



RAM
SPREADERS



CLEAN BULK PORTS

Frank van Laarhoven

The next generation in clean bulk ports
Case Studies of bulk handling systems to stop dust pollution

LOCATION

**Sea Ports &
developed
railroad
infrastructure**



**Fast growing
bulk export
industry**



**Millions of tons
of bulk cargo!**



**All create a
number of
environmental
challenges**

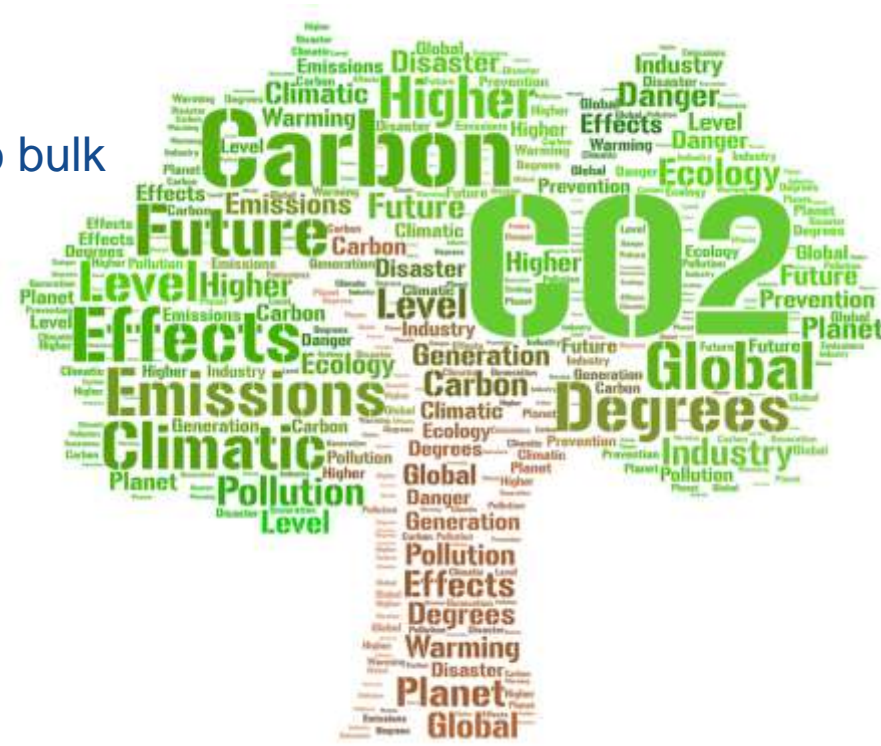
BULK HANDLING

In many cases, new bulk terminal will not be approved without lowering environmental impact.

Also

In order to remain competitive, many existing ports are looking at ways to handle bulk commodities, but a number of factors can restrict their progress:

- **Lack of space** available to expand into bulk handling operations
- **Limited funds** to develop the port to accommodate stockpiling
- **Infrastructure** to cope with demand
- **Environmental Impact**



CURRENT BULK HANDLING METHODS

Many companies are now looking at systems **to reduce** levels of contamination, but also cost effective systems to meet current environmental guidelines

? £ € \$



SOURCES OF DUST

Dust is generated
at any point in the logistic cycle
when energy is added to materials



SOURCES OF DUST

During these processes the commodity is handled **multiple times** resulting in **losses and dust!**



**Transfer
Points**



**Open
Wagons**



**Stockpiling
Commodities**



**Ship
Loading**





A new method
to handle bulk
is available

Containerised BULK HANDLING

FILL | TRANSPORT | STORE | LOAD

CONTAINERISED BULK HANDLING

The CBH system uses:

Sealed containers
for **storage** and **transport**...

...by rail



CONTAINERISED BULK HANDLING

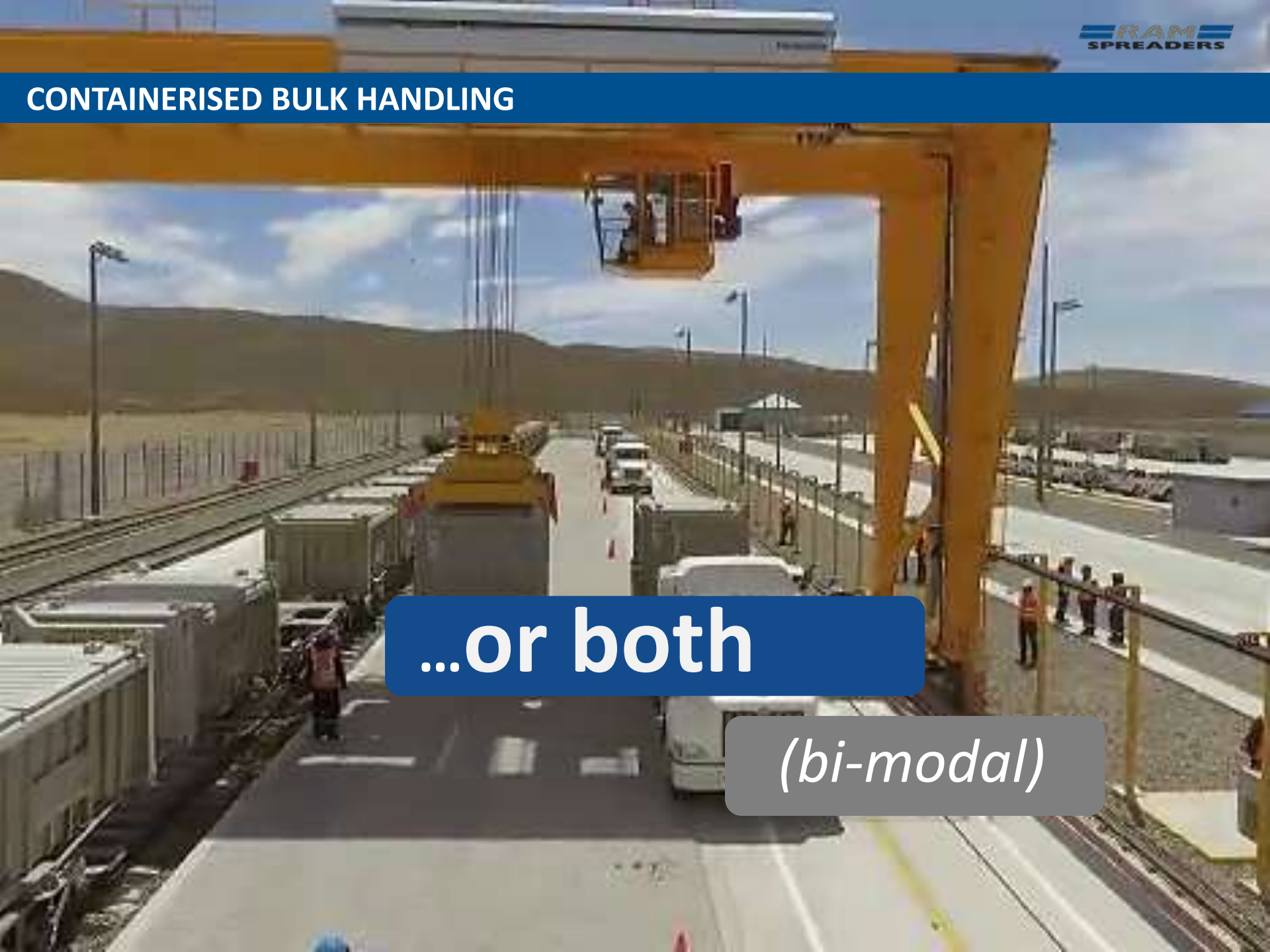


...by road

CONTAINERISED BULK HANDLING

...or both

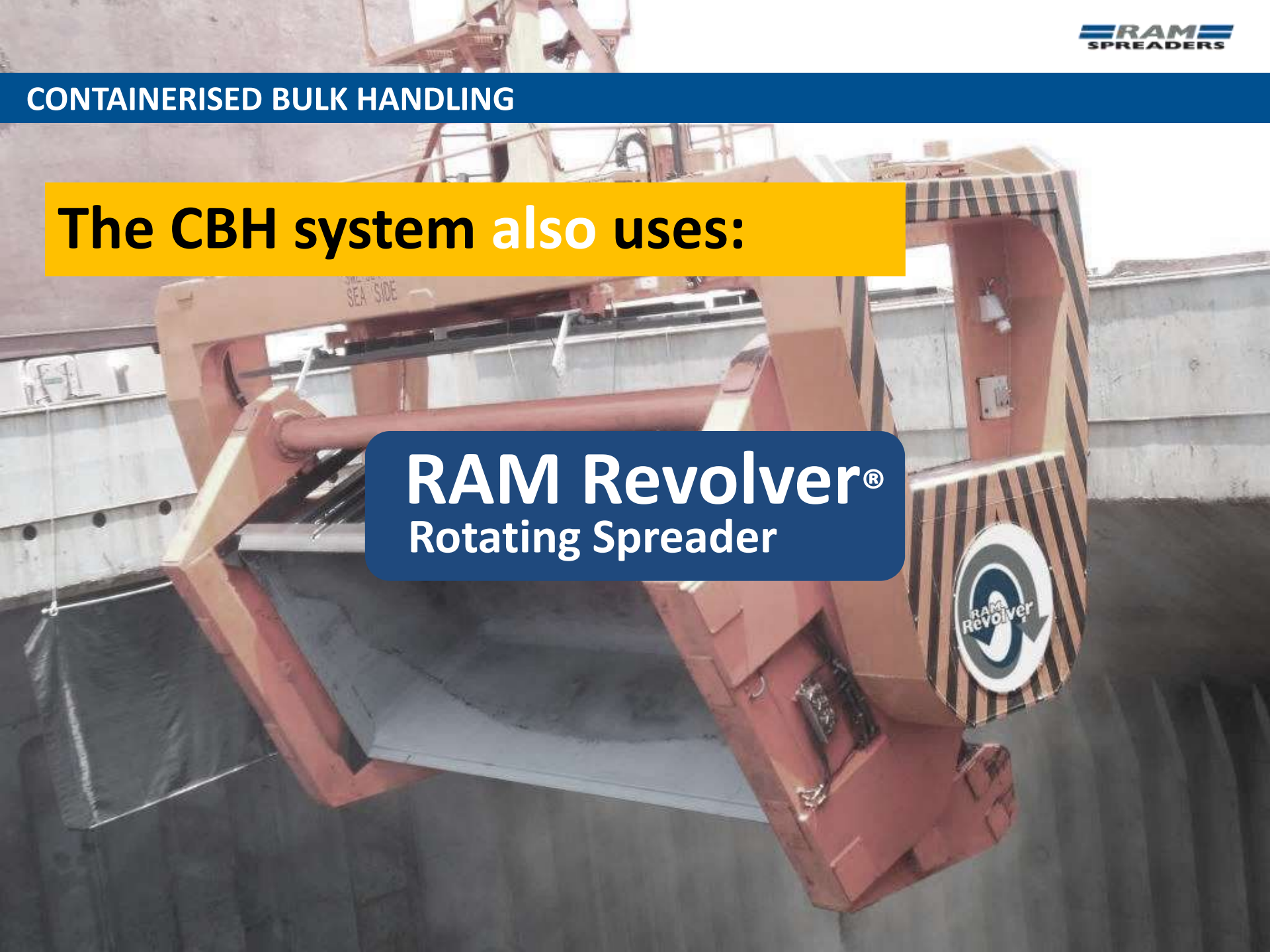
(bi-modal)



CONTAINERISED BULK HANDLING

The CBH system also uses:

RAM Revolver®
Rotating Spreader



CONTAINERISED BULK HANDLING

That...

Handles the container

Lifts the lid

Rotates the container



Low Environmental Impact

Containerised Bulk Handling:

Reduces pressure from Authorities for compliance with environmental guidelines

Reduces material loss by up to 3% with sealed container technology

BULK EXPORT

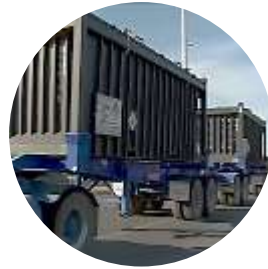
CONTAINERISED BULK HANDLING - EXPORT



CONTAINERISED BULK HANDLING - EXPORT

1**Fill & Seal
Container**

- Existing equipment used
- Self locking lid system
- No loss of commodity
- No clean up
- No contamination

2**Send Container
By Rail or Road**

- Sealed containers – No dust!
- No contamination
- No loss of commodity
- Existing infrastructure used

3**Store at Port**

- Fast & effective loading
- No stockpile – No dust
- No contamination of commodity
- Store multiple types of commodity in same area with no cross contamination

4**Unload using
RAM Revolver**

- For all types of crane
- Loads of up to 1,000TPH
- SWL up to 45T
- Twistlock & grippers secure container during rotation

MISTING SYSTEM

CONTAINERISED BULK HANDLING

MISTING SYSTEM



MISTING SYTEM

OFF



MISTING SYSTEM

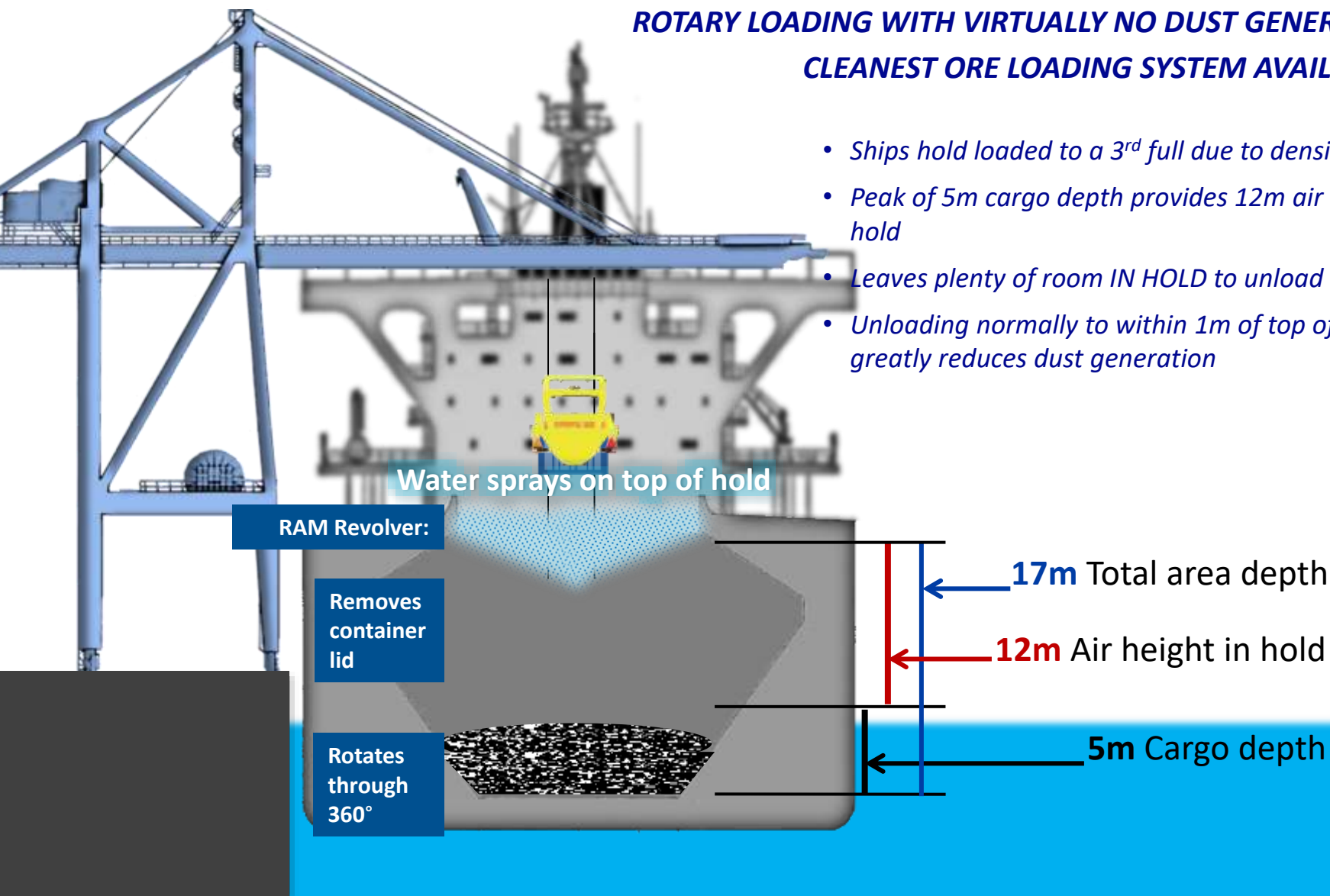
ON

contamination
material loss

LOADING PROCESS

ROTARY LOADING WITH VIRTUALLY NO DUST GENERATED CLEANEST ORE LOADING SYSTEM AVAILABLE

- Ships hold loaded to a 3rd full due to density of ore
- Peak of 5m cargo depth provides 12m air height in hold
- Leaves plenty of room IN HOLD to unload ore
- Unloading normally to within 1m of top of cargo – greatly reduces dust generation





CASE STUDIES

COMPANY: *TRANSNET PORT ELIZABETH*

COMMODITY: *MANGANESE*

EQUIPMENT: *SHIP TO SHORE CRANE*

video

CASE STUDY 1

PORT ELIZABETH

CASE STUDIES



CASE STUDIES – PORT ELIZABETH



TRANSNET
port terminals

Tshipi é Ntle
Manganese Mining

CONTAINER & CBH BULK HANDLING TERMINAL



CASE STUDIES – PORT ELIZABETH



CONTAINER & CBH BULK HANDLING TERMINAL



VEHICLE EXPORT TERMINAL

CASE STUDIES

CBH has been in operation since 2014 at Port Elizabeth Container Terminal.

Handling an increasing large volume of bulk, in 2019 Transnet Port Terminals (TPT) placed a repeat order for a further 4 units of RAM CBH.



Dust Free Loading in Port Elizabeth

Delivery of 4 Revolver® spreaders helps Transnet Port Terminals commit to its sustainability agenda and reduce dust.

April 2019



Summary

Following the introduction of Containerised Bulk Handling at Port Elizabeth Container Terminal (PECT) in South Africa, Transnet Port Terminals (TPT) placed a repeat order with RAM spreaders of 4 units of the RAM Revolver® bulk handling spreader.



TPT handles large volumes of bulk exports annually at its Port Elizabeth Container Terminal and recently employed containerised bulk handling. The terminal invested in 4 units of RAM Revolvers, to help them service their base of customers better.



Flexible Approach & Clever Use of Capital

Containerised Bulk Handling (CBH) allows for easy handling of bulk materials with a simple spreader change on the cranes. The cost of the CBH system is a fraction of the cost of new bulk loaders.

Speaking at the handover ceremony of the Revolver's, RAM Spreaders Cameron Hay commented "Since the first order of Revolvers in PE more than 5 years ago the CBH system has grown significantly. These new revolvers will allow TPT to ensure environmental compliance"

www.ramspreaders.com

A Route to Market for Miners

Mining companies are now able to find a new route to market using CBH for exporting bulk through standard container terminals, which until now has only been possible with heavy investment and an expensive infrastructure.



Clean & Green!

PECT is located near to the main town of Port Elizabeth and like all cities dust is a sensitive issue.

The Containerised Bulk Handling system, using a hatch misting system is the greenest loading system in the world with zero fugitive dust emissions. It achieves this through a 2 pronged method:

1. The Revolver® adds very little energy to the bulk material as it tips at the very bottom of the hatch.
2. A hatch based dust suppression system mounted on the hatch, which stops any small amount of dust from rising up.

Local Community-Supporting Local School

RAM Spreaders & Transnet Port Terminals are both socially aware companies, who as a result of the bulk handling project, are helping to support the local community by employing a number of local technical staff and provide training programs to help further their skills in this new technology.

The local Green Apple Pre-school close to the Port Elizabeth Container Terminal is also benefiting from the new project, with RAM & TPT helping to subsidise teachers and provide funding to help the school add three new classrooms. This will allow more children in the area to receive a decent foundation education and in turn help the local area continue to prosper.

CASE STUDY 1

LOCATION: Riga

COMMODITY: Biomass

EQUIPMENT: MHC Crane

CASE STUDY 1

Riga Universal Terminal (RUT) became **the first** terminal in Europe to introduce the **Containerised Bulk Handling** system.

Since its introduction RUT have **doubled** their biomass export to cope with the increased demand and bring in new levels of revenue.

CASE STUDY 1

With the system capable of lifting 35m³ per cycle, RUT utilized their existing MHC

...and projected a **30 lifts per hour** capacity

allowing them to handle large volumes of biomass per hour

CUBIC METERS PER CYCLE 35.00
 MOVES PER HOUR 30.00

M³ PER HOUR 1,050

CASE STUDY 1



The main benefit from introducing the new technology is a significant optimization of terminal expenses and an increase in performance.

Now we can perform dry bulk handling operations involving a significantly smaller number of machines and human resources.



Atis Šulte
Sales & Business
Development Director

Saving on resources amount to almost 50%, he added.



CASE STUDY 2

LOCATION: Poti - Georgia

COMMODITY: Copper Concentrate

EQUIPMENT: MHC



CASE STUDY 2

CBH introduced to support local dry bulk clients...

...with local companies importing, blending and exporting locally mined copper concentrate gives the port flexibility to handle all commodities with existing equipment using CBH.

CASE STUDY 2

With the port located close to a residential area, school and recreational park...

...CBH adds very little energy to the bulk material when unloded, and a dust suppression misting system contains the dust plume within the ships hatch.



**CASE
STUDY**

TESTIMONIALS

CASE STUDY - TESTIMONIAL

Environmental Benefits

“Turning DP World Adelaide from a standard container terminal into a bulk handling terminal raised an interesting reaction”.

“The sailing squadron next to the terminal came to me one day to protest about the new system of bulk export being introduced at the terminal, and they wouldn’t allow us to operate the system as it would create red dust on their sailing boats”.

*“They had slack jaws when I told them **the system had already been running for six months with zero emissions**”*



Ray Lee
Regional Director
DPW Australia | 2009-2011

DPW Adelaide

CASE STUDY - TESTIMONIAL

...and terminal growth

“DPW Adelaide was an under utilized terminal with low berth occupancy and little growth prospects”

“...to grow the terminal we needed to think outside traditional income sources”



Ray Lee
Regional Director
DPW Australia | 2009-2011

DPW Adelaide

CASE STUDY - TESTIMONIAL

Low capital expenditure

*“Patrick was able to utilize this new revolving spreader technology to export copper concentrate for our client **with very little capital**”*

*“Our Client was **extremely pleased** with the dust free solution”*



Adrian Howard
Commercial Director
Patrick Ports & Stevedoring

Patrick | Asciano

CASE STUDY - TESTIMONIAL

High loading rates minimize shipping costs

Miners Perspective

*“Environmentally **it is a very clean system** due to containers being emptied directly into the ship’s hold thereby **minimizing a number of dust generating points**”*

*“Loading rates of 15,000 wmt/day being achieved are such that it **helps to minimize shipping costs**”*



Jack Cole
North Park Mines

North Park Mines

CASE STUDY – FURTHER EXAMPLES

MHC Crane Application



RUT Latvia - Grain



South Africa- Coal



Chile – Copper/ Potassium Salt



Maputo - Coal



Congo – Iron Ore



Chile – Copper/Zinc



Cuba - Zinc



USA – Wood Chip/Pellet



Mexico – Lead/Copper/Zinc

CASE STUDY – FURTHER EXAMPLES

Bridge & Reach Stacker Application



Peru - Copper



Mauritania - Magnetite



Bolivia - Urea



Turkey - Copper



Chile - Copper



Arizona/Mexico - Copper

CASE STUDY – FURTHER EXAMPLES

Ship Crane and STS Crane Applications



Argentina – Soya/Rice



South Africa- Manganese



Australia - Copper



Chile - Zinc



Argentina - Grain



Australia – Iron Ore



USA – Wood Chip/Pellet

CONTAINERISED BULK HANDLING - BENEFITS

Containerizes the bulk
Low set up cost
Environmentally friendly
Award winning solution
No contamination







COST



CONTAMINATION



CONTAINERISED BULK HANDLING - BENEFITS

-  **Flexible Berths** – No fixed bulk berths
-  **Fast to start**
-  **No dust**
-  **Low cost**

CONTAINERISED BULK HANDLING - BENEFITS



Cost

- Lower set up costs (No conveyor, ship loaders, storage sheds)



Environmental

- Zero dust, no clean up
- Best practice by EPA with fast approval



Safe & Fast

- Virtually man less operation with loading rates of 1700 TPH per crane



Proven & Reproducible

- Providing a simple proven turnkey solution to exporters

EQUIPMENT

INTEGRATED APPROACH

Revolver® :



Cranes



Dust Suppression



Container Handlers



Containers



REVOLVER trailer system



EQUIPMENT APPLICATION

Ship to Shore
Crane



Mobile Harbour
Crane



Ship
Crane



Reach
Stacker



Bridge
Crane



COMMODITIES HANDLED



COMMODITIES HANDLED



CBH COMPANIES

Exxaro

Grinrod

DP World

Eletheni/ SNR

BHP B

Oz Minerals

Hillgrove Copper

Transnet

FQML

TPR Argentina

Ironclad

Patrick

MMG Las Bambas

Riga Universal Terminals

ETI Bakir

Port of Quijarro

HPH Timsa





Containerised Bulk Handling with **RAM Revolver®**
is recognized by the bulk handling industry
as an innovative and environmentally friendly solution

IBJ - 2014

Environmental Protection Award



RAM Spreaders &
Patrick Ports and
Stevedoring
Australia



*For contamination & dust free
Containerised Bulk Handling*

IBJ - 2016

Innovative Technology Award

RAM Spreaders &
MMG Las Bambas
Peru



*For Bi-Modal Containerised Bulk Handling
from Las Bambas Mine to Matarani Port*