

How Common Standards Can Benefit Your Investment and Make it More Future Proof?

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Norbert Klettner



- MD of RBS EMEA office since 2009
- ~20 years in the terminal industry
- Experience in the industry
 - Terminal Operator: Eurogate 2003 to 2008 operations, IT and TOS solutions
 - Started RBS EMEA Office in 2009 since then implementing TOPS TOS solution globally
 - From 2008 lead of the port and terminal optimization team at AKQUINET with CHESSCON tool set
- Founding member of TIC4.0 and Vice-President of "Terminal Industry Committee 4.0 (TIC 4.0)" association since 2019 – www.tic40.org





Agenda

• Who is TIC4.0?

• What is the TIC4.0 standard?

• How can standards benefit your investment approach?





TIC4.0 Members Globally (July 2023)































































































Global full and affiliated members (July 2023) 41 full members

5 affiliated members

Strategic Partners:







Media & Event Partners:















What does TIC4.0 standard focus on?

- Our focus are the processes of a terminal and their execution
 - From "carrier" and "cargo" (planned) arrival
 - To "carrier" and "cargo" (planned) departure
 - From planning to execution (equipment)
- Everything in-between for handling the carrier and cargo is part of the data model and can be expressed in a digital language

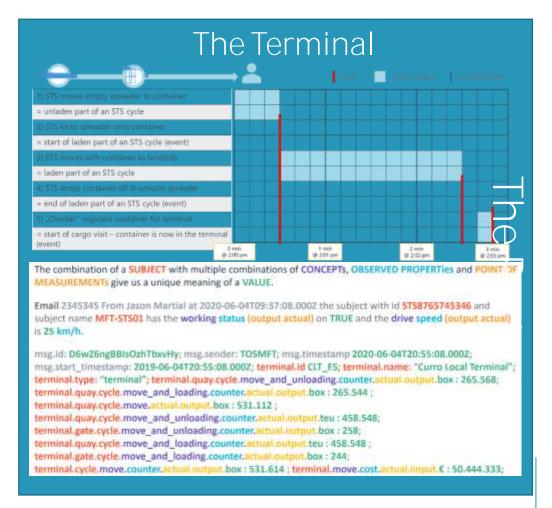






TIC4.0 to express the reality in digital language

- Defining the language to exchange data and express any reality in a digital way
- Defining the meaning of the data and its structure
- TIC4.0 data addresses both layers:
 - Execution / Equipment (CHE)
 - Planning / Processes (TOS & IT)
- Allowing both event and status based data exchange
- Latest release from 19th June 2023
 - > TIC4.0 Release 2023.008







Example from TwinSim Project

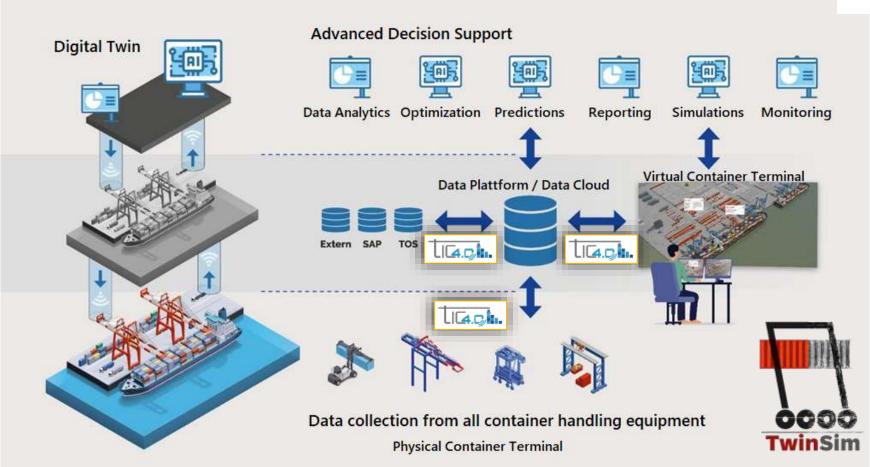












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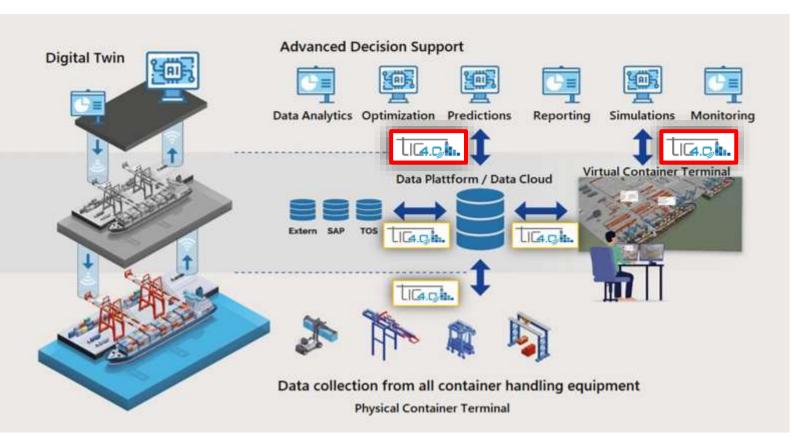








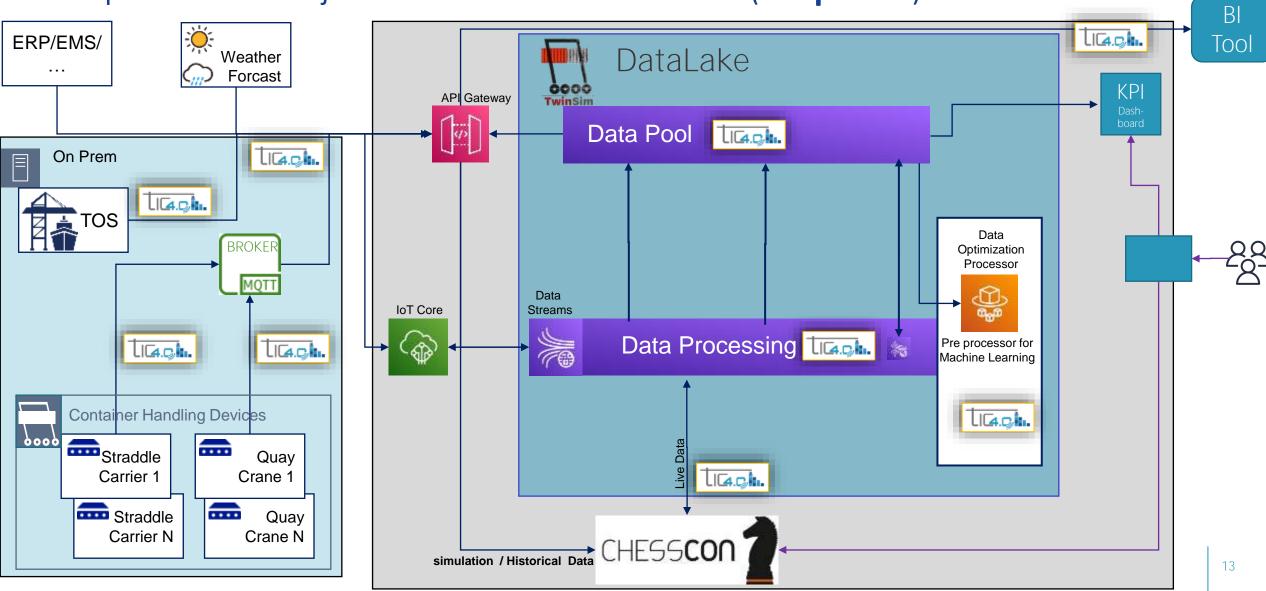
Project TwinSim: Data and Data Service Layer independence



- If your data speaks standard data language -> TIC4.0
 - What happens when you need a new service?
 - What happens when you introduce a new data source?
- Your existing architecture and components can remain unchanged!



Example based on Project TwinSim – Datalake Solution (simplified)







Simple view on major investments at a terminal

- Investments into
 - Processes "the planing" (IT Systems, people)
 - Execution (Equipment, people)

(This does not take into account buildings, civil infrastructure, etc.)



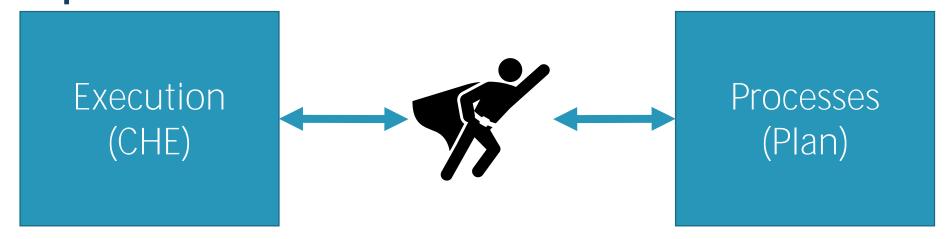
Investment timeline (simplified)



• Different investments with differnet re-newal timelines



Usually the parts were some kind of separated and not connected

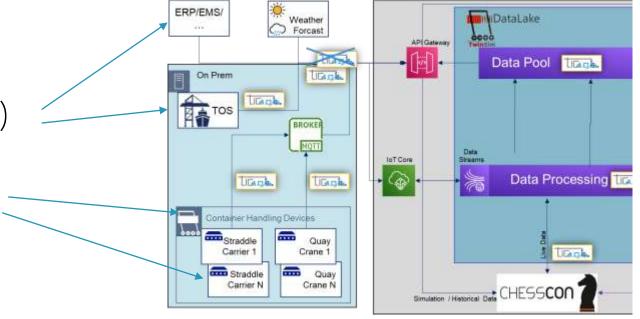


• The <u>only</u> connection between the execution (equipment) and the plan (process, software) were people (for the 9x % of terminals -> manual terminals)



Simple view on major investments at a terminal – What changed meanwhile?

- Investments into
 - Processes (IT Systems, people)
 - Execution (Equipment/CHE)



This has been the case already for decades! So what changed?



Previously separated pieces will be / are connected!



- Nowadays there is an <u>additional</u> connection that is data driven and connects the pieces in process and execution
 - This connection will become more and more important even (especially?) on manual terminals (-> BI data, AI, automated decision making, ...)



This also connects the investments remove! Options?



- 1. Option: Buy into a proprietary universe and stay there ("Apple case")
- 2. Option: Disentangle the dependencies and connections by using global standards and have independent connected modules ("USB-C")

The overall setup needs to become more modular. To still keep independent investment decisions (Option 2), the modules need to be plug&play.

This requires standard integration layers! -> <u>www.tic40.org</u>



#We talk TIC4.0 implementations as the global data standard!





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