

Namibian Ports Promoting Trade Growth in SADC

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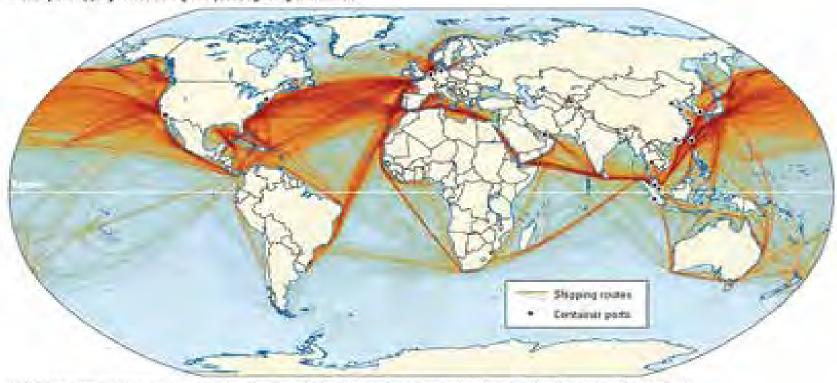
Namport at a Glance



- State owned entity that Manages and the ports of Walvis Bay and Luderitz
- } Established in 1994 by an Act of Parliament
- } Linked to the SADC Region via various transport corridors
- } ISO 9001, 14001 and OSHSAS 18001 certification
- } Ports ISPS compliant
- Predominantly serves as a Hub Port

THE MARKET ENVIRONMENT

Map 6.1 Bury scalaring in the North limbs landfull in the South Intensity of stapping source during one year beginning October 2004



Sources: Suta men the World Mercennegical (Enganization (WMO) Voluntary Observing Steps: 3/05) scheme, processed by Halpers and others 2058. Water Container ports shown are the 20 largest by TEU of testal containers handled in 2005 (Reidelet) and Zachesal 2005).

The Market Environment



- Economic changes. Seaborne trade has increased substantially, in part because of the massive redistribution of manufacturing to low cost locations (China).
- Technical changes. The growth in ship size to better achieve economies of scale has been a prevalent technical change.
- Organizational changes. The maritime and port industry are increasingly controlled by large shipping companies and terminal operators that have engaged in strategic alliances as well as mergers and acquisitions.

NDP 4 GOALS



Increased Income Equality **Economic Priorities** Manufacturing Agriculture

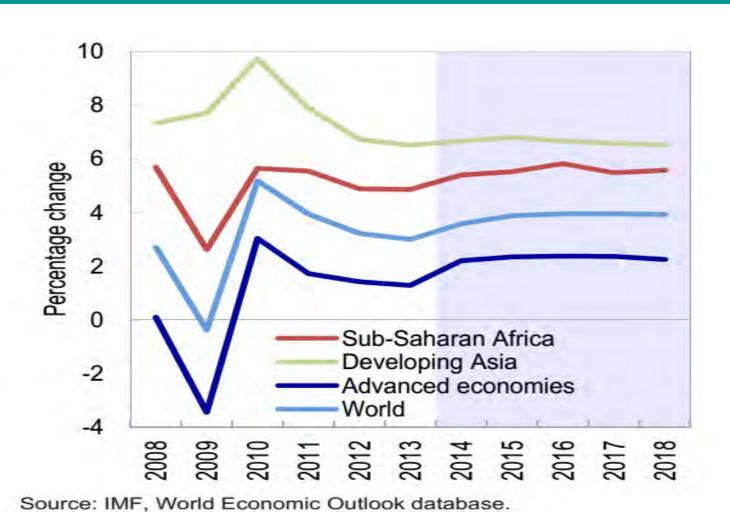
DO 6 (Logistics): By 2017, the volume in cargo handling and rail-transported cargo is double that of 2012, and the Port of Walvis Bay has become the preferred African West Coast port and logistics corridor for southern and central African logistics operations

NAMPORT STRATEGY TO ACHIEVE NDP4 DESIRED OUTCOMES

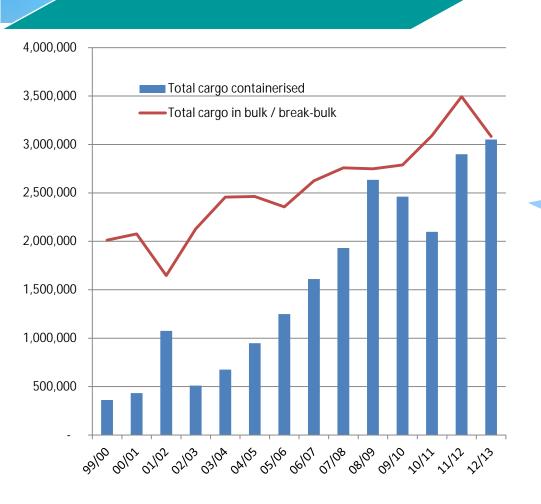


- 1 Increase Throughput Capacity
- 2 Diversify and Grow Customer Base
- 3 Improve Port Efficiency
- **4 Ensure Good Corporate Governance**
- **5 Pursue Key Transformation Initiatives**

Sub-Saharan Africa Projected Real GDP Growth



Namport Volume Growth





Containers contribute 41% of Total Revenue

TEU growth forecast

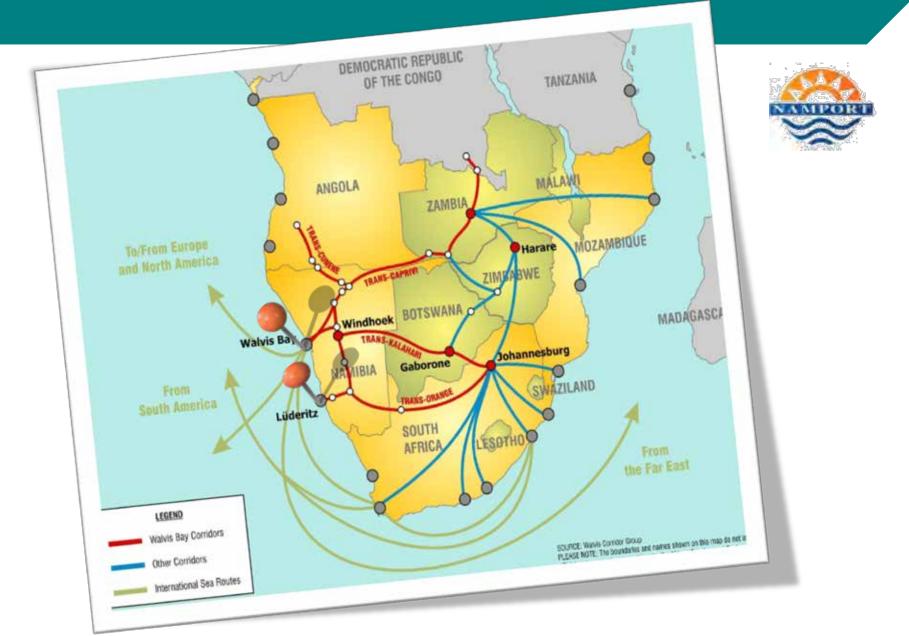
2025

2045

1 Million TEUs

3 Million TEUs

Our Ports & Hinterland Links



Our successes



- Increased TEU capacity from 250,000 to 355,000 TEUs
- Increased draft at Berths 1 to 3 from -12.8 m to -14 m
- Enabled Berths 1 to 3 to handle 4500 TEU container vessels berth 2 x
 250 m vessels at same time
- Relocated a shed on the quay to provide additional stacking pace
- Increasing future container handling capacity at Walvis Bay
 - Commenced building a New Container Terminal with capacity of 750,000 TEUs p.a. with 16m draft and 600 m quay length

Our Successes!

Increased Ship Repair / Dry Docking Capacity

- Current Syncrolift (dry-dock) has lifting capacity of 2000 t
- In 2006, established floating dock with 8000 t lifting capacity in a PPP
- In 2008, second floating dock commissioned
- In 2013, third floating dock lifting capacity of 15,000 t – commissioned
- In 2014 awarded tender to establish a third ship repair facility in Walvis Bay





Namport Major Projects





Port of Walvis Bay

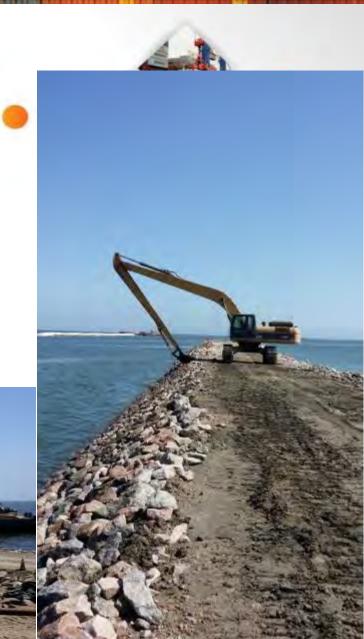


Medium-Term Projects

NEW CONTAINER TERMINAL (2017)

- 40 HA of new land; Add 600 m of quay length;
 Add 750,000 TEU p.a. capacity; NAD 3.9 billion cost
- Will have Namport's first ship-to-shore (STS) cranes = improved ship turnaround time
- Includes a Cruise Terminal
- Existing Container Terminal will become multipurpose terminal with deep water berths





Status as at September 2014



Status as at December 2014



Status as at February 2015



Status as at August 2015



Overall Project progress to date



38%

On Schedule to commission end of 2017

Long-Term Projects

PORT OF WALVIS BAY SADC GATEWAY

- 1330 HA of port land
- 10,000 m of quay walls & jetties
- 30 large berths
- Coal Terminal connected to Trans-Kalahari Railway

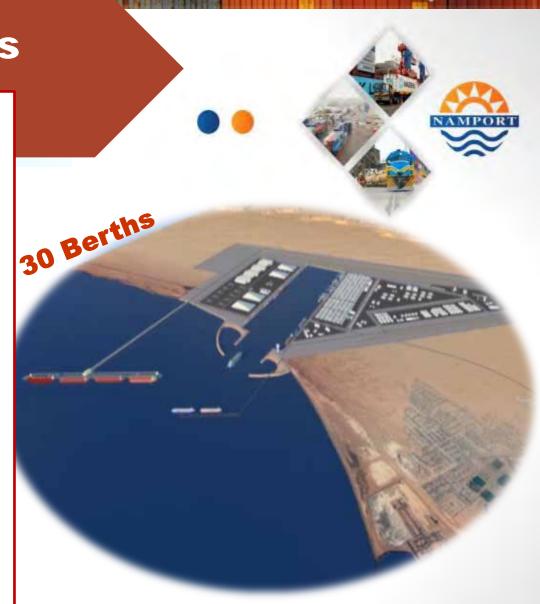
Phase 1: Tanker Jetty (2016)

Government Project

Phase 2: Multi-purpose dry bulk terminal - 30 Million tonnes p.a

Phase 3: Coal Terminal

5 berths – 65 million tons per annum



Port of Walvis Bay Waterfront and Marina Development

- 5 HA
- Adjacent and connected to the local authority's waterfront development
- Feasibility Study
- Tender for Developer will be issued early 2015



A Porthole view of our future



THANK YOU