

TRANSNER

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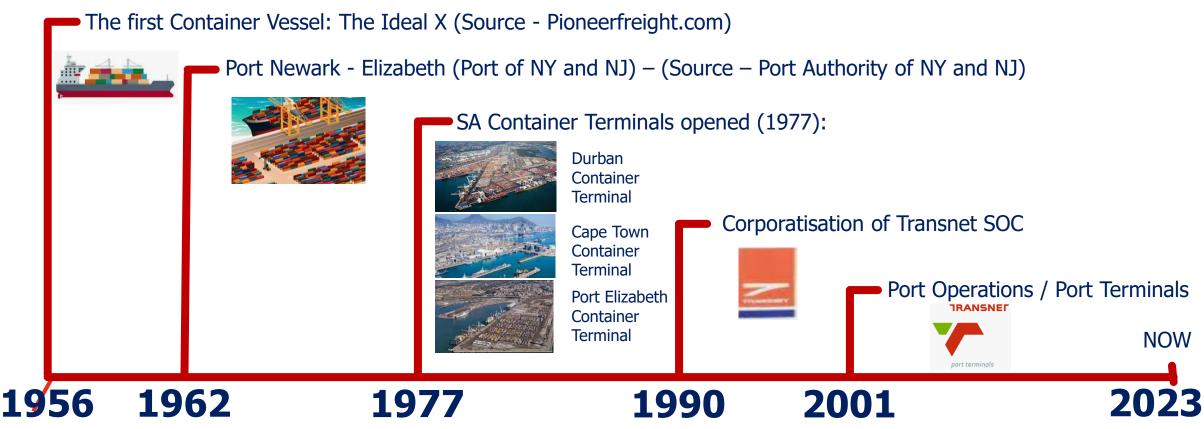


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1. The Origin of Containerisation

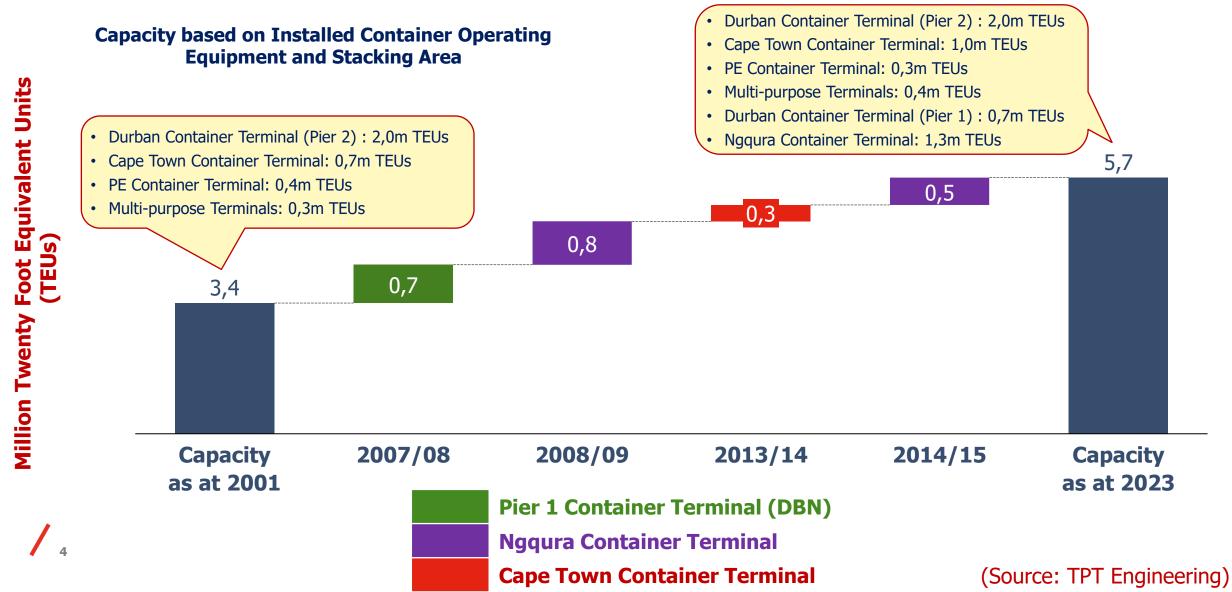


Containerization as a method of handling and transporting goods has resulted in numerous benefits to vessels, ports, and customers (Tijan et al., 2022: 2; Newman, 2013:9) including limiting damages and pilferage for loose cargo and increasing cargo handling efficiencies (Stopford, 2009: 510).



(Sources: Pioneerfreight.com; Port Authority of NY and NJ; Transnet Port Terminals)

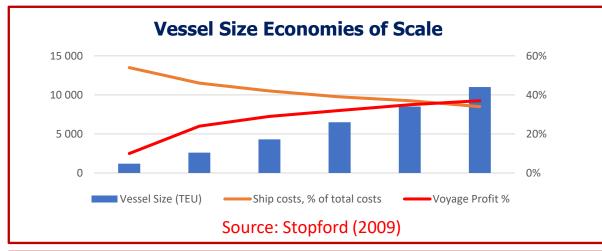




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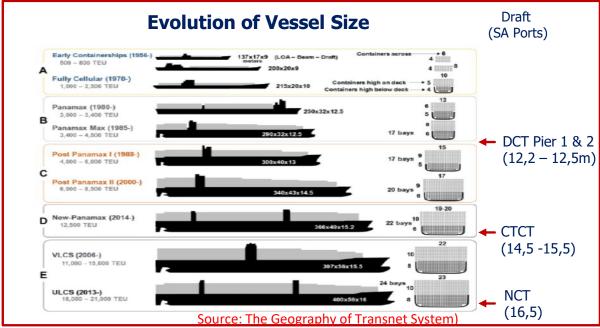
3. Evolution of Container Vessels





The port of Durban is lagging behind, being unable to Berth larger vessels

The TNPA Master Plan positions Durban as a Container Hub with over 11m TEU capacity. This will make provision for next generation (larger) vessels.





Initiatives Overview

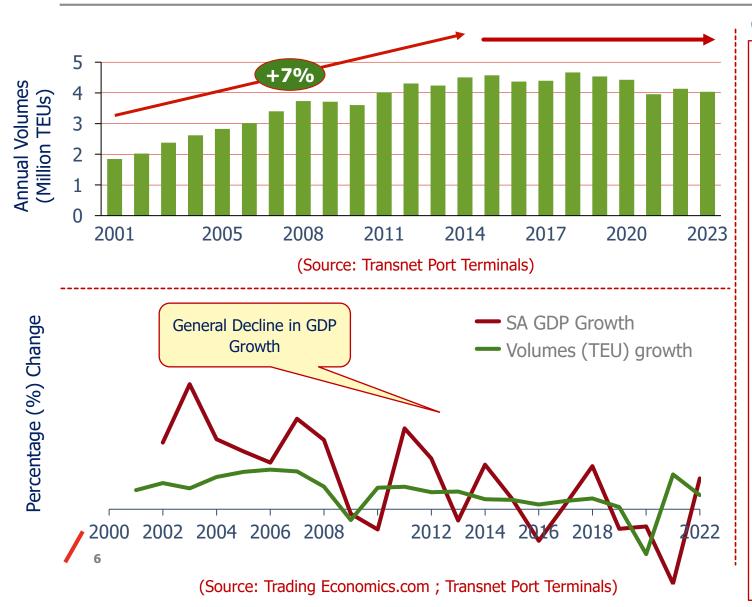
- A. New Cruise Terminal
- C. eThekwini's Yacht Basin
- . Automotive Terminal
- Expansion

 Bayhead & Langeberg
- Roads Upgrade
- New Point Container
- Terminal
- Maydon Wharf Channe Deepening
- 5. Entrance Channel
- Widening & Deepe
- Pier 2 Berth Deepening
- New Multi Purpos
- Terminal
- . Second Access Road
- SA Navy Satellite Station
- 10. Pier 1 Phase 1 Container Terminal
- 11. New Dry Dock
- SACD Site for Containe Storage
- 13. Infill Pier 1 & Pier 2
- Pier 1 Phase 2 Container Terminal & Island View Turning Basin
- New Maydon Wharf Container Terminal



4. Volume trend analysis and current state





Commentary

- Significant Growth trend up to 2015/16 but flattened hereafter.
- There is a general downward trend in GDP Growth, especially in last 10 years

Key Challenges in Port Operations:

- 1. Covid impact in 2020/21. Not yet fully recovered. Impact of unrest, cyber-attack, floods, industrial action.
- 2. Investment backlog in both infrastructure and superstructure
- 3. Impact of Climate Change (Increase in the impact of weather on operations)
- 4. Infrastructure was originally designed for different conditions (wind direction, new phenomenon of under-currents)
- 5. Landscape is changing (Competition, neighbouring ports, National Ports Act, Durban Master Plan)
- 6. TNPA positioning Durban as a Container hub triggers the requirement for technology advanced Container Handling Equipment.

5. TPT mandate and response to current state



Balance of Dual Mandate



South Africa is a developmental state and utilises State Owned Companies to achieve government's economic and social objectives. Transnet Port Terminals' focus is therefore on

- Commercial Sustainability
- Developing / growing the economy

Operational improvement

- Improving operational processes (Continuous Improvement - do more with less)
- 2. Data Analytics
- 3. Overall Equipment Effectiveness methodology
- 4. Equipment Maintenance and Refurbishments
- 5. Ramp up of operational Gangs



Business Intelligence



Remote Operations



OEM Partnership Strategy

- 1. Long Term Contractual arrangement
- 2. Life Cycle Management
- 3. Spares and Technical Support
- 4. Local presence
- 5. Component standardisation
- 6. Local vendor Development



Private Sector Participation and Ecosystem Collaboration



- 1. Where mutual benefit can be derived
- 2. SA Economy as a whole must be better off
- 3. Key contribution from prospective partners:
 - Co investment (Funding)
 - Operational skills / expertise (Productivity Improvement)
 - Global Connectivity

6. Conclusion



"The balancing act"



- 1. Commercial motive versus developmental motive
- 2. Improve Operational Efficiencies trough maximization of equipment availability, supported by adequate people resources and processes
- 3. Leverage on technology and Business Intelligence to support process improvement and business decisions
- 4. PSPs are intended to develop long-term gains in financial and efficiency performance.
- 5. Creating capacity ahead of demand versus desire to reduce prices
- 6. Profitability versus developmental cost relating to procurement, skills development, enterprise development and the like

Outcomes







Globally competitive freight and supply chain network





Growing developmental mandate





Commercial self-sustainability





THANK YOU

Bradley Augustine

Executive Manager: Business Planning & Performance Monitoring Transnet Port Terminals

Bradley.Augustine@transnet.net

