



# 13<sup>th</sup> Intermodal **AFRICA** 2015

Organized By



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Lusaka, ZAMBIA*

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# THE ROLE OF INTEGRATED LOGISTICS SERVICES IN EASTERN & SOUTHERN AFRICA TO PROMOTE ECONOMIC GROWTH

*By MOFED Tanzania Ltd CEO, David Chimfwembe, BBA, MBA, CMILT*

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**Zambia Cargo & Logistics Ltd**

**T/A**

**MOFED Tanzania Ltd,**

**a member of The Ministry of Transport & Communications  
(MTC)**

**of The Government of Republic of Zambia (GRZ)**



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# Integration of Logistics Services

- What do we mean by this??

*“ To fit parts together to form a whole”*

*Integration as defined by The Chambers Concise Dictionary*

- Ø Related and relevant logistics services
- Ø Seamless organization of these services with customer focus in mind
- Ø Cost effectiveness is implied



# MOFED Tanzania Ltd

- Ø Basic information
  - MOFED Tanzania Limited was established in April 2001. The acronym for MOFED refers to Ministry of Finance & Economic Development.
  - MOFED is a wholly owned state enterprise of the Zambian Government and is supervised by the Ministry of Transport and Communications.
  - The Company's corporate head office and its main operations centre, Mukuba Depot, is located in Kurasini area, in Dar es Salaam, Tanzania next to the dockyard.
  - MOFED has a liaison office in Ndola, Zambia.
  - In its initial years, MOFED has been handling mainly mineral cargo, especially copper, but over the years the Company has diversified its revenue base to include agricultural related cargo and other general cargo.



# MOFED Tanzania Ltd

- MOFED governance structure is made of a Board of Directors. Made of 4 members from public sector and 3 members from the private sector.
- MOFED is headed by the Chief Executive Officer who is assisted by the Directors of Operations & Finance and Company Secretary.
- MOFED's total workforce is 120 employees
- The Company's market share in Tanzania is 6% or roughly translates into 36,000 TEUs per annum.
- MOFED is rebranding to Zambia Cargo & Logistics Ltd (ZCL).
- ZCL is now incorporated in Zambia.



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# Integration of Logistics Services

## A case of MOFED

q Four business lines that are integrated

Ø Container Freight Services (CFS)

Ø Inland Container Depot (ICD)

Ø Clearing & Forwarding (C&F)

Ø Transport



# Mukuba Depot

## An Intermodal Facility at Dar es Salaam Port







11:27 25/AUG/2015

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# Logistics Services Integration

## A case of MOFED

### q Container Freight Services (CFS)

- Ø Weighing of cargo and trucks
- Ø Handling of all types of shipments whether these be bulk, break bulk or containerized cargo
- Ø De-stuffing of cargo from containers
- Ø Stuffing of cargo into containers
- Ø Facilitation of assaying of mineral cargo with the clients' appointed assaying companies
- Ø Issuances of Holding Certificates for mineral and agricultural related cargo.



# Logistics Services Integration

## A case of MOFED

### q Inland Container Depot (ICD)

- Ø Collection of cargo from the port to our depot
- Ø Handling of cargo namely bulk, break bulk or containerized cargo
- Ø Facilitation of inspection of cargo by relevant authorities.



# Logistics Services Integration

## A case of MOFED

### q Clearing & Forwarding (C&F)

- ü Supports CFS & ICD businesses

- ü Also represented at Tunduma Border, Tanzania / Zambia border

- Ø Port Clearance for import, export and transit cargo

- Ø Customs Clearance for import, export and transit cargo

- Ø Facilitation of shipment of cargo by sea from Dar es Salaam Port to other overseas ports and vice versa

- Ø Cargo tracking



# Logistics Services Integration

## A case of MOFED

### q Transport

- Ø Transportation of cargo by road from Port to MOFED facility as well as from MOFED to the Port
- Ø Provision of road transportation from port to within Tanzania
- Ø Transportation of cargo from Port to hinterland countries of Zambia, DRC and other related countries
- Ø Transportation of cargo by rail from MOFED facility to hinterland countries and vice versa



# MOFED Transport



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# MOFED Clientele

- Metal traders of both pure metals, concentrates and mineral ores
- Agricultural commodity traders
- Manufacturers
- Clearing & Forwarding Agents
- Shipping lines



# MOFED – Your real alternative in promoting economic growth

- ü All relevant services under one roof
- ü Your own Zambian Company at the port of Dar es Salaam....*Only less than 1 km from the dockyard*
- ü Experienced key staff made up of Tanzanian and Zambian nationals
- ü Spacious intermodal facility
- ü Secure and resourced facility





# Thank you!!



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