4th Baltic Ports & Shipping 2021 Conference Luebeck, Germany

Session 6: Emerging port technologies that improve trade connectivity and shape smart digital ports

Digital technologies to shape smart and eco efficient ports of the future

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Eco efficiency & emissions Kalmar hybrid shuttle / straddle carrier Kalmar fast charge 3 **RTG** electrification Automation 5 **Terminal Design Service** Kalmar white paper Summary Q&A 9

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Driving forces behind eco-efficiency



Sense of urgency Paris agreement "Fridays for Future" Current & future employees

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Legislation

EU Green Deal; EU Climate Law Taxation on fossil fuels Emission trading schemes

Customer interest

Customers' commitments and interest Customers' customer pressure

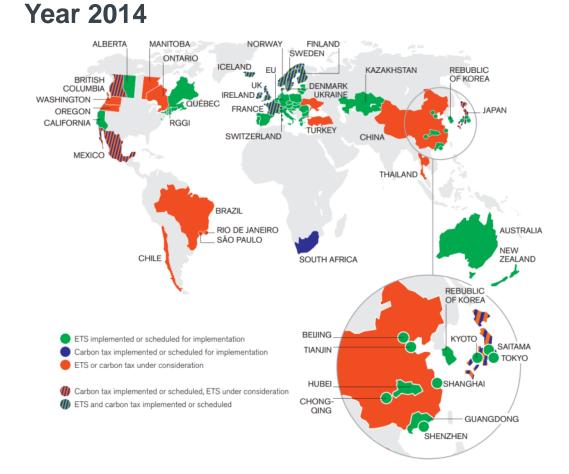


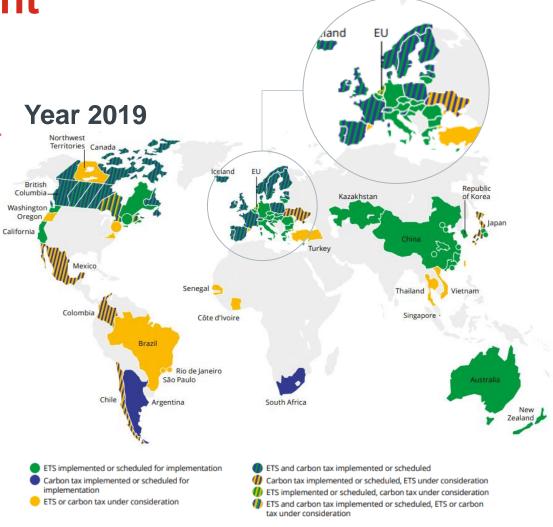
Investor need

Environmental, Social and Governance (ESG) in investing



'Carbon' taxation development





(World Bank 2014; World Bank 2019) ETS=Emission trading system

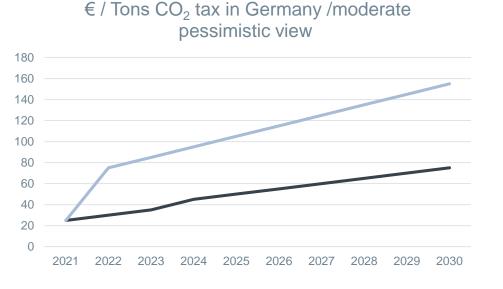
Digital technologies to shape smart and eco efficient ports of the future

How can we respond to these needs?

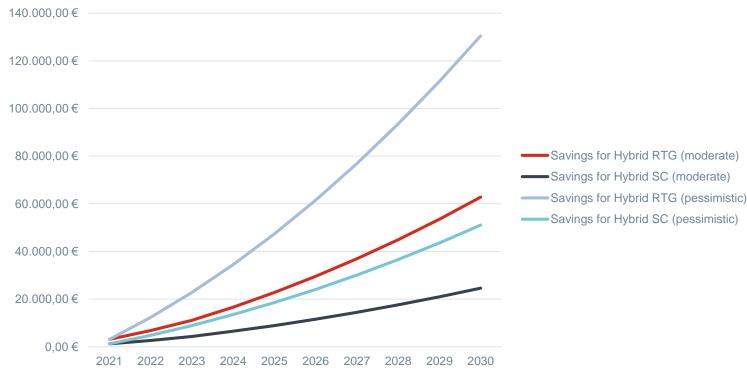


Togetheritor an eco-efficient fu

UPDATE '21: Practical impact 'Carbon' taxation in Germany



(Source moderate view until 2026: Current German law §10/2 BEHG:)



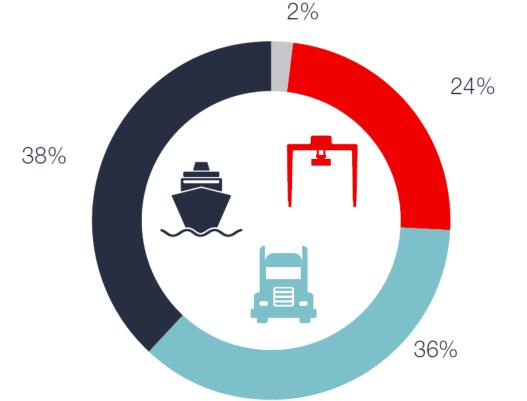
CO₂ Cost savings for hybrid technology w/o fuel savings

(Sample calculation. Based on 4000h//year OP-time and with average fuel savings cumulated view/ own computation

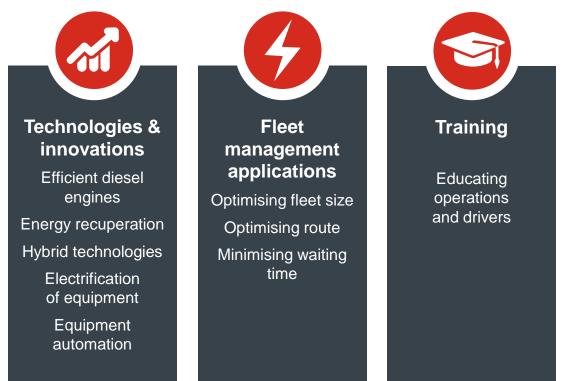


Emissions at container terminals

Average breakdown of emission sources in a container terminal



Typical means to reduce air emissions produced by container handling equipment



Source: Adopted from IMO/www.nrdc.org/air/pollution/ports1/overview.asp



Kalmar Hybrid Straddle Carrier

Up to 40% reduction in fuel consumption

S GS BS

> Up to 50 tons less CO2 emissions per annum compared to ESC

Allow smaller engine with batteries supplying peak load capacity

CT KALSEE

MIL

Less noise pollution

Higher availability because of less maintenance needed

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ECO-EFFICIENCY AT WORK



G. W.

RE

LOAD

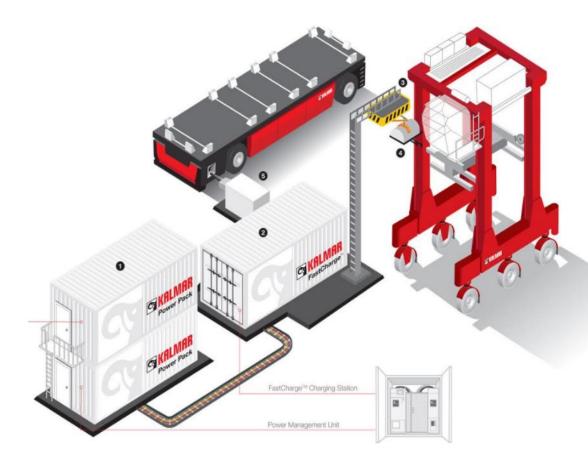
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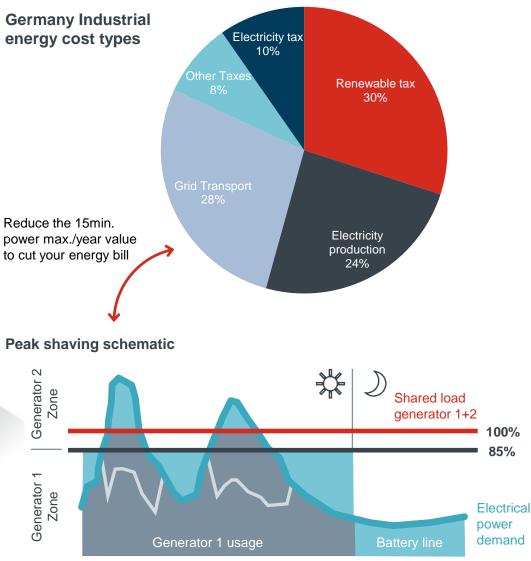
Kalmar FastCharge ™ solution

- Enables 24/7 operation for batterypowered machinery
- Consists of charging station(s) and charging interface(s)
- Zero local emissions
- High-power charge optimises the fleet's utility and availability rates
- Maintains the highest possible battery system health and lifetime for the machinery
- Includes vehicle-to-grid (V2G) and smart grid capabilities



Kalmar FastCharge™ / Kalmar Power Pack





Typical generator loadcycle



RTG Electrification

Rubber-tyred gantry cranes (RTGs) are the most popular equipment choice for container stacking at terminals around the world. With a global installation base of some 8,000 machines, approximately 60% of the world's container terminals use RTGs. RTG electrification is a major trend at container terminals worldwide.

In addition to cost savings due to reduced fuel consumption at the terminal, RTG electrification significantly decreases emissions on-site.

The two major options for RTG electrification are bus bar and cable reel systems, each with their own benefits. The choice of method depends on the specific requirements of the terminal.



RTG Electrification

Potential CO₂ emission reduction of RTG electrification

Diesel Electric RTG (5,000 hours per year)				
Consumption I/h	CO ₂ kg/hour	CO ₂ kg/year	Annual CO ₂ reduction in a 5 RTG fleet	n Annual CO ₂ reduction in a 20 RTG fleet
13 litres/hour	34.8	173,940	869,700	3,478,800
15 litres/hour	40.1	200,700	1,003,500	4,014,000
17 litres/hour	45.5	227,460	1,137,300	4,549,200
19 litres/hour	50.8	254,220	1,271,100	5,084,400
21 litres/hour	56.2	280,980	1,404,900	5,619,600
23 litres/hour	61.5	307,740	1,538,700	6,154,800

Electric RTGs produce zero CO_2 , NO_x , and PM emissions at the point of use

Emission factor used for calculations is 2.676 kgCO₂e/l



Future terminal

Safe Loss of life and LTI rate **Efficient** Productive, low handling unit cost

Eco-efficient CO2 emission taxation Flexible, scalable Possibly to adapt to changes in business environment

The right solution for you depends on your specific situation.



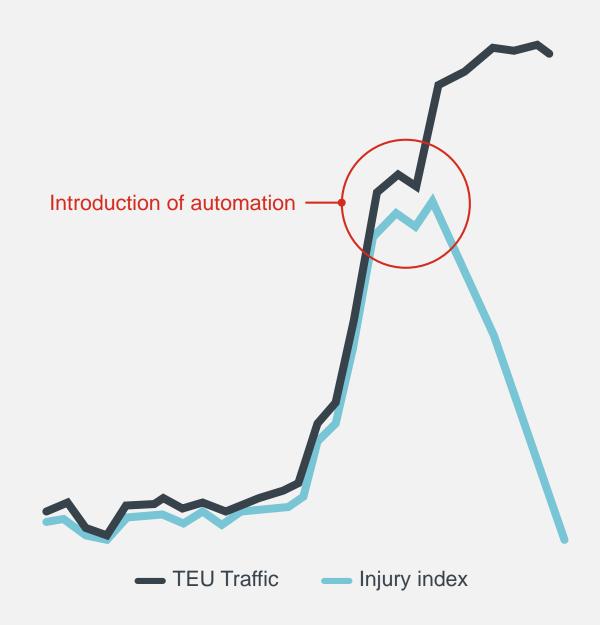
Example of Safety

Kalmar AutoStrad([™]) vs manual straddle carrier

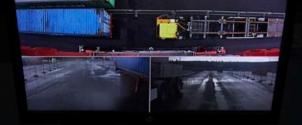
> Ever increasing focus on safety

- > Over 90% lower Loss Time Injury (LTI)
- > Throughput up by **39%**
- > Over 90% lower employee costs
- > 98% vessel departure performance
- > Average crane rates over **35 moves/h**
- Maintenance savings around \$500k over the lifetime of a single machine

We went 12 months without a single lost time injury among our 160 employees. Matt Hollamby, Brisbane manager, terminals division Patrick



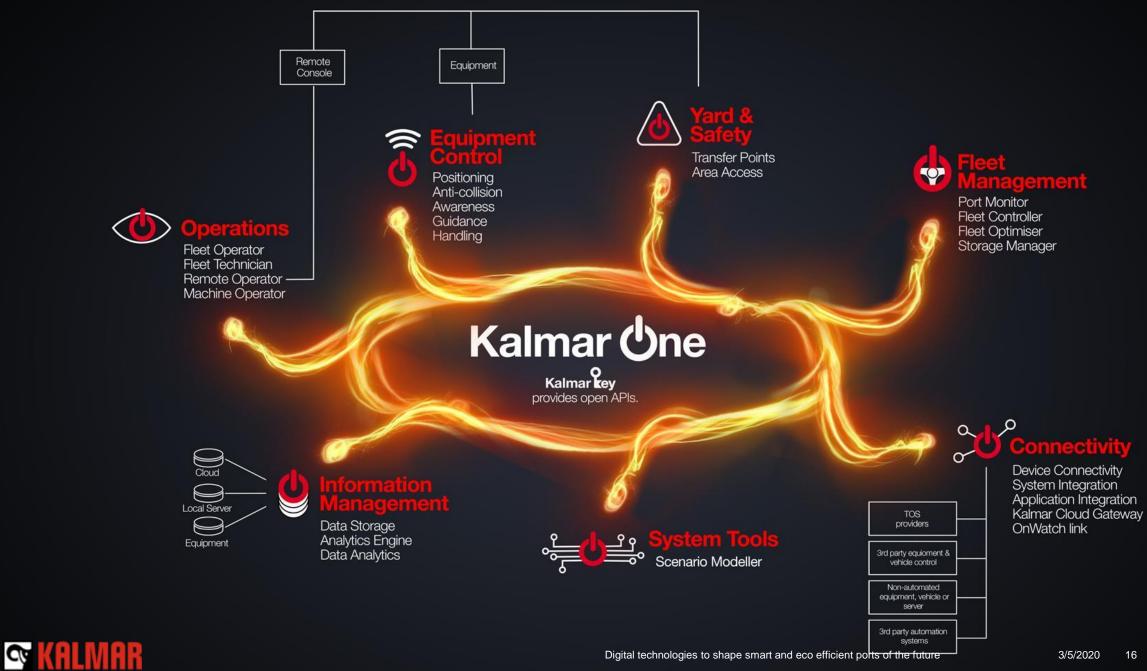






Automated terminal operation





Process Automation

Kalmar SmartPort is a set of process automation modules and digital services that can be deployed in your terminal to help move containers more efficiently.

SmartPort solutions will track, route and manage containers from the gate through to the quayside, helping to optimise operational productivity, safety, equipment and personnel utilisation rates and ensure that you never lose another container.

VISIT OUR SHOWROOM FOR MORE INFO

🛯 KALMAR Improve your operations. IMPROVE Be better ASSIST INFORMED. with moves your operations.



Kalmar automated terminal references

- Kalmar ASCs and Kalmar shuttle carriers
- Kalmar ASCs and Kalmar AutoShuttles™
- Kalmar ASCs and Kalmar AutoStrads™
- Kalmar ASCs and Kalmar straddle carriers

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- Kalmar AutoStrads[™]
- Kalmar ASCs
- Kalmar AutoRTGs
- Kalmar AGVs
- Kalmar AutoRMGs
- Kalmar AutoRMG + FastCharge™ AutoStrad
- 🛑 Kalmar ASCs +AutoRMGs + FastCharge 🌇
- 1. DPW, London Gateway Terminal, UK
- 2. DPW Brisbane Terminal, Australia
- 3. VICTL Melbourne, Australia
- 4. TraPac, Los Angeles, USA
- 5. ECT Delta terminal, Netherlands
- 6. Patrick terminal Brisbane, Australia
- 7. Patrick Terminal Sydney, Australia
- 8. HHLA Container Terminal, Germany
- 9. Yilport/Oslo Port Authority, Norway

- 10. PSA Pasir Panjang, Singapore
- 11. Dublin Ferryport Terminal, Dublin Ireland
- 12. Noatum, Bilbao Spain
- 13. Borg Havn IKS, Gamle Fredrikstad, Norway
- 14. Yara Birkeland, Norway
- 15. Qube Moorebank Logistic Park, Australia
- 16. Rotterdam Short Sea Terminal, Netherlands
- 17. Belfast Container Terminal
- 18. Eurogate Wilhelmshaven

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White papers for further reading

Kalmar white papers: https://www.kalmarglobal.com/pressroom/whitepapers/





Summary

Our future is full electric and automated.

Three angles to eco-efficiency:

- > Systems efficiency
- > Eco-efficiency
- > Resource efficiency

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Making your every move count.

