



**LYONEL A. MAKZUME GROUP OF COMPANIES**



## LYONEL A. MAKZUME GROUP OF COMPANIES

Founded in Iskenderun, Turkey in 1944, LAM has grown from a single local shipping agency into a group of shipping, logistics and service companies.

LAM has the know-how and integrity to develop strategic partnerships with companies and groups sharing the same professional and social values.

This has led LAM to become not only a national leader in its field, but also a regional player establishing its own offices in countries neighbouring Turkey



# About The Group



## WHO WE ARE

- Providing global transport solutions
- Family-run and global corporation

- Headquarter based in Istanbul
- Spread over 4 continents

- 30 offices around the world
- +400 multinational professionals



# LAM Group Companies

LAM has evolved into a “group of transport companies” and offers a complete range of shipping, marine, transportation and logistic services.



LAM TURKEY



LAM GEORGIA



LAM FRANCE



LAM AZERBAIJAN



LAM EGYPT



LAM USA



LAM IRAQ



LAM KAZAKHSTAN



LAM ROMANIA



LAM INDIA



LAM UKRAINE



# JV & Partnerships

LAM offers a complete range of shipping, marine, transportation and logistic services.



GAC TURKEY

**Sea Lines**

SEA LINES TURKEY



SINOTRANS MAKZUME LTD.



SARENS MAKZUME



CMA CGM GEORGIA



MARLON



# LAM References

LAM is proud of its clients and partners reference developed over years of cooperation:



# Azerbaijan & Georgia



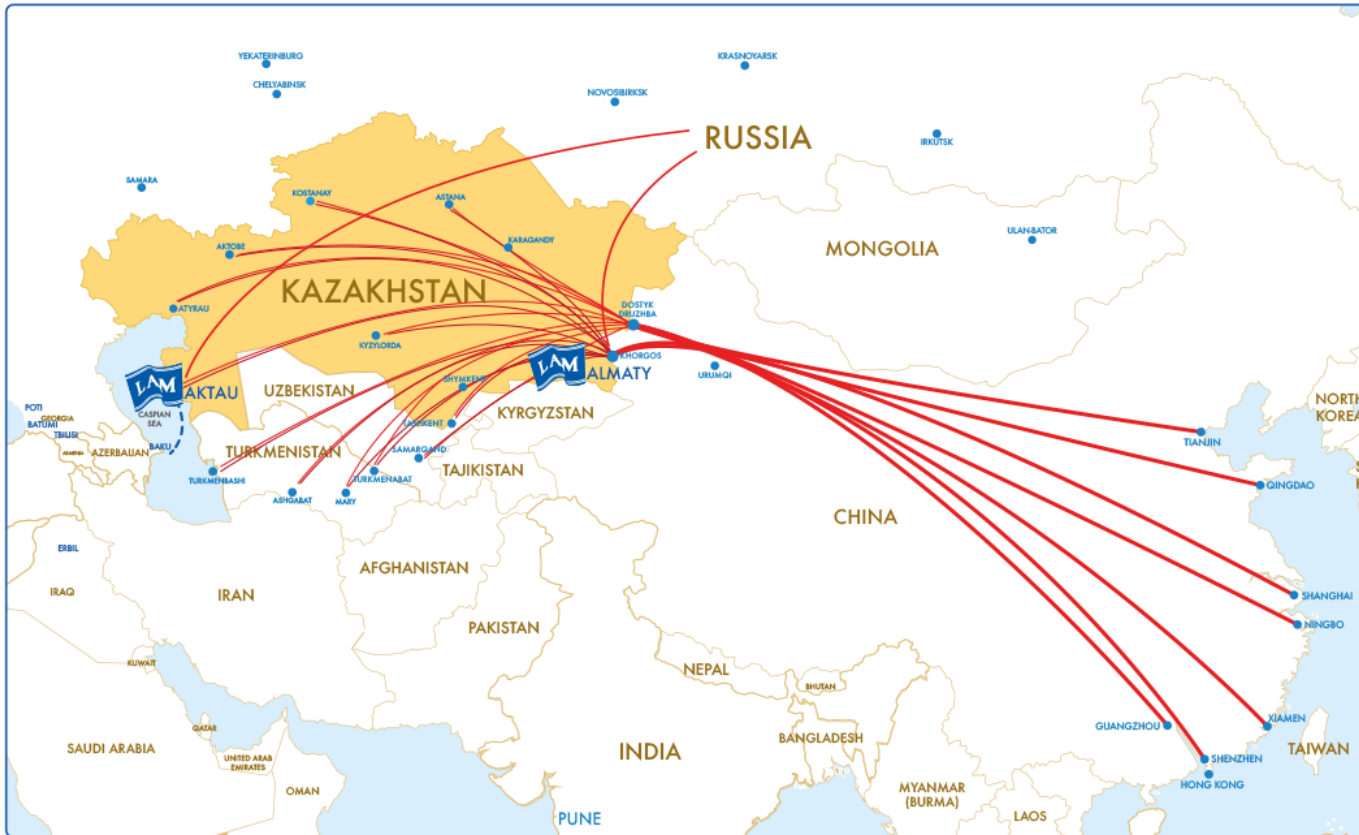
## Gateway To The Caucasus And Central Asia

- Logistics Services
- Multimodal Services
- Shipping Agency
- Crew Management

LAM Shipping Agencies Georgia LLC offers shipping, logistics solutions for Georgia, Caucasus to and from China, East Asia, USA and Europe.



# Kazakhstan



## Connecting Central Asia

### Railway

- COC, SOC container railway service
- Wagon, reefer wagon and flat wagon service

### Trucking

- Full Truck Load (FTL)
- Less Truck Load (LTL)
- Special equipment service for OOG cargoes

### Multimodal

- Ocean + Railway
- Ocean + Truck
- Warehousing
- Re-forwarding
- Cross trade







# Liquid Line



## About Us

**LIQUID LINE LLC a division of the “LYONEL A. MAKZUME A. Group of Companies”. Liquid Line LLC started operations in 2018 as an independent and dedicated service provider to the Isotank industry. Building on over 15 years of experience in the field of Isotank transport and management, Liquid Line LLC is a unique example in its kind. Serving as an NVOCC with its global network of agencies, Liquid Line not only caters to the high expectations of Isotank owners, operators and end users but also to the increasing complex quality assurances demanded by the ocean going carriers.**



# Services



- GBS
- MGL
- GTB
- GCL
- GIX



GBS: Piræus - Istanbul - Poti - Novorossisk - Piræus  
 MGL: Malta - Thessaloniki - Piræus - Thessaloniki - Malta  
 GTB: Piræus - Istanbul - Odessa - Constantza - Istanbul - Piræus  
 GCL: Piræus - Limassol - Piræus  
 GIX: Piræus - Napoli - Piræus

- **GBS** : Piræus – Istanbul – Poti – Novorossisk – Piræus
- **MGL** : Malta – Thessaloniki – Piræus – Thessaloniki – Malta
- **GTB** : Piræus – Istanbul – Odessa – Constantza – Istanbul – Piræus
- **GCL** : Piræus – Limassol – Piræus
- **GIX** : Piræus – Napoli – Piræus



# Services



- TLX
- IML
- SAS
- TGS



TLX: Izmir - Gemlik - Gebze - Istanbul - Annaba - Misurata - Khoms - Sousse - Bizerte - Sousse - Izmir  
 IML: La Spezia - Genoa - Malta - Tripoli - Misurata - La Spezia  
 SAS: Barcelona - Valencia - Oran - Barcelona  
 TGS: Istanbul - Poti - Samsun - Istanbul

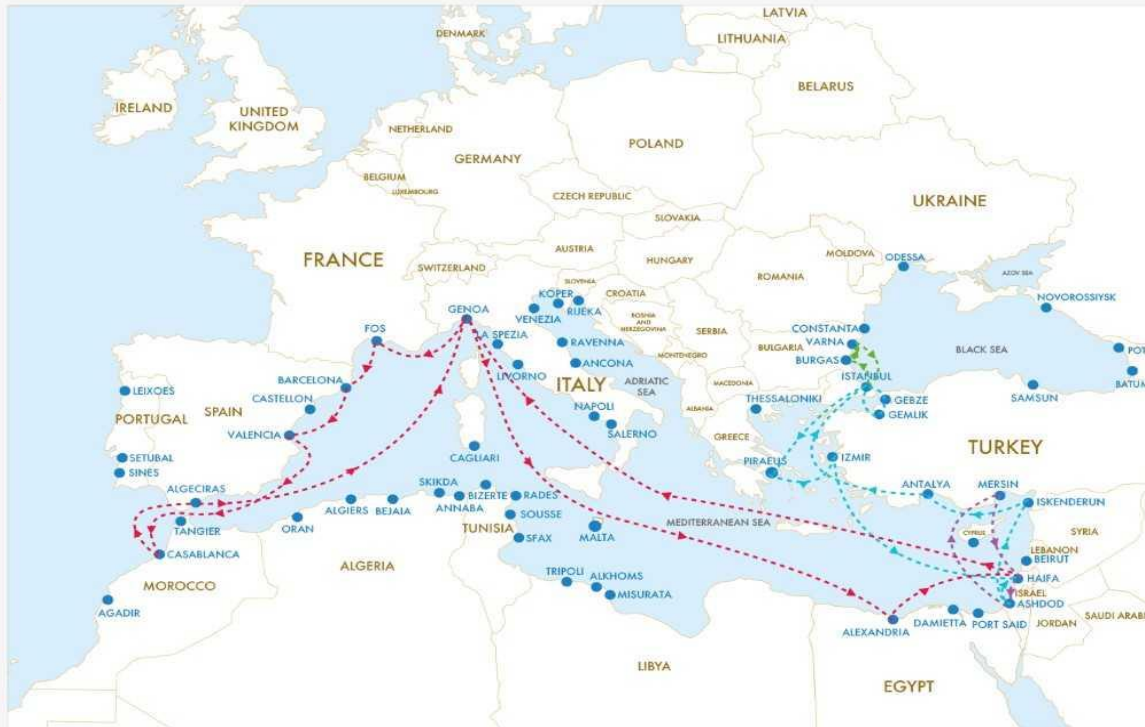
- TLX : Izmir – Gemlik – Gebze – Istanbul – Annaba – Misurata – Khpms – Sousse – Bizerte – Sousse – Izmir
- IML : La Spezia – Genoa – Malata – Tripoli – Misurata – La spezia
- SAS : Barcelona – Valencia – Oran – Barcelona
- TGS : Istanbul – Poti – Samsun – Istanbul



# Services



- HTS
- ITS
- SIF
- TBL



HTS: Haifa - Ashdod - Iskenderun - Antalya - Istanbul - Gebze - Gemlik - Istanbul - Piraeus - Izmir - Haifa  
 ITS: Mersin - Haifa - Ashdod  
 SIF: Barcelona - Valencia - Casablanca - Algeciras - Genoa - Alexandria - Haifa - Genoa - Fos Sur Mer - Barcelona  
 TBL: Istanbul - Constanta - Odessa - Istanbul

- HTS : Haifa – Ashdod – Iskenderun – Antalya – Istanbul – Gebze – Gemlik – Istanbul – Piraeus – Izmir - Haifa
- ITS : Mersin – Haifa – Ashdod
- SIF : Barcelona – Casablanca – Algeciras – Genoa – Alexnadria – Haifa – Genoa – Fos Sur Mer - Barcelona
- TBL : Istanbul Constanta – Odessa – Istanbul





**M L H**

---





# Black Sea Express Service



## PORT ROTATION

## ARRIVAL

## DEPARTURE

PIRAEUS	MONDAY	TUESDAY
ALEXANDRIA	WEDNESDAY	THURSDAY
PORT SAID (EAST)	FRIDAY	SATURDAY
PIRAEUS	MONDAY	TUESDAY
ISTANBUL	WEDNESDAY	THURSDAY
POTI	SATURDAY	SUNDAY
NOVOROSSIIYSK	TUESDAY	WEDNESDAY
ISTANBUL	SATURDAY	SUNDAY
PIRAEUS	MONDAY	TUESDAY



## TRANSIT TIME NORTHBOUND (DAYS)

PORTS	PIRAEUS	ISTANBUL	POTI	NOVO
ALEXANDRIA	4	6	9	11
PORT SAID	2	4	7	10
PIRAEUS		1	4	7

## TRANSIT TIME SOUTHBOUND (DAYS)

PORTS	ISTANBUL	PIRAEUS	ALEXANDRIA	PORT SAID
POTI	5	8	10	11
NOVO	3	5	7	9
ISTANBUL		2	4	5

### SERVICE ADVANTAGES

- Russia directly served via Turkish and Greek transshipment hubs
- New direct weekly sea link between Georgia and Russia
- Reliable service to cater for Russian and Turkish local trade
- Piraeus – linking multiple global locations with the Black Sea region
- Fast direct connection from Alexandria/Port Said to Poti (operated by Morning Star)

### SERVICE PROFILE

Number of vessels	: 3
Number of reefer plugs	: 300
Nominal capacity	: 1,700 Teus

#### TURKEY

Nigun Aslan  
Tel: +90 859 288 49 99/ext: 130  
Mobile: +90 549 826 37 40  
tur.nilgun.aslan@mlh-shipping.com

#### GEORGIA

Temeli Shashikashvili  
Tel: + 995 422 22 51 61  
Mobile: + 995 577 50 26 27  
geo.temeli.shashikashvili@lam-world.com

#### RUSSIA

Dmitriy Kutateladze  
Tel: +7 8617 67-80-00, Ext. 7904  
Mobile: +7 962 861-38-38  
genmanager@transcont.org

#### EGYPT

Jihad Dagher  
Tel: +20 3 484 20 33/112  
Mobile: +20 12 2215 8588  
egy.jihad.dagher@lam-world.com

#### GREECE

Constantinos Mouskos  
Tel: +30 210 4140600  
Mobile: +30 6947372702  
cmouskos@uma.gr

#### DUBAI

Ramalaxmi Subramaniam  
Tel (Dir.): +971 44078431  
Mobile: +971 58 20 30 007

### CONTACTS

[www.milaha.com](http://www.milaha.com)



# LAM Certificates

LAM complies with all local and international standards in the countries of operation, and is a member of various international associations in order to provide high quality services to its customers.



**THANK YOU**

