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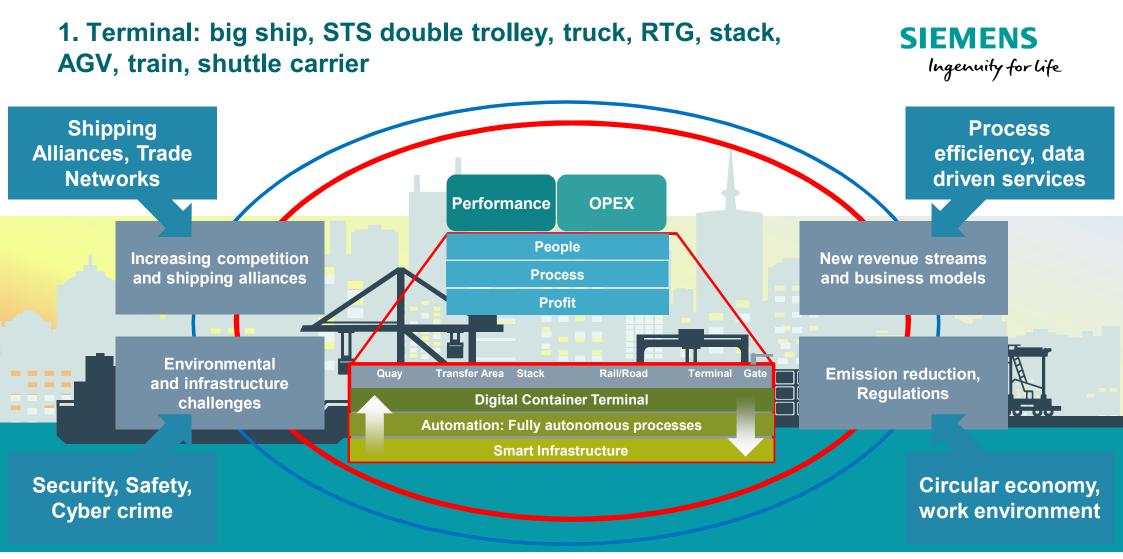


- 1 Worldwide installed base
- 2 Market & technology status
- 3 Modernization concept
- 4 Productivity improvement
- 5 Risk analysis, Essential modifications and CE-marking
- 6 Take away

1. Terminal: big ship, STS double trolley, truck, RTG, stack, AGV, train, shuttle carrier





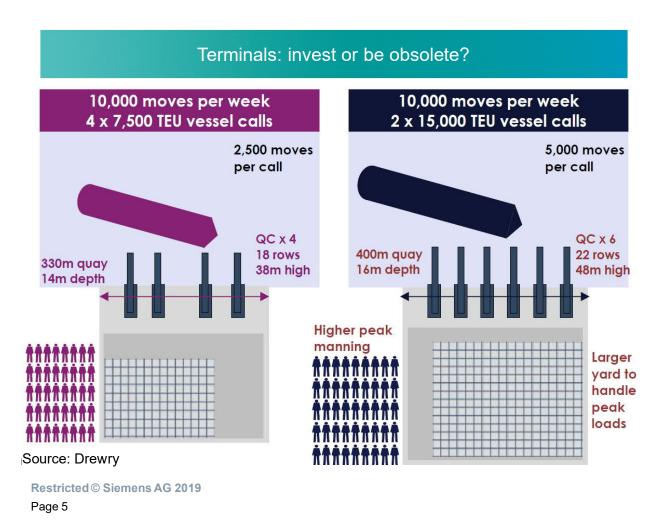


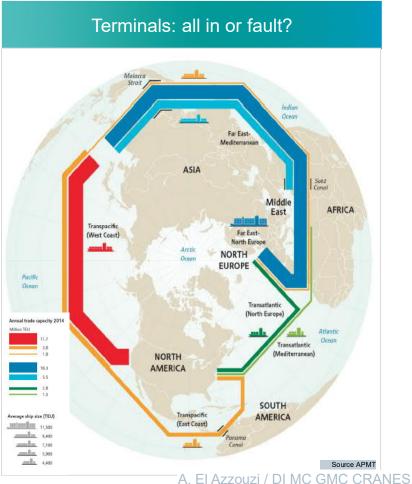
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Supersized vessels result in peak loads on terminals

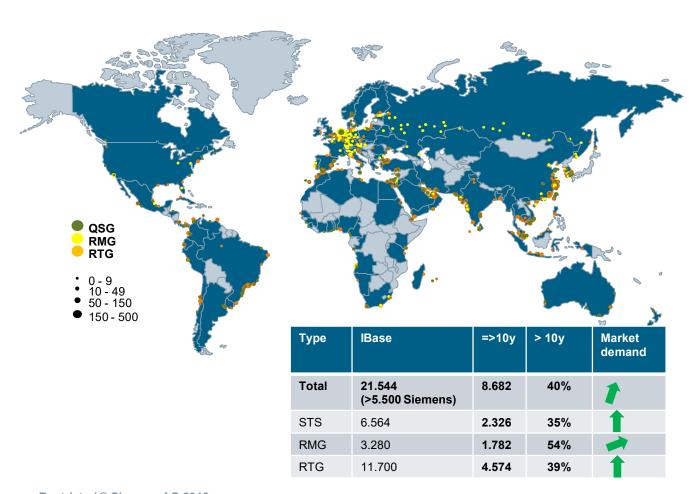




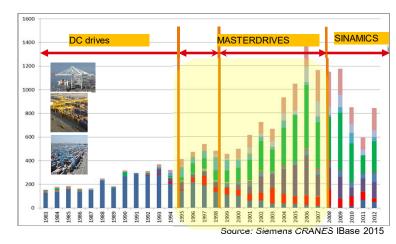


1. Worldwide installed Base

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APMT Tanger Med II

Reference - Automatic Stacking Cranes









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SimulationSIMOCRANE Simulation



Virtual Model



- Availability
- Flexibility

Digital Twin



- ✓ Pre Commissioning Tool
- **✓** Virtual Test Environment
- Training platform

Logistics

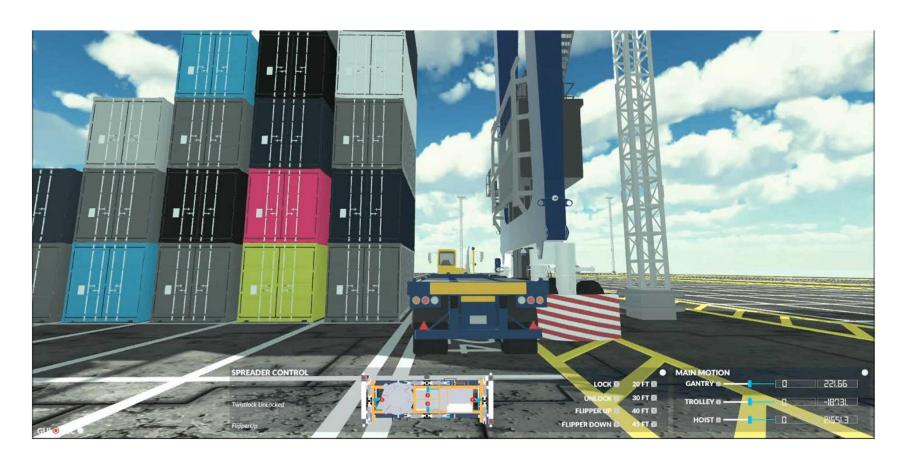


- **☑** Simulation Horizontal Transport
- **☑** Block Management System

Digital Twin

Virtual Crane adheres to real World behaviour





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2. Siemens RCs w. capabilities for new & modernization proj.

Modernization skills:

- Siemens Regional centers
- Certified partners

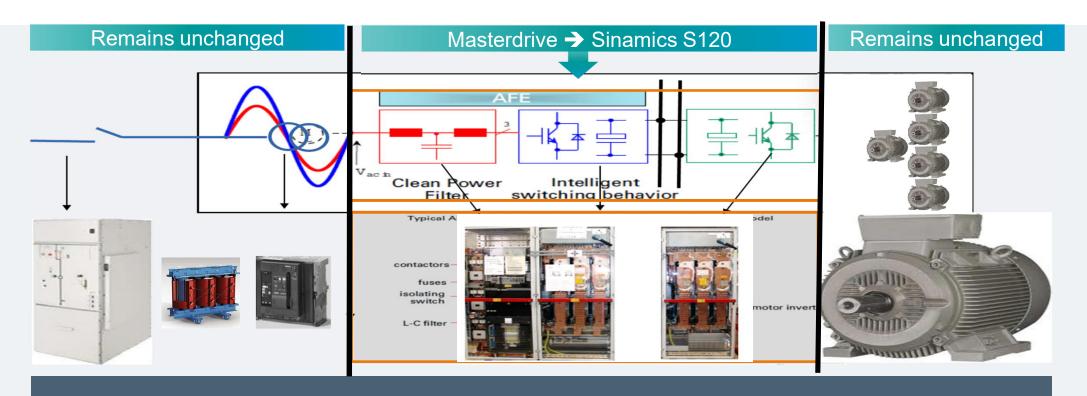


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3. Replace Masterdrives by Sinamics





- Replace Masterdrives- by Sinamics S120 chassis comparable power, voltage and current rates
- All other main drive parts; MV-switchgear, transformer, ACBs, motors, external cabling, etc.. remain.
- Hardwired emergency/safety circuit and PLC software remains unchanged
- Motor accelerations and speeds remains unchanged
- → Upgrades MD to S120 should not to be regarded as a major modifications vs. VDI4449 categorizes as major modernization

4. Harbor modernization from 6SE70 to 6SL33





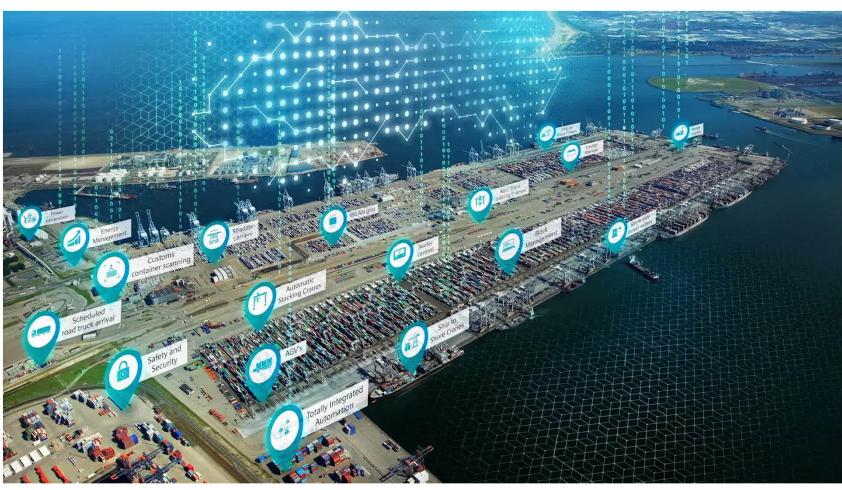
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4. Harbor modernization from 6SE70 to 6SL33

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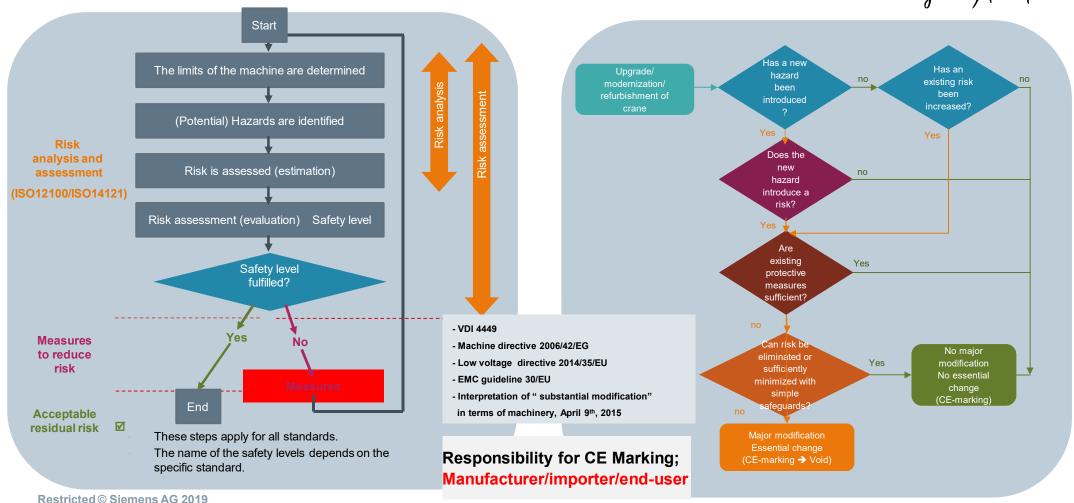


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5. Standards: Risk Analysis and Assessment





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6. Take away





Prod. New cranes flateness



Increasing demand for modernization (Brownfield)



RTG electrification STS mechanical & Electrical upgrade



Applicable norms



Risk analysis - always



CE-marking – pay attention!



Added value by automation (TPS, LCPS, RCOS....)



Added value by digitalization

(Services; predictive maintenance, vibration analysis, remote services, ...)



Full project data Installed Base



Work together with local Siemens

Thank you for your attention







Abdessalam El Azzouzi
Digital Industries
MC GMC Cranes
Frauenauracher str. 80
91056 Erlangen
Germany - Siemens AG

Mobile: + 31 6 558 448 39

E-mail: abdessalam.el.azzouz@siemens.com

www.siemens.com/cranes