

Un-utilized capacity, Europe-Scandinavia-Russia triangle, back and forth cargo, competitive tariffs – WHERE IS IT?

1st Caspian ports and shipping conference, Aktau
May, 2019

Introduction

Introduction

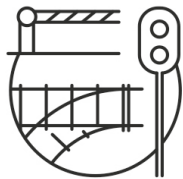
Estonia – competitive complex solution not an Baltic Sea end-destination

Co-operation is the only way

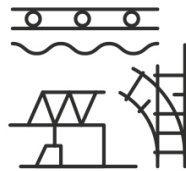
Estonian Railways Ltd

- Estonian Railways is a state-owned company, operating since 1870 and responsible for railway administration related tasks.
- The company ensures smooth operation, management and maintenance of the railway infrastructure and efficient traffic management. Furthermore, the Company:
 - ✓ *answers for efficient traffic supervision and safety of the railway*
 - ✓ *operates as the region's railway competence center*

Estonian Railways Ltd



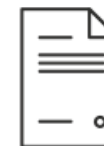
Points: **1190 pcs**
Signals: **2080 pcs**
Automatic block lines: **500 km**
Level crossings: **120 pcs**
Hot-Boxes: **29 pcs**



Network: **1219 km**
Mainlines: **794 km**
Electrified track: **132 km**
Platforms: **129 pcs**
Stations: **60 pcs**



Employees: **800**



ISO 9001:2018
ISO 14001:2018

Un-utilized capacity

Nonstop traffic schedule

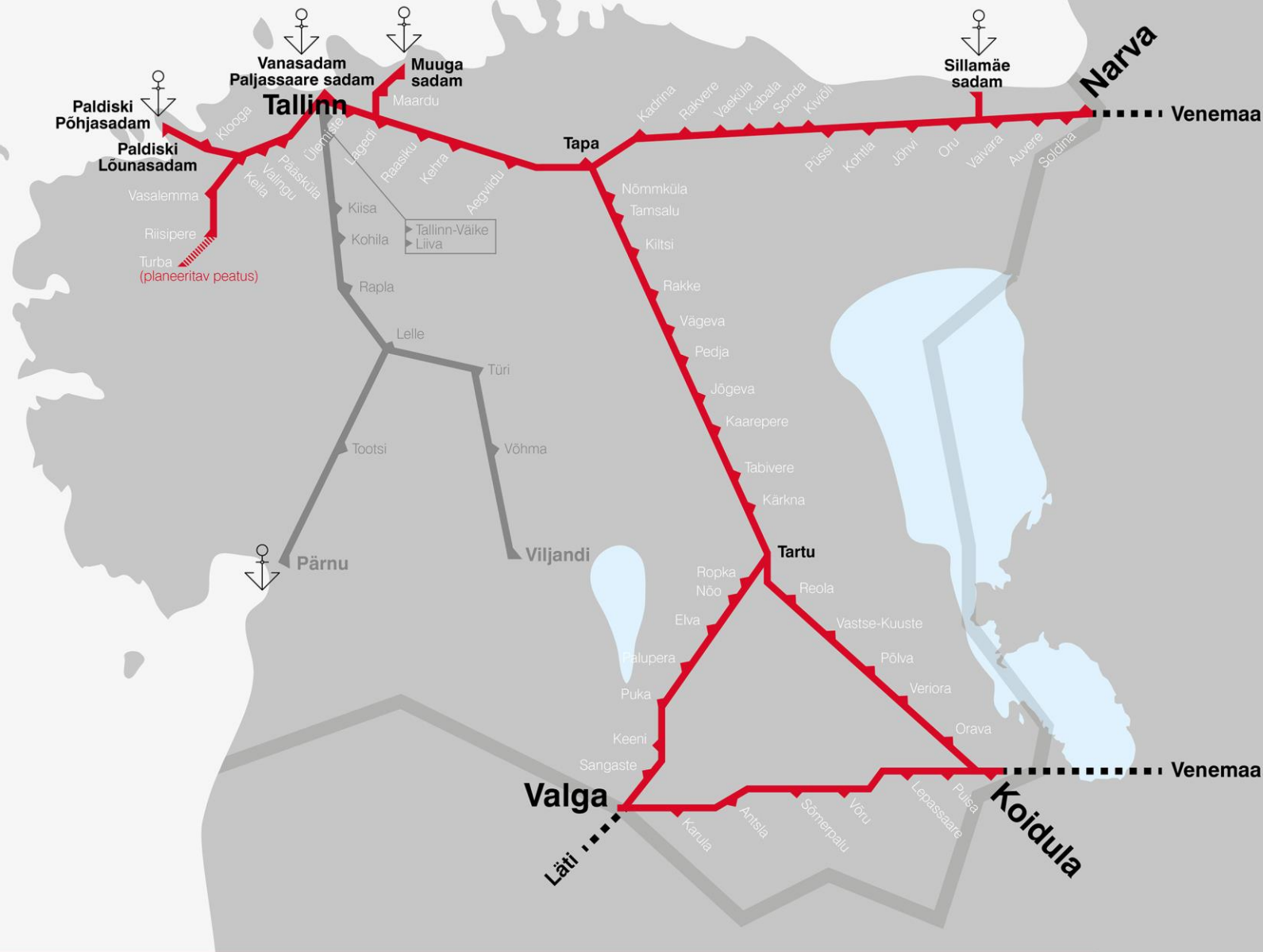
Locations in crossing of Russia and Scandinavia



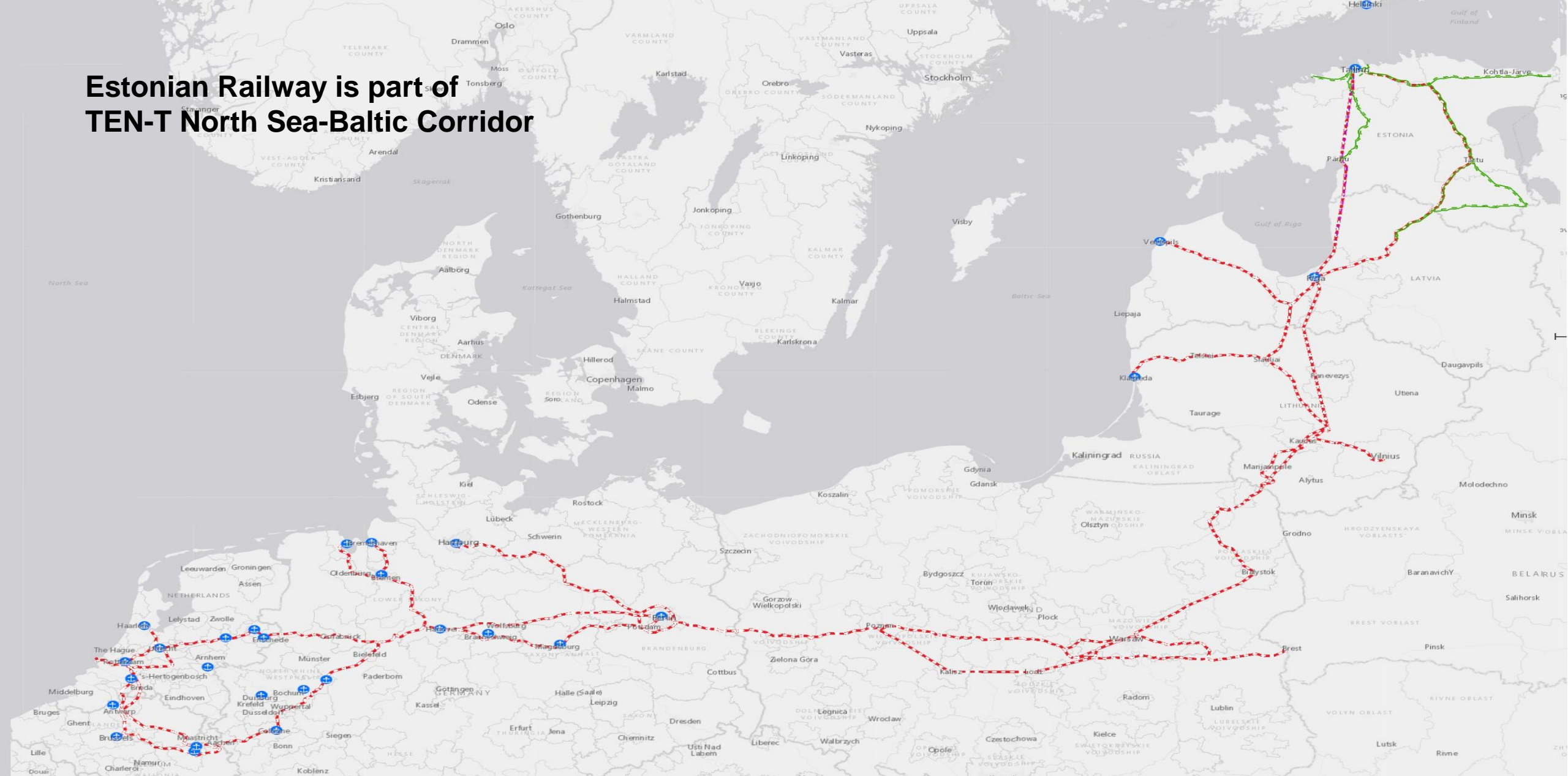
Cargo back to China

Competitive tariffs

Greatest axel load in region (32T)

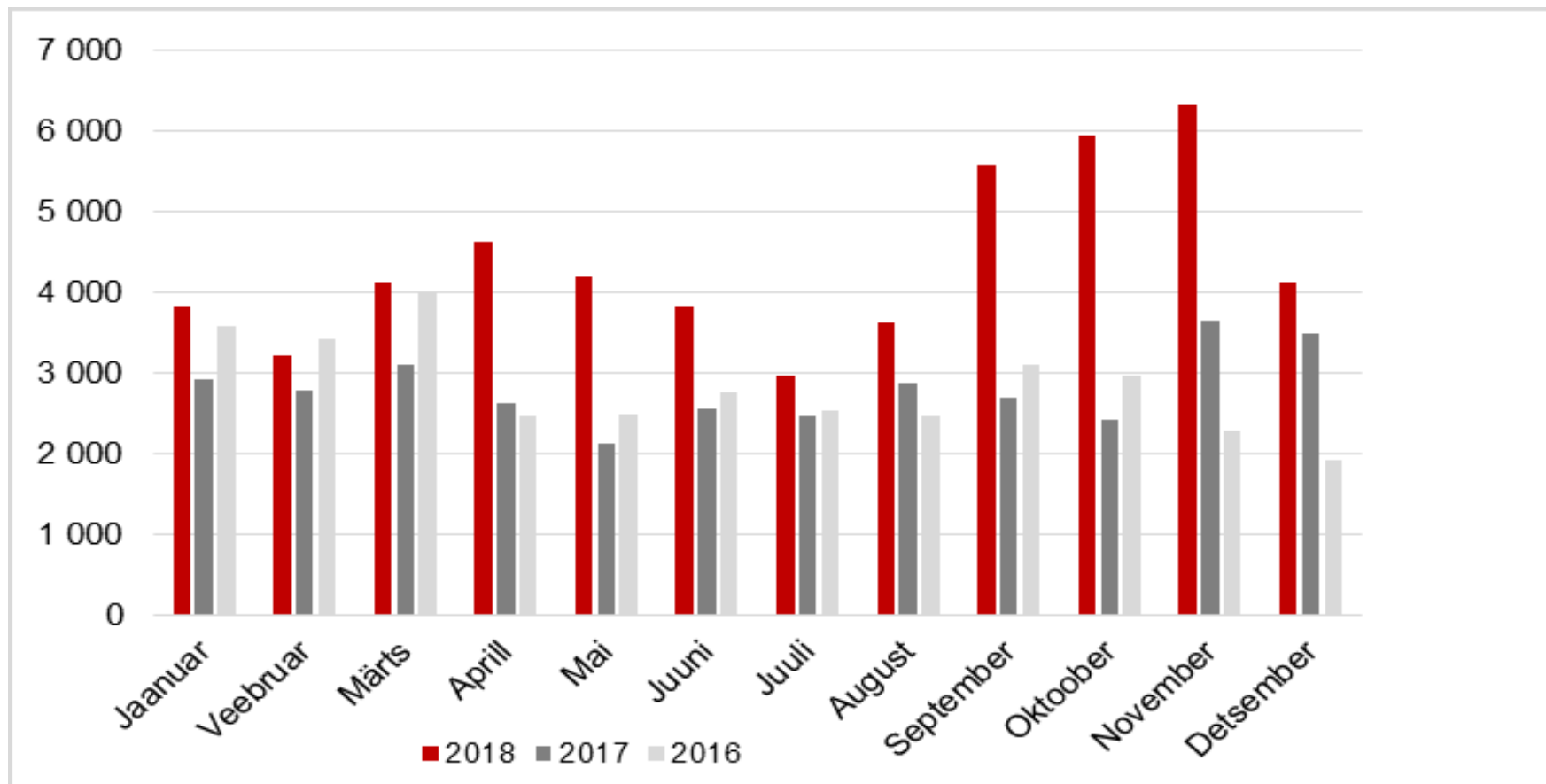


Estonian Railway is part of TEN-T North Sea-Baltic Corridor



EESTI RAUDTEE

Container volume 2016 – 2018



2018 - 52 446 TEU (+55%)



Estonia – competitive complex solution not a Baltic Sea end-destination

Introduction

Estonia – competitive complex solution not an Baltic Sea end-destination

Co-operation is the only way

Co-operation is the only way

Introduction

Estonia – competitive complex solution not only for Baltic Sea end-destination

Co-operation is the only way



- Co-operation with TITR
- Common interest development with China freight logistics
- The greater coalition, the harder to brake

Thank You!