

# Transit Potential of Georgian Railway



Georgian  
Railway  
EST.1872

Kazakhstan, Azerbaijan and Georgia founded Association which offers single tariff across the Trans Caspian-Black Sea international transport routes (TITR/TMTM).

Transit time 12-15 days in comparison with 45 days via the sea route.

Our corridor tariff has 10-15% advantage compared with alternative land route tariffs.

Our corridor can serve cargo flow between China and Europe using successfully two alternative routes, one of which is crossing Caspian Sea and second by using Russian Railway infrastructure (around the Caspian sea).



# The New Silk Road



The Black Sea ports of Georgia provide opportunities for Chinese exporters to explore the markets that other inland routes can not provide.

- Turkey
- Greece
- Bulgaria - Macedonia, Montenegro, Croatia, Bosnia and Herzegovina, Serbia, Slovenia
- Romania - Hungary, Slovakia, Austria, Czech Republic, South Germany
- Ukraine - Moldova, Poland

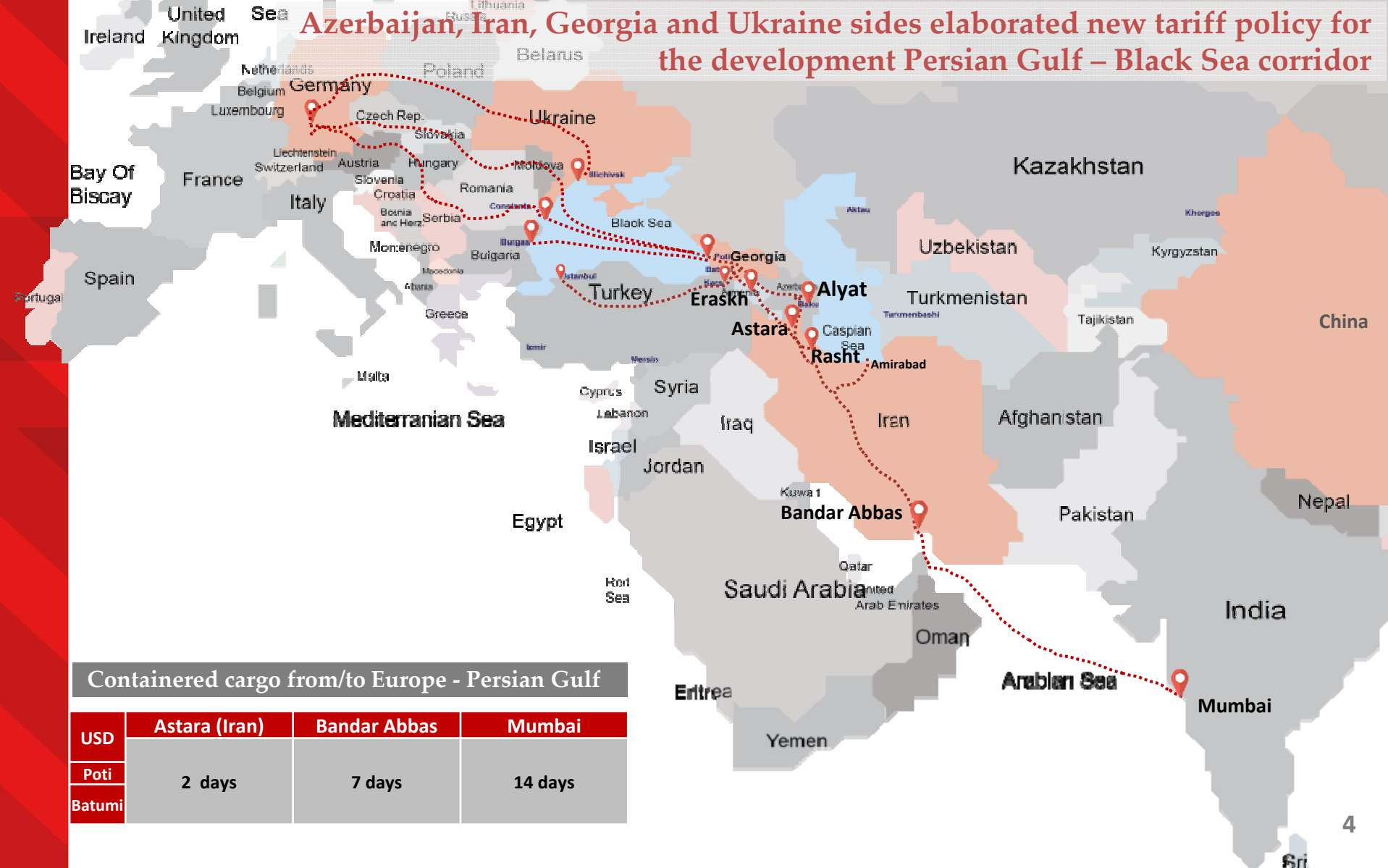
## BTK (Baku - Tbilisi - Kars)

- ✓ New corridor from the Caspian Sea to Europe via Turkey (BTK) expected to be completed by the end of 2017
- ✓ Route crossing Georgian Railway is the shortest and the best alternative inland link that connects Turkey and China



- ✓ Transit time 14 days to Istanbul
- ✓ In 2017 we are expecting 30 train from Jiangsu Province

# Azerbaijan, Iran, Georgia and Ukraine sides elaborated new tariff policy for the development Persian Gulf – Black Sea corridor



Containered cargo from/to Europe - Persian Gulf

USD	Astara (Iran)	Bandar Abbas	Mumbai
Poti	2 days	7 days	14 days
Batumi			

- **Baku-Tbilisi-Kars (BTK)**

Completion Date: 2017  
BTK railway length: 826 km  
Freight capacity: 6.5M tons  
Passengers capacity: 1M

- **Georgian Railway track modernization project**

Construction carried out by China Railway  
23RD construction Bureau

46% completed  
Completion year: 2019

Increasing capacity from 27.5M tons to  
100M tons  
Speed increase from 60 to 80km/h for  
freight

- **Deep Sea Port project Anaklia**

Completion Year 2020

Throughput capacity: 100M tons

Berth can accommodate Panamax sized container ships

- **Alyat port construction**

- **New 1000km railway track in Kazakhstan**

- **Modernization of Azerbaijan railway - infrastructure and rolling stock**

- **Kuryk ferry port adding 4M tones to the TMTM**

**Thank you for your attention!**

JSC Georgian Railway

