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CONTAINERZATION OF DRY BULK INCREASES PORT PROFITABILITY

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Dimension of General Purpose Containers

| CONTAINER | | | | Capacity | | Recommended Load Volume | |
|----------------------|-----------|-----------|---------|---------------|----------------|----------------------------|----------------|
| Nominal Dimension | Length | Width | Height | Cubic Feet | Cubic Meter | Cubic Feet | Cubic Meter |
| External | 20' | 8' | 8' 6" | | | | |
| | 6.096 m | 2.438 m | 2.591 m | | | | |
| Internal | 19' 4.25" | 7' 8.625" | 7' 10" | 1170 cft | | 1000 cft | |
| | 5.899 m | 2.353 m | 2.388 m | | 33.131 cbm | | 28 cbm |



Common Dry Bulk Materials that can be handled in linered containers

- Alumina
- Abs resin
- Barley
- Wheat
- Cattle feed
- Cement
- Clay
- Coal
- Coffee beans
- Feldspar
- Rock phosphate
- Groundnuts
- Milk powder
- Polyester chips/pp/pe/nylon
- Pigments

- Flour
- Pvc resin
- Salt
- Seeds
- Sugar
- Soya beans
- Soda ash
- Tea Leaf
- Urea
- Detergents
- PTA
- Corn
- Lentils
- Peas
- Starch
- Chemicals



Chemicals

ABS Resin Aluminium Powder Aluminium Resin Fertilisers (certain) **Glass Beads** Nylon Polyer Chip **Polyester Granules** Polyethylene Granules **Polycarbonate Granules** Polypropylene Granules **PVC Granules** PTA Soda Ash Catalysts (certain) **PE** Resin PP Resin **PS** Resin **PVC** Resin Pigments Zinc Powder Detergents

Foodstuffs Barley Cattle Feed Cocoa **Coffee Beans** Corn Fishmeal Flour **Ground Nuts** Lentils Milk Powder Mixed Grain Feed Nuts Peas Rice Salt Seeds Soya Beans Starch (certain) Sugar Tea Leaf Wheat



Minerals

Anhydrite Binder

Bentonite Clay

Gypsum

Silica

Talcum Powder

Tri-poly Phosphate

Vanadium Slag

Aluminium Fluoride

Bleaching Earth

Zeolite

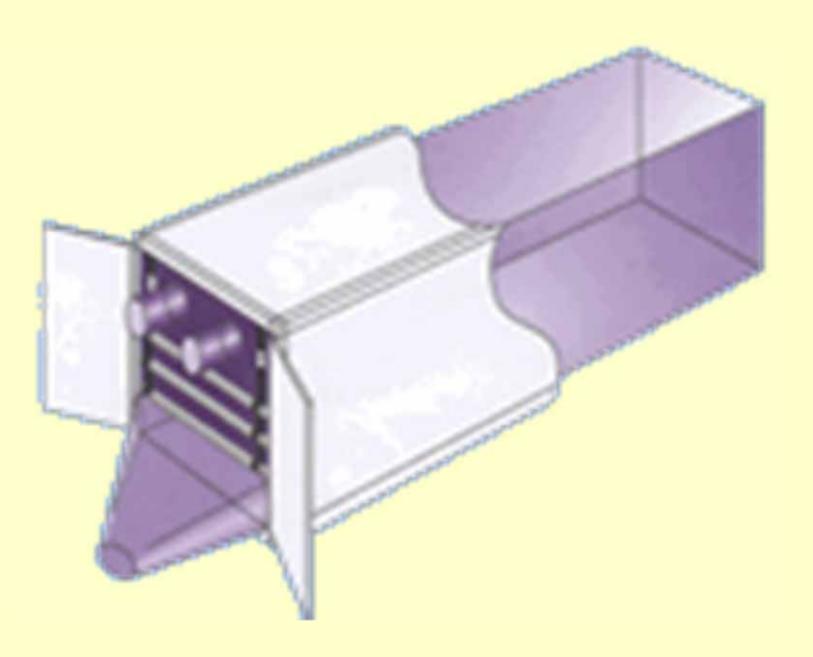


SAMPLE STATISTICS

- Cement Production in 2104 in the Philippines 21 million tonnes
- Assuming 90% is packed in 50kg bags, total no of bags:
 - 370 million
- Sugar Production, CY 13-14 1 million tonnes

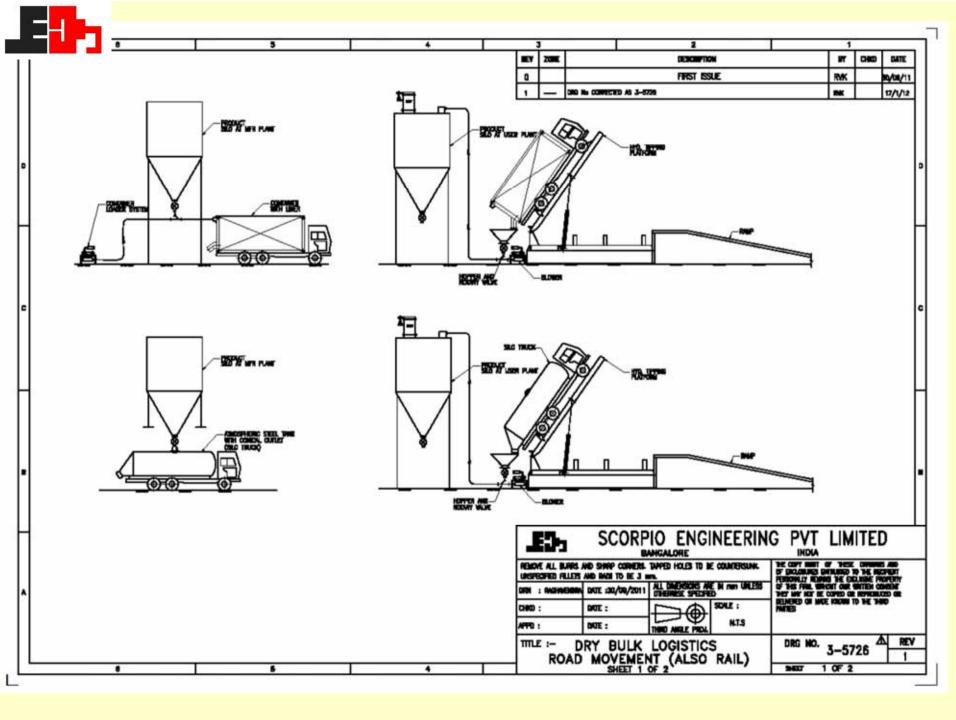
 No of bags of 50kg : 20 million
 NO OF BAGS PER YEAR: say 400 million
 NO OF BAGS PER DAY: 1 Million
 IF CONTAINERS REPLACE BAGS, NO OF CONTAINERS(at 25T per container) : 800000/yr











Positioning of the containerliner



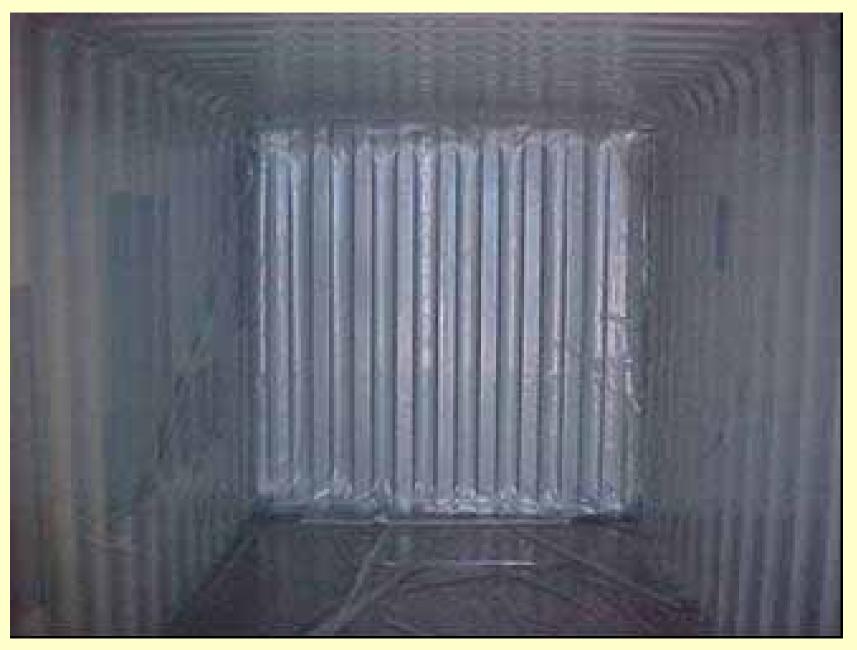












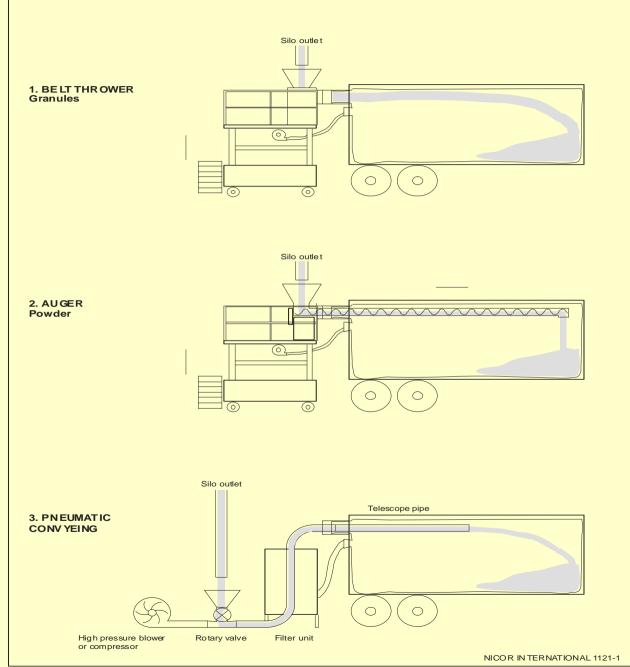








FILLING OF CONTAINER











Filling by gravity











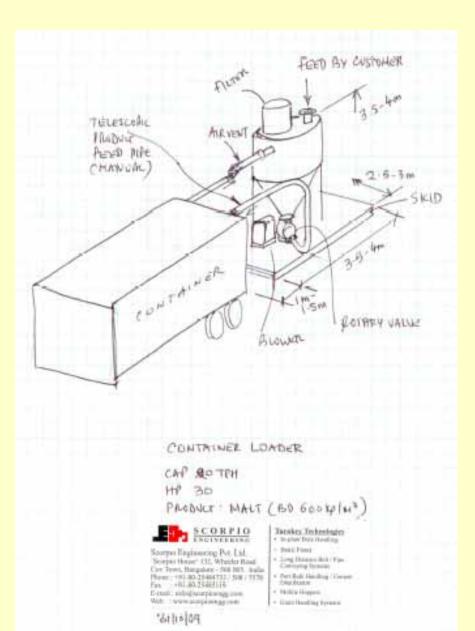






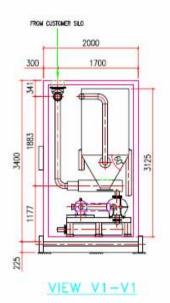


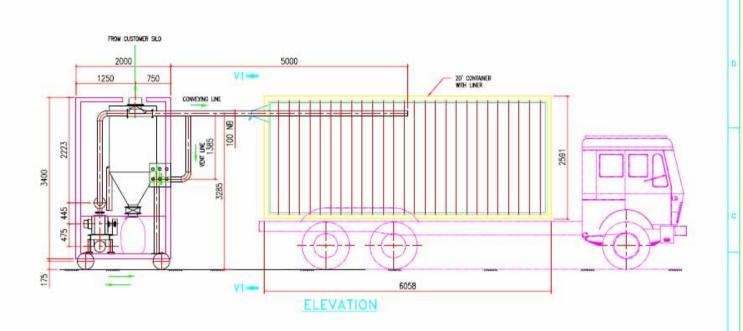
Pneumatic filling





Pneumatic filling





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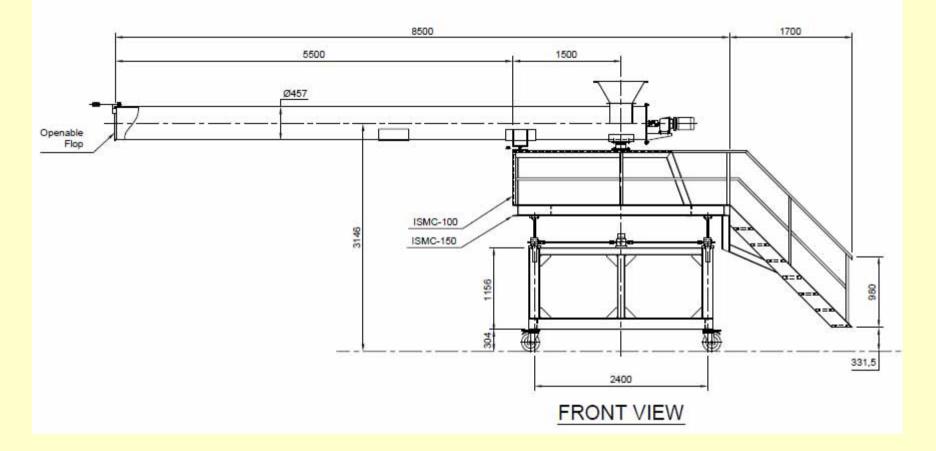
SCORPIO ENGINEERING PVT LIMITED

INDIA

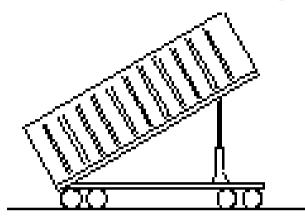
BANGALORE



Mechanical Filling with densification

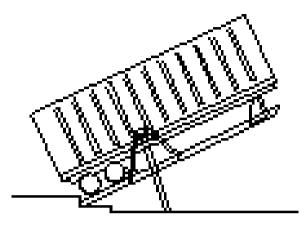


Discharging of the liner



Chassis Tilt





Platform Tilt



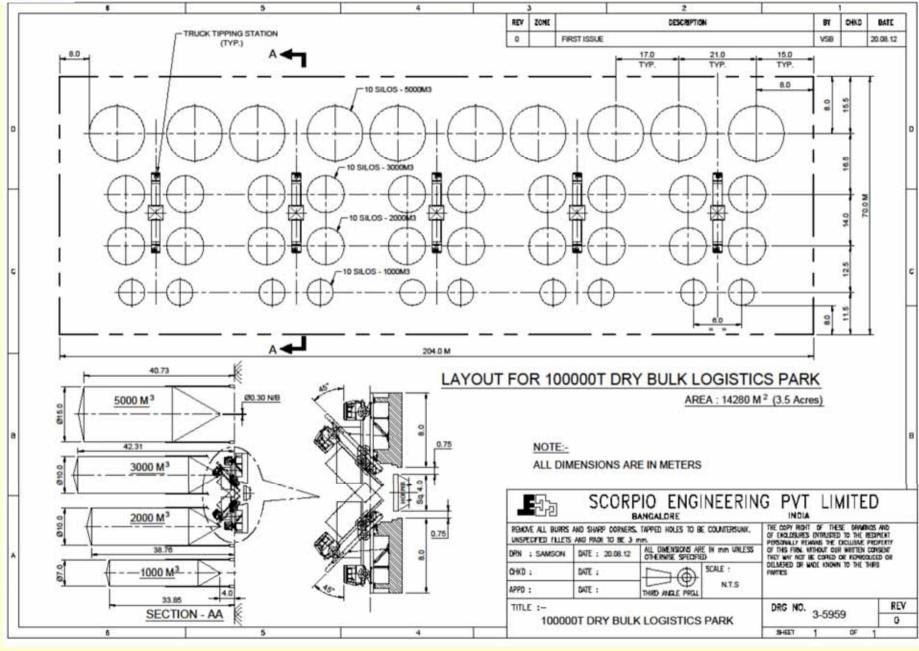














SUMMARY and CONCLUSION

CONTAINERS CAN BE EFFECTIVELY DEPLOYED FOR THE MOVEMENT AND HANDLING OF DRY BULK MATERIALS.

THIS ADDS TO EXISTING CONTAINER POPULATION AND INCREASED CONTAINER UTILISATION FOR PORTS AND SHIPPING LINES

THE CONCEPT REQUIRES SILOS AT BOTH SUPPLIER AND RECEIVER ENDS AND SOME CAPITAL EQUIPMENT AT BOTH ENDS.

THE OVERALL ECONOMICS PROVE THAT IT IS CHEAPER TO HANDLE DRY BULK IN CONTAINERS THAN IN BAGS OR IN BULK ESPECIALLY FOR DOMESTIC LOGISTICS IN ANY COUNTRY.