



www.avlino.com

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## Who is Avlino?



We deliver adaptive Al solutions that enhance operational systems and decision-making, to increase Container Terminal productivity and efficiency



Our AICON solution
Suite is unique to the industry as it provides directly embedded intelligent answers that help client realize operational KPI's



We combine domain knowledge and analytical thinking with innovative technology that continually self-adjusts to the most demanding and dynamic conditions



**Headquarters**New Jersey, USA

Design Centers
Bengaluru, India
Porto, Portugal

### **Expertise**

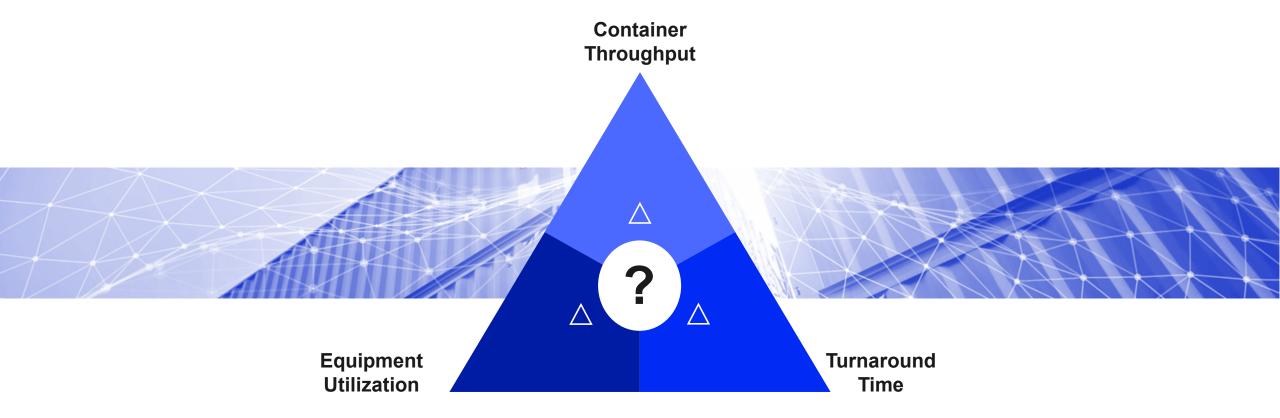
Artificial Intelligence
Machine Learning
Operations Research
Big Data Engeneering
Cloud Infrastructure

**Revenue Model** Sotfware-as-a-Service



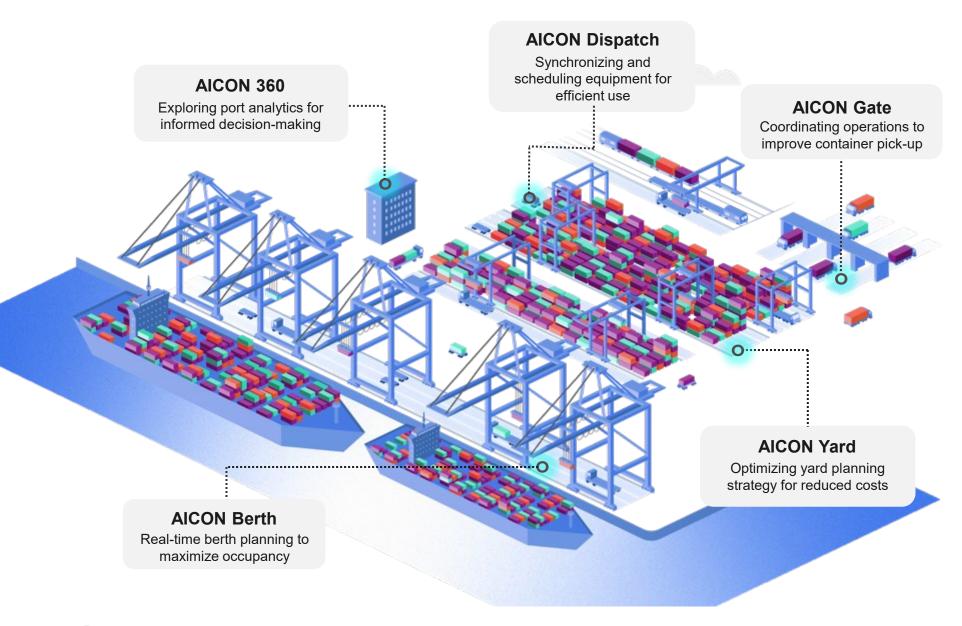
# The conflicting business goals

Terminals struggle to balance Volume (Throughput), Velocity (Turnaround time), and Value (Utilization/Profitability)





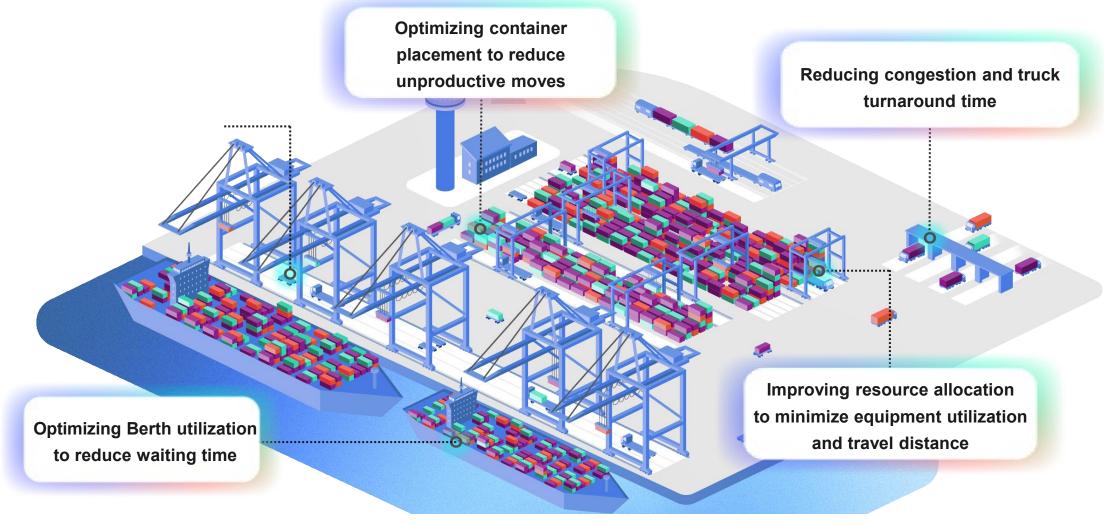




- Al-enabled Modules
- Combines Machine
   Learning, Operations
   Research and Big Data
   Engineering
- Integrates with TOS and sub-systems to generate visibility
- Adapts in real-time to the changing conditions
- Delivers value to the C-Level, while helping analysts, managers and planners across the terminal

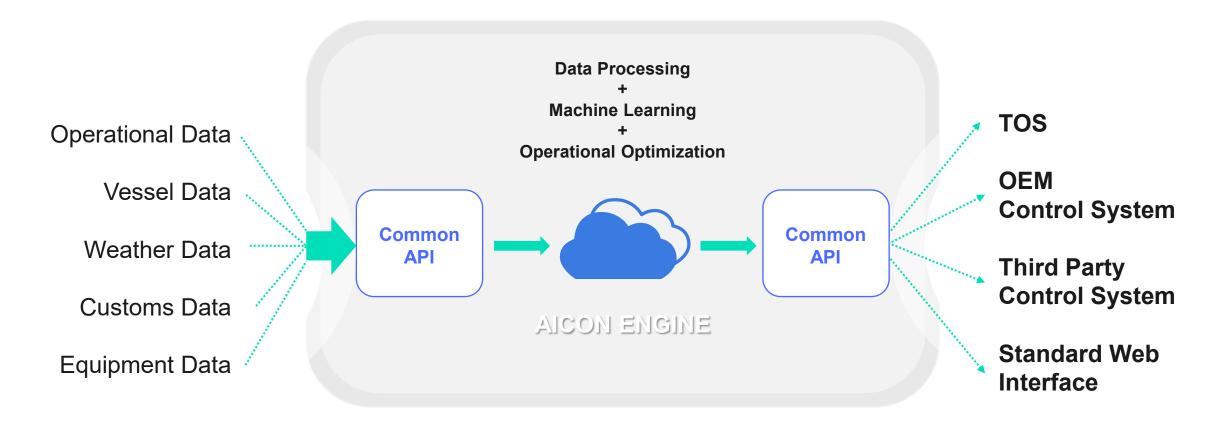


# **Adding Sustainable Value to Container Handling Operations**





## **AICON Solutions Blueprint**





# **AICON - Beyond Software**

Al systems are outperforming current systems:

- Dynamically adapting to real time operational changes
- Delivering ML-based self-learning
- Reconfiguring parameters automatically
- Replacing the penalty approach with an objective functional realization approach

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True Optimization often involves making trade-offs and selecting solutions that minimize problems rather than always pushing for maximum productivity.



## **Contact us**

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