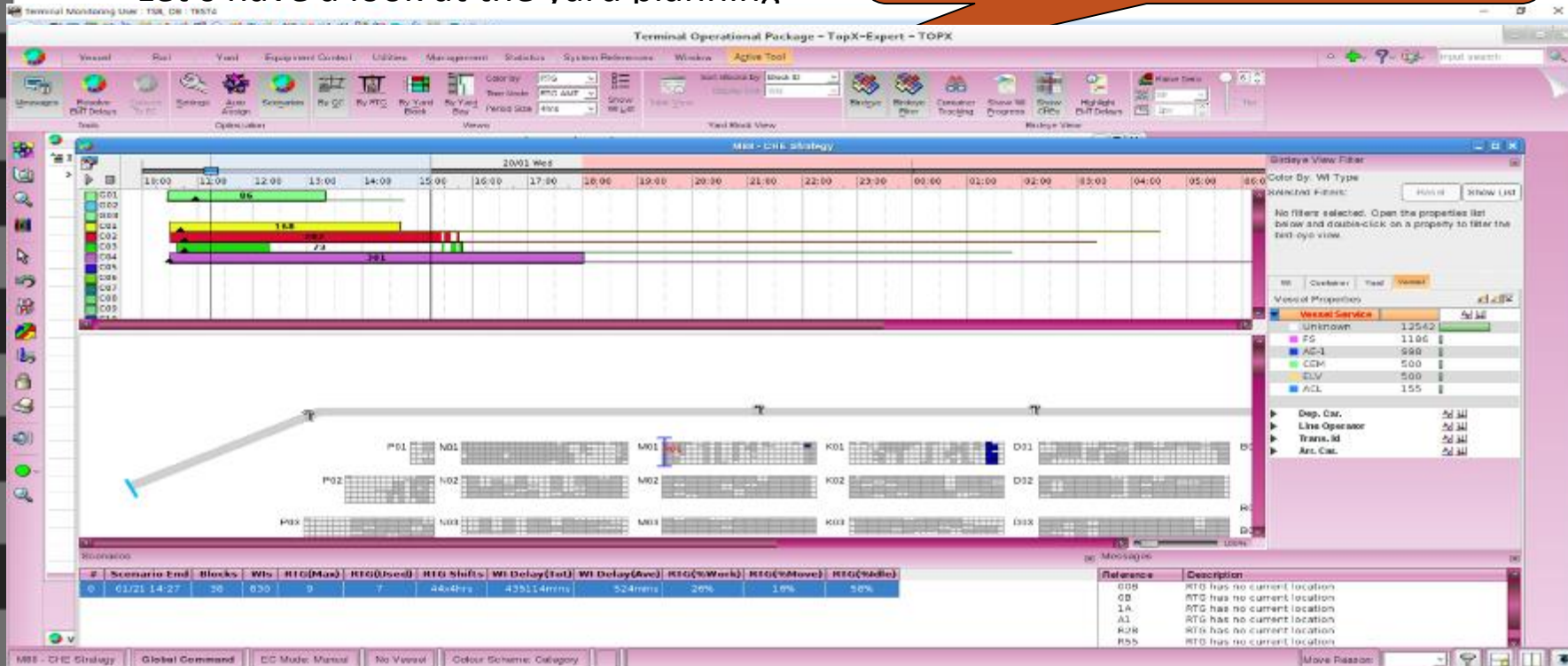
- Digitalisation is an ongoing process!
- Let's have a look at the yard planning

**With the years more and more
data is available**

Digitalisation – a new technology???

- Digitalisation is an ongoing process!
- Let's have a look at the yard planning

And is displayed in the TOS (examples TSB, Navis, RBS)





Galileo



Yard View – Visualize your Yard

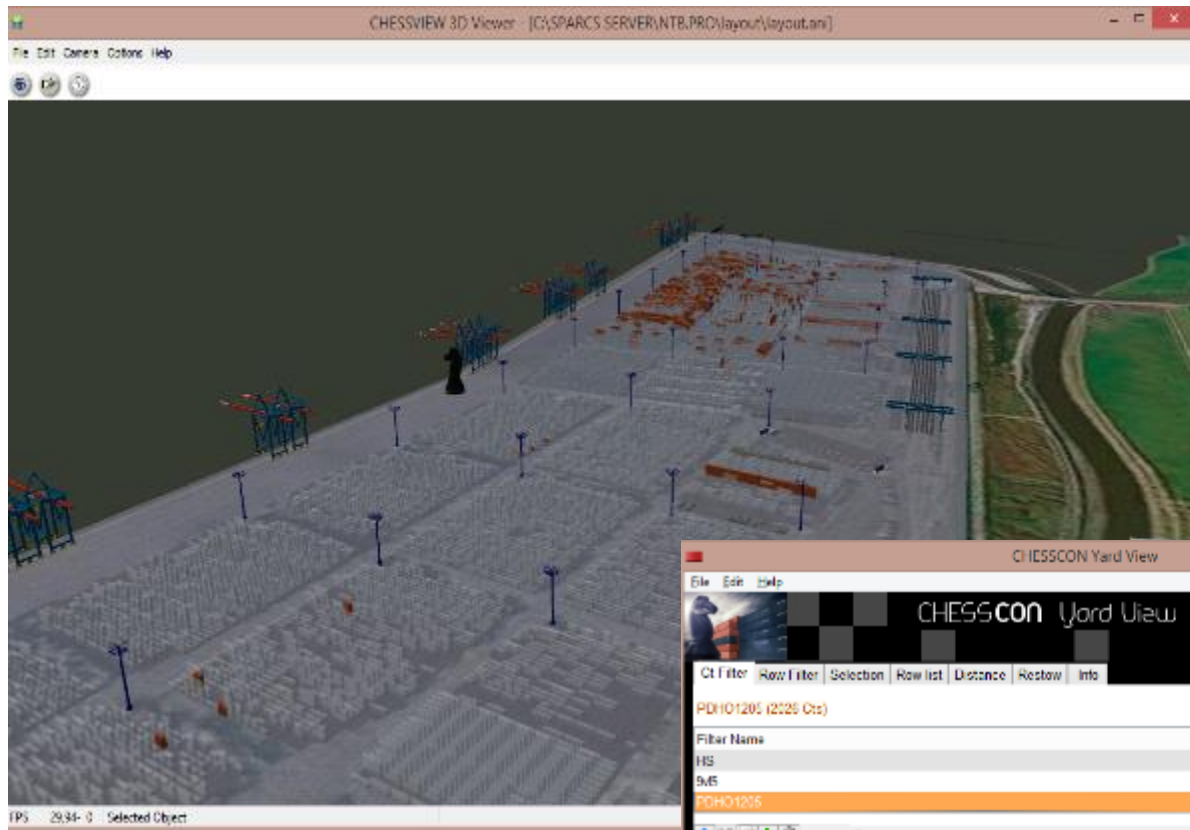
Where are the boxes for the next 31 vessel?

... and how many restowers will occur?

Are the hazardous stacked properly?

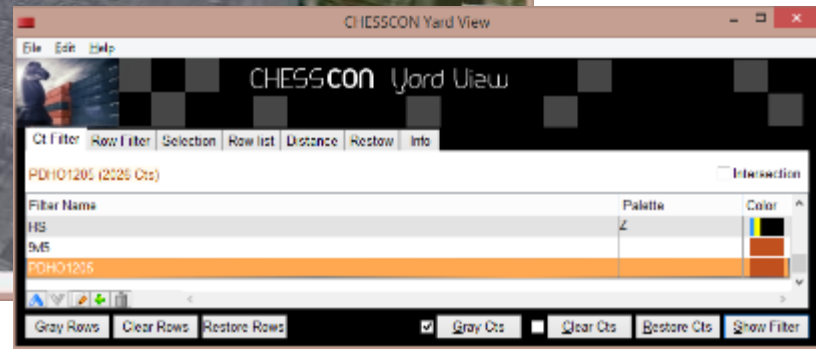
How utilised are my stacks / areas?

Examples

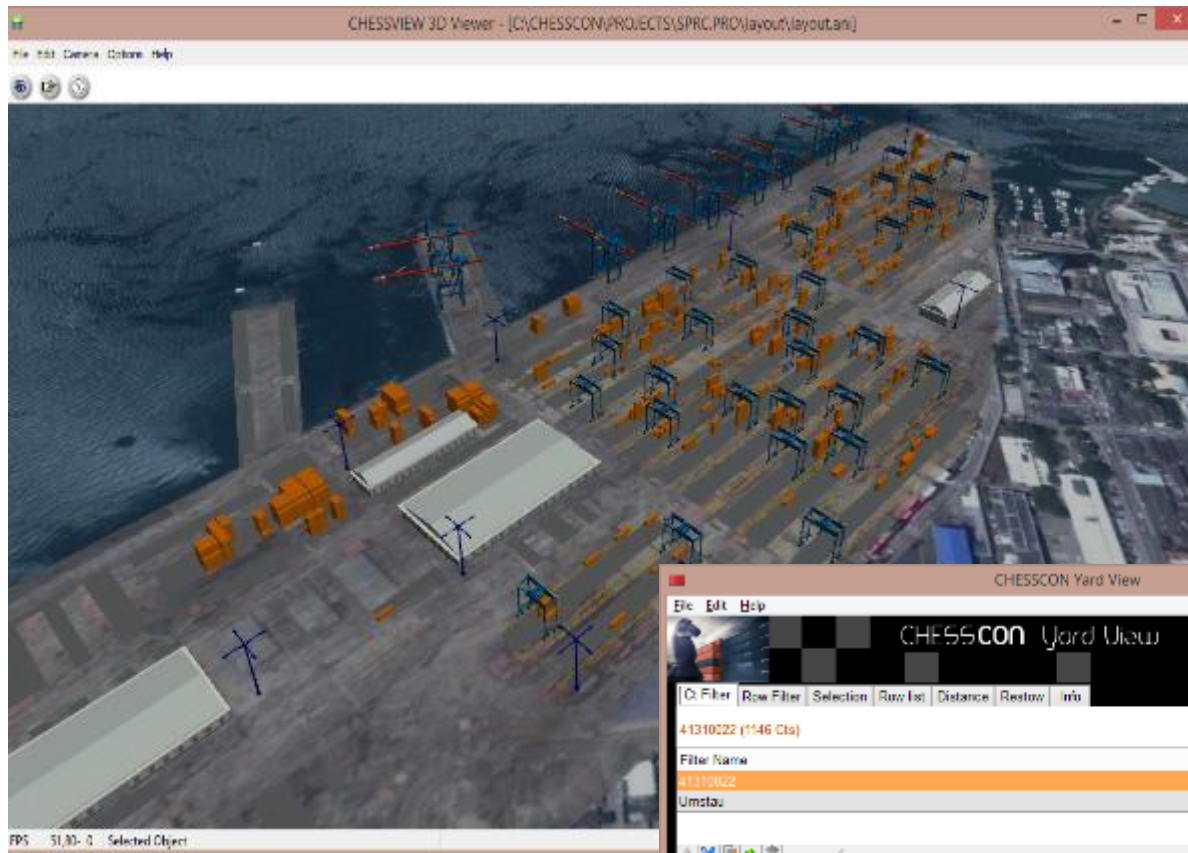


Straddle carrier Terminal

- Prestow for a “31” class vessel



Examples



RTG Terminal

- Prestow for the next vessel



A large, light-orange thought bubble with a black outline, containing text. To its right are three smaller, light-orange circles of decreasing size, also with black outlines, arranged in a descending line.

A picture shows more than 1000 words

→ ... and is more intuitive than 100 tables

Agenda



**The new
role of the
planner**

Complex Control

IT architecture

ERP
(Administration)

Accounting

Statement

TOS
(Planning)

Berth
Planning

Crane Split
Planning

Yard
Planning

Transport
Planning

Stow
Planning

...

TLS
(Real Time
Scheduling)

Coordination

FMS
(Execution)

STS
Manager

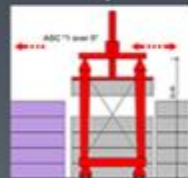
ASIC
Manager

ASC
Manager

LMTT
Manager

OHBC
Manager

EC,SPS
(Equipment)

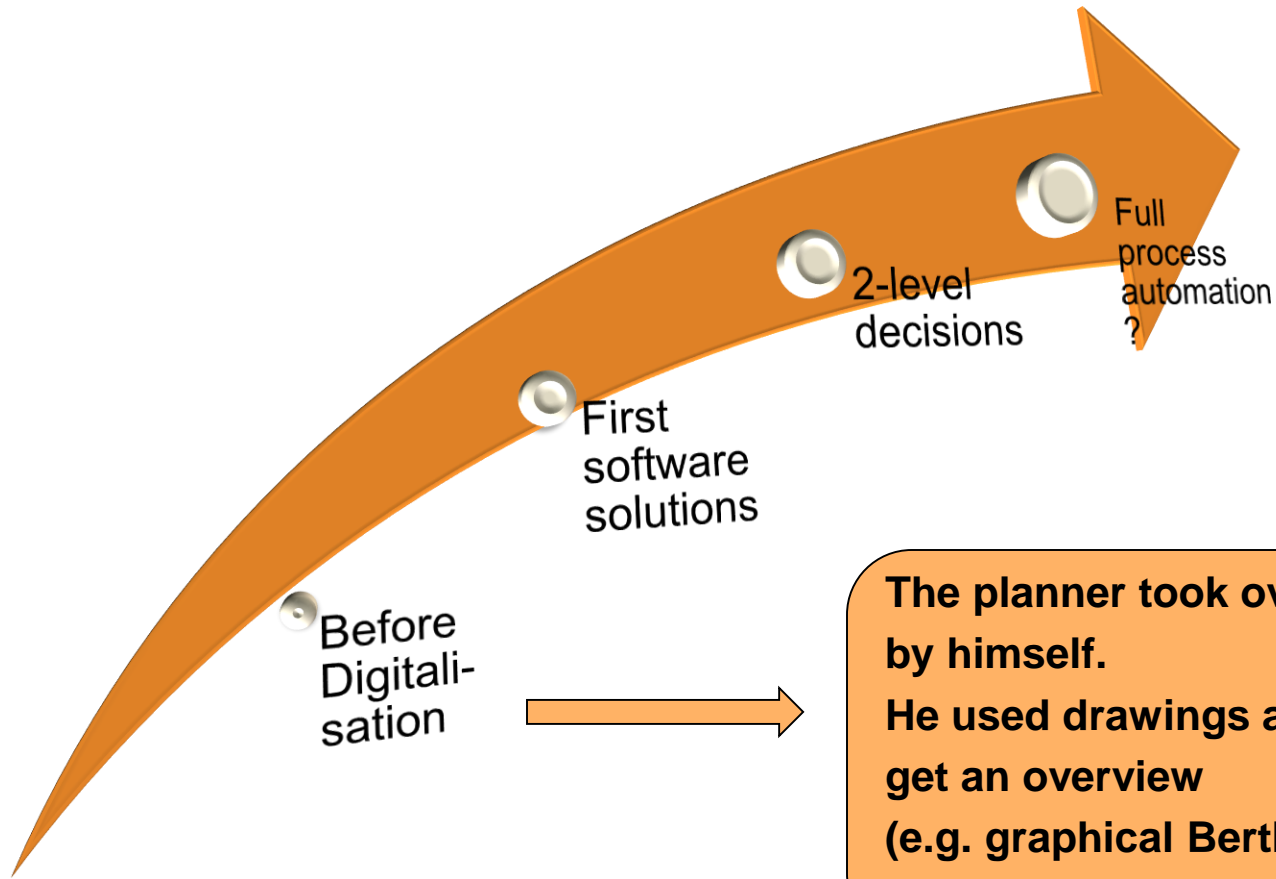


Agenda

A large, light-orange circle with a gradient and a thin orange border is positioned on the left. To its right is a thick, curved orange line that starts at the top and ends at the bottom, resembling a stylized 'C' or a partial arc. A smaller, solid orange circle is located at the bottom right end of this curved line.

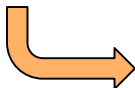
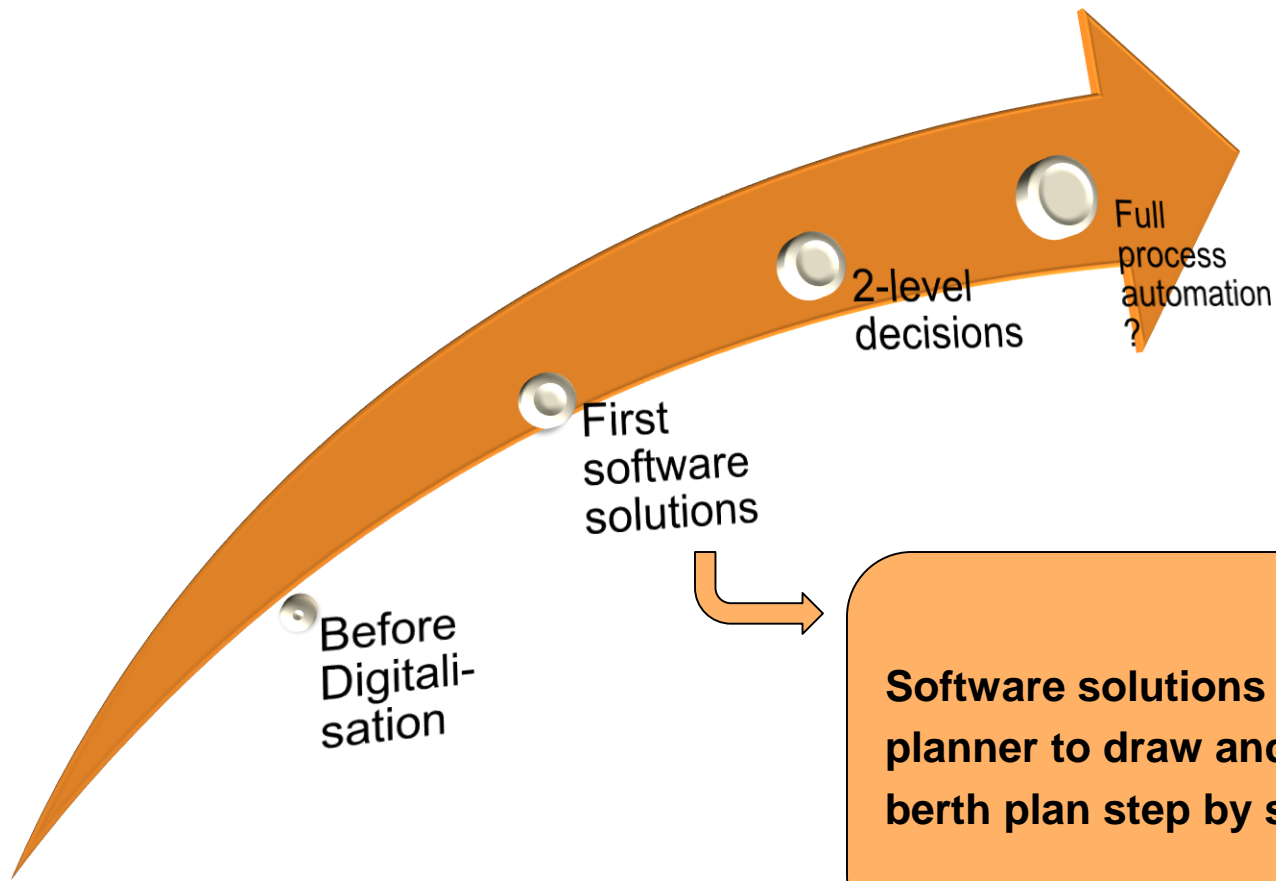
**The new
role of the
planner**

Role of the planner

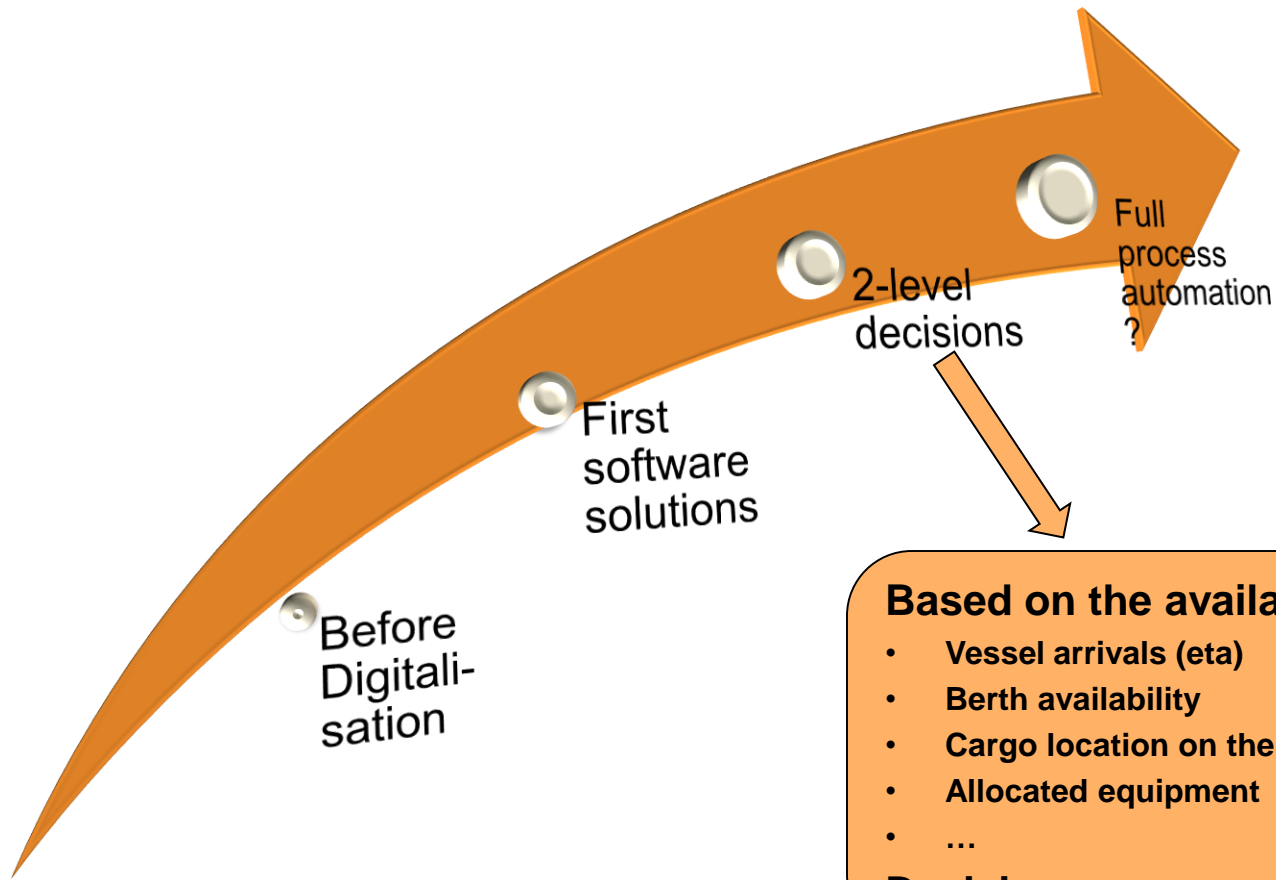


The planner took over all decisions by himself.

He used drawings and tables to get an overview (e.g. graphical Berth-plan – to be Revised 5-times a day)



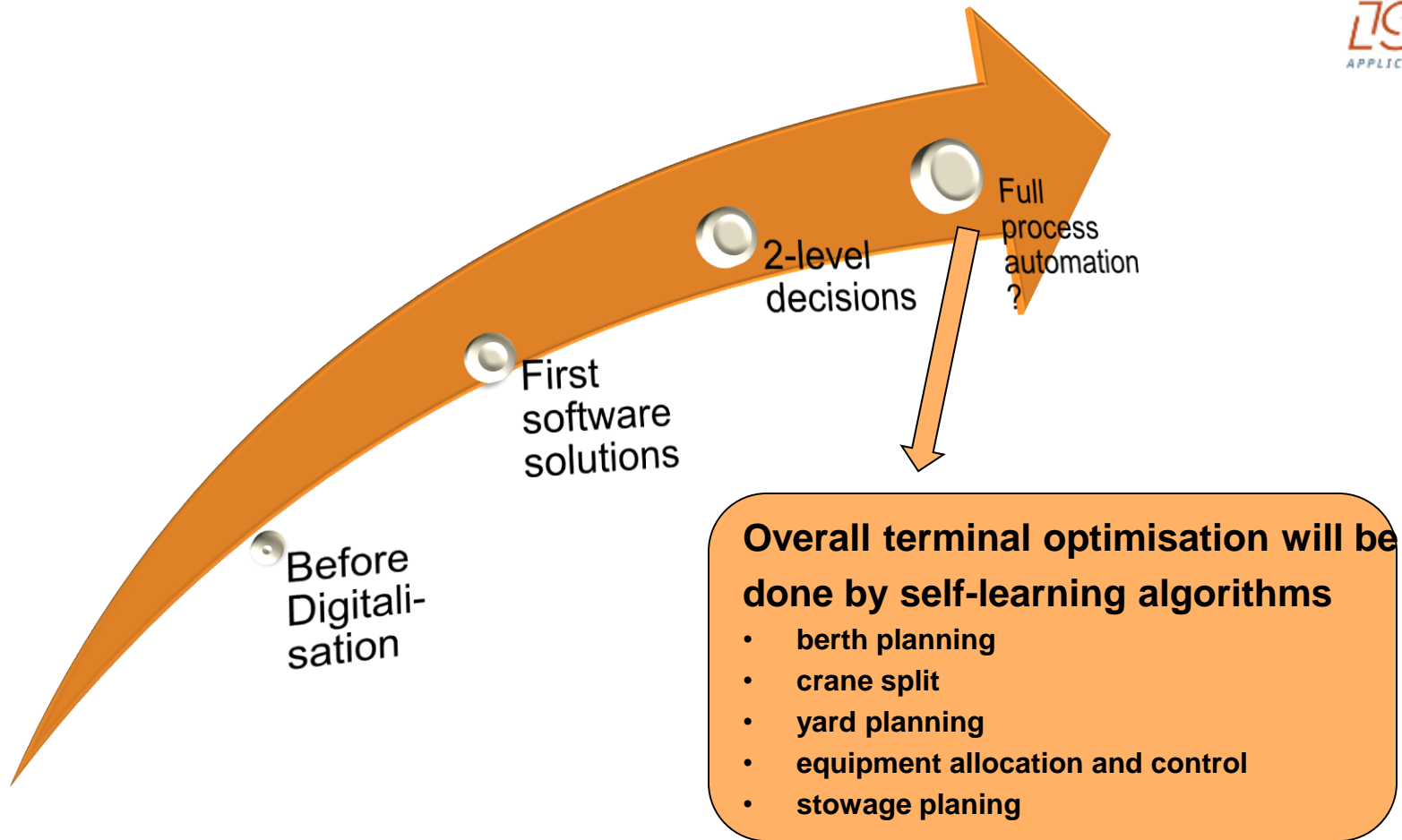
Software solutions supported the planner to draw and change the berth plan step by step.



Based on the available data

- Vessel arrivals (eta)
- Berth availability
- Cargo location on the yard
- Allocated equipment
- ...

Decisions are proposed automatically



Vessel simulator

- train your control staff (as shipping lines do)

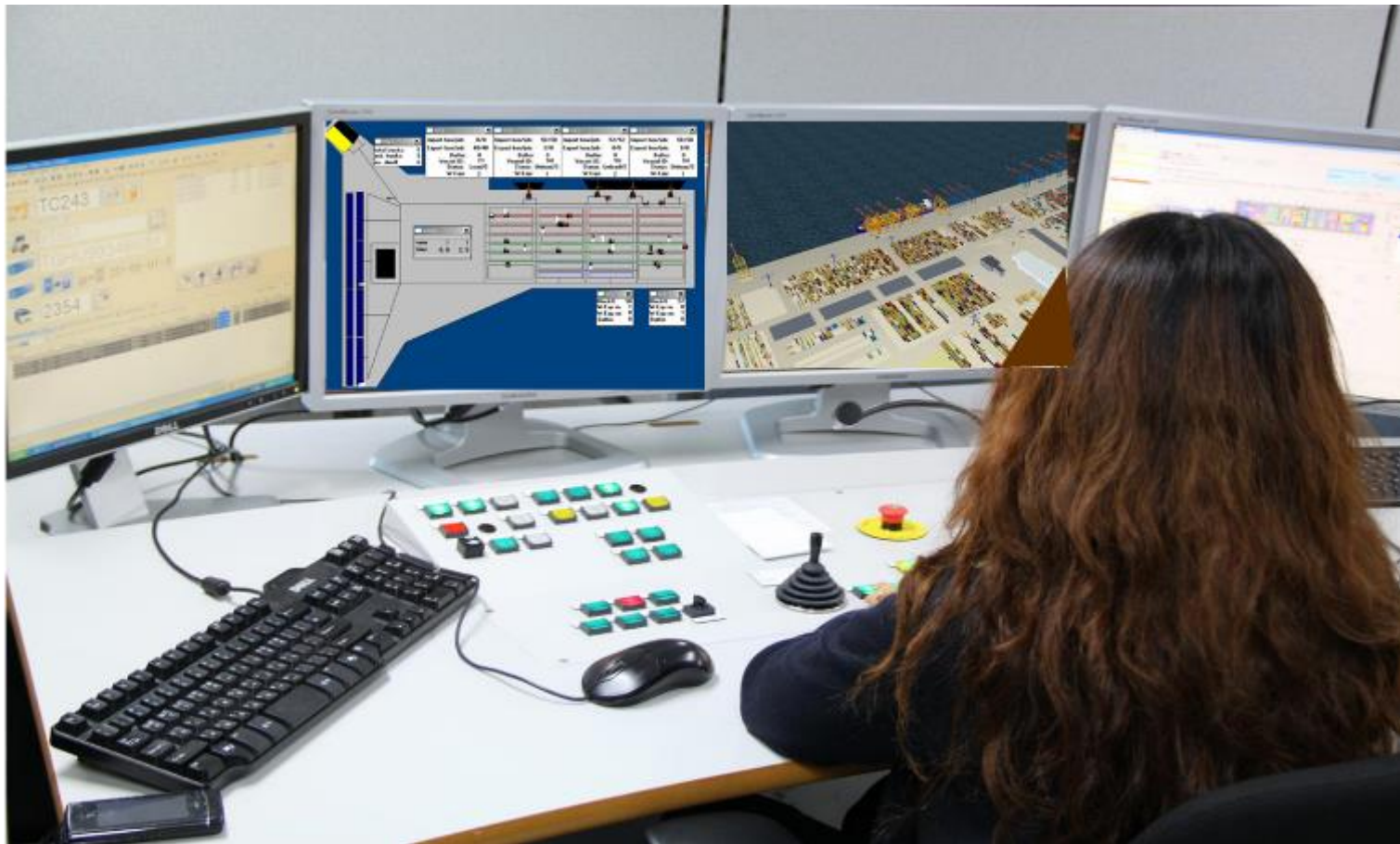


Crane simulator

- train your control terminal staff (as you do with crane drivers, e.g. Liebherr:)



Learning from the huge ones

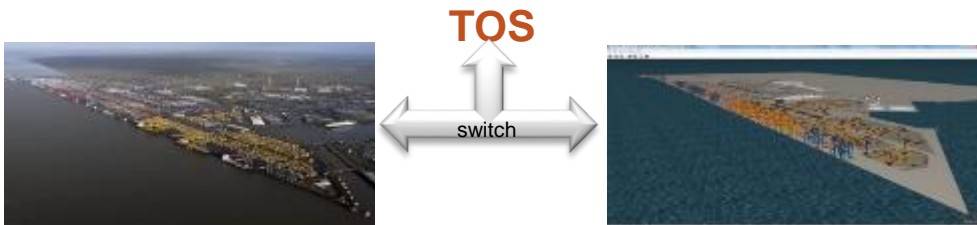


The main mission of CHESSCON VIRTUAL TERMINAL

what you can do with CHESSCON

Emulation:

- use your Terminal Operation System (TOS)
- use your software interfaces
- but use a **Virtual Container Terminal**



Benefits:

- no impact on the real environment
- training under laboratory conditions
- self-learning available
- fine-tune the TOS parameters
- re-run bad shifts

SPARCS 3.7.24.1 - Kassl

File Edit Vessel Yard Container Planning Control Windows Help



navis

Equipment Pool QC06: 6

Actions Display

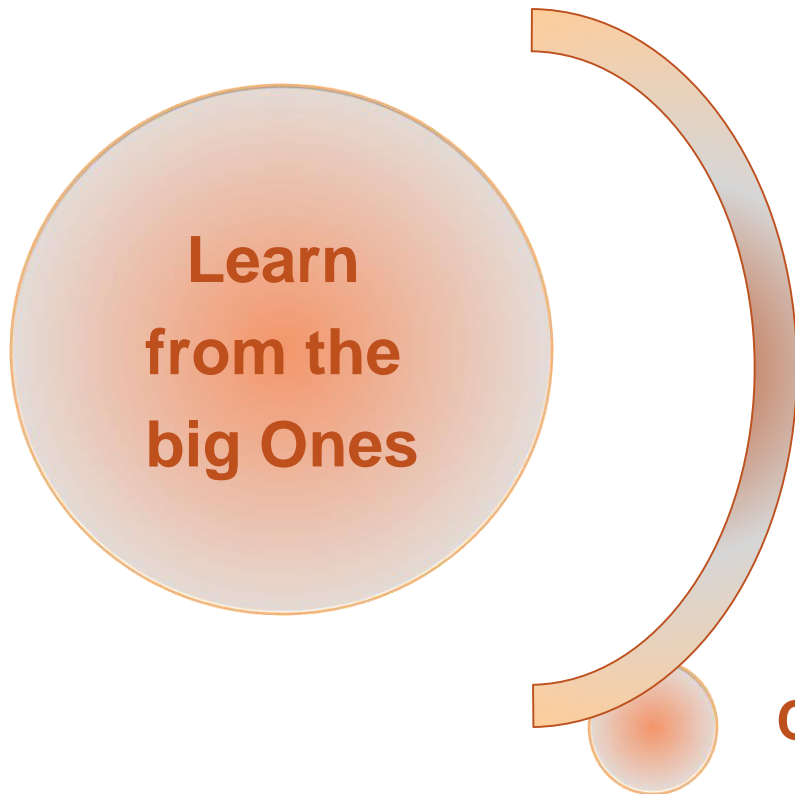
Handler id*	Icon Only*	Screen*	Dispatch State*	Move D
121			Carrying a container; Waiting at Row	1321+
122			Go to crane; Waiting at Ship	1321+
124			Go to crane; Waiting at Ship	1321+
125			Go to crane; Waiting at Ship	1321+
C06				
R33				

Point of Work Q06

Actions Display

Sequence*	Container No.*	Type*	Current Position*	Handler id*	Dispatch State*
1	GATU8091789	45G1 *TR-121*		121/R33	In Progress
2	GATU8588121	45G0 CANX020*0361490		124	Go to Crane
3	FSCU6472343	45G1 CANX020*0361290		125	Go to Crane
4	HLXU6350672	45G1 CANX020*0361090		122	Go to Crane
5	HLXU6273703	45G1 CANX020*0361688			(not evaluated)
6	CPSU16439396	45G1 CANX020*0361488			(not evaluated)

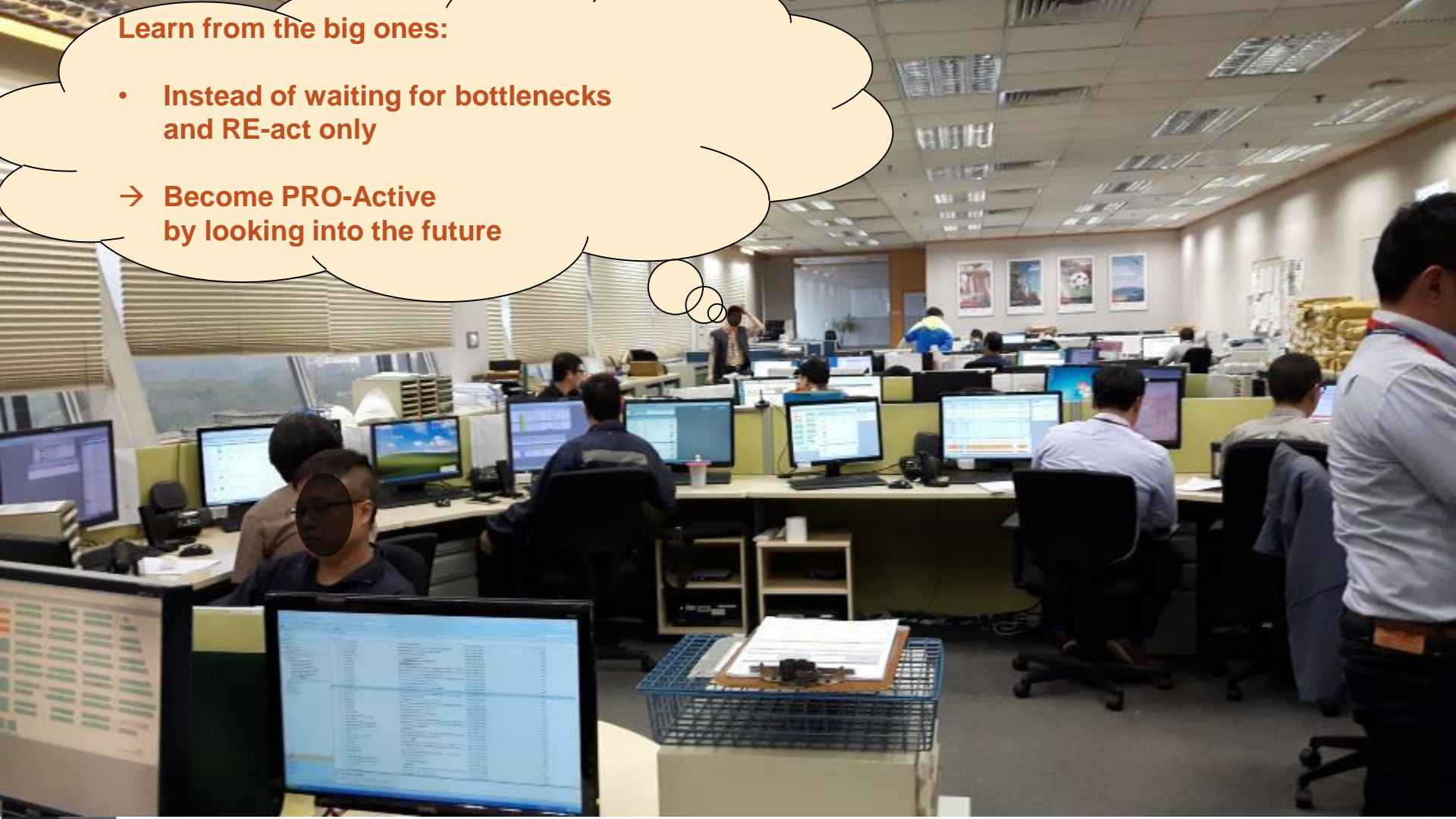
Agenda



Conclusions

Learn from the big ones:

- **Instead of waiting for bottlenecks and RE-act only**
- **Become PRO-Active by looking into the future**



Conclusion

- Visualise your actual container inventory
- Train your staff with Virtual Terminals
- Forecast the future operation
→ Become Pro-Active

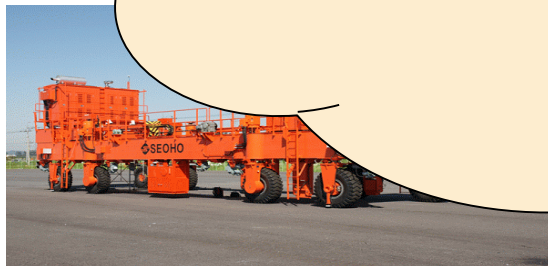


How to improve terminal's efficiency



Instead of investing in more and more man and machines:

Get more out of your existing resources



The first ALV of KMI



MAKE YOUR RIGHT MOVES!



WWW.CHESSCON.COM

CHESSCON
VIRTUAL TERMINAL

I'm looking forward to the following discussion!

Holger Schuett, Prof. Dr.-Ing., CEO



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