





"Strategic approach to enhance connectivity of South & East African Ports: TNPA's experience"
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16th Intermodal Africa

Opening Remarks



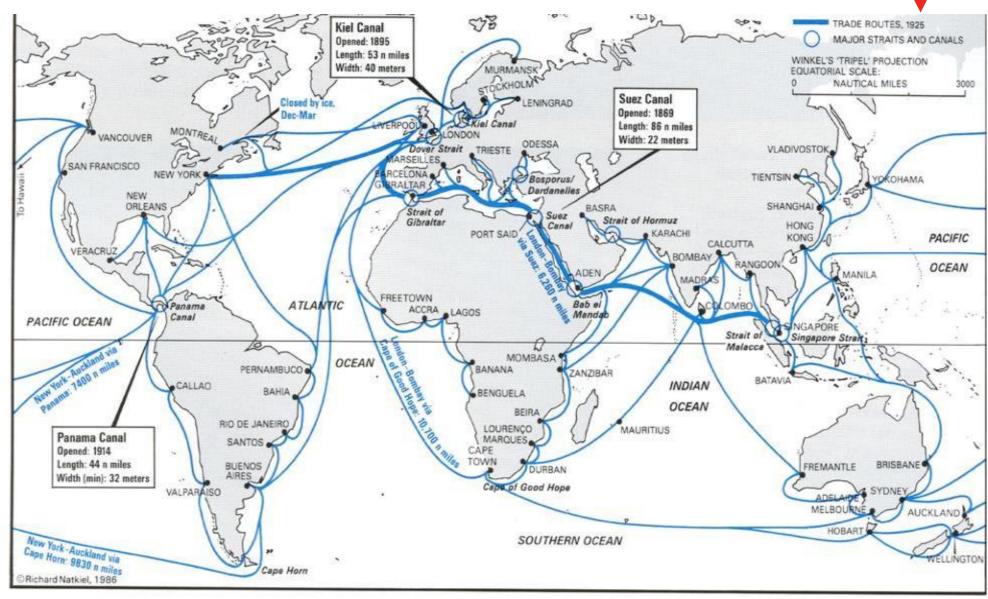
- Shipping and ports are key businesses that drive worldwide trade;
- Worldwide, 80% of global trade by volume and over 70% of global trade by value are carried by sea and are handled by ports;
- In South Africa, about 95% of all bulk cargo is handled by sea;
- Maritime transport remain the backbone of international trade and globalization;
- Developing countries continue to contribute larger shares to international seaborne trade;
- Africa's small contribution should be seen as untapped potential to becoming major importers/exporters;

The Africa Port Picture

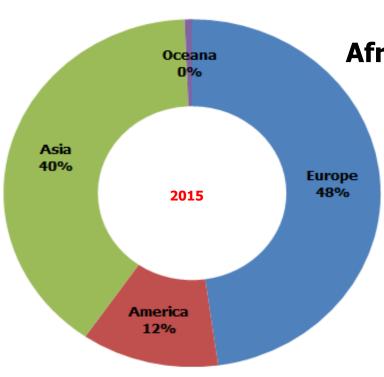
- Africa is the world's second largest continent approximately 1/5 of the total surface area of the Earth (surface area of 43 million km);
- Approximately 97% of Africa's import and export cargo is transported via sea (6% of worldwide waterborne cargo) Containers shipped to/from Africa equates to approximately 3% of global container traffic.
- Africa's maritime economy is estimated at US\$1 trillion a year, about 90% of Africa's total commerce;
- African Ports hardly feature among the 70 most productive in the world, although approximately 90% of imports/exports pass through these ports;
- Of the 59 ports in Africa, approximately 75% are still plagued with the following challenges:
 - Lack of adequate port facilities and deep water berths;
 - Poor equipment and lack of maintenance of infrastructure;
 - Limited capital to modernise port infrastructure;

World and Africa Trade Connectivity



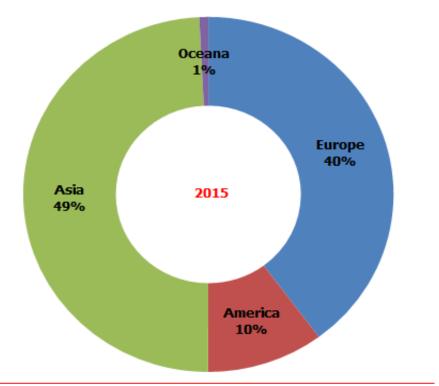






Africa Exports to World-Value (%)

Africa Imports from World-Value (%)



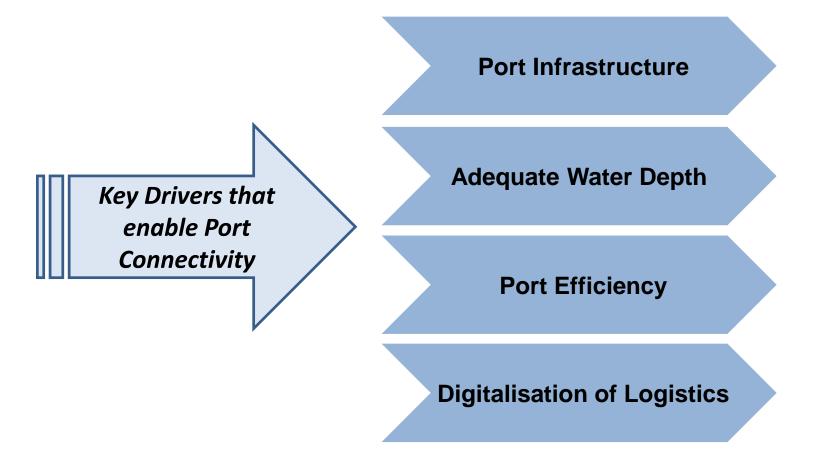
Major Logistics performance challenges facing Africa



- ✓ Hard infrastructure remains the major logistics constraint in most African countries;
 - ✓ It hampers basic connectivity and access to gateways;
 - ✓ Satisfaction with both rail and road infrastructure also remains low;
- ✓ Lack of integration, political unrest, and security challenges remains of major concern;
- ✓ Shortage of logistics skills and competency remains a challenge;
- ✓ Environmentally unfriendly logistics, which negatively impact on performance is a major challenge in the continent;
- ✓ The lack of detailed, accurate data needed for policy making and monitoring;
 - ✓ The growing availability of large datasets or even big data is a new opportunity that is being seized only by a few countries.



To create a platform and capability to expand port connectivity, the focus must be on the drivers of port connectivity



Port Infrastructure Capability



- TNPA is taking the lead in putting together an investment programme for port infrastructure improvements informed by:
 - Supply and demand requirements;
 - Regional integration;
 - Vessel sizes;
 - Oceans Economy;
 - Maximising private investment in the supply chain;

Salisbury Island Container Terminal & Berth Deepening: Durban

Deepen Container Terminal berths from -12.8m CD to -17.0m; Length of existing quay wall from 915 m to 1190 m, 3 x 350 m vessels; Container vessels with a draft of 14.5 m can be accommodated; Reclaim 12 hectares: Capacity of 1.8 Capital Investment: R 5.9Bn million TEU's; Draft of 14.5 m; 1,180 m of productive quay length; Capital Investment: R 8.9Bn Berth Deepening Salisbury Infill **Artist Impression on Completion**

Dredging Services and Tug Capacity



- New Dredger Ilembe;
- R 1.028Bn Investment;
- Capacity 5 500m³;
- Improved Dredging capacity and productivity;



- 9 new tugs for SA ports;
- R 1.684Bn Investment;
- 70 ton bollard pull;
- Improved tug capability to provide assistance to bigger vessels;



Expanding Port Capacity



Port: Nolloth Project: Rehabilitation of Infrastructure

Project Scope:

- Rehabilitate the jetty structure to ensure safe use;
- Rehabilitate the revetment structure to ensure protection from severe sea conditions experienced in the area during the winter storms.





LPG Import Terminal: Saldanha



- **Create LPG import capacity:**
 - Import Floating Buoy inside port for gas imports;
 - Port of Saldanha Import LPG Facility (estimated May 2017);
 - Private Sector funded;







Private Sector funded Terminal (estimated 2019)



Durban Dig-out Port – Aerial View

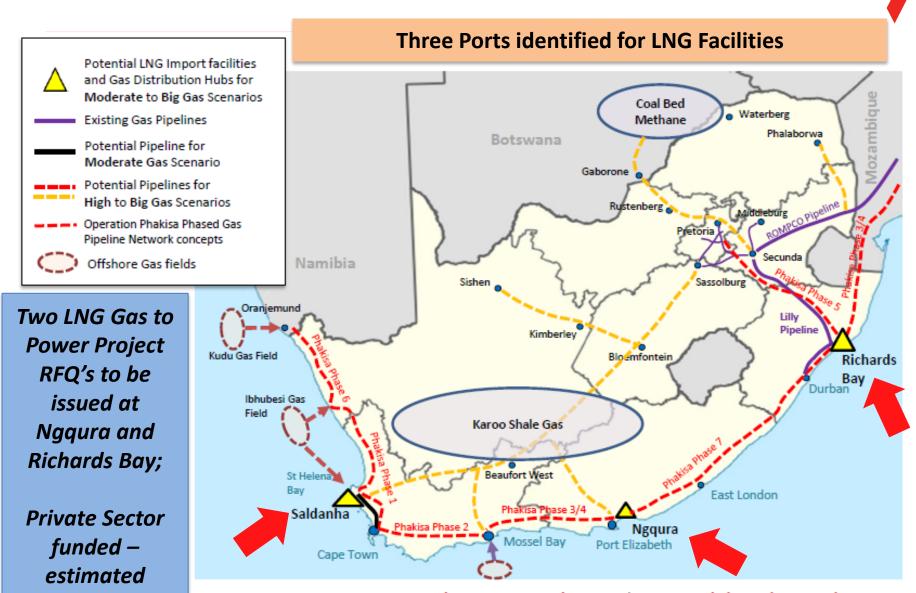


Construction of:

- 1. Breakwater and entrance channel;
- 2. 16-berth container basin and terminals (9.7m TEU's);
- 3. Automotive terminal
- 4. Liquid Bulk Terminal; and
- 5. Road and rail connectivity.



South African Ports: Long-term planning for Gas Infrastructure



Sources: Transnet Long-term Planning Framework 2015 and Operation Phakisa Oil & Gas Lab 2015

R 40-50Bn

Oceans Economy – Operation Phakisa









- Saldanha
 - Offshore supply base, rig repair and ship repair facilities;
- Richards Bay
 - Floating Dock and Fixed Dry Dock;
- East London
 - Boat/Ship building facility;
- Estimated Private Sector investment of R13-15Bn;

Water Depth – SA Port Capabilities

							2.2.20	No.		k.
Vessel	Side view	Dimensions (LOA x Beam x Draft)	SB	ст	PE	Ng	EL	Dig- out	Dur	RB
Container: Feeder 3 000 TEU		210m x 30m x 11,0m		√	√	√	√	√	√	√
Container: Panamax 4 500 TEU		240m x 32m x 12,0m		√	√	√		√	√	
Container: Post Panamax 6 600 TEU		300m x 40m x 14,5m		√		√		√	√	
Container: Ultra large 18 000 TEU		400m x 59m x 16,0m				√		√		
Dry Bulk: Handysize 35 000 t		177m x 28m x 10,0m	√	√	√	√	√		√	√
Dry Bulk: Panamax 80 000 t		229m x 32m x 14,6m	√			√			√	√
Dry Bulk: Cape Size 180 000 t		289m x 45m x 18,0m	√							√
Liquid Bulk: Handymax 50 000 t		183m x 32m x 11,0m	√	√	√	√	√	√	√	√
Liquid Bulk: Suezmax 1 ⁷ 75 000 t		300m x 43m x 16,5m	√					√		



As an African State-owned Entity with extensive experience, deep capabilities and unique expertise across the logistics supply chain, Transnet delivers competitive, innovative, end-to-end logistics solutions by creating partnerships to support customers throughout the logistics life-cycle, to sustainably grow together

Planning



- Enable growth through short, medium & long term planning of rail, port and pipeline operations
- High level conceptual and feasibility studies of port, rail and pipelines including advisory services for port cities
- Design operations through business & systems planning

Operations



- Operate port, rail and pipeline facilities
- Promote the integration of port and rail solutions to generate seamless logistics solutions
- Establish and operate seaport terminals, inland terminals and warehouse facilities

Engineering and Maintenance



- Extend port & rail equipment life-cycle through maintenance and equipment supply
- Provide property life-cycle management and safety programs to reduce costs and improve working conditions
- In-service maintenance, upgrades, as well as conversion, manufacturing
 and supply of new rolling stock

Consulting and Advisory



- Provide engineering, infrastructure & technical services for optimal rail, port and pipeline asset utilisation and planning, as well as EPCM¹
- Installation, customisation and support of IT (GCOS²) solutions for port terminals
- Provide advisory on port management, marine and port authority related matters to improve focus and efficiency

Training and Development



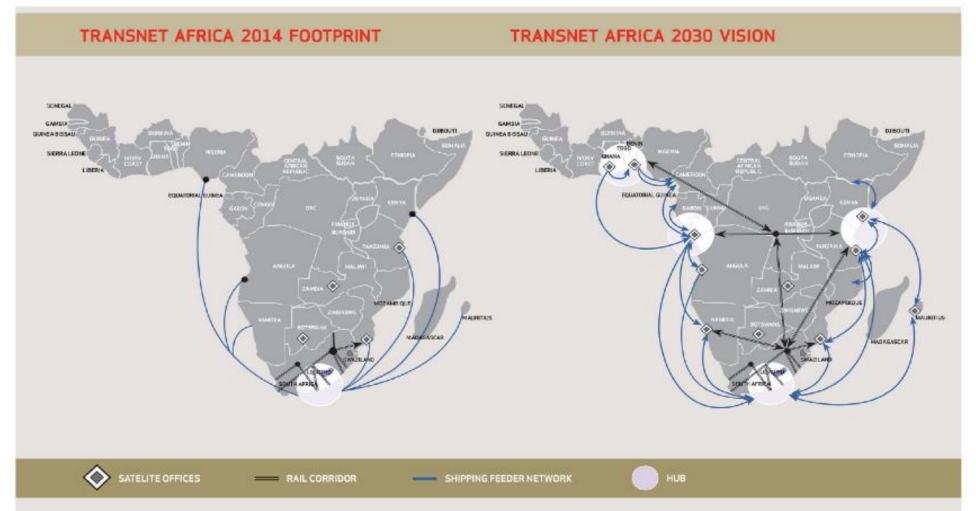
- Leverage Transnet's extensive knowledge and experience across the logistics value chain to provide value adding training services across the continent
- Utilise Transnet's various schools to transfer skills and to create sustainable organisations across international markets

¹EPCM is an Engineer, Procure, Construct and Manage

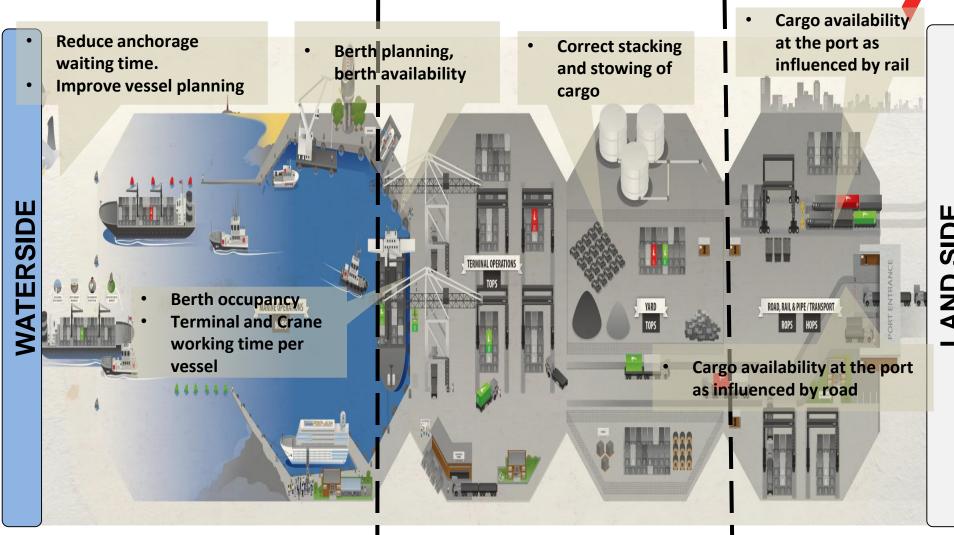
² General Cargo Operational Systems.

Regional collaboration - create shipping hubs with rail connectivity





Leverage existing port capability to create transhipment hubs and expanded feeder/rail corridors to reduce congestion, improve port connectivity and stimulate African port growth

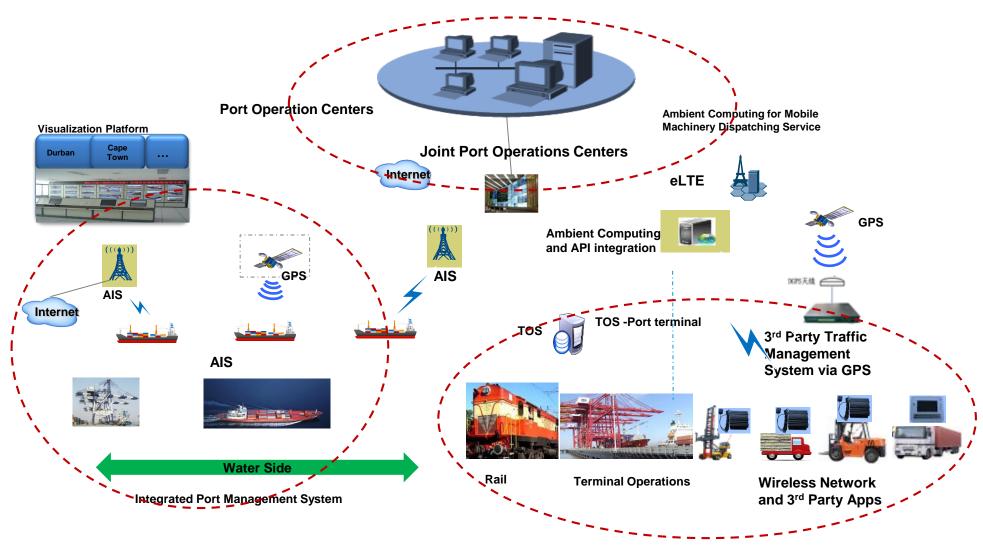


Oversight across the supply chain **Continuous monitoring and joint review**

Performance targets for Terminal Operators Visibility across the supply chain

Smart Ports "Proof of Concept"





Digitalization of logistics – Smart Port Rationale



Create access to high integrity, real-time operational data that will support agility in the planning and operations execution process across all aspects of the value Chain.

Allow <u>easier collaboration</u> with internal and external stakeholders through the seamless exchange of data and information.

Improve <u>customer experience</u> by enabling accurate and timely tracking of goods through the value chain and <u>lowering the cost</u> of doing business.

Proactively identify and remedy <u>areas of weakness</u> and inefficiency in the service delivery processes.

Generate accurate data for service and performance level management.

Reduce impact to the broader eco-system due to more effective and integrated port planning.

Better <u>integrate communities</u> with ports through data enabled information, advertising and work campaigns. Elevate African port operations to <u>global standards</u> thereby attracting higher volumes of traffic through our ports.

Digitalization of Logistics – TNPA's Smart Port Initiatives



	eLTE Wireless network backbone to provide connectivity in an around the ports precinct
	Port efficiency: Near real-time information to Joint Operations Centre for planning, monitoring and execution of port activities
	Review and monitor port operators performance standards (Terminals, Marine, Road, Rail)
	Integrated Port Management System: Marine resource planning and scheduling
Freed Reinfords Typical The state of the st	Vessel Tracking System
	Customer Order to Cash platform
	Drone technology – aerial and underwater

Closing Remarks



- The role of the port authority needs to change it needs to become an active player to enhance port connectivity;
- Port authorities that
 - invest in port infrastructure;
 - monitor and review the efficiency of Terminal Operators; and
 - use technology to optimize port infrastructure and create visibility along the supply chain

Will enhance and benefit from Port Connectivity







The End