

# *albayrak*



## **The Port of Baku Fertilizer Terminal: A New Logistics Solution for The Fertilizer Trade in The Middle Corridor**

HARUN ÖNCÜ

Logistics and Caspian Regional Director, at Albayrak Group – Alport Baku Investment

JULY, 2024

# ALBAYRAK GROUP

**ALBAYRAK GROUP  
INITIATED ITS ACTIVITIES IN  
THE CONSTRUCTION  
INDUSTRY IN 1952.**

**ALBAYRAK GROUP  
OPERATES WITH OVER 20  
COMPANIES IN TÜRKİYE AS  
WELL AS IN EUROPE, ASIA  
AND WITH MORE FOCUS IN  
AFRICA - 15 THOUSAND  
STAFF IN 6 COUNTRIES**

## **MANUFACTURING**

- Tractor & Engines
- Foundry Industry
- Paper Production
- Textile
- Truck Mounted Equipment
- Sugar Production
- Defence Industry
- Agricultural Production



## **CONSTRUCTION**

- Superstructure
- Infrastructure
- Energy



## **PORT INVESTMENT & OPERATIONS**

- Construction
- Free Zone Operations
- Masterplan and Engineering
- Port IT & TOS Systems
- Dredging



## **SERVICE**

- Public Transport
- Waste Management
- Fleet Rental
- Tourism and Hospitality
- Restaurant



## **MEDIA**

- Newspaper Publishing
- Television Broadcasting
- Digital Publishing
- Book Publishing
- Magazine Publishing
- Advertising
- Media Distribution

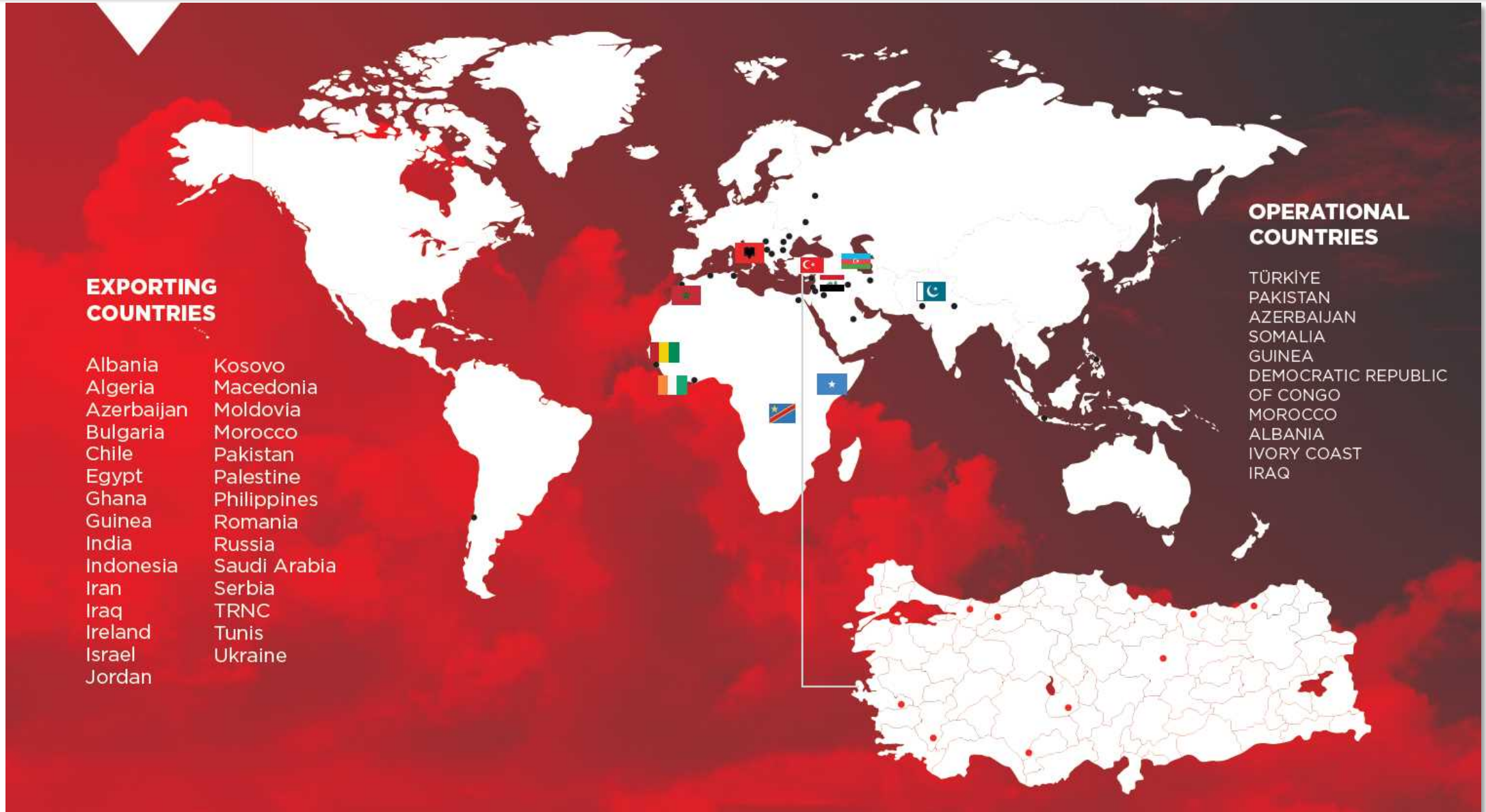


## **SOCIAL RESPONSIBILITY**

- Albayrak Foundation
- Albayrak Sports Club



# ALBAYRAK GROUP OPERATION AREAS



# ALBAYRAK GROUP



## CONSTRUCTION

Albayrak group has started its activities in 1952 with construction sector. Albayrak has made more than 5 million m<sup>2</sup> construction area in total. Has construction experience in the fields of infrastructure, superstructure and energy and has built more than 10 thousand housing units. (Metro, stadium, hospital, factory, shopping mall, mass housing, etc.)



# ALBAYRAK GROUP

## PORT OPERATIONS TRABZON PORT

SHINING STAR OF THE BLACK SEA



- TURKEY'S FIRST PUBLIC PORT.
- ACQUIRED BY ALBAYRAK GROUP IN 2003.
- HANDLING OF 10 MILLION TONS OF CARGO
- STORAGE OF 5 MILLION TONS OF CARGO.
- INDOOR STORAGE OF 100,000 TONS OF CARGO.
- HOSTING 2,500 SHIPS.

## PORT OPERATIONS BAKU PORT

A MORE EFFICIENT MIDDLE  
CORRIDOR IS POSSIBLE.



- TOTAL 2,254 M BERTH LENGTH WITH 13 BERTHS
- RO-RO, CONTAINER AND FERTILIZER TERMINAL MANAGEMENT RIGHTS WERE TAKEN OVER FOR 15 YEARS WITH THE CONCESSION AGREEMENT SIGNED IN 2022.
- YEARLY 15.000.000 M2 LOAD CAPACITY
- 4,000,000 M2 STORAGE AREA

## PORT OPERATIONS CONAKRY PORT

WEST AFRICA'S  
GATE TO THE WORLD



GLOBAL  
SMART PORTS  
SUMMER 2023

BEST SMART  
TERMINAL AWARD

- TOTAL AREA OF THE PORT 900,000 M<sup>2</sup>.
- PORT CONTAINS CONTAINER, ALUMINIUM, CLINKER, GENERAL CARGO, FISHERIES AND BAUXITE TERMINALS.
- TOTAL WHARF LENGTH IS 1,844 METERS
- ONE AND ONLY GENERAL COMMERCIAL PORT OF THE REPUBLIC OF GUINEA
- ALBAYRAK HOLDING PLANS TO EXPAND THE CAPACITY OF THE PORT IN THREE PHASES THROUGHOUT THE CONCESSION PERIOD OF 25 YEARS.

## PORT OPERATIONS MOGADISHU PORT

EAST AFRICA'S GATE  
TO THE WORLD



- TOTAL AREA OF THE PORT 303,000 M<sup>2</sup>
- 6 PIER FOR HANDLING
- CAPACITY OF 7500 TEU FOR CONTAINER STORAGE
- CAPACITY OF 170,000 TEU STORAGE/YEAR
- 4 IN-DOOR STORAGE FOR GENERAL CARGO
- 20,000 M<sup>2</sup> OPEN SPACE STORAGE AREA

# ALBAYRAK GROUP

## PRODUCTION FACILITIES

- Varaka Paper Factory and Power Plant (Balıkesir)
- Sugar Factories (Erzurum, Erzincan)
- Tümosan, Tractor and Engine Factory (Konya)
- Ereğli Textile Factory (Konya)
- Kademe Equipped Vehicles (Konya)



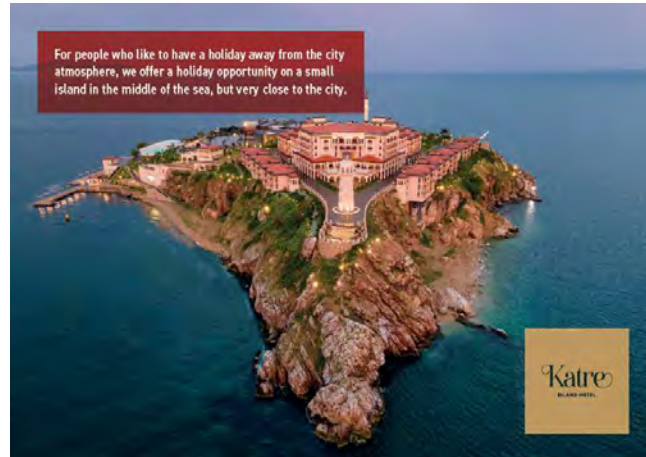
# ALBAYRAK GROUP

## LOGISTICS SECTOR

Nakil Logistics  
Public Transportation - Fleet Renting  
(Platform)

## SERVICE SECTOR

Waste Management (Green Men)  
Tourism (Teos, Birun Hotel)



# ALBAYRAK GROUP

## MEDIA SECTOR

Newspaper Publishing (Yeni Şafak)  
Television Broadcasting (Tvnet)  
Digital Publishing (Piri Medya)  
Book and Magazine Publishing (Ketebe)  
Advertisement (Reklam Piri)  
Media Distribution (Birlikte Dağıtım)

## SOCIAL RESPONSIBILITY PROJECTS

Albayrak Foundation  
Albayrak Sport



**NEWSPAPER PUBLISHING**  
**YENİ ŞAFAK**  
TURKEY'S ACCRETION  
**Yeni Şafak**

- STARTED PUBLISHING IN 1995.
- ONE OF TURKEY'S MOST INFLUENTIAL NEWSPAPERS.
- 110.000 CIRCULATION PER DAY.



**TELEVISION BROADCASTING**  
**TVNET**  
TRUE TELEVISION JOURNALISM  
**tvnet**

- STARTED BROADCASTING IN 2007.
- TVNET BRINGS TO THE SCREEN DEVELOPMENTS IN TURKEY AND THE WORLD BASED ON THE PRINCIPLE OF IMPARTIALITY.
- BROADCASTED CONTENT IS MAINLY LIVE.
- EXPERTS, JOURNALISTS AND WRITERS EXPRESS THEIR VIEWS FREELY IN DISCUSSION PROGRAMS.



**PİRİ MEDYA**  
**DIGITAL PUBLISHING**  
**PIRI MEDIA**



**BOOK PUBLICATION**  
**KETEBE**  
WRITING LASTS  
**KETEBE**

KETEBE, WHICH AIMS TO PUBLISH A WIDE RANGE OF WORKS SUCH AS STORIES, POETRY, HISTORY TEXTS, CLASSICAL TEXTS AND SPECIAL EDITION WORKS, HAS PLEDGED A COMMITMENT TO MAKE ITS MARK ON TURKISH CULTURE.



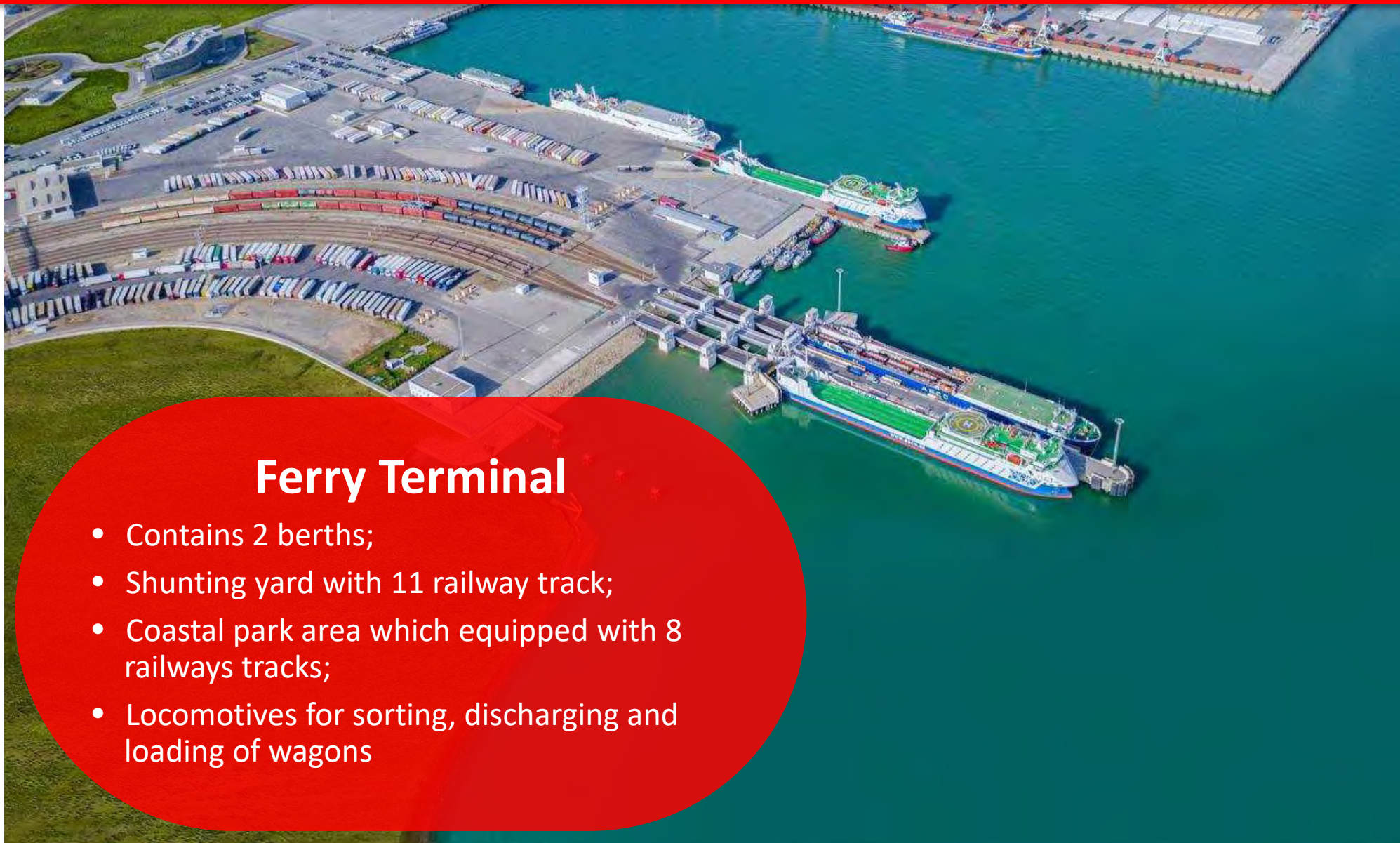
**SOCIAL RESPONSIBILITY**  
**ALBAYRAK FOUNDATION**  
**albayrak Vakfı**



**ALBAYRAK SPORTS**  
ALBAYRAK SPORTS CLUB, WHICH WAS ESTABLISHED IN 1989, SUPPORTS OVER 1.000 TALENTED AMATEUR ATHLETES COMPETING IN TRADITIONAL AND MODERN SPORTS SUCH AS FOOTBALL, KARATE, JUDO, ATHLETICS, BADMINTON, WRESTLING, ARCHERY, TABLE TENNIS AND TENNIS.



# BAKU PORT - FERRY TERMINAL



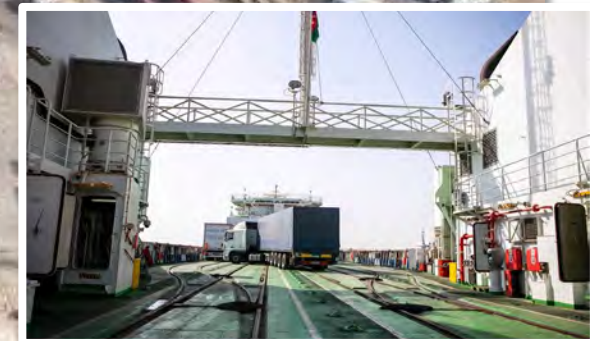
## Ferry Terminal

- Contains 2 berths;
- Shunting yard with 11 railway track;
- Coastal park area which equipped with 8 railways tracks;
- Locomotives for sorting, discharging and loading of wagons

# BAKU PORT - RO-RO TERMINAL

## Ro-Ro Terminal

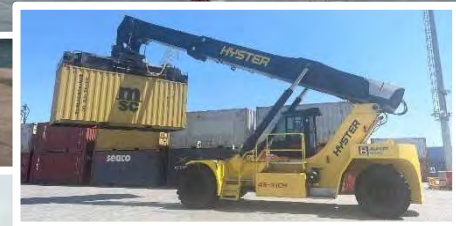
- Contains 2 berths and one of them is hydraulic;
- 2 Customs/Border checkpoint (each of them consists of 8 lines) for vehicles;
- Customs/Border checkpoint for passengers;
- Temporary waiting-room for passengers;
- Weigh bridge for vehicles;
- Import, export and transit park areas
- Closed warehouse for storage and transfer of deck cargo;
- Customs check point for clearance of vehicles and deck cargos;
- Universal tractors for discharging and loading of trailers from the vessels



# BAKU PORT - GENERAL CARGO TERMINAL

## General Cargo Terminal

- 40 ha of total open warehousing space
- 10,000 sqm of closed warehousing space
- Contains 6 berths and 4 of them are equipped with railways
- 8 Portal cranes (2x80t/2x40t/4x32t)
- 1 Liebherr MHC 280 (84 tons capacity)
- 1200 TEU container storage and 10000 TEU handling capacity
- Container Storage, Stuffing / Unstuffing THC Services



# BAKU PORT - FERTILIZER TERMINAL



- ❑ The Fertilizer Terminal in the Port of Baku is to act as a major transshipment hub in the Black Sea and Caspian Sea regions for Central Asian fertilizer products.
- ❑ The terminal is located on the South side of the Eastern Quay with an annual handling capacity of 2.5-3 million tons .
- ❑ Investments done by the Government of Azerbaijan/Port of Baku and "Albayrak Group" of companies (the joint venture agreements between the Port of Baku and Albayrak were signed on July 15, 2022).
- ❑ The terminal will have 5 storage warehouses (60,000 tons), two cargo (un)loading cranes (32 ton), two quay conveyor system (600 tons/hour) along the whole length of the berth, so that each of the warehouses have a dedicated intake system and a **dedicated train loading station**.

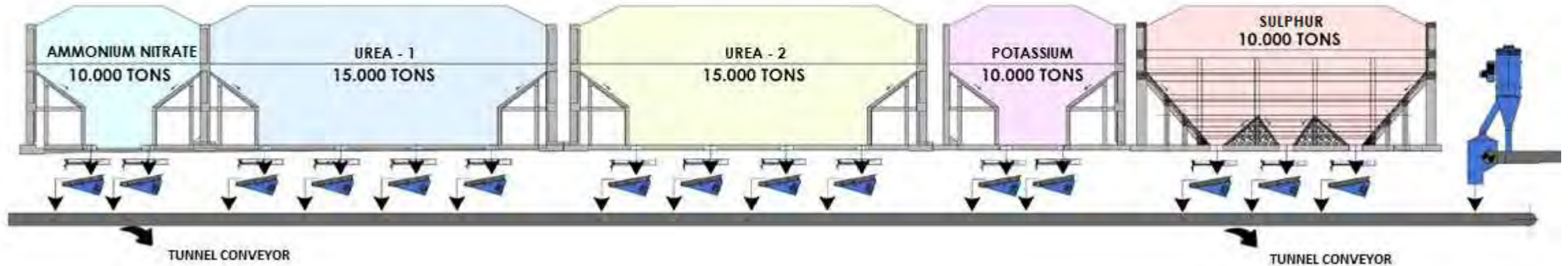
# BAKU PORT - FERTILIZER TERMINAL

- ❑ Total area: 34,000 sq. m
- ❑ Annual Throughput Capacity: 2.5-3 million tons
- ❑ Two conveyer belt system (600 t/h)
- ❑ Bulk storage capacity: 60,000 tons
- ❑ The train loading station with the outtake capacity of 600 tons/hour
- ❑ Quay cranes – Two 32 tons cranes
- ❑ Two railway tracks (for loading of 50 hopper wagons)
- ❑ Total Employees: 58



# BAKU PORT - FERTILIZER TERMINAL

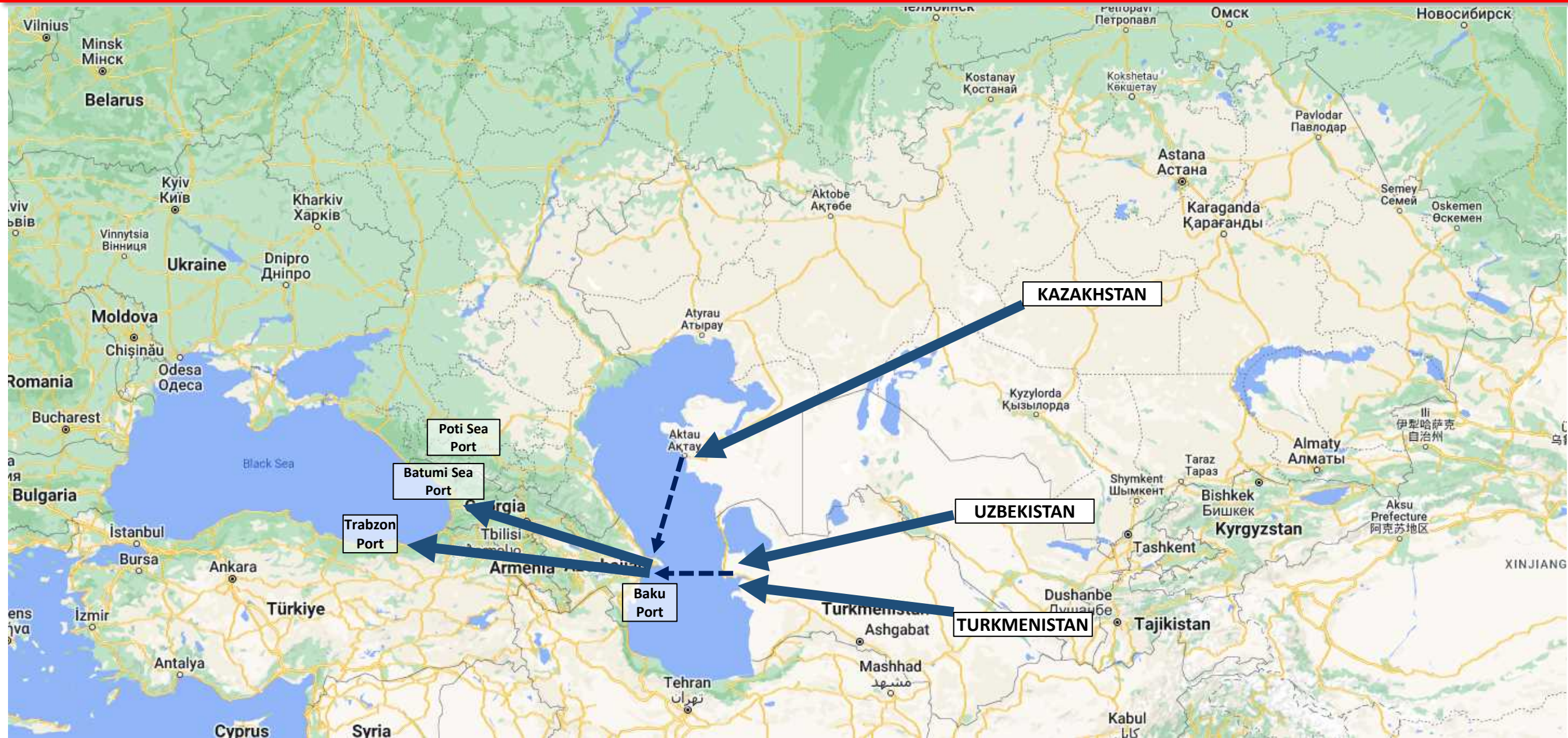
## WAREHOUSE SECTIONS



4 different types of fertilizer storages:

- Ammonium Nitrate
- Urea (Carbamid)
- Potassium
- Sulphur

# BAKU PORT - FERTILIZER TERMINAL



# BAKU PORT - FERTILIZER TERMINAL





**THANK YOU**

***albayrak***