

PORT OF  TALLINN

The Port of Good News

Digital port investments and applications to improve port service delivery

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Chief Commercial Officer / Member of the
Management Board



Maritime Industry Dynamics

MEGATRENDS

Larger Vessels



Cost Pressure



Digitalization and automation



Environmental Regulation



Security of borders and assets



Safety of personnel



Productivity and throughput



Automation and process efficiency



Collaboration with stakeholders



Real Time Data Connectivity



Environment monitoring & Reporting



Customer Experience



Port 4.0 is a Smart Port

DIGITAL & AUTOMATED

Fully automated operation from STS Cranes to AGV, using big data

LEARNING

Capture of data for analytics and predictive modelling

EFFICIENT

Optimised Port Of Call process coordinated with inland transport



SUSTAINABLE

Use of renewable energy
Network of sensors to monitor environmental health.

INTEGRATED

Collaborative Decision Making based on single source of information

SECURE

Coastal/border security
Cyber security

Maritime ICT cloud



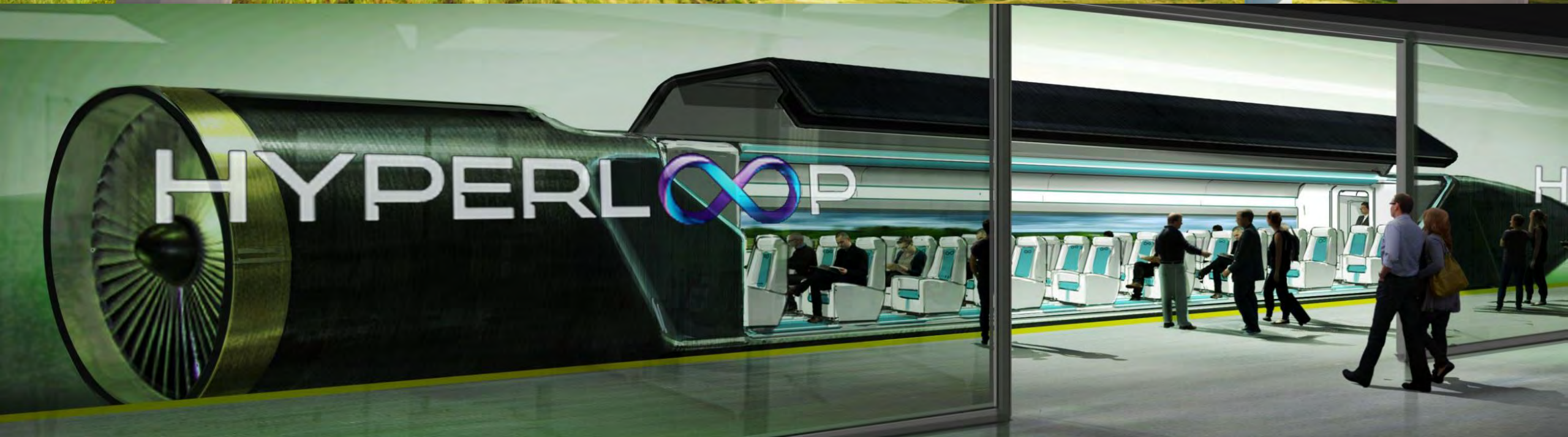
Logistics + *e-Commerce*



Logistics + *Industry 4.0*



New Technologies in Logistics = Logistics 5.0





Our VISION:

To become *the most innovative port on the shores of the Baltic Sea* by offering its customers the best *environment* and *development opportunities*.

PORT OF TALLINN

Business Fields



Passengers

*10.6 mil
passengers
a year*



Cargo

*19.2 mil
tons a year*



Real Estate

*Industrial parks 110 ha
Old City Harbour 16 ha*



Shipping

*Ferry shipping -
5 ferries, 2 mil
passengers and 1 mil
Vehicles a year;
Ice-breaker Botnica*

Organization

The company in a nutshell

- **Listed on Nasdaq Tallinn SE** since 13.06.2018
- Port of Tallinn is a **landlord port**
- **We provide infrastructure** – land, quays and sea approaches
- **Private operators provide superstructure:** handling equipment and warehousing

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Digitalization

in Cargo Business

PALDISKI SOUTH HARBOUR

Estonia's Main Ro-Ro Harbour

*Ro-Ro, general cargo,
solid bulk, liquid bulk*



TERRITORY	119 ha
AQUATORY	147 ha
TOTAL LENGTH OF BERTHS	1,85 km
NUMBER OF BERTHS	10
MAX. DEPTH	14,5 m
MAX. LENGTH OF A VESSEL	230 m

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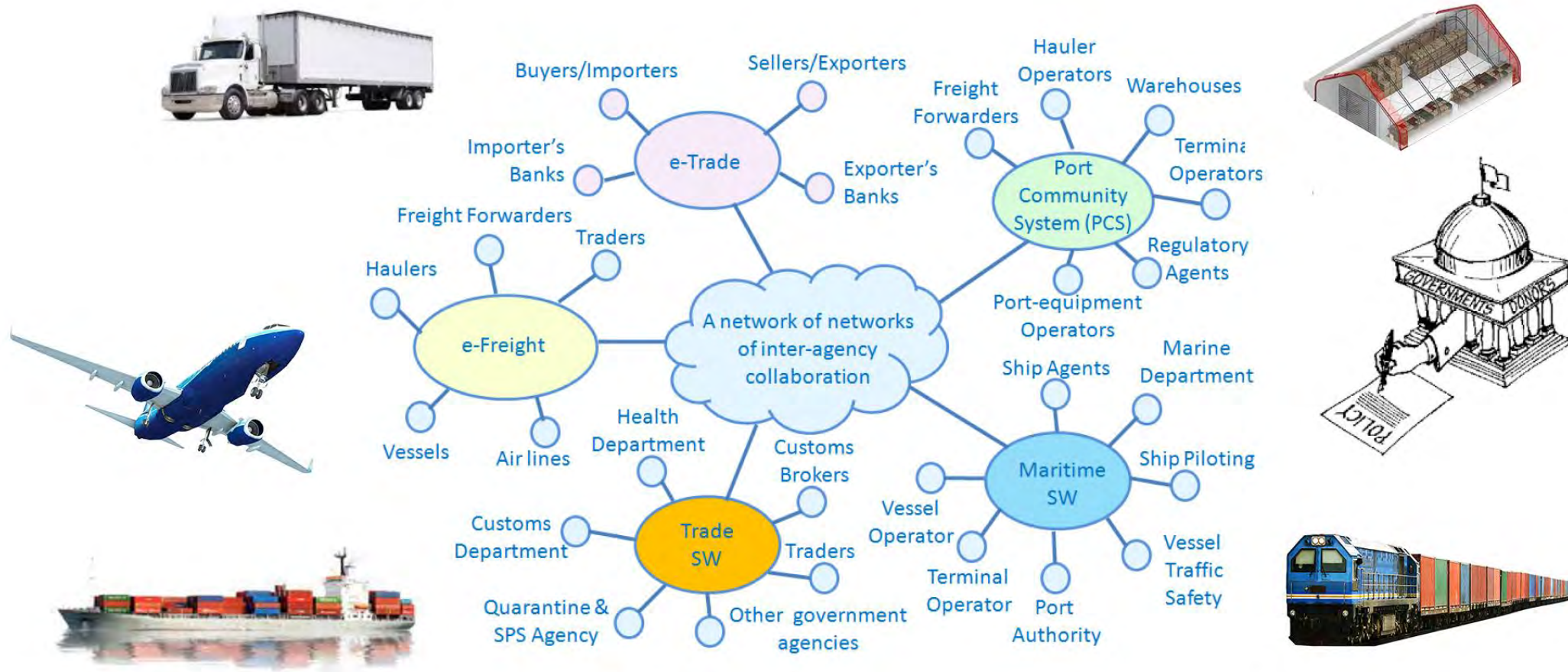
MUUGA HARBOUR

Estonia's Biggest Cargo Harbour

TERRITORY	567 ha
AQUATORY	682 ha
TOTAL LENGTH OF BERTHS	6,4 km
NUMBER OF BERTHS	29
MAX. DEPTH	18 m
MAX. LENGTH OF A VESSEL	300+ m

Containers, liquid bulk, solid bulk, general cargo, Ro-Ro

Logistics and transport X-Road: *Single Window*

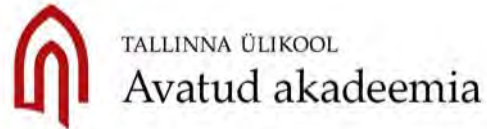


The Single Window Initiative Estonia

Digital Transport & Logistics Cluster



MAJANDUS- JA
KOMMUNIKATSIOONI-
MINISTEERIUM



MAKSU- JA TOLLIAMET

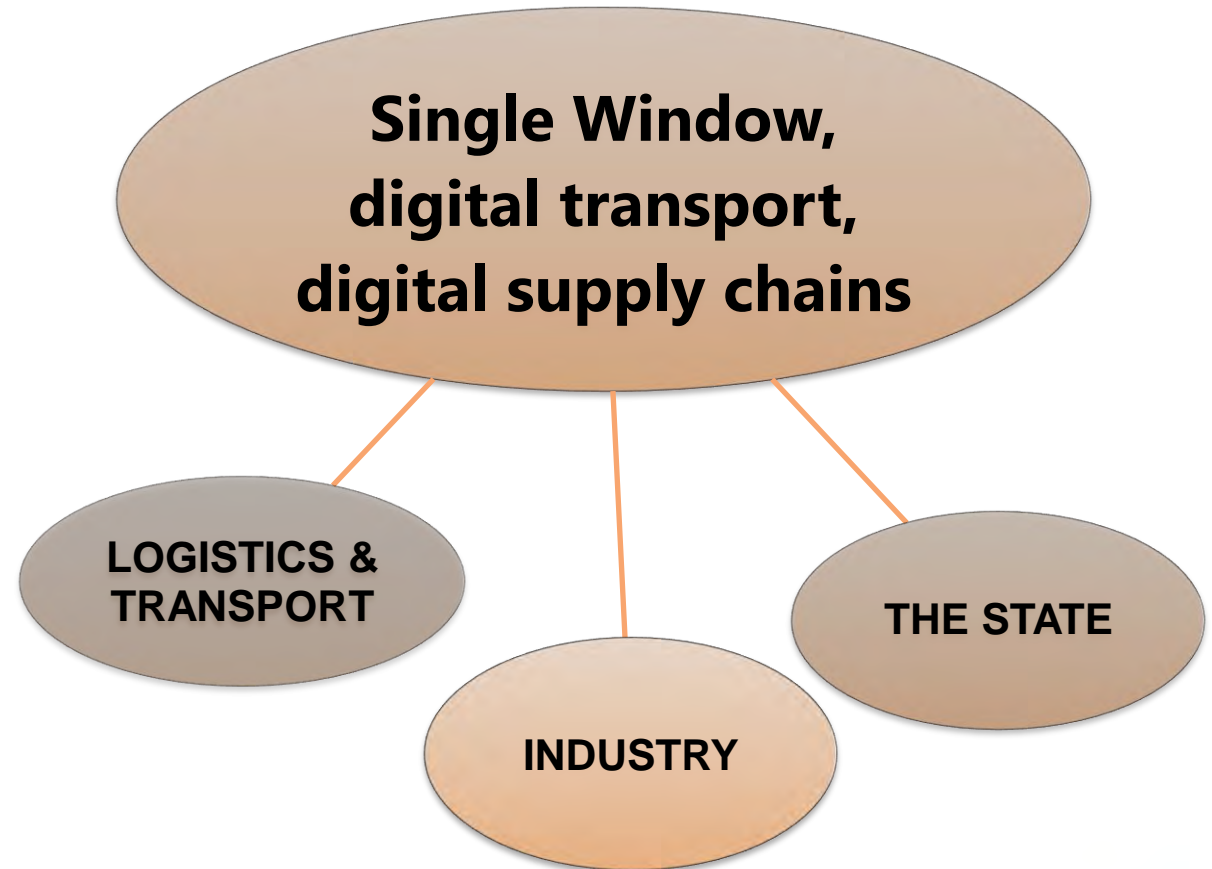


LIVE
LOGISTICS SOFTWARE



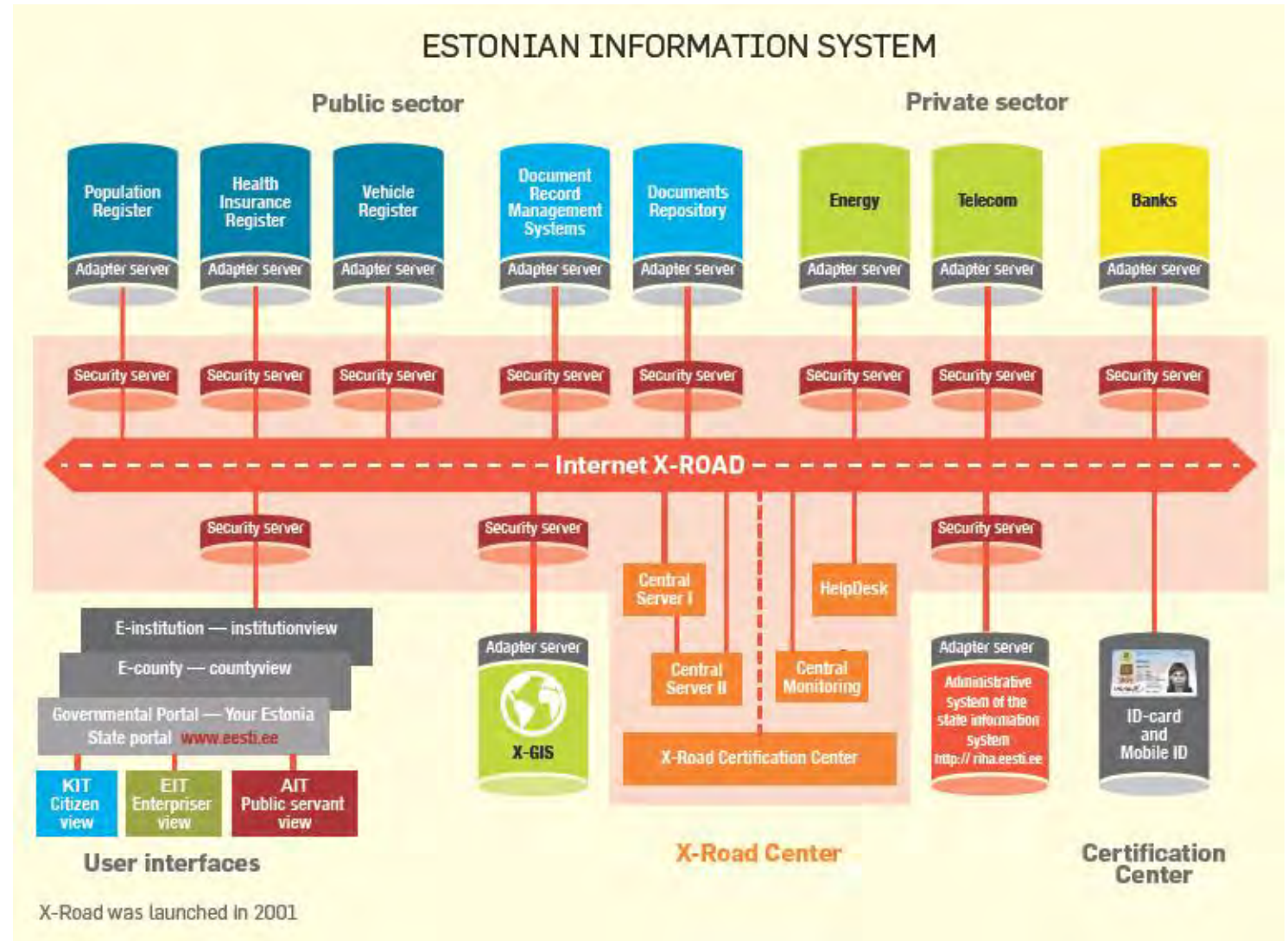
Initiative: *Aims & Actions*

- Cross-sectoral networking
- Sectoral networking
- Concept Governance
- Work on upcoming EU legislation (DG MOVE)
- Exchange of best practices
- Coordinated projects
- Prototype solutions
- Common Digital Market
- Rules and standards
- Marketing & promotion



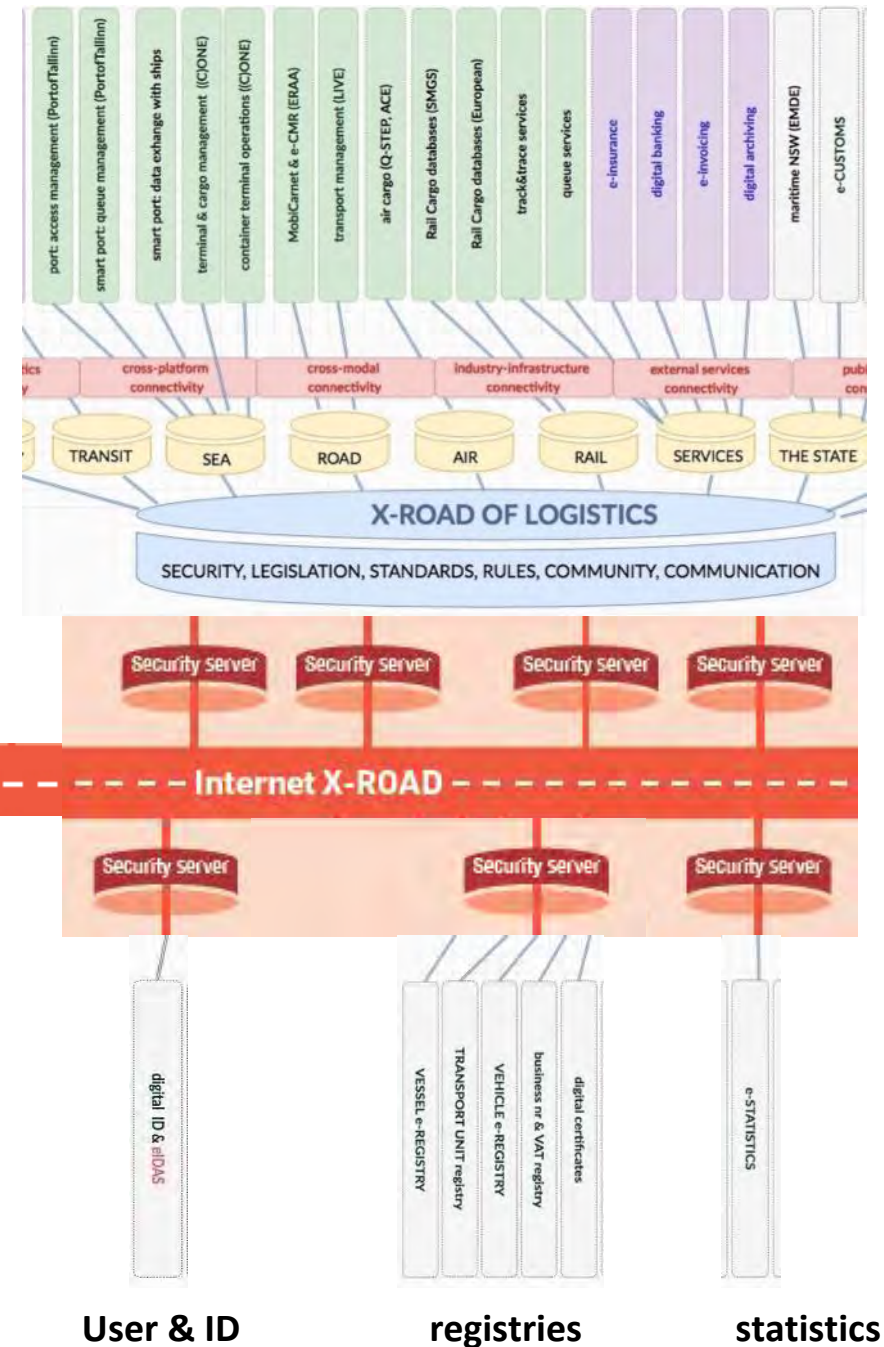
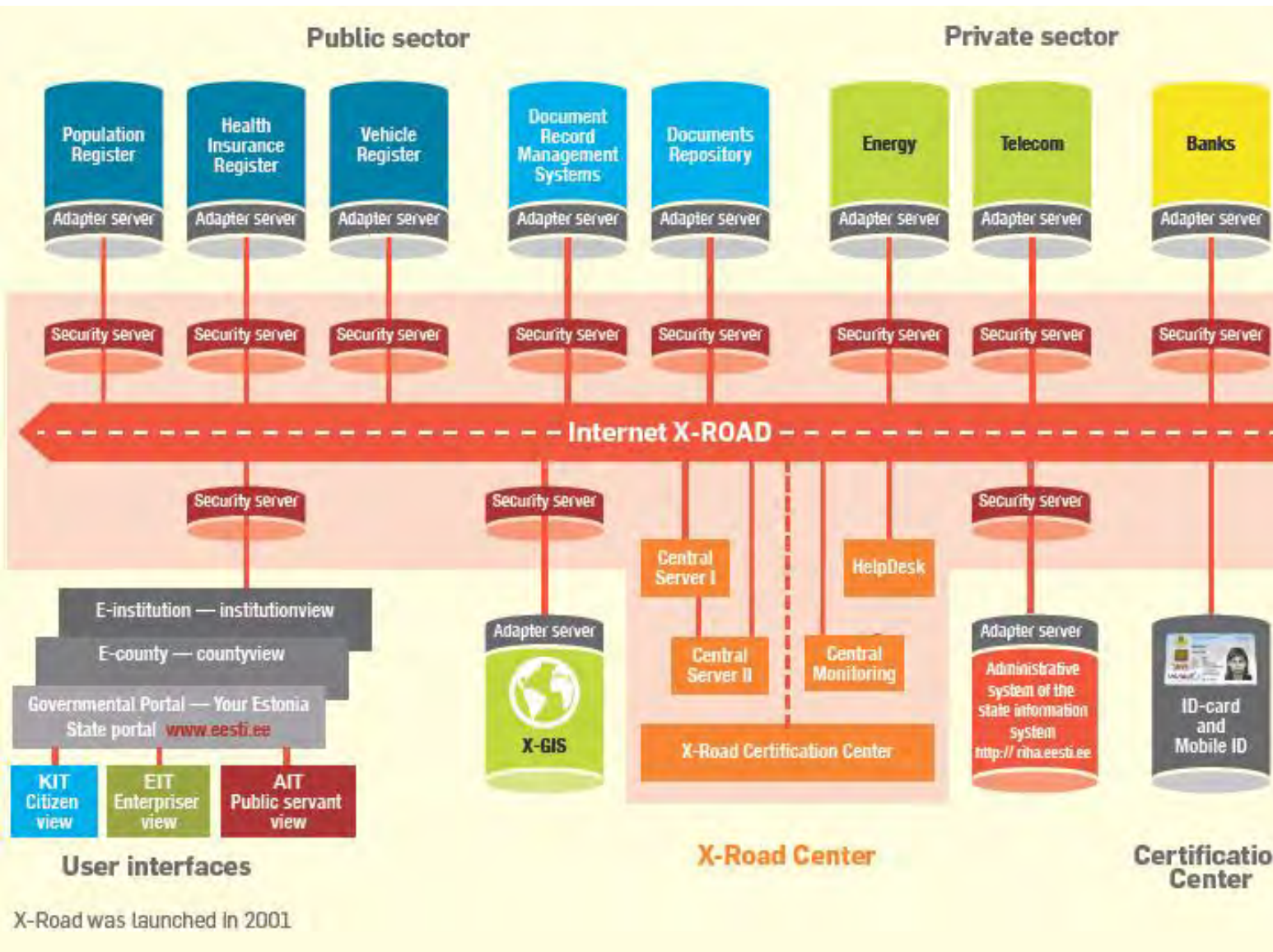
The Estonian *E-government Model*

- Distributed network
- Common rules of membership
- Flexibility/multiple options for information sent
- Variety of platforms, database structures
- One governance body (RIA)
- One registry (RIHA)
- E-authentication



Integration

Logistics e-services & logistics X-road



User & ID

registries

statistics

Port of Tallinn Pilot-projects

Cooperation In Single Window

1) Digitalization of the logistic chain:

a joint information platform for cargo handling procedures and data processing by using the blockchain technology

2) Smart Port application for trucks:

Queue Management Service for trucks to manage the arrival of trucks entering the port through a *Just-In-Time* process based on a virtual queue concept



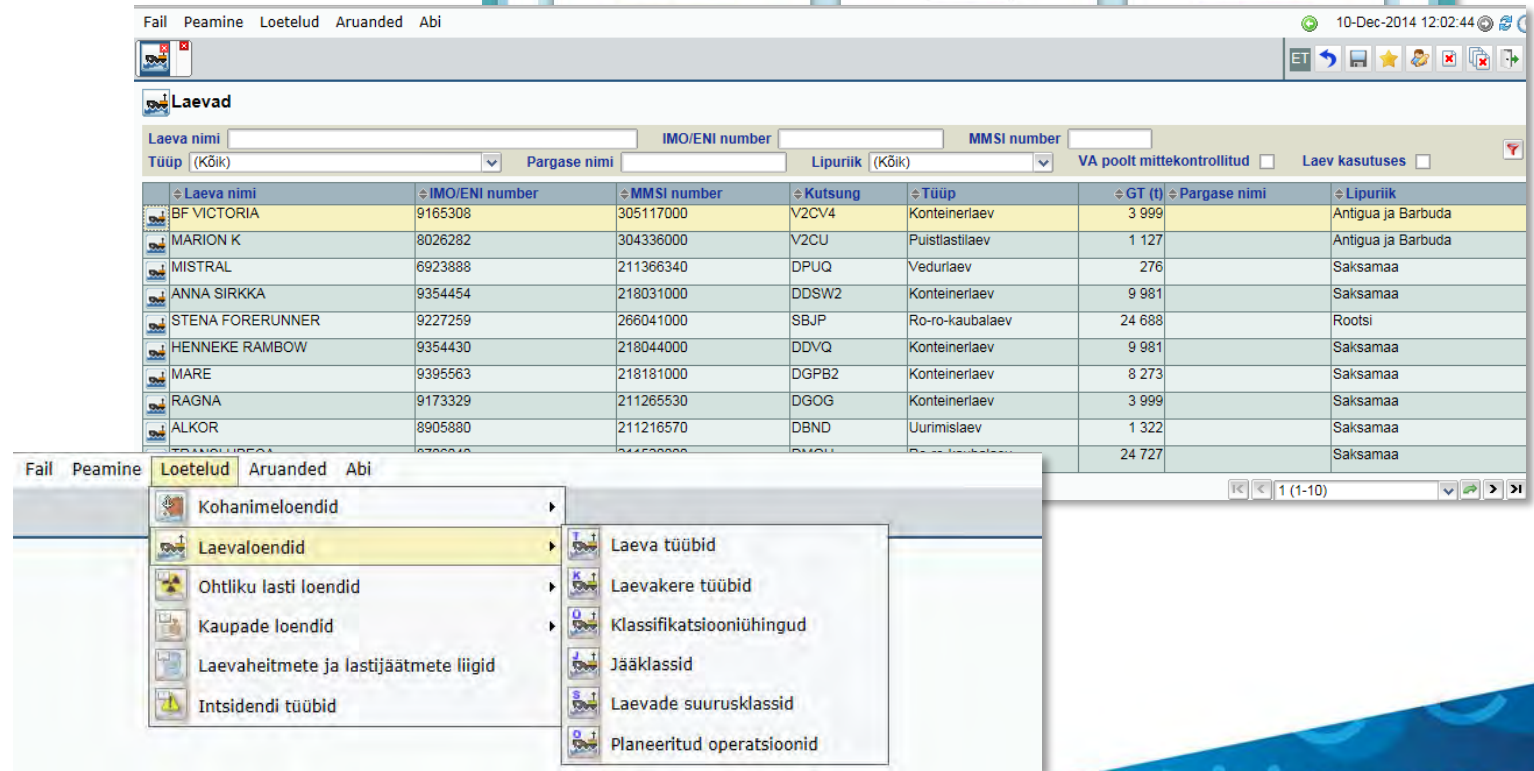
Blockchain Pilot *Project*

- A trial **paperless logistical platform**
- Enables **monitoring** of loading, customs processing and pre-shipment of **export containers in real time**
- Substantially reduces **paper consumption** and **bureaucracy**
- **Pilot project** in 2017 autumn in Muuga harbour with 10 containers



Maritime Single Window

- EMDE (*Estonian Maritime Documents Exchange*) **synchronization of data on ship visits and automatic transfer of uploaded documents to the port and relevant authorities**
- Harbour Master's Department can carry out necessary EMDE procedures directly via the **Port Management Program FlexPort**
- Electronic data exchange works through **web solutions** and **XML-messages**. Also PDF-files are used as an alternative
- In use since **2013**

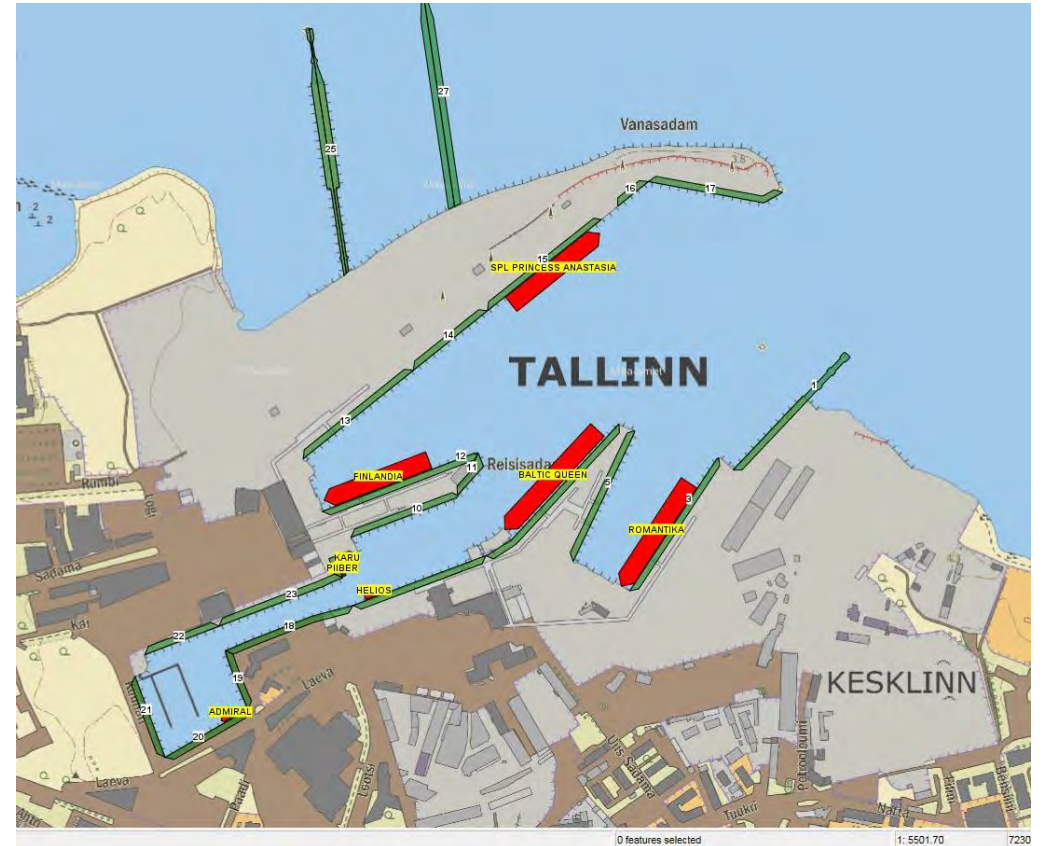


Port Administration *Program*

- **FlexPort** – port management program, which is based on enterprise resource planning platform **Microsoft Dynamics AX 2009**
- Integrates **operational data** and **financial records**
- Due to integration of different data it's also possible to display **ships' graphic placement** in the port and get **weather extracts**
- In use since **2011**

Also enables to:

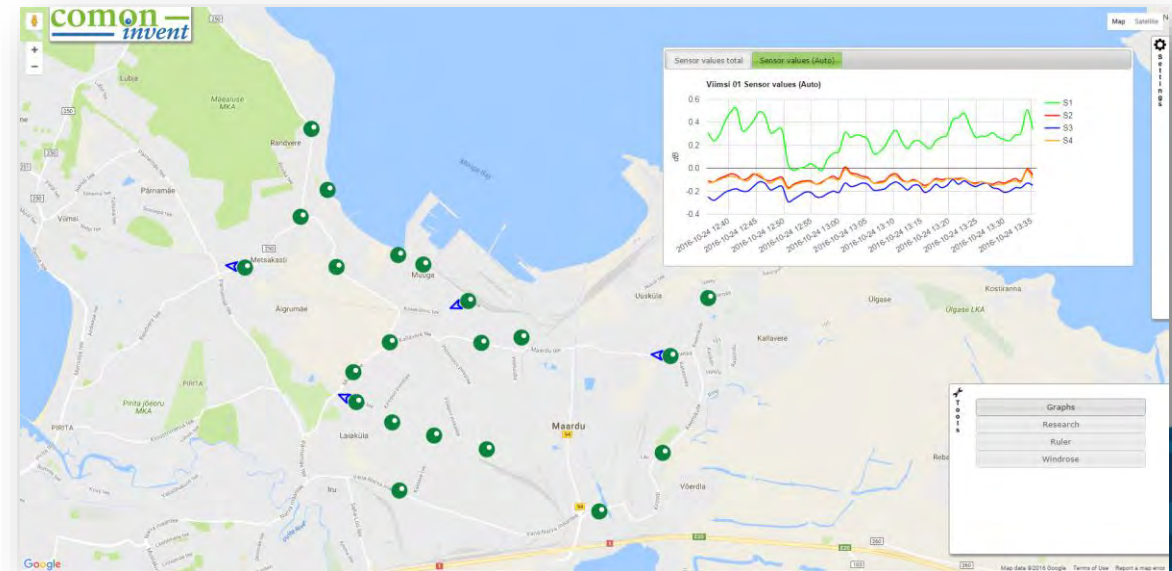
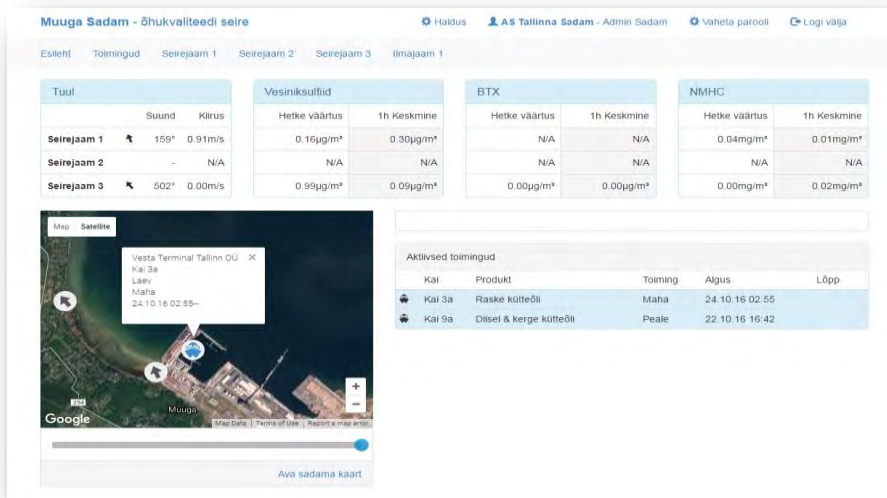
- Register **vessel calls** and their **operations**
- Upload relevant **documents to every call**
- Calculate and issue **invoices**
- Get reports and **statistics**
- **Integrated** with EMDE (Single Window)



MAIRIS / e-Nose system

Monitoring air quality & detecting anomalies

- Reducing the risk of **odour nuisance**
- **Detecting** anomalies in air composition caused by the presence of reactive trace gases
- Getting updated info about the sources of anomalies – **24/7 online data, 1 minute frequency**
- A Network of 20 eNoses
- In use since **2016**



SMART PORT

for trucks

Parking lot for trucks at Tallinn border

Feasibility study and preliminary design completed

- Choosing location
- If needed, the acquisition of land
- **Virtual queue**

Project **FinEstSmartMobility**



A-entrance automatisisation

Muuga Harbour

An automated entrance to Muuga Harbour

- Pre-registered trucks
- Number plate recognition
- Quicker traffic
- Communication with Customs and Tax Board system

The system ready to use – 2017





Digitalization

in Passenger Business



Old City Harbour

Estonia's Biggest Tourism Gateway

TERRITORY	55.3 ha
AQUATORY	94 ha
TOTAL LENGTH OF BERTHS	5 km
NUMBER OF BERTHS	24
MAX. DEPTH	10.7 m
MAX. LENGTH OF A VESSEL	340+ m

Passengers (ferries, cruises, yachts), Ro-Ro

SMART PORT *Application*

- **A traffic management solution** organizing pre check-in, check-in and line management **for ports** with multiple **ferry operators** by providing holistic and easy to understand service for **passengers** with vehicles.
- Improving passenger **experience** and reducing **environmental impact**.
- Developed in cooperation with:  **NORTAL**  **Hansab**
it works
- **Tight cooperation with ferry operators** – Tallink, Viking Line, Eckerö Line, Moby SPL and with **ports** of Kristiansand, Helsinki, Stockholm and other neighbouring ports.
- Fully operational since **2018**



Co-financed by the European Union
Connecting Europe Facility



Smart *Port*



For ferry operators:

- reduction in **waiting time** and improvement in **travel experience** of passengers
- **long-term reduction of expenses** by automated check-in (i.e. labour costs) or at least no significant increase of those expenses
- reduction or no significant increase in **loading time** of ferries



For passengers:

- Clear and easy to use **service**
 - ✓ in check-in area
 - ✓ on traffic lanes between check-in area and ferry
- Minimized **waiting time**

Smart *Port*

For port:

- Effective **land use**
- Save **passengers' time**, door-to-door travel experience
- **Reduction of time** needed for loading and unloading of vehicles
- Efficient and flexible use of vehicle **check-in points**
- Clearer **traffic instructions** for passengers in the harbour area
- Less cars idling in the harbour area, causing less **environmental impact**



Automooring





Port 4.0 is a Smart Port: *Digitalized & Automated*

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