

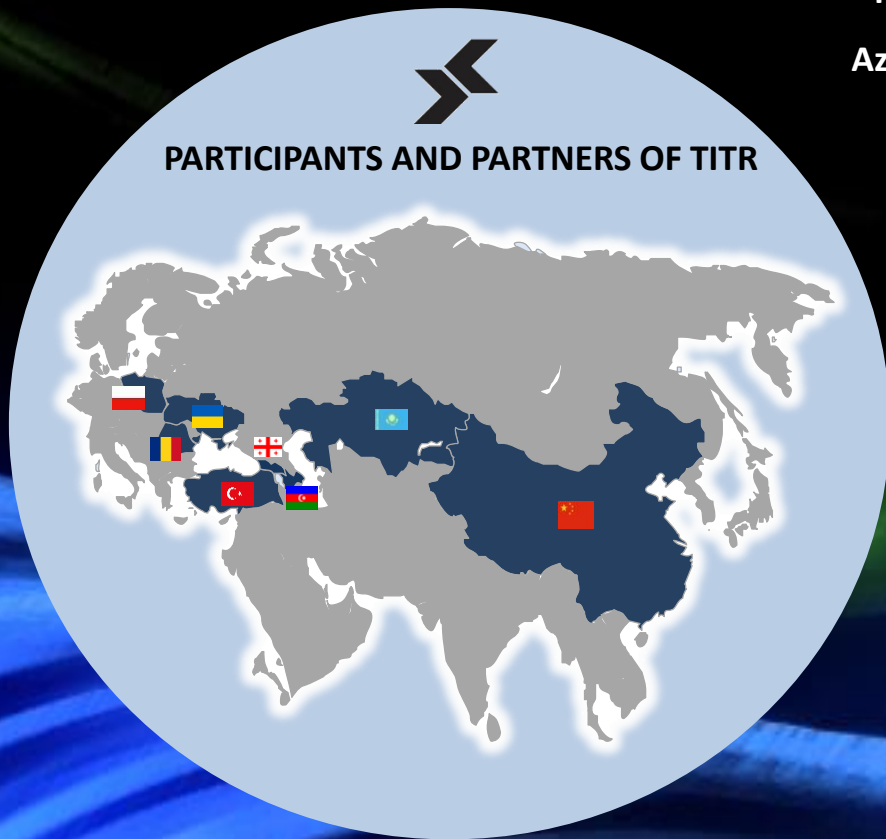


Middle Corridor

Trans-Caspian International Transport Route

GDYŃIA , POLAND
2019

Railway and maritime administrations, logistics companies of
Azerbaijan, Georgia, Kazakhstan, China, Turkey, Ukraine, Poland,
Romania



SYNERGY OF LOGISTIC INFRASTRUCTURE ALONG THE ROUTE

- 6 railways
- More than 51 thousand km of the railroads
- More than 255 thousand wagons
- 2 000 000 sq.m. of warehouses and terminals
- 6 sea ports
- 81 units of navy (ferries, dry-cargo vessels, barges)

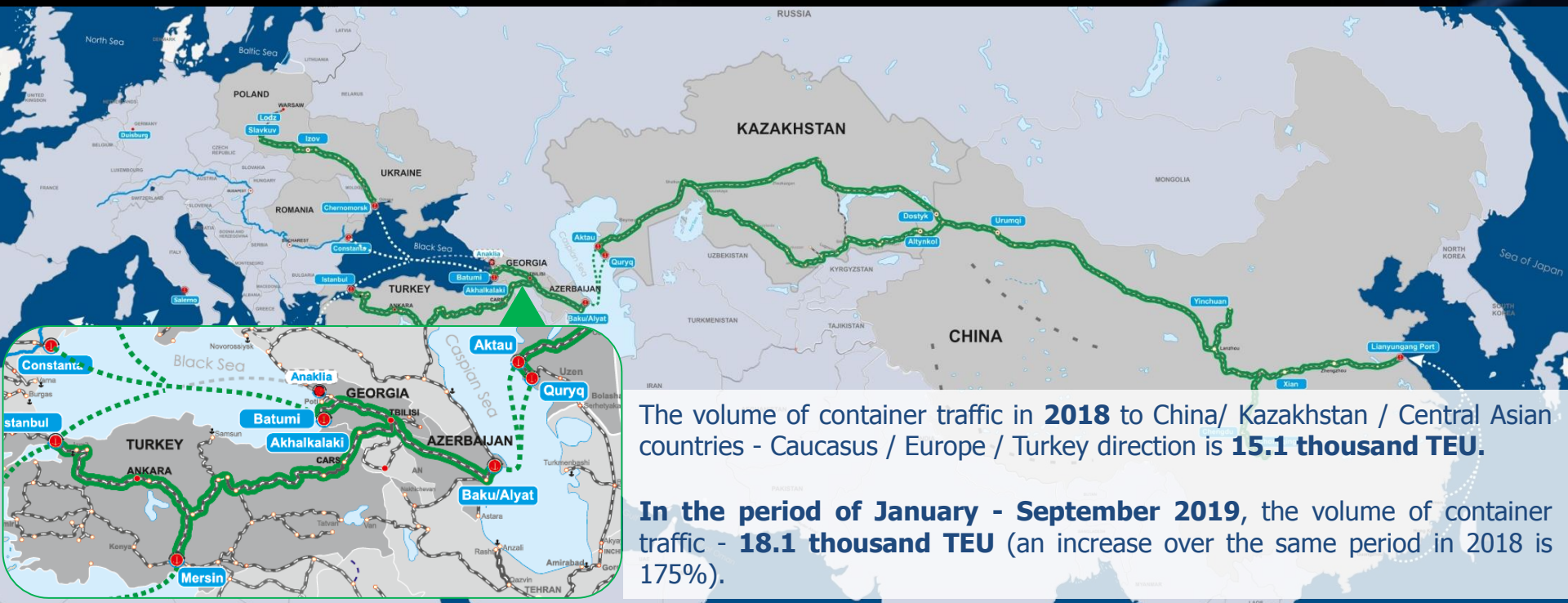
1. Coordinating Committee for the Development of the Trans-Caspian International Transport Route was established on February 20, 2014.

2. International Trans-Caspian Transport Consortium (single route operator) was established on April 12, 2016.

3. International Association "Trans-Caspian International Transport Route" was established in January 2017.

Infrastructure projects contributing to the development of transport along the route:

- Construction and commissioning of the Kars-Akhalkalaki section
- Completion of the construction first phase of new Sea Port of Baku (Alyat)
- Commissioning multimodal port of Quryq



The volume of container traffic in **2018** to China/ Kazakhstan / Central Asian countries - Caucasus / Europe / Turkey direction is **15.1 thousand TEU**.

In the period of **January - September 2019**, the volume of container traffic - **18.1 thousand TEU** (an increase over the same period in 2018 is 175%).

TRANS-CASPIAN ROUTE

Lianyungang (PRC) - Aktau / Kuryk (Kazakhstan) - Azerbaijan - Georgia - Turkey / Ukraine / Poland / Romania / Italy / other European countries

9 400 –
11 000 km

13-21 days

SEA ROUTE

Lianyungang (PRC) - Suez (Egypt) - Istanbul (Turkey)

16 400 km

30-40 days



Baku International Sea Trade Port – is the oldest port in the Caspian Sea, serves as a link between East and West. Port capacity has been increased to 15 million tons of cargo per year, including 100,000 TEU.



Batumi Sea Port – is the gateway to the Black Sea. Total throughput of the Port is 18 million tons per year.



Azerbaijan Caspian Shipping Company – is the largest ship owner, the fleet involved in cargo transportation in the region consists of 22 tankers, 15 dry-cargo vessels, 13 ferries and 2 Ro-Ro ships.



Aktau International Sea Port – is a multi-purpose terminal providing cargo transportation 12 months a year and 24 hours a day. Capacity for transshipment of goods is 17,7 million tons.



Port Quryq – new port, with a capacity of 6 million tons.

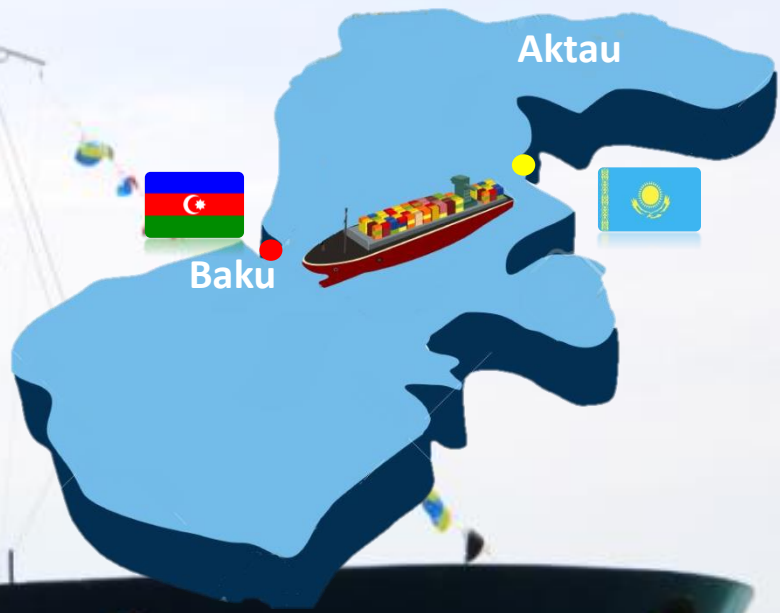


Kazmortransflot – is the National Sea Carrier of the Republic of Kazakhstan, owns 27 different units of the fleet and additionally operates about 15 units of the fleet.

1ST REGULAR FEEDER SERVICE LINE AT THE CASPIAN SEA



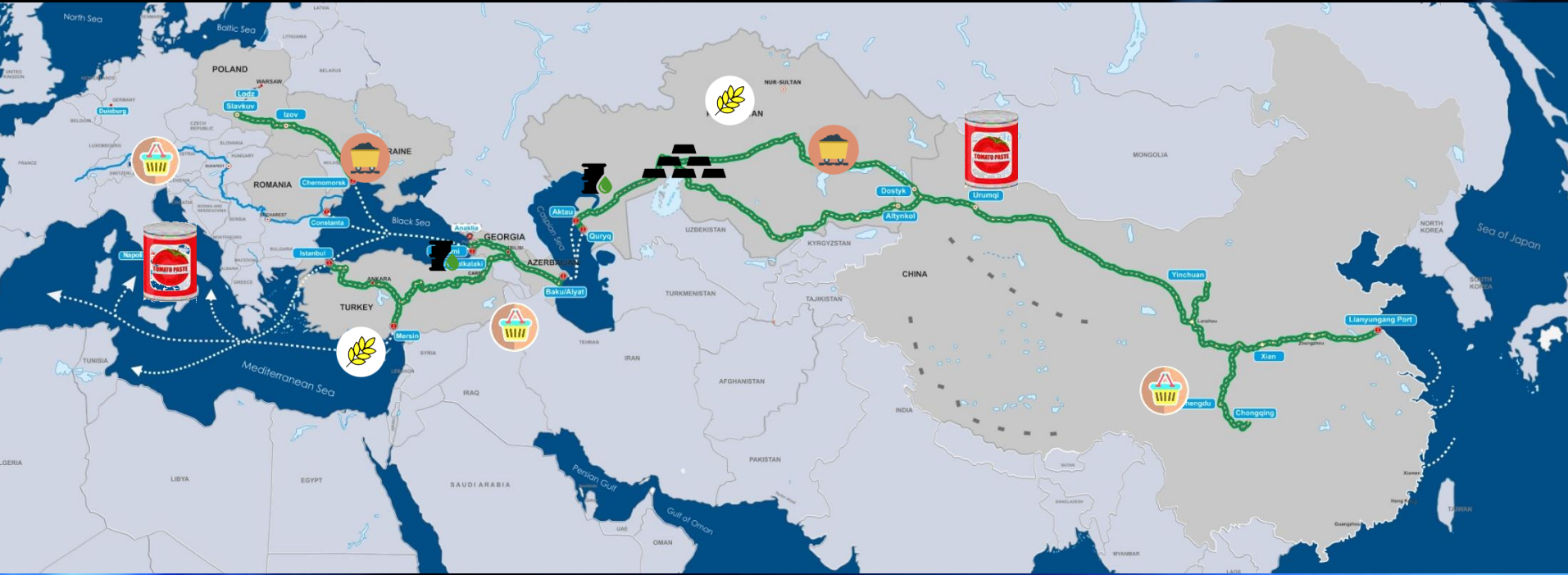
**MAXIMUM CAPACITY:
225 TEU PER VESSEL OR
105 FEU PER VESSEL**



REGULARITY:

AKTAU: EACH WEDNESDAY, BAKU: EACH SATURDAY, VOYAGE DURATION: 30 HOURS

The main group of cargoes transported by TITR



OCTOBER 2019: LAUNCH OF CONTAINER TRAIN FROM CHINA TO THE CZECH REPUBLIC (VIA BTK)



TIME: 20 days

DISTANCE: 8 500 thousand km

CARGO: electronics



1ST REGULAR FEEDER SERVICE LINE AT THE CASPIAN SEA

Since October 2019, due to the increase in container traffic, the frequency of feeder line from the port of Aktau increases from 4 times to 7 times per month.

TARIFF RATES FOR GENERAL CARGO TRANSPORTATION ALONG MIDDLE CORRIDOR THROUGH THE PORT OF AKTAU

Transit through Kazakhstan to / from China

Route: FOR Altynkol (ex) - FOR Georgia
SOC (Shipper Own Container)

Destination	20' (<24 т)	20' (>24т, ≤28т)	40'DV/HC (≤28т)	Time of delivery, days	
				Container train	Single
Port Poti	1 584 \$	1 584 \$	2 656 \$	10	17
Port Batumi	1 584 \$	1 584 \$	2 656 \$	10	17

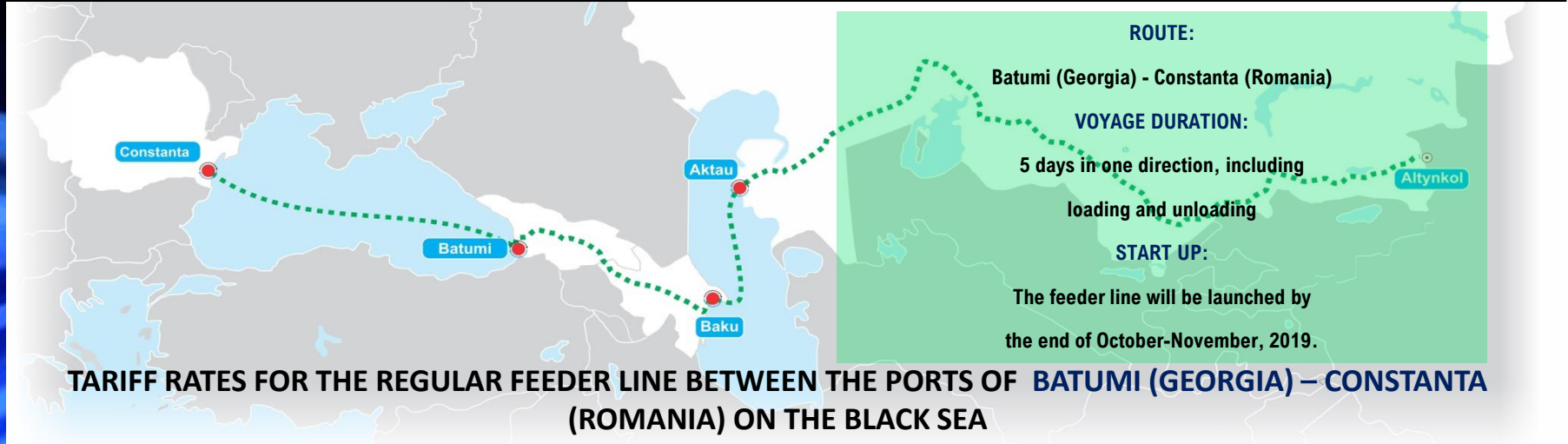
Route: FOR FOR Georgia - Altynkol (ex)
SOC (Shipper Own Container)

Departure	20' (<24 т)	20' (>24т, ≤28т)	40'DV/HC (≤28т)	Time of delivery, days	
				Container train	Single
Port Poti	1 374 \$	1 374 \$	2 444 \$	10	17
Port Batumi	1 387 \$	1 387 \$	2 466 \$	10	17

1ST REGULAR FEEDER SERVICE LINE AT THE BLACK SEA

TARIFF RATES FOR CARGO TRANSPORTATION ON **ALTYNKOL (KAZAKHSTAN) – CONSTANTA (ROMANIA) ROUTE** ALONG CHINA – EUROPE – CHINA

No	Departure	Destination	Tarriff rates at 20 foot container	Tarriff rates at 40 foot container
1	Altynkol ex. (Kazakhstan)	Constanta (Romania)	\$ 2 179	\$ 3 673
2	Constanta (Romania)	Altynkol ex. (Kazakhstan)	\$ 2 048	\$ 3 582
3	Aktau Port (Kazakhstan)	Constanta (Romania)	\$ 1 703	\$ 2 722



ROUTE:
Batumi (Georgia) - Constanta (Romania)

VOYAGE DURATION:
5 days in one direction, including loading and unloading

START UP:
The feeder line will be launched by the end of October-November, 2019.

TARIFF RATES FOR THE REGULAR FEEDER LINE BETWEEN THE PORTS OF **BATUMI (GEORGIA) – CONSTANTA (ROMANIA)** ON THE BLACK SEA

No	Departure	Destination	Tarriff rates at 20 foot container	Tarriff rates for empty 20 foot container	Tariff rates at 40 foot container	Tariff for empty 40 foot container
1	Constanta (Romania)	Batumi (Georgia)	\$ 650	\$ 500	\$ 1 100	\$ 950
2	Batumi (Georgia)	Constanta (Romania)	\$ 650	\$ 500	\$ 1 100	\$ 950

RATES INCLUDE: RAILWAY TARIFF, TRANSIT CUSTOMS DECLARATION AT CROSSING POINTS, TERMINAL HANDLING CHARGES (THC)

RATES DO NOT INCLUDE: PAYMENT FOR OPERATIONS AT THE STATIONS OF DEPARTURE AND DESTINATION, CUSTOMS DECLARATION AND PAYMENT

THE INTERNATIONAL COOPERATION

14 June 2017, Memorandum of Cooperation with China Communications and Transportation Association

15 June 2017, Memorandum of Understanding with NC "Maritime Ports Administration" SA Constanta

27 September 2017, The agreement on strategic cooperation with Lianyungang Port Holdings Group

13 October 2017, Memorandum of Understanding with Walloon Export and Investment Agency



13 October 2017, MoU with Shenzhen Logistics and Supply Chain Management Association

21 November 2018, Memorandum of Understanding with FERRMED Association

8 January 2019, Memorandum of Cooperation with OSJD

10 September 2019, Memorandum of Understanding with Ukrainian Sea Ports Authority





THANK YOU FOR ATTENTION!