

13th Intermodal Africa



Frans Jol CEO International Offices, SOLVO EUROPE









Who we are:

SOLVO Ltd. is the leading Russian provider of high-end supply chain execution solutions to help optimize warehouse logistics and general cargo handling.

Year founded:

1995

Number of employees:

150+

Number of completed projects:

> 200

Current project geography:

From Baltic sea to the Pacific ocean including Russia, Ukraine, Belarus, Armenia, Estonia, Latvia, Kazakhstan, Uzbekistan and more

Offices:

Saint-Petersburg + Moscow, Russia , Kiev Ukraine, The Hague The Netherlands (SOLVO EUROPE) Dubai Emirates (SOLVO MIDDE EAST – 2016)

Agency Offices (Commercial):

Nairobi Kenya , Bologna Italy , Accra Ghana , Tunis Tunisia.

Implementation and support partners:

Saudi Arabia, The Netherlands, Morocco, Malaysia, Indonesia.









Comprehensive management solutions for ports and terminals

Cost-effective and customizable terminal operating systems (TOS). An ultimate set of solutions for managing just any type of cargo: container, break bulk, Ro-Ro, multi-purpose.

Supply chain execution solutions for warehouse logistics

Leading software provider for food and beverage supply chain in Russia and CIS. Solutions range from WMS to WCS, Yard, Billing, KPI and more.

A trusted partner in scanning and mobility

In partnership with all major vendors of scanning and mobility devices such as Honeywell, Data-logic and Motorola we can deliver the most comprehensive solution on the market at an affordable price.



SOLVO solutions and services

Solvo, TOS

A family of multi-faceted and costeffective terminal operating systems for any kind of terminal

Solvo.TOS.Container Solvo.TOS.Cargo Solvo.TOS.Ro-Ro Solvo.TOS.Inland

Services:

- Software development and adaptation
- Consultancy in logistics
- Systems integration
- Hardware supply and maintenance









SOLVO.TOS Features

SOLVO.TOS

Container terminal operating and document management subsystem

Reefer management

EDI

KPI

Document management

Resource planning

Vessel and berth planning

Equipment dispatch

Gate planning and processing

Rail planning and processing Yard planning and optimization

CFS

Billing

Web

Customs compliance

Advanced reporting



Integration with EPRs

SOLVO.WMS and **SOLVO.TOS** provide integration features to interface it with ERP systems, such as, AX, Microsoft Dynamics AX and NAV, Scala, JD Edwards, Oracle E-Business suite, SAP R3 and more.











SOLVO.TOS – one solution for all types of cargo





One solution across the board



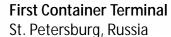


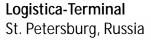
Reference projects in ports and terminals











Ust-Luga Container Terminal Ust-Luga, Russia













Aktau Sea Merchant Port Aktau, Kazakhstan

Novorossiysk Commercial Sea Port Novorossiysk, Russia

Novorossiysk, Russia

Baltic Stevedoring Company Baltiysk, Russia

Riga Container Terminal Riga, Latvia

Ilyichevsk Container Terminal Ilyichevsk, Ukraine



















Muuga Container Terminal Tallinn, Estonia

Vostochny Stevedoring Company Nakhodka, Russia

Modul St. Petersburg, Russia

Container Terminal St. Petersburg St. Petersburg, Russia

Bronka Port St. Petersburg, Russia

Transinvestservice Odessa, Ukraine

Brooklyn-Kiev Port Company Odessa, Ukraine

Ust-Luga Commercial Sea Port Ust-Luga, Russia

Korsakov Commercial Sea Port Korsakov, Russia



Solution highlights

Modular framework

Select only the functions you require and don't pay extra

Multi-lingual

By default supports many languages

Easily-adjustable

The architecture allows extensive parameterization and customization

EDI and simple integration

Can easily be integrated with any ERP, TMS or other special software

Single database

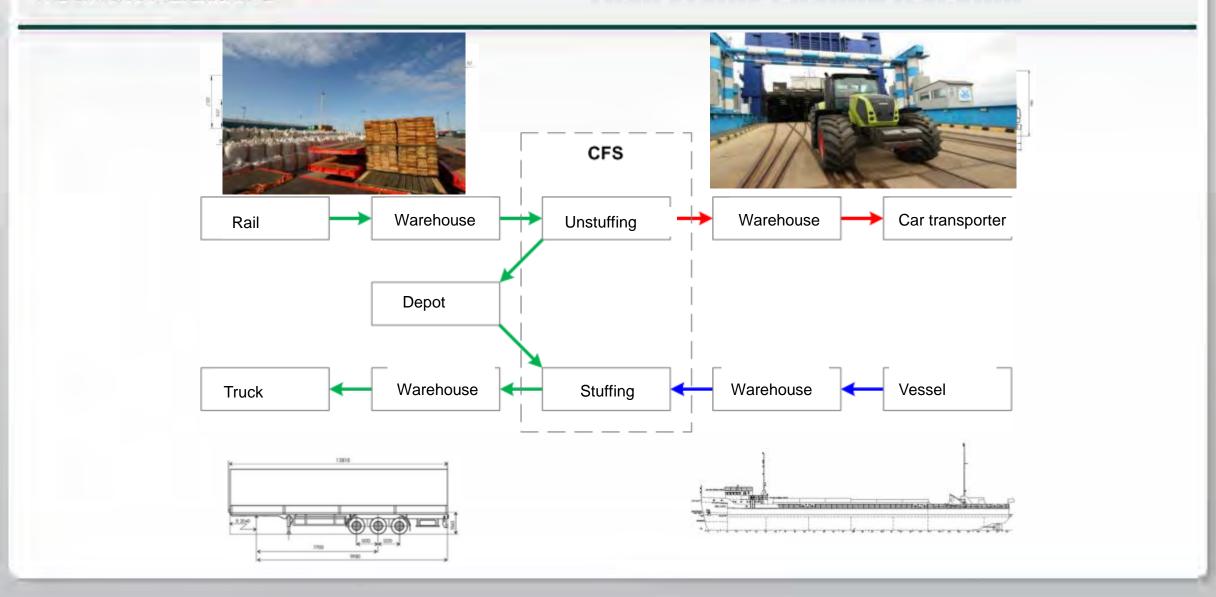
The latest version uses a single db both for process management and document automation

GUI

The application has a graphic, simple, comfortable, fast-and-friendly user interface which facilitates rapid learning



Load status change tracking





Key features

Truck visit registration via WEB

Electronic queue of truck drivers

Truck scheduling
Time slotting

Automated job assignment and sms-notification

Gate security

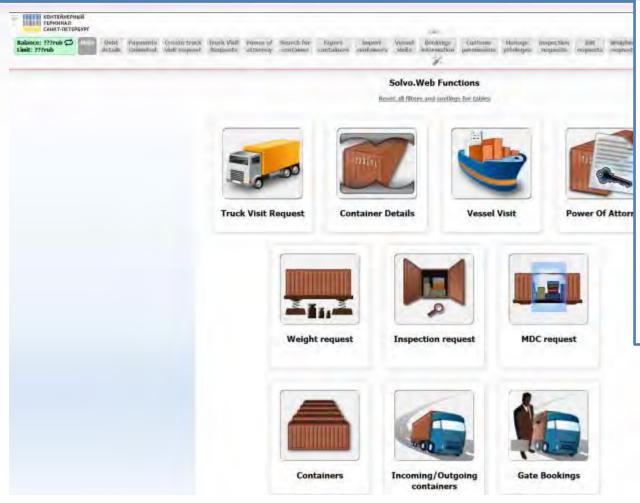
OCR and ACS integration

automatic identification of vehicles and containers

E-signature support



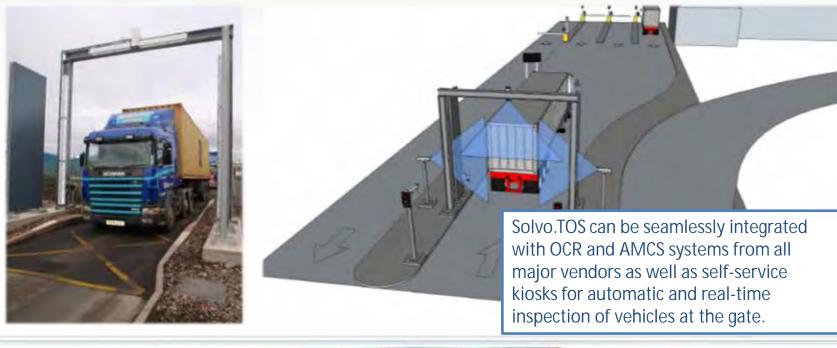
Truck-visit requests via WEB



The remote access allows to grant remote access to the System via the Internet (or local terminal network) e.g. for viewing reference information about terminal operations/orders/vess el calls, etc. and is available to the shipping line agents and forwarders.



OCR and OCS integration





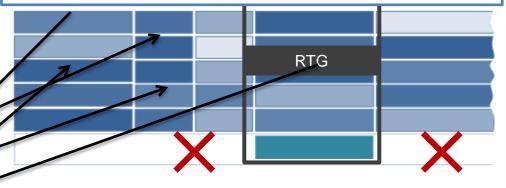


Truck processing in the Yard



Truck processing priorities are calculated automatically based on various parameters, including the minimization of RTG moves.

The system sends an SMS-message to a truck driver to occupy the required cell under the stack. Adjacent cells are blocked automatically.





Trucks are guided to the requited cells. Processing the trucks is carried out according to the truck priorities priorities generated in the system.

Solvo.TOS automatically instructs an RTG operator to load the container onto a truck, and at the same time guides the next truck driver to the stack cell to minimize RTG downtime.

AP3

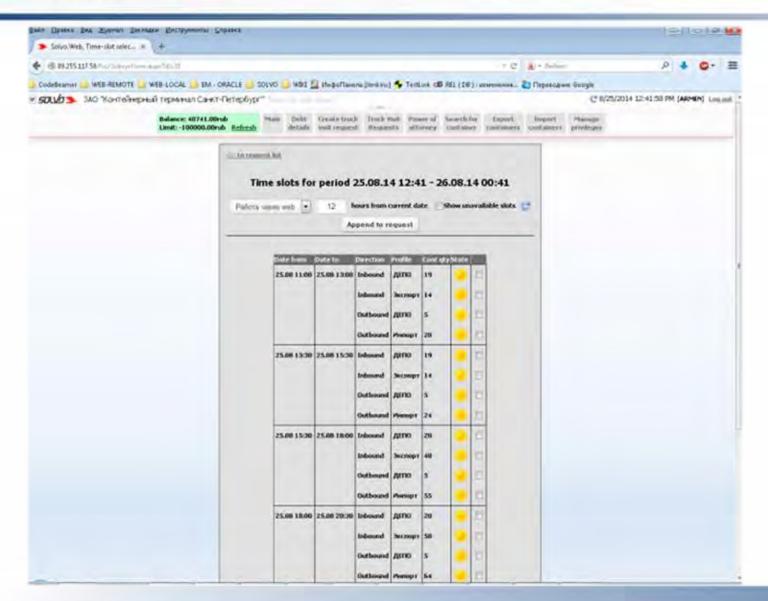


Gate technologies





Truck scheduling and truck visit requests



The remote access allows to grant remote access to the System via the Internet (or local terminal network) e.g. for viewing reference information about terminal operations/ orders/vessel calls, etc. and is available to the shipping line agents and forwarders.





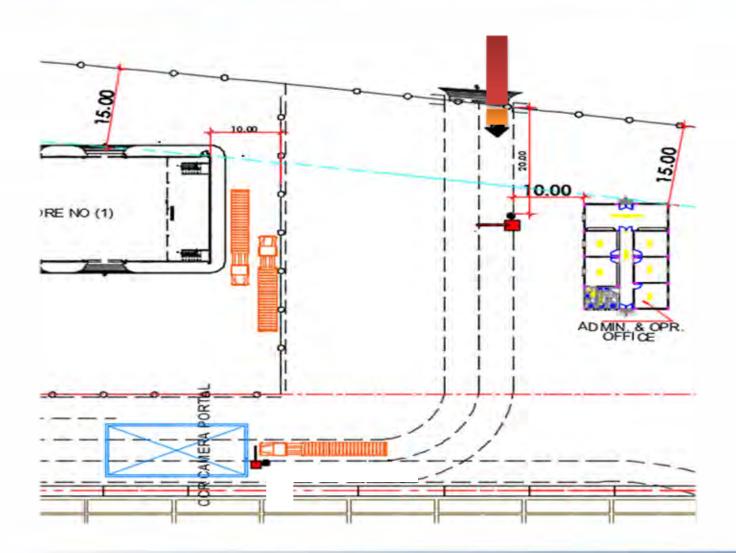
Intellectual queue of truck drivers

- Numerous trucks assigned to the same time-slot arrive at the terminal;
- Truck driver/vehicle must issue a permit to access the terminal;
- Truck driver registers his visit using a self-service kiosk or via a clerk in the service center;
- The system automatically creates and electronic queue of drivers based on rules and strategies used to minimize reshuffles and re-handlings;
- At this point the plate number is recognized by the OCR and automatically registered in the TOS





Automated gate entry



A container-carrying truck arrives at the terminal.

The driver swipes his permit.

The truck passes through the OCR camera portal.

The container and vehicle numbers are transmitted from OCR to Solvo.TOS





Vessel processing module





STS-crane operator's workstation





Installed at the mounted terminal in the STS crane's cabin. Allows real-time confirmation of all container moves during loading discharging





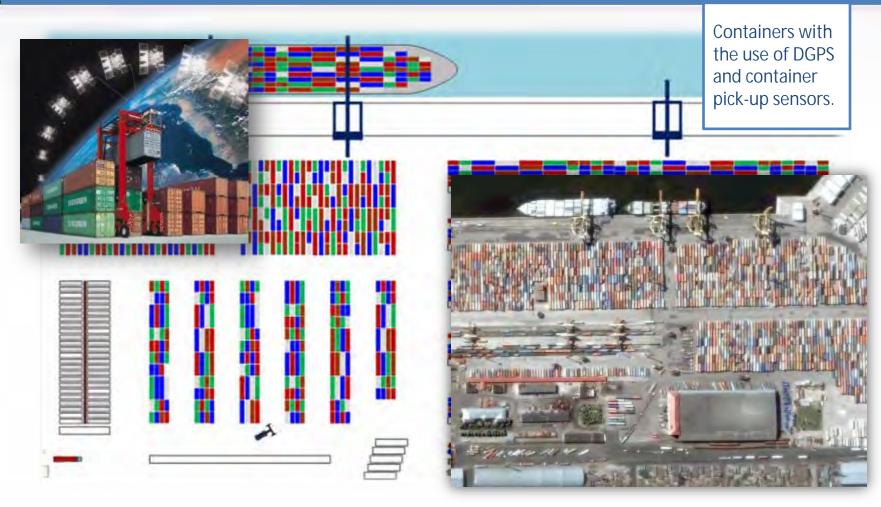








Any other technology...



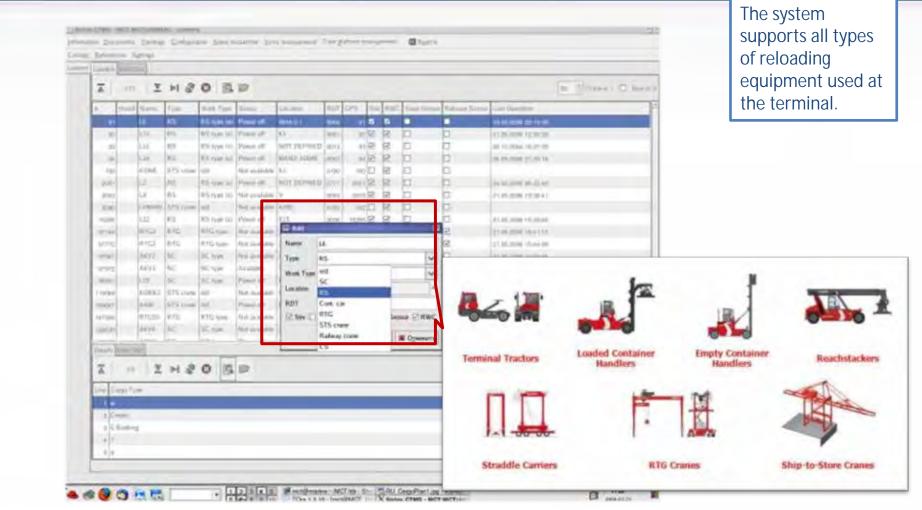








Types of equipment







Create a CHE route with checkpoints

CHE sequencing

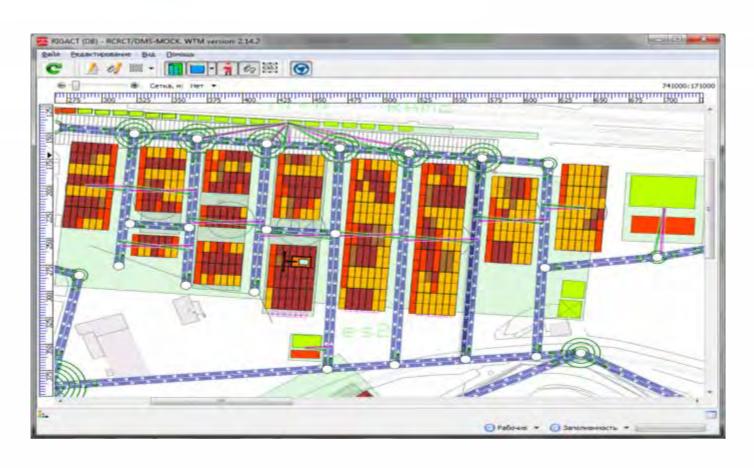
Selecting the optimal job

Route search

Control job performance



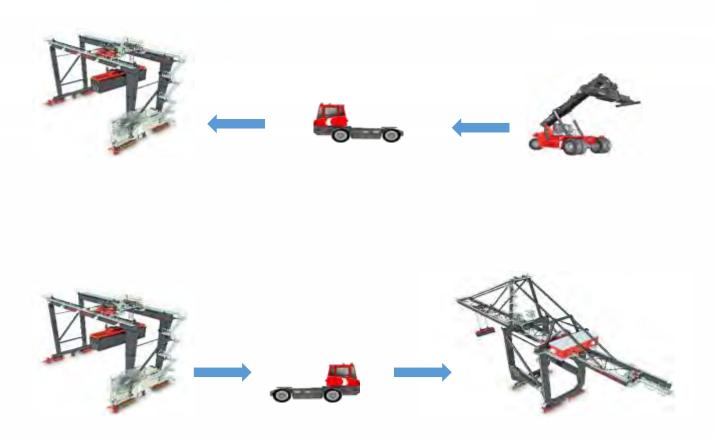
CHE road editor and route planner



- The system analyzes the available data about the road network of the terminal and builds the optimal route for a CHE
- The entry of road data is carried out through the roads editor function - part of the Real-time terminal layout viewer and editor.
- The user defines the key check-points, permitted turns and delays.
- The user can also then set the availability of a stack for processing from a selected road.

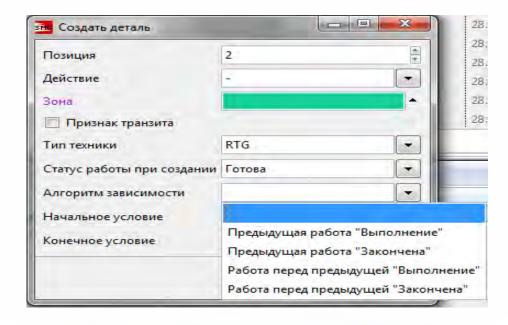


CHE sequencing



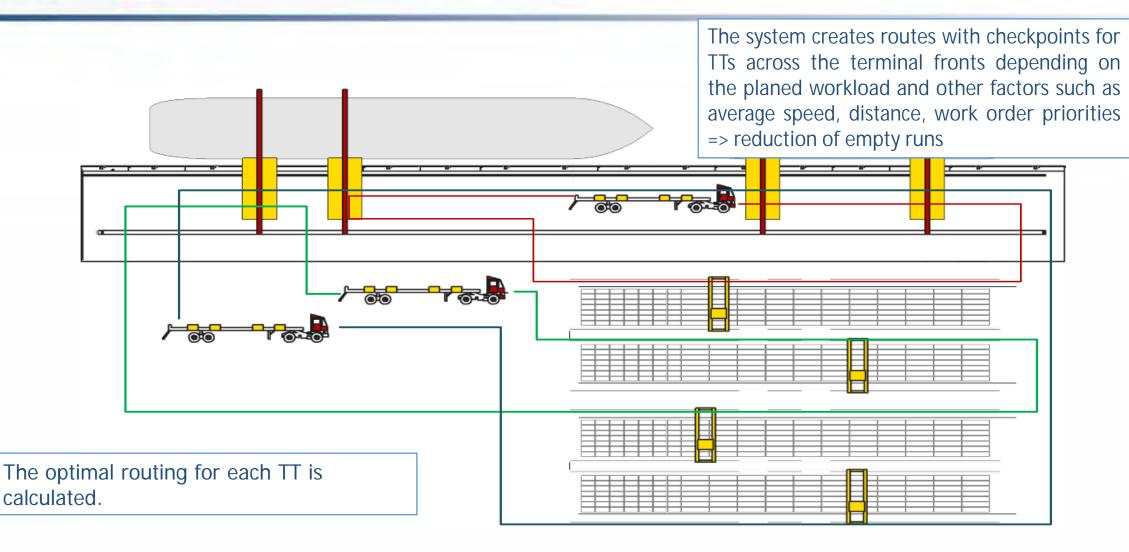
The system determines the CHE sequence for processing containers.

Sets the rules the next job in the sequence is given





Advanced TT management





SOLVO.TOS General & Bulk Cargo

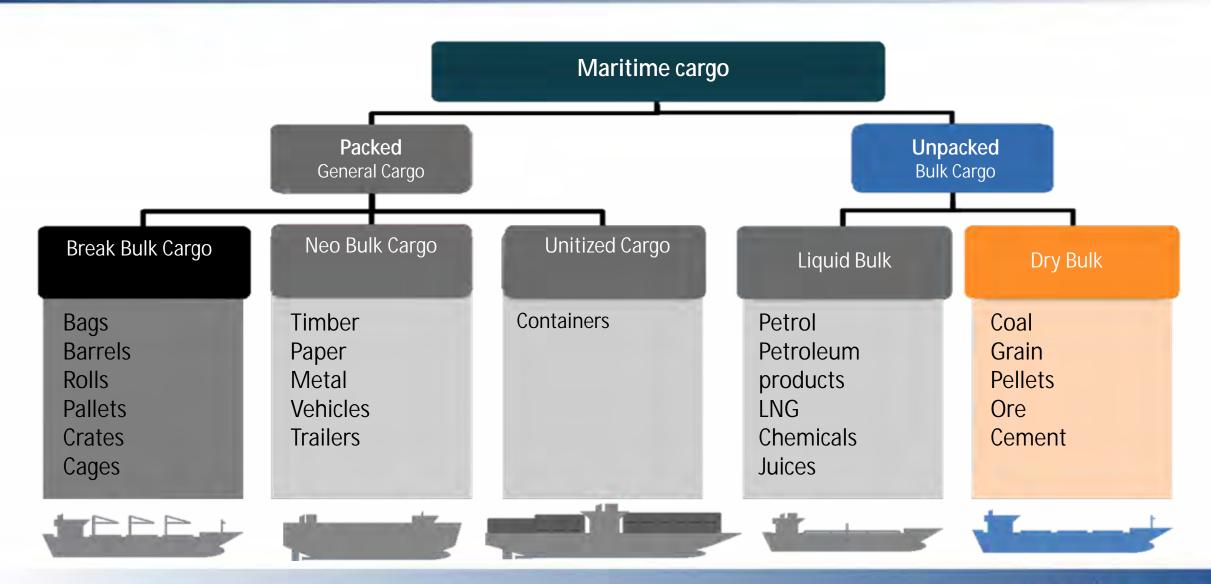




SOLVO.TOS types of cargo managed by the system









SOLVO.TOS General Cargo and Bulk subsystem highlights

Barge and ferry operations

Bar-coding

Multiparameter freight-train planning

Real-time monitoring of operations

2D port map

Day-shift planning

Work orders

Monthly planning

CFS

Reporting, analytics and KPIs

Billing

EDI

Processing of additional services at the terminal

Customs operation processing

Cost accounting

Web-portal









Rail processing

Multi-parameter registration

Automatic, semi-automatic and manual planning

Grouping strategies for rail cars

Mount AIDC devices for CHE

Effectively control all the CHE and minimize their empty runs

Automatic waybill registration



Load planning

Planning Parameters:

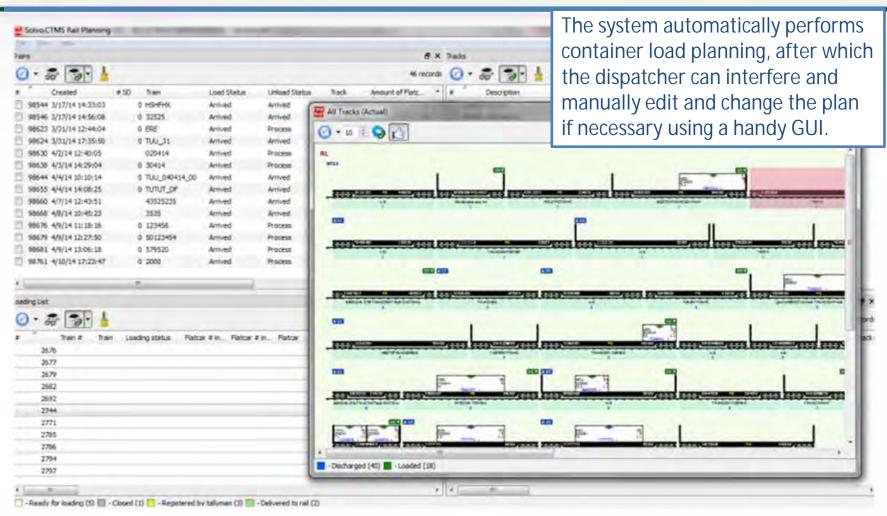
- Railcar owner
- Destination station
- Load capacity of railcars
- Hazard class compatibility
- Weight compatibility

Planning optimization:

- FIFO by waybill date
- Railcar stuffing by weight



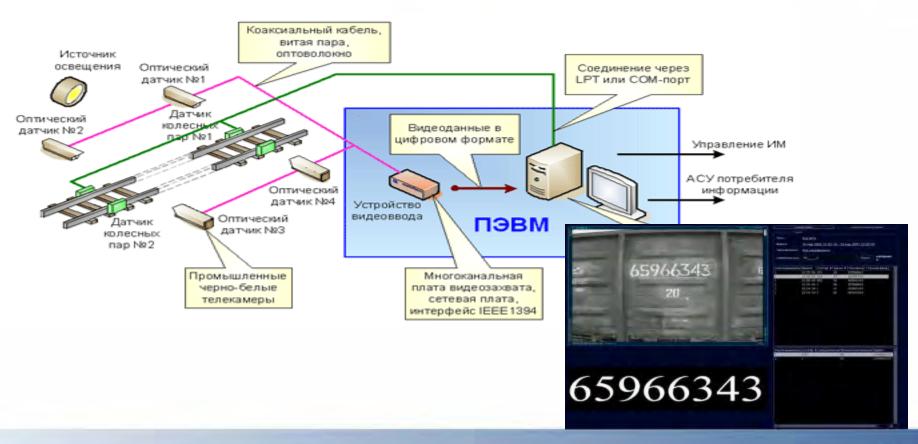
Manual planning mode





Train arrival

Record-keeping of incoming/outgoing rail cars is performed in real time. The rail car number is recognized automatically using an integrated OCR system.







A vehicle or rail car is weighed prior to unloading/after loading to determine the payload.





Data from the scales is obtained automatically in real time. The system supports various types of scales:

- •Rail car
- •Vehicle
- Conveyor
- Bunker
- •Crane
- •Clamshell-grab

Weighing could also be performed using vessel draught, geodesic surveying of stacks



Loading / unloading

Due to management system integration with various equipment, the operator can monitor loading/unloading operations in real time. Load information is automatically entered into the operations history log.







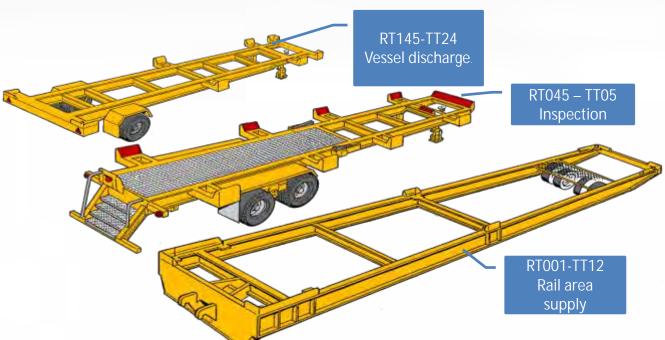








Trailer management



TOS generates a job for trailer hitching/unhitching and shows it on the TT operator's RDT screen.

The driver confirms the hitching operation

Further on the TT operator will only get jobs associated with the particular trailer attached to his TT

When weighing a container on a trailer the system automatically deducts the trailer's weight from the amount shown on the scales

TOS instructs to hitch/unhitch trailer when container is intended for inspection or stripping



Damaged container handling

On container damages, TOS instructs:

- Ok to place the container in a stack
- Place the container in the repair zone
- Forbid receiving of container







Automatic registration of incoming trains or containers



Management of inbound and outbound trains is performed in real time. The rail car number is recognized automatically using an integrated OCR system.

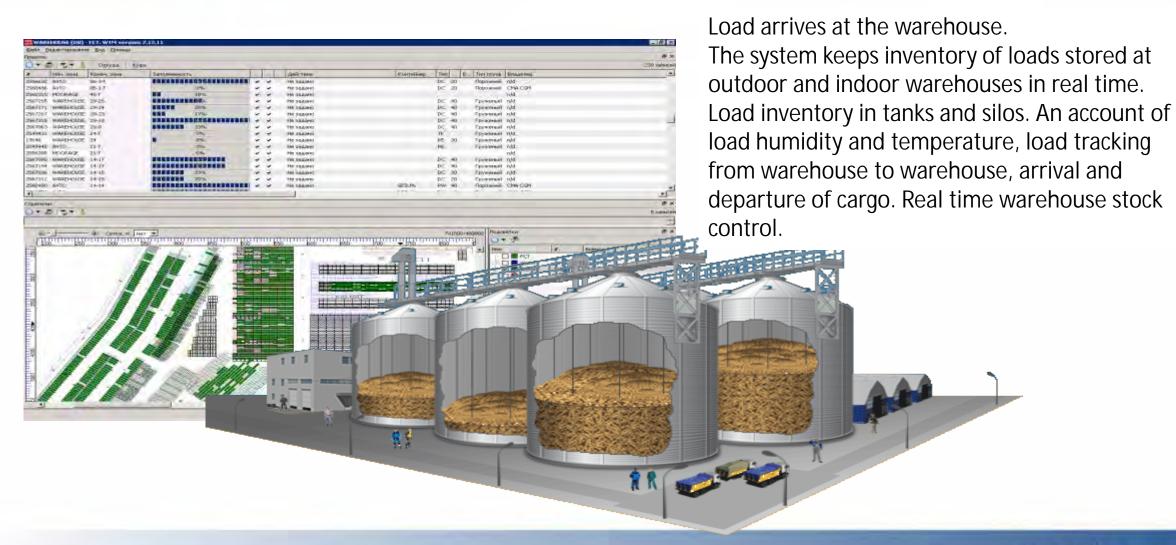




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Warehouse management





CFS, customs and more

Weighing:

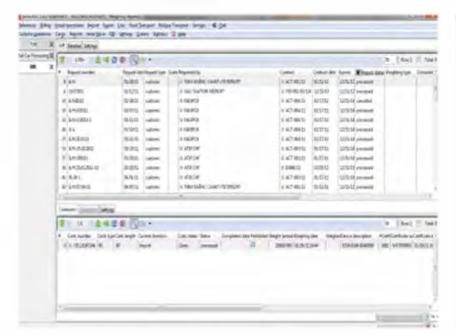
- Work orders;
- Automatic weighing

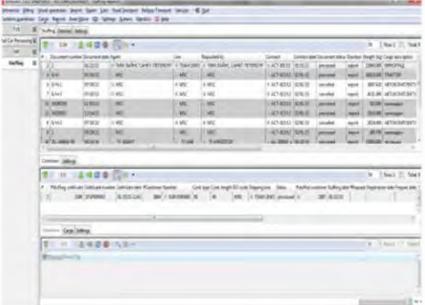
Customs:

- Container inspection;
- Screening;
- Work orders

Stuffing/unstuffing:

- Work orders;
- Container inspection

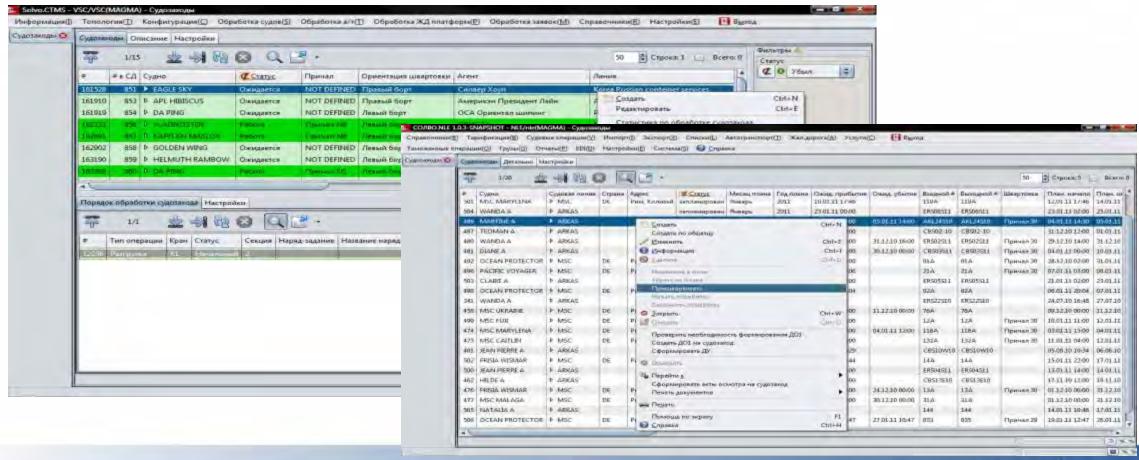






Tracking vessel operations

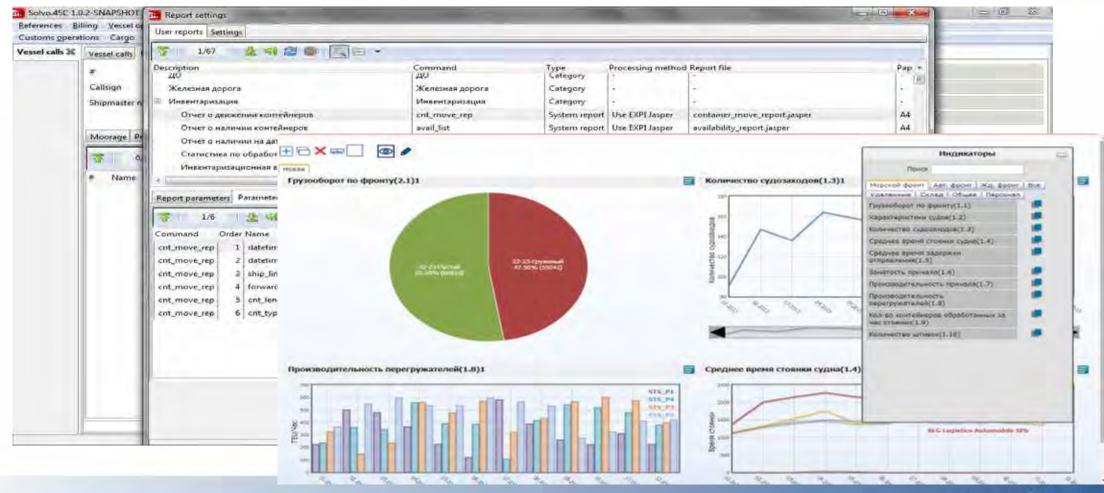
Each vessel operation is recorded and stored in the operations history log. The system can generate a time-sheet upon completion of vessel processing operations.





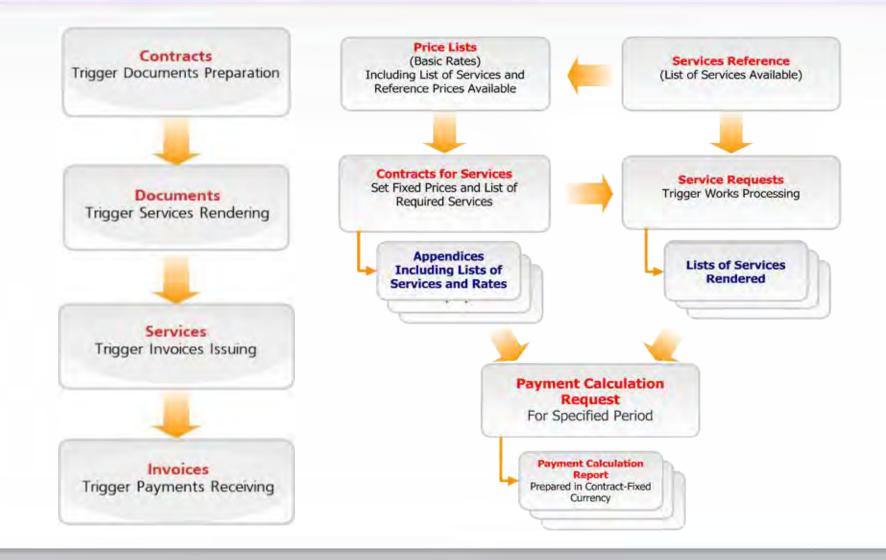
Reporting and analytics

A report can generated for any time period based on the operations selected.



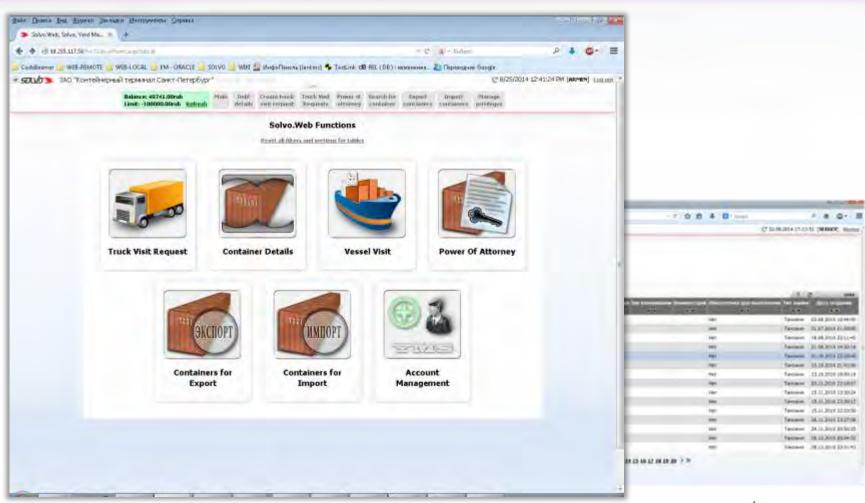


Billing and invoicing





User interface - Web



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EDI and notification module

Supports all types of EDIFACT messages for maritime industry and even more – xml, xls and other formats.

The planning department receives vessel call data through the notification module.

EDIFACT download - a line agent sends a message via e-mail in the form of a text file, which the service center technician downloads using his AWP.

Notification module – system process for creating report templates and documents, conversion to specific formats and distribution using email, files (folders), DB entries as well as issuing to print for specific recipients based on assigned events.

Bayplans and Stowage Instructions:

BAPLIE 2.2 06/15 ST BAPLIE 3.1 06/15 ST

MOVINS 2.0.4 09/95 ST MOVINS 2.1.2 10/07 ST

BAPLIE for RAIL 0.1 02/09 TR MOVINS for RAIL 0.1 12/08 TR

Bookings, Arrival and Departure notices, Confirmations of arrival and departure, Orders, etc.:

COPRAR21-VGMST COARRI21-VGMST CODECO21-VGMST

COPARN21-VGM ST COREOR 2.0 04/03 ST COPINO 2.0 04/03 ST

COEDOR 2.0 02/01 TR COSTOR 1.0 09/96 TR COSTCO 1.0 09/96 TR

COHAOR 1.0 09/96 TR

Vessel Departure and Vessel Schedules:

VESDEP 1.2 10/96 TR VESDEP 2.0 09/02 TR VESDEP 2.0 SEF

IFTSAI 2.0 05/04 TR IFTSAI SEF File 2.0 05/04 TR







SOLVO Wins Tender to Build 'Intelligent Container Terminal'19.09.2015



SOLVO Wins Tender to Build Intelligent Container Terminal 19.09.2015

SOUVO has won a tender held this year by the largest Russian intermodal container operator "TransContainer" for a project to build an "intelligent Container Terminal" based on Solvo TOS for rail container terminal "Kleshiha" located just outside of Novosibirsk

The new project will be carried out under Solvo.TOS, which will be integrated with other subsystems, providing a fully-fledged process automation complex at the terminal. SOLVO will serve as the general subcontractor in creating the "Intelligent Container Terminal."

The main goal of the "intelligent Container Terminal" (ICT) is to increase efficiency of operations at the Kleshina terminal. The increase in performance will be achieved due to an increase in throughput via process automation as well as the reduction in labor-intensive operations related to planning, putaway, and routing as well as a decrease in time needed to process information from forwarders, search for a container and locations based on set criteria.

The main operations will involve planning (receiving transfer, movement of transport container allocation), formalization, inspection, search, storage, putaway, loading/unloading, and load checking. Furthermore, work related to planning/putaway/routing, processing of information from agents, searching for containers and locations is reduced to zero. To increase the quality of service, it is recommended to evaluate the processes of automation:

Reduction in commercial defects during document processing;

Automatic notification and communication with agents;

Decrease in risk of errors when loading/unloading and storage;

Present Information about container availability and movement,

Present ability to formalize and transfer documents to contract partners remotely (WEB-access); increase load security.

The goal of creating the ICT is to establish a comprehensive solution that would unity all existing information systems used at the terminal. This includes the automated system for planning and managing container terminal operations, document flow system, system for recognizing and registering incoming and outgoing cargo flows, system for optimizing management of rall and road transport, development, planning and construction of network infrastructure at the Kleshina terminal, including delivery and set up of server equipment, mobile and video equipment necessary to run these recognition and automation management system in tandem with SOLVO's partner, ISS.





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