



**AMARIS TERMINAL IN BECOMING THE LEADING 'ONE STOP' TERMINAL IN GHANA
BY
ALEX ATAKORAH (MD AMARIS TERMINAL LTD)**



WHO WE ARE

- **Amaris Terminal is a “state of the art” inland container terminal located about 3km from the port of Tema (Ghana)**
- **Licensed by the Ghana Ports and Harbours Authority (GPHA) as an export terminal**
- **Ghana Revenue Authority (GRA) -Custom Division bonded terminal.**
- **Started operations in September 2016**



VISION AND MISSION STATEMENTS

- **VISION**

- To become the leading “One Stop” terminal in Ghana and within the West Africa region.

- **OUR MISSION**

- To provide all the required export related services to our customers at competitive rates with excellent service delivery and promote the growth and development of our employees



OUR SERVICES

- **Handling and storage – Containers and General Cargo**
- **Refrigerated container services – PTI, monitoring, plugging, repairs**
- **Container sales and leasing**
- **Trucking activities**
- **Equipment Rental**
- **Stuffing and unstuffing operations**
- **Container weighing**
- **Warehousing**
- **Freight Forwarding Services**
- **Container repairs and maintenance services**



HANDLING AND STORAGE SERVICES (CONTAINERS)

- Equipment include – reach stackers, empty handlers,
- Container handling and storage –discharging, stacking, storage and loading of containers
- Full export and empty containers – Dry and refrigerated units
- Terminal for storage of empty containers for shipping lines
- Storage and handling of general cargo, project cargo and heavy equipment



HANDLING AND STORAGE SERVICES (GENERAL CARGO)

- Storage and handling of general cargo, project cargo and heavy equipment
- Equipment used include – Forklifts, teletruks, lifting gears, cranes etc
- Equipment handled include, bitumen boilers, quarry machines, heavy drum rollers, earth moving machines, etc



REFRIGERATED CONTAINER SERVICES

- Containers used for cargo which requires cold temperature.
- Capacity of up to 150 plugs for export reefers.
- 24/7 monitoring
- Pre-Trip Inspection (PTI), washing and cleaning services.
- Repair faulty reefers.
- Cargo mainly – Fish/ tuna, fruits



CONTAINER SALES AND LEASING

- Used container sales and leasing at very affordable rates
- Source from the shipping lines and agencies and sold to customers. — currently looking for suppliers
- Provide storage space and market the units on behalf of our clients / agents
- Deliver sold units to customers on request
- Used Containers are fabricated into shops, offices, kiosk etc



TRUCKING SERVICES

- 20 trucks and plans to increase by mid-2018
- 50 outsourced trucks (low and flatbeds)
- Trucking services include;
 - Evacuation to and from port
 - From / to Amaris and various warehouses
 - Haulage to various regions in Ghana,
- Both full and empty containers including tanks and food grade units
- Project cargo transportation to port



EQUIPMENT RENTAL

- We rent / hire equipment for operations at Inland container depot, warehouses and loading areas etc.
- Our customers include, warehouse owners, freight forwarders and agents, exporters, Inland container terminals, etc.
- Equipment include -Reach Stackers, Empty Handlers, Teletruks, Terminal trucks and Forklifts



SPACE FOR STUFFING AND UN-STUFFING CARGO

- **Yard area is 50,000 SQM with over 4000 Teus stacking capacity**
- **Space for drying wet cargo.**
- **Positioning and container stuffing**
- **Some of the commodities include cashew, sesame seeds, broken bottles, agric waste etc**



CONTAINER WEIGHING

- The weighing system is connected to our reach stackers and records the weight when the container is lifted.
- Ghana Standards Authority calibrated and certified for issuing VGM certificates for export containers
- 120t weighbridge to meet the growing demand of customers
- The bridge is also available for customers who want to only weigh without stacking at Amaris and move units to the port



OTHER SERVICES

- **Warehousing Facility**
 - Amaris has a warehouse facility of about 4,000sqm (opened and closed).
 - Storage of cashew, broken bottles, steel, cocoa , bagged rice, sugar etc
 - Available to both importers and exporters and general usage
 - Bonded warehouse facility is also available

- **Freight Forwarding Services**
 - Amaris Terminal is in partnership with reputable freight forwarding companies to provide services to clients who might need such services.

- **Container repairs and maintenance services**
 - This includes cleaning, washing and basic welding of damaged containers.
 - We provide both onsite and offsite services as required by the customers



'ONE STOP' TERMINAL VRS STANDARD TERMINAL

“ONE STOP SHOP” TERMINAL

- **Cost of doing business is reduced. Save between 50- 70% on transportation and other services**
- **In house forwarder to process documents**
- **Joint inspection by Customs examination officers and government agencies in the premises of the terminal**
- **Weighing is done in the terminal**

“ STANDARD ” TERMINAL

- **More cost incurred from transportation and other services**
- **Customer has to scout the market for forwarders**
- **Customer has to invite examination officers and government agencies. This could delay the process**
- **Weighing has to be done elsewhere**



'ONE STOP' TERMINAL VRS NON ONE STOP TERMINAL (2)

“ONE STOP” TERMINAL

- Availability of terminal own trucks to evacuate units to the port — no short-shipment of containers and reliable
- Risk of diversion of cargo and is very low
- Reduce risk of stuffing contraband due to monitoring of government agencies

“ STANDARD ” TERMINAL

- Terminal has to source for trucks -most occasions terminal does not have own trucks — low level of reliability
- Risk of diversion of cargo during the various movement of cargo is high. Loss to customer
- High risk of loading contraband products due to unavailability of government agencies



FUTURE PLANS

- **Purchase own scanner**
- **Construction and operating terminals in other Africa countries**
- **Construction and operating terminals in Takoradi and Kumasi (Ghana)**
- **Container fabrication**
- **Handling and storage of import and transit cargo**
- **Exporting of agricultural waste and other products**
- **Shipping line agency and local partner to foreign companies interested in doing business in Ghana**



AMARIS TERMINAL LTD

AMARIS TERMINAL JUNE 2016



AMARIS TERMINAL JUNE 2017





CONTACT US

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THANK YOU

