

How to get more out of your existing resources - Learn from the big ones





WHO WE ARE

ISL APPLICATIONS GMBH

- founded 2010 as ISL's commercial subsidiary
- further development, rebranding and selling of simulation based solutions



Holger Schütt CEO, Prof. Dr.- Ing.



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ISL INSTITUTE OF SHIPPING ECONOMICS AND LOGISTICS

- research based consultancy institute in maritime logistics
- founded 1954
- private foundation
- suited in Bremen & Bremerhaven, Germany
- initial development of simulation software



www.chesscon.com



WHAT WE DO



- marketing and selling of our simulation and emulation software solutions
- customising a first model, Training of our customers to use the software on their own
- complete studies or black box models
- consulting based on our software solutions with the knowledge of our experts



INTRODUCTION



- As a result of globalization international trade has greatly increased
- Caused by the aim to achieve more efficient operation and higher productivity nowadays automation of container terminals is progressing
- More and more terminals are searching for automated solutions to meet the challenge with larger vessels, bigger package size per visit and taller cranes



ADVANTAGES OF AUTOMATION

- Increase of container throughput
- Enhancement of terminal performance
- Decrease of labor costs
- Enhanced **utilization** of existing stacking areas
- Higher **productivity** and cost reduction per move
- STS, AGV, ASC and Shuttle Carriers are working hand in hand





HIGHTECH-TERMINALS



CONTAINERTERMINAL ALTENWERDER (CTA) IN HAMBURG, GERMANY

(FACTS)

worldwide state-of-the-art and still base for all current terminals



Dimensions

- Terminal Area 1.000.000 qm, Quaylength 1400m
- Capacity 2,4 Mio. TEU (up to 3 Mio TEU)

[Source: https://www.hafen-hamburg.de]

Equipment

- IS STS, 26 automated yard blocks
- 78 AGV + 10 AGV purely electric battery-powered

Ecological aspects

- "Low Emission"-terminal
- powered by electricity derived from regenerative sources

Start-up in 2002



HIGHTECH-TERMINALS



CONTAINERTERMINAL ALTENWERDER (CTA) IN HAMBURG, GERMANY



[Source: https://hhla.de/de/container/altenwerder-cta.html]

1. The basis of CTA's efficiency is the optimized interplay

- operation tested by simulation
- layout with a clear structure and short distances
- controlled by a continually upgraded IT system

2. The way of a container



[Source: https://hhla.de/de/container/altenwerder-cta/so-funktioniert-cta.html]

HIGHTECH-TERMINALS



CONTAINERTERMINAL ALTENWERDER (CTA) IN HAMBURG, GERMANY

Container Handling

- Semi-automatic STS cranes
- Automated Guided Vehicle (AGV)

Container Yard

 each stack is served by two different height railmounted gantry cranes (RMG)

Fully automated

AGV are navigated by 19.000 transponders set into the ground

signals are transmitted to a specially developed software



[SOURCE: HTTPS://HHLA.DE/DE]



[Source: http://wirtschaftszeit.at]



HOW TO DEAL WITH THAT KNOWLEDGE?





not only a question of "either-or"

What is the solution if the terminal has to increase the performance but basically sufficient capital is lacking?

And how we can get into a **proactive position**, not only reacting after things happened wrong and inefficient operation is the order of the day?

PROCESS AUTOMATION & SIMULATION BASED VIRTUAL TERMINALS



An intelligent optimization software can be implemented within a comparatively **short period of time** and at a **fraction of the cost**

Benefits

- Fully utilization of all functionalities of your TOS
- Intelligent algorithms can help to achieve a faster Return of Investment (ROI)
 - optimize investments/equipment
 - **reduce** number of equipment

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PROCESS AUTOMATION



Possibilities: Find individual solutions for smaller or existing terminals

Known Data

- Provide **detailed information** about the current state of the equipment and the jobs
 - Position Detection Systems (in- and external equipment)
 - Sensors for Collision Avoiding

Replace Equipment

• Automated stacking cranes (ASC) **in combination** with manually working equipment

Renew you strategies

Avoid waiting times and synchronize processes in a better way

(normally within settings of the TOS)



AUTOMATION LEADS TO CENTRAL CONTROL

Remote operations

- from a control room
- means that the team comes together in one location
- easily interaction and sharing the same view







PROCESS AUTOMATION - GATE AUTOMATION





- Speeds up standard processes
- **Delivers information** about the current state
- Allows to build a **digital copy** of the status as base for process optimisation



[Source: http://dis-me.com, 2015]



TERMINAL PRODUCTIVITY IS DRIVEN BY...





Korean Prototype of a shuttle carrier

more than ever very skilled control staff is required



...but how to test and fine-tune this sophisticated systems?



SIMULATION BASED VIRTUAL TERMINALS

Tune up your Terminal Operating System (TOS)





- Increase the skills of your control staff
- Provide new training methodologies
 - without burning fuel
 - without operational costs
 - without disturbing the real operation
- Find the best parameter setting within the TOS
- Find bottlenecks or overutilization
- Optimize utilization of devices
- Improve your terminal productivity
- Reduce operational costs



CHESSCON

A SOFTWARE TOOL TO BUILD A VIRTUAL COPY OF A REAL CONTAINER TERMINAL



THE MAIN MISSION OF VIRTUAL TERMINAL

WHAT YOU CAN DO WITH EMULATION



- use your Terminal Operation System (TOS)
- use your software interfaces
- but use a Virtual Container Terminal





IN CONCLUSION: BEING PROACTICE IN AVOIDING BOTTLENECKS



Challanges

- Increasing vessel size
- Increasing peak loads at the quay
- Increasing peaks in the stack

Solutions

- Adjust your equipment
- Process automation
- Equipment automation
- Sophisticated IT systems
- → Terminal Operators have to rethink their way of operation to stay competitive within a more and more demanding market!

THANK YOU FOR YOUR ATTENTION



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