14th ASEAN Port & Shipping 13 – 16 July 2016 Bangkok, Thailand





Hugues Berthet Shore Connection Business Development Director Europe

Accelerated worldwide Shore Connection Deployment up date

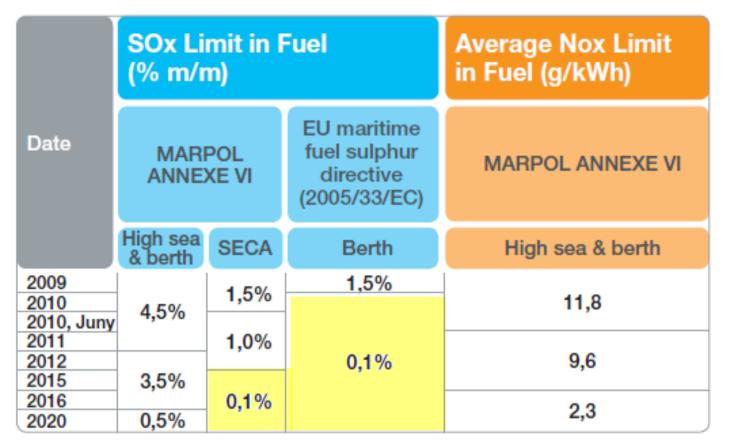
Hugues.berthet@schneider-electric.com / Mobile : +33 6 08 56 54 41

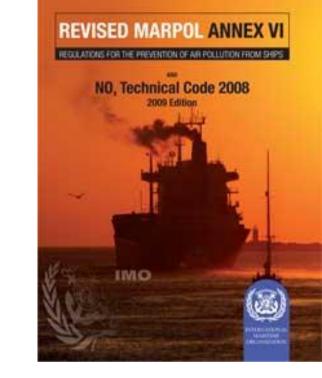


Ports & Ships have to support the International Regulation MARPOL Annex VI

Regulations to limit air pollution from ships including:

• Limitation of NOx and SOx emissions in fuel oil of all ships





IMO and EU encourages implementation of new technologies to cut emission: SC viewed as one

Life Is Or

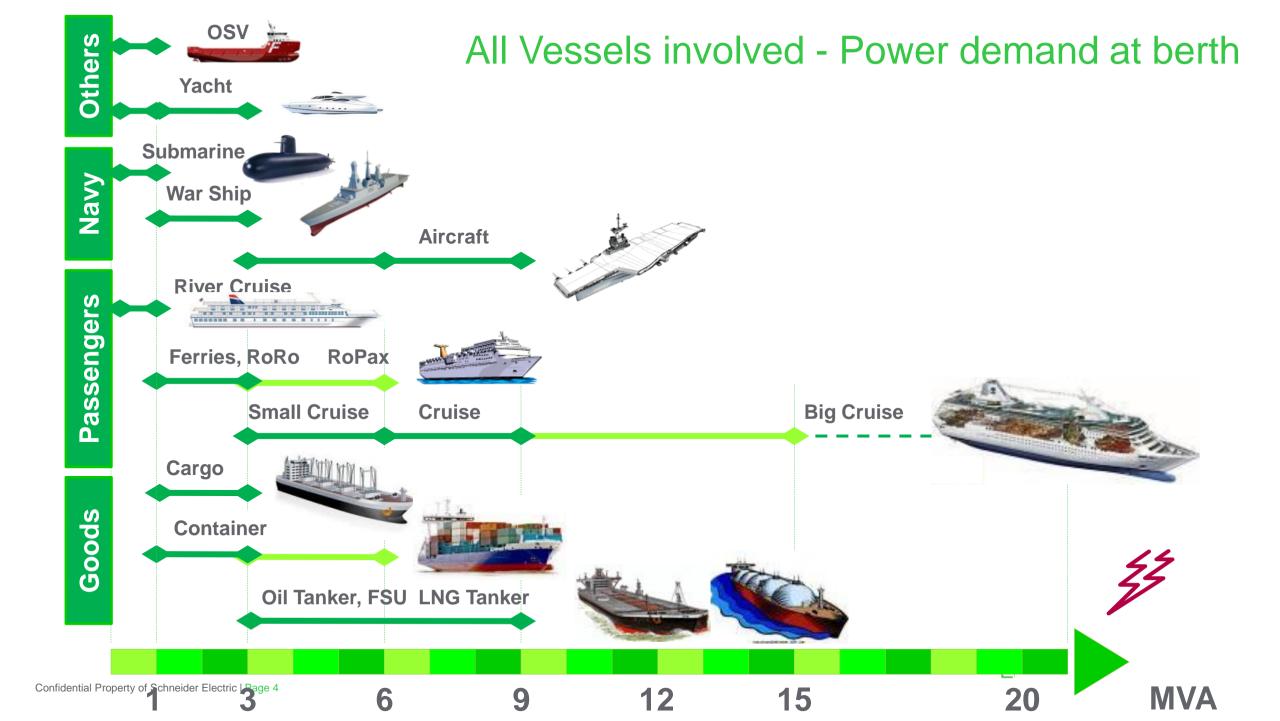
*SECA = Sulphur Emission Control Area: Baltic Sea + North sea + English Channel



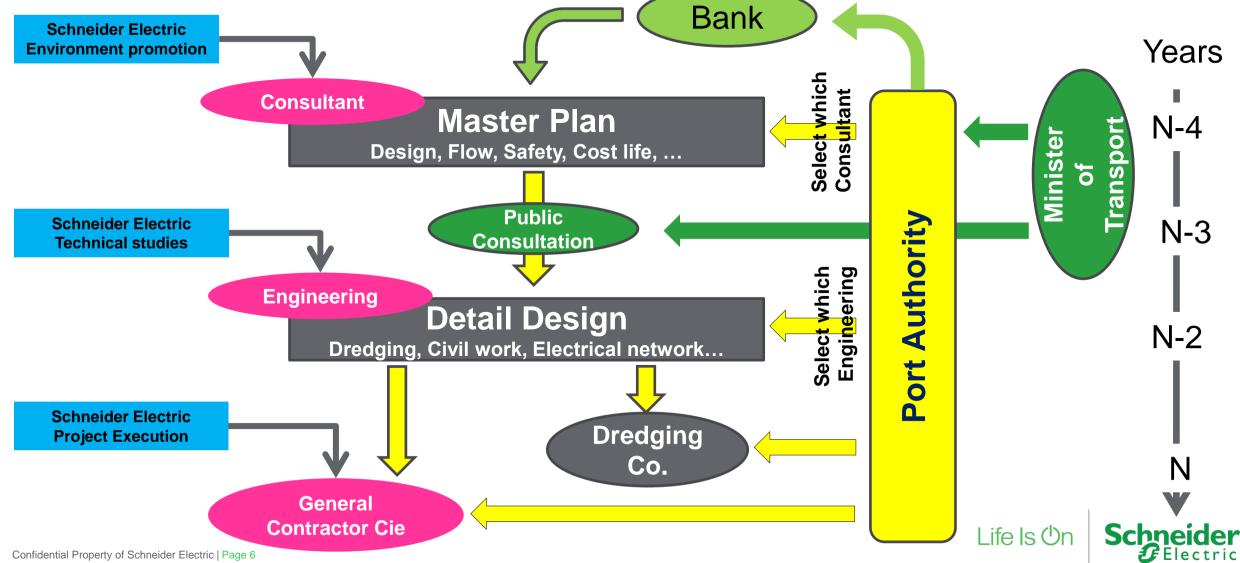
Schneider Gelectric

Many Shore Connection applications worldwide has been done & planned





Schneider Electric provide knowledge & support at each stage of the decision process to be WW compliant



ShipYard at Port of Ancona in Italy, ShoreBoX 2MVA

TI ON INT Schneider Electric Italy has successfully installed and commissioned a 2-MVA ShoreBoX[™] to power the Viking Sea cruise ship during its construction period in Fincantieri Ancona shipyard. Confidential Property of Se **July 2015**

OSV connection at Port of Bergen



9th March 2015

Strategic USA's largest container port

The California-based port is the 3rd largest in the world



Project location

- USA USA
- Port of Los Angeles
- Container vessel
- Access covers, AMP Fix,
- AMP Mobile, AMP Container

Site pictures



Project definition

Introduction

- 2004: In June, Berth 100 was the first berth in the world container terminal using AMP (Port of LA & China Shipping Container), while in August the Port welcomed the world's first container vessel to be built with AMP specifications
- 2006: Yusen Terminal at berth 214
- 2010: Evergreen's Sea Side Terminal at berth 230
- 2011: Cruise Terminal at berths 92 and 93A

Port's strategy

- The California Air Resources Board (CARB) adopted a regulation in December 2007 to reduce emissions from diesel auxiliary engines on ships while at-berth for container, cruise and reefer vessels.
- The regulation requires that auxiliary diesel engines be shut down (i.e., use grid-based power) for specified percentages of fleet visits.
- By 2014, vessel operators relying on shore power are required to shut down their auxiliary engines at-berth for 50 % of the fleet's vessel visits and also reduce their on-board auxiliary engine power generation 50% by 2014, 70% by 2017 and 80% by 2020.

Life Is On

<u>Solutions</u>

- Schneider Electric's shore connection systems
- Cavotec's equipment for connection points





Future Kalibaru Container Terminal April 2016









Schneider 11

Kalibaru update of the execution

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ShoreBoX[™] Implementation





ShoreBoX[™] production





Moroccan Navy Port



eretmarine com

FREMM French Frigate

The ShoreBoX leaving the factory beginning of January 2014

During the commissioning, end of January 2014





The 2 ShoreBoX 2MVA installed and fully operational

The customer has passed another order for an equivalent system for another Moroccan Navy Port

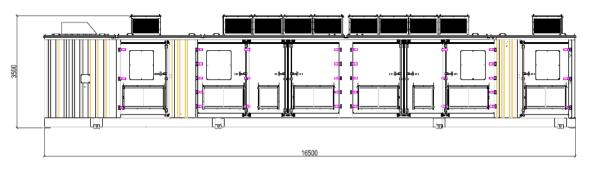




Navy ship connection Port of Toulon







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Facility to provide 60hz to the base network, First installation to be operational in 2015. 2x ShoreBoX MV-> MV 4MVA with frequency conversion 2 types of ships connected, BPC 2,2MVA & FREMM 1,2MVA





Shore Connection Ship & Shore Side retrofit

Example of realization – France - Marseille

- Shipowner: CMN (Compagnie Méridionale de Navigation)
- Port : GPMM (Grand Port Marseille Méditerranée),
- Ship type: Ferries operating between France & Corsica island.
- Scope: 3 ships (Piana, Girolata, Kaliste) + 3 berths (Poste 68, 70 & 7
- Model: SE in partnership with STX Service.
- Port Voltage: 20kV in substation
- Ship Power: 1,8MVA, 11kV, 50hz (no frequency conversion)

• Ships modification First quarter 2015, Port modification Last quarter 2015







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Smart Port Antwerp River solution

Plug in to Green Power

Shore Connection Solution



Thank you for your attention

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