



DCT GDANSK

A Member of the  PSA Group

DCT Gdansk: Baltic Hub for Today and Tomorrow

24th October 2019

Dominik Landa, Commercial Director

WWW.DCTGDANSK.PL

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Why Choose DCT Gdansk?



World-class Operating Performance
& **Ice-free** Access All Year Round



Only Deep-Water Terminal in the Baltic Capable
of Receiving **Direct Vessel Calls from Asia**



Unique Location has made DCT Largest
and Fastest-Growing Container Terminal
in the Baltic Sea



The Most **Cost-effective Hub** Port
for the Upper Baltic Markets



Best Road and Intermodal Connectivity
to Whole of Polish Market



Northern Gateway to Central and Eastern
Europe with **Price Advantage**



Long-term **Room to Grow**

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DCT's Shareholders and Management Board

SHAREHOLDERS STRUCTURE:

- PSA International Ptd Ltd

PSA is a leading global port group and a trusted partner to cargo stakeholders around the world. With flagship operations in Singapore and Antwerp, PSA's portfolio comprises a network of over 50 coastal, rail and inland terminals in 17 countries. Drawing on the deep expertise and experience from a diverse global team, PSA actively collaborates with its customers and partners to deliver world-class port services alongside, develop innovative cargo solutions and co-create an Internet of Logistics. As the partner of choice in the global supply chain, PSA is "The World's Port of Call".

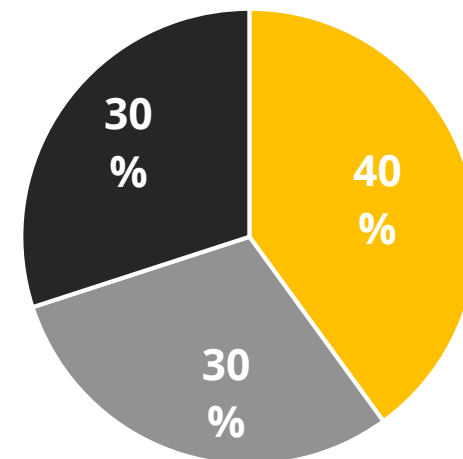
- Polish Development Fund S.A. (PFR)

The Polish Development Fund (PFR) is a financial group which offers instruments supporting the development of companies, local governments and individuals, and invests in sustainable social development and national economic growth. The mission of PFR as a Polish promotional financial institution is to implement programs enhancing the long-term investment and economic potential and supporting equal opportunities and environmental protection.

- IFM Global Infrastructure Fund

IFM Investors is a global institutional funds manager with US\$82 billion under its management as of 31 December 2018. Established more than 20 years ago and owned by 27 Australian pension funds, IFM Investors' interests are deeply aligned with those of its investors. Investment teams in Australia, Europe, North America and Asia manage institutional strategies across debt investments, infrastructure, listed equities and private equity. IFM Investors has offices in nine cities: Melbourne, Sydney, London, New York, Berlin, Tokyo, Hong Kong, Seoul and Zurich.

For more information visit: www.ifminvestors.com.



■ PSA ■ PFR ■ IFM

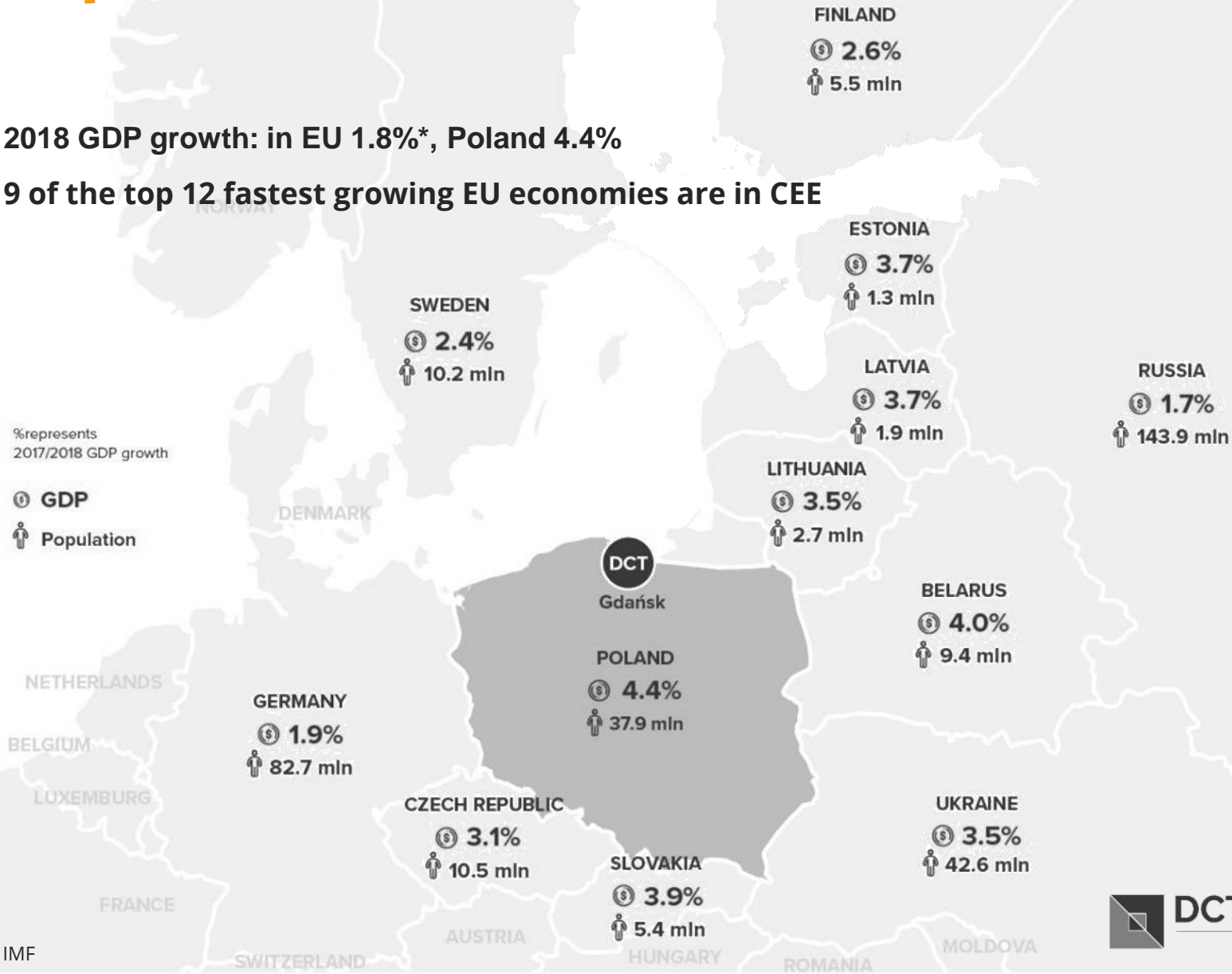
DCT Gdansk: At the Heart of Growth

Powerful Hinterland

- 2018 GDP growth: in EU 1.8%*, Poland 4.4%
- 9 of the top 12 fastest growing EU economies are in CEE

%represents
2017/2018 GDP growth

① GDP
👤 Population



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DCT Gdansk: Best in Class Marine Access

A Port With Zero Access Restrictions



DCT Gdansk: Technical Specifications

Facts and Figures



3.25mln* TEU

Facts and Figures



up to 17m

Berth Depth



1300m

Length of Berths



1072

Reefer Plugs



75ha

Terminal Area



3*

RMG Cranes



40

RTG Cranes



14

STS Cranes



8 200m²

CFS



4 tracks - 2.5km

Railway Siding



64 000 TEU*

Operational Capacity



Navis

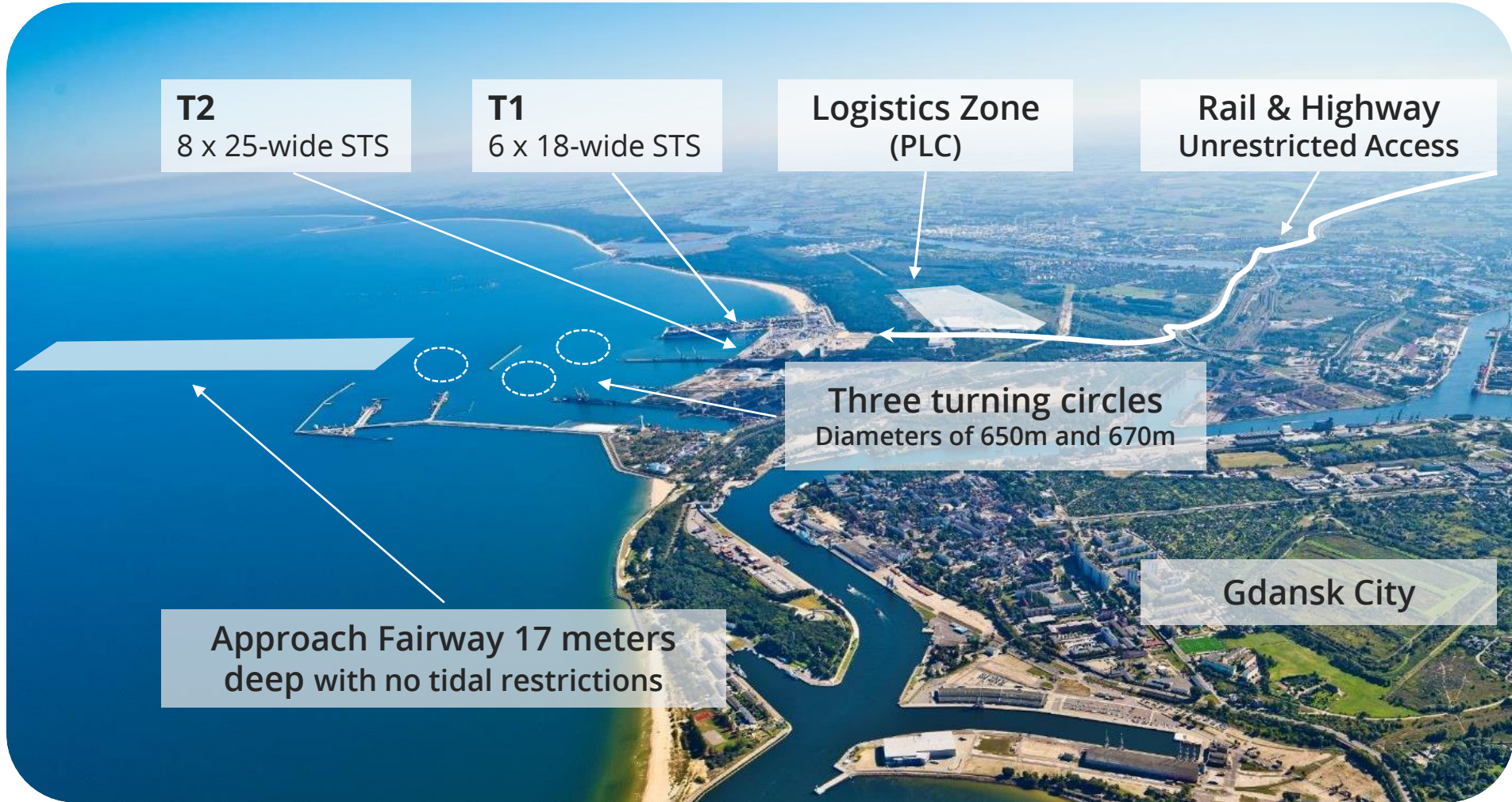
Operating System

* After finalization of all current development projects

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Marine Access to DCT

Deep Sea Approach and Turning Circles to Operate Largest Vessels

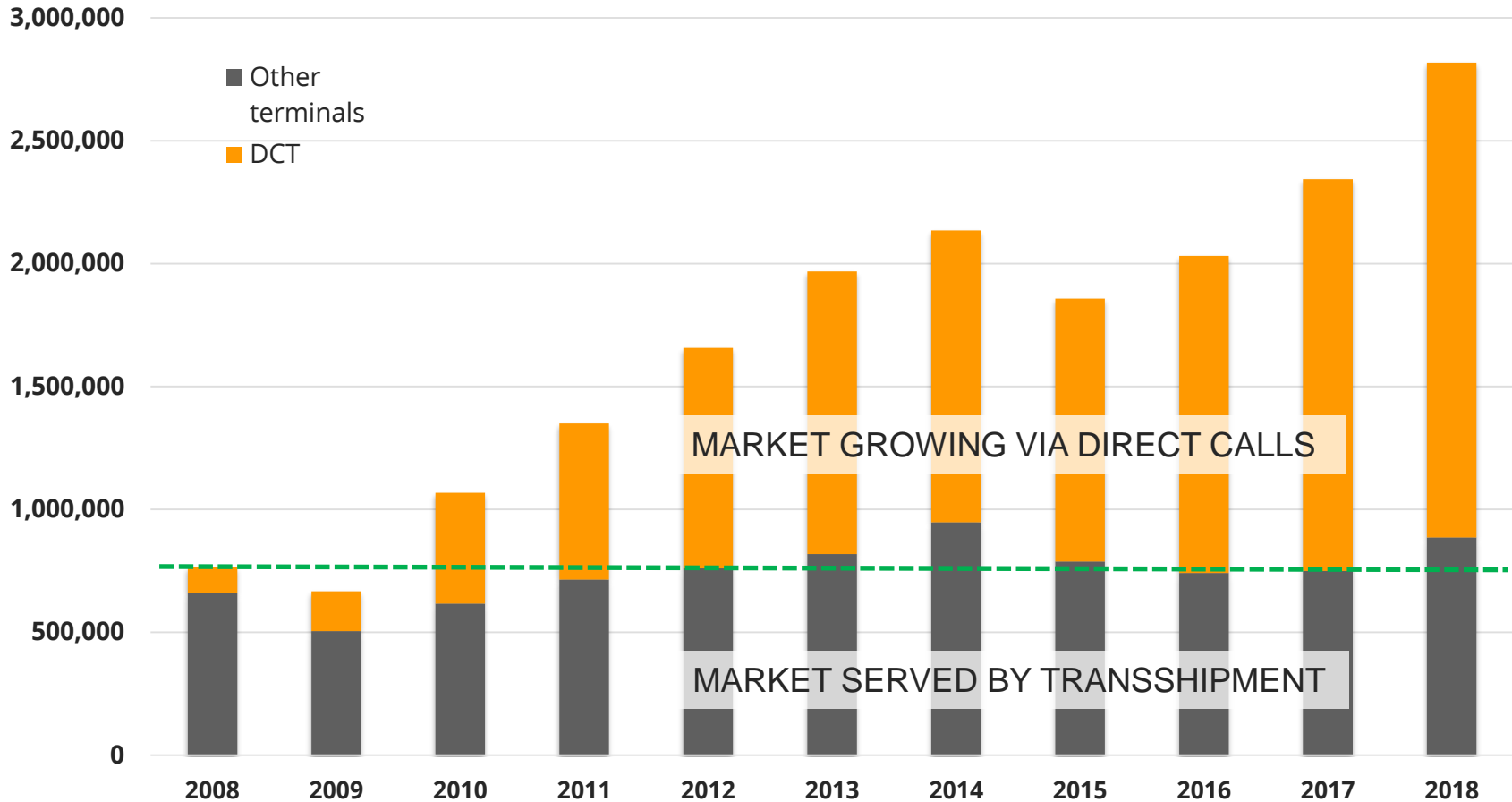


DCT Gdansk operates 24/7, 365 days a year.

Polish Container Terminals Volume

DCT Gdansk Customer Volume Development 2008-2018

Direct Call Effect on Polish Container Volume



2017 – No. 2 in Europe, No. 5 in the World*

2018 – No. 1 in Europe, No. 4 in the World*

Deepsea Calls in DCT Gdansk

2M service on a Weekly Basis

- **2010 - First Direct Call** to Baltics from Far East with Maersk Line
- 2M Alliance - **10 years** Vessel Sharing Agreement between ML and MSC
- **FEB 2015** - The first 2M vessel call to Gdansk
- Services: **AE10 (ML) / Silk (MSC) / NERA 6 (HSUD) / EU2 (HMM)**
- **+20 000 TEU** capacity container vessels deployed
- **Korea – Gdansk – 36 days**

TRANSIT TIME:

To	Xingang	Kwangyang	Ningbo	Shanghai	Yantian	Tanjung Pelepas
GDANSK (Poland)	39	36	33	31	29	24

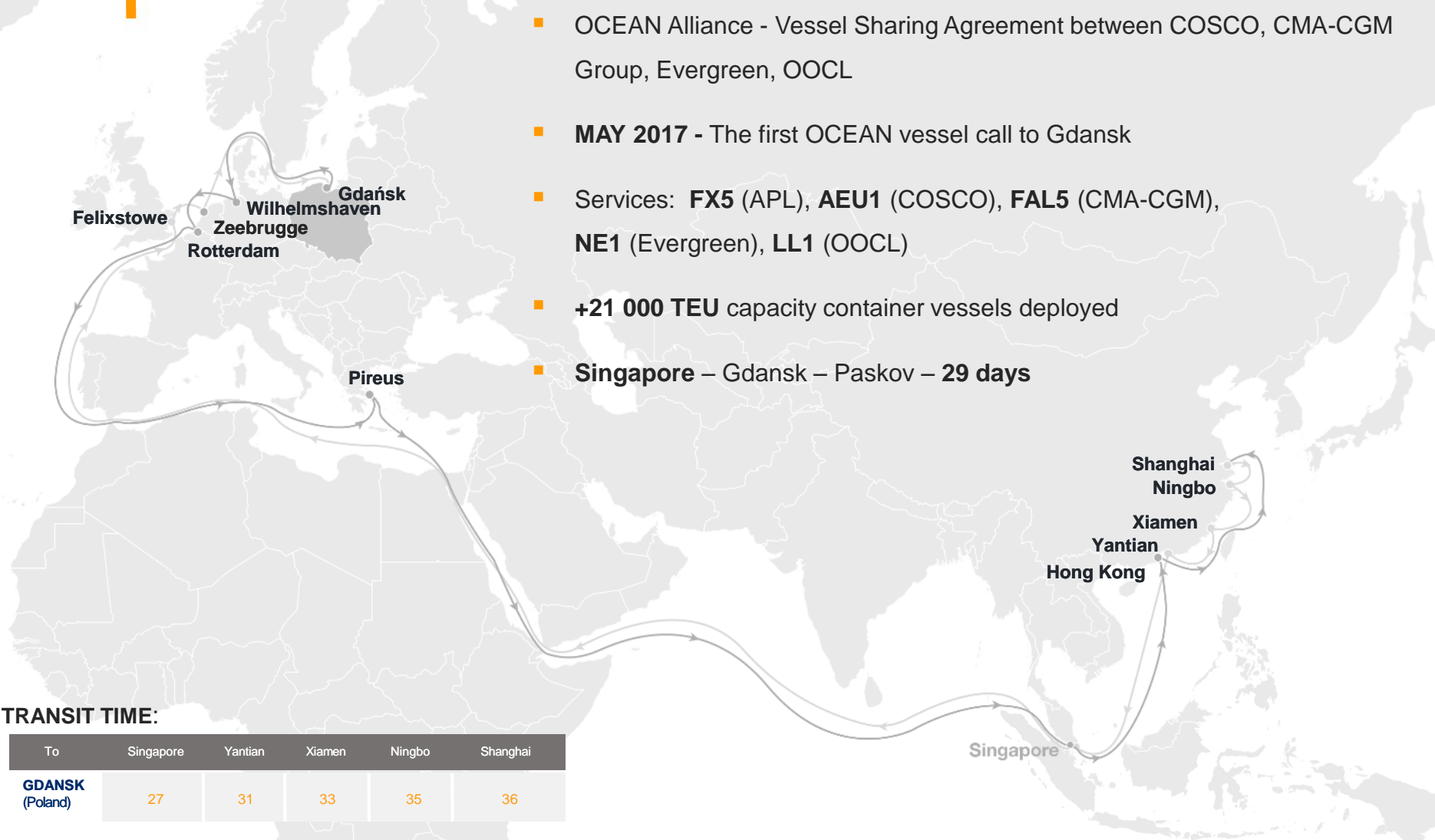
From	Tanjung Pelepas	Shanghai	Xingang	Kwangyang	Ningbo
GDANSK (Poland)	28	36	39	43	45



Deepsea Calls in DCT Gdansk

OCEAN Alliance on a Weekly Basis

- OCEAN Alliance - Vessel Sharing Agreement between COSCO, CMA-CGM Group, Evergreen, OOCL
- **MAY 2017** - The first OCEAN vessel call to Gdansk
- Services: **FX5** (APL), **AEU1** (COSCO), **FAL5** (CMA-CGM), **NE1** (Evergreen), **LL1** (OOCL)
- **+21 000 TEU** capacity container vessels deployed
- **Singapore – Gdansk – Paskov – 29 days**



TRANSIT TIME:

To	Singapore	Yantian	Xiamen	Ningbo	Shanghai
GDANSK (Poland)	27	31	33	35	36

From	Singapore	Shanghai	Ningbo	Xiamen	Yantian
GDANSK (Poland)	31	39	40	42	44

AE19 – new Asia – Europe sea-rail-sea service

Dedicated service for Korean Customers



DCT Gdansk Intermodal Advantage

On-Dock Intermodal Solution

Creating Effective and Competitive Services

- **35% / 65%** - rail to road ratio
- Fully open access terminal
- Priority for new non-Polish intermodal products
- **500+** block trains served every month
- Rail connections with vast majority of inland container terminals and destinations in **Poland**
- Served by **most of intermodal operators** in Poland and **biggest carriers**
- New connections to **Slovakia** and **Belarus** in a pipeline



DCT: NORTHERN GATEWAY TO CEE

Opening New Route to Serve Czech and Slovak Markets

- **Shorter distance** and landside **transit time** from Gdansk to important industrial areas of Czech Rep. and Slovakia
- **Open access** terminal to all Intermodal Operators
- **Direct train** to Czech Rep. (Ostrava) 4 times/week
- **Indirect trains** via Southern Polish rail terminals and **trucked across the border** (8 - 10 trains/week)
- **New Ocean and Shortsea gateway** for Czech and Slovak Customers



DCT Gdansk: Regional Hub

Locational Advantage



- 12 Weekly Regular Feeder Connections with Baltic Ports
- DCT as a **Hub Port** with Unique Location

T2B Development Program

DCT Offers Additional Capacity

YARD EXPANSION (done Q4/2019)

- 1,000+ ground slots
- 5 New eRTGs (done Q2/2019)

BERTH EXPANSION

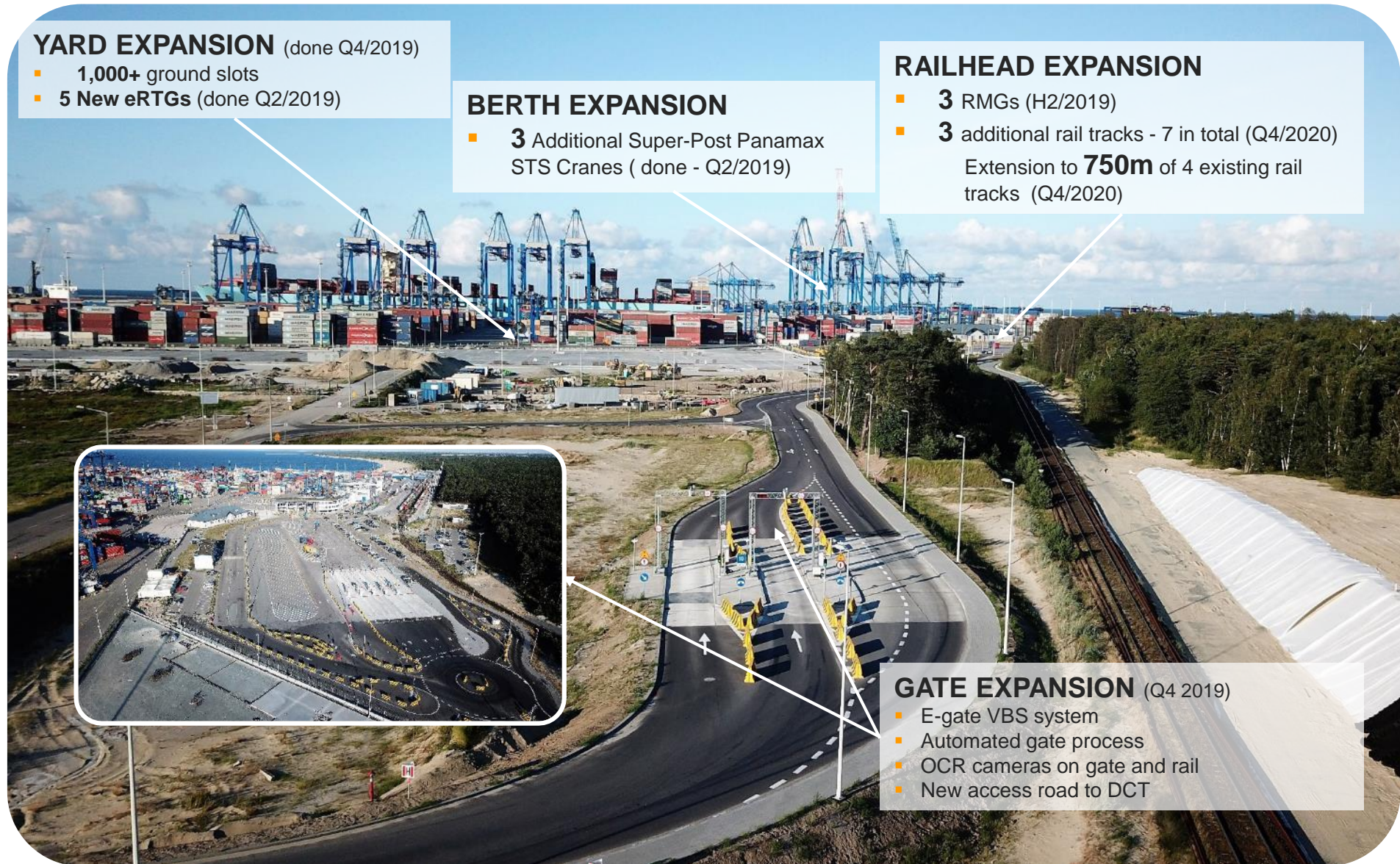
- 3 Additional Super-Post Panamax STS Cranes (done - Q2/2019)

RAILHEAD EXPANSION

- 3 RMGs (H2/2019)
- 3 additional rail tracks - 7 in total (Q4/2020)
Extension to **750m** of 4 existing rail tracks (Q4/2020)

GATE EXPANSION (Q4 2019)

- E-gate VBS system
- Automated gate process
- OCR cameras on gate and rail
- New access road to DCT



Railhead Expansion

DCT Creating Additional Capacity

AXLE LOAD

- From 20/t to 22.5t / axle

ADDITIONAL RAIL TRACKS

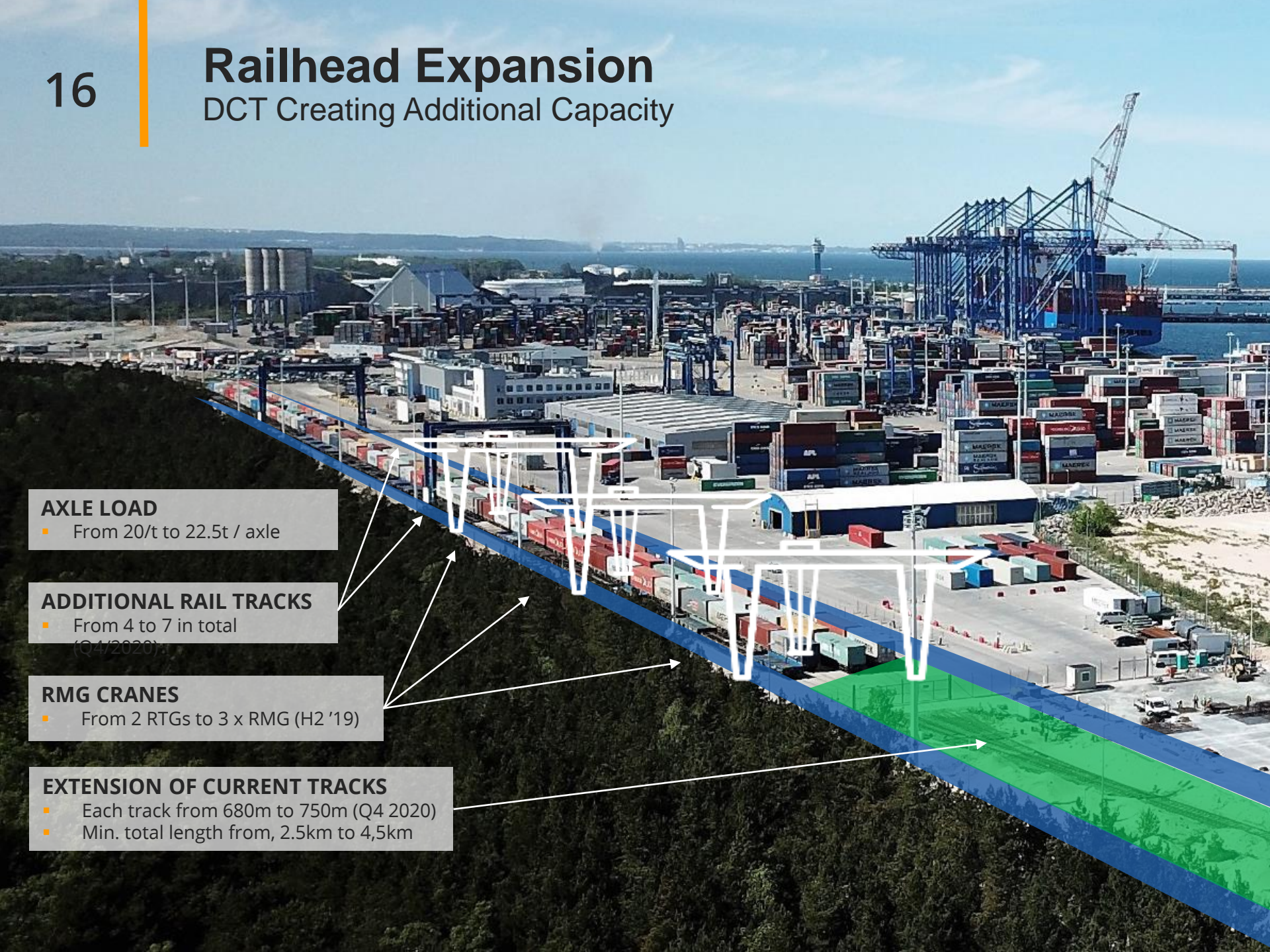
- From 4 to 7 in total (Q4/2020)

RMG CRANES

- From 2 RTGs to 3 x RMG (H2 '19)

EXTENSION OF CURRENT TRACKS

- Each track from 680m to 750m (Q4 2020)
- Min. total length from, 2.5km to 4,5km



Parallel Investments in Gdansk

Road & Rail Modernization

Scope of work – modernisation, redevelopment, and construction of **about 5.6 km of roads** (i.e. Kontenerowa Str.) and construction of **9.7 km of railways** (i.e. track to DCT) and **Northern Port railway station**

Expansion and upgrade of **road** network (second lane of Kontenerowa Str and flyover on rail)
Finalization: 2020
 (Port Authority)

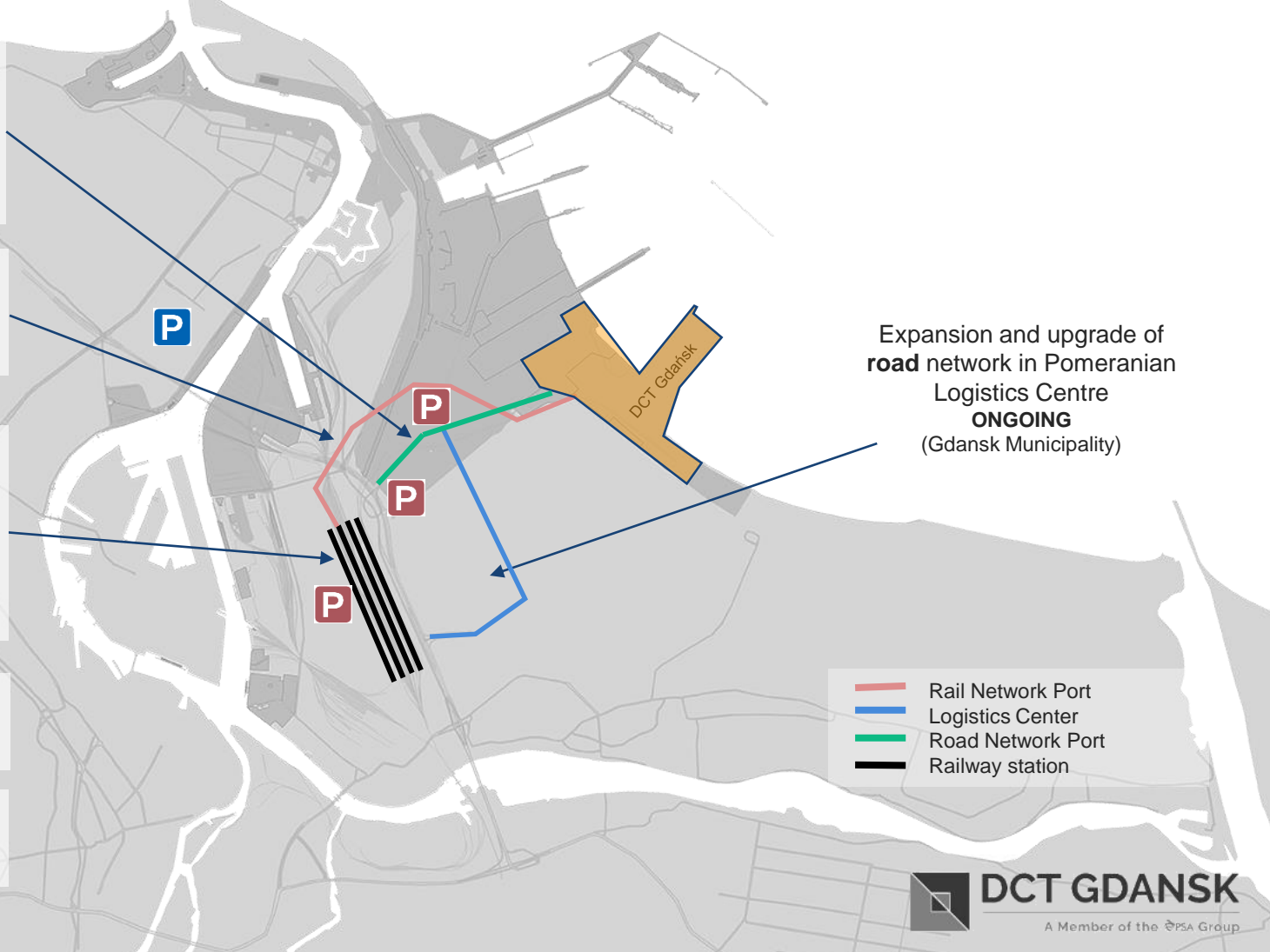
Upgrade of **rail** network – additional track to DCT
Finalization: 2020
 (Port Authority)

Upgrade of **port railway station** network – complete reconstruction of the station to optimize it to DCT needs
Finalization: 2022
 (PKP PLK – State Railways)

Public truck parkings
READY MARCH 2019
 (Port Authority)

Public truck parkings
Finalization: 2020-2021
 (Port Authority)

Expansion and upgrade of **road** network in Pomeranian Logistics Centre
ONGOING
 (Gdansk Municipality)

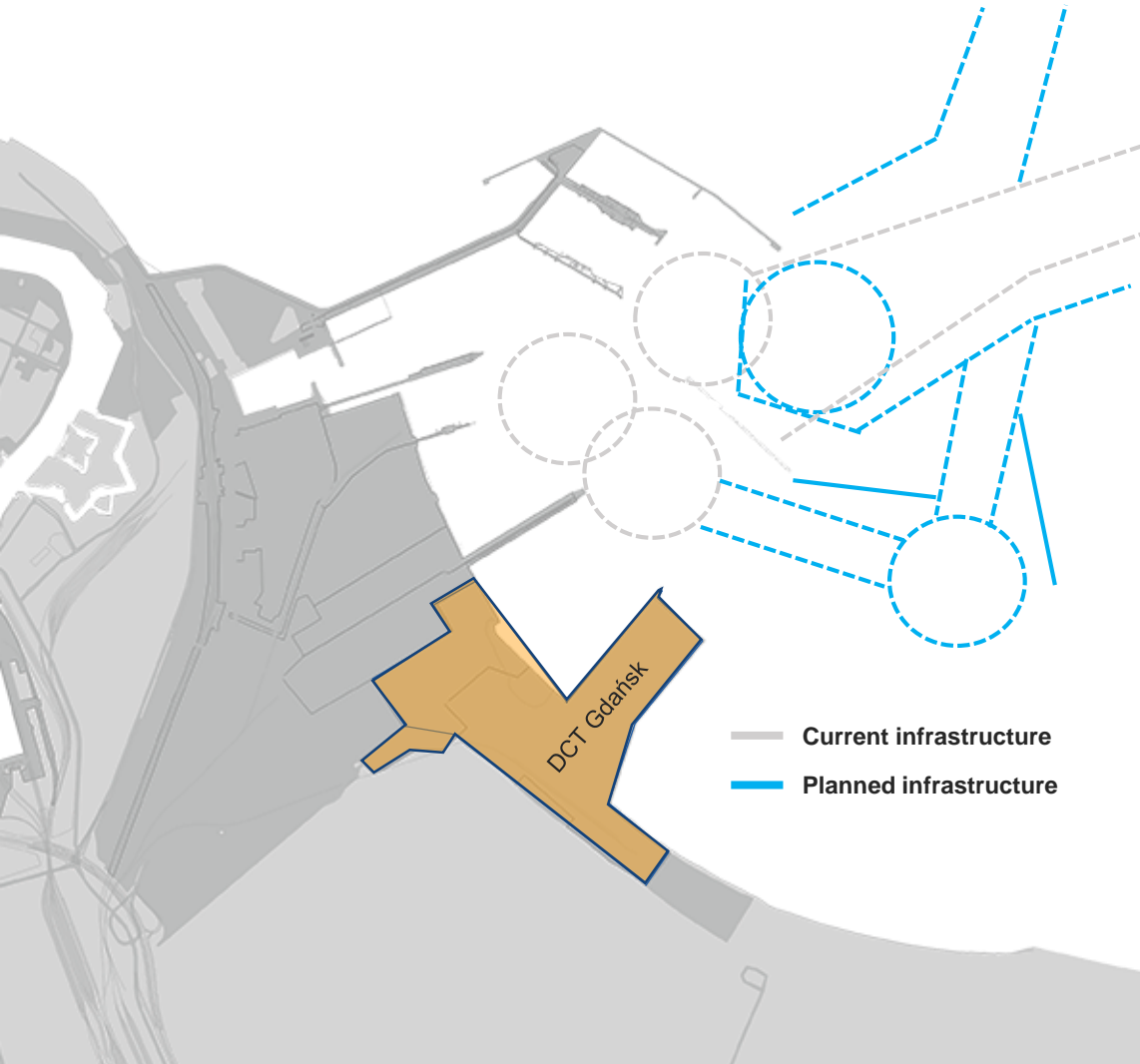


- Rail Network Port
- Logistics Center
- Road Network Port
- Railway station

Maritime Administration Investments:

New Fairway, Additional Breakwaters, Turning Circle Expansion

Sea access: New breakwaters and turning circles



- New breakwaters will be constructed by the **Maritime Office**
- Investment Value: **EUR 211mIn**
- Tender process commenced
- Planned completion: **by 2021**
- Reduction in pilot-station to berth time
- Multiple vessel arrival / departure
- Improved access resilience



DCT Gdansk: The Northern Port of Call

at the Heart of the Fastest Growing Region in Europe



Largest Container Terminal in the Baltic with Unrestricted Sea Access
All Year Round



Proven Capability to Handle the Biggest Ships in the World



Our Unique Location Has Made DCT the Fastest Growing Terminal in the Baltic



The Most Cost Effective Hub for the Upper Baltic



The Best Hinterland Connections



Northern Gateway to the CEE with price advantage



Long-term Room to Grow

THANK YOU!

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