



Port of Koper - Much more than just an excellent location

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About the company Luka Koper, d.d.



- established in 1957,
- public limited company listed on the Ljubljana stock exchange,
- concession granted for the management of the port area until 2043,
- 1,000 employees in the Luka Koper Group,
- invests in infrastructure and suprastructure in the port area,
- terminal operator of all 12 specialized terminals in the Port of Koper,
- 1st largest container terminal in Adriatic,
- 2nd largest car terminal in Mediterranean,
- maritime throughput in 2014: 18,9 million ton.



Evolution through decades



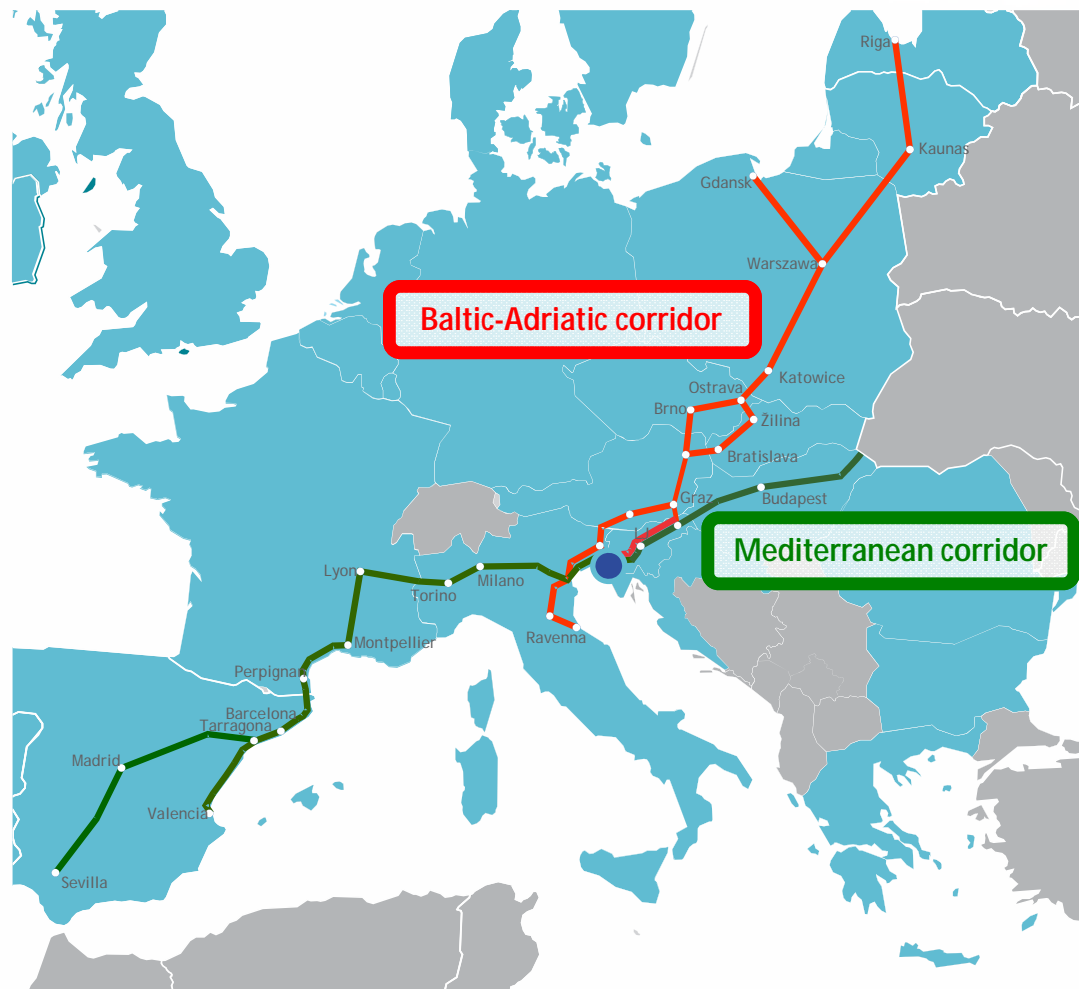
The port in numbers

- 280 ha of port area,
- 12 specialized terminals,
- 3.4 km of operative quays,
- 26 berths,
- 30 km of railway tracks serving and connecting all terminals.

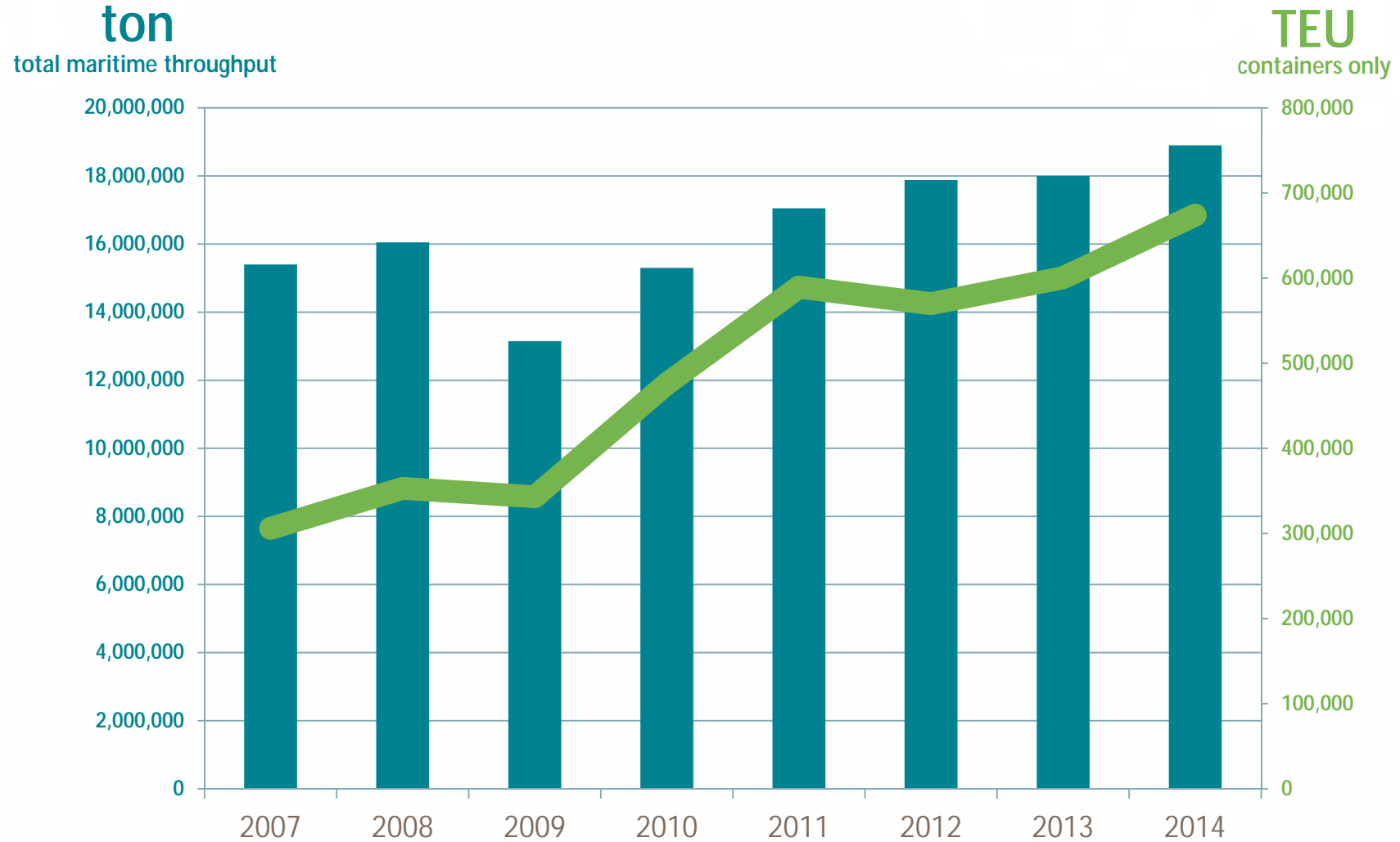


On strategic crossroads

- on the crossroad of Baltic-Adriatic corridor and Mediterranean corridor,
- recognized as a core EU port (within TEN-T regulations).



Maritime throughput



Hinterland markets



Germany:
Containers, cars

Austria:
Absolute market leader with 5,6 million tonnes of various goods handled every year

Italy:
Coal, general cargo

Slovenia:
Domestic market with Luka Koper's absolute market share

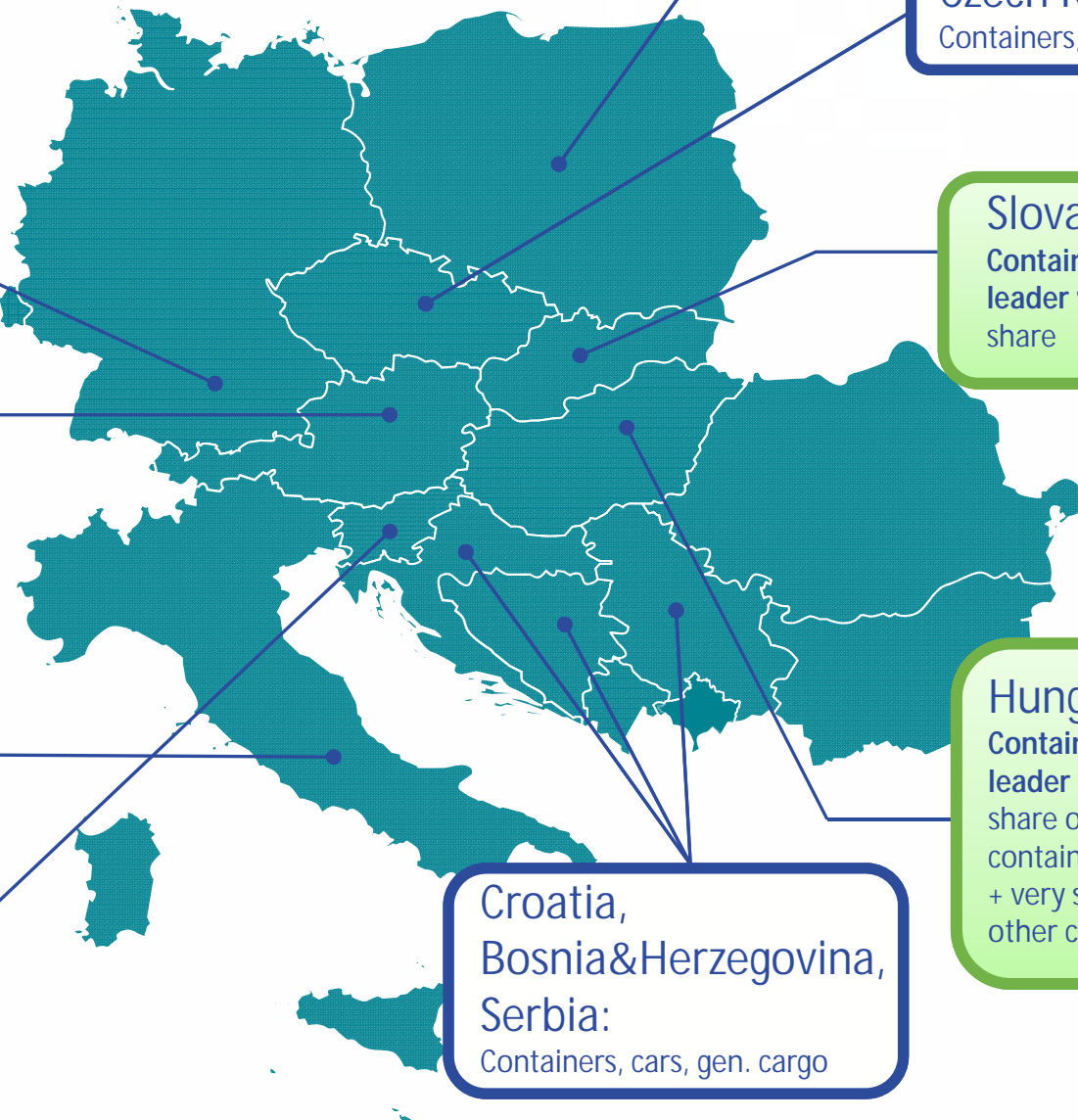
Poland:
Containers, cars, gen. c.

Czech R.:
Containers, cars, gen. c.

Slovakia:
Container market leader with 60-70% share

Croatia, Bosnia&Herzegovina, Serbia:
Containers, cars, gen. cargo

Hungary:
Container market leader with 60-70% share of Hungarian container market + very strong on other cargo segments

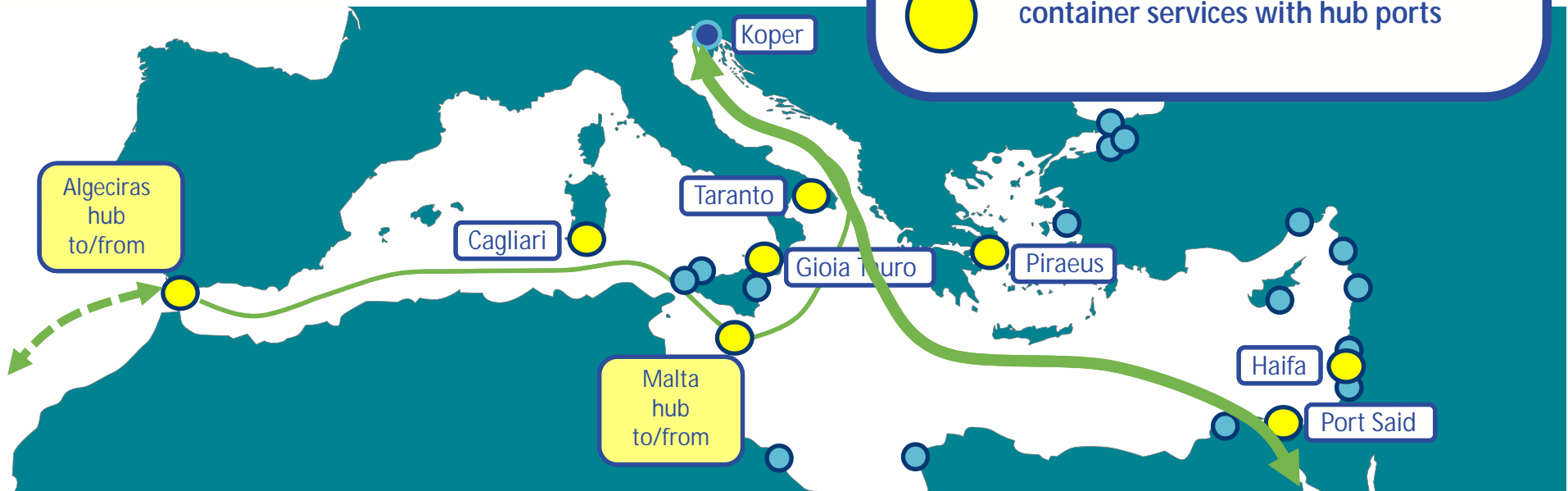


Maritime connections

- regular **container, Ro-Ro** and **conventional** connections with all continents,
- numerous tramper, tanker and other dedicated services,
- more than 50 operators calling Koper on regular basis,
- 1878 vessels berthed in 2014.

Regular container services

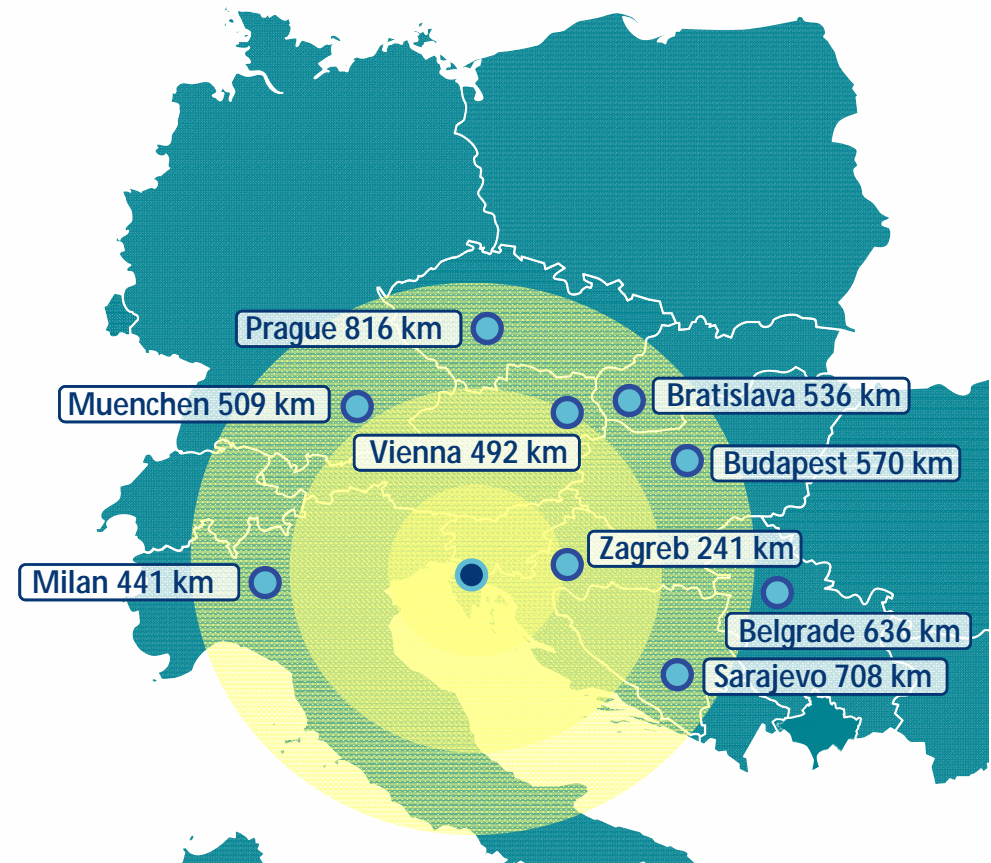
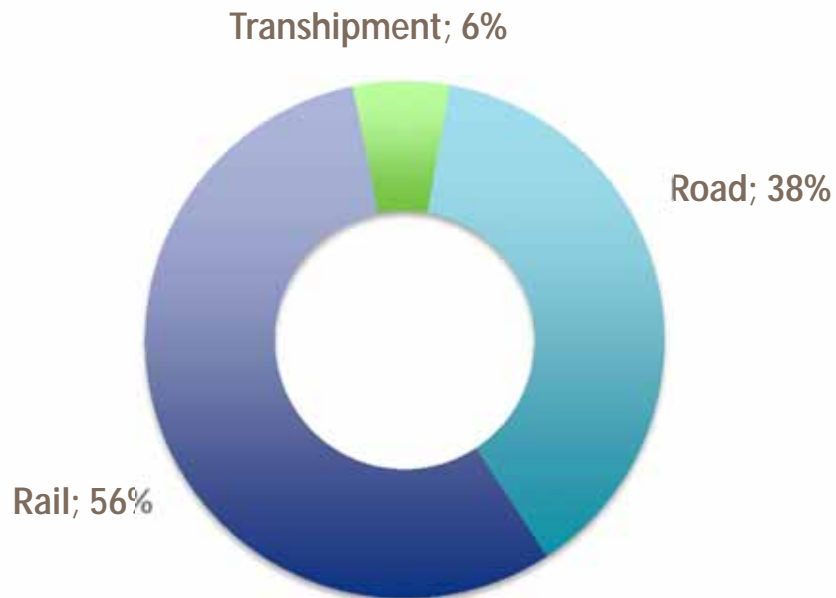
- weekly direct services with major Far East and SE Asian ports
- weekly Intra-Mediterranean services
- container services with hub ports



Hinterland rail & road connections

- excellent railway connections to hinterland markets,
- modern highway network,
- business centres of surrounding hinterland markets can be reached from the Port of Koper by **road in less than 1 day** and by **train in less than 2 days**.
- an average of 62 trains / day.

Modal split



Multi-purpose port



Containers and Ro-Ro



Break bulk



Liquid bulk



Project cargoes



Passengers



Perishables



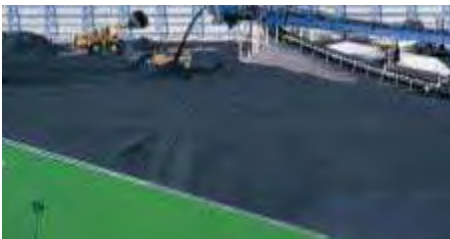
Cars



Alumina and other minerals



Coal and iron ore



Cereals and fodder



Timber



Livestock



Dry Bulk Terminal



Operative shore

500 m

Sea depth

13,5 m

Silo capacity

60.000 tons

Flatstores capacity

65.000 tons

Certification

HACCP, NON GMO EKO certificate

Cargo segments

- Cereals,
- Fodder
- Grain
- Minerals
- Alumina

- Salt
- Soya (beans, pellets, meal)
- Maize
- Wheat
- Sugar beet pellets
- Rape-oil seeds
- Sunflower seeds
- Barley



The car terminal



Handling for high-demanding customers

Import – Far East and Mediterranean production:



Export – European production and transshipment:



Terminal services

Basic operations

- Loading and unloading on / of vessels, wagons and trucks, all for different kind of vehicles: cars, trucks, vans, buses, High & Heavy, etc.
- Warehousing on open and covered (parking garage) areas
- Operations are performed **24 hours per day**, 365 days per year (performed by Luka Koper)

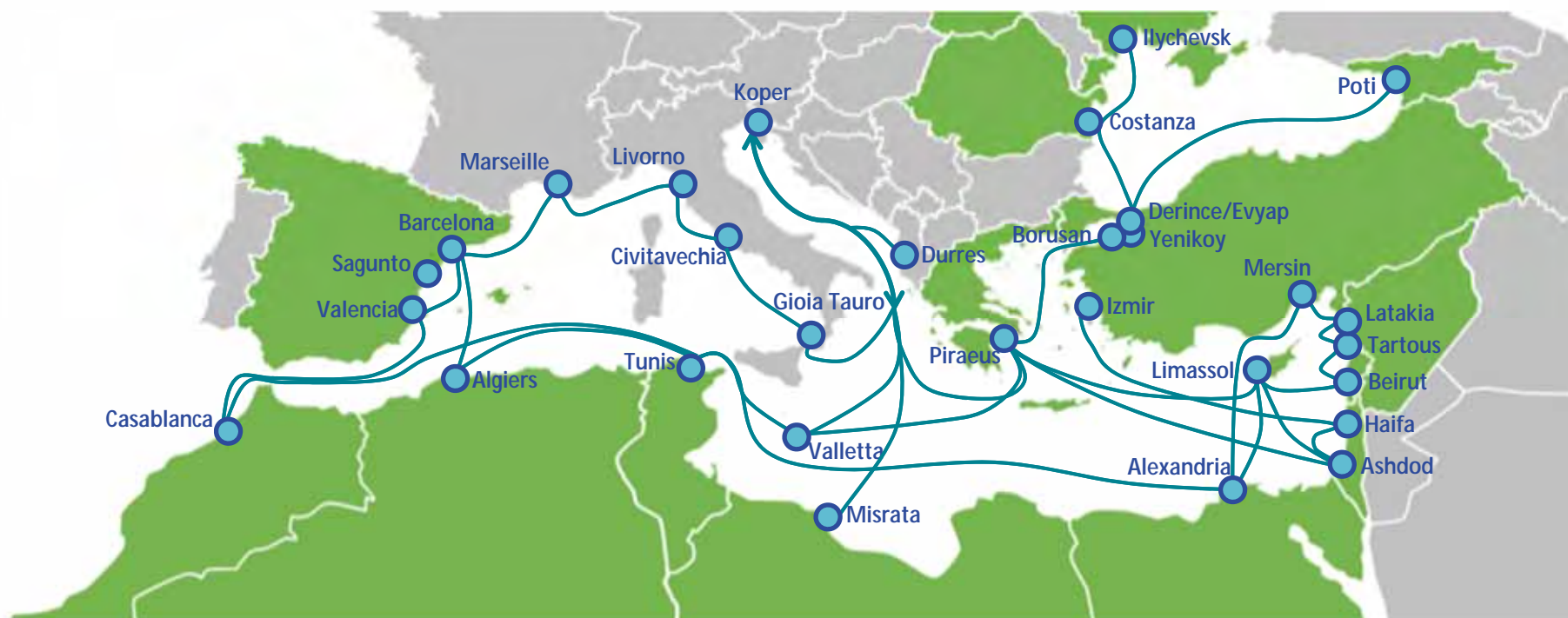
Supported by

- Up-to-date technology: wireless laser-scanning, video system
- Asphalted, fenced, and lit areas, 24-hour video surveillance
- **Skilled and experienced employees:** in-house drivers training



Car-carrier & Ro-Ro weekly services

- offered by following shipping lines: Neptune, Grimaldi, MCCL, MedCross Lines, etc.
- possibility of spot shipments across all Mediterranean



The general cargo terminal



Terminal overview

- metal and non metal products
- foodstuff: coffe, rice, sugar
- paper, cellulose
- project cargo
- fruit and vegetables
- wood and wooden products
- appliances, electronics

Berths	6
Operative shore	840 m
Sea depth	7- 12,5 m
Multipurpose closed warehouses	134.000 m ²
Open storage areas	40.000 m ²



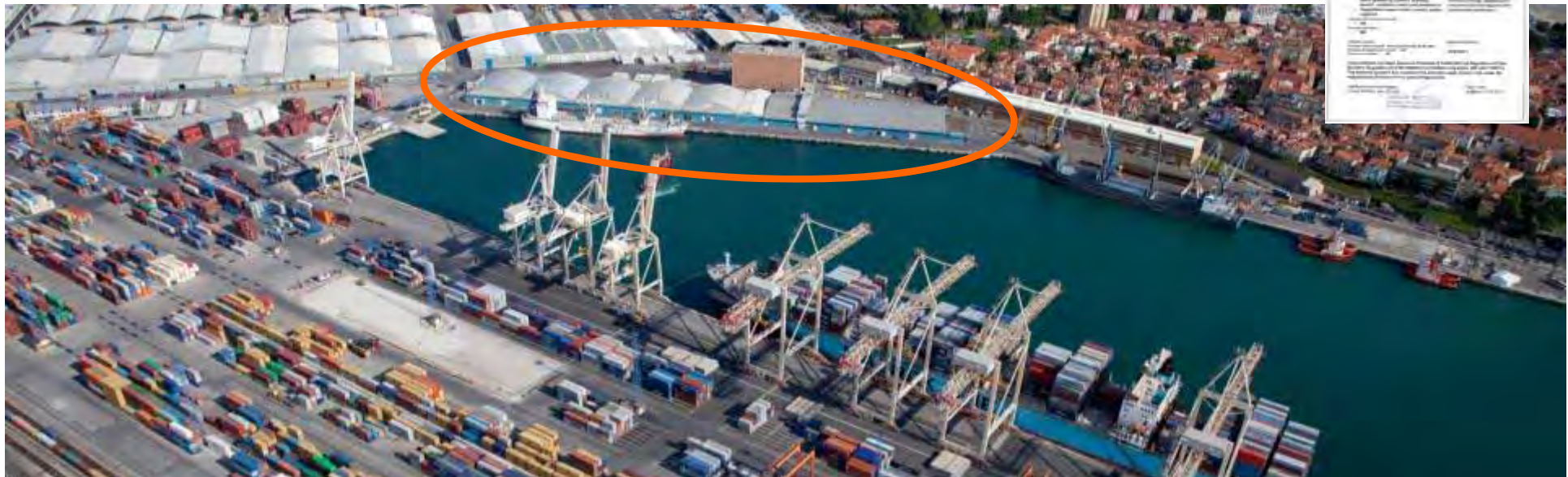
Terminal for fruit & perishable goods

Warehousing facilities:

Max storage at once: 14,300 pallets (25.800 m² 0 °C to + 20 °C)
+ 1,500 pallets in refrigerated rooms (2.000 m² up to - 18 °C)

- Unstuffing & reloading truck capacity: **150 (40'ctn)/day**
- Ripening facilities for bananas (1800 tons/month), palletizer
- Reefer electrical outlets: **250**
- Covered areas: **3.600 m²**
- Xsense[®] temperature Cold Chain sensors installation
- HACCP, ECO certification
- Phytosanitary inspection at the terminal

Eco certificate



Cargo segments

bananas, citrus, deciduous fruit, frozen meat & fish, dairy products, various vegetables, highly perishable goods - cut flowers, strawberries, pharmaceuticals



Terminal activities

Throughput in 2014: 170.000 pallets



Fresh produce distribution centre

Fast entry of goods into EU: flexibility, smooth work during weekends - including service of inspections and customs, simplified custom clearance



The container terminal



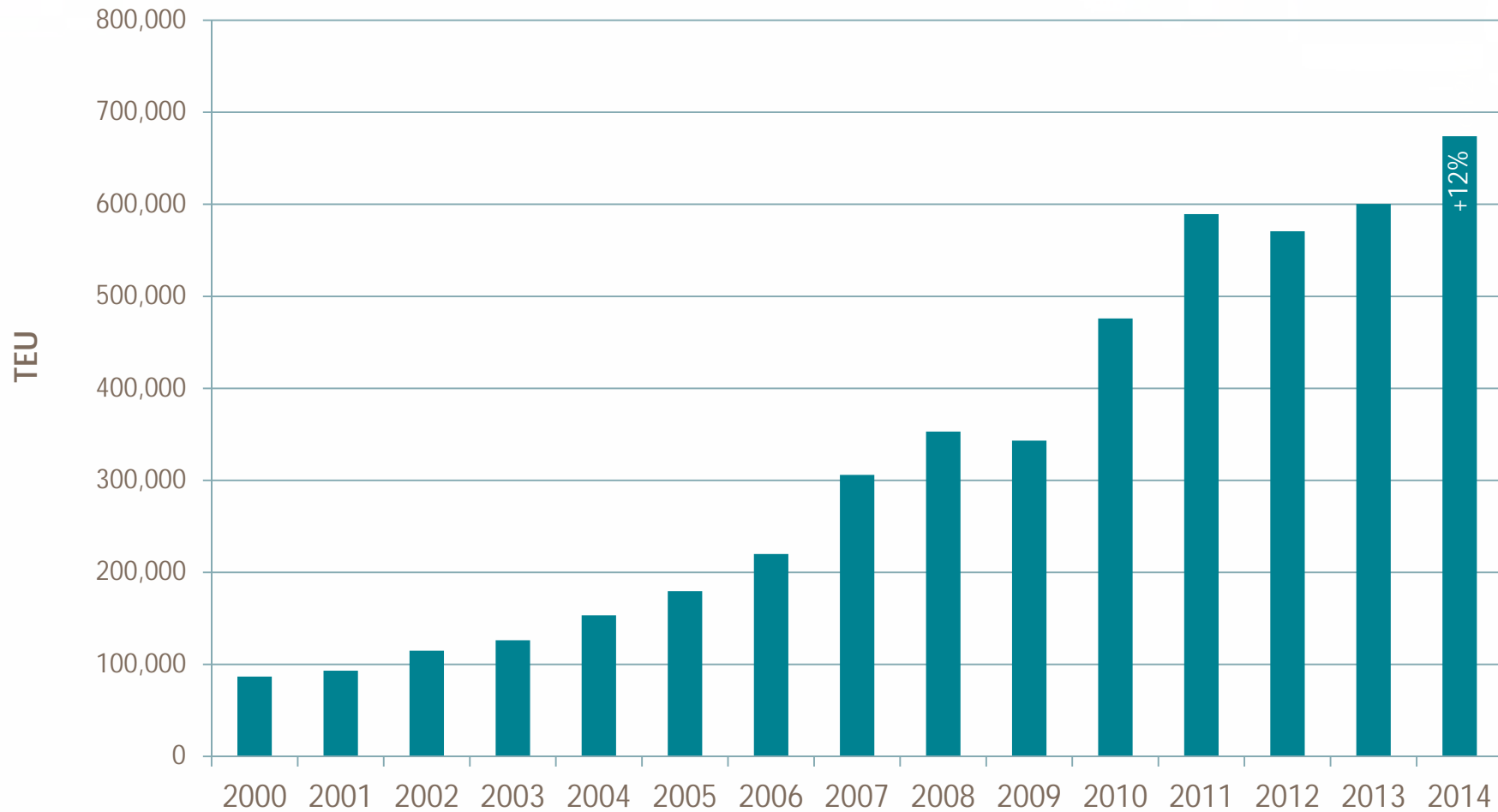
Container terminal in numbers

Operational quayside	600 m
Max allowed draft	13.5 m (dredging to -15 m depth in progress)
Berths	3
Railway tracks	2 x 671 m, 1 x 647 m, 2 x 270m, 2x300m
Storage capacity	26.500 TEU (full & empty)
Reefer points	344
Total terminal area	270.000 m ²
Stacking area	180.000 m ²
Estimated total annual capacity	850.000 TEU

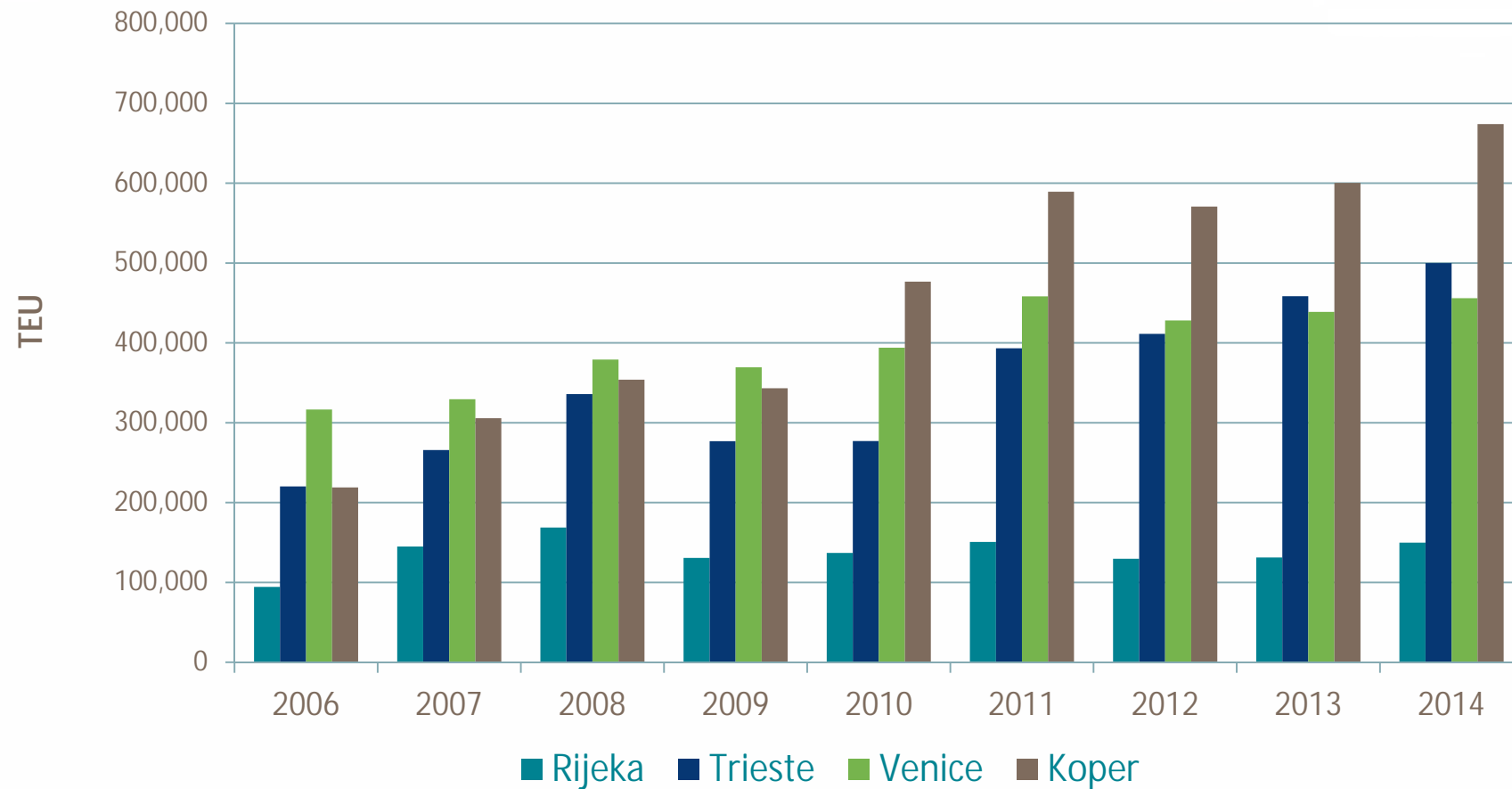




Container traffic



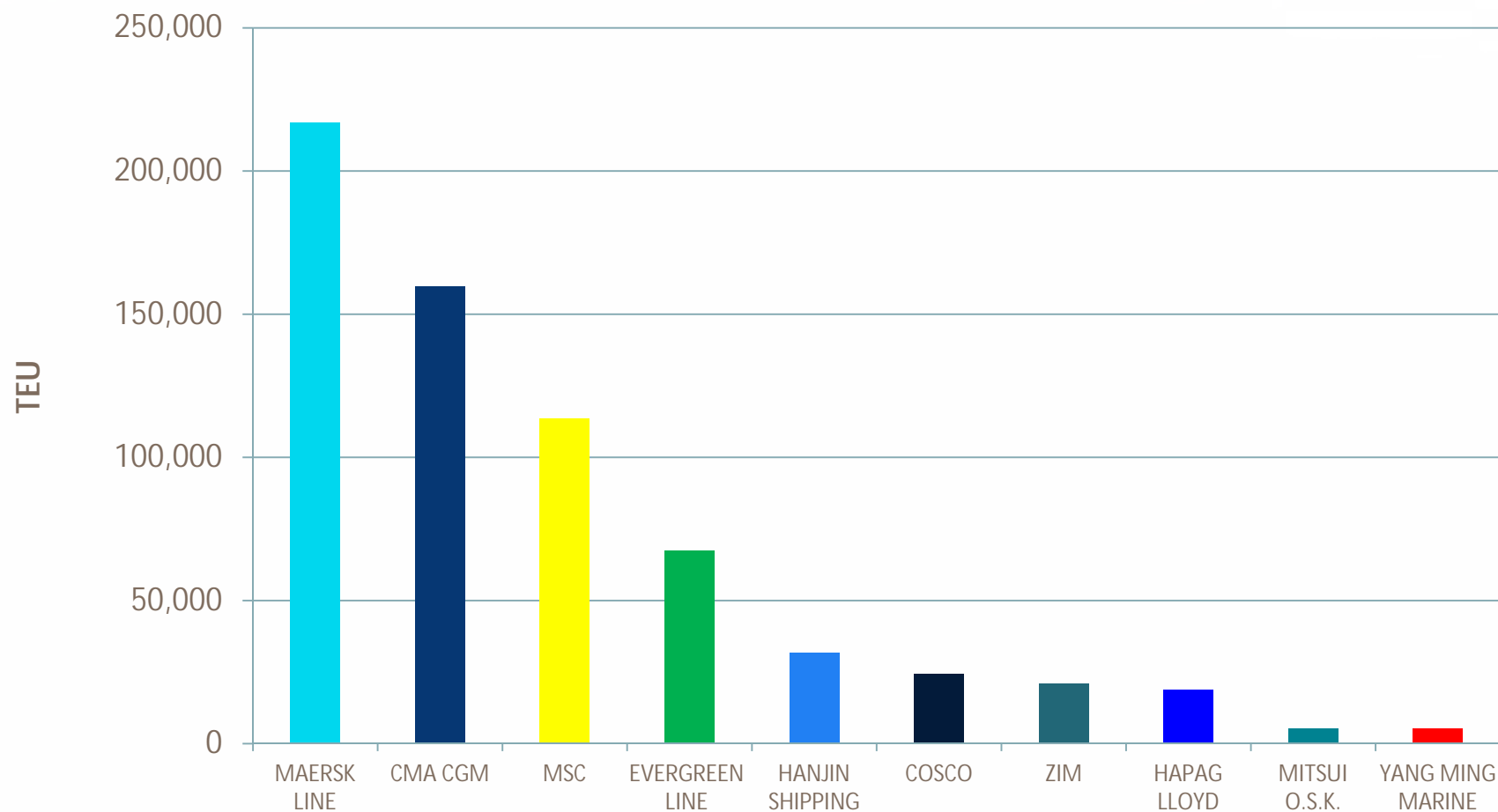
Leading container port in the Adriatic





Container throughput by shipping line

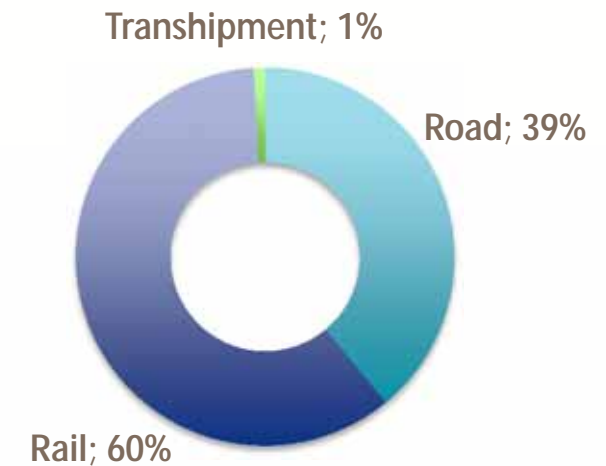
top 10 shipping lines in 2014



Developing efficient and competitive container railway services

„A daily average of 10-11 arrivals and 10-11 departures of block container trains to various destinations“

Container terminal modal split



Regular railway container services



SLOVENIA	Koper – Ljubljana - Maribor (Adria Kombi)	2 trains/day
GERMANY	Koper - Villach - München (RCA)	5 trains/week
	Koper - Ljubljana - München (Adria Kombi)	3 trains/week
CZECH REP	Koper - Dobra u Fridku Mystku (Adria Kombi)	4 trains/week
	Koper – Vratimov (Adria Transport/AWT)	depending on demand
	Koper – Dunajska Streda - Zlin, Prague, C. Trebova... (Metrans)	Daily
HUNGARY	Koper - Budapest BILK (Adria Kombi)	8 trains/week
	Koper – Budaors (Integrail)	3 trains/week
	Koper - Budapest (Metrans)	10 trains/week
SLOVAKIA	Koper - Žilina (Adria Kombi) - KIA dedicated	up to 7 trains/week
	Koper - Bratislava (Adria Kombi)	4 trains/week
	Koper - Dunajska Streda – Various destinations (Metrans)	up to 14 trains/week
AUSTRIA	Koper – Graz (Adria Transport)	5 trains/week (up to 6 trains/week)
	Koper – Maribor -Graz area (Adria Kombi)	single wagons or trucks from Maribor onwards /daily
	Koper - Villach - various Austrian destinations – “CAPRIS” (Adria Kombi, RCA Intermodal)	5 trains/week
	Koper – Enns via D. Streda (Metrans)	Daily
POLAND	Koper – Wroclaw Siechnice – Koper (Baltic Rail)	2 trains/week
BOLGARIA	Koper - Ljubljana - Sofia (Adria Kombi)	spot train
ROMANIA	Koper – Arad (Adria Transport)	1 train/week
ITALY	Koper - Padova (Adria Kombi)	1 - 2 trains/week

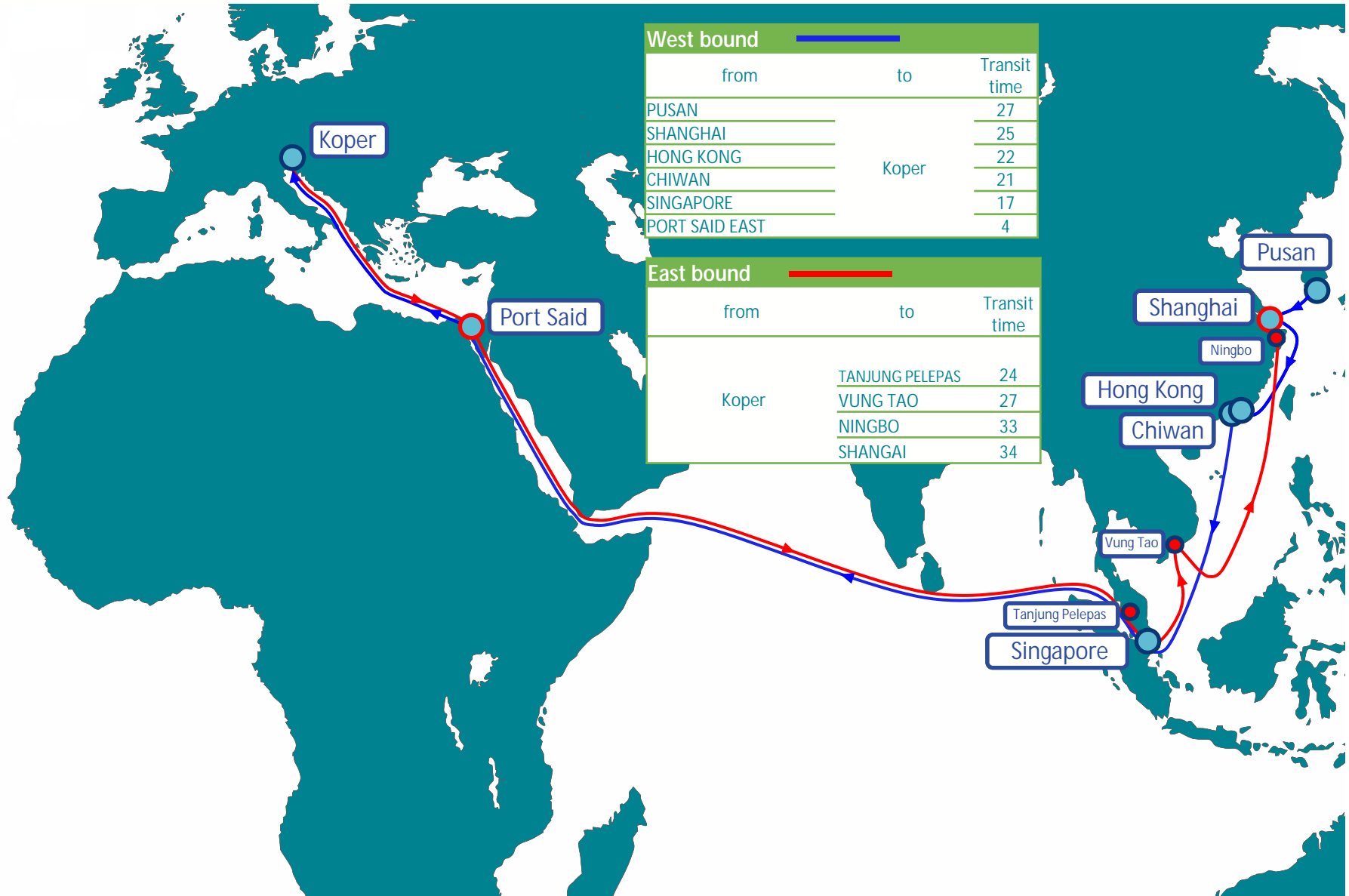
*All other destinations are covered with daily single wagon service.

Direct services from Far East

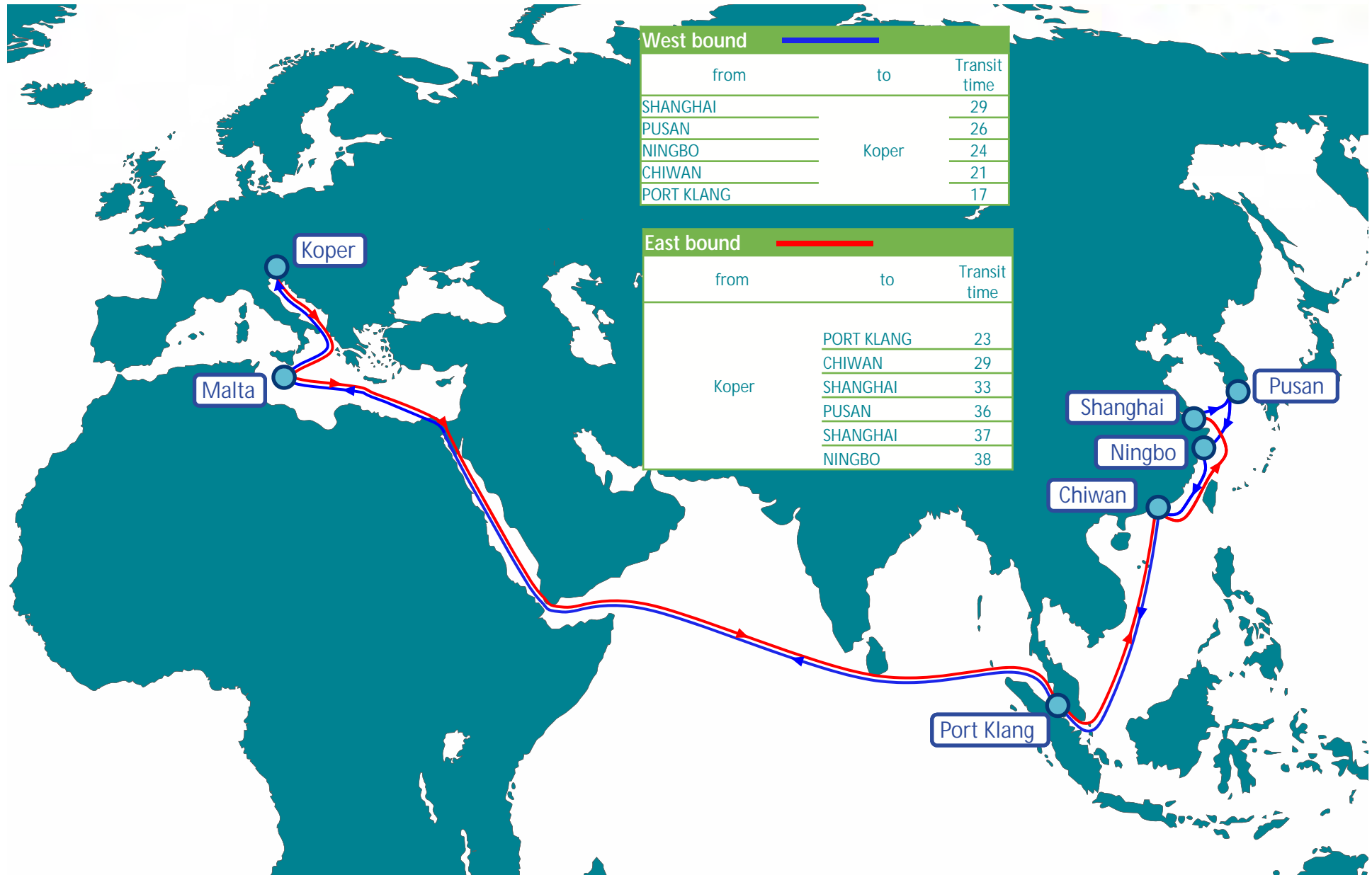
- **2M alliance**, Maersk Line + MSC (Koper as 1st port of call)
- **Ocean3 alliance**, CMA-CGM, CSCL, UASC (Koper as first and last port of call)
- **CKYHE Alliance**, COSCON, "K" Line, Yang Ming, Hanjin and Evergreen Line + MOL + CSCL



Direct container services operated by 2M



Direct container services operated by Ocean3



Direct container services operated by CKYHE Alliance

(COSCON, "K" Line, Yang Ming, Hanjin and Evergreen Line + MOL + CSCL)

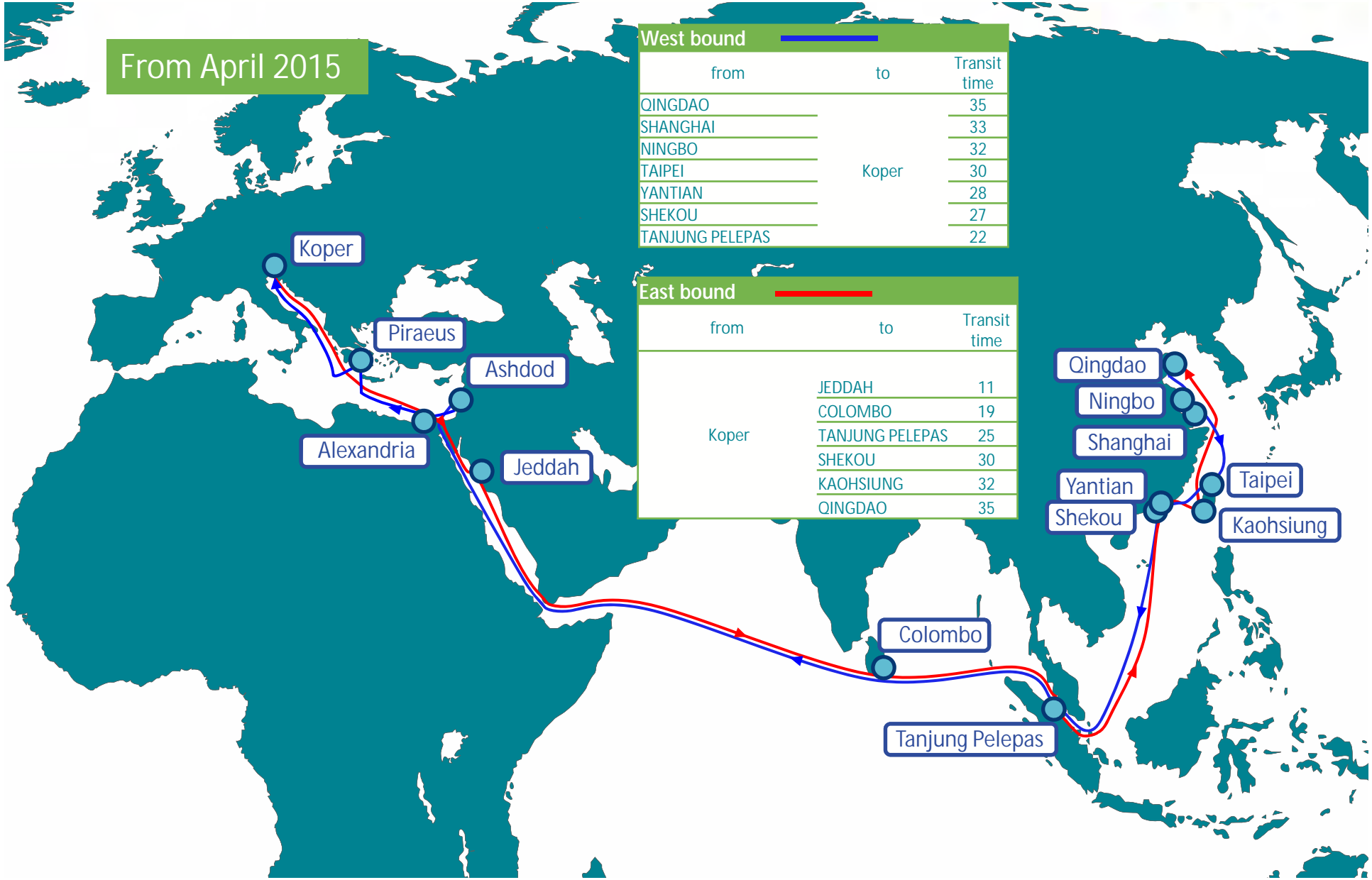
From April 2015

West bound

from	to	Transit time
QINGDAO	Koper	35
SHANGHAI		33
NINGBO		32
TAIPEI		30
YANTIAN		28
SHEKOU		27
TANJUNG PELEPAS		22

East bound

from	to	Transit time
Koper	JEDDAH	11
	COLOMBO	19
	TANJUNG PELEPAS	25
	SHEKOU	30
	KAOHSIUNG	32
	QINGDAO	35



Koper

Piraeus

Ashdod

Alexandria

Jeddah

Colombo

Tanjung Pelepas

Qingdao

Ningbo

Shanghai

Yantian

Shekou




Taipei

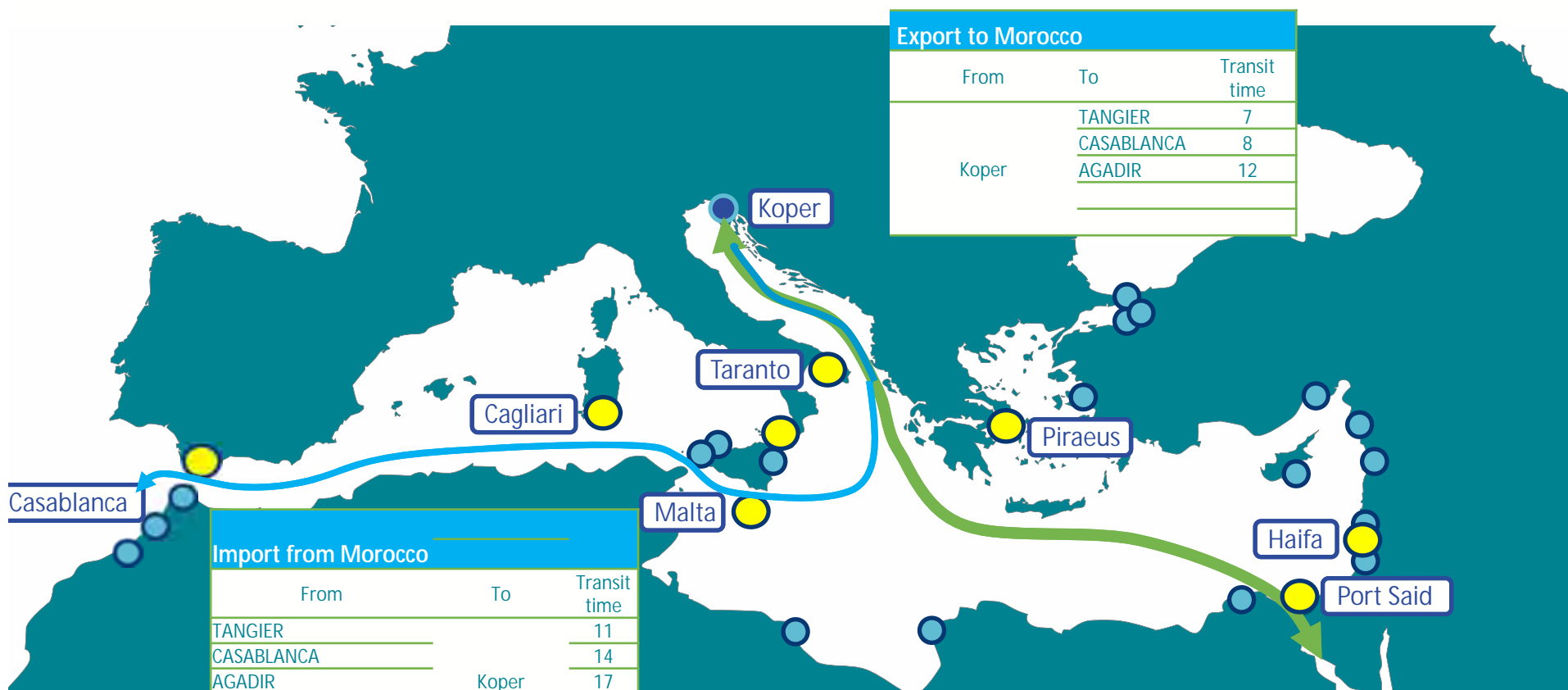
Kaohsiung

Regular container services

i.e. for Morocco

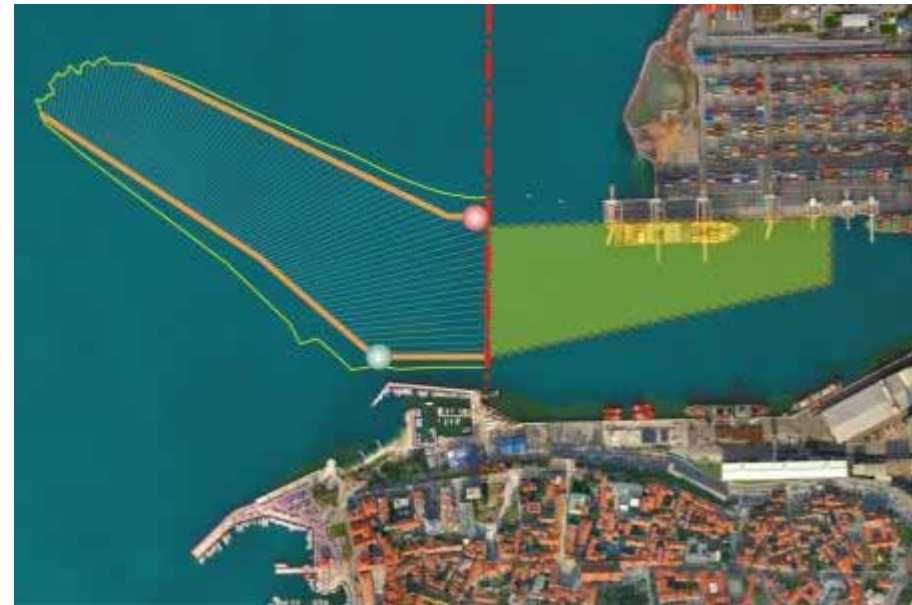


	weekly direct services with major Far East and SE Asian ports
	weekly Intra-Mediterranean services
	weekly services with hub/feeder ports in Mediterranean for other destinations



Major achievements in 2014

- Completed dredging to -14 m depth in Basin I
- Completed new stacking area at front of the Container terminal + 672 TEU (6.480 m²)
- „No-strike“ agreement till June 2017
- ESPO Award in November 2014 for the most environmental friendly European port
- Pre-clearing customs procedure



Companies who recognized the advantages of the Port of Koper




SONY

NOKIA

Canon

TESCO

posco

 **Mitsubishi Corporation**



FOXCONN[®]

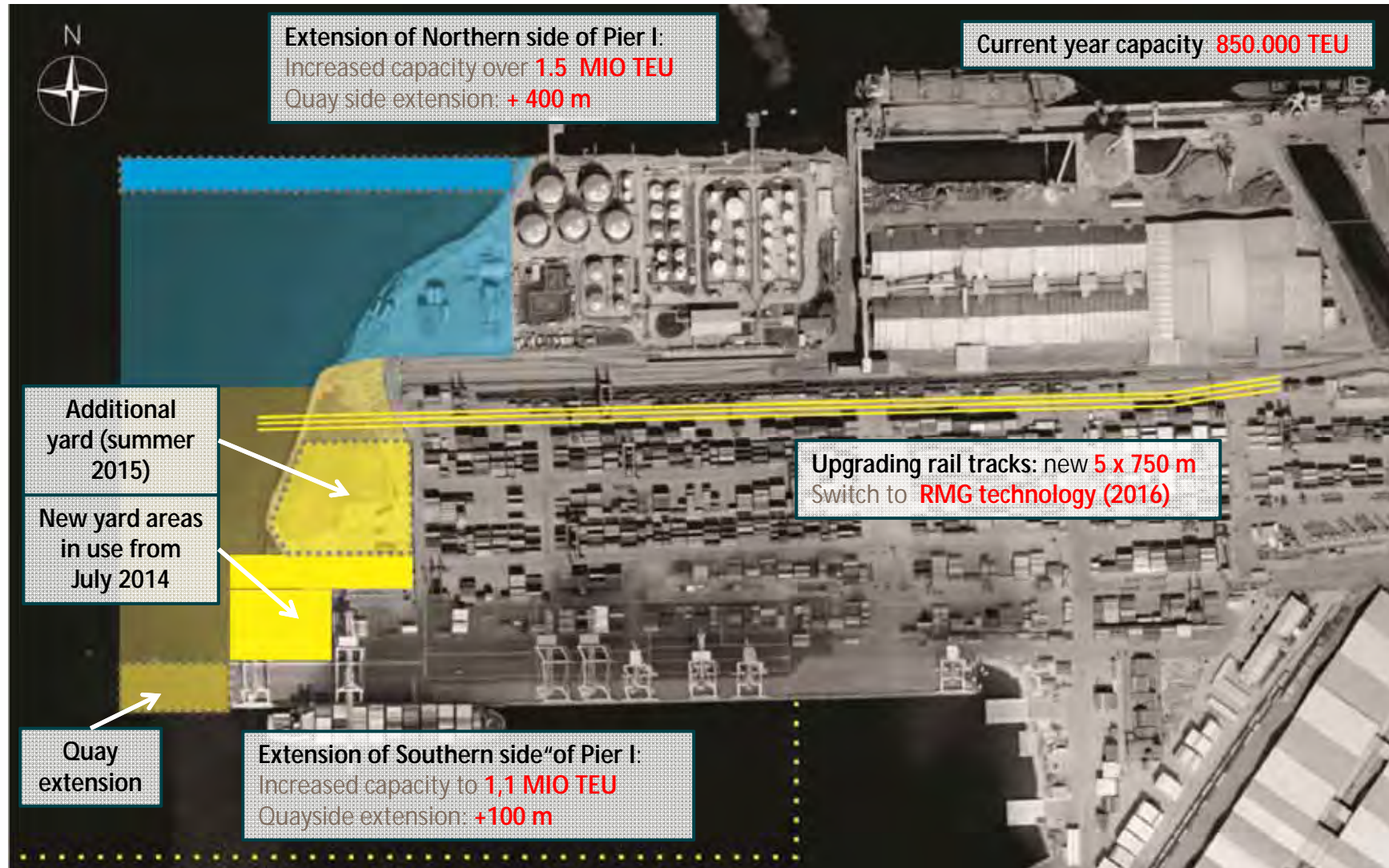
PHILIPS

... and many more.

Port development



Container terminal development - Pier I.



Hinterland terminal in Sežana



- 19.000 m² of enclosed storage (incl. refrigerated/freezer warehouses and for dangerous goods) with rail access
- 101.000 m² of open storage
- equipped for handling various types of cargo



The green port



„Sustainable development as a business orientation“

- Monitoring of: air quality – dust emissions, noise emissions, energy and water consumption,
- separate waste collection, processing organic waste to compost,
- investing in environment-friendly technology,
- adapting the port's appearance to the surroundings,
- sea protection – 24/7 state of alert of anti-pollution vessels,
- acting socially responsible and supporting local community – more than 1 million EUR for sponsorships and donations in 2014
- open for public with more than 18,000 visitors every year
- Sustainable development portal **Living with the port** – www.zivetispristaniscem.si



Sustainable development

Maintaining balance between the environmental and social aspects on one hand and economic demand on the other



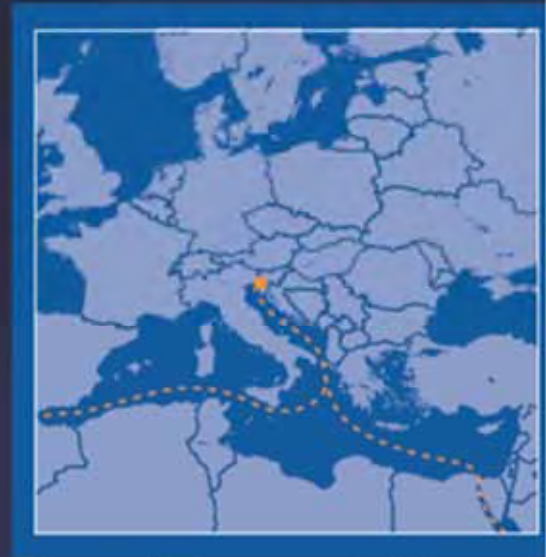
Why Port of Koper?



- quality, reliability and flexibility,
- non-stop handling operations (24/7),
- developed hinterland connections,
- provision of tailor-made services,
- effective IT support connecting all port community,
- ISPS code compliant – security,
- full support of customs authorities (simplified customs procedures and pre-clearing),
- EU border inspection point; possibility of fiscal clearance and fiscal warehousing,
- up-to-date handling equipment and technology,
- good references,
- excellent cooperation with the local port community.

Partnership?
We care for your goods





Central Europe via Slovenia
SHORTER › SMARTER › PARTNER

THE PORT IN YOUR HAND

Our new app* allows you to check our services and monitor your cargo from anywhere – office or terrace!



Available for

LUKA KOPER Port of Koper