

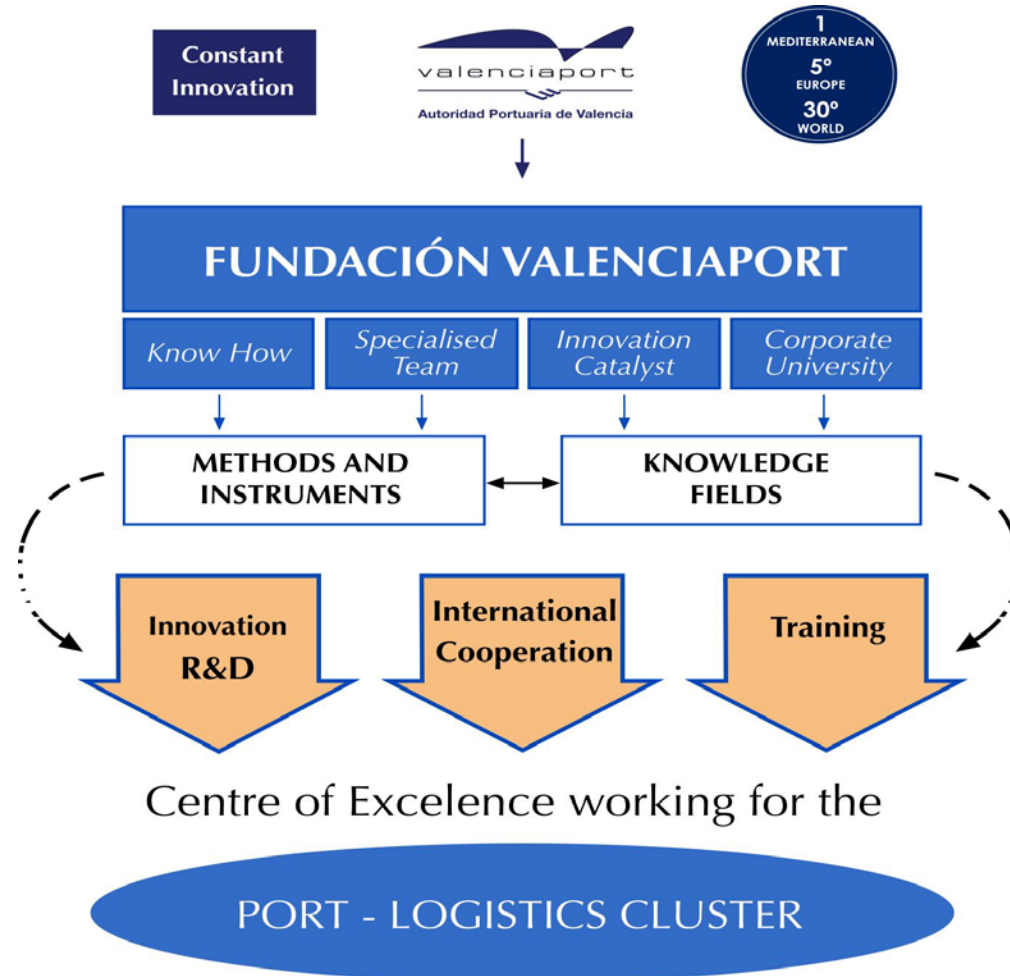
3rd MED PORTS – CASABLANCA
25 MARCH 2015

ENERGY EFFICIENCY : IMPACTS ON MONEY
SAVINGS

VALENCIAPORT FOUNDATION: A MAIN INNOVATION AND
TRAINING CENTER OF THE PORT INDUSTRY

ENERGY EFFICIENCY IN GREENER PORTS

VALENCIAPORT FOUNDATION: A MAIN INNOVATION AND TRAINING CENTER OF THE PORT INDUSTRY



VALENCIAPORT FOUNDATION: A MAIN INNOVATION AND TRAINING CENTER OF THE PORT INDUSTRY

MAIN FIELDS OF KNOWLEDGE:

- PORT PLANNING AND MANAGEMENT
- LOGISTIC CHAIN AND INTERMODALITY
- PORT SERVICES AND INFRASTRUCTURES
- ENERGY EFFICIENCY
- SECURITY AND CYBER-SECURITY
- ICT IN PORTS
- FINANCIAL FEASIBILITY
- PORT HIGHER EDUCATION TRAINING
- PORT VOCATIONAL TRAINING
- Etc.

OUR CLIENTS:

- EUROPEAN UNION
- WORL BANK
- INTERNATIONAL DONORS
- MINISTRIES
- PORT AUTHORITIES
- PORT TERMINALS
- Etc.

MAIN TOOLS AND METHODS:

- AUTOMATIZATION MODELS
- TRAFFIC FORECASTS
- EVALUATION OF ALTERNATIVES
- FINANCIAL FEASIBILITY STUDIES
- MARKET RESEARCH
- MICROSIMULATIONS
- PROCESS REINGENEERING
- DATA ENVOLVMENT ANALYSIS
- CO2 EMISSIONS ESTIMATIONS
- GEOGRAPHIC INFORMATION SYSTEMS
- TRANSPORT MODELISATION
- HINTERLAND SIMULATION
- ENERGY EFFICIENCY AUDITS
- SAMPLING METHODS
- and many more.

VALENCIAPORT FOUNDATION: A MAIN INNOVATION AND TRAINING CENTER OF THE PORT INDUSTRY

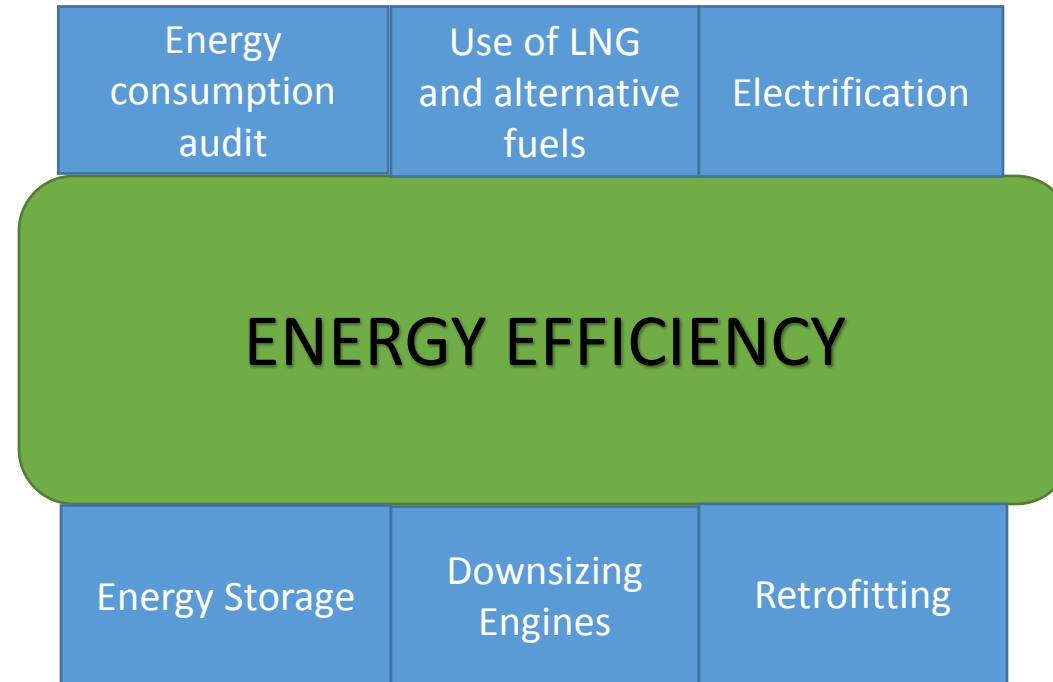
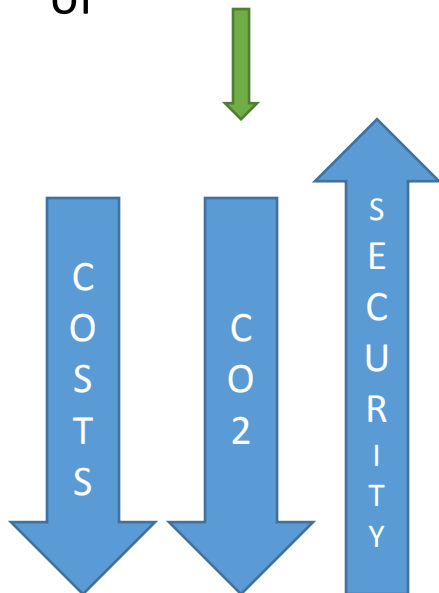
SOME OF OUR MOST RECENT PROJECTS:

- ✓ ANALYSIS OF THE CAPACITY OF THE SOUTH BERTH IN CALLAO TERMINAL (PERU)
- ✓ DRAFTING OF THE DEVELOPMENT STRATEGY OF THE NATIONAL PORT SYSTEM
- ✓ MEDITERRANEAN NETWORK FOR CUSTOMS PROCEDURES AND SIMPLIFICATION OF CLEARANCE IN PORTS
- ✓ FUTUREMED - FREIGHT AND PASSENGER SUPPORTING INFOMOBILITY SYSTEMS FOR A SUSTAINABLE IMPROVEMENT OF THE COMPETITIVENESS OF PORT-HINTERLAND SYSTEMS OF THE MED AREA
- ✓ COSTA - CO2 & SHIP TRANSPORT EMISSIONS ABATEMENT BY LNG
- ✓ GREENCRANES – GREEN TECHNOLOGIES AND ECO-EFFICIENT ALTERNATIVES FOR CRANES AND OPERATIONS AT PORT CONTAINER TERMINALS
- ✓ SEATERMINALS – SMART, ENERGY EFFICIENT AND ADAPTIVE PORT TERMINALS
- ✓ CONTAIN - CONTAINER SECURITY ADVANCED INFORMATION NETWORKING
- ✓ BUSINESS TO MOTORWAYS OF THE SEA
- ✓ SUSPORTS – DELIVERY SUSTAINABLE ENERGY SOLUTIONS TO PORTS

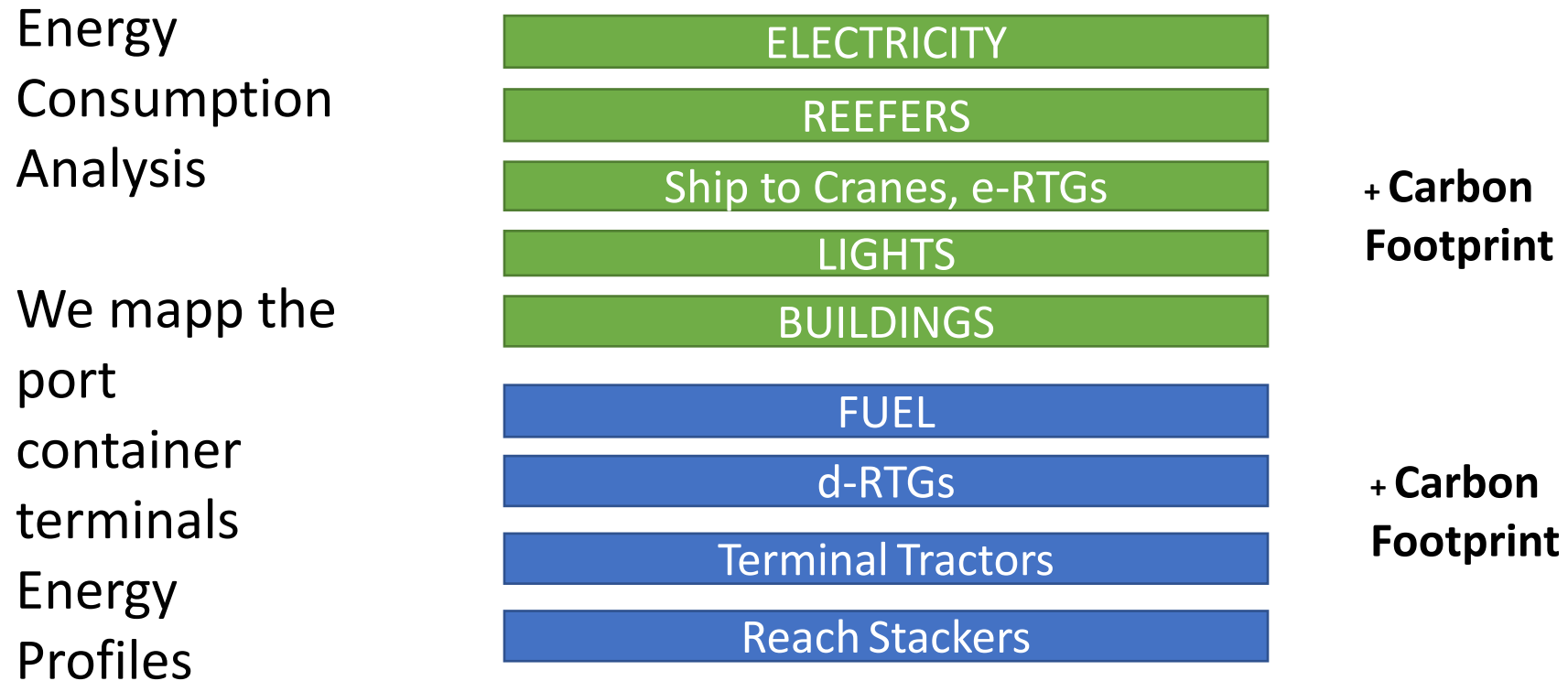
ENERGY EFFICIENCY IN PORTS

Valenciaport Foundation is developing innovation actions related to Energy Efficiency

With the final aim of



ENERGY EFFICIENCY PORTS: WHERE PORTS SPEND IN VAIN AND HAVE POTENTIAL SAVINGS?



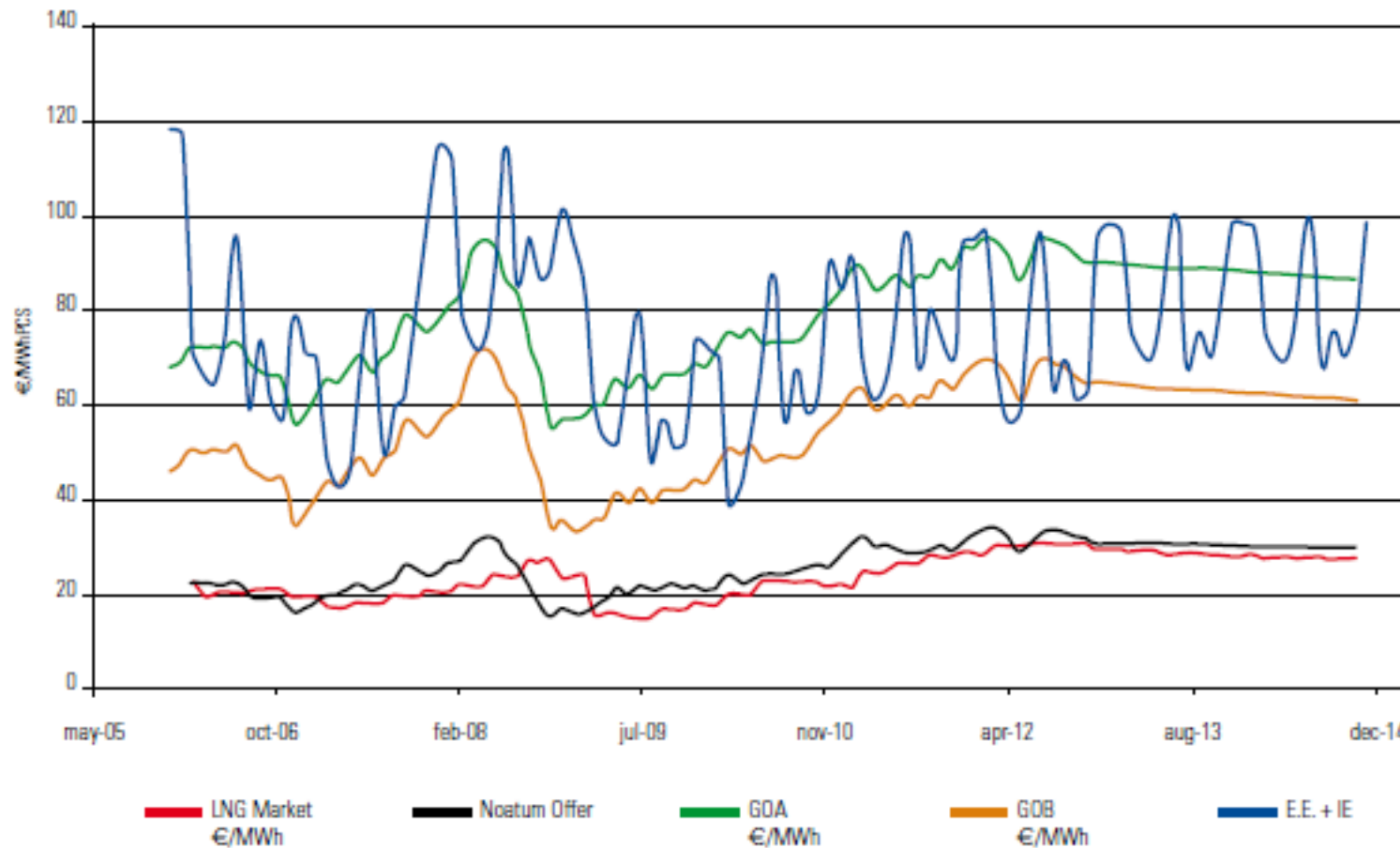
ENERGY EFFICIENCY IN PORTS: HOW AND WHEN LNG CAN REDUCE TERMINAL COSTS

TERMINAL TRUCKS AND REACH STACKERS

RTG CRANES

OTHERS

ENERGY EFFICIENCY IN PORTS: HOW AND WHEN LNG CAN REDUCE TERMINAL COSTS



Energy Prices in Spain

ENERGY EFFICIENCY IN PORTS: NEW LNG TRUCKS

We assess the potential use of LNG in Port Machinery:

Terminal
Trucks
Reach
Stackers
RTGs



Similar performance

Financially viable with a

Payback Time stable at 9 years from 19 Units

and an IPR around 20%

Less CO2 Emissions



Renew the fleet of Trucks can help maximise the profitability of in container terminals



The optimum number of Trucks to be replaced will depend on fuel prices in each country

ENERGY EFFICIENCY IN PORTS: NEW LNG TRUCKS

New TT	Δ INVESTMENT (€)	NPV (€)	IRR (%)	Payback (years)
	600,000.00 €	-600,000.00 €	-100%	41
2	640,000.00 €	-530,124.29 €	-100%	41
4	680,000.00 €	-464,101.81 €	-7.5%	41
5	700,000.00 €	-432,450.25 €	-5%	41
6	720,000.00 €	-397,668.17 €	-2.6%	41
7	740,000.00 €	-363,611.23 €	-0.6%	41
8	760,000.00 €	-330,162.94 €	0.9%	41
9	780,000.00 €	-297,349.83 €	2.3%	41
10	800,000.00 €	-263,240.77 €	3.6%	41
11	820,000.00 €	-229,841.13 €	4.6%	41
12	840,000.00 €	-197,020.84 €	5.6%	41
13	860,000.00 €	-164,878.62 €	6.5%	41
14	880,000.00 €	-131,666.34 €	7.3%	11
15	900,000.00 €	-99,077.54 €	8%	10
17	940,000.00 €	-33,930.04 €	9.3%	10
19	980,000.00 €	34,339.83 €	10.6%	9
21	1,020,000.00 €	102,791.86 €	11.7%	9
23	1,060,000.00 €	168,322.81 €	12.6%	9
25	1,100,000.00 €	231,108.79 €	13.5%	9
27	1,140,000.00 €	292,623.60 €	14.2%	8
29	1,180,000.00 €	352,717.65 €	14.9%	8
31	1,220,000.00 €	411,009.32 €	15.5%	8
33	1,260,000.00 €	467,456.93 €	16.0%	8
35	1,300,000.00 €	520,189.50 €	16.5%	8
45	1,500,000.00 €	778,635.62 €	18.4%	8
55	1,700,000.00 €	1,005,305.54 €	19.5%	8
65	1,900,000.00 €	1,173,437.85 €	20.1%	8
75	2,100,000.00 €	1,279,079.06 €	20.3%	8

**TT ENERGY
REPLACEMENT**

**FINANCIAL
OUTPUTS**

ENERGY EFFICIENCY IN PORTS : ELECTRIFICATION OF RTGs

We assess whether electrification of d-RTGs is convenient or not

Technical Feasibility

Financial Feasibility

Environmental aspects



Electrification will be more profitable in terminals with higher number of container moves by meter

Viability depends on:

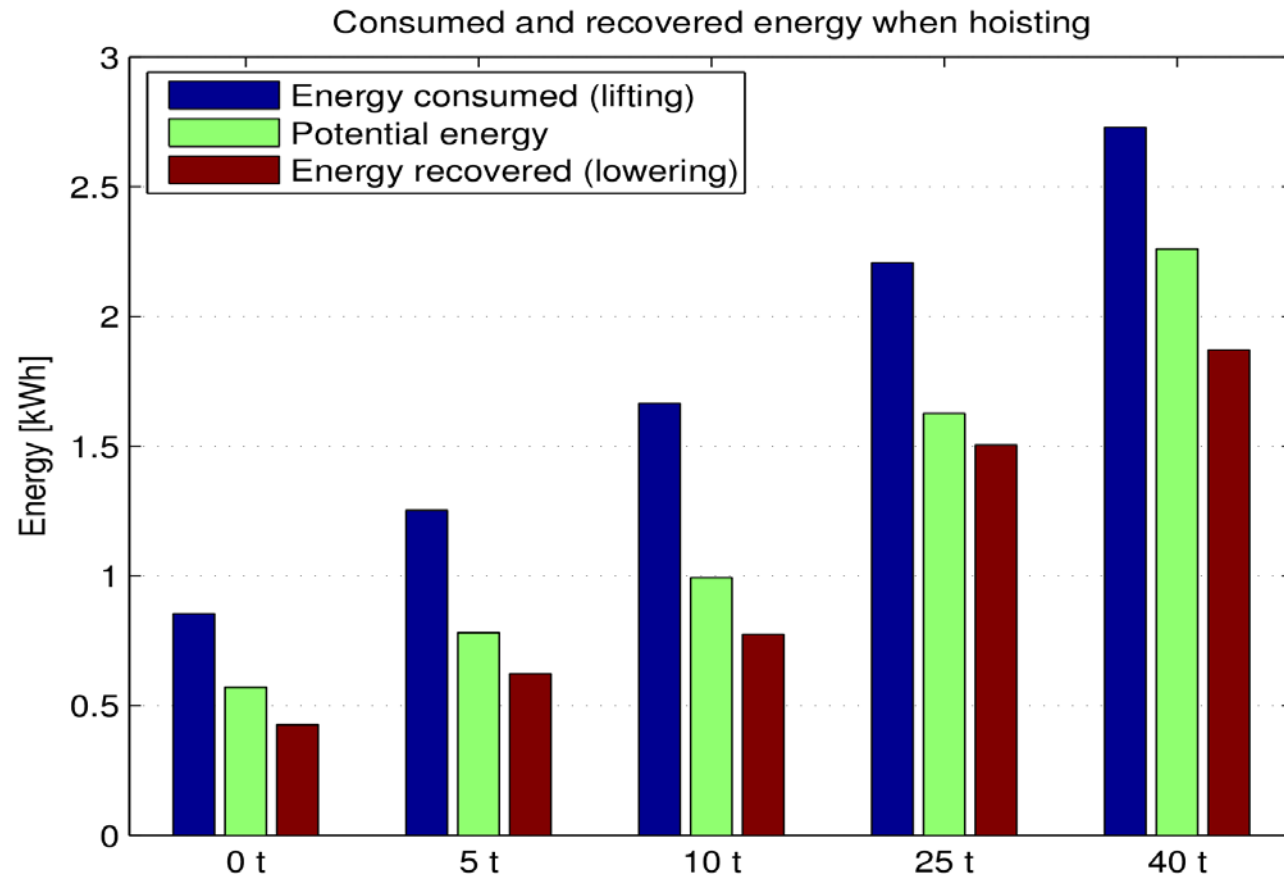
- Oil prices
- Electricity prices
- Cost of Electric Systems
- Fuel consumption of current RTGs
- Cost of investments in the terminal
- Number of container moves by meter

ENERGY EFFICIENCY IN PORTS : ENERGY STORAGE

Example of Energy Storage Potential in Gantry Cranes

We assess how much energy can be saved in terminal operations and reused

Between 50% to 65% of Energy can potentially be recovered in Gantry Cranes

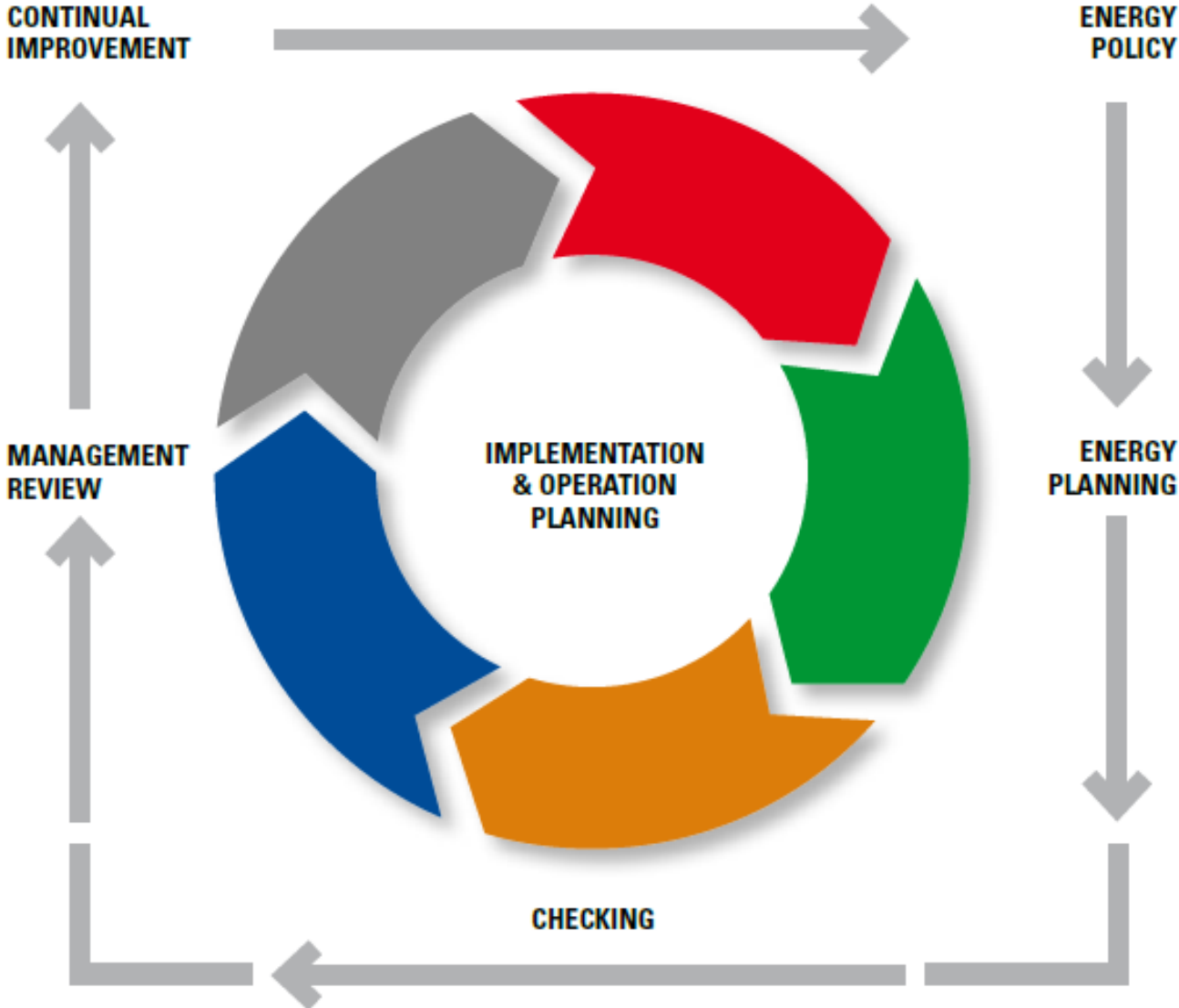


ENERGY EFFICIENCY IN PORTS : ENERGY MANAGEMENT SYSTEMS

Integrate Energy management into the port business structure saving Energy and Costs

Continuous improvement of Energy performance

Long-term savings of over 20%





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*The Innovation and Knowledge Center of the cluster of the
Leading Port in the Mediterranean*

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