



YOUR GLOBAL LOGISTICS PROVIDER

# KTZ EXPRESS

MULTIMODAL COMPANY





**17 branches**



**305 thousand TEUs** in all directions in 2018



more than **800 qualified employees**



about **100 routes** for container block trains



**7 000 fitting platforms** in operation  
(80-feet – 5 740 units, 60-feet – 840 units, 20-feet – 420 units)



over **5 000 containers** (20-feet, 40-feet, 45-feet),  
incl. **430 units** of reefer containers



# Directions of the Business

## INDUSTRIAL LOGISTICS

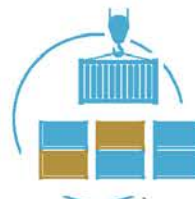
Supply chain management for manufacturing enterprises

## LOGISTIC OUTSOURCING

Transport infrastructure management for enterprises

## LOGISTIC CONSULTING

Developing recommendations for logistics improvement



## CONTAINER BLOCK TRAINS

DOOR-TO-DOOR regular container services for Kazakhstan and CIS, export/import  
Organization of refrigerator container trains

## INTERNATIONAL TRANSIT

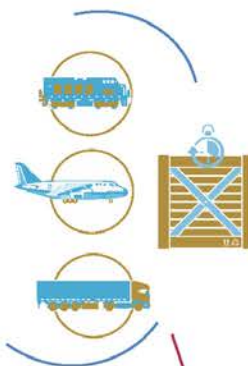
High-speed shipments by regular container trains on East-West, North-South and Trans-Caspian routes

## FREIGHT FORWARDING IN PORTS

Full range of logistics services, cargo transshipment

## SEA FREIGHT

International shipments by sea, river transport



## OVERSIZED CARGO

Transportation of oversized cargo by any transport mode including specialized rolling stock

## Freight forwarding

Transportation of all types of cargo "door to door" by any mode of transport

## CUSTOM CLEARANCE

Documentary support for commodity deliveries, preparation for customs clearance

## WAREHOUSE LOGISTICS

Providing warehousing and a full range of warehouse services



## LCL TRANSPORTATION

Logistic cargo handling

# International Container Transit



Route	Price	Delivery time	
		Container train	Single
Altynkol – Istanbul – Altynkol	\$ 3 634	16	23
Altynkol – Baku (Alyat) – Altynkol	\$ 2 258	9	16
Altynkol – Poti – Altynkol	\$ 2 656	10	17
Altynkol – Batumi – Altynkol	\$ 2 661	10	17

# Marine Infrastructure in the Caspian Sea



Kazakhstan's Caspian ports capacity - **26,5 mln tons**

- Port of Aktau – **19,5 mln tons**

- Port of Quryq – **7 mln tons**

Volume of cargo handled by the ports in 2018 – **6,3 mln tons**

Rate (USD) per 1 x 20-foot container :

➤ Altynkol – Baku – **1 570**

➤ Altynkol – Istanbul – **2 320**

Rate (USD) per 1 x 40-foot container:

➤ Altynkol – Baku – **2 510**

➤ Altynkol – Istanbul – **3 660**

**Regular** container **feeder line** Aktau-Baku-Aktau.  
Aktau-Baku – every Wednesday, Baku-Aktau – every Saturday.

Capacity - **225** TEUs.

**Dry cargo vessels:**

Beket-Ata, Turkestan – **5000 DWT**

Zhibek-Zholy, Atameken – **7000 DWT**

Length/width/draught – 108m/16,5m/ 4,7m.

Length/width/draught – 139m/16,5m/ 4,7m.

**Reducing cargo delivery time on the Trans-Caspian Route with the Aktau-Baku-Aktau feeder service by 20-25%.**

# Warehouse Logistics

## CONTINENTAL LOGISTICS LLP TRANSPORT LOGISTICS CENTER IN NUR-SULTAN CITY

- Dry warehouse class "A" – 32 476 sqm.;
- Climatic warehouse class "A" - 14 034 sqm.;

### Warehouse capacity:

- Number of places for pallets - 55 thousand,
- Daily capacity – 1000 pallets,
- Annual cargo handling – 300 thousand tons.



## KTZE-KHORGOS GATEWAY LLP. TEMPORARY STORAGE WAREHOUSE

- A warehouse of temporary storage of a wide gauge (1520 mm) with an area of 15,000 sqm, with 4 climate-control chambers with an area of 1700 sqm.
- A temporary narrow gauge warehouse (1,435 mm) with an area of 15,000 sqm., with 4 climate-control chambers with an area of 1700 sqm.



## CONTINENTAL LOGISTICS LLP TRANSPORT LOGISTICS CENTER IN SHYMKENT CITY

- Dry warehouse class "A" – 10 370 sqm;
- Climatic warehouse class "A" – 12 351 sqm.;

### Warehouse capacity :

- Number of places for pallets - 55 thousand,
- Daily capacity – 1000 pallets,
- Annual cargo handling – 300 thousand tons.



## WAREHOUSE «KIF WAREHOUSES» (VERNO GROUP) ON SEZ «KHORHOS – EASTERN GATE»

- Dry warehouses 24 664 sqm.
- Climatic warehouse 14 516 m<sup>2</sup>
- 15 parking places for freight transport
- 12 parking places light cars





- Development of regular shuttle service within Kazakhstan (fixed-schedule train traffic and average speed of 850-1000 km/day).



- Formation of cargo in Lianyungang port terminal.



- Formation of warehouse network in Kazakhstan.

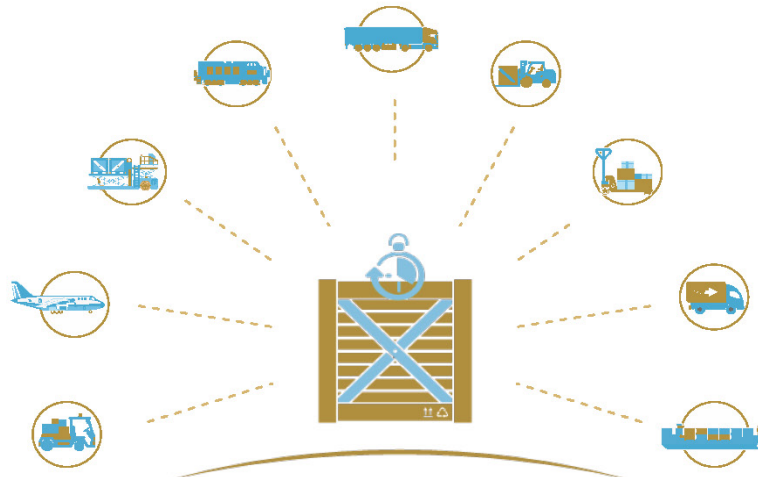


- Implementation of WMS (Warehouse Management System).



- Launch of electronic cost calculator and web-site.

- Customs support.



## Introduction of a 24-hour Call-Centre



- ERP system
- CRM system
- Mobile application
- Working through Personal Account

# Why us?

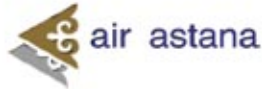
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- Developing regular container block train service.
- Service quality by increasing container trains speed, developing flexible transportation schedule and optimal transportation planning
- Introducing an improved web interface (Personal Account on the Company's website)
- Providing the most optimal rates for container shipments due to interaction with all participants of the transportation process and optimal planning of container shipments
- Adjusting logistics for export shipments from Kazakhstan towards China, Turkey and other regions.
- Increasing the level of containerization in Kazakhstan and realizing the country's transit potential.





# Partners & clients



# Contact Information



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KTZ Express

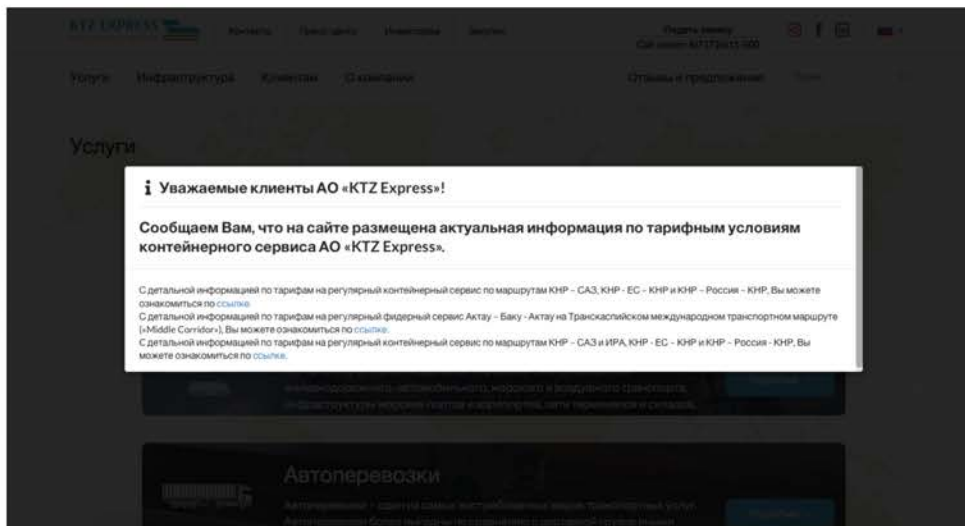


KTZ Express



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## Dear customers!

Please find below tariff provisions for regular Aktau-Baku-Aktau feeder service on the Trans-Caspian International Transport Route ("Middle Corridor").

Week schedule for feeder vessel shipment:

- From Aktau port – Wednesdays
- From Baku port – Saturdays

- Complex rates for freight forwarding services on organization of international transportation in containers with general cargo on the Trans-Caspian international transport route (via Aktau Sea Port on the Caspian Sea)

## TRANSIT VIA KAZAKHSTAN FROM CHINA

\* validity: May 31– December 31, 2019

Route: FOR Alytnkol (ex) - FOR Turkey:

SOC (Shipper Own Container)

Station and city of destination	20' (+24 t)	20' (+24t, 528t)	40'DV/HC (528t)	Time of delivery, days	
				container	Single train
Mersin	2 129 \$	2 129 \$	3 324 \$	15	22
Istanbul	2 363 \$	2 363 \$	3 634 \$	16	23
Izmir ( <u>Kosekoy</u> )	2 358 \$	2 358 \$	3 627 \$	16	23
Izmir ( <u>Alisadzhas</u> )	2 375 \$	2 375 \$	3 650 \$	16	23

Route: FOR Alytnkol (ex) – FOR Azerbaijan:

SOC (Shipper Own Container)

Station and city of destination	20' (+24 t)	20' (+24t, 528t)	40'DV/HC (528t)	Time of delivery, days	
				container	Single train
Baku port ( <u>Ayat</u> )	1 323 \$	1 323 \$	2 258 \$	9	16
<u>Ejbat</u>	1 323 \$	1 323 \$	2 258 \$	9	16
<u>Kishly</u>	1 323 \$	1 323 \$	2 258 \$	9	16

Route: FOR Alytnkol (ex)– FOR Georgia:

SOC (Shipper Own Container)

Station and city of destination	20' (+24 t)	20' (+24t, 528t)	40'DV/HC (528t)	Time of delivery, days	
				container	Single train
Tbilisi	1 540 \$	1 540 \$	2 580 \$	10	17
Port <u>Coxi</u>	1 584 \$	1 584 \$	2 658 \$	10	17
Port of <u>Batumi</u>	1 591 \$	1 591 \$	2 661 \$	10	17

